

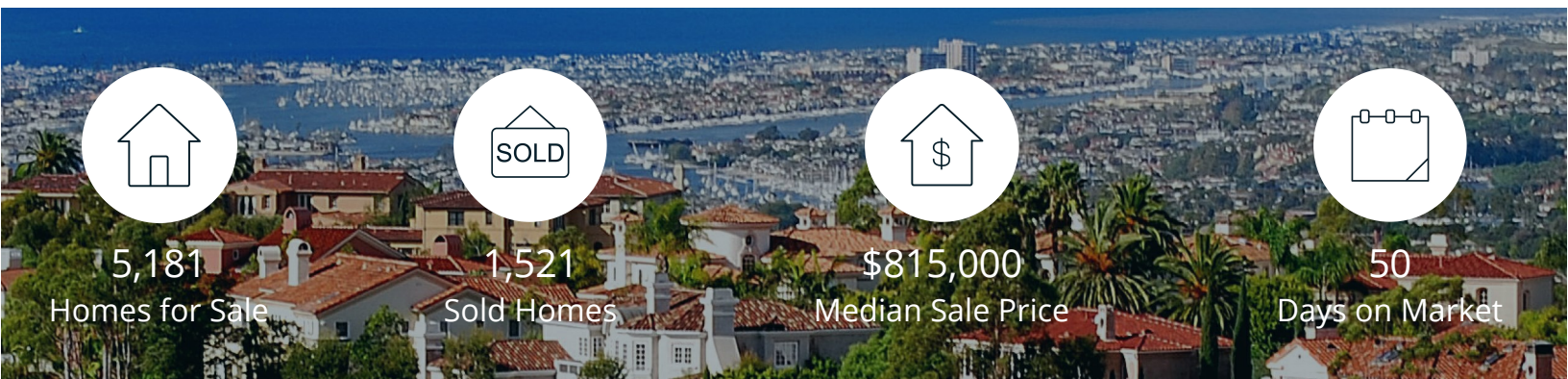


Orange County

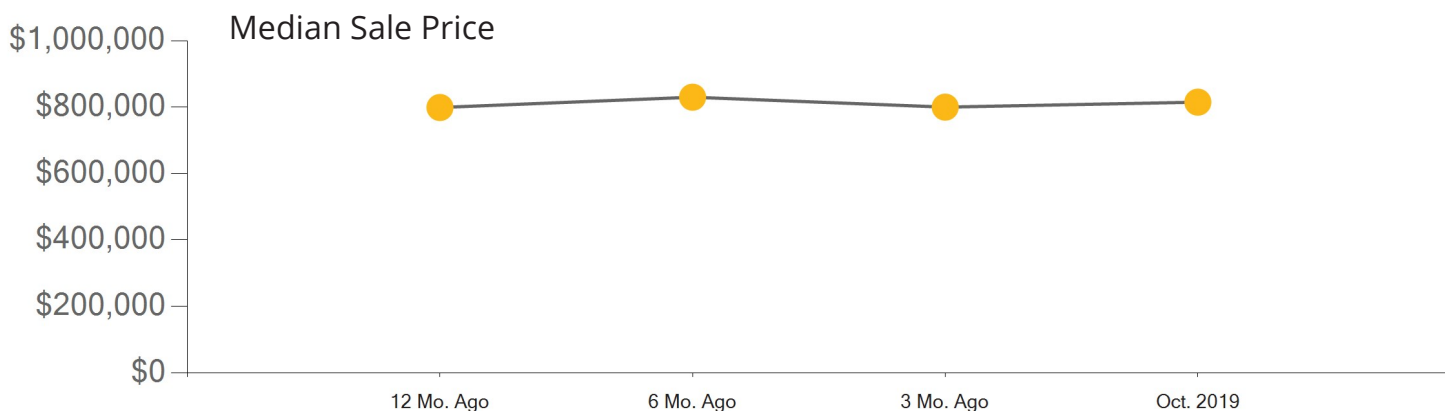
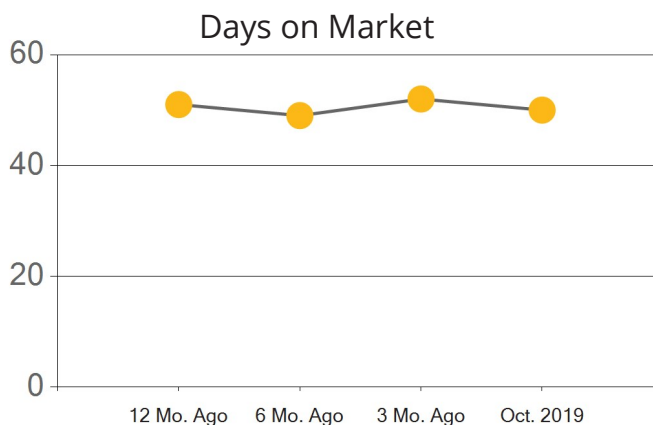
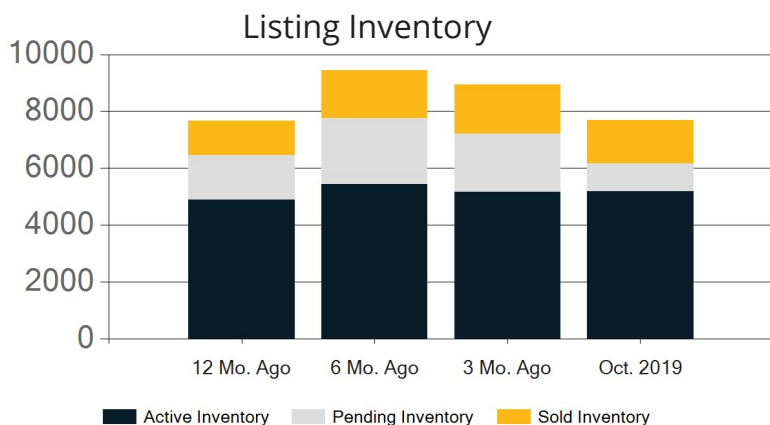
— MARKET UPDATE —

OCTOBER 2019

FIRSTTEAM[®]
REAL ESTATE



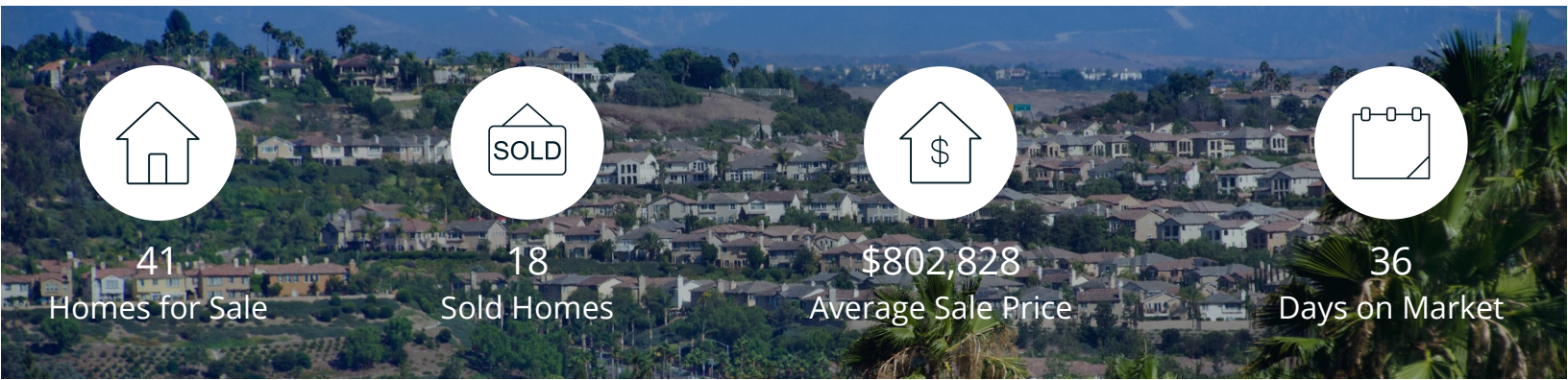
	Active	Pending	Sold	Median Sale Price	Days on Market
Oct. 2019	5,181	981	1,521	\$815,000	50
3 Mo. Ago	5,175	2,030	1,748	\$800,000	52
6 Mo. Ago	5,444	2,307	1,701	\$830,000	49
12 Mo. Ago	4,898	1,560	1,204	\$799,000	51



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Coto de Caza	Orange Park Acres
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Irvine	Santa Ana
La Habra	Seal Beach
La Palma	Stanton
Ladera Ranch	Tustin
Laguna Beach	Villa Park
Laguna Hills	Westminster
Laguna Niguel	Yorba Linda



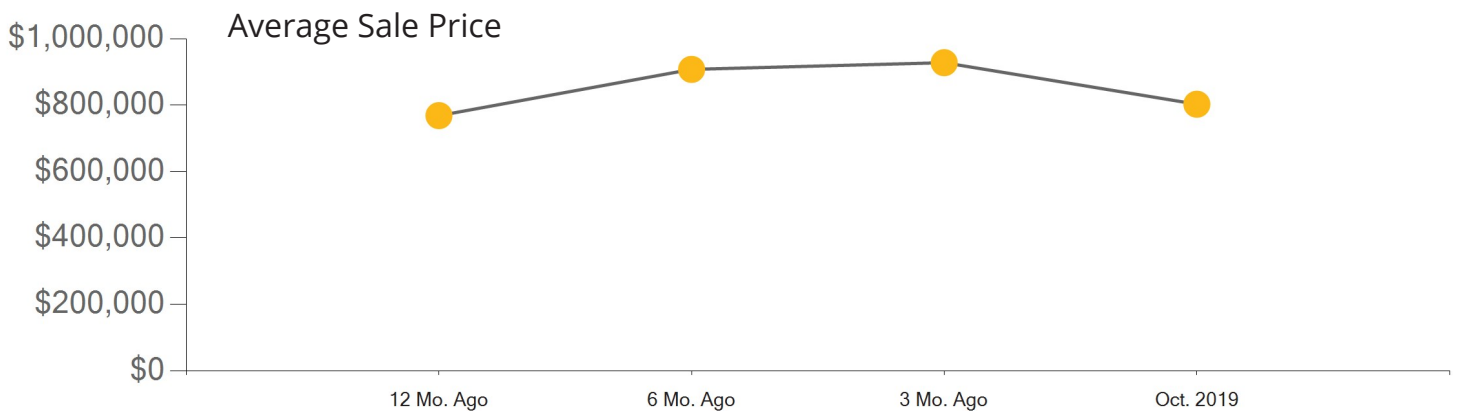
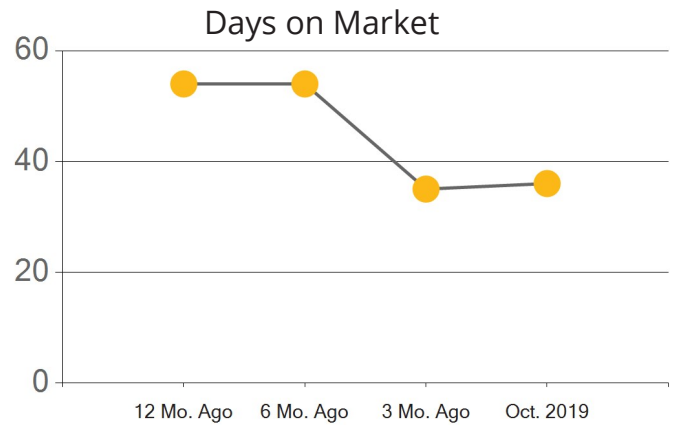
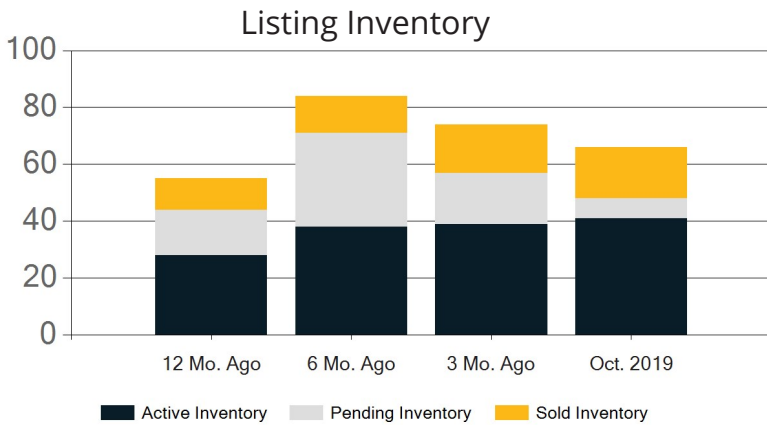
41
Homes for Sale

