



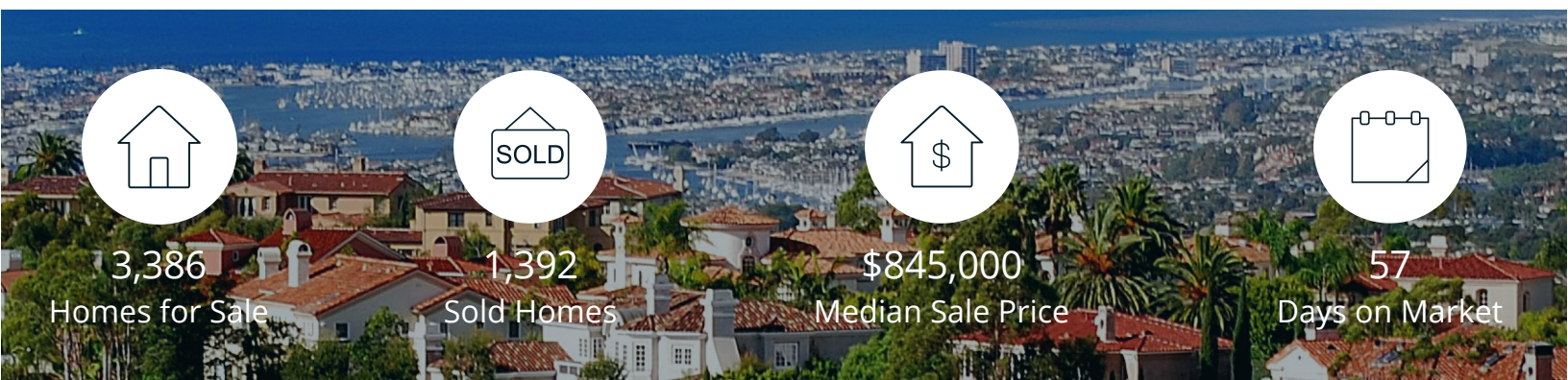
# Orange County

— MARKET UPDATE —

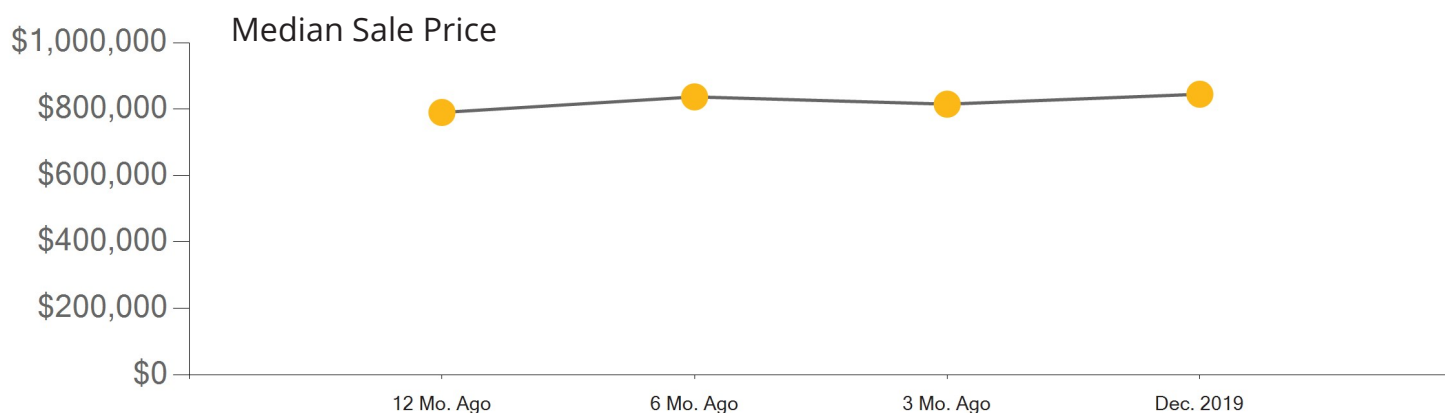
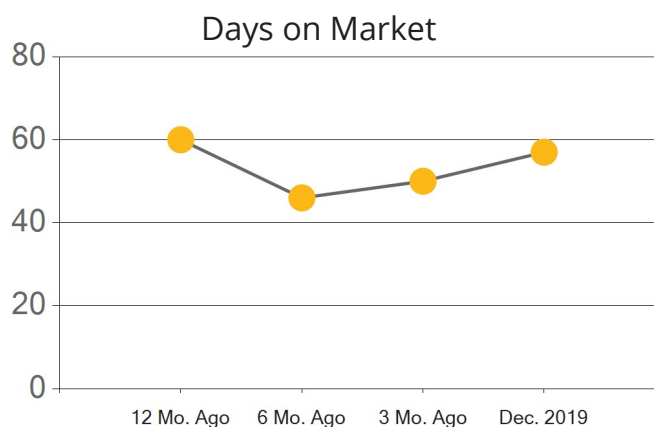
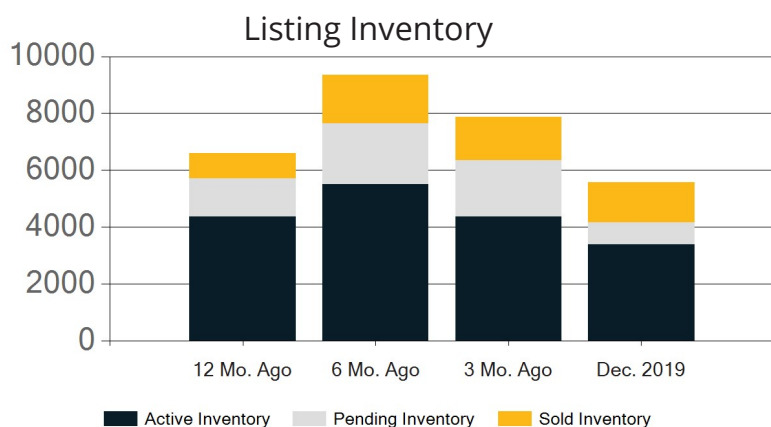
DECEMBER 2019

**FIRSTTEAM**<sup>®</sup>  
REAL ESTATE





	Active	Pending	Sold	Median Sale Price	Days on Market
Dec. 2019	3,386	787	1,392	\$845,000	57
3 Mo. Ago	4,368	1,990	1,520	\$815,000	50
6 Mo. Ago	5,497	2,149	1,718	\$837,000	46
12 Mo. Ago	4,363	1,348	892	\$790,000	60

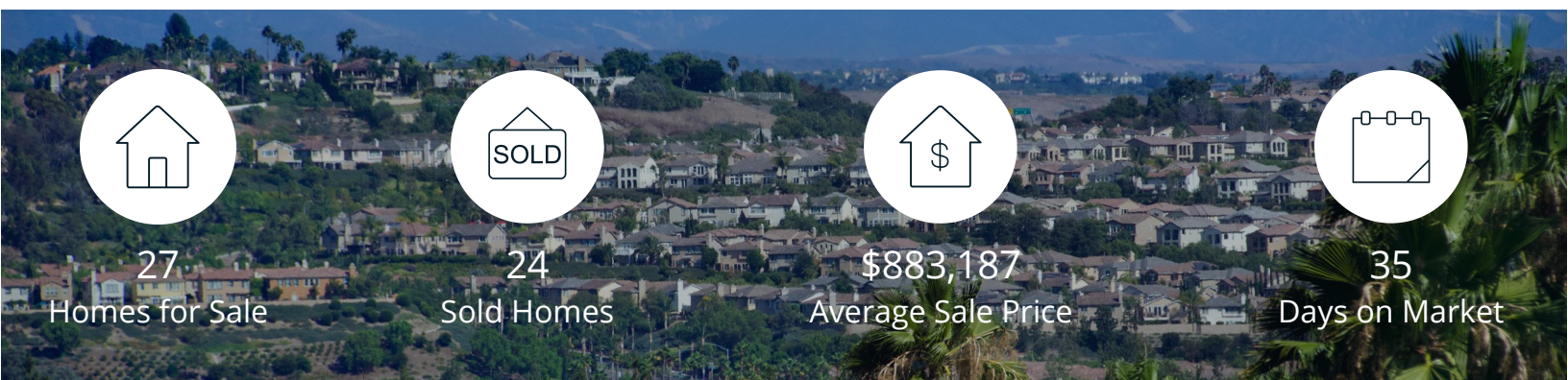




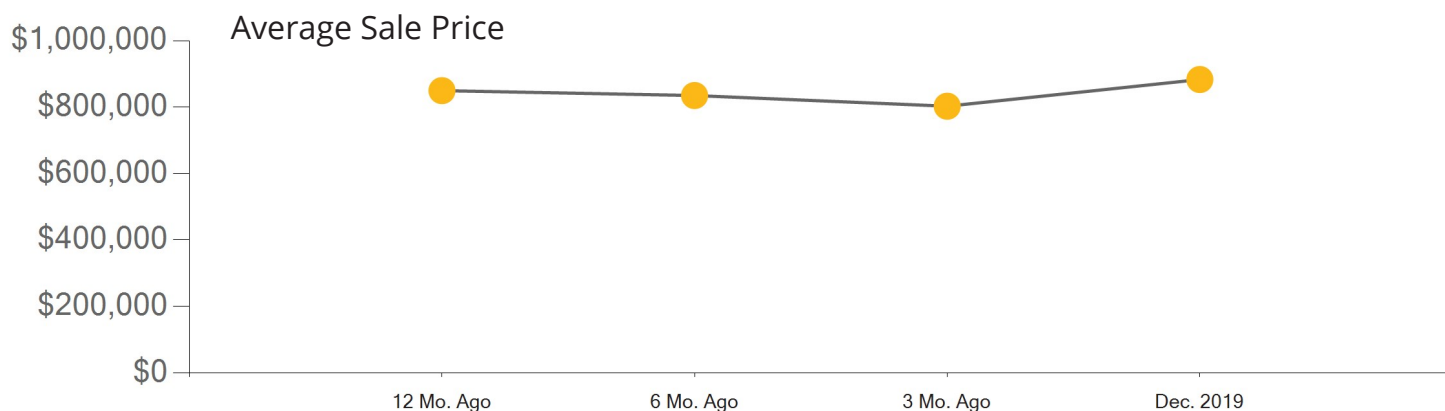
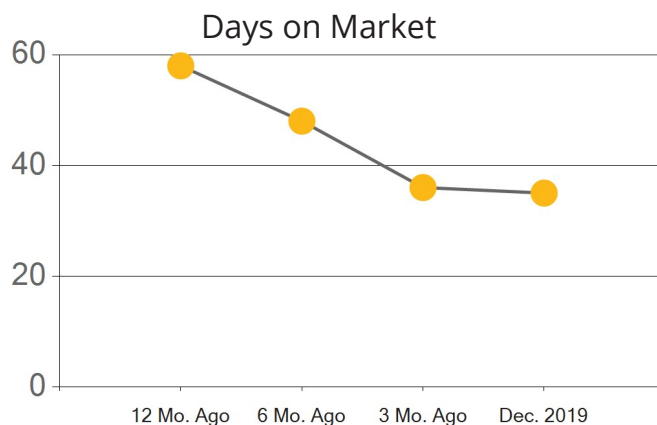
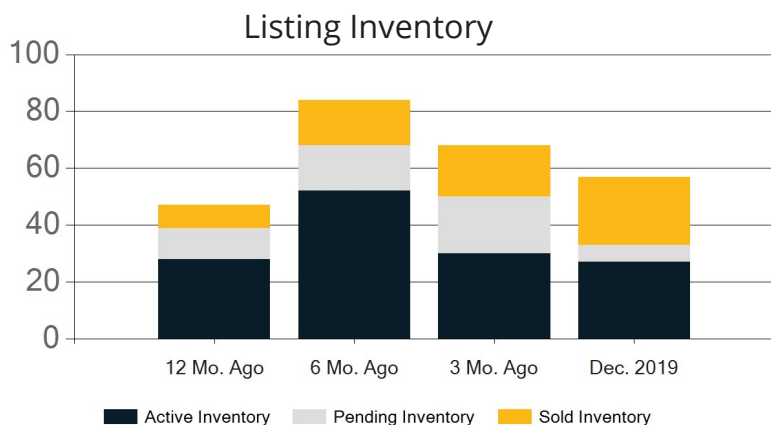
# Table of contents.

Aliso Viejo	Lake Forest
Anaheim	Los Alamitos
Anaheim Hills	Mission Viejo
Brea	Newport Beach
Buena Park	Newport Coast
Corona del Mar	North Tustin
Costa Mesa	Orange
Coto de Caza	Placentia
Cypress	Rancho Mission Viejo
Dana Point	Rancho Santa Margarita
Fountain Valley	Rossmoor
Fullerton	San Clemente
Garden Grove	San Juan Capistrano
Huntington Beach	Santa Ana
Irvine	Seal Beach
La Habra	Stanton
La Palma	Tustin
Ladera Ranch	Villa Park
Laguna Beach	Westminster
Laguna Hills	Yorba Linda
Laguna Niguel	





	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	27	6	24	\$883,187	35
3 Mo. Ago	30	20	18	\$802,828	36
6 Mo. Ago	52	16	16	\$835,031	48
12 Mo. Ago	28	11	8	\$849,738	58







123  
Homes for Sale



85  
Sold Homes



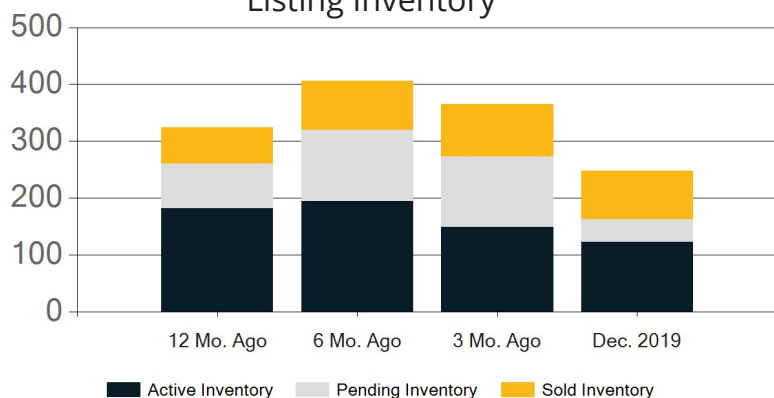
\$625,427  
Average Sale Price



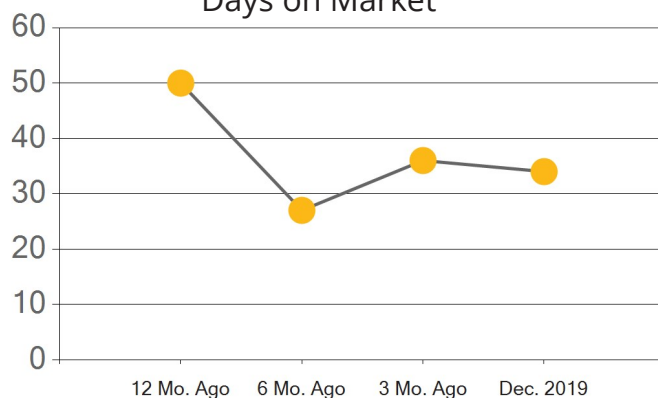
34  
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	123	40	85	\$625,427	34
3 Mo. Ago	149	124	92	\$632,967	36
6 Mo. Ago	195	125	86	\$623,343	27
12 Mo. Ago	182	78	64	\$605,863	50

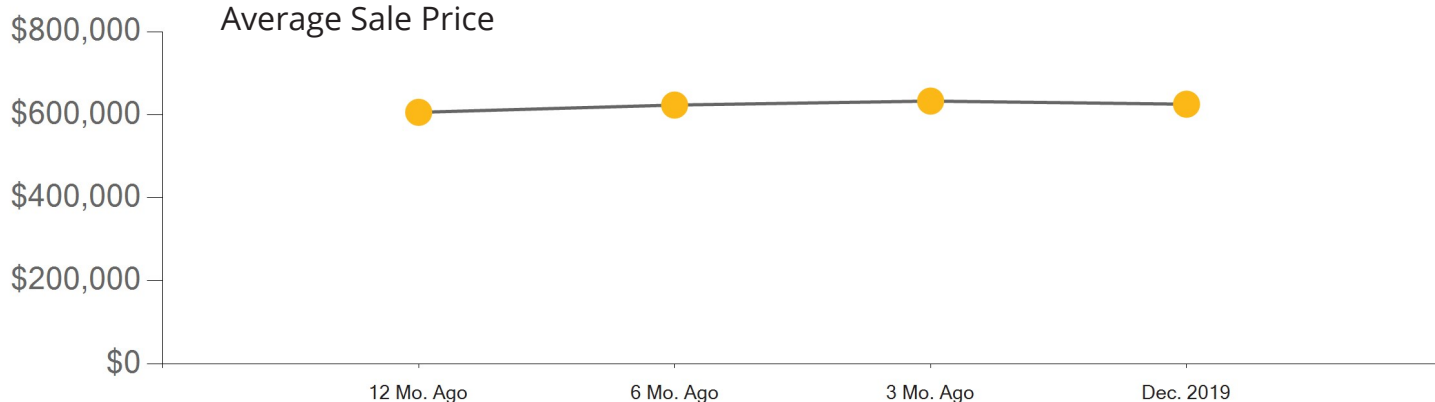
Listing Inventory



Days on Market



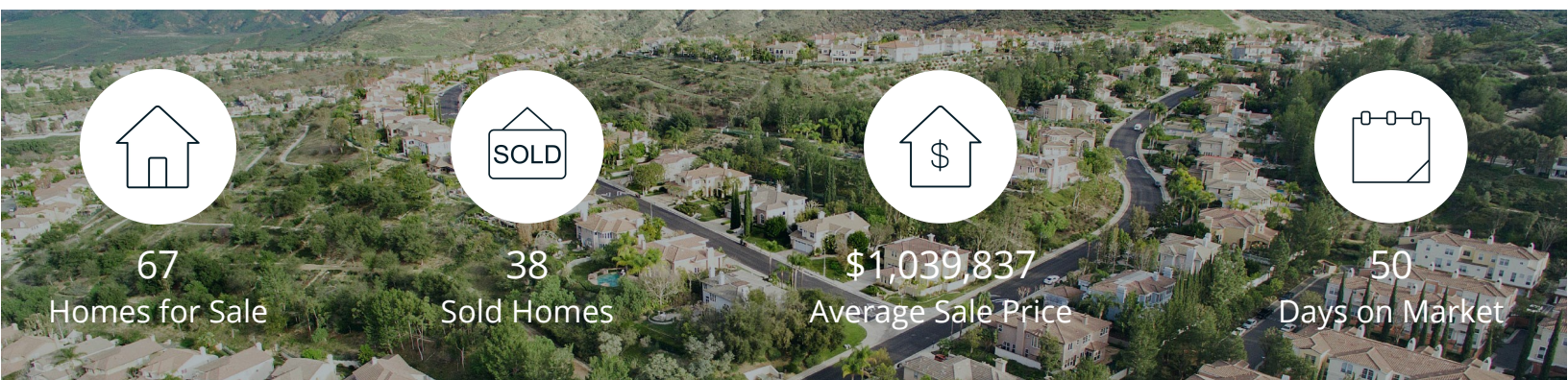
Average Sale Price



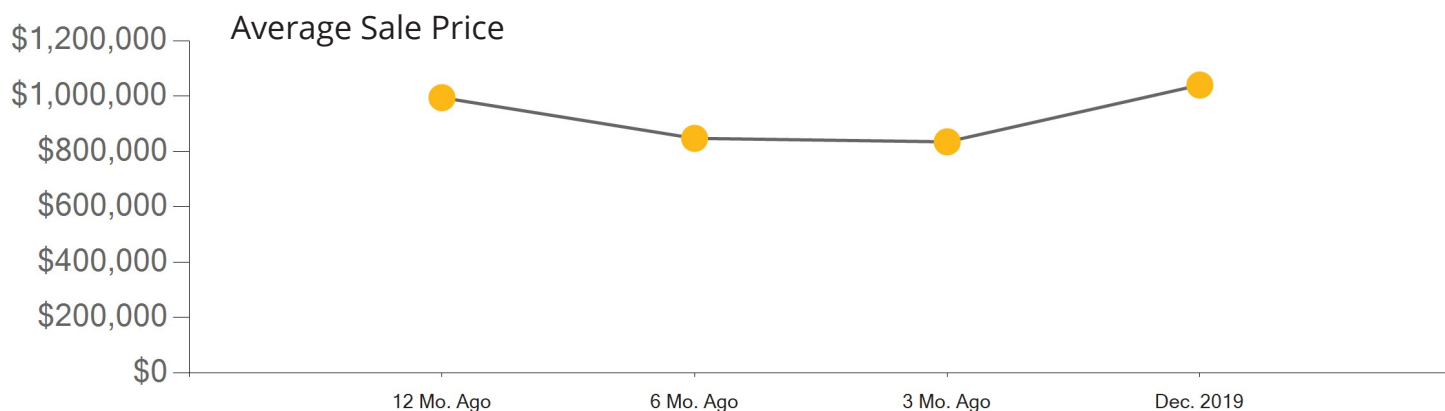
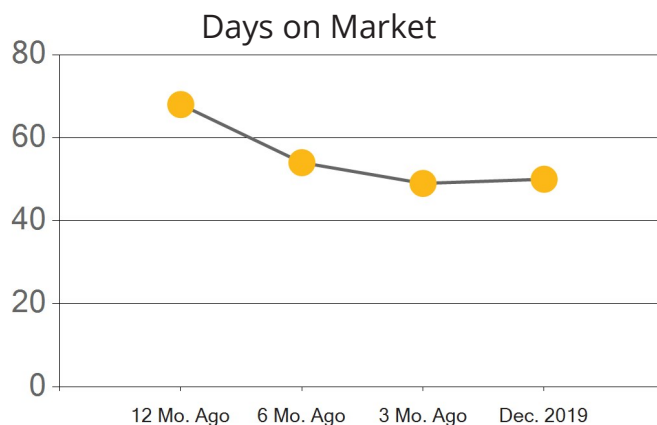
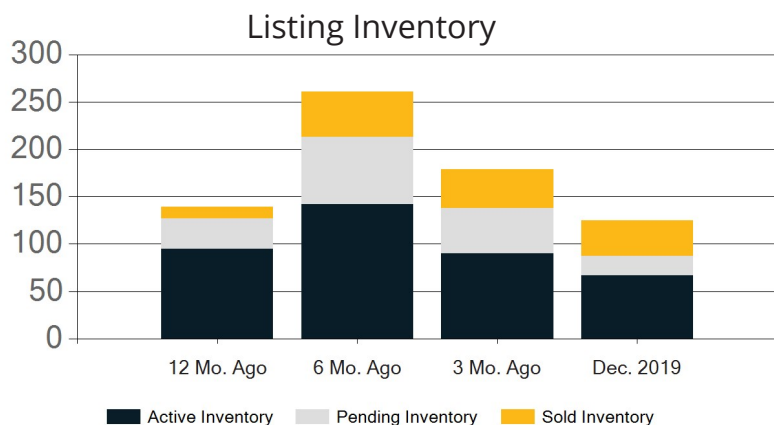


# Anaheim Hills Market Update

DECEMBER 2019



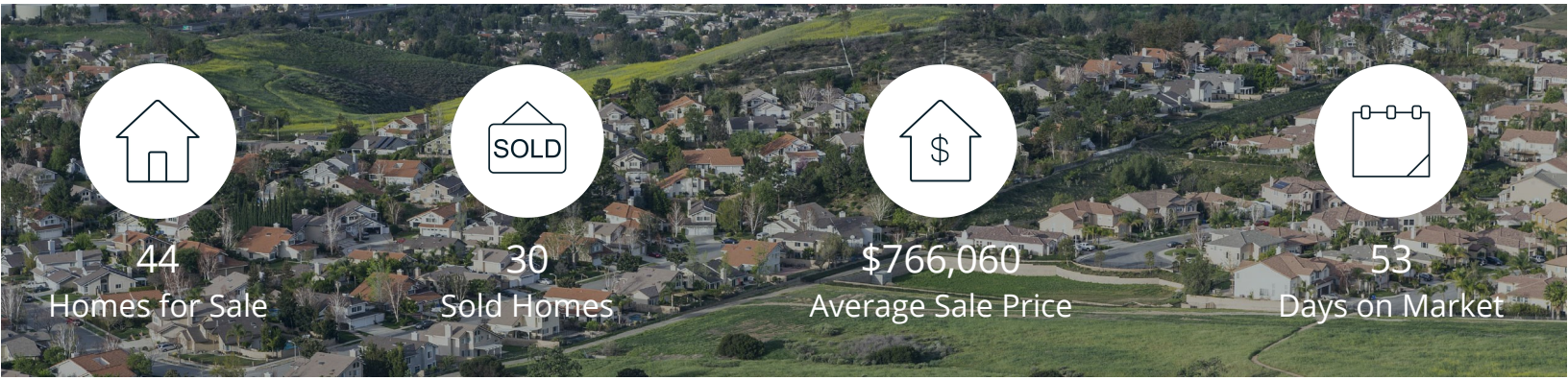
	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	67	20	38	\$1,039,837	50
3 Mo. Ago	90	48	41	\$834,688	49
6 Mo. Ago	142	71	48	\$847,176	54
12 Mo. Ago	95	32	12	\$994,283	68



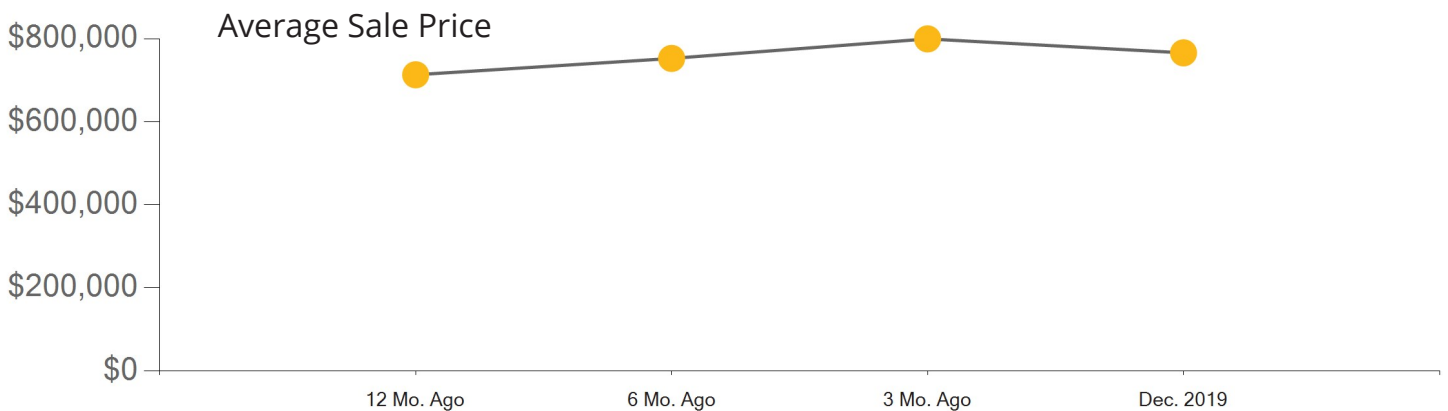
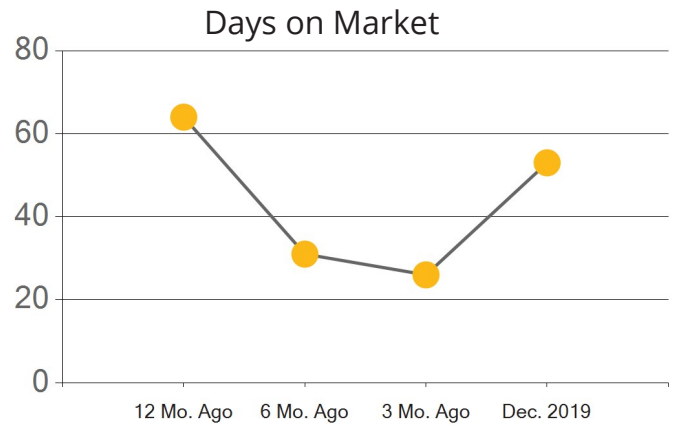
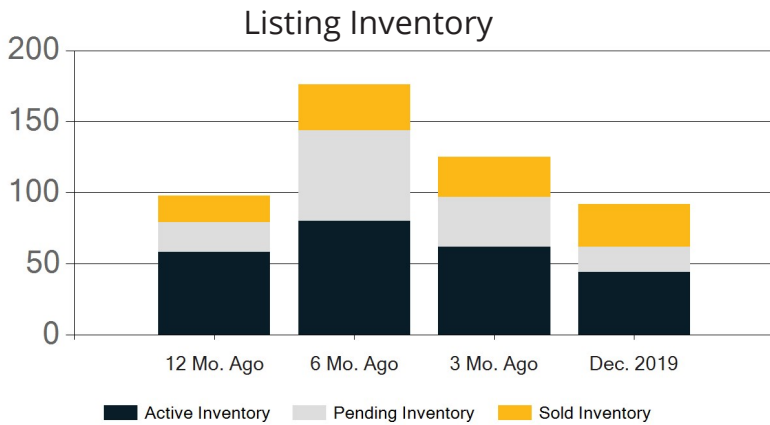
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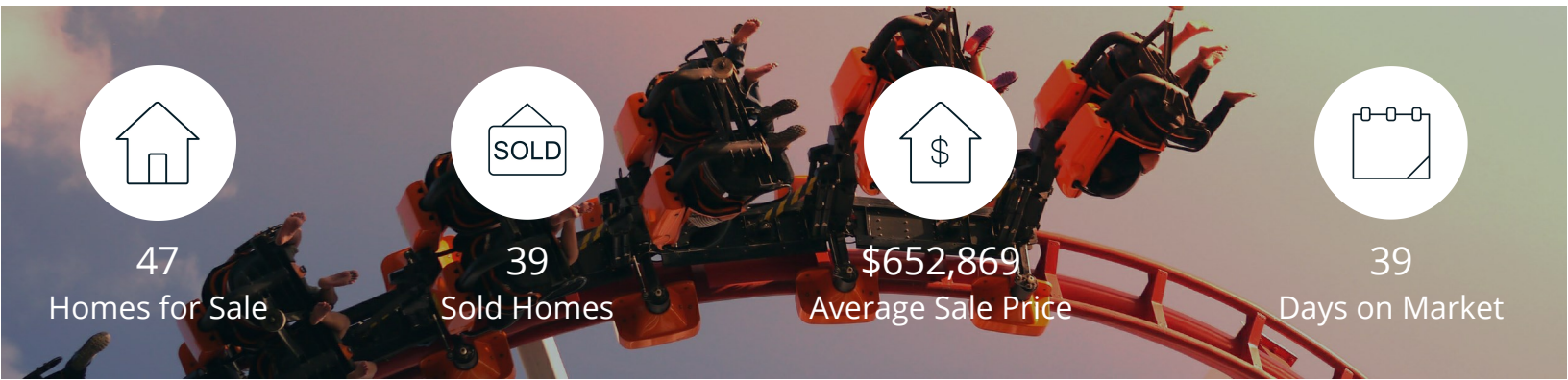