18
Sold Homes

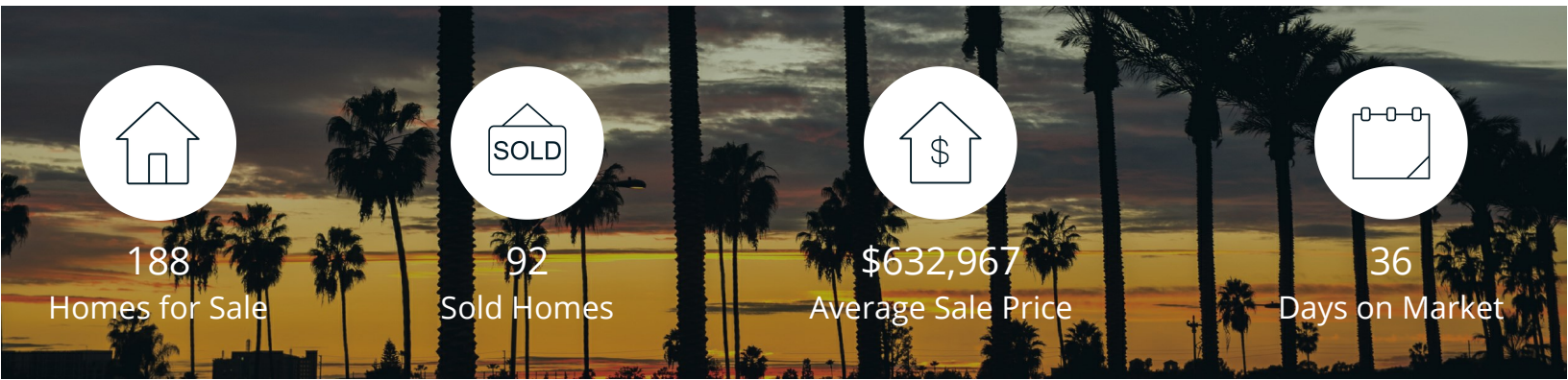
\$802,828
Average Sale Price

36
Days on Market

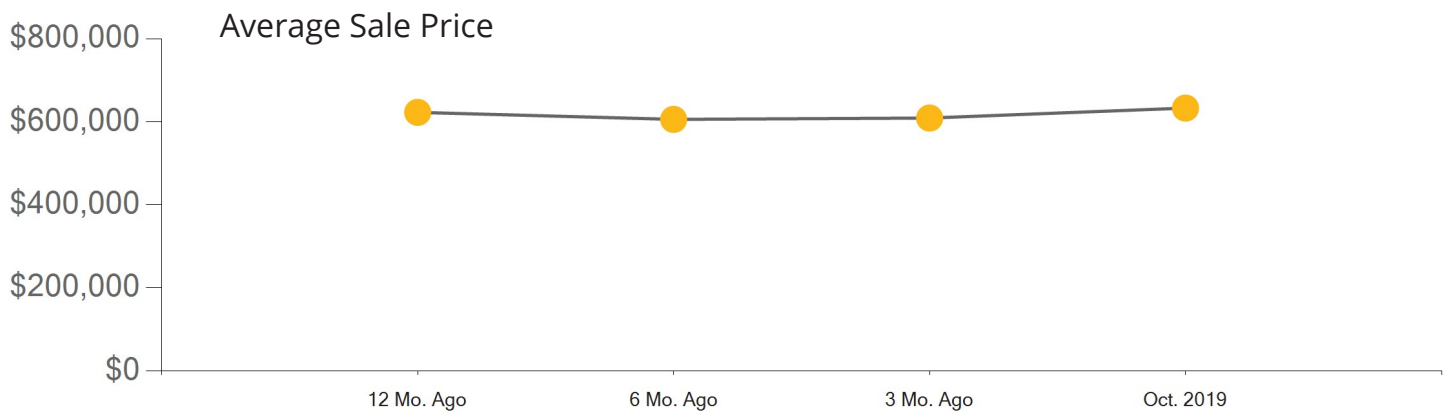
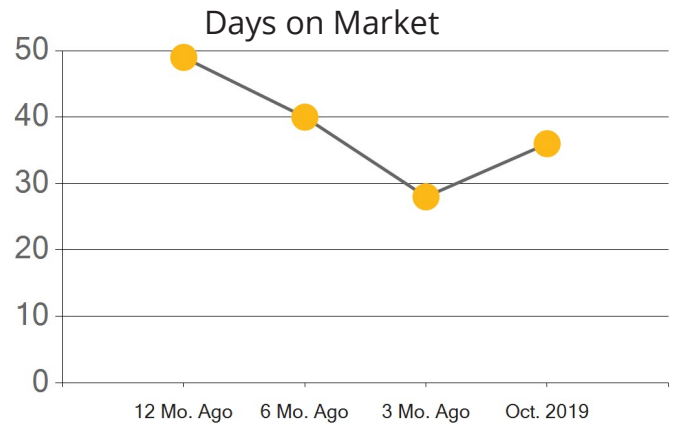
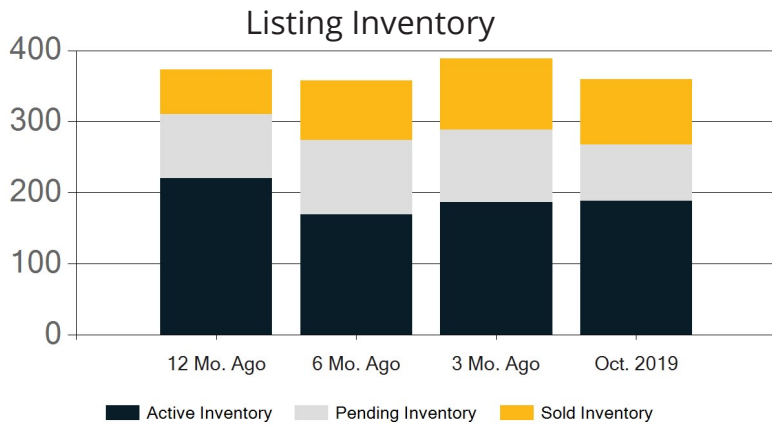
	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	41	7	18	\$802,828	36
3 Mo. Ago	39	18	17	\$927,900	35
6 Mo. Ago	38	33	13	\$907,762	54
12 Mo. Ago	28	16	11	\$768,500	54



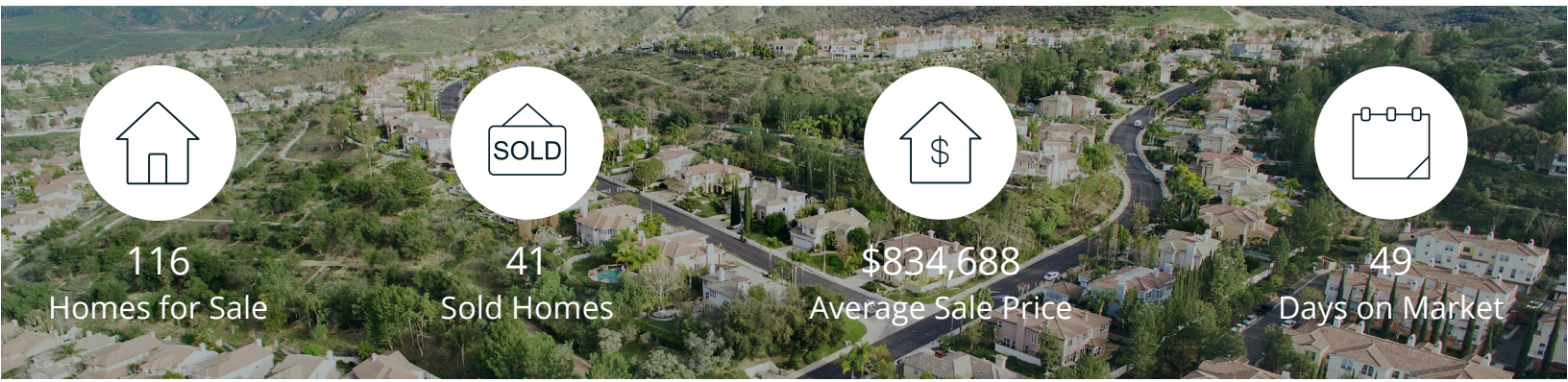
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	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	188	80	92	\$632,967	36
3 Mo. Ago	187	102	100	\$608,931	28
6 Mo. Ago	169	105	84	\$605,726	40
12 Mo. Ago	220	90	63	\$622,605	49



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116
Homes for Sale

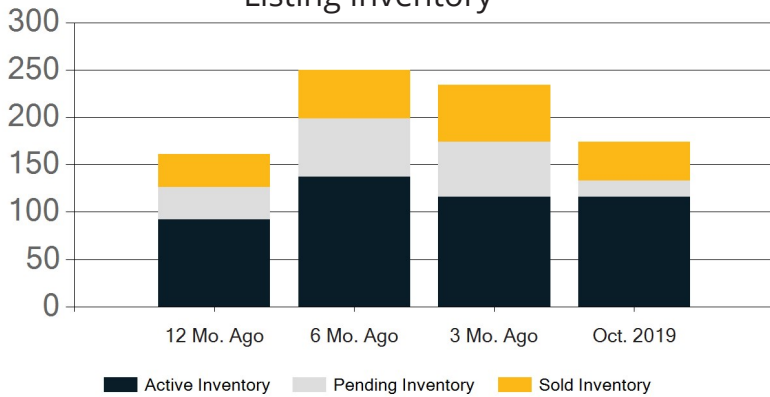
41
Sold Homes

\$834,688
Average Sale Price

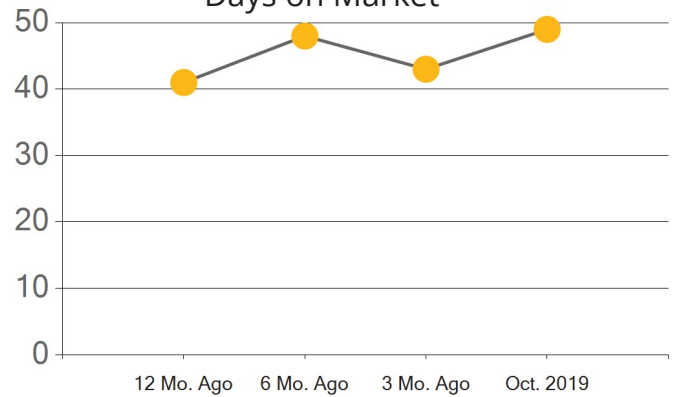
49
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	116	17	41	\$834,688	49
3 Mo. Ago	116	58	60	\$815,278	43
6 Mo. Ago	137	62	51	\$828,149	48
12 Mo. Ago	92	34	35	\$885,619	41