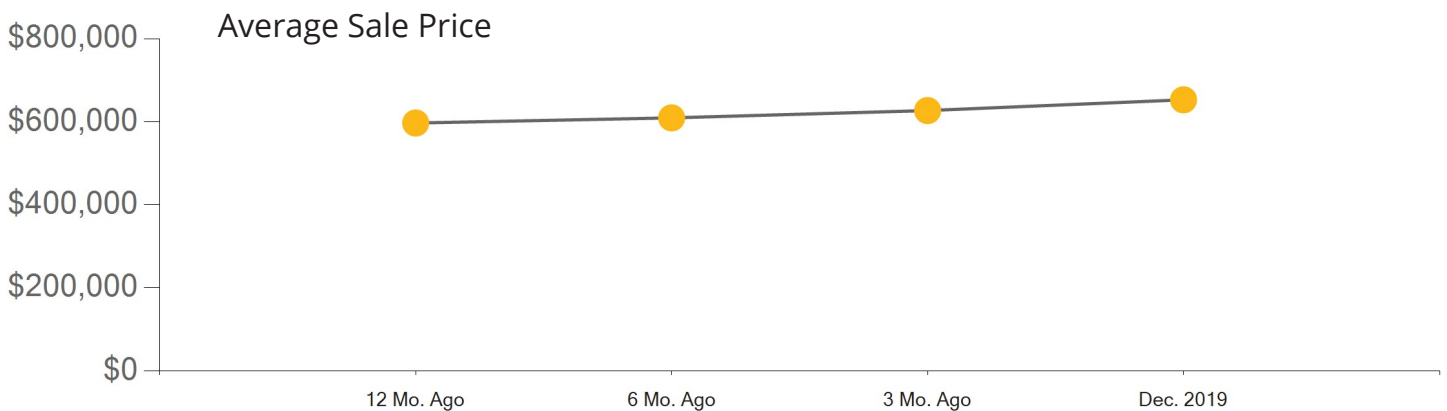
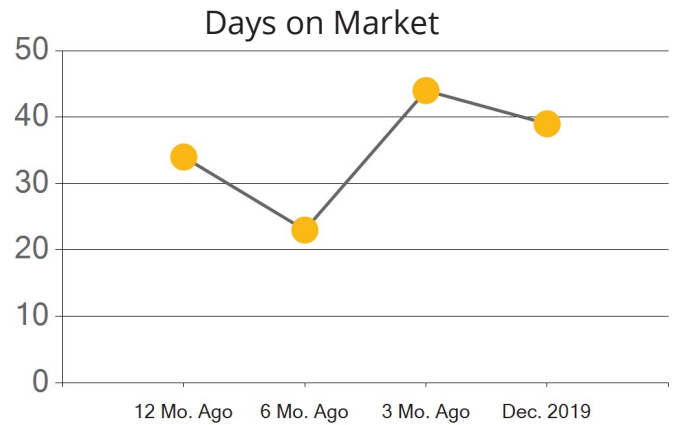
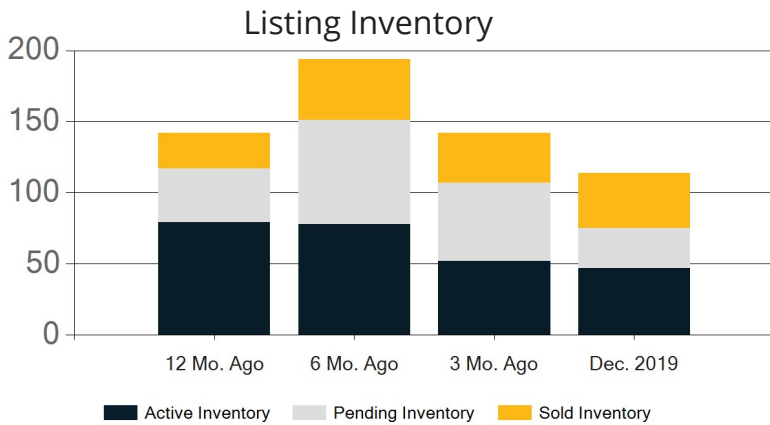
	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	44	18	30	\$766,060	53
3 Mo. Ago	62	35	28	\$799,607	26
6 Mo. Ago	80	64	32	\$752,594	31
12 Mo. Ago	58	21	19	\$713,205	64





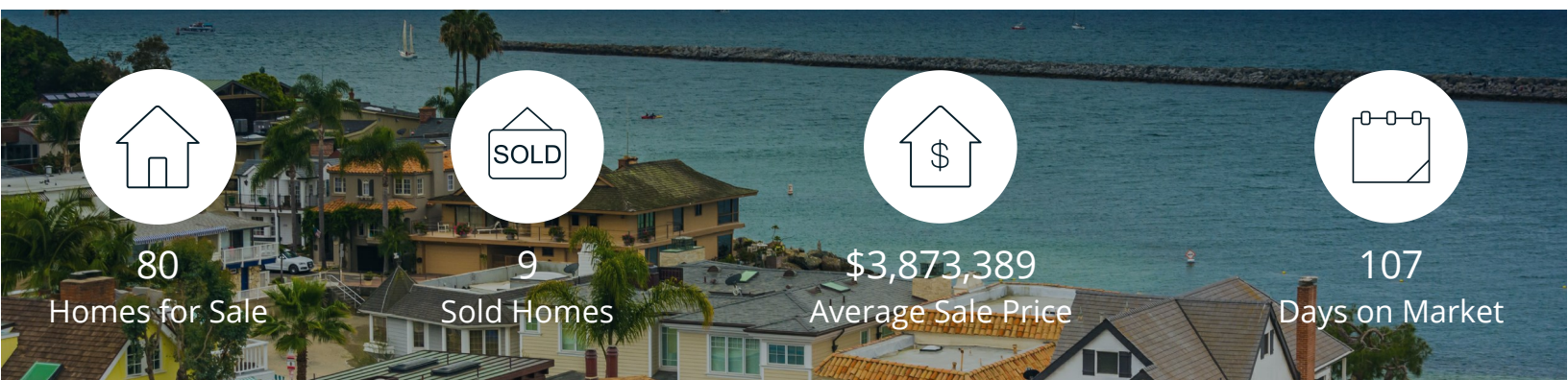


	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	47	28	39	\$652,869	39
3 Mo. Ago	52	55	35	\$626,936	44
6 Mo. Ago	78	73	43	\$609,383	23
12 Mo. Ago	79	38	25	\$596,972	34

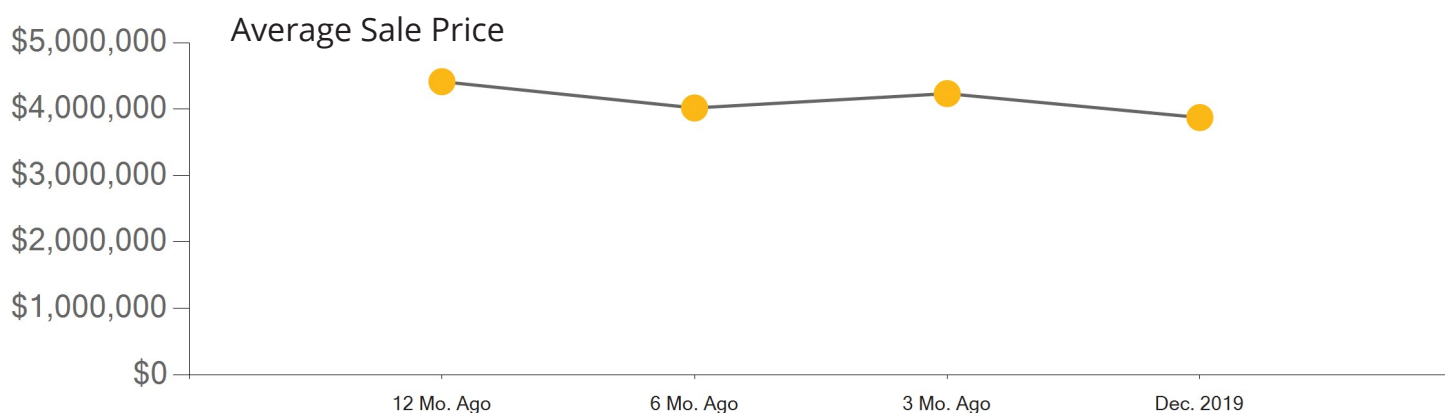
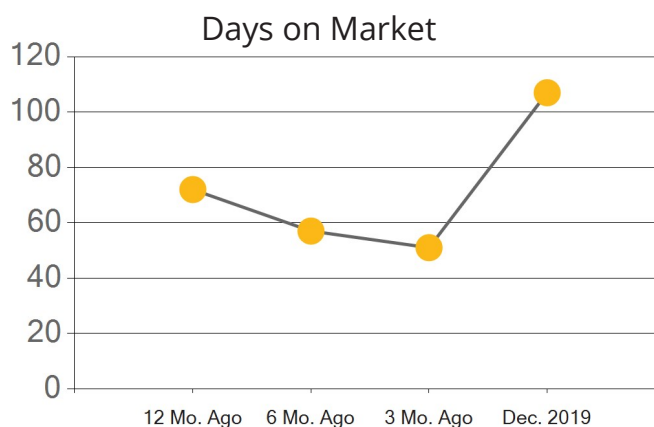


# Corona del Mar Market Update

DECEMBER 2019



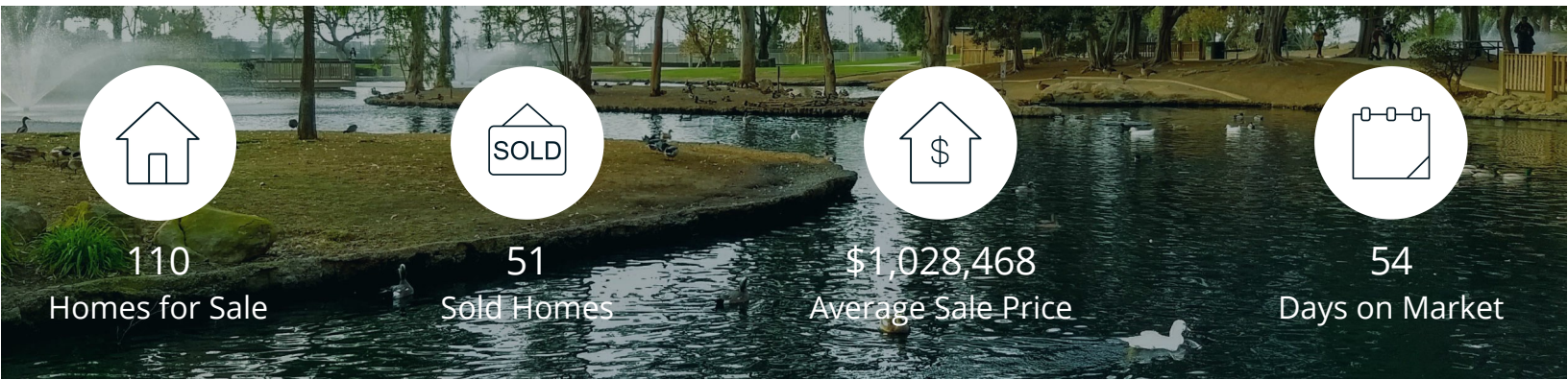
	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	80	3	9	\$3,873,389	107
3 Mo. Ago	100	10	10	\$4,233,815	51
6 Mo. Ago	91	13	15	\$4,017,933	57
12 Mo. Ago	61	9	7	\$4,413,929	72



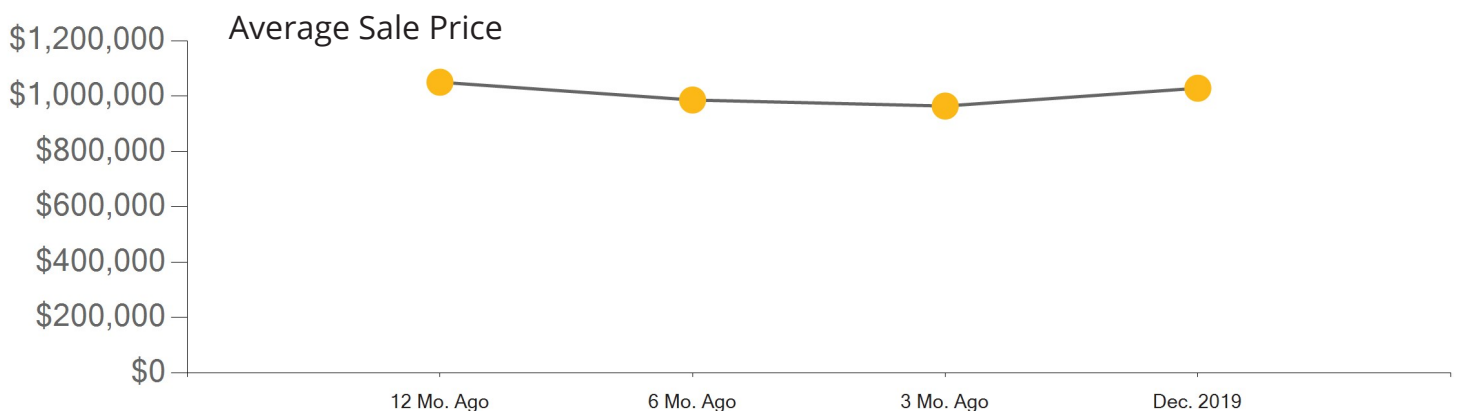
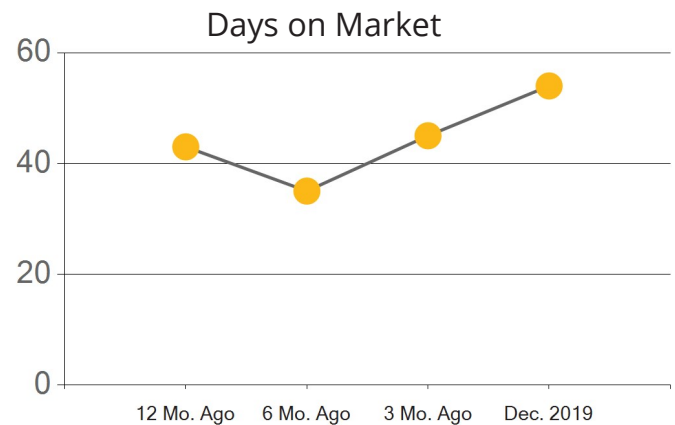
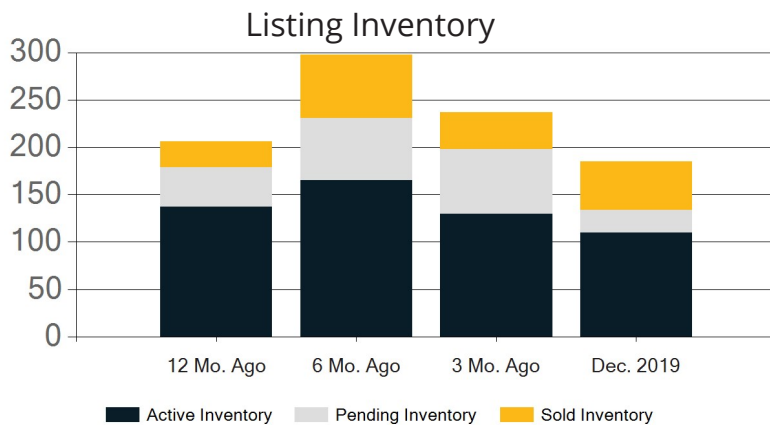
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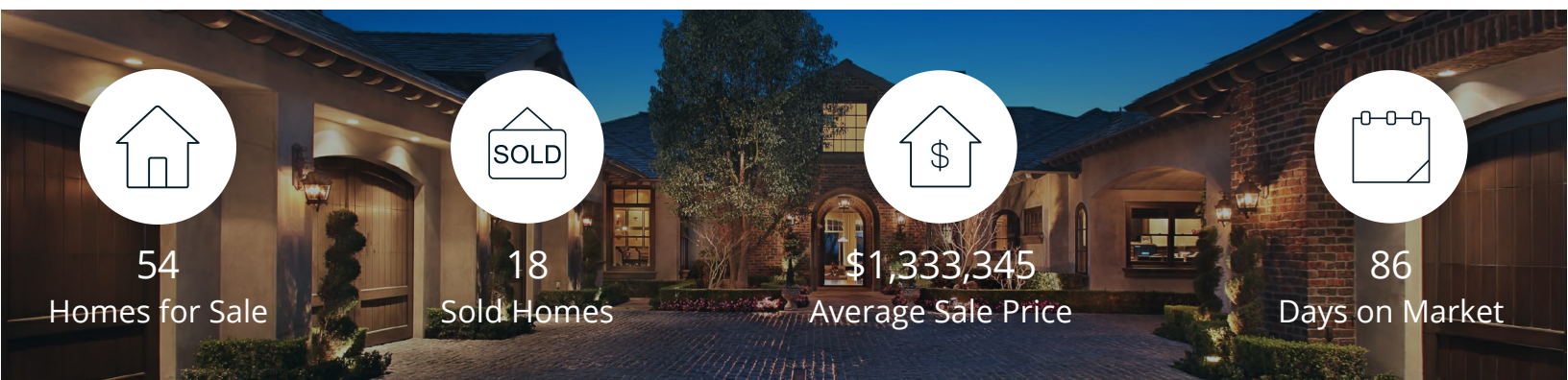


	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	110	24	51	\$1,028,468	54
3 Mo. Ago	130	68	39	\$963,990	45
6 Mo. Ago	165	66	67	\$985,813	35
12 Mo. Ago	137	42	27	\$1,050,039	43

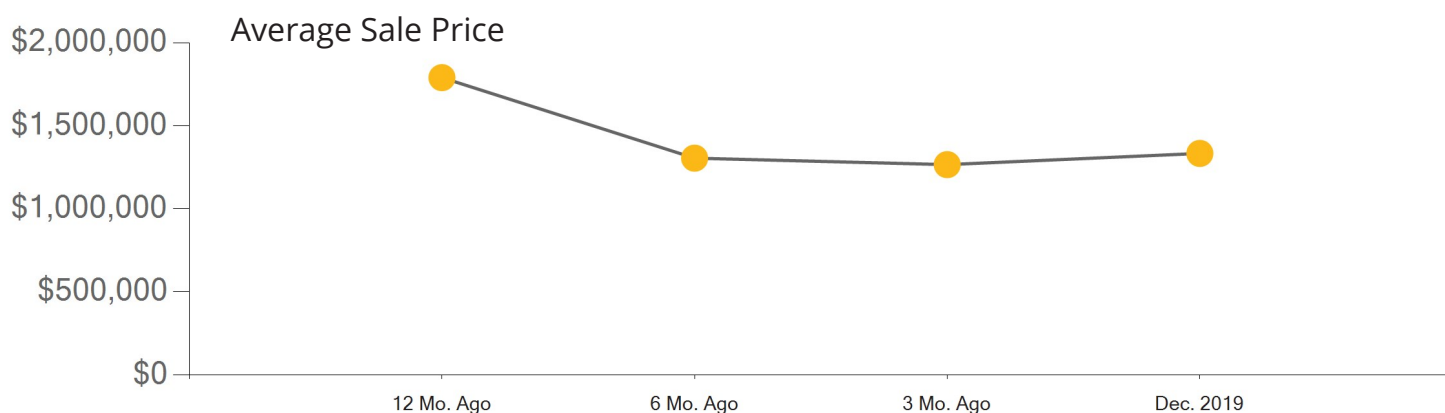
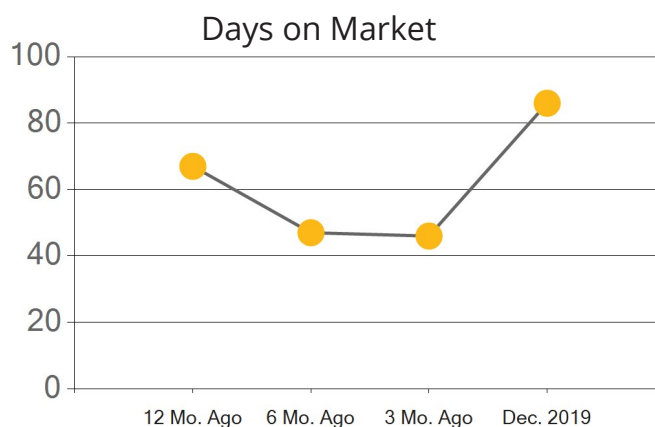
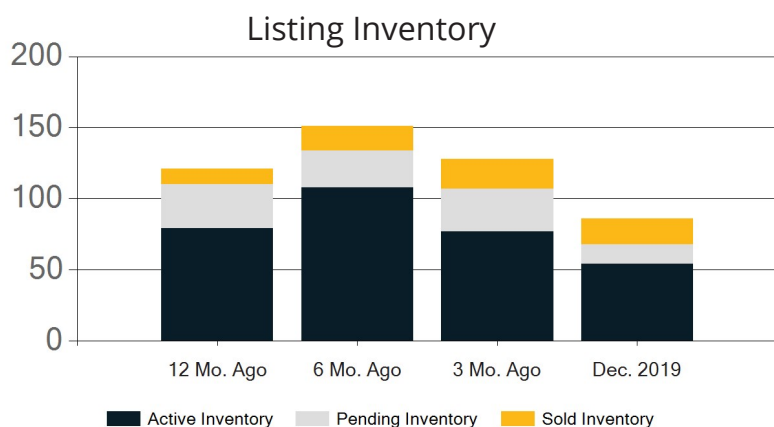


# Coto de Caza Market Update

DECEMBER 2019



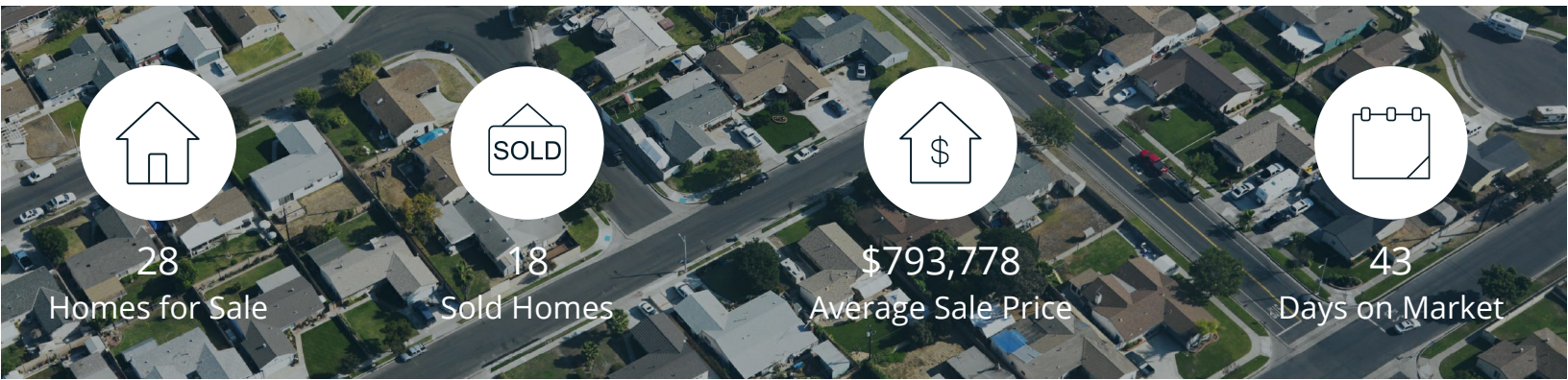
	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	54	14	18	\$1,333,345	86
3 Mo. Ago	77	30	21	\$1,265,831	46
6 Mo. Ago	108	26	17	\$1,304,901	47
12 Mo. Ago	79	31	11	\$1,789,818	67



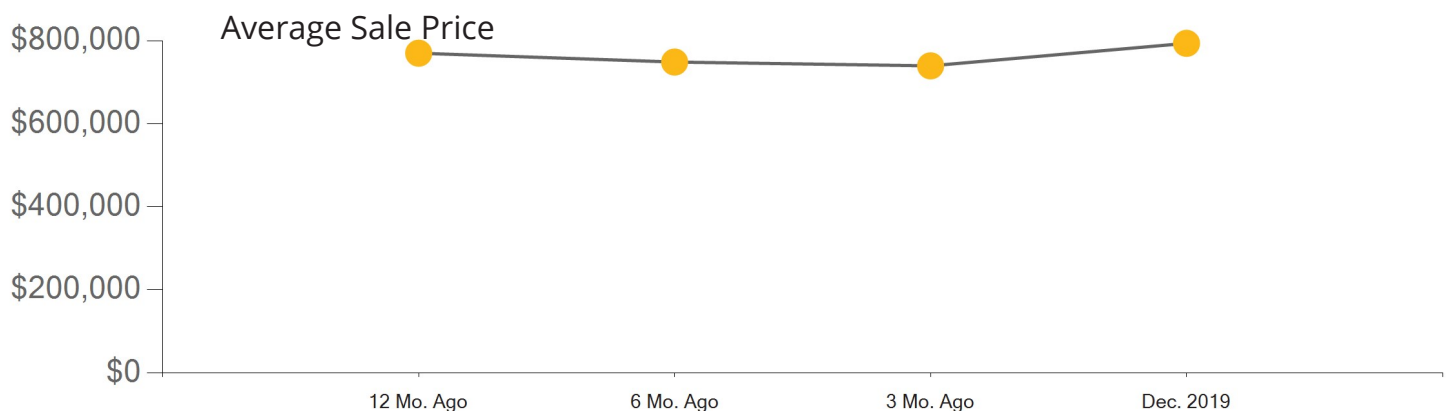
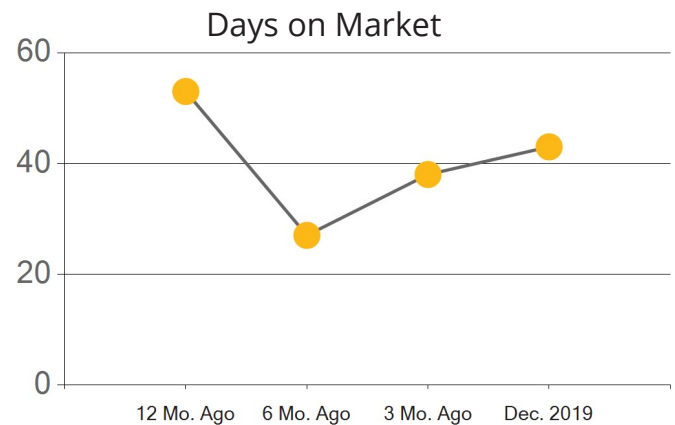
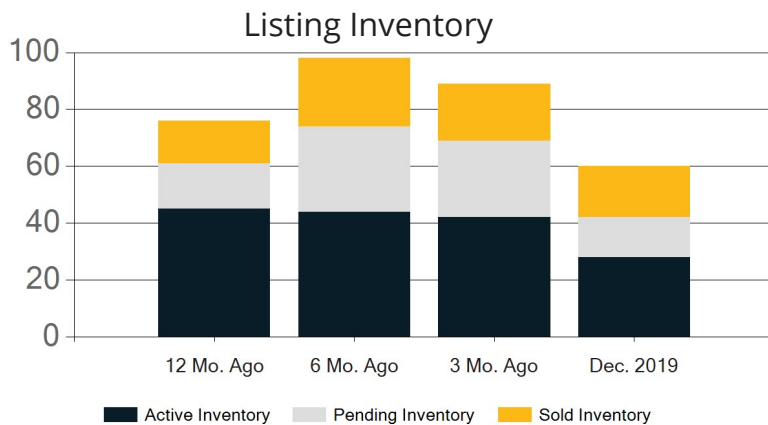
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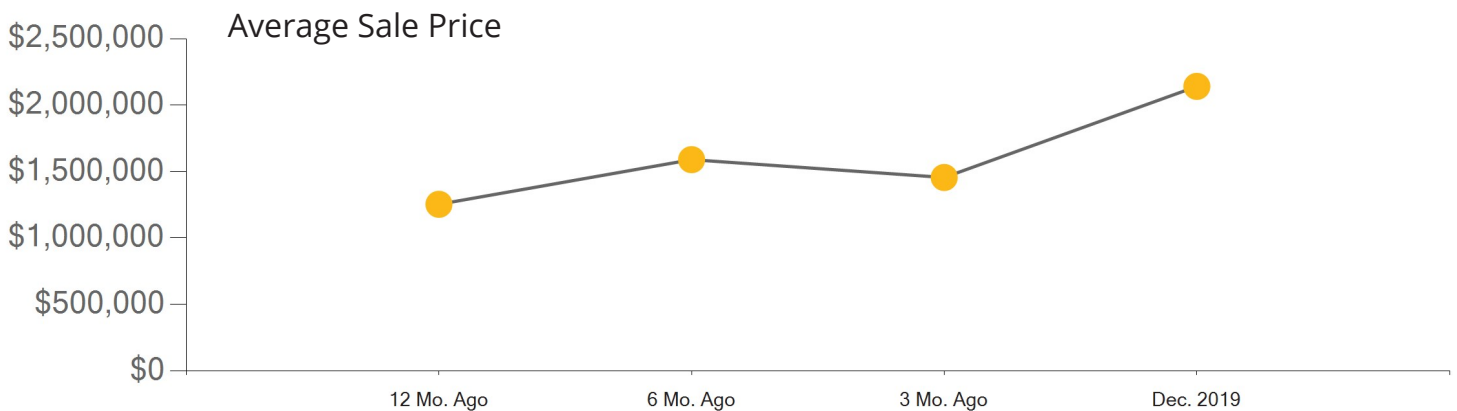
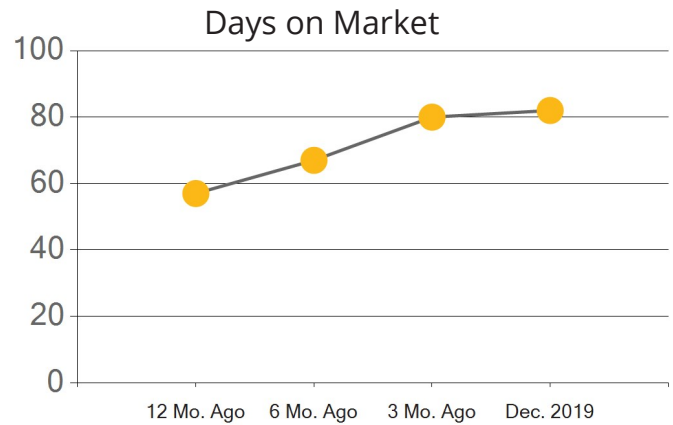
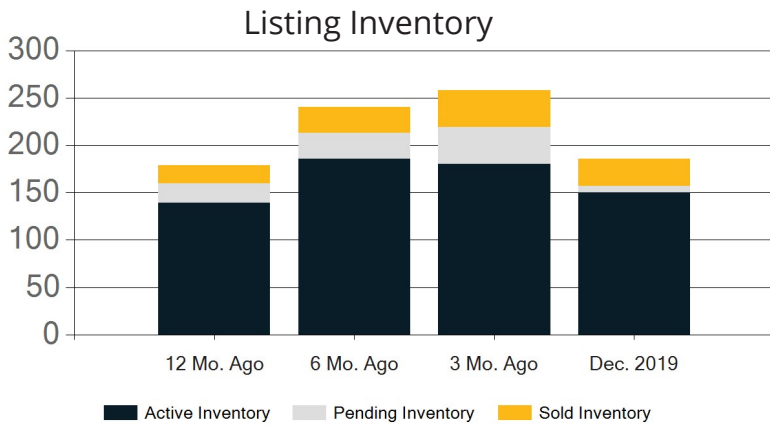


	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	28	14	18	\$793,778	43
3 Mo. Ago	42	27	20	\$739,500	38
6 Mo. Ago	44	30	24	\$748,642	27
12 Mo. Ago	45	16	15	\$770,000	53





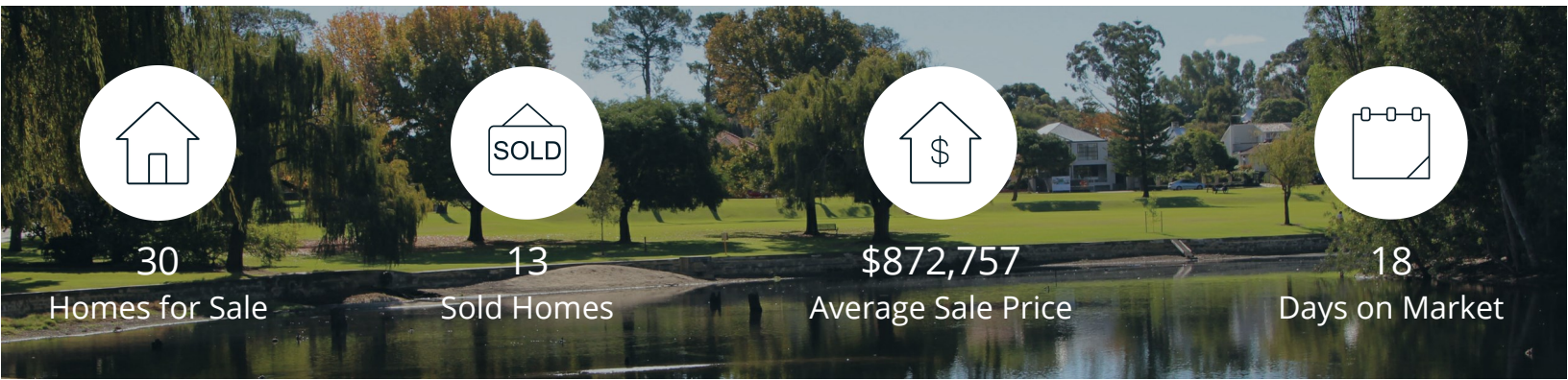
	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	150	7	29	\$2,141,298	82
3 Mo. Ago	180	39	39	\$1,455,241	80
6 Mo. Ago	186	27	27	\$1,589,574	67
12 Mo. Ago	139	21	19	\$1,253,553	57



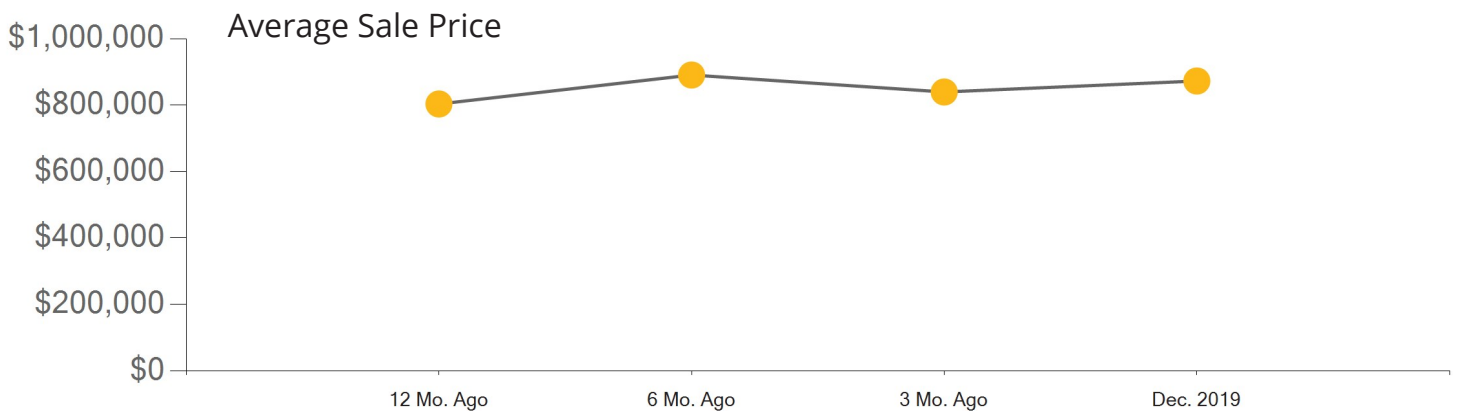
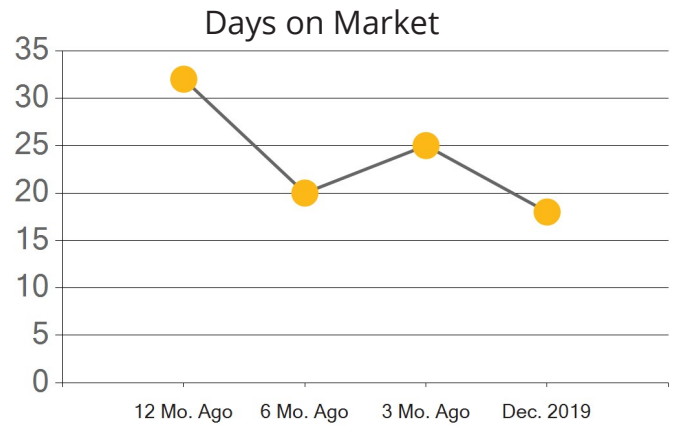
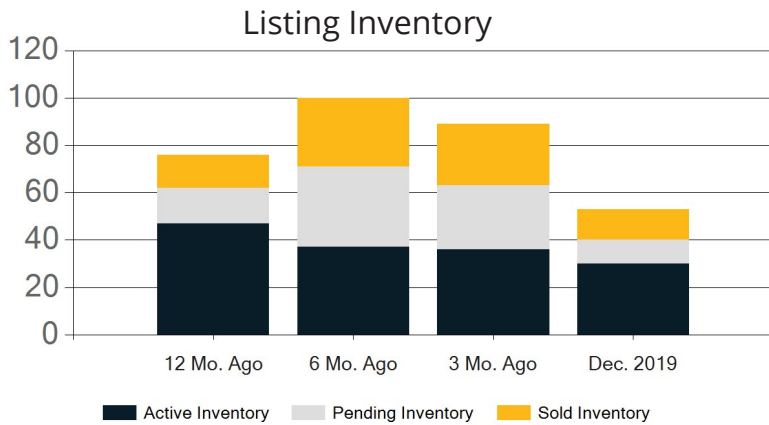


# Fountain Valley Market Update

DECEMBER 2019



	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	30	10	13	\$872,757	18
3 Mo. Ago	36	27	26	\$839,596	25
6 Mo. Ago	37	34	29	\$890,781	20
12 Mo. Ago	47	15	14	\$803,529	32

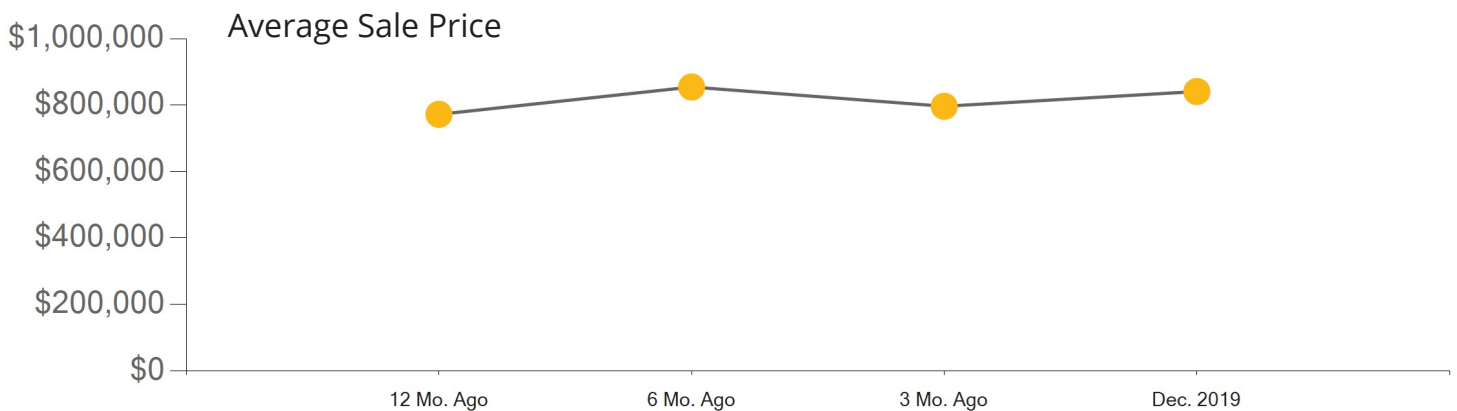
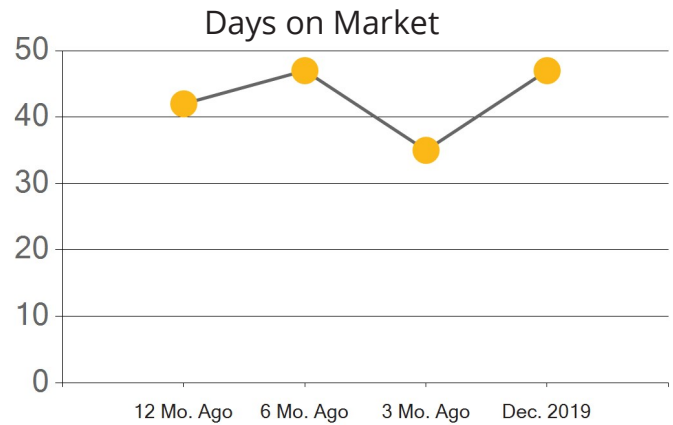
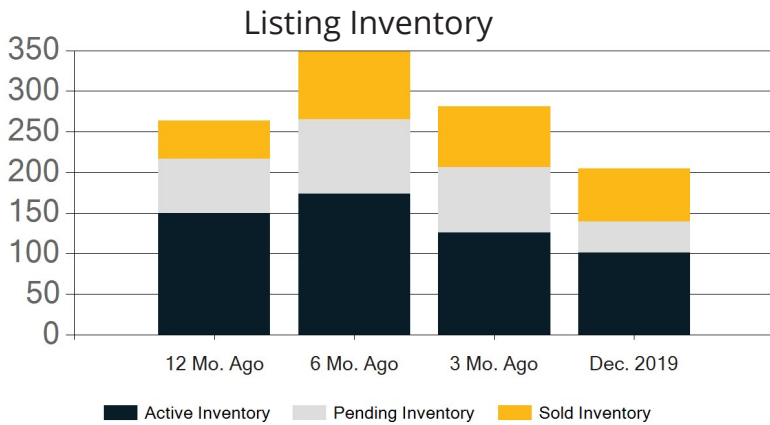


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REAL ESTATE



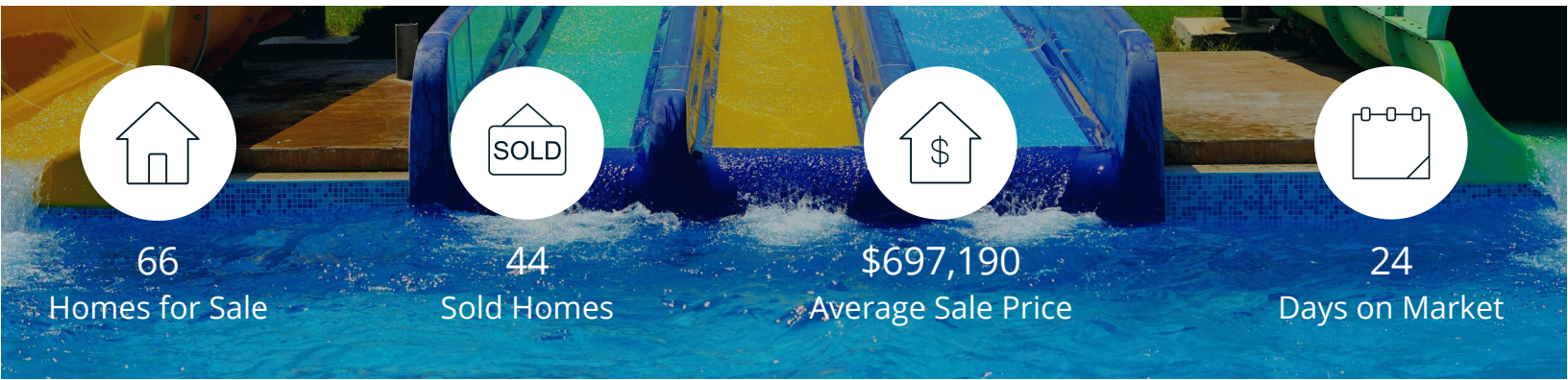
	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	101	38	66	\$841,066	47
3 Mo. Ago	126	80	75	\$796,562	35
6 Mo. Ago	174	91	84	\$854,675	47
12 Mo. Ago	150	67	47	\$772,373	42



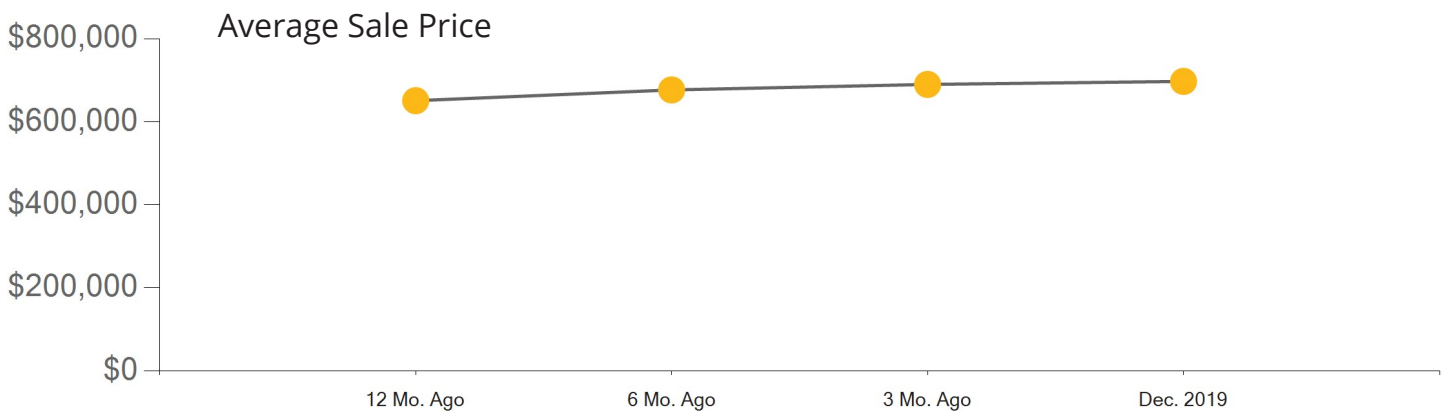
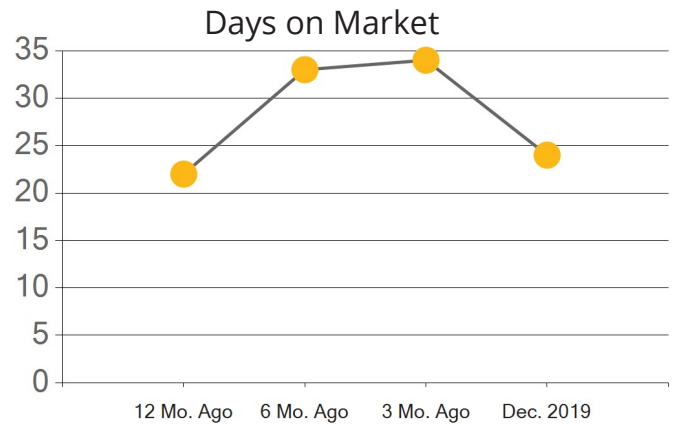
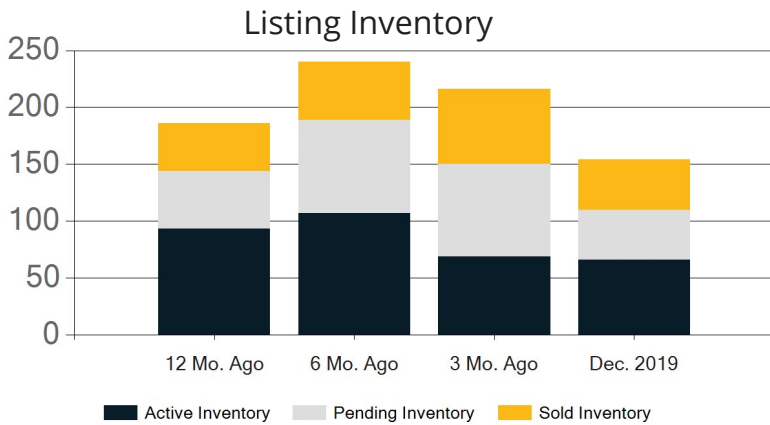


# Garden Grove Market Update

DECEMBER 2019



	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	66	44	44	\$697,190	24
3 Mo. Ago	69	81	66	\$689,956	34
6 Mo. Ago	107	82	51	\$676,702	33
12 Mo. Ago	93	51	42	\$650,758	22

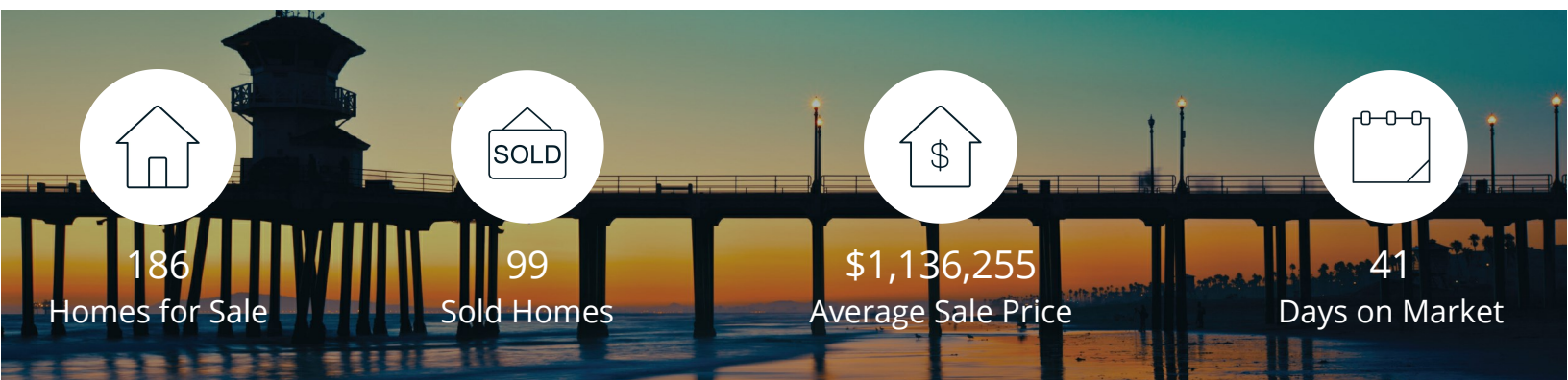


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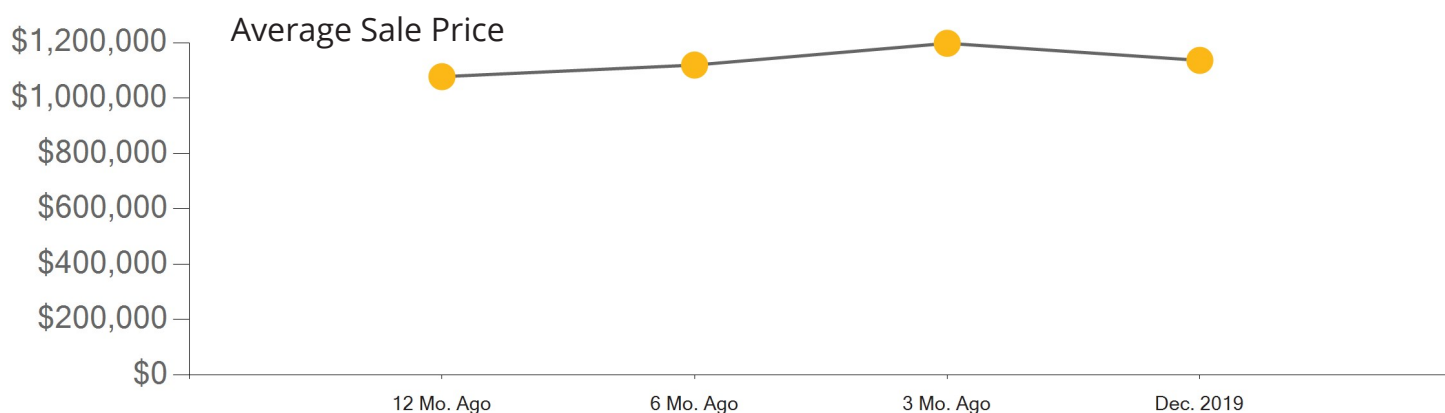
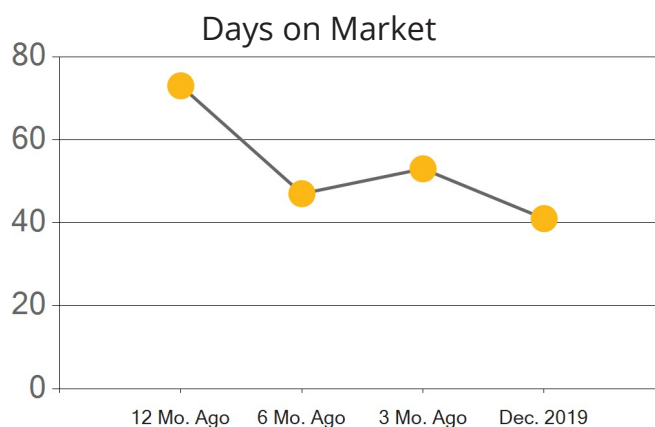
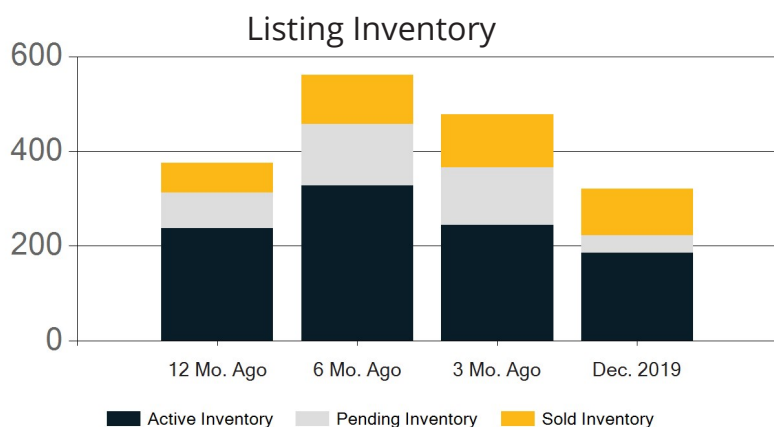
**FIRSTTEAM**  
REAL ESTATE