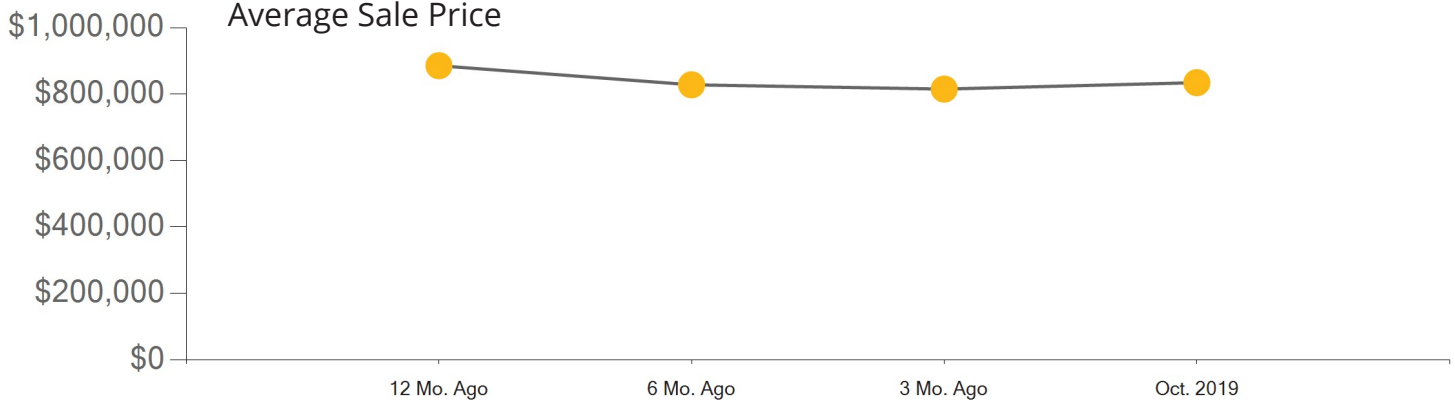
Listing Inventory



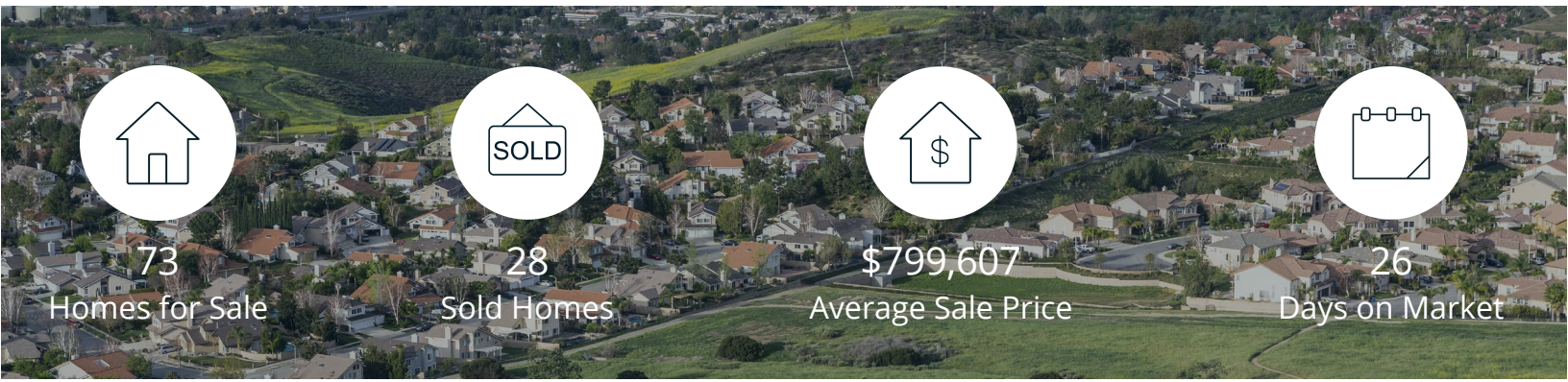
Days on Market



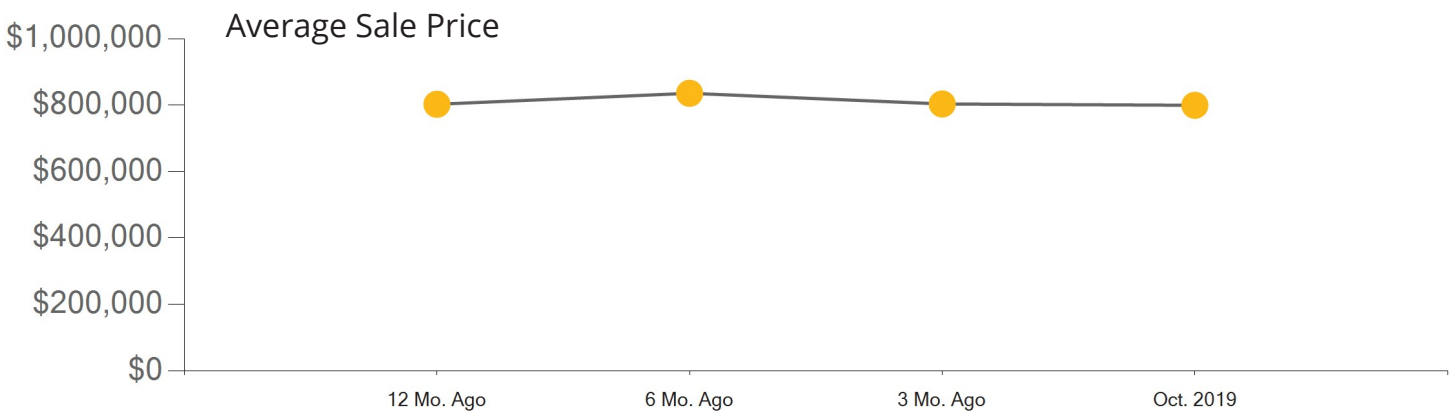
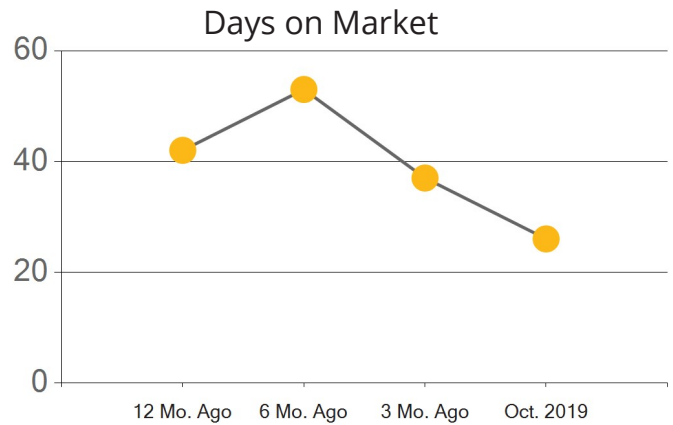
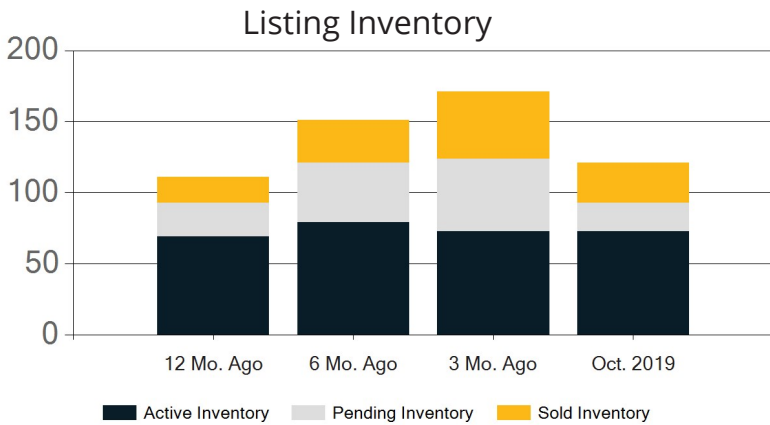
Average Sale Price



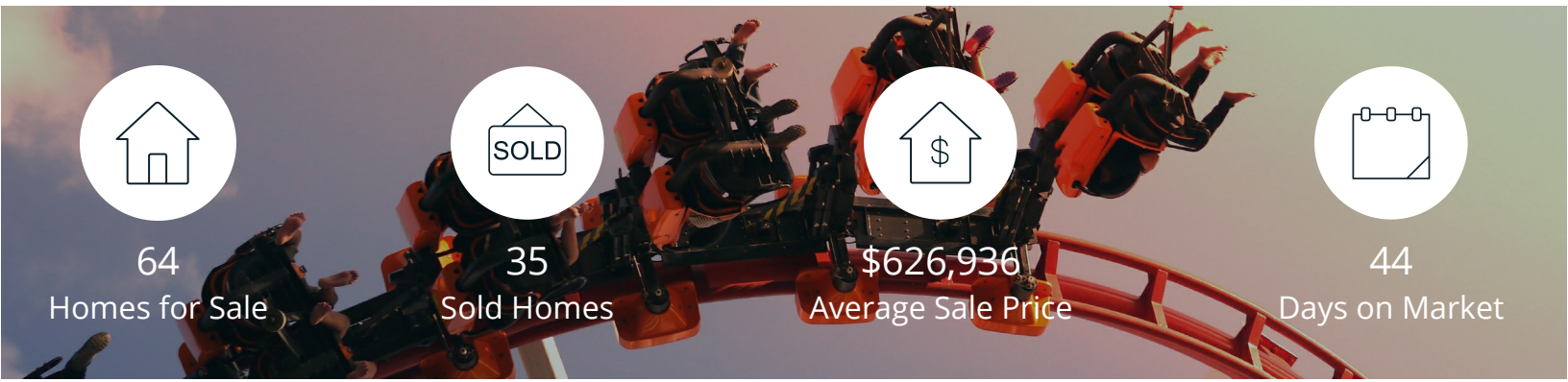
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	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	73	20	28	\$799,607	26
3 Mo. Ago	73	51	47	\$803,519	37
6 Mo. Ago	79	42	30	\$835,746	53
12 Mo. Ago	69	24	18	\$802,660	42



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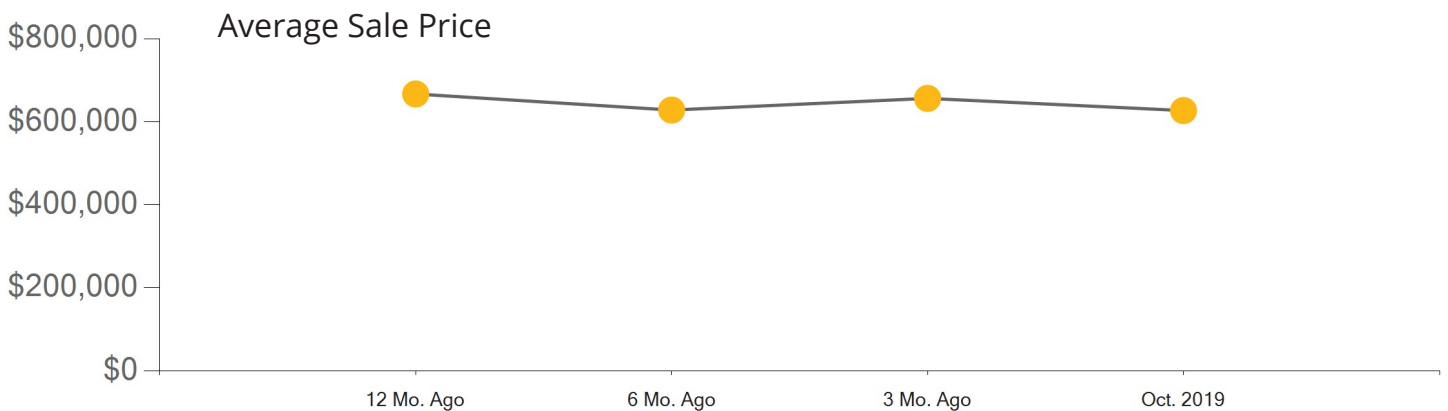
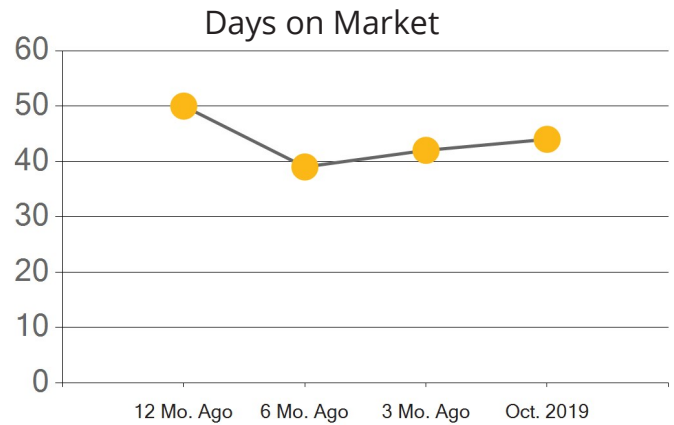
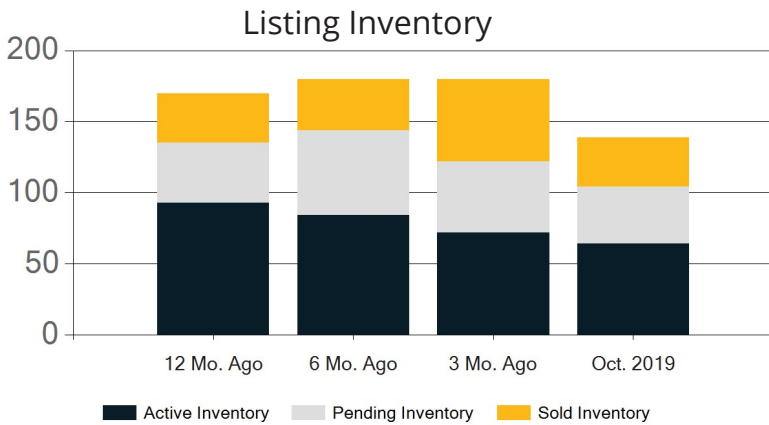
64
Homes for Sale