# Huntington Beach Market Update

DECEMBER 2019



	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	186	36	99	\$1,136,255	41
3 Mo. Ago	244	122	112	\$1,197,948	53
6 Mo. Ago	328	129	104	\$1,119,299	47
12 Mo. Ago	238	75	63	\$1,077,347	73



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287  
Homes for Sale



78  
Sold Homes



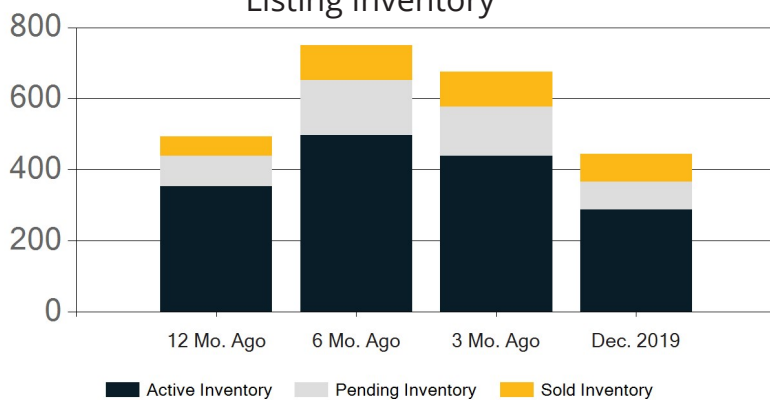
\$1,293,025  
Average Sale Price



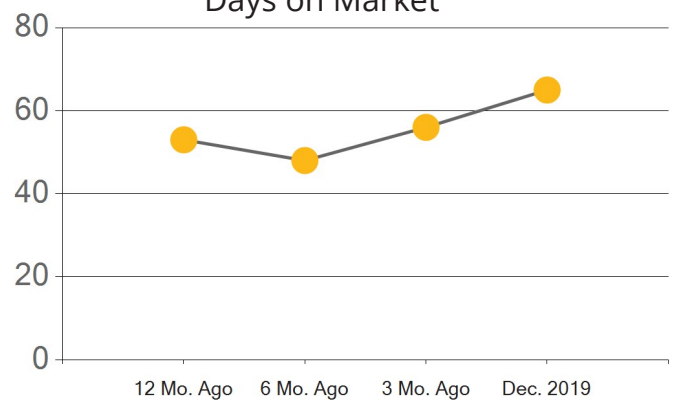
65  
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	287	79	78	\$1,293,025	65
3 Mo. Ago	438	140	97	\$1,494,983	56
6 Mo. Ago	497	154	99	\$1,445,136	48
12 Mo. Ago	354	85	55	\$1,485,046	53

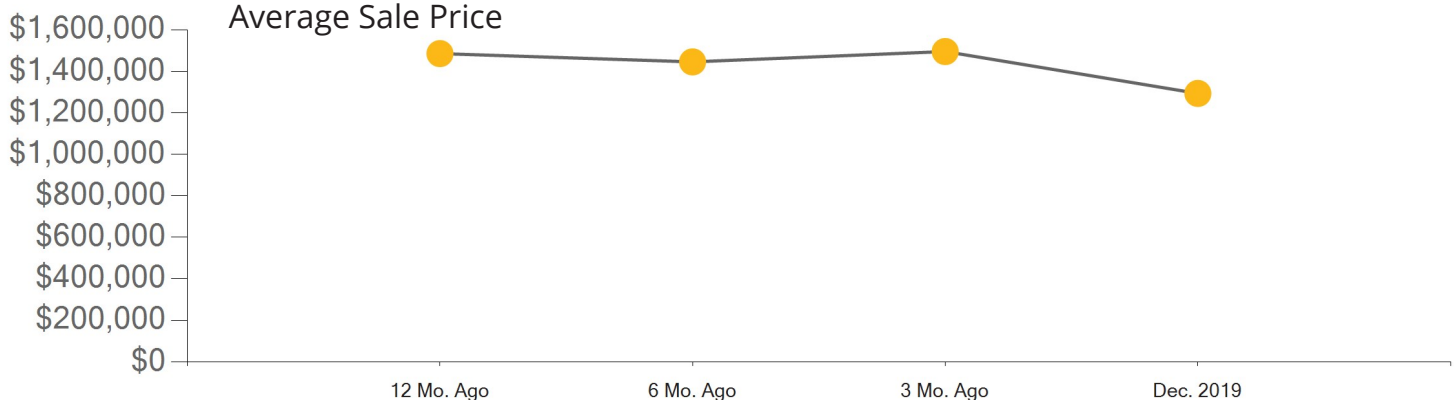
Listing Inventory



Days on Market



Average Sale Price





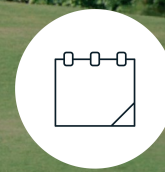
44  
Homes for Sale



25  
Sold Homes



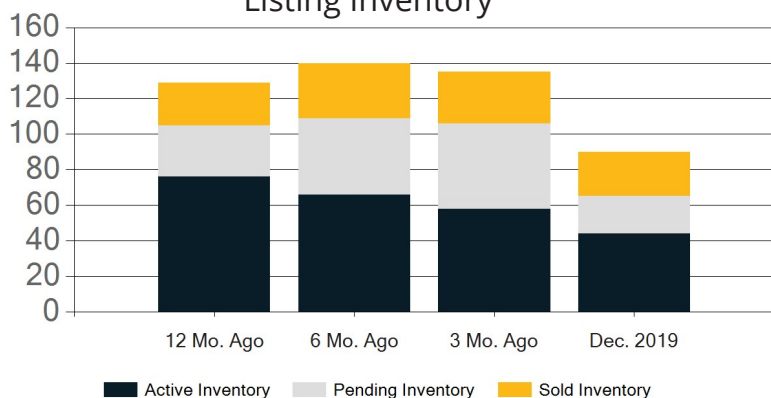
\$687,032  
Average Sale Price



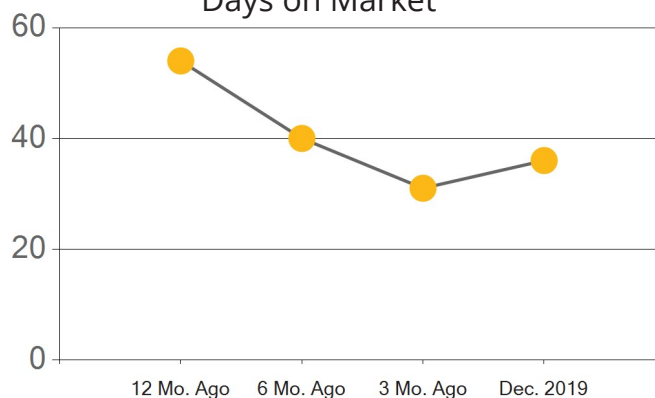
36  
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	44	21	25	\$687,032	36
3 Mo. Ago	58	48	29	\$695,748	31
6 Mo. Ago	66	43	31	\$650,094	40
12 Mo. Ago	76	29	24	\$651,646	54

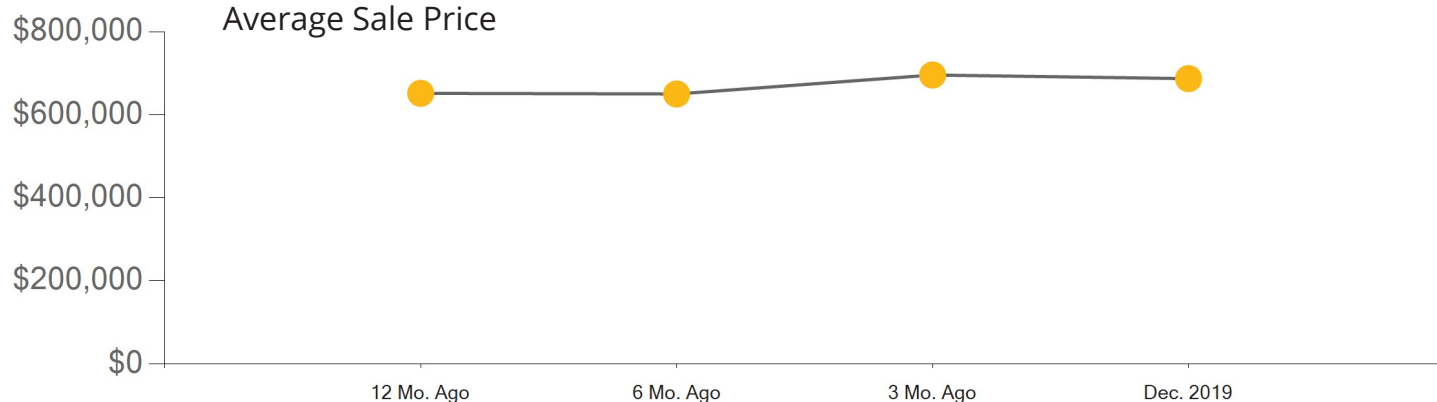
Listing Inventory



Days on Market



Average Sale Price







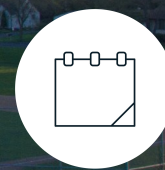
7  
Homes for Sale



5  
Sold Homes



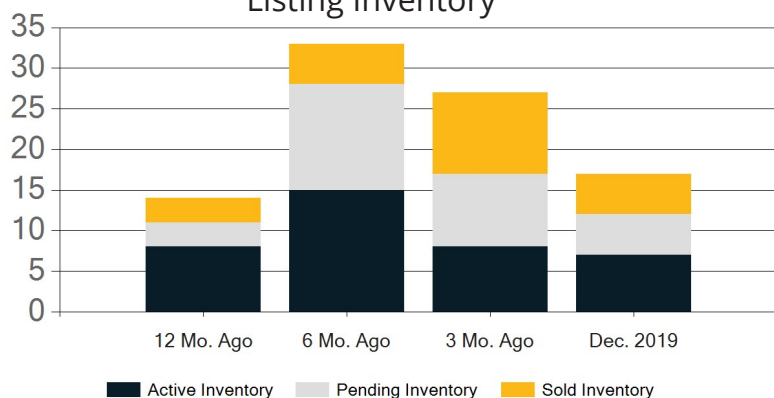
\$796,000  
Average Sale Price



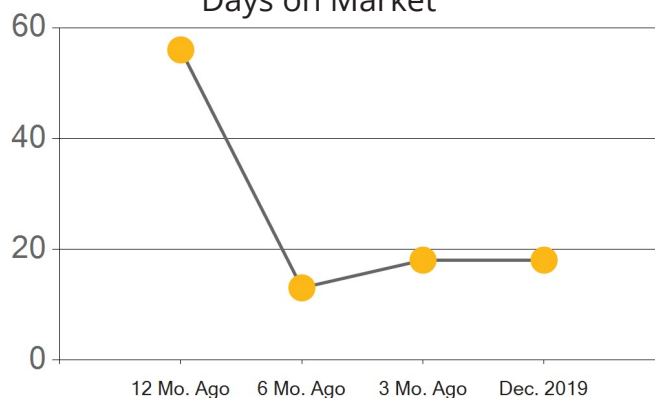
18  
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	7	5	5	\$796,000	18
3 Mo. Ago	8	9	10	\$750,000	18
6 Mo. Ago	15	13	5	\$791,000	13
12 Mo. Ago	8	3	3	\$677,333	56

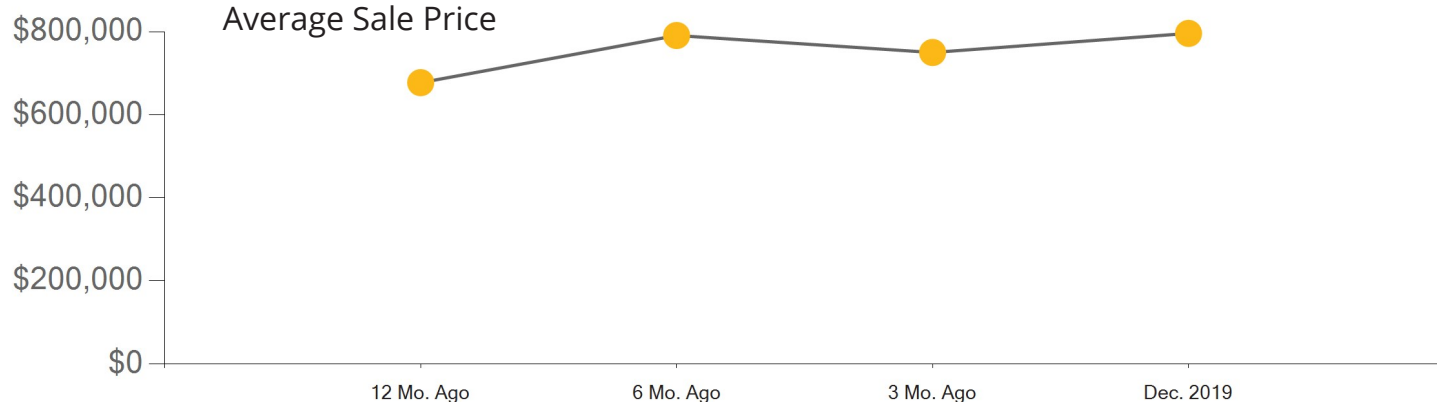
Listing Inventory

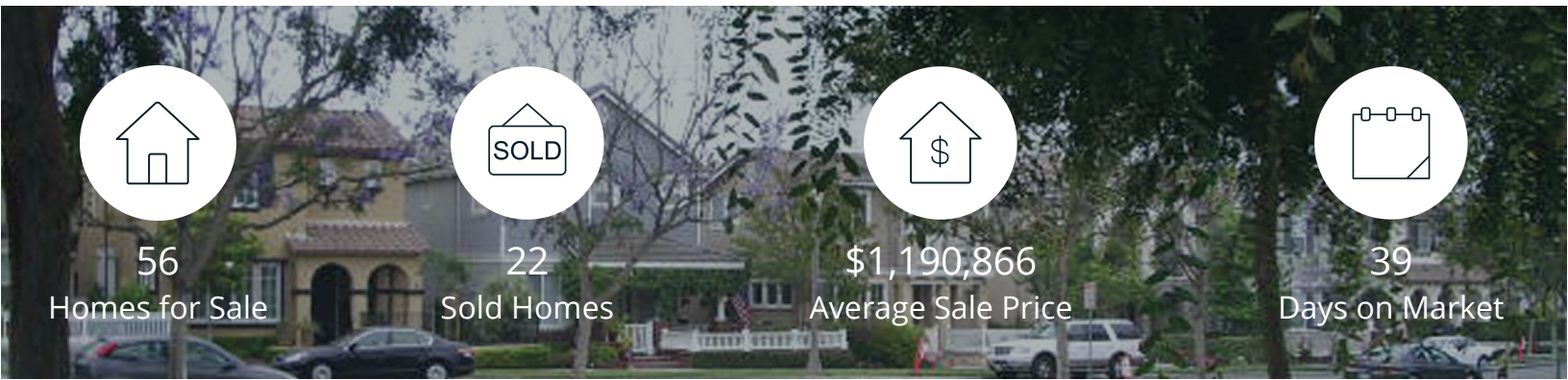


Days on Market

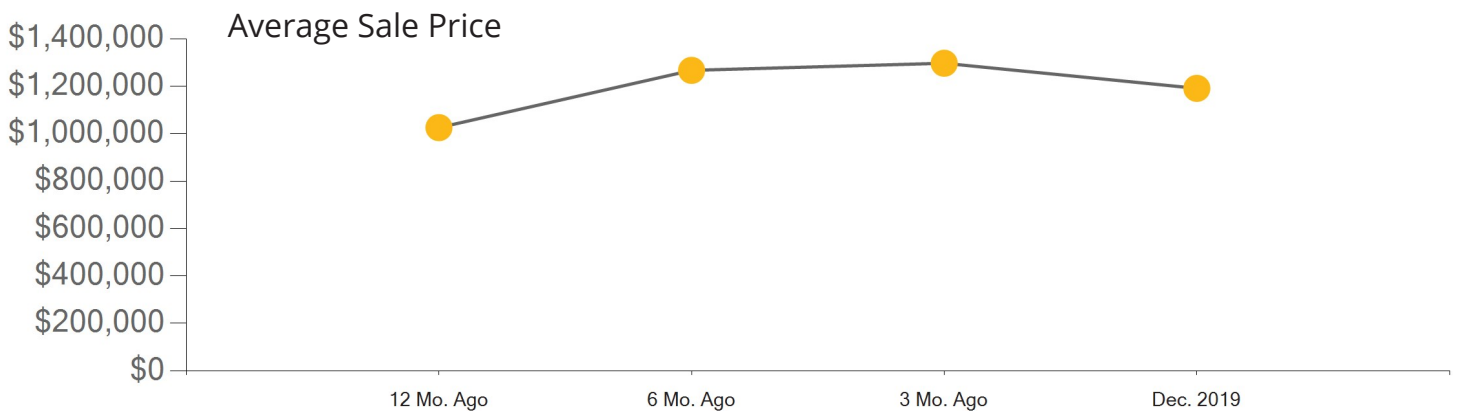
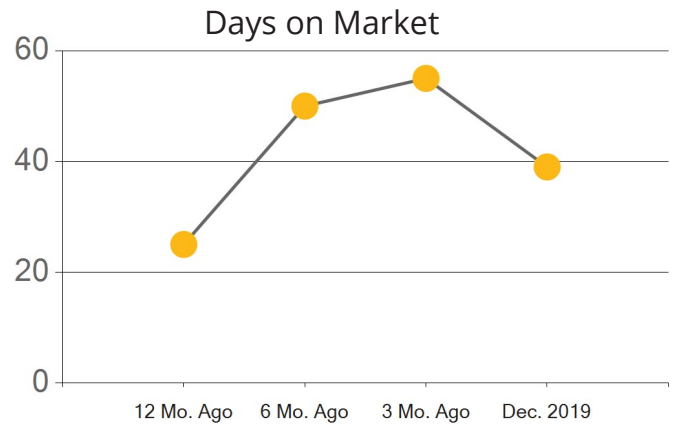
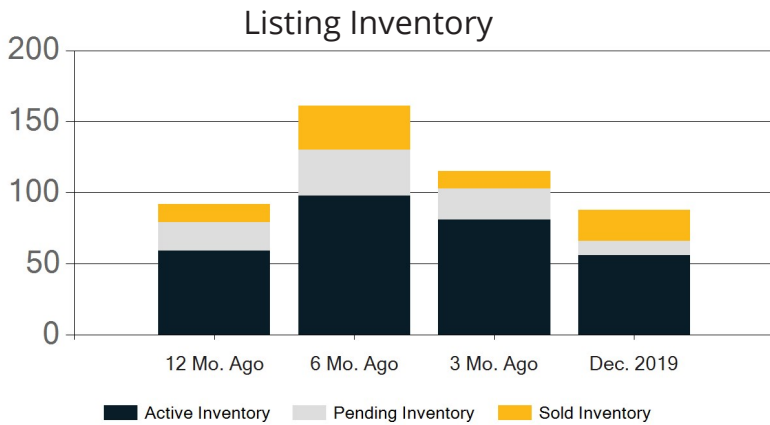


Average Sale Price





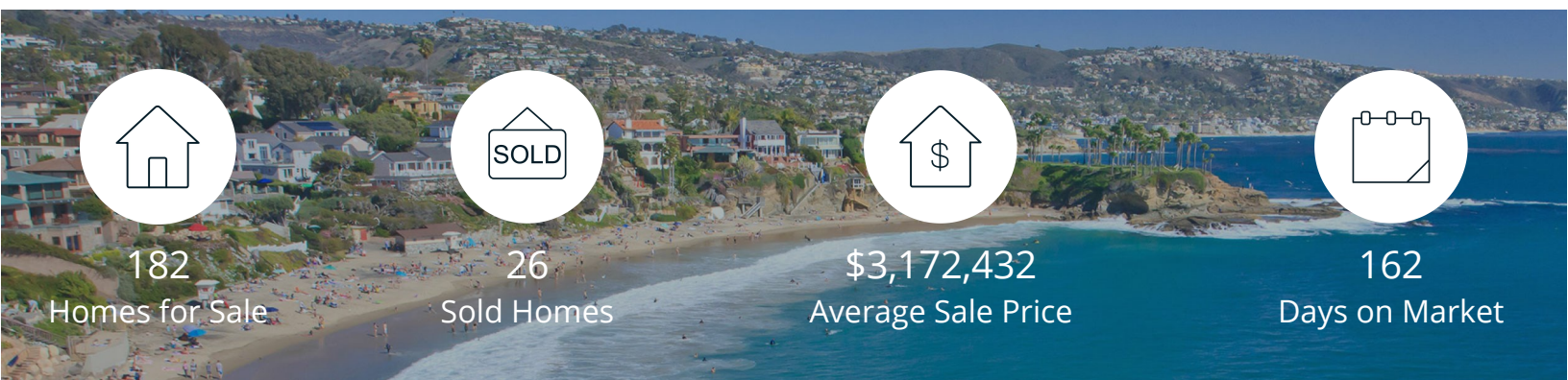
	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	56	10	22	\$1,190,866	39
3 Mo. Ago	81	22	12	\$1,296,658	55
6 Mo. Ago	98	32	31	\$1,266,674	50
12 Mo. Ago	59	20	13	\$1,025,300	25



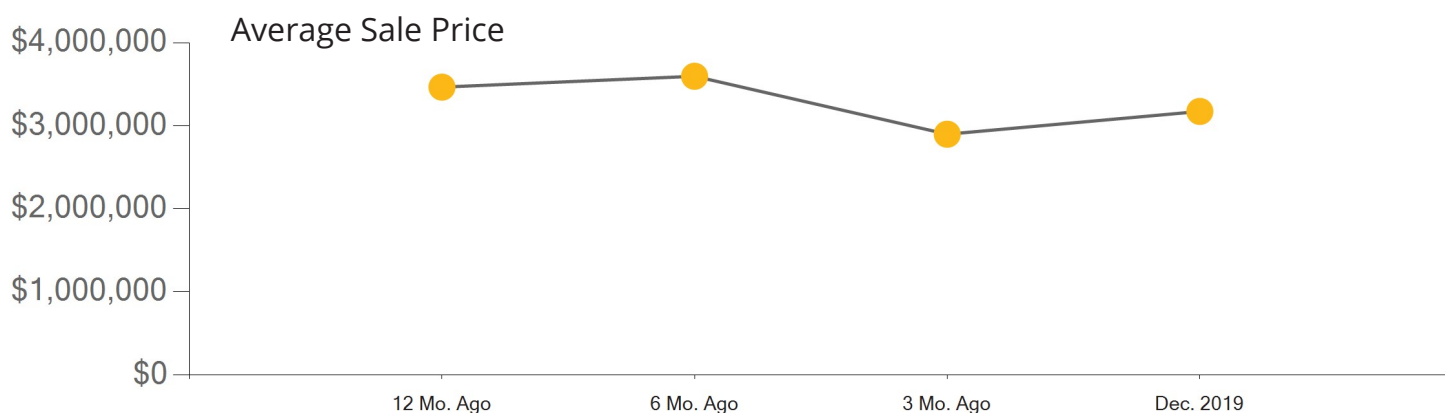
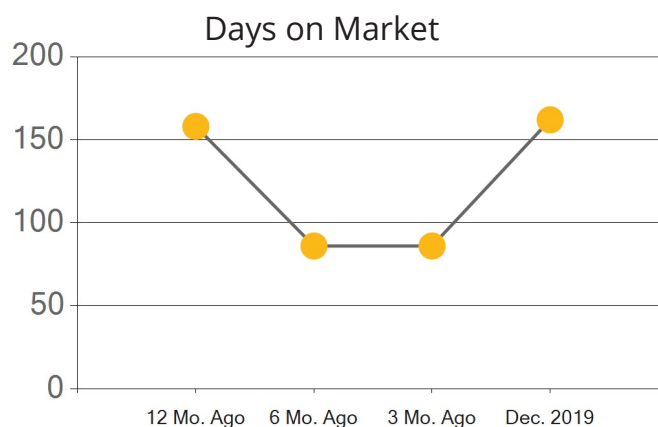
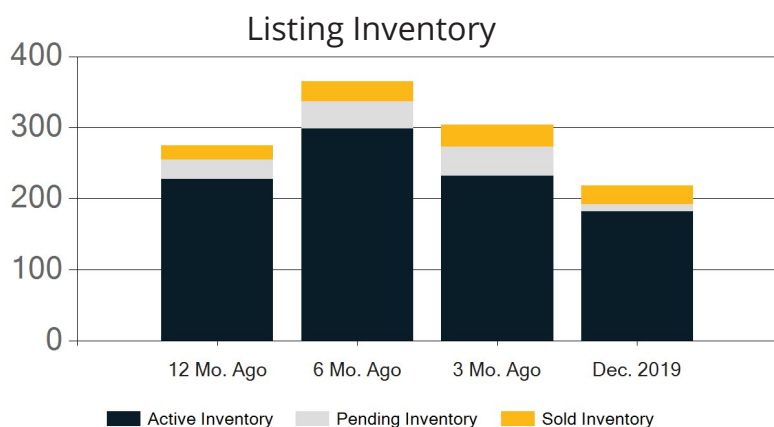


# Laguna Beach Market Update

DECEMBER 2019



	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	182	10	26	\$3,172,432	162
3 Mo. Ago	232	41	31	\$2,898,081	86
6 Mo. Ago	299	38	28	\$3,596,092	86
12 Mo. Ago	228	27	20	\$3,465,353	158

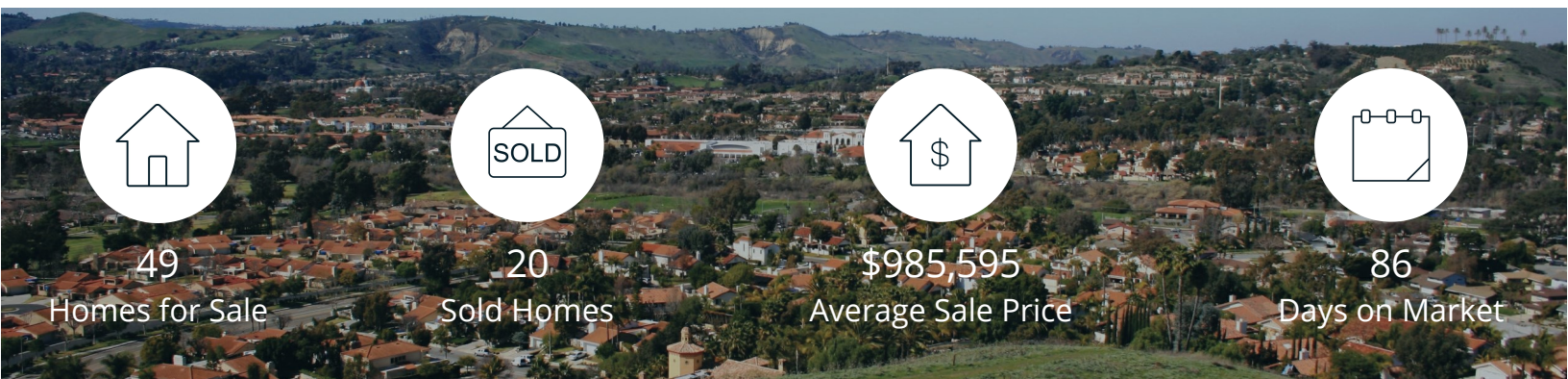


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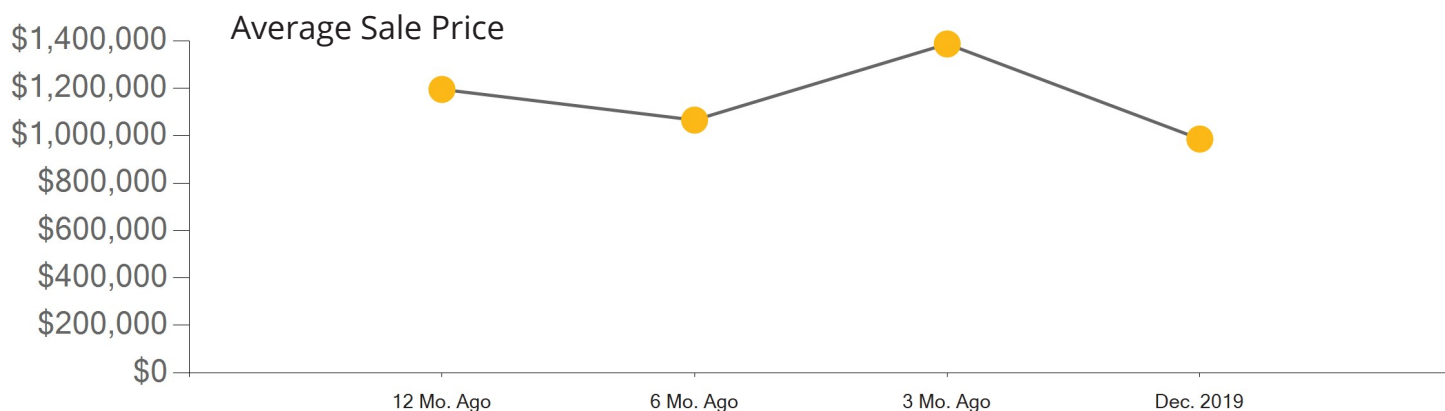
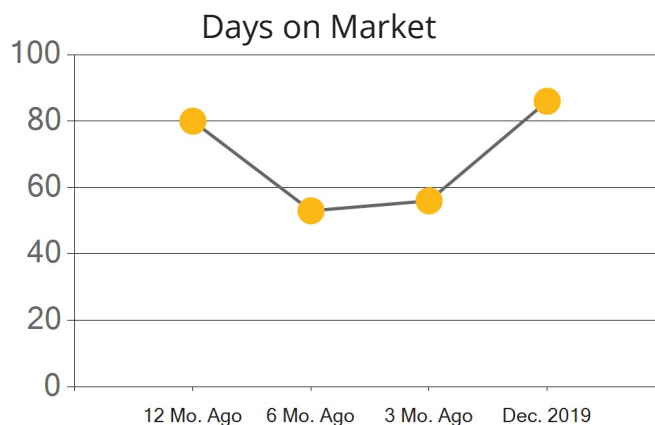
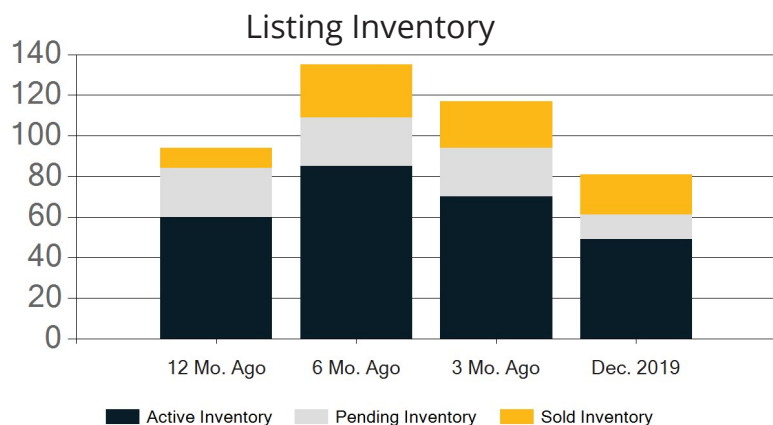
**FIRSTTEAM**  
REAL ESTATE

# Laguna Hills Market Update

DECEMBER 2019



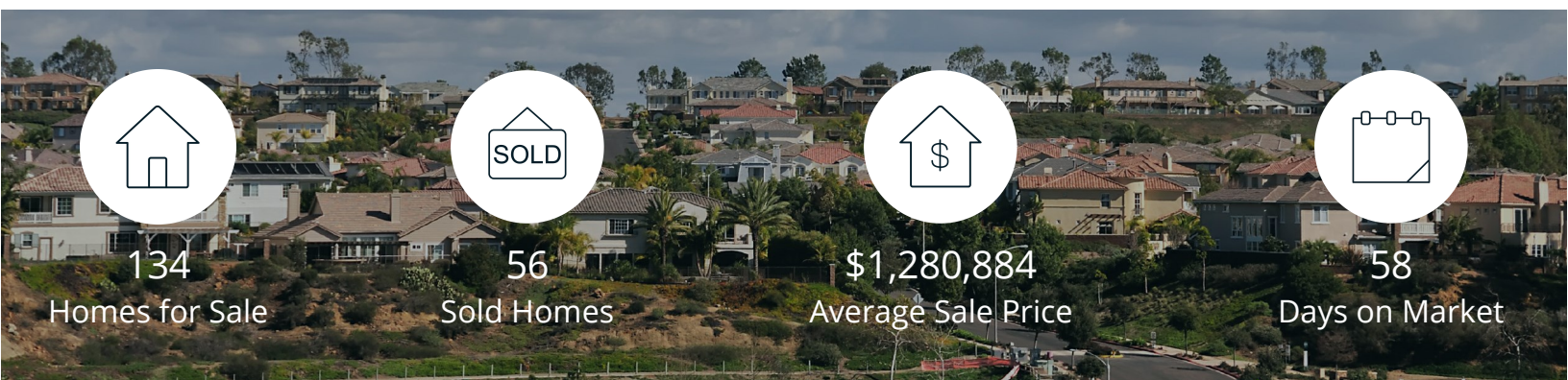
	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	49	12	20	\$985,595	86
3 Mo. Ago	70	24	23	\$1,386,474	56
6 Mo. Ago	85	24	26	\$1,065,400	53
12 Mo. Ago	60	24	10	\$1,194,800	80



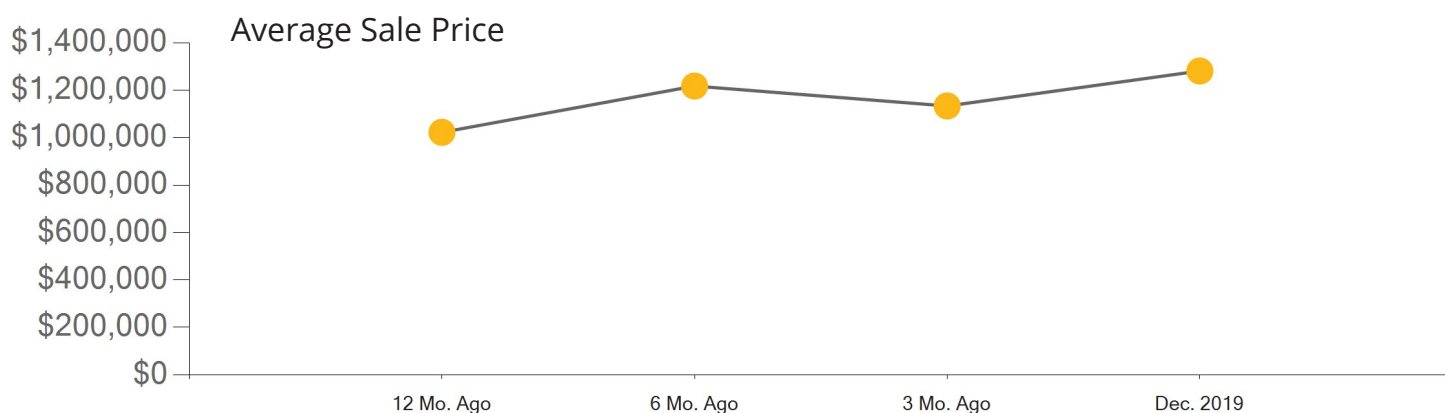
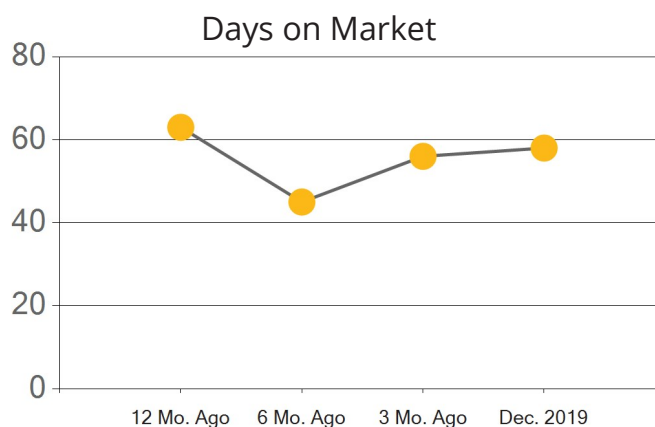
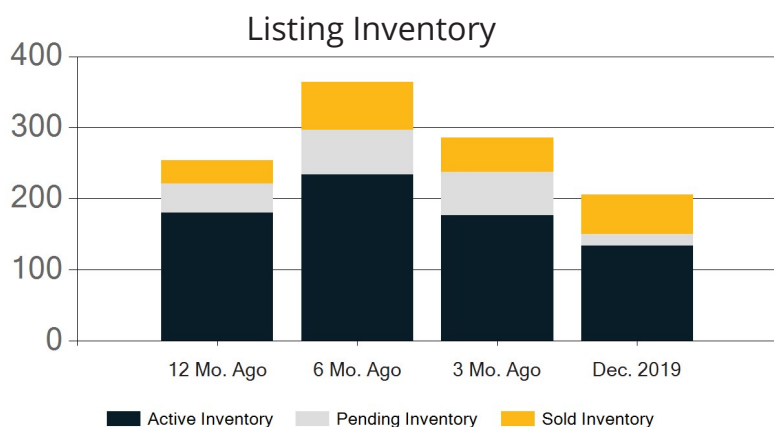
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REAL ESTATE



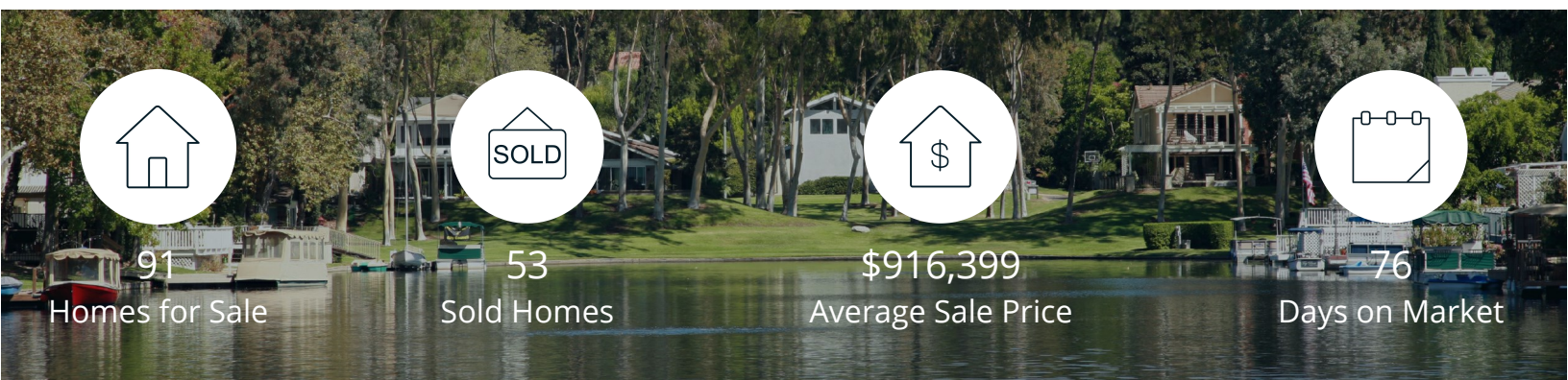


	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	134	16	56	\$1,280,884	58
3 Mo. Ago	177	61	48	\$1,133,355	56
6 Mo. Ago	234	63	67	\$1,217,463	45
12 Mo. Ago	180	41	33	\$1,022,348	63

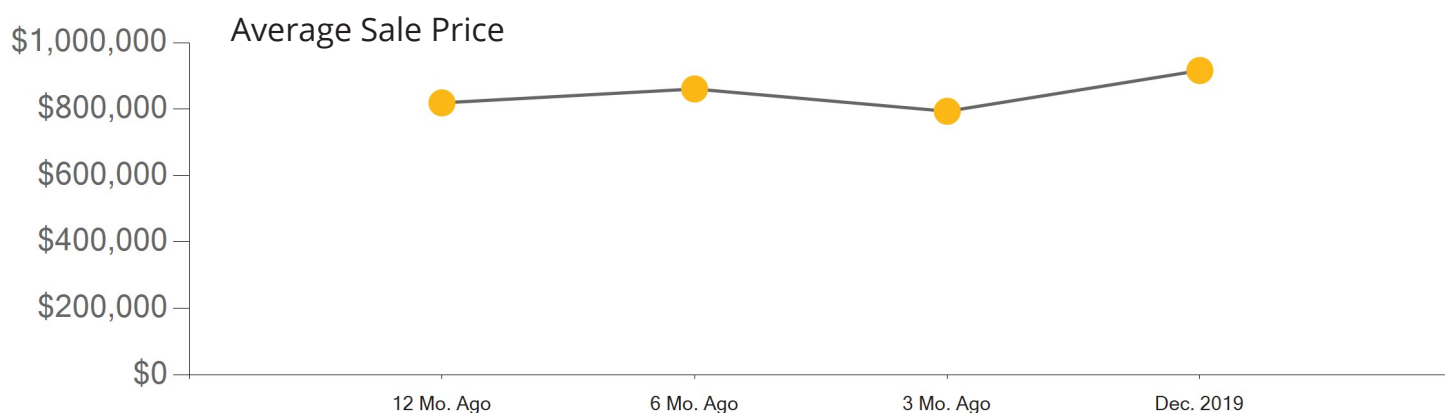
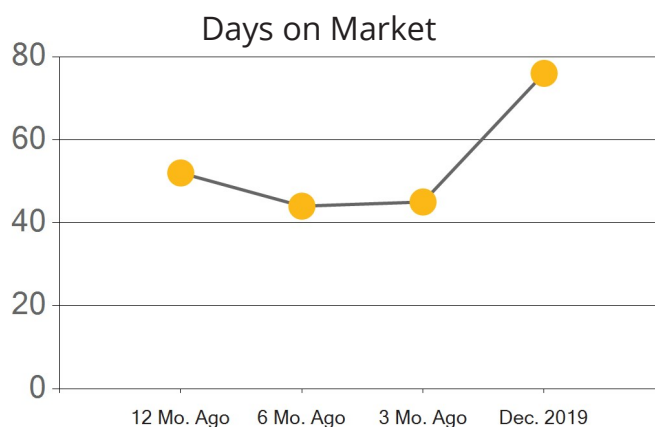
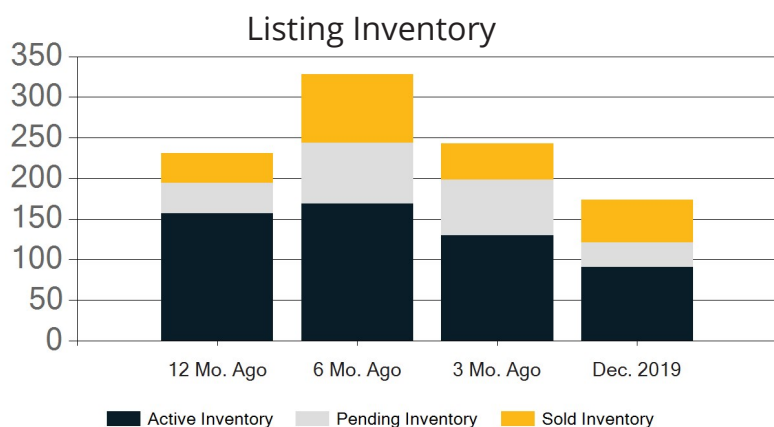


# Lake Forest Market Update

DECEMBER 2019



	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	91	30	53	\$916,399	76
3 Mo. Ago	130	68	45	\$793,528	45
6 Mo. Ago	169	75	84	\$860,821	44
12 Mo. Ago	157	37	37	\$818,882	52



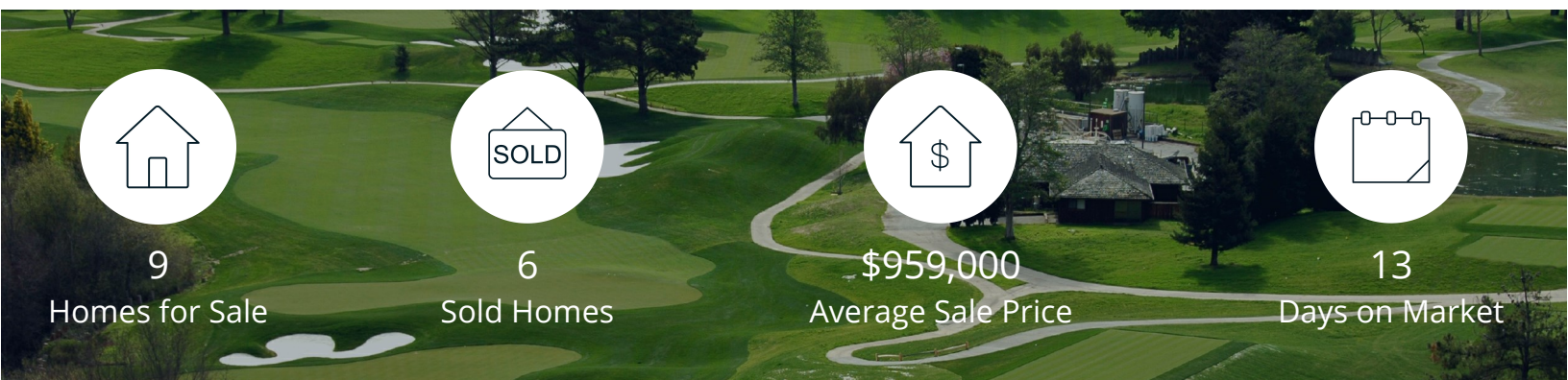
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REAL ESTATE

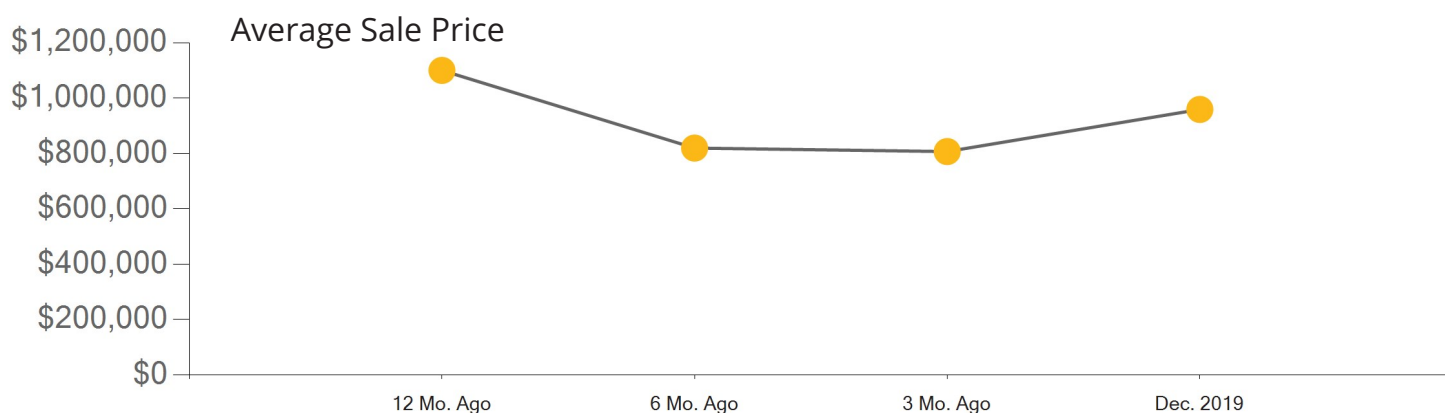
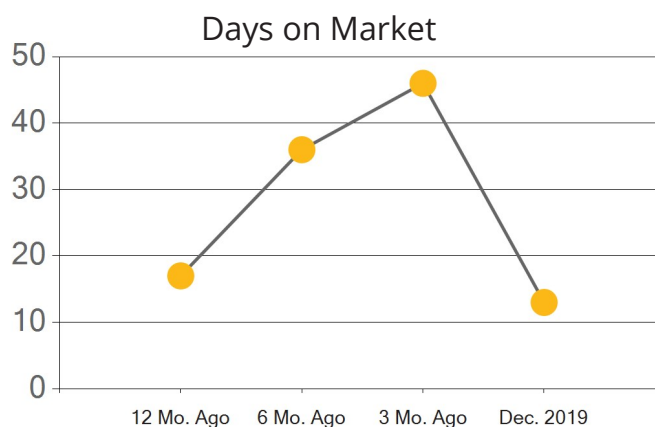


# Los Alamitos Market Update

DECEMBER 2019



	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	9	1	6	\$959,000	13
3 Mo. Ago	18	8	4	\$806,750	46
6 Mo. Ago	14	14	3	\$819,300	36
12 Mo. Ago	6	3	1	\$1,100,000	17



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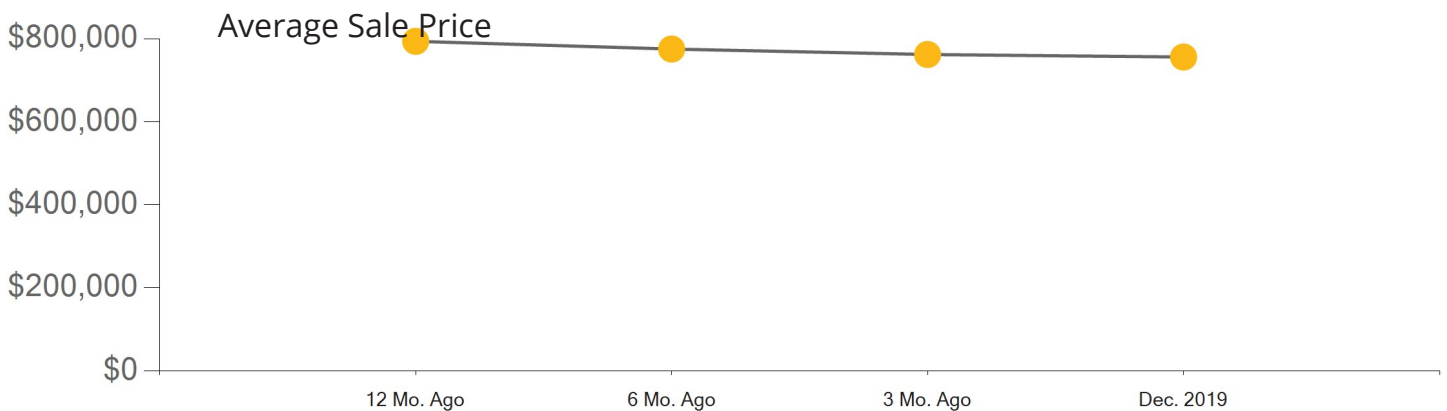
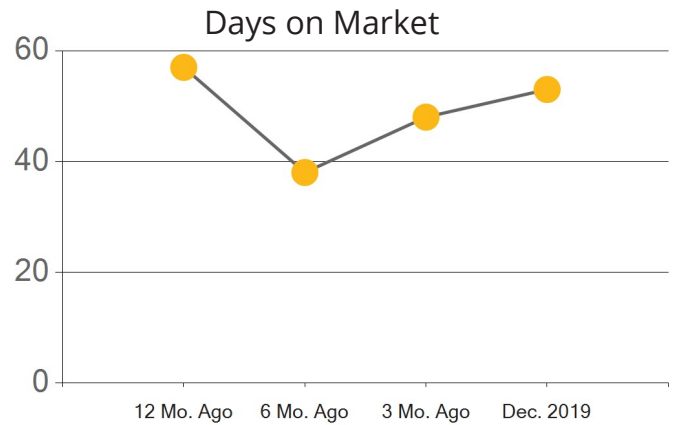
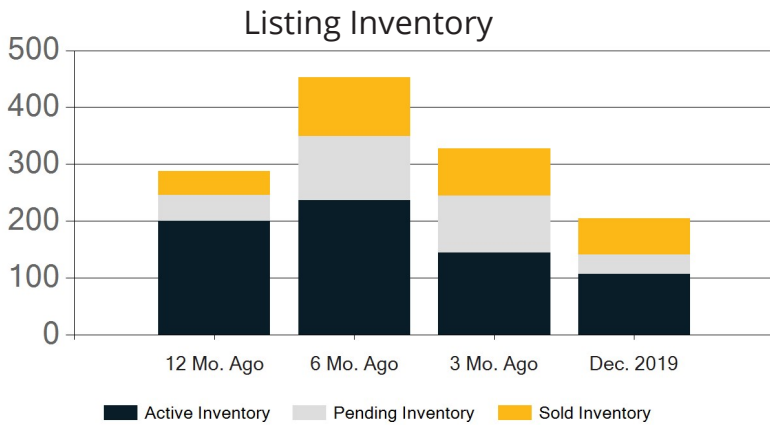
**FIRSTTEAM**  
REAL ESTATE

# Mission Viejo Market Update

DECEMBER 2019



	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	107	34	64	\$755,949	53
3 Mo. Ago	144	101	83	\$762,037	48
6 Mo. Ago	237	112	104	\$775,189	38
12 Mo. Ago	200	46	42	\$793,748	57



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REAL ESTATE

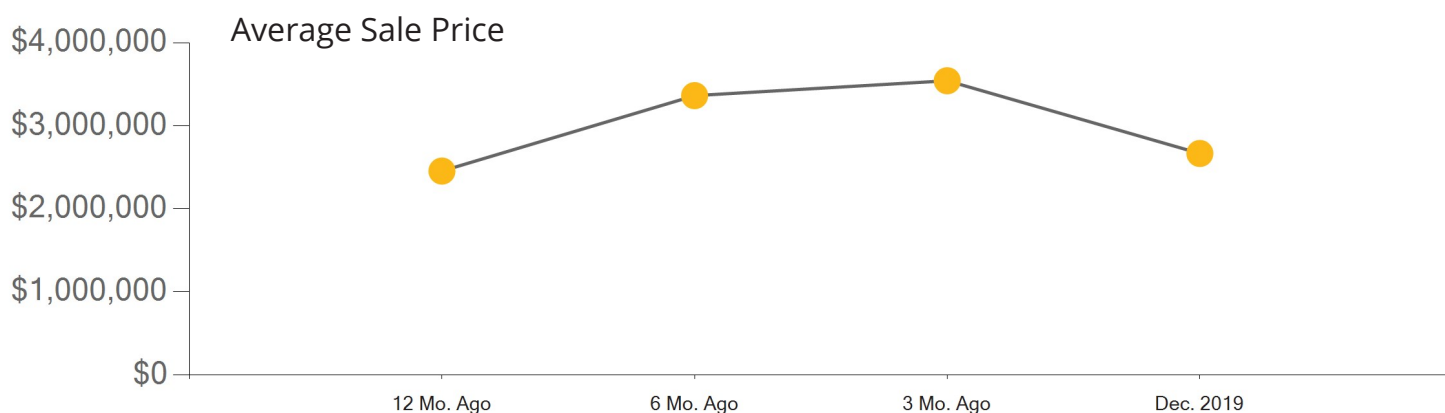
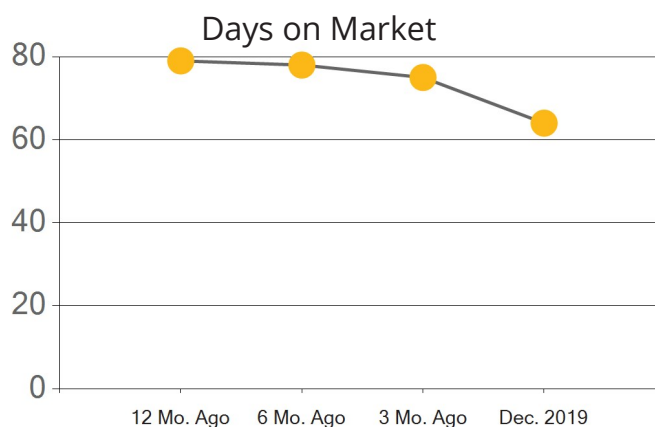
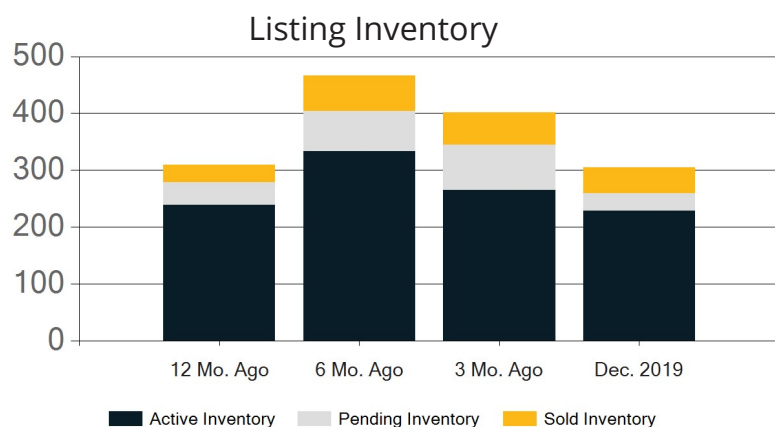