35
Sold Homes

\$626,936
Average Sale Price

44
Days on Market

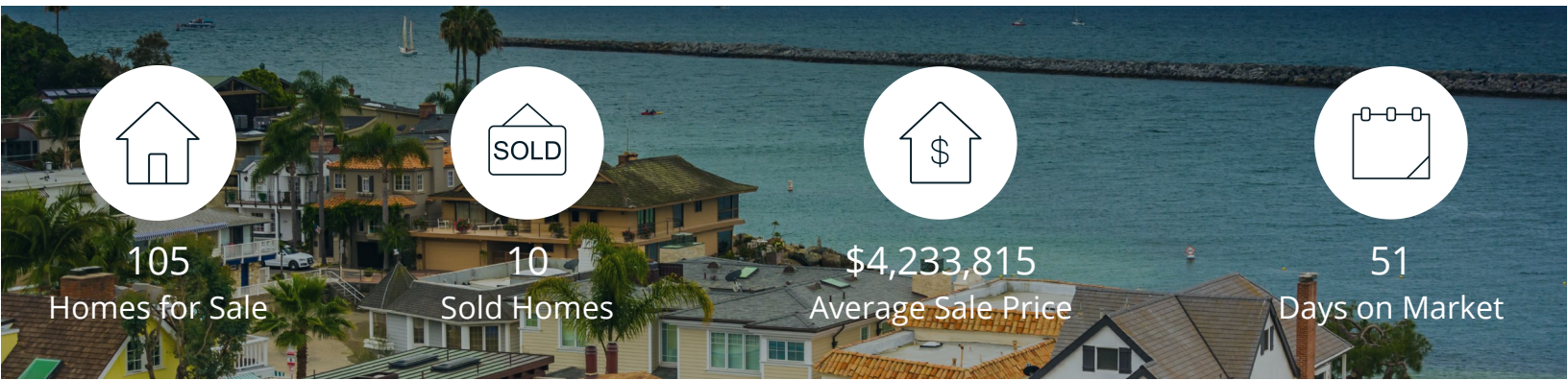
	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	64	40	35	\$626,936	44
3 Mo. Ago	72	50	58	\$656,262	42
6 Mo. Ago	84	60	36	\$628,131	39
12 Mo. Ago	93	42	35	\$666,940	50



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Corona del Mar Market Update

OCTOBER 2019



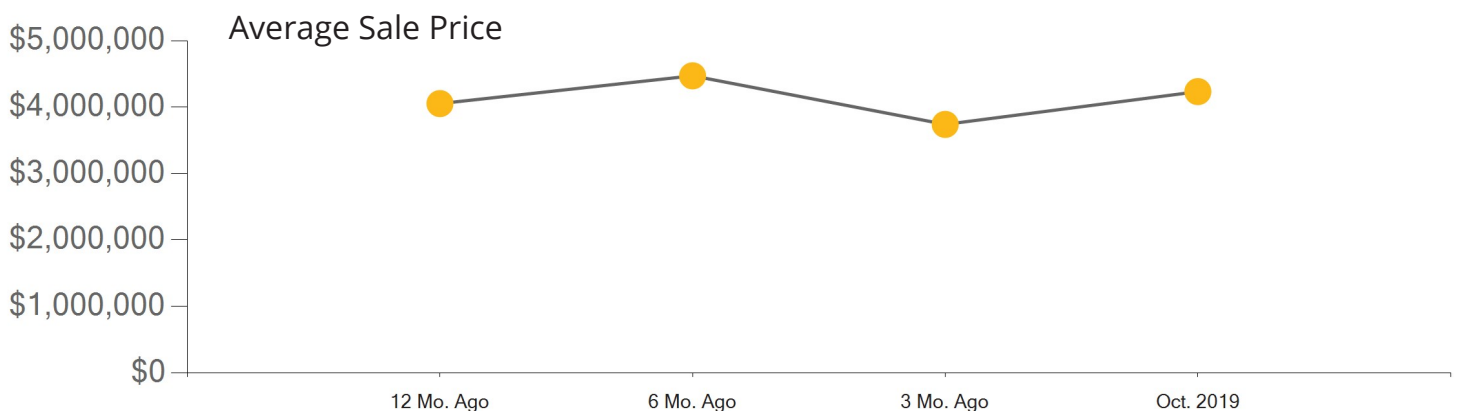
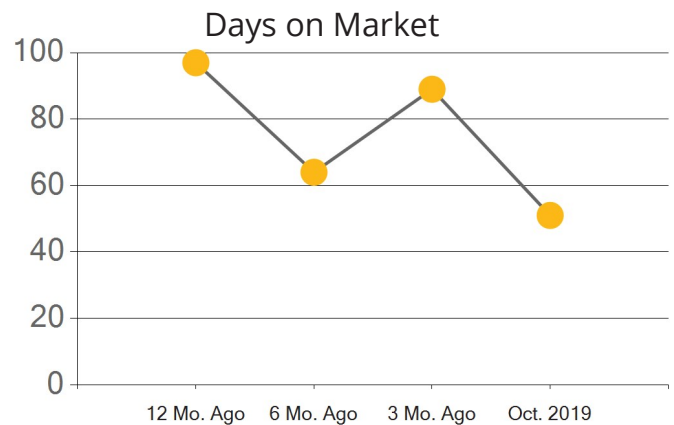
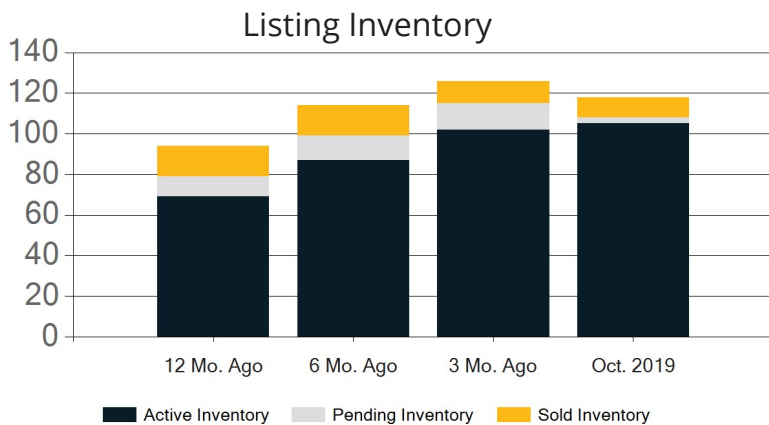
105
Homes for Sale

10
Sold Homes

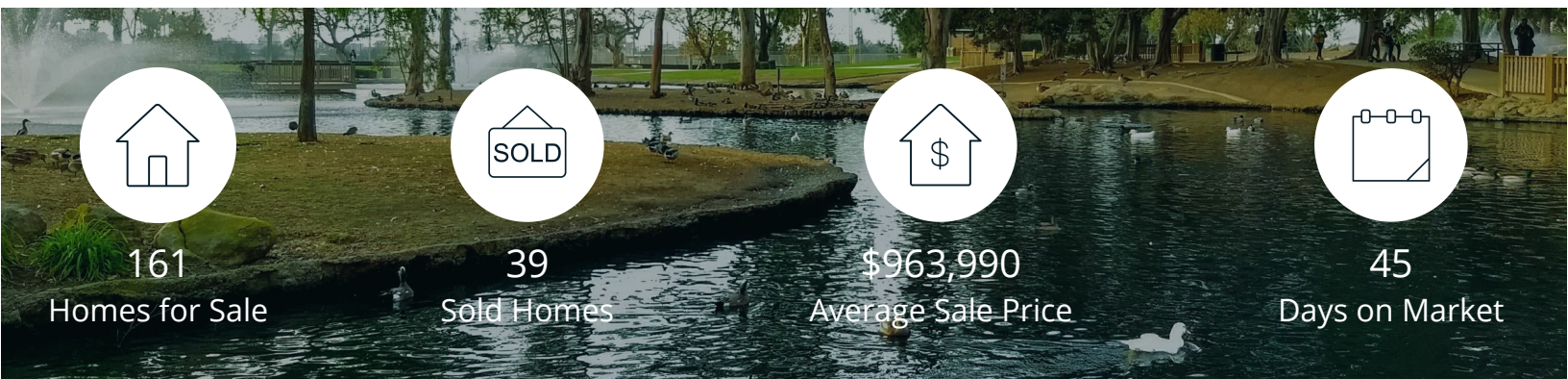
\$4,233,815
Average Sale Price

51
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	105	3	10	\$4,233,815	51
3 Mo. Ago	102	13	11	\$3,740,364	89
6 Mo. Ago	87	12	15	\$4,471,737	64
12 Mo. Ago	69	10	15	\$4,053,926	97



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161
Homes for Sale



39
Sold Homes



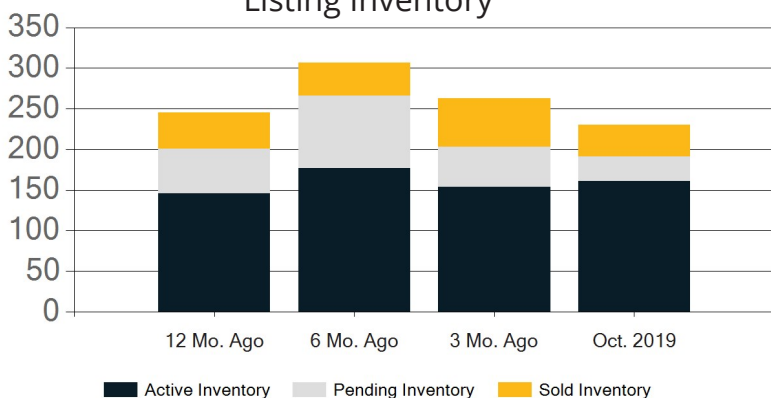
\$963,990
Average Sale Price



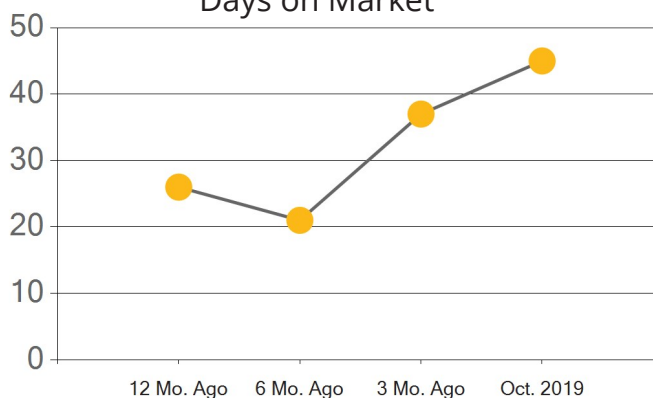
45
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	161	30	39	\$963,990	45
3 Mo. Ago	154	49	60	\$979,491	37
6 Mo. Ago	177	89	41	\$909,948	21
12 Mo. Ago	146	55	44	\$958,509	26

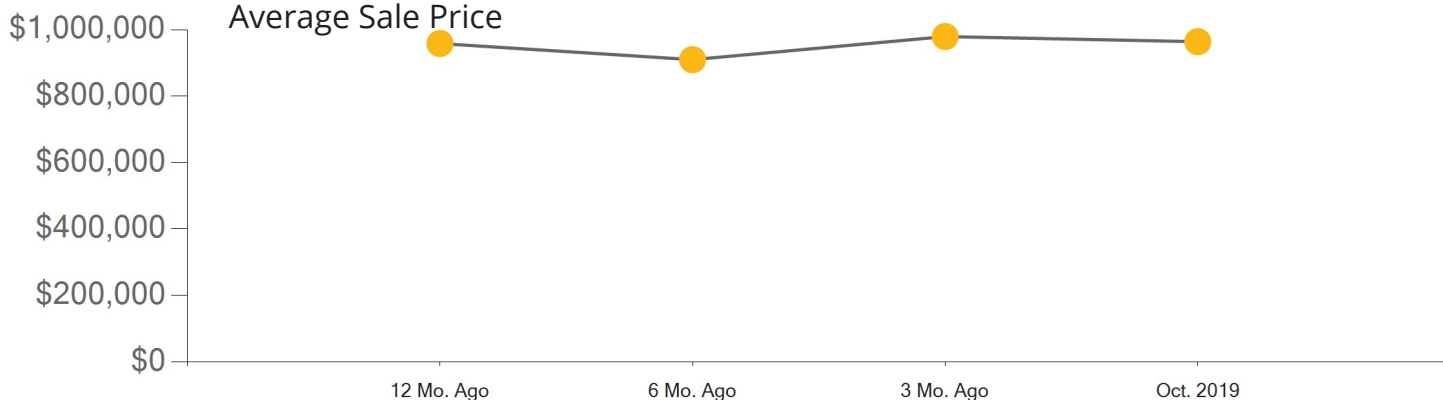
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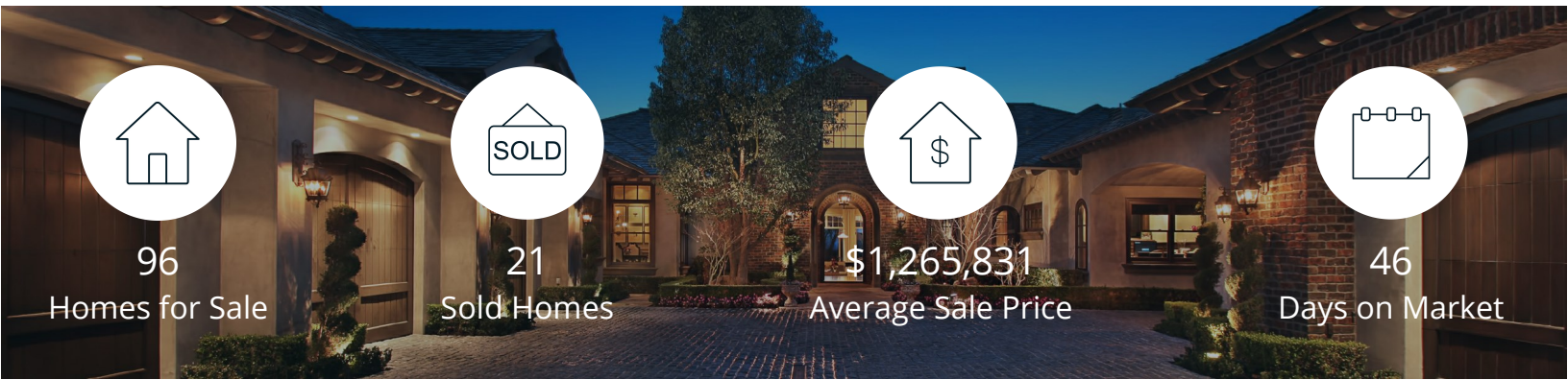
Days on Market