# Newport Beach Market Update

DECEMBER 2019

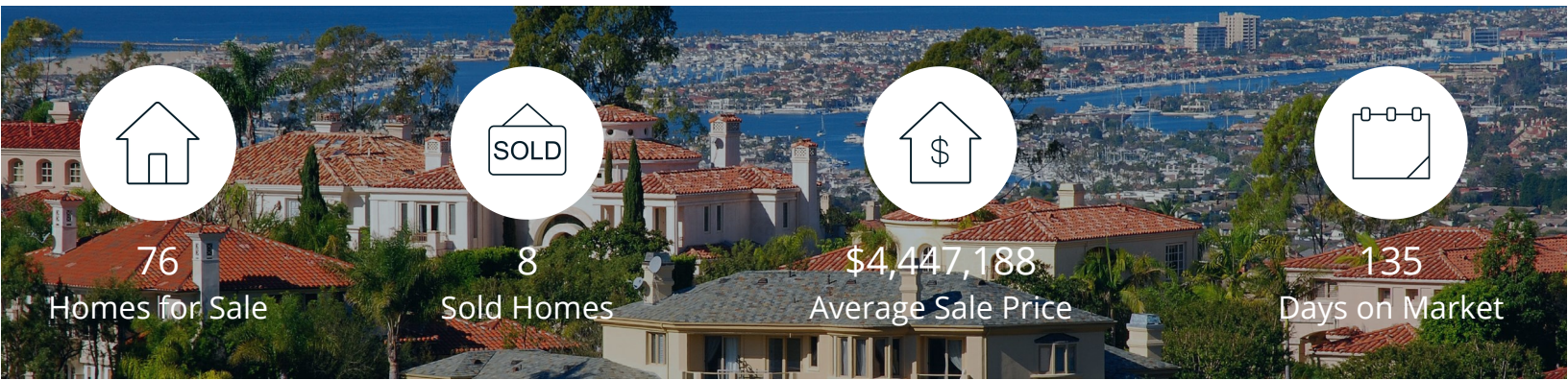


	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	229	30	46	\$2,666,122	64
3 Mo. Ago	265	80	57	\$3,542,376	75
6 Mo. Ago	333	71	63	\$3,362,791	78
12 Mo. Ago	239	40	31	\$2,454,340	79

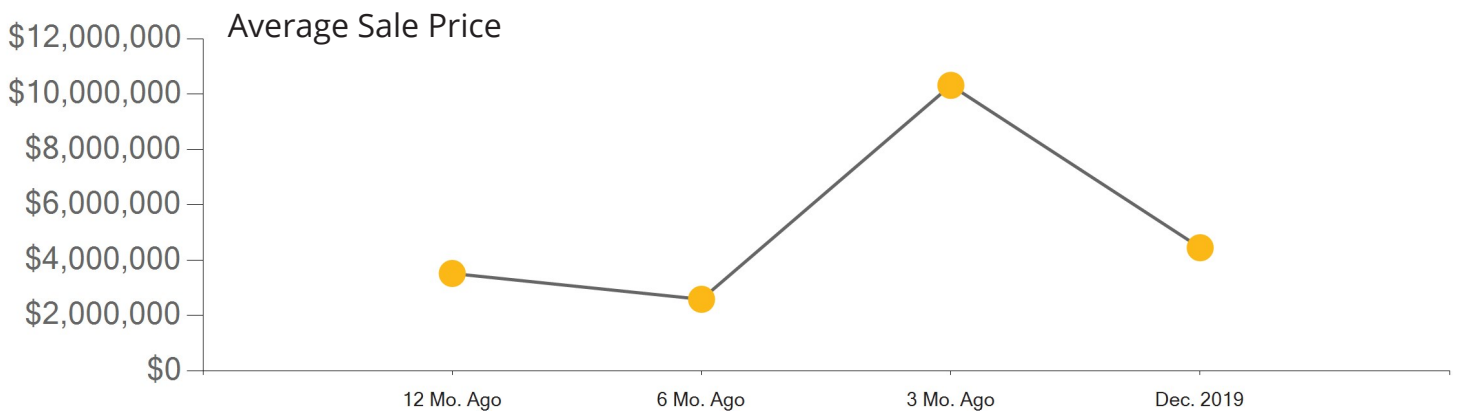
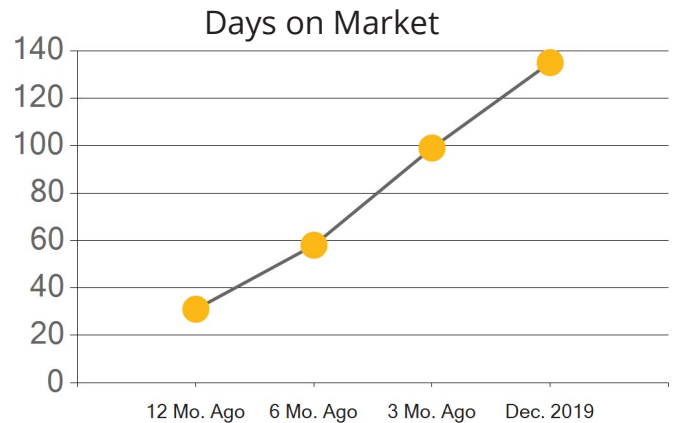
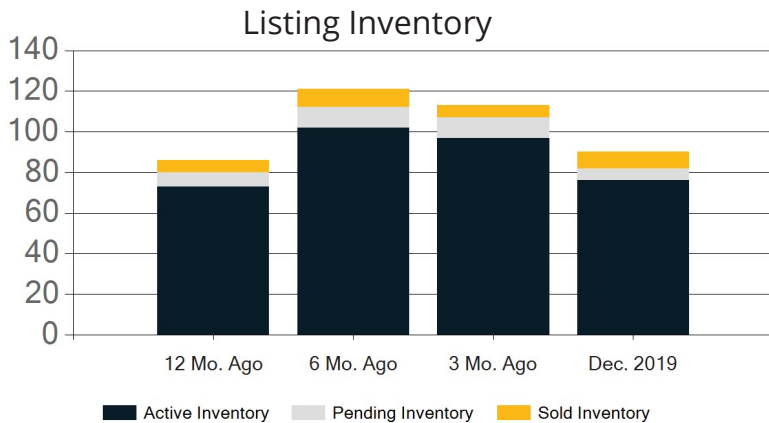


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**FIRSTTEAM**  
REAL ESTATE



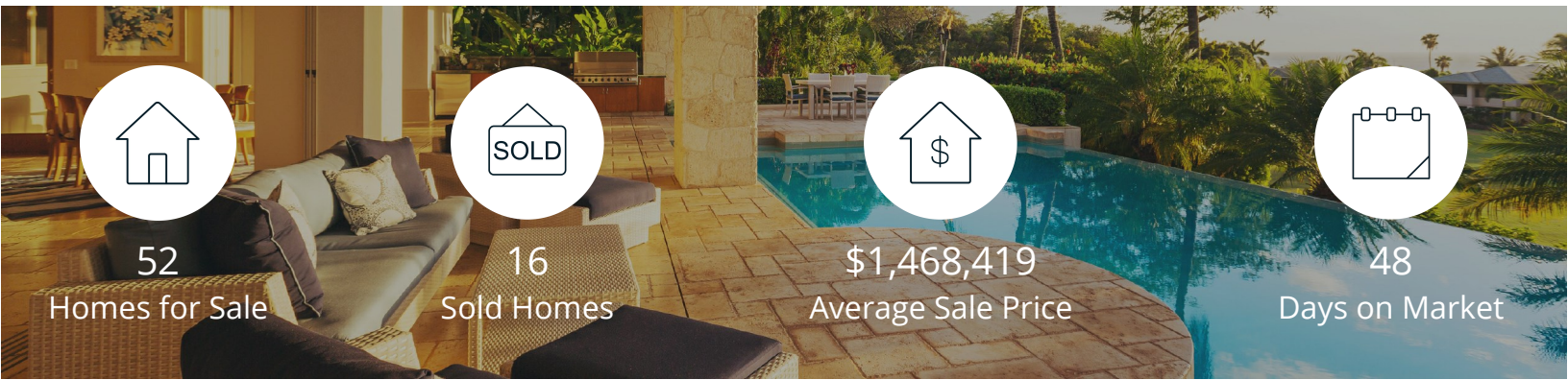
	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	76	6	8	\$4,447,188	135
3 Mo. Ago	97	10	6	\$10,315,833	99
6 Mo. Ago	102	10	9	\$2,582,667	58
12 Mo. Ago	73	7	6	\$3,516,667	31



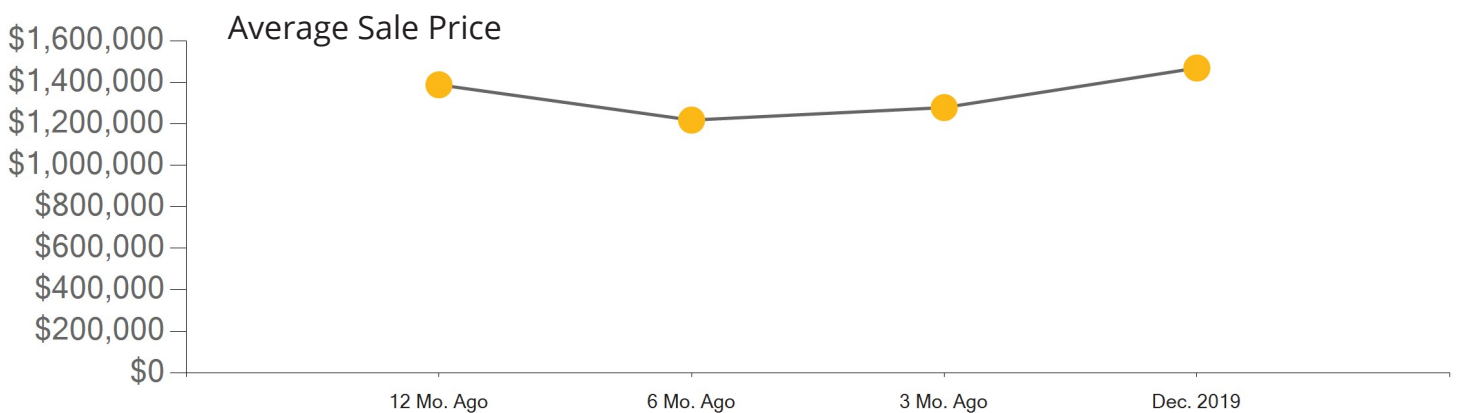
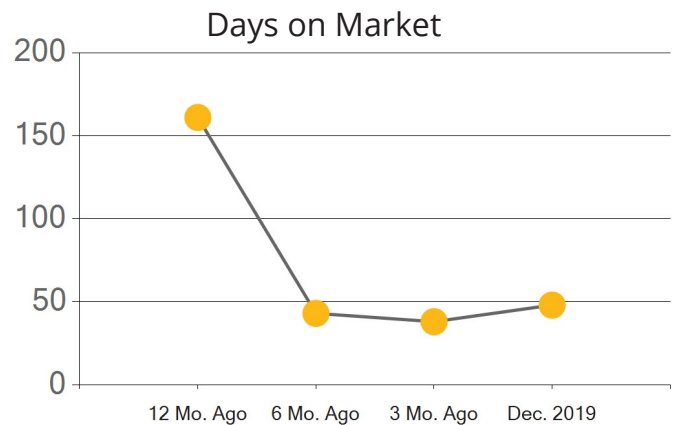
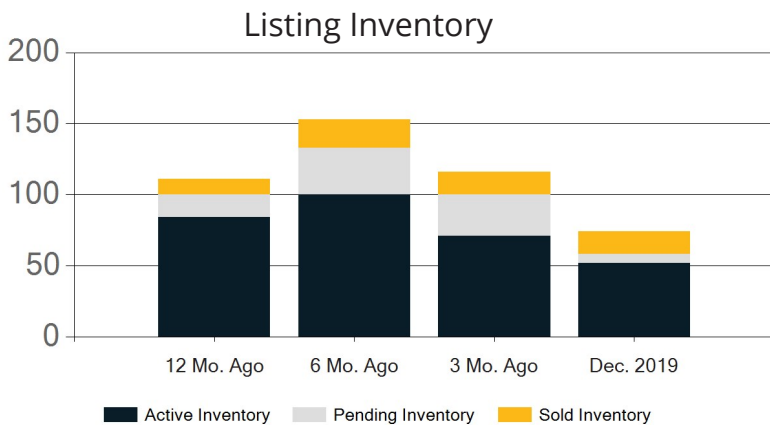


# North Tustin Market Update

DECEMBER 2019

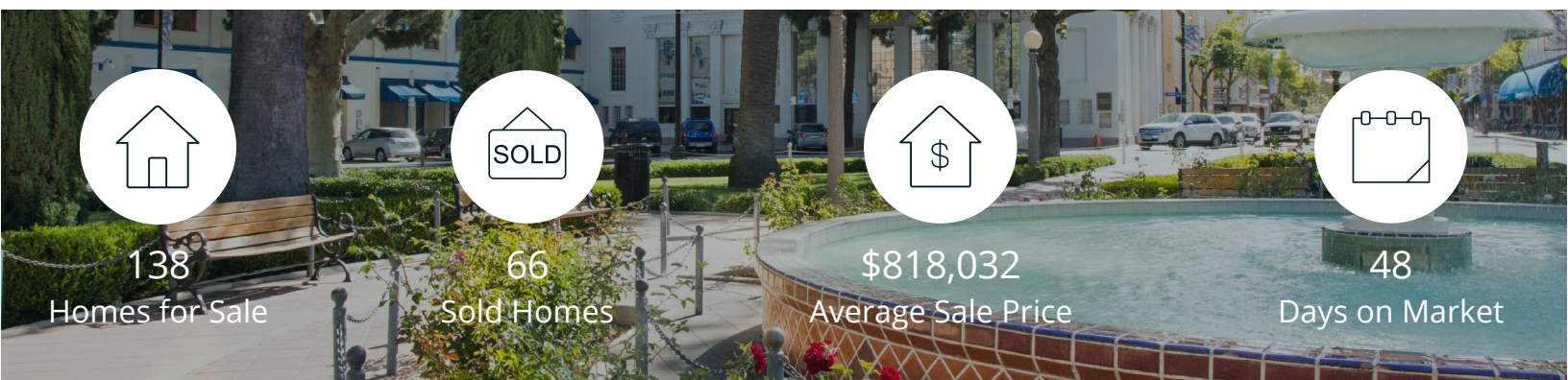


	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	52	6	16	\$1,468,419	48
3 Mo. Ago	71	29	16	\$1,278,000	38
6 Mo. Ago	100	33	20	\$1,217,463	43
12 Mo. Ago	84	16	11	\$1,387,614	161

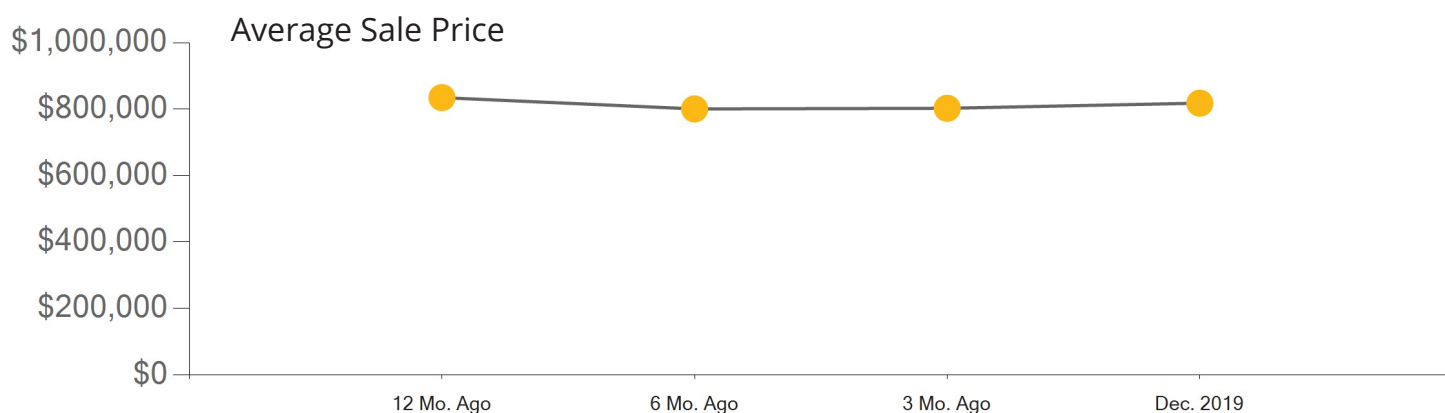
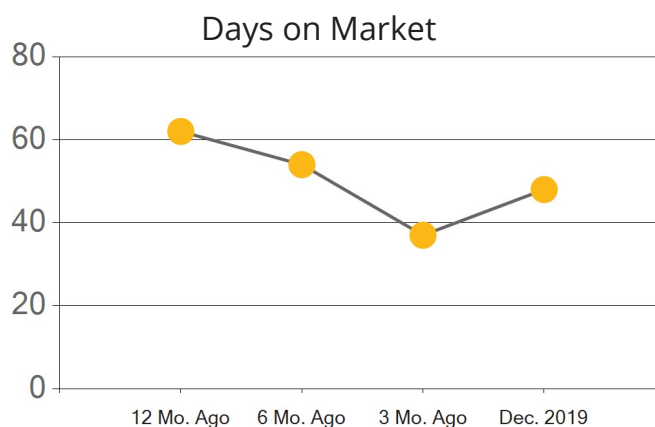
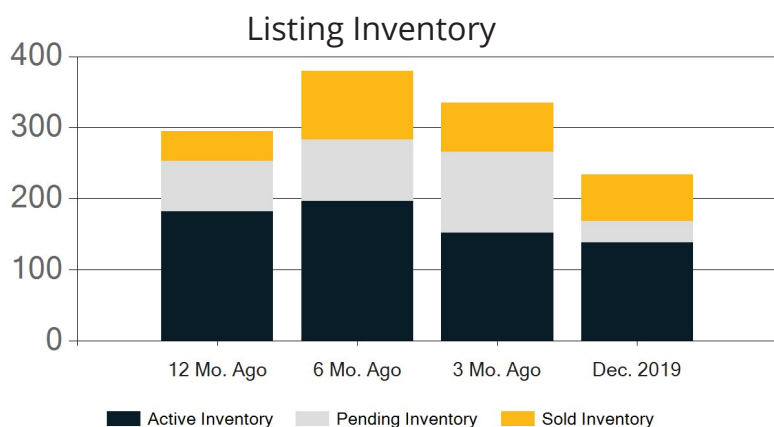


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**FIRSTTEAM**  
REAL ESTATE



	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	138	30	66	\$818,032	48
3 Mo. Ago	152	114	69	\$802,561	37
6 Mo. Ago	197	86	97	\$800,633	54
12 Mo. Ago	182	71	42	\$834,807	62







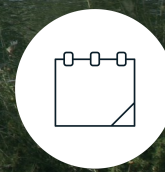
41  
Homes for Sale



21  
Sold Homes



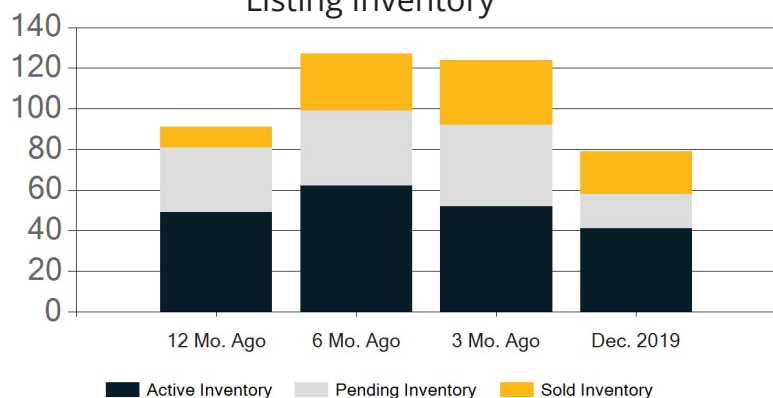
\$719,995  
Average Sale Price



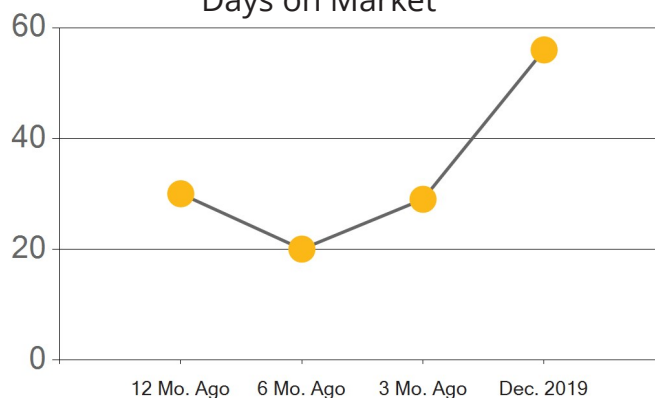
56  
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	41	17	21	\$719,995	56
3 Mo. Ago	52	40	32	\$706,438	29
6 Mo. Ago	62	37	28	\$729,406	20
12 Mo. Ago	49	32	10	\$748,889	30

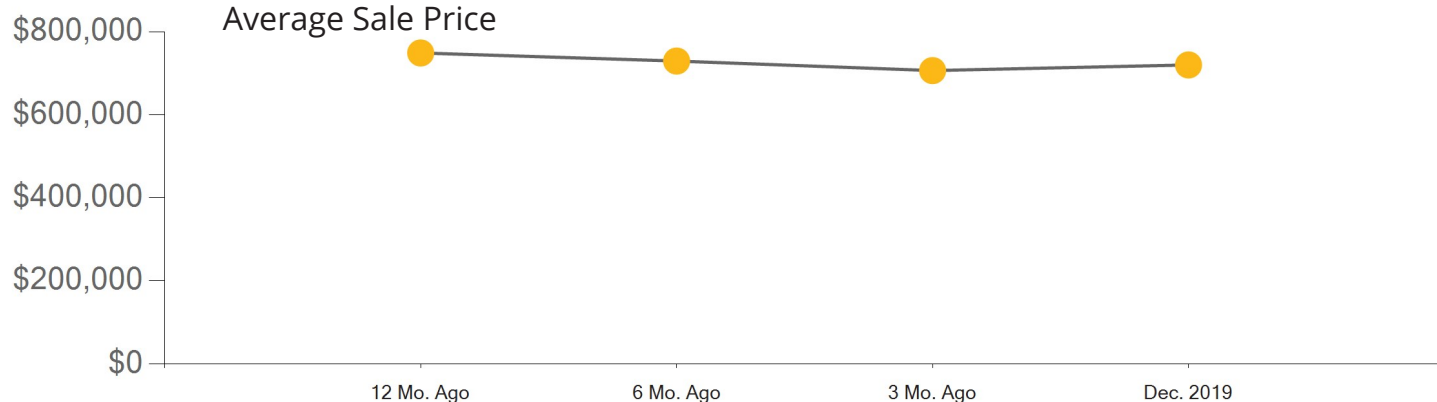
Listing Inventory



Days on Market



Average Sale Price

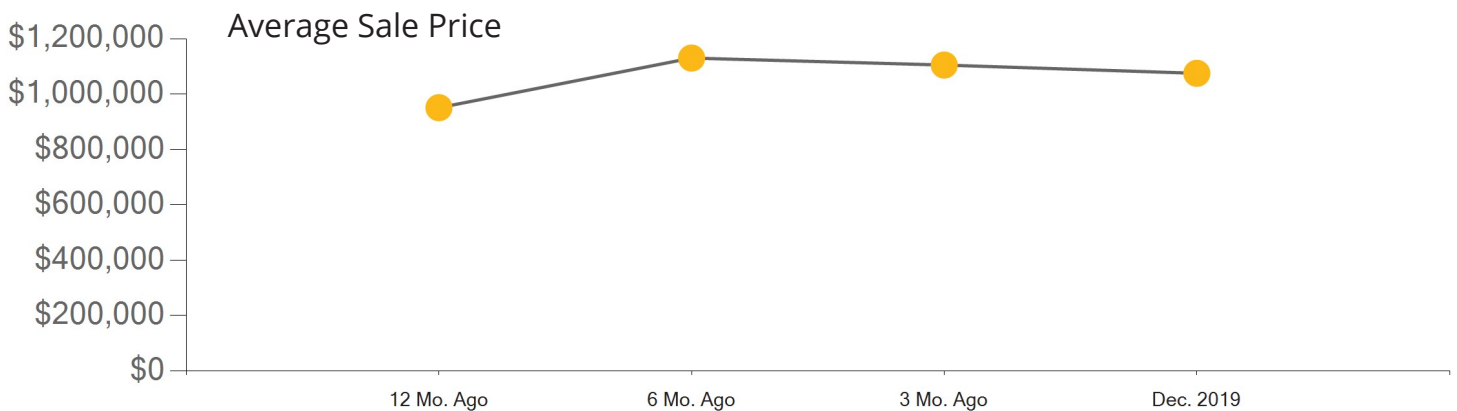
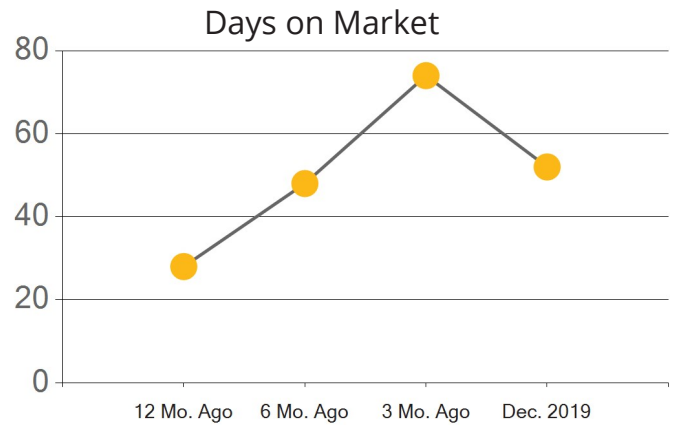
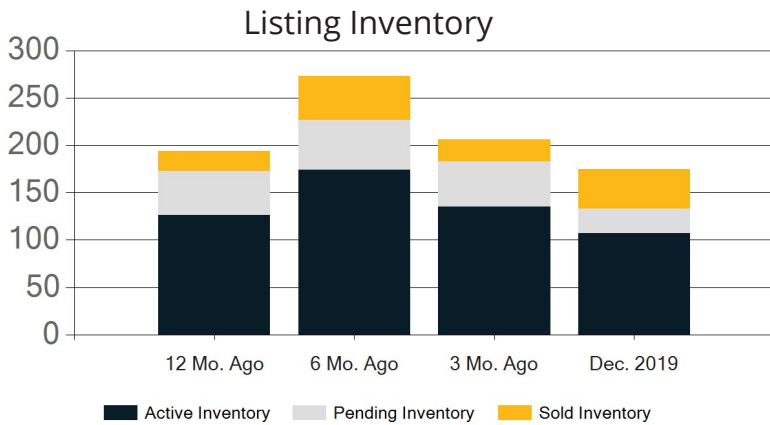


# Rancho Mission Viejo Market Update

DECEMBER 2019



	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	107	26	42	\$1,075,037	52
3 Mo. Ago	135	48	23	\$1,104,952	74
6 Mo. Ago	174	53	46	\$1,130,234	48
12 Mo. Ago	126	47	21	\$950,804	28



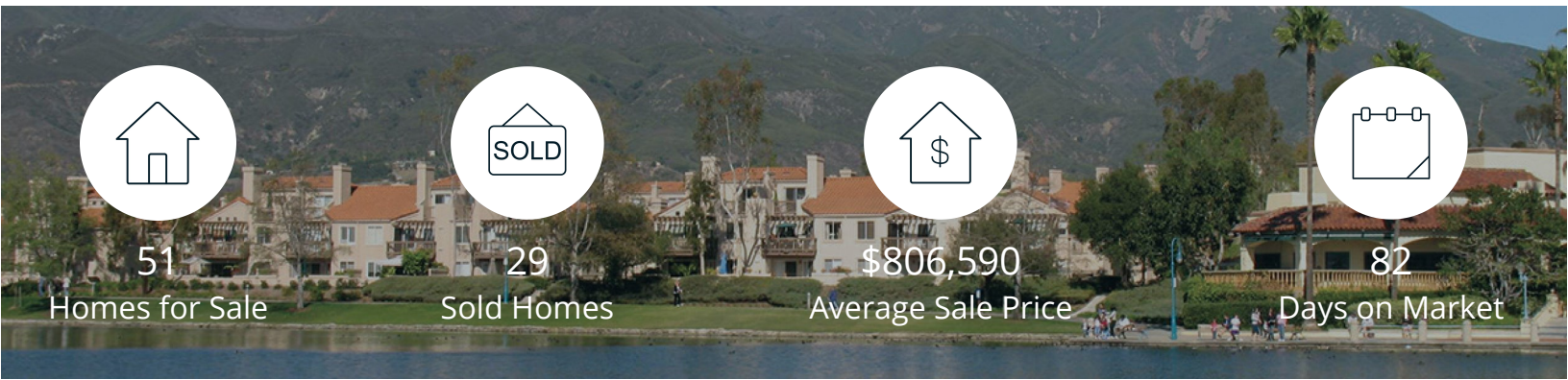
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REAL ESTATE