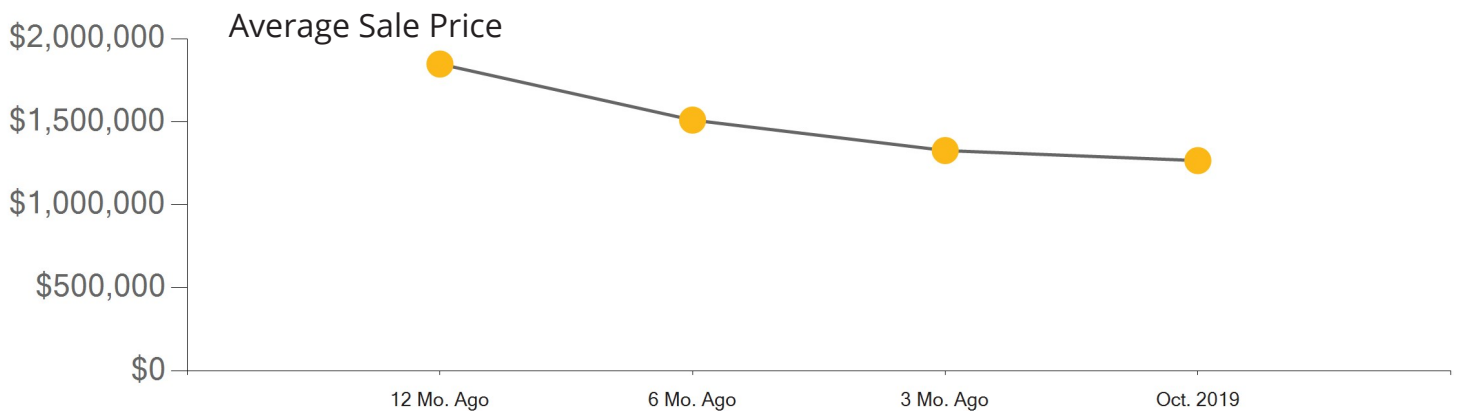
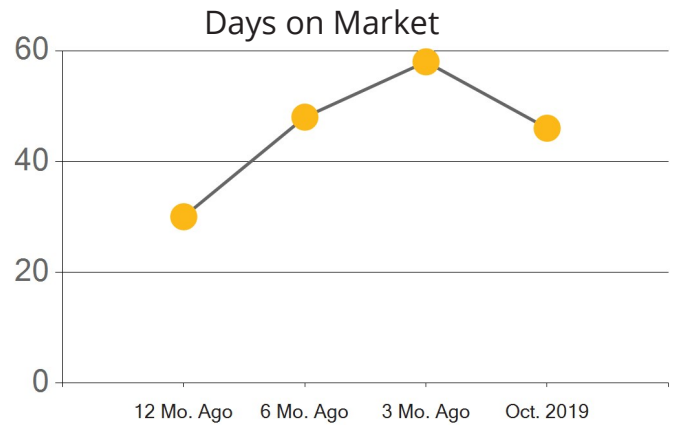
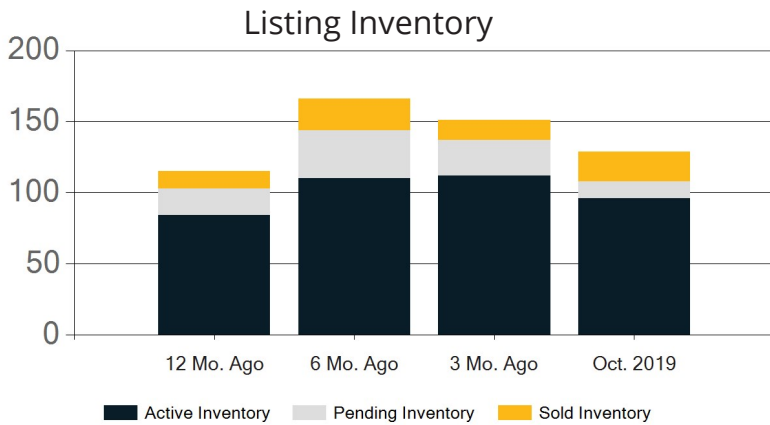
Average Sale Price



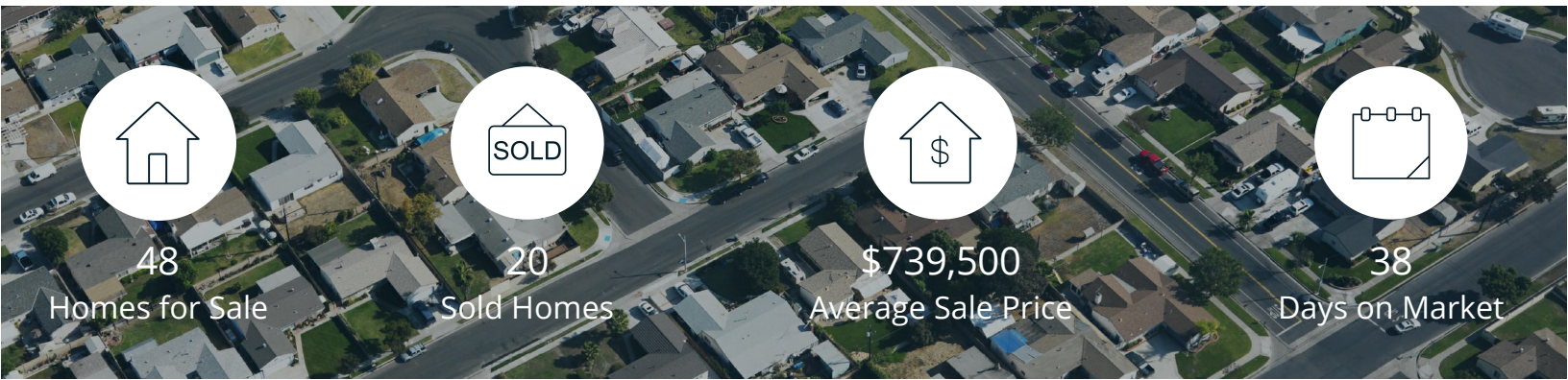
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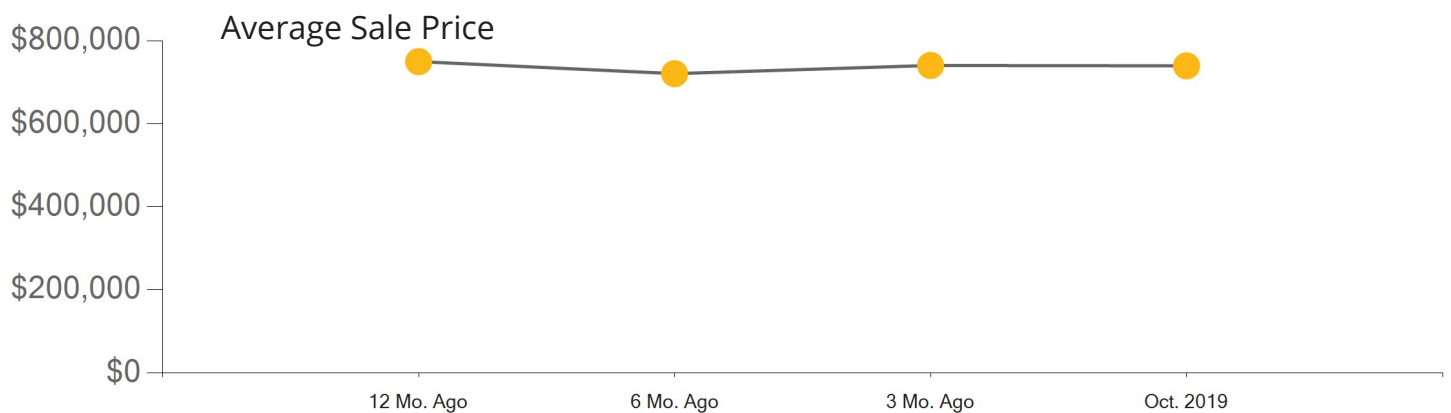
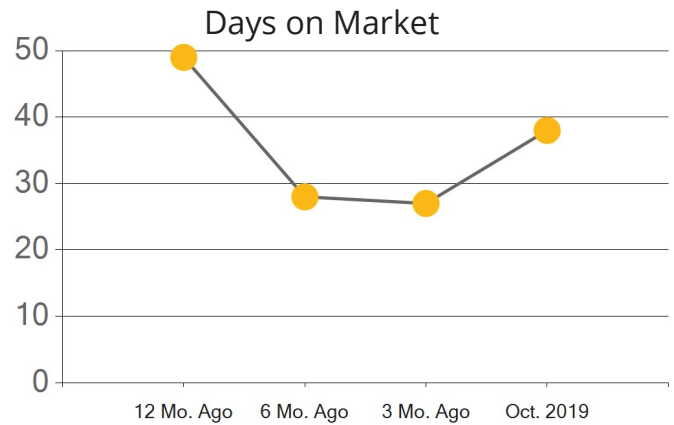
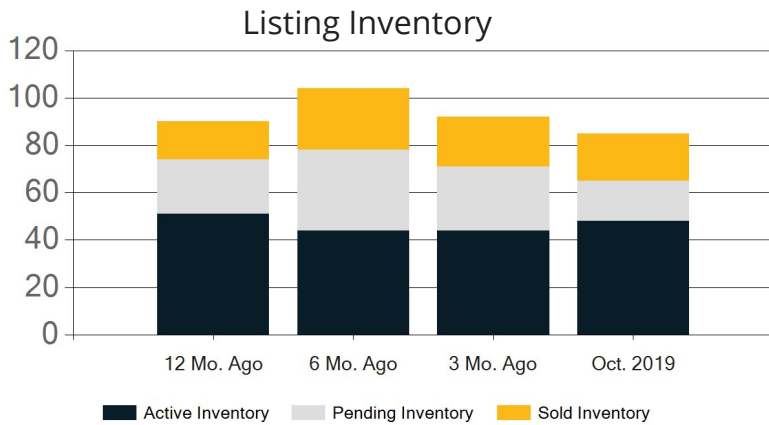
	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	96	12	21	\$1,265,831	46
3 Mo. Ago	112	25	14	\$1,326,571	58
6 Mo. Ago	110	34	22	\$1,509,955	48
12 Mo. Ago	84	19	12	\$1,847,674	30



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	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	48	17	20	\$739,500	38
3 Mo. Ago	44	27	21	\$740,510	27
6 Mo. Ago	44	34	26	\$720,669	28
12 Mo. Ago	51	23	16	\$749,744	49



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198
Homes for Sale



39
Sold Homes



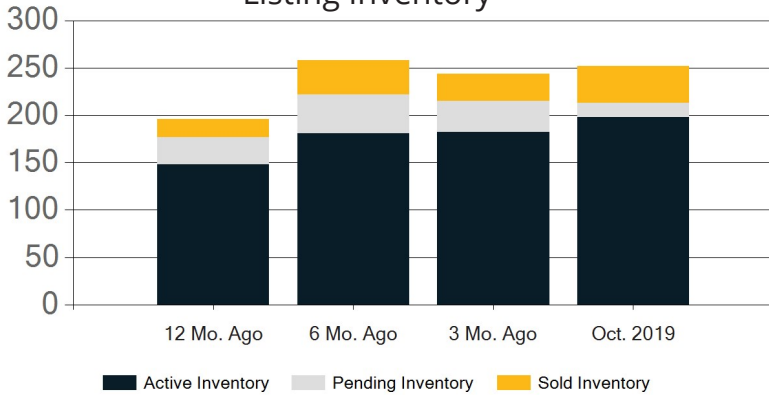
\$1,455,241
Average Sale Price



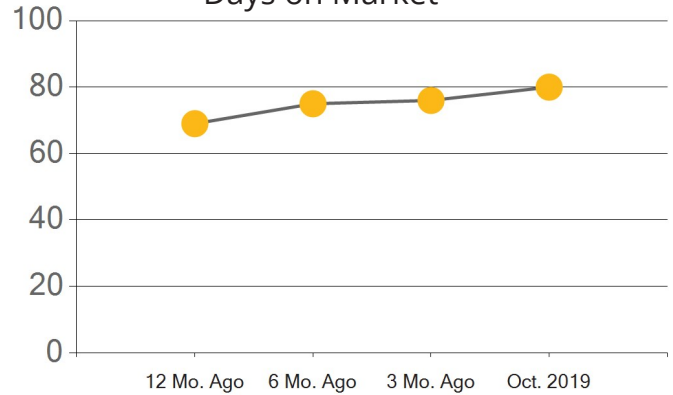
80
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	198	15	39	\$1,455,241	80
3 Mo. Ago	182	33	29	\$1,775,276	76
6 Mo. Ago	181	41	36	\$2,305,842	75
12 Mo. Ago	148	29	19	\$1,608,284	69

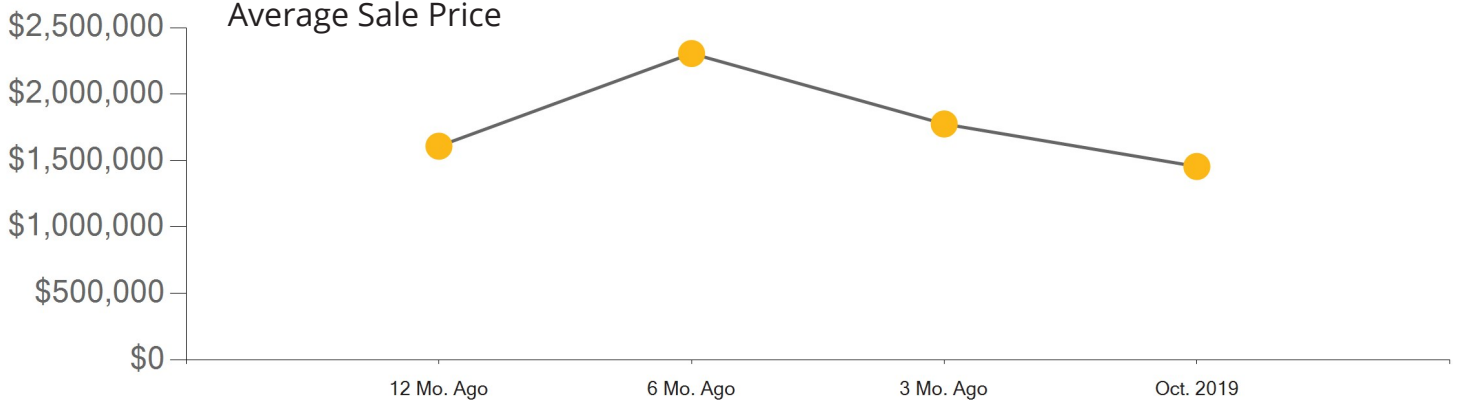
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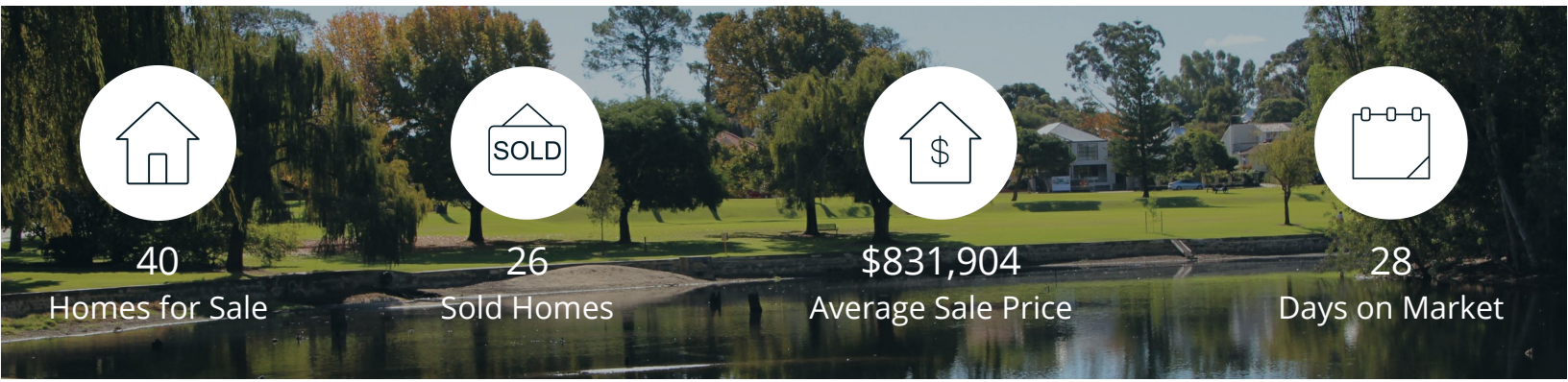
Days on Market



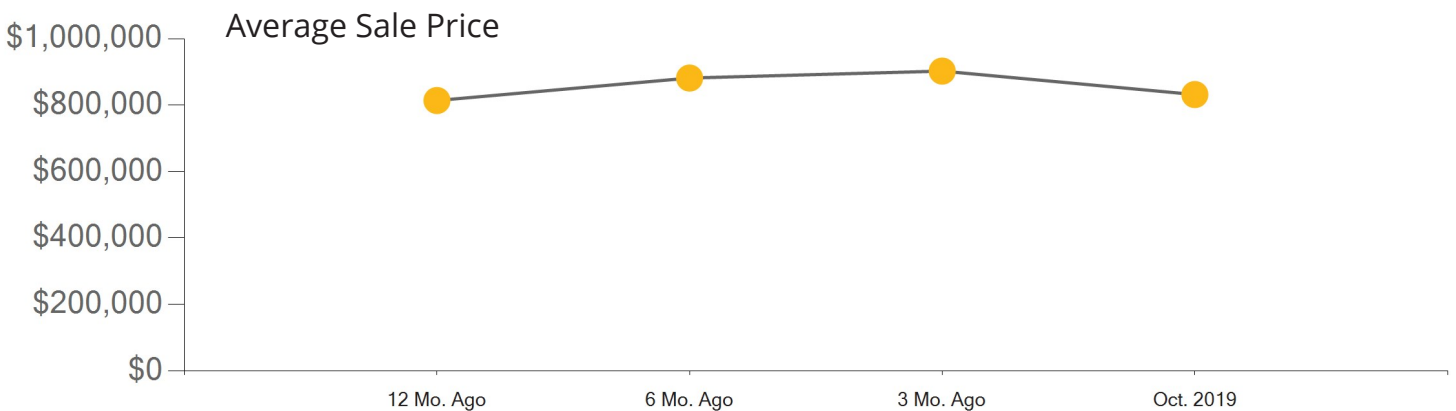
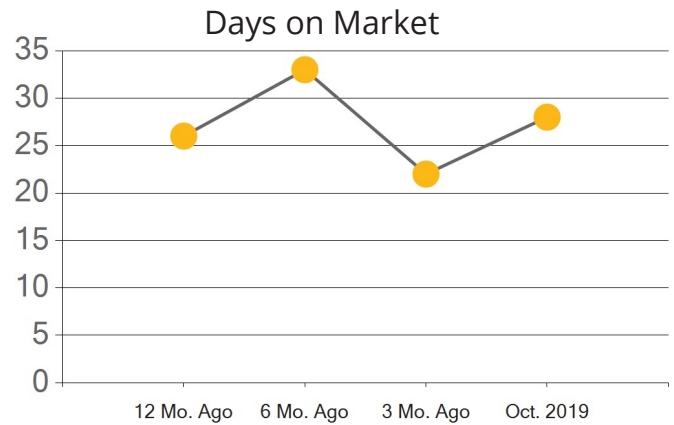
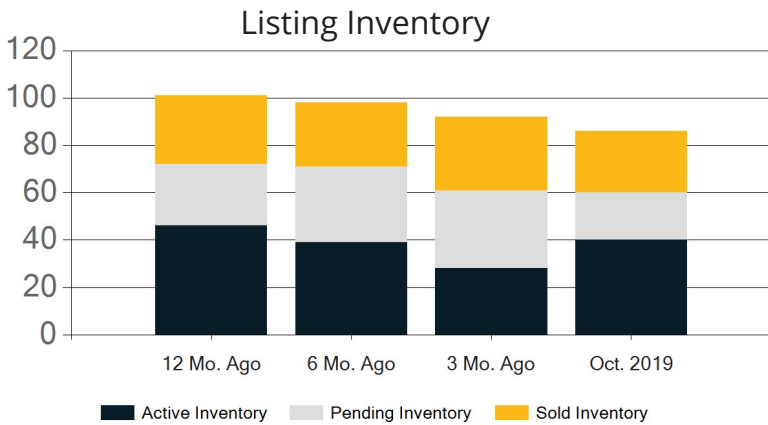
Average Sale Price



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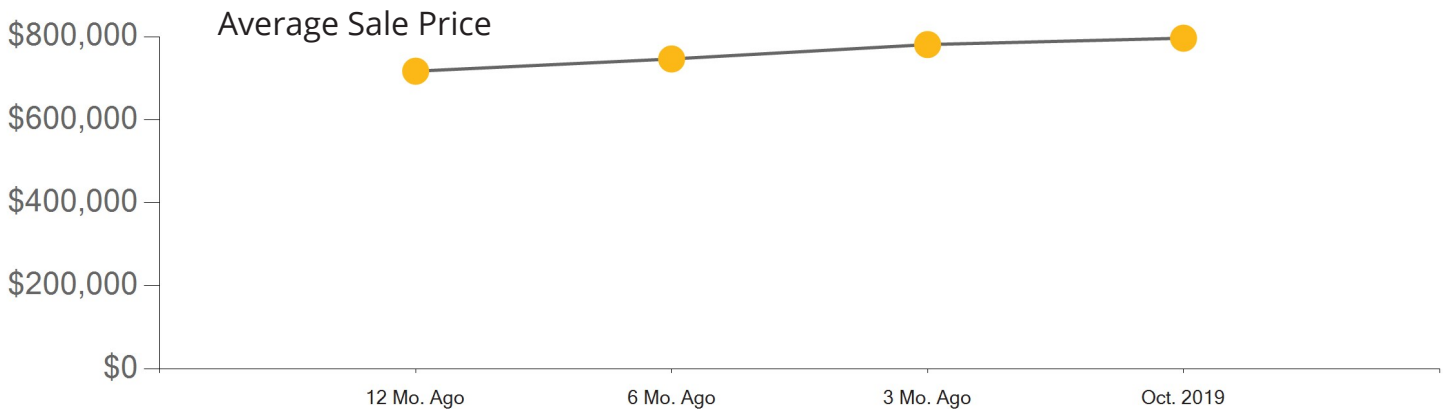
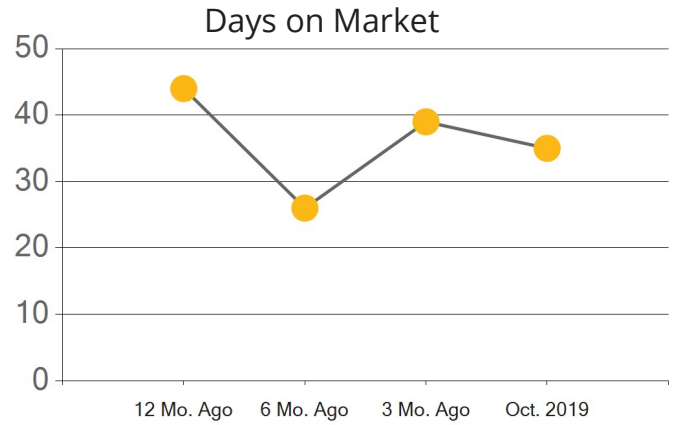
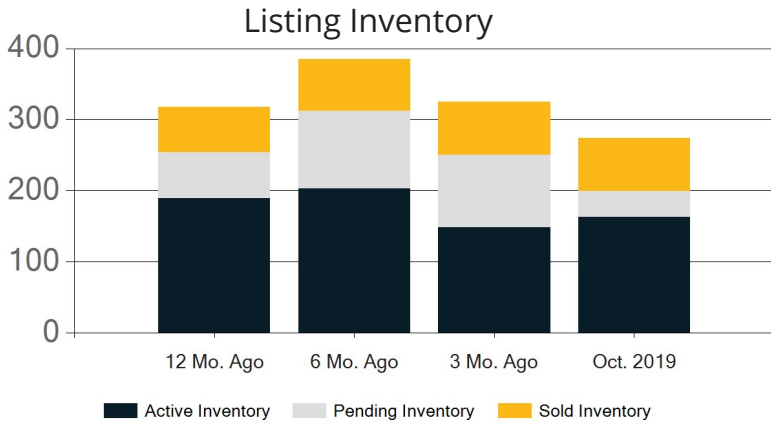
	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	40	20	26	\$831,904	28
3 Mo. Ago	28	33	31	\$902,616	22
6 Mo. Ago	39	32	27	\$881,630	33
12 Mo. Ago	46	26	29	\$813,979	26