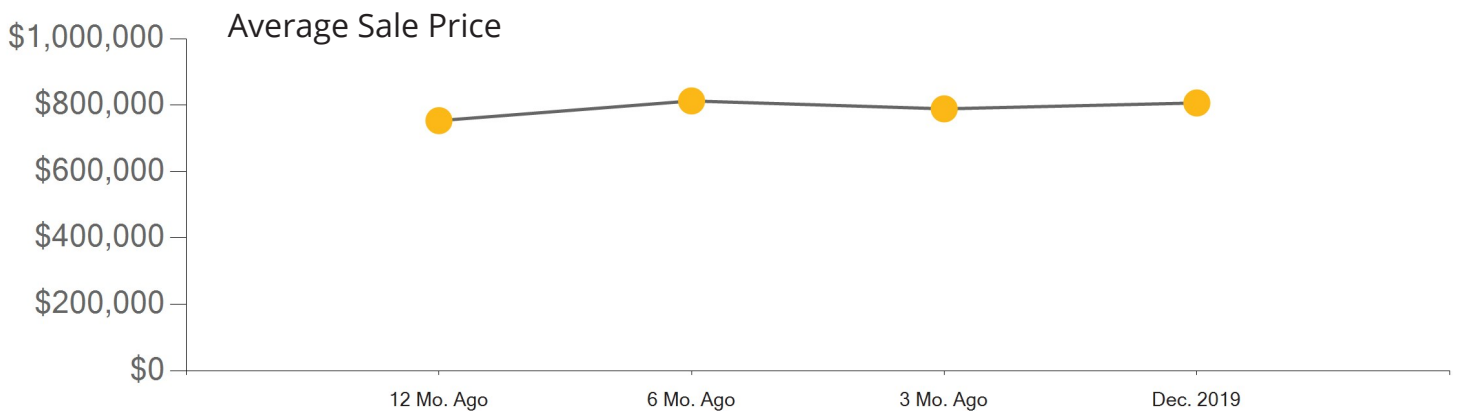
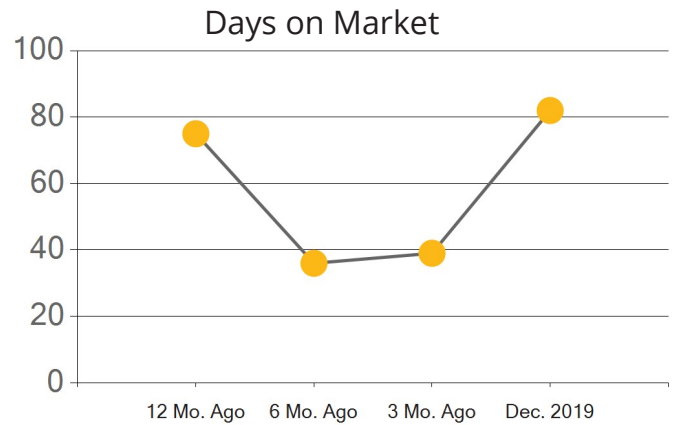
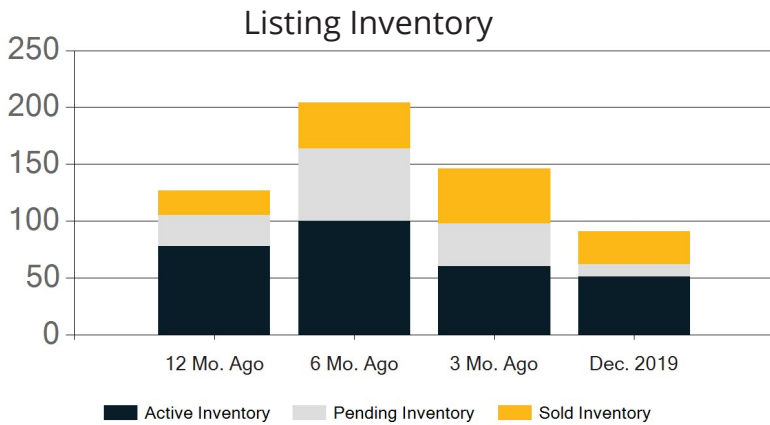


# Rancho Santa Margarita Market Update

DECEMBER 2019



	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	51	11	29	\$806,590	82
3 Mo. Ago	60	38	48	\$788,821	39
6 Mo. Ago	100	64	40	\$812,690	36
12 Mo. Ago	78	27	22	\$753,318	75

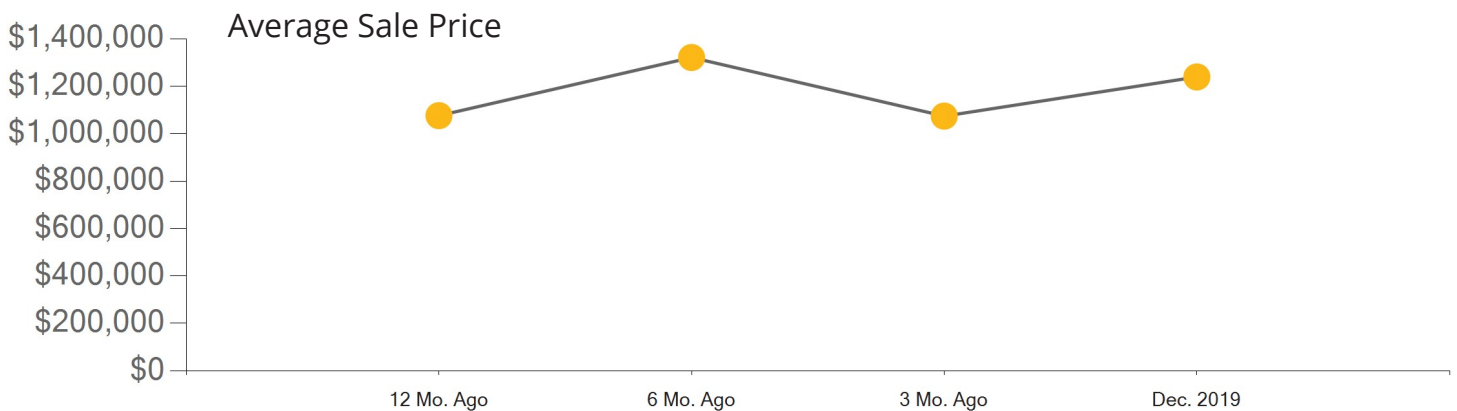
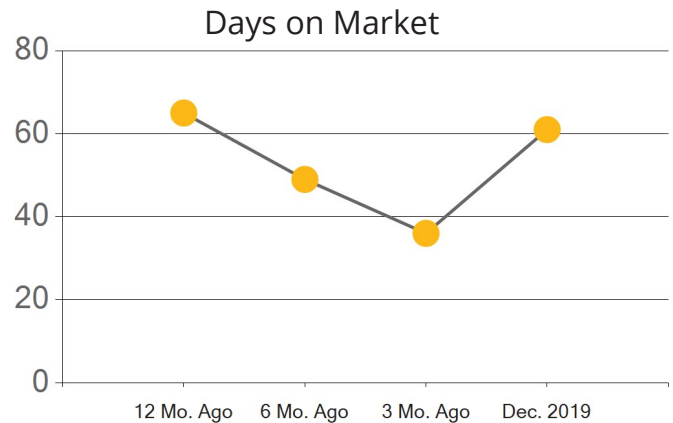
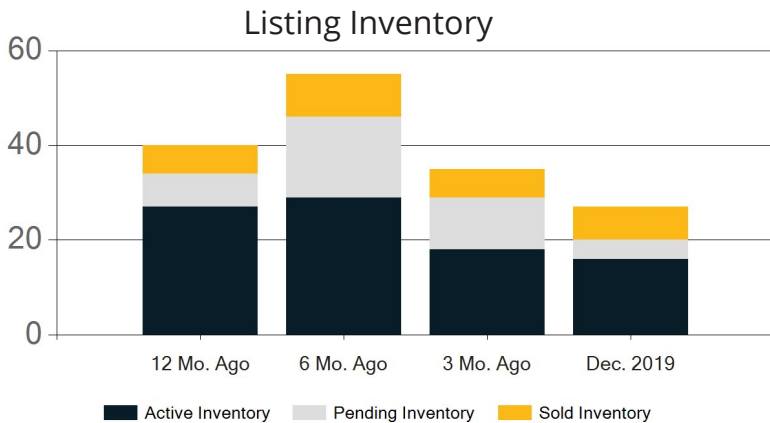


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**FIRSTTEAM**  
REAL ESTATE



	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	16	4	7	\$1,238,853	61
3 Mo. Ago	18	11	6	\$1,073,833	36
6 Mo. Ago	29	17	9	\$1,320,944	49
12 Mo. Ago	27	7	6	\$1,075,658	65





# San Clemente Market Update

DECEMBER 2019



149  
Homes for Sale



45  
Sold Homes

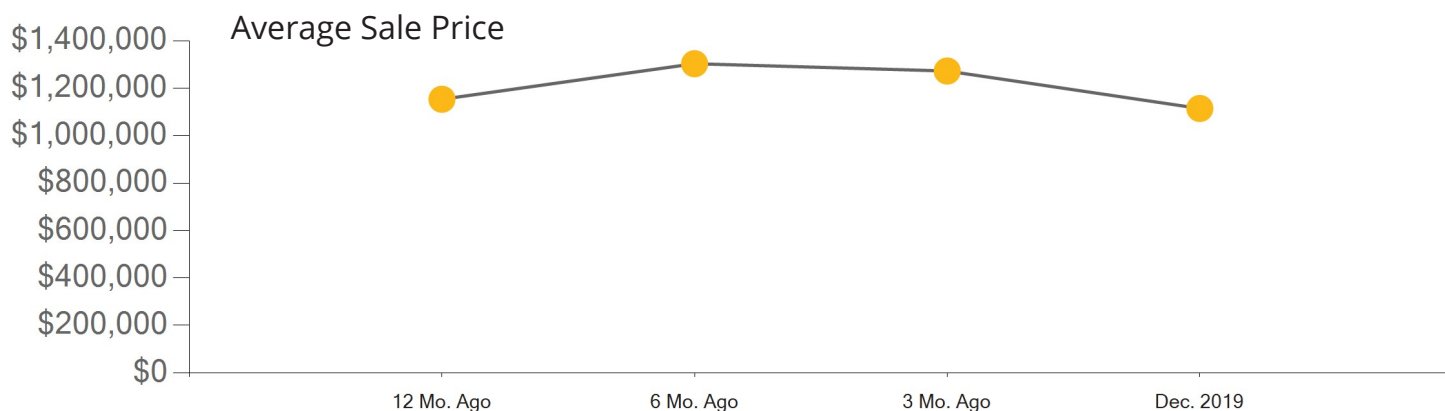
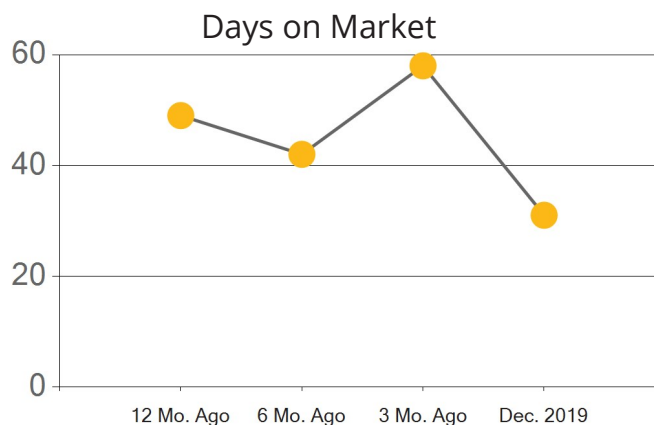
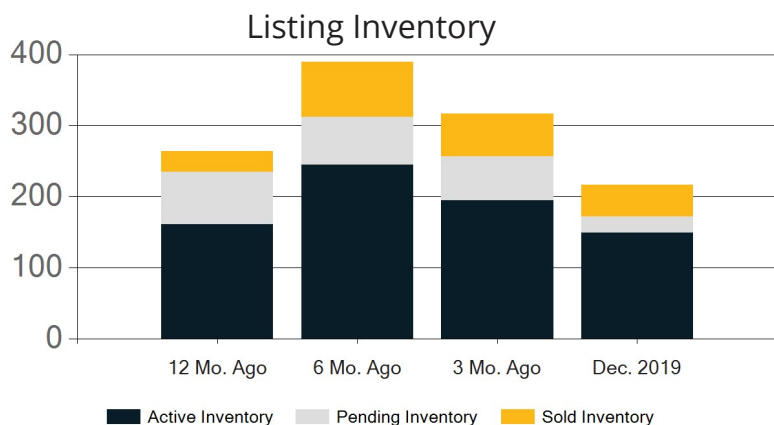


\$1,114,373  
Average Sale Price



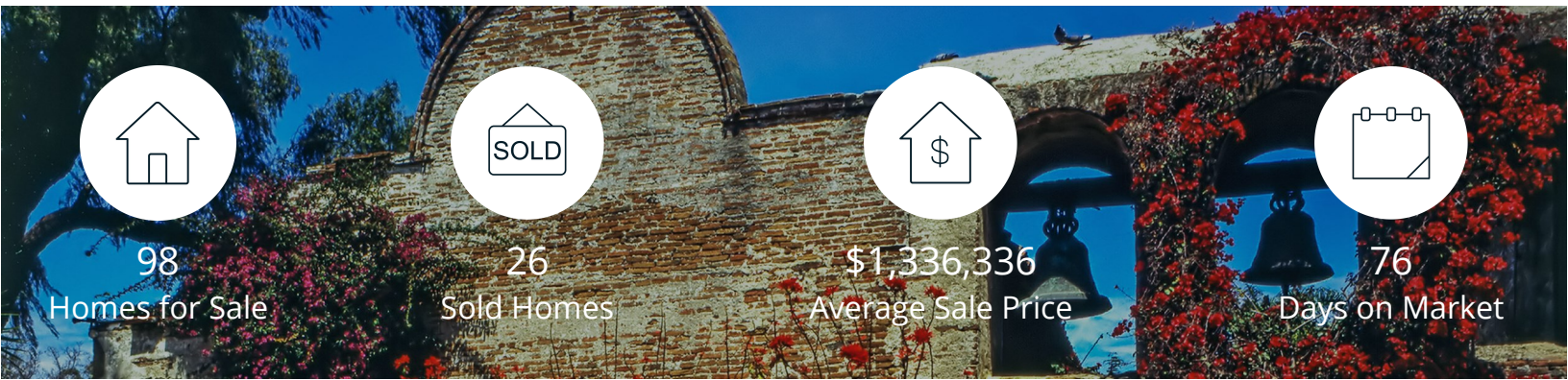
31  
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	149	23	45	\$1,114,373	31
3 Mo. Ago	195	62	60	\$1,272,297	58
6 Mo. Ago	245	67	78	\$1,303,202	42
12 Mo. Ago	161	74	29	\$1,153,310	49

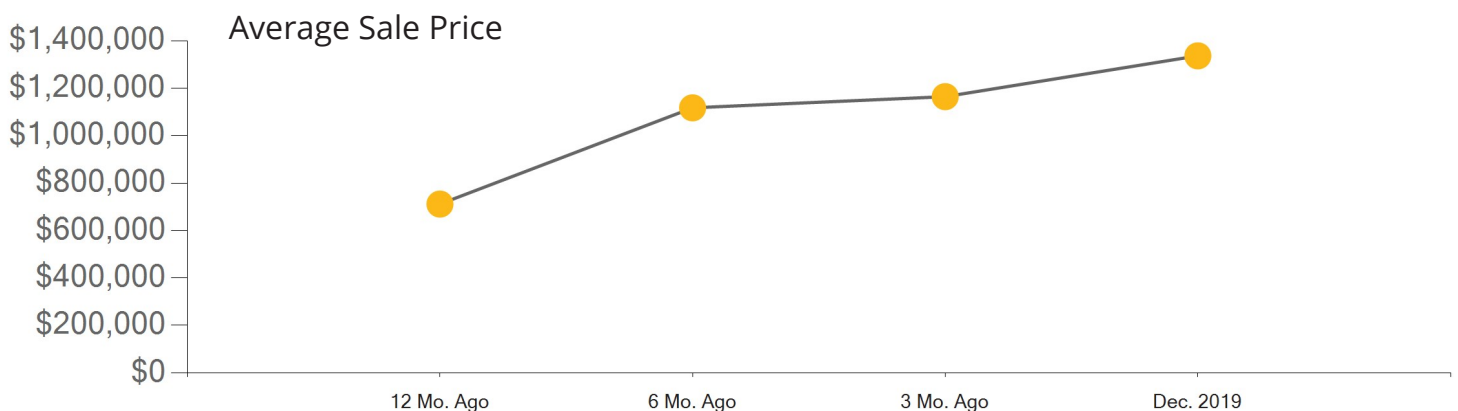
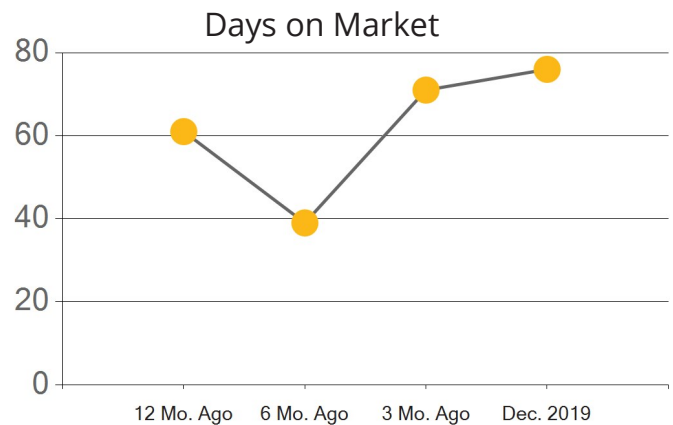
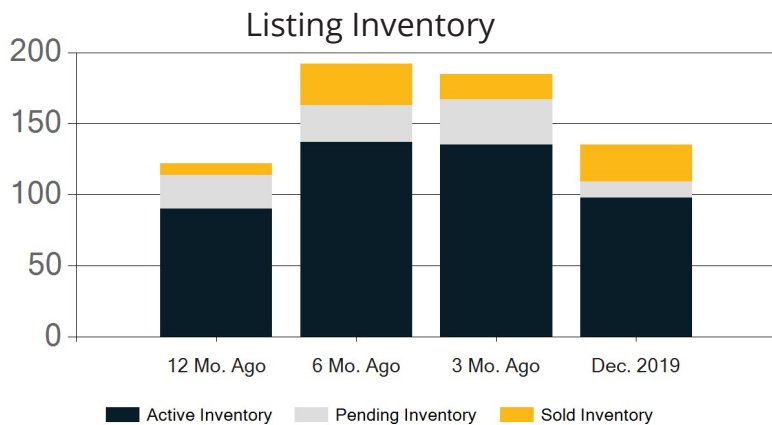


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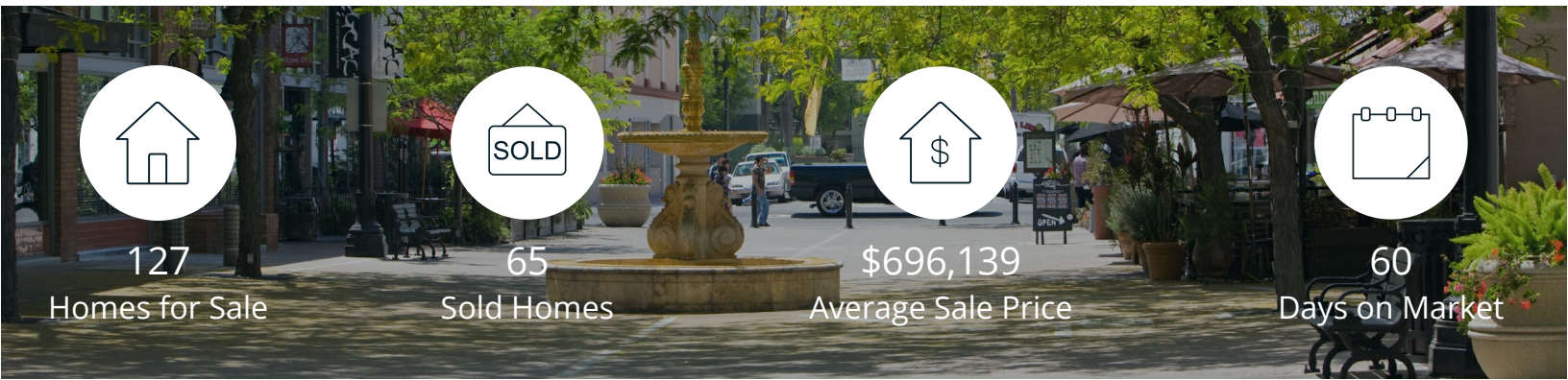
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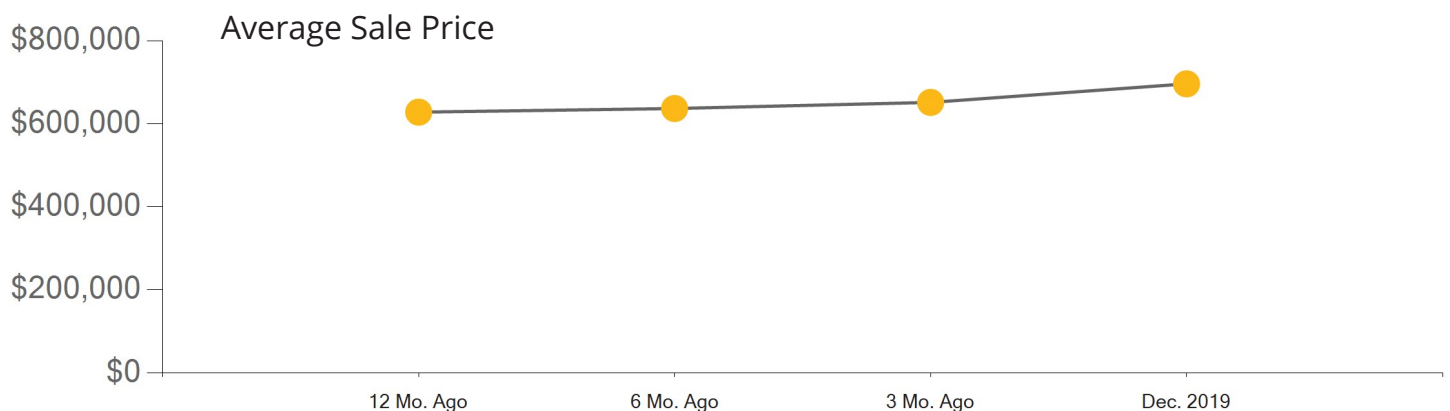
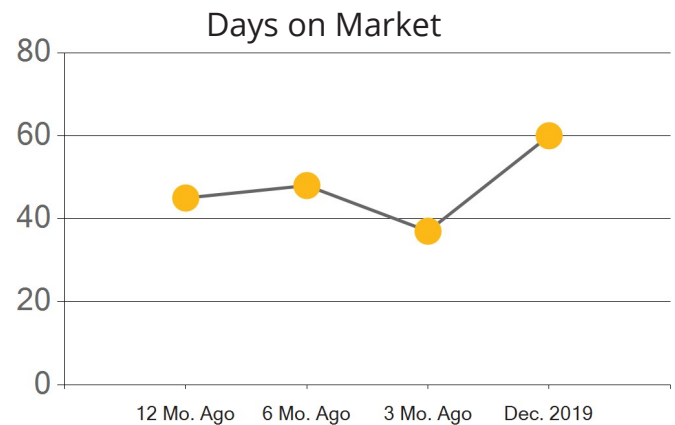
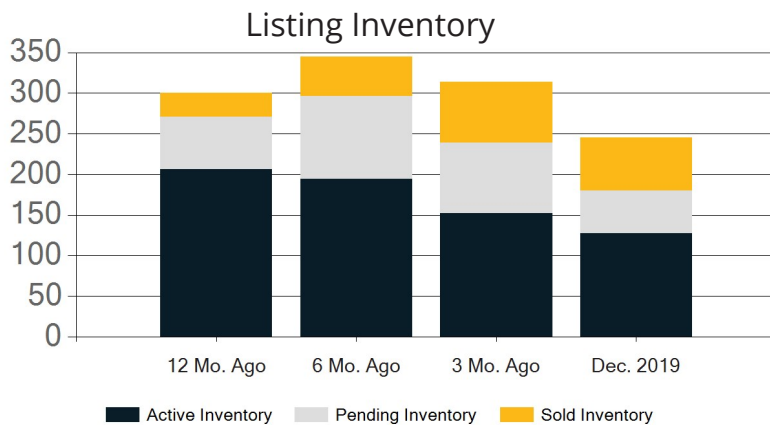
	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	98	11	26	\$1,336,336	76
3 Mo. Ago	135	32	18	\$1,164,239	71
6 Mo. Ago	137	26	29	\$1,117,138	39
12 Mo. Ago	90	24	8	\$711,300	61





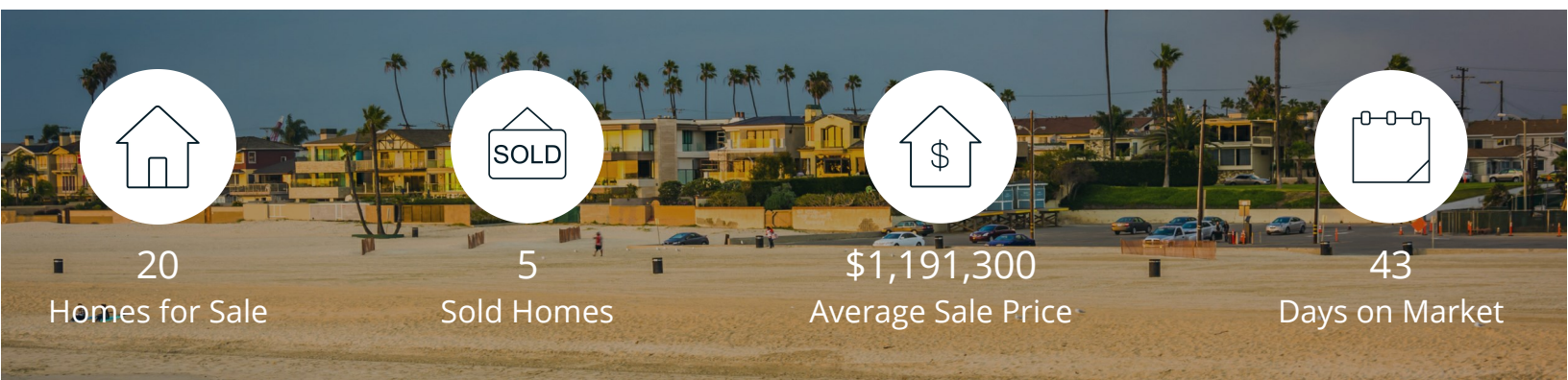


	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	127	53	65	\$696,139	60
3 Mo. Ago	152	87	75	\$651,391	37
6 Mo. Ago	194	102	49	\$636,689	48
12 Mo. Ago	206	65	29	\$627,966	45