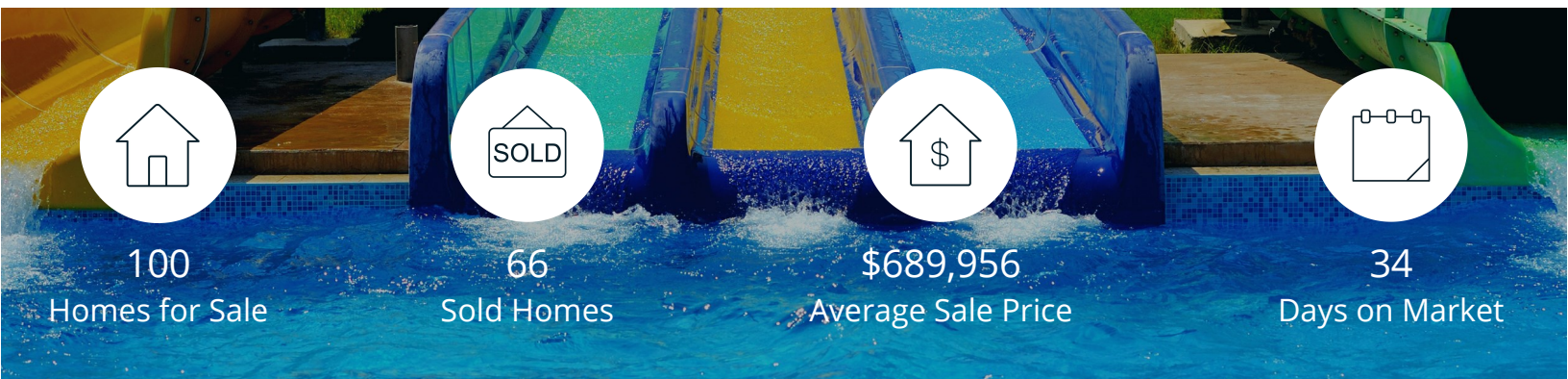
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	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	163	36	75	\$796,562	35
3 Mo. Ago	148	102	75	\$781,146	39
6 Mo. Ago	203	109	73	\$746,423	26
12 Mo. Ago	189	65	64	\$717,036	44



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100
Homes for Sale

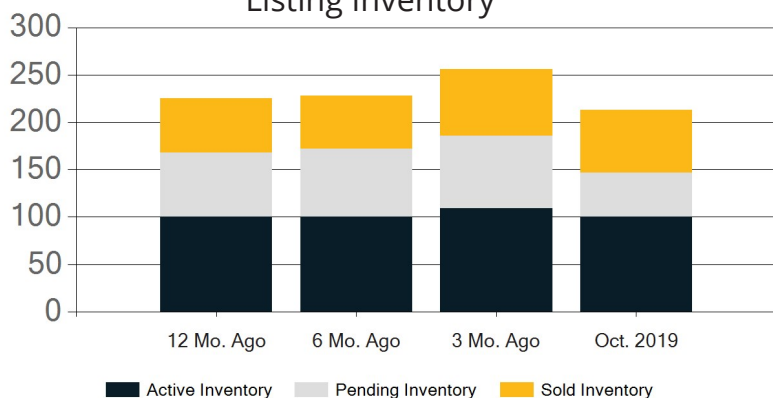
66
Sold Homes

\$689,956
Average Sale Price

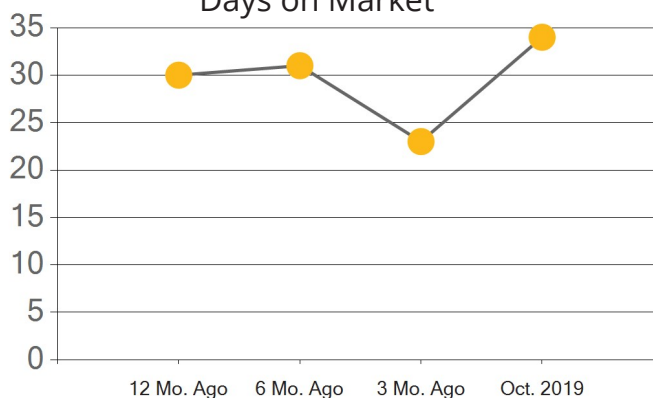
34
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	100	47	66	\$689,956	34
3 Mo. Ago	109	77	70	\$672,707	23
6 Mo. Ago	100	72	56	\$685,953	31
12 Mo. Ago	100	68	57	\$642,465	30

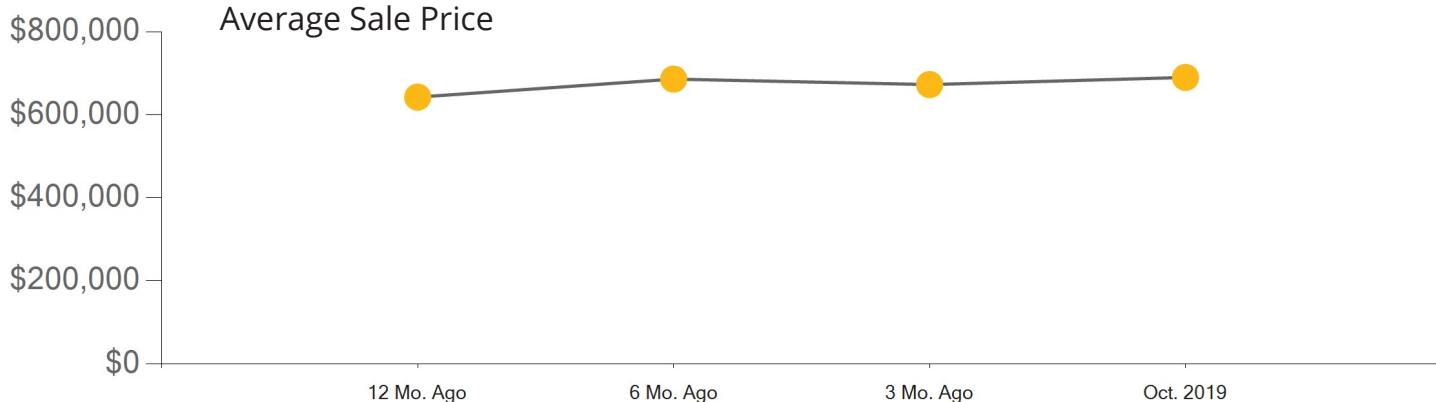
Listing Inventory



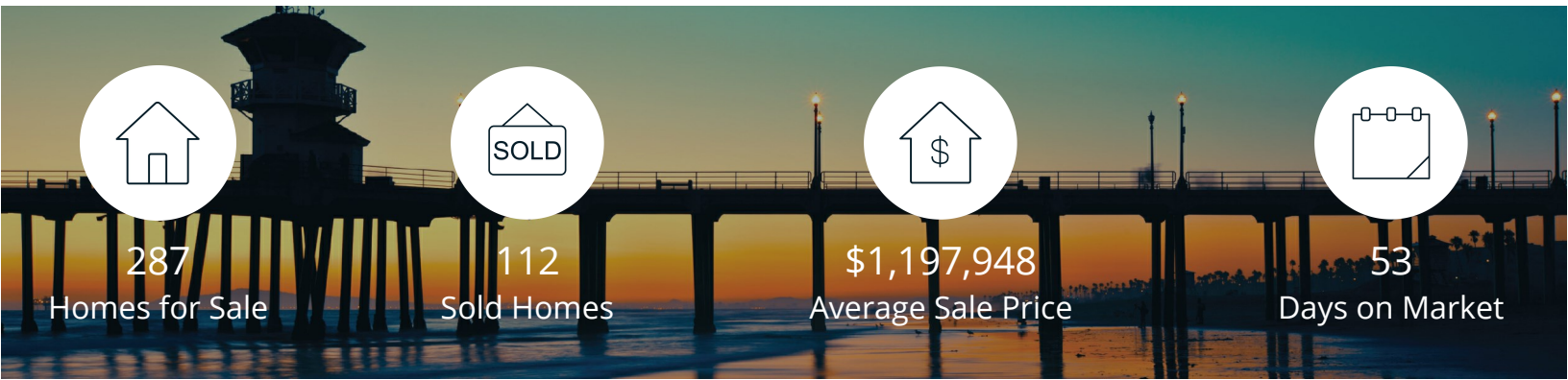
Days on Market



Average Sale Price



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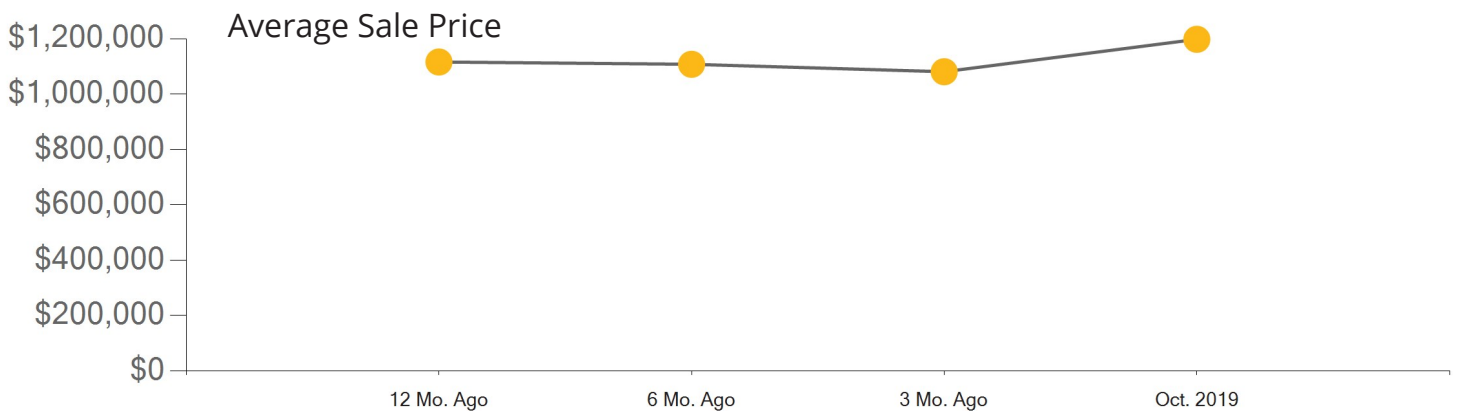
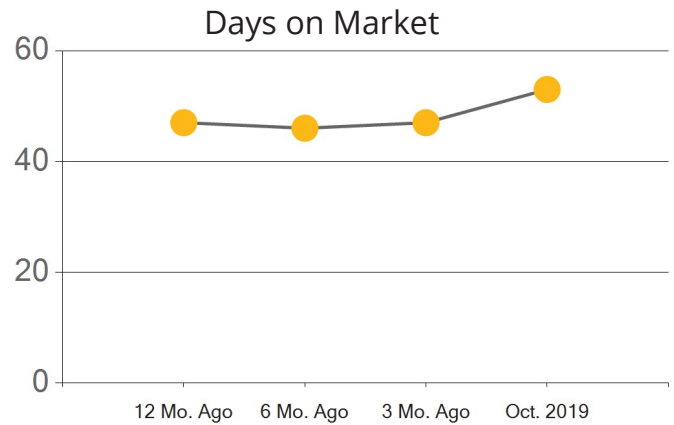
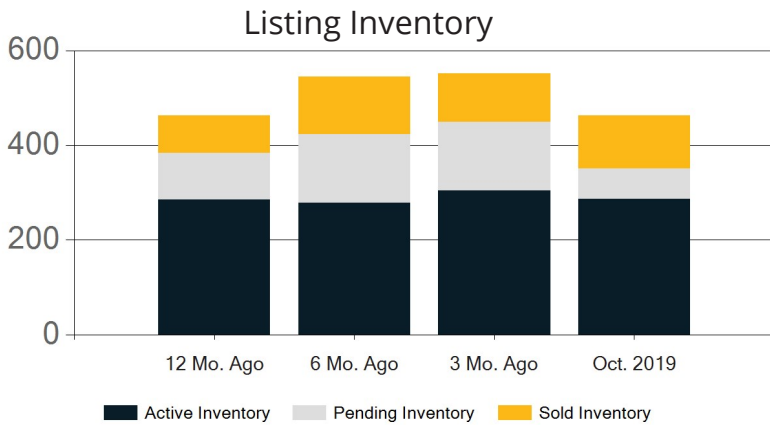
287
Homes for Sale