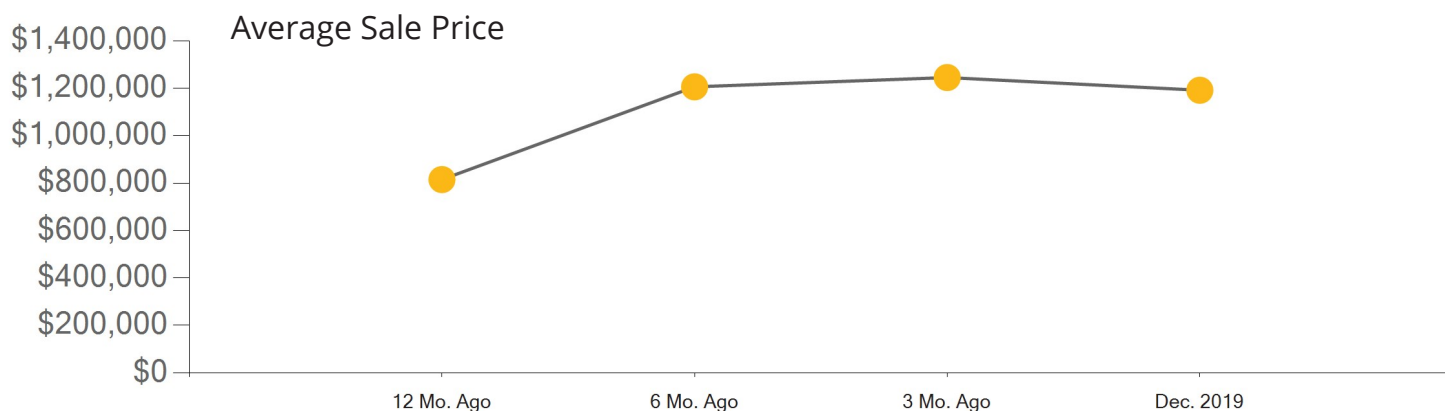
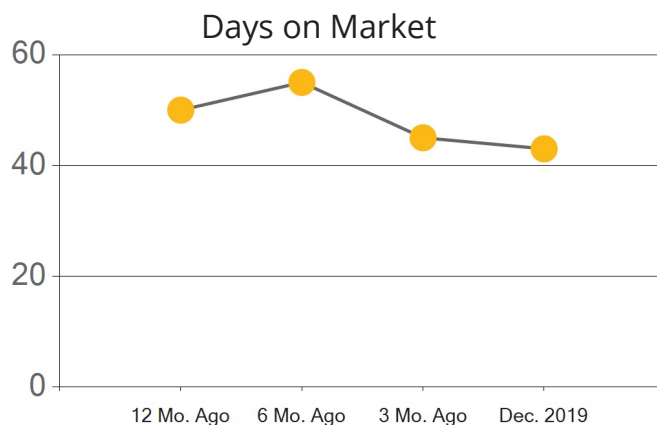
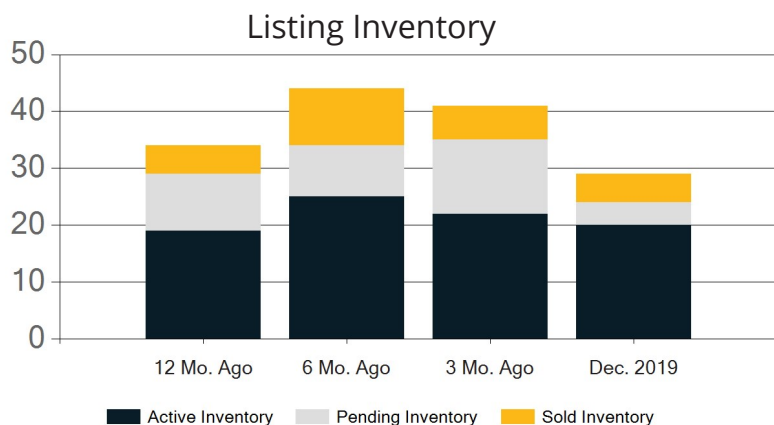


# Seal Beach Market Update

DECEMBER 2019



	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	20	4	5	\$1,191,300	43
3 Mo. Ago	22	13	6	\$1,244,833	45
6 Mo. Ago	25	9	10	\$1,205,672	55
12 Mo. Ago	19	10	5	\$814,700	50



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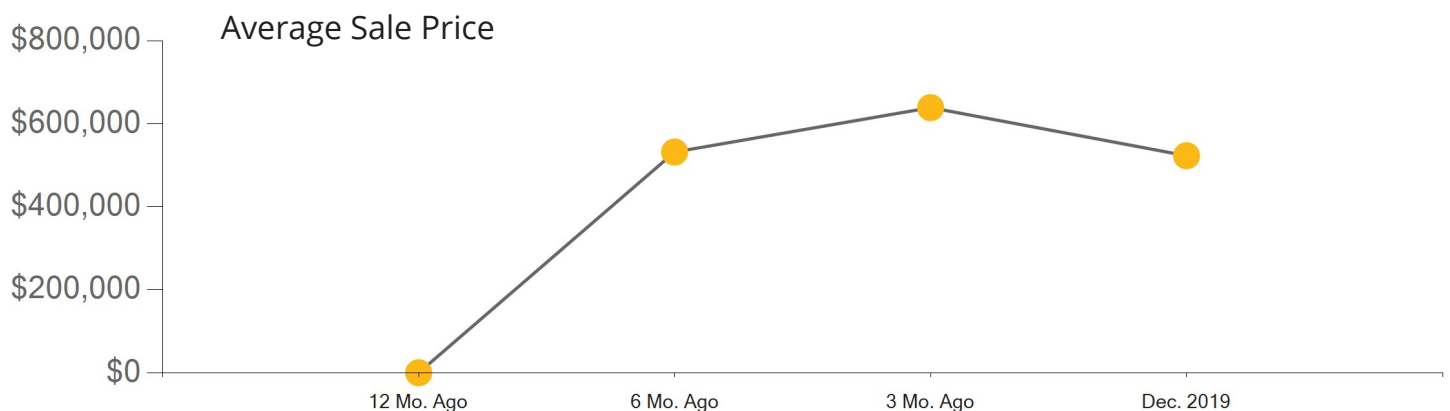
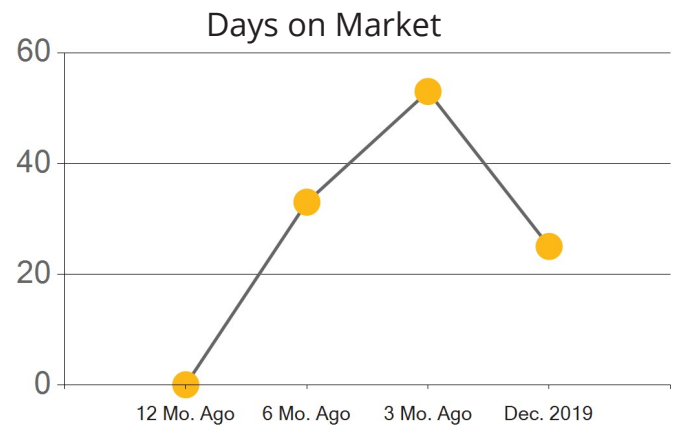
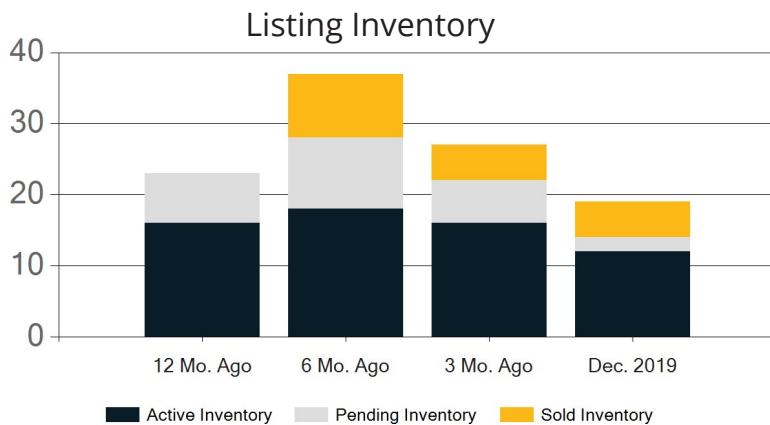


# Stanton Market Update

DECEMBER 2019

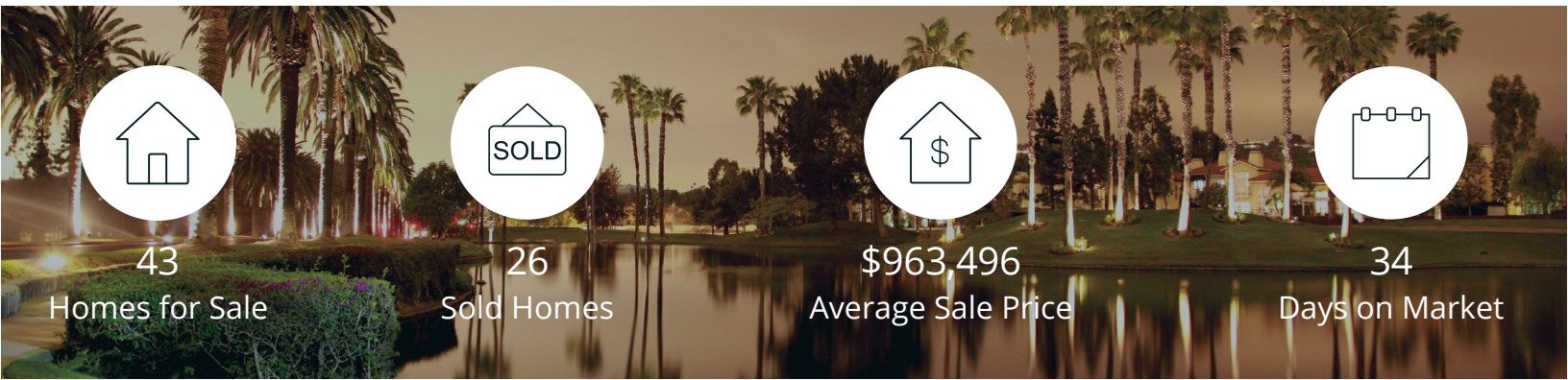


	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	12	2	5	\$522,980	25
3 Mo. Ago	16	6	5	\$638,800	53
6 Mo. Ago	18	10	9	\$531,878	33
12 Mo. Ago	16	7	0	\$0	0

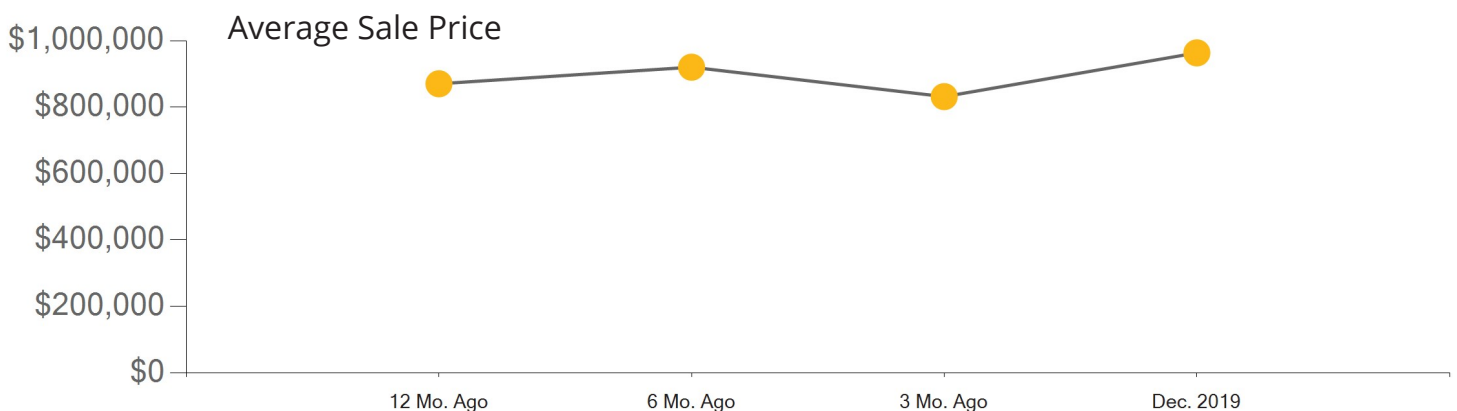
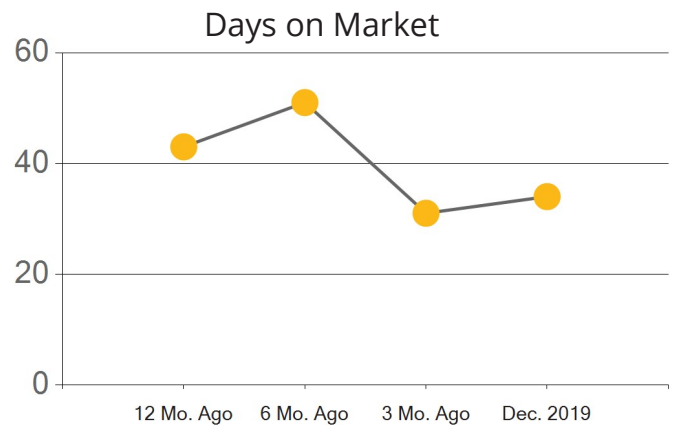
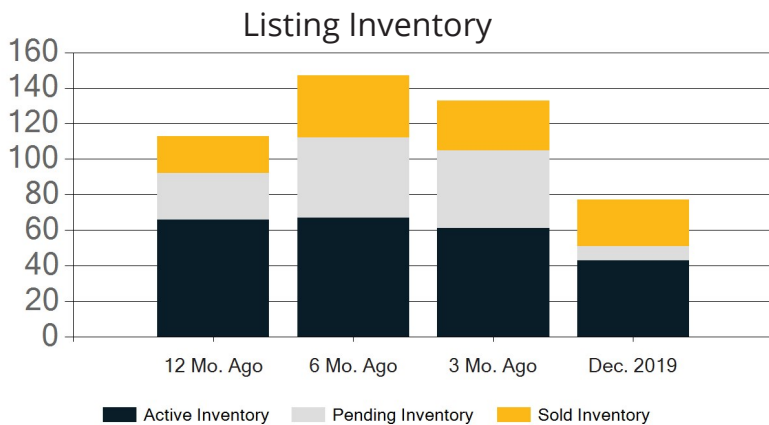


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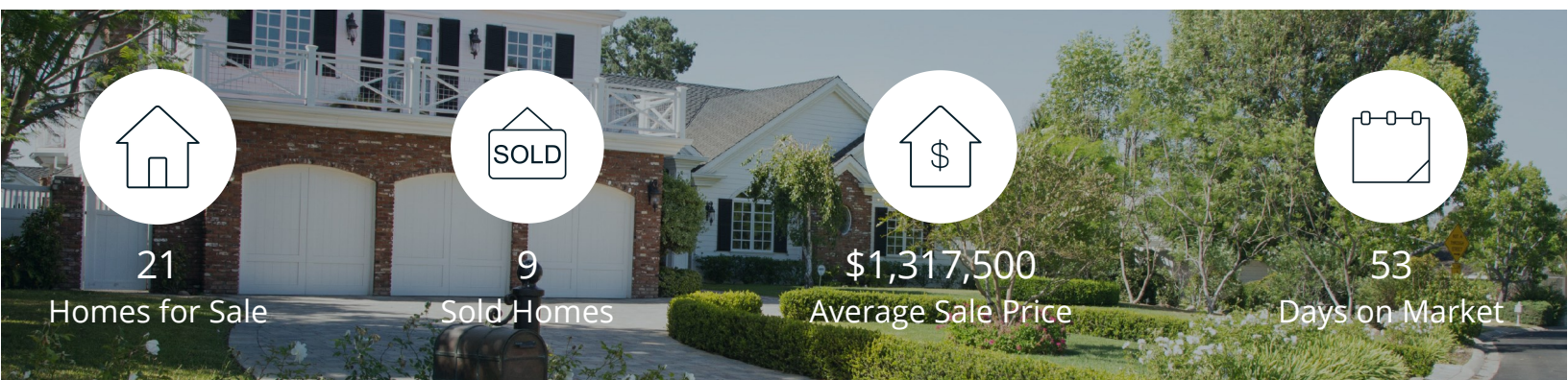


	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	43	8	26	\$963,496	34
3 Mo. Ago	61	44	28	\$831,679	31
6 Mo. Ago	67	45	35	\$920,397	51
12 Mo. Ago	66	26	21	\$870,399	43

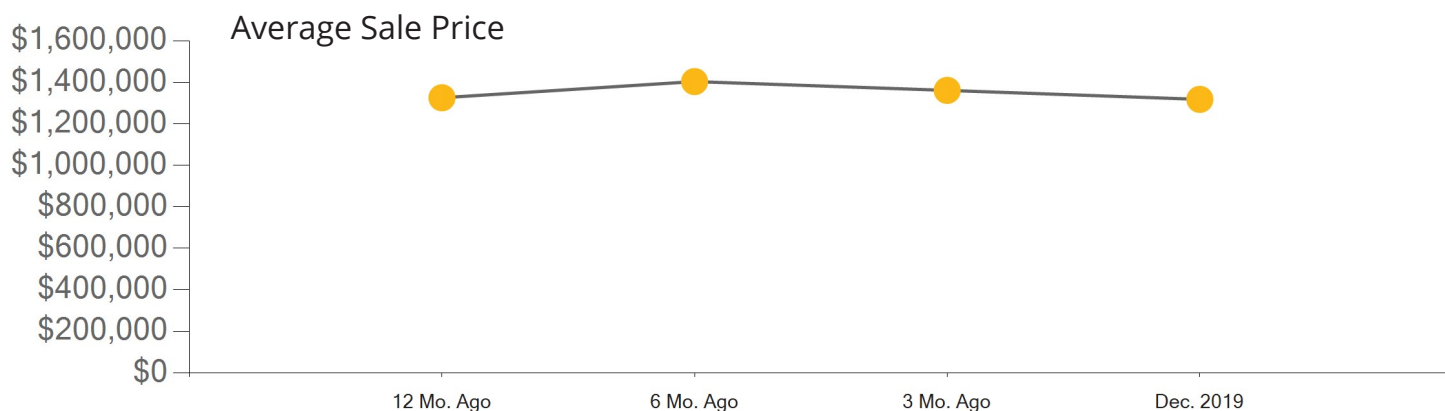
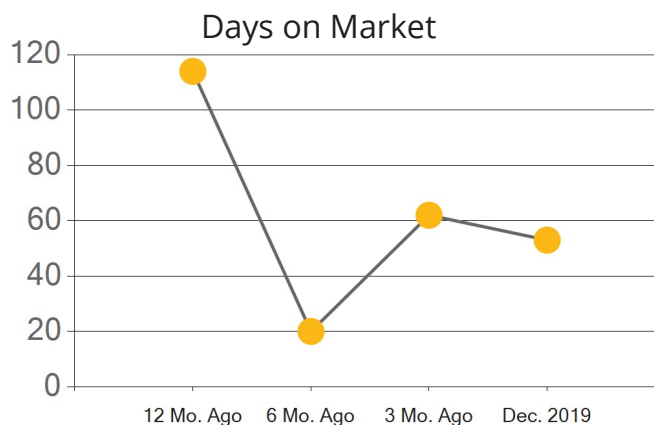
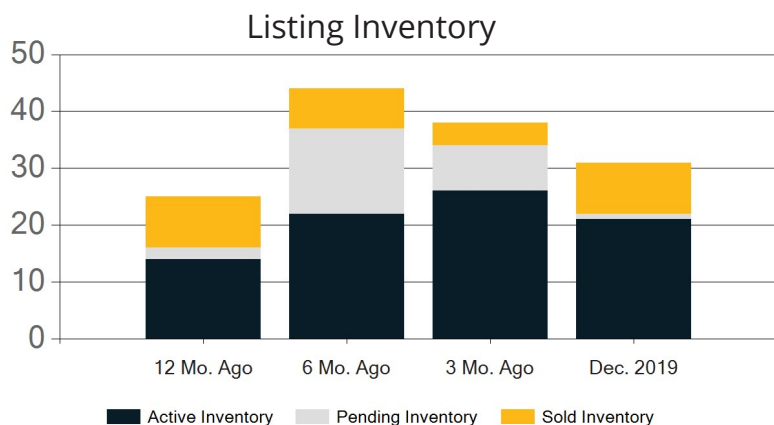


# Villa Park Market Update

DECEMBER 2019



	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	21	1	9	\$1,317,500	53
3 Mo. Ago	26	8	4	\$1,360,821	62
6 Mo. Ago	22	15	7	\$1,403,286	20
12 Mo. Ago	14	2	9	\$1,325,278	114



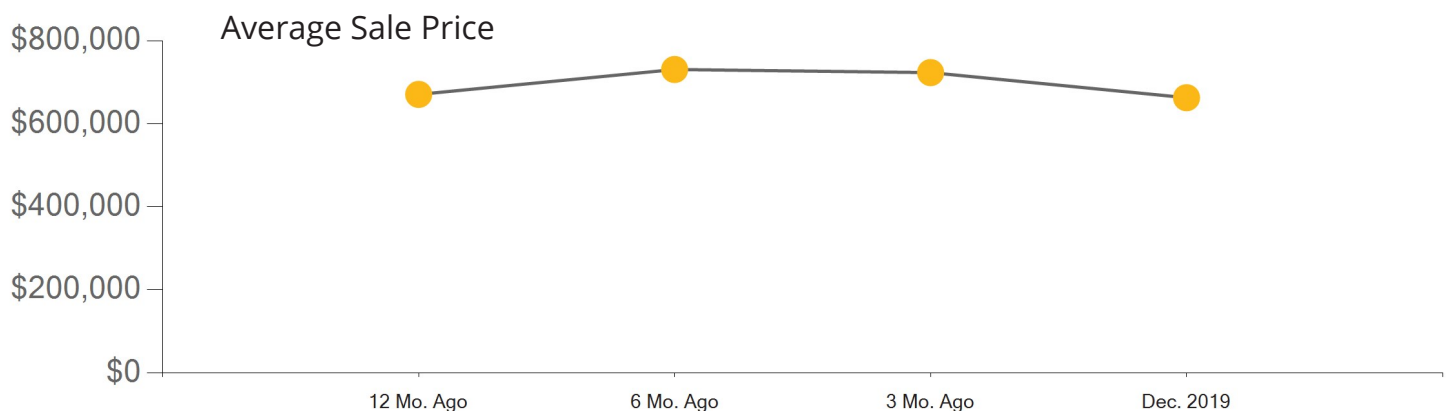
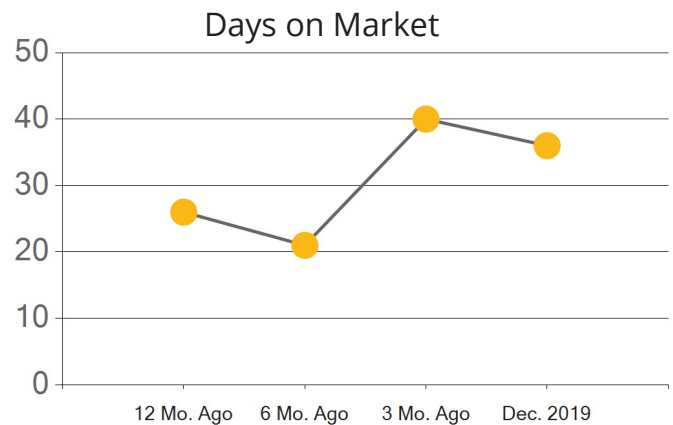
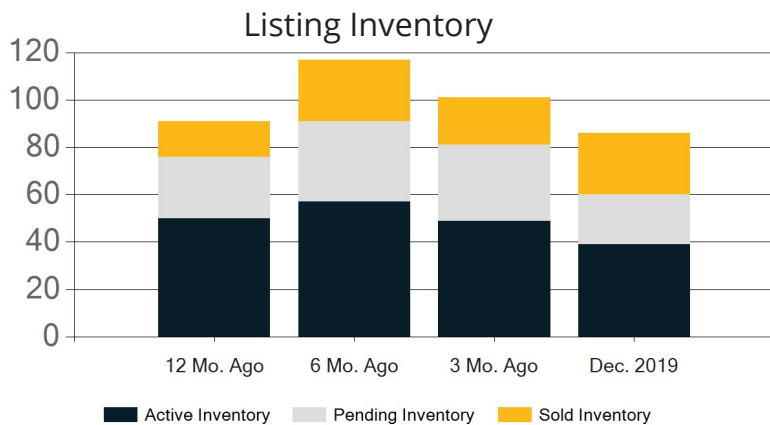
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	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	39	21	26	\$662,765	36
3 Mo. Ago	49	32	20	\$723,265	40
6 Mo. Ago	57	34	26	\$730,712	21
12 Mo. Ago	50	26	15	\$670,733	26



# Yorba Linda Market Update

DECEMBER 2019



141  
Homes for Sale



54  
Sold Homes



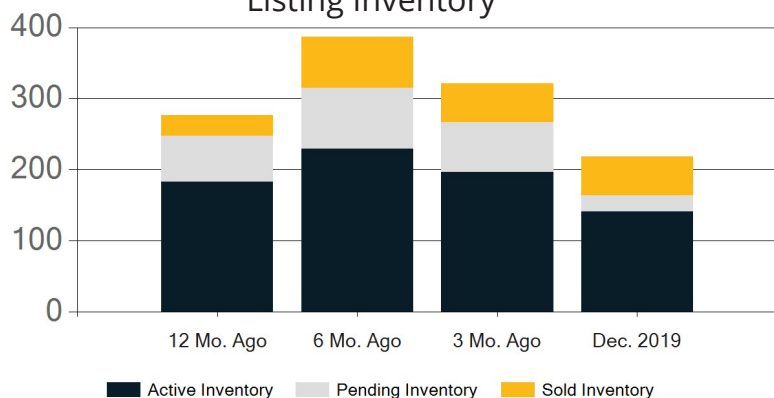
\$1,005,169  
Average Sale Price



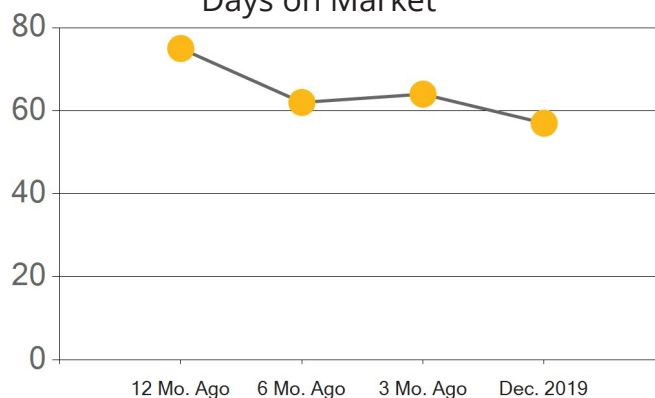
57  
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Dec. 2019	141	23	54	\$1,005,169	57
3 Mo. Ago	197	70	54	\$997,977	64
6 Mo. Ago	229	86	72	\$989,716	62
12 Mo. Ago	183	65	29	\$1,166,860	75

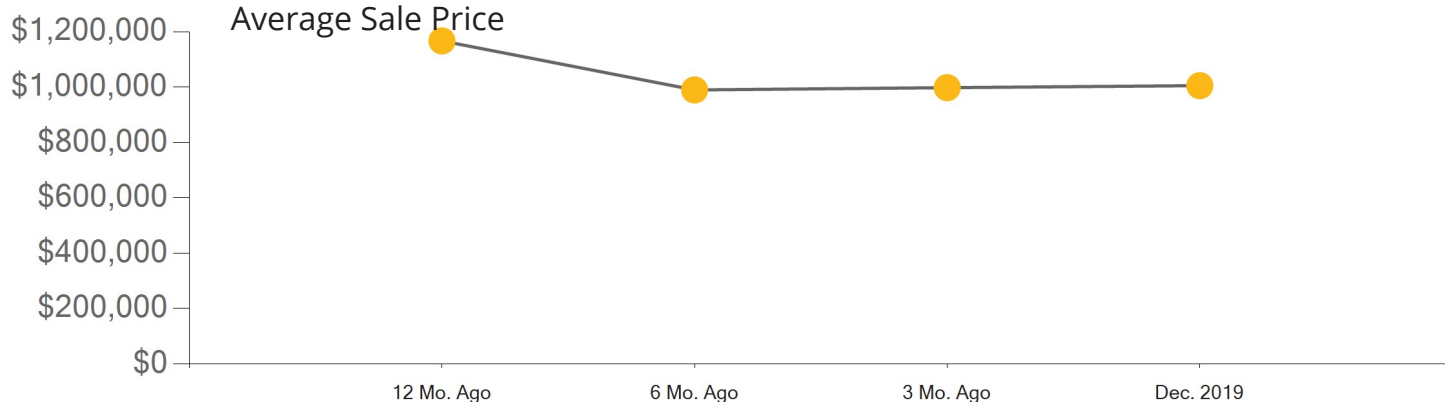
Listing Inventory



Days on Market



Average Sale Price



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