112
Sold Homes

\$1,197,948
Average Sale Price

53
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	287	64	112	\$1,197,948	53
3 Mo. Ago	304	145	102	\$1,080,811	47
6 Mo. Ago	279	144	122	\$1,107,704	46
12 Mo. Ago	285	98	80	\$1,115,933	47



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478
Homes for Sale



97
Sold Homes

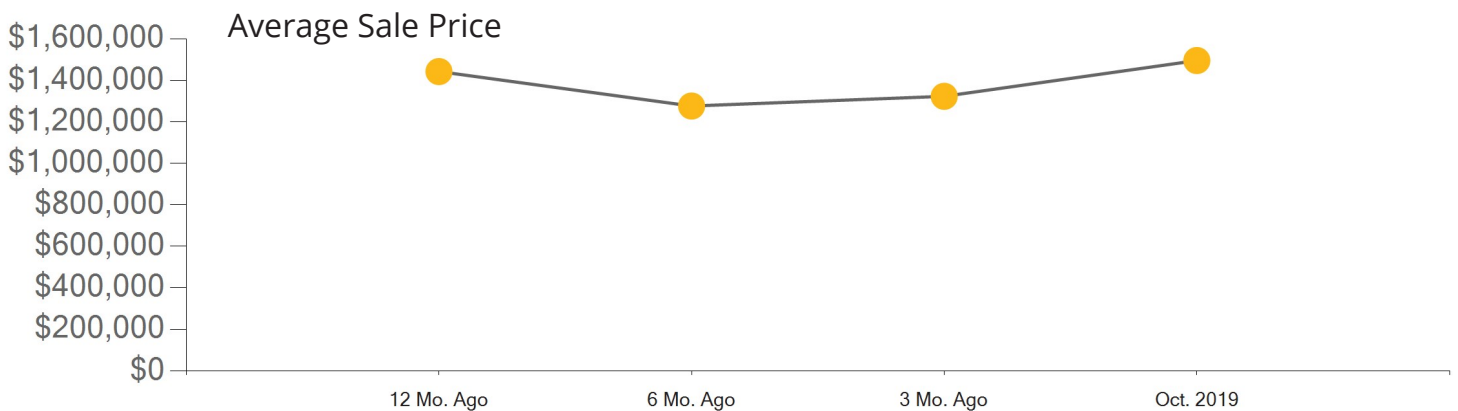
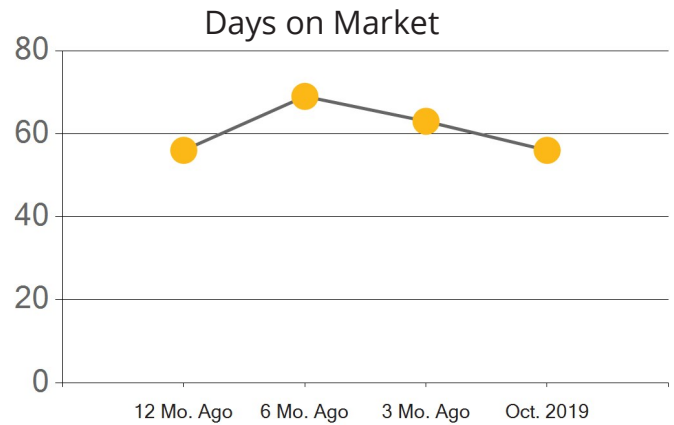
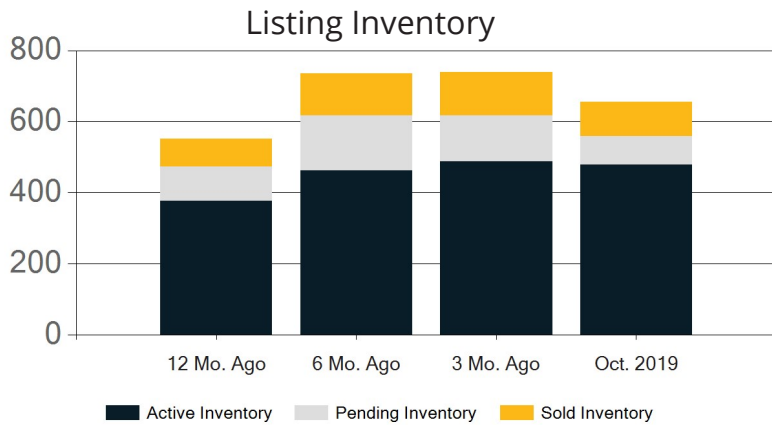


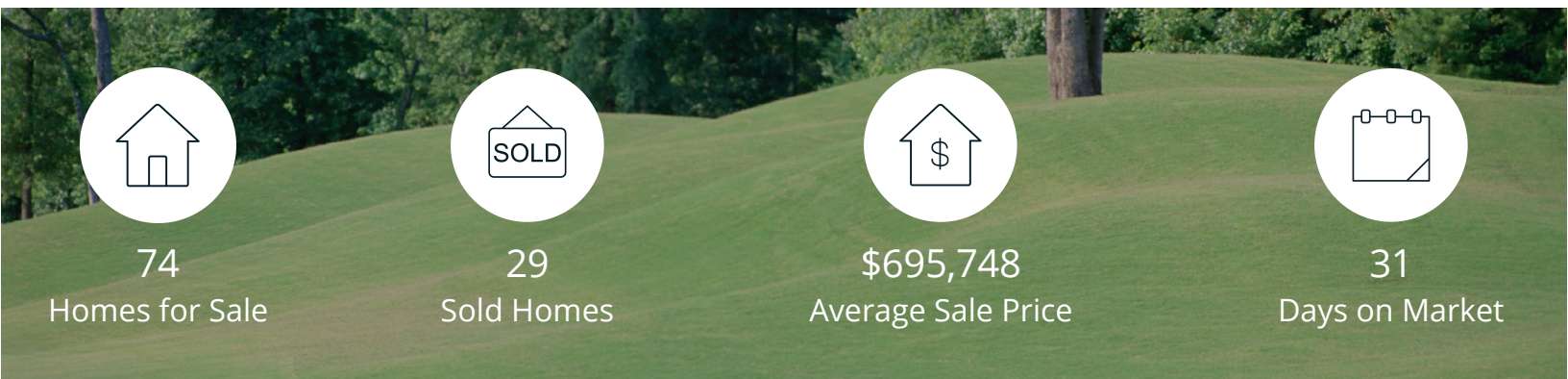
\$1,494,983
Average Sale Price



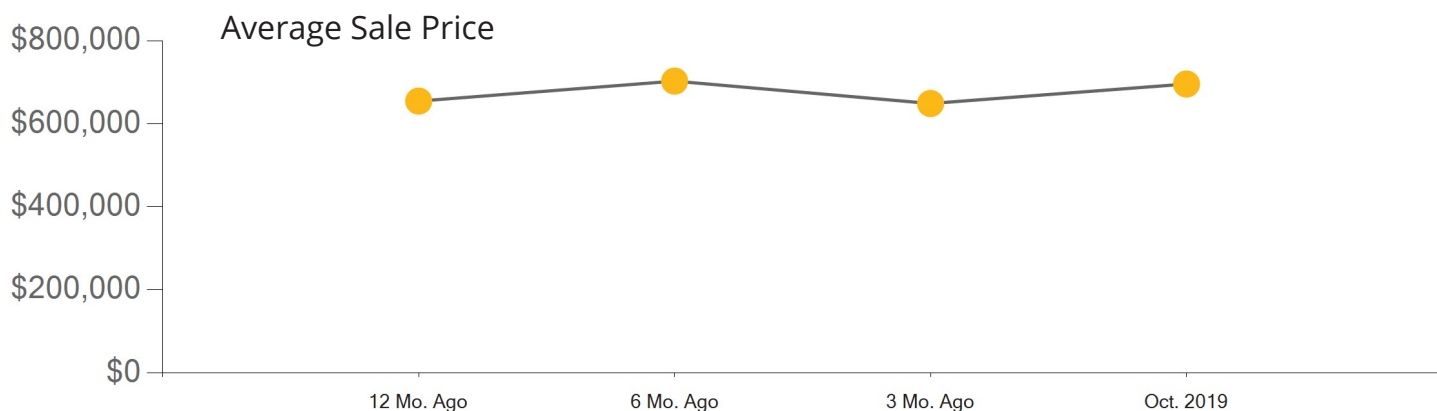
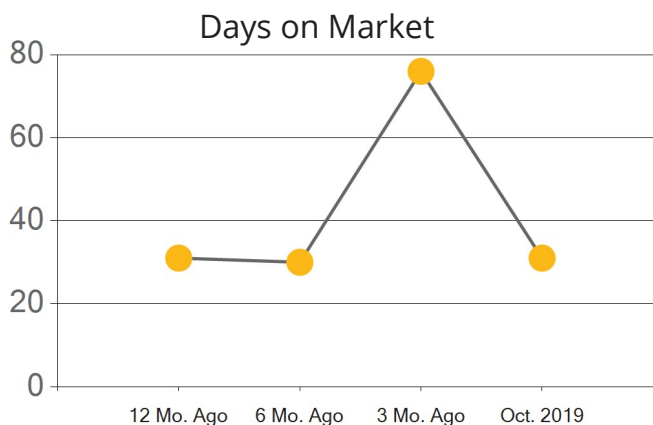
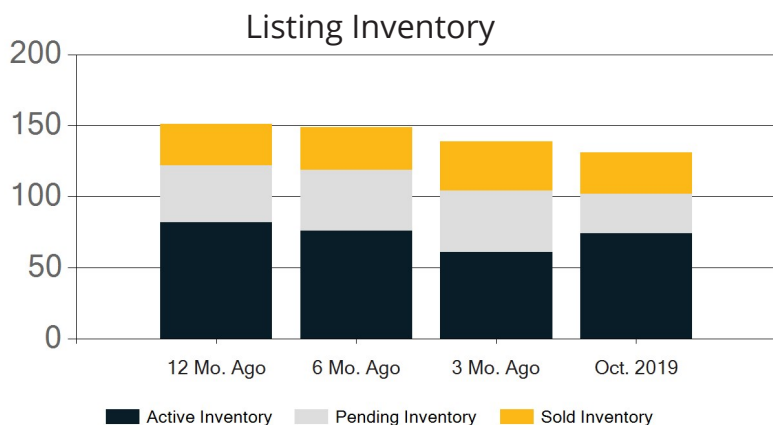
56
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	478	81	97	\$1,494,983	56
3 Mo. Ago	487	130	122	\$1,322,642	63
6 Mo. Ago	463	155	117	\$1,275,742	69
12 Mo. Ago	376	98	77	\$1,441,859	56





	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	74	28	29	\$695,748	31
3 Mo. Ago	61	43	35	\$648,836	76
6 Mo. Ago	76	43	30	\$702,743	30
12 Mo. Ago	82	40	29	\$654,603	31



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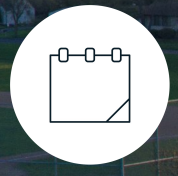
9
Homes for Sale



10
Sold Homes



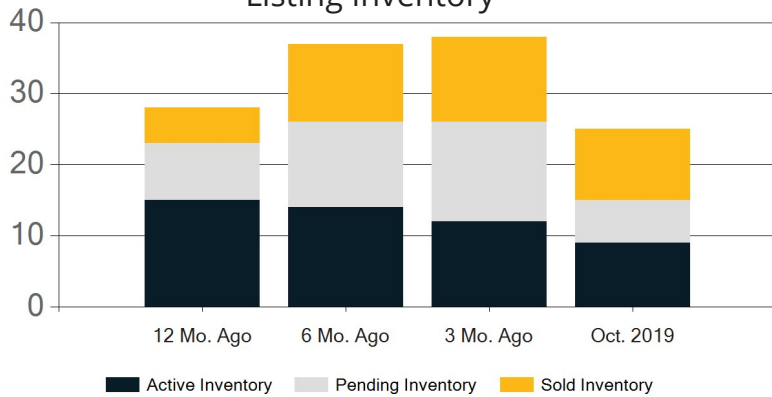
\$750,000
Average Sale Price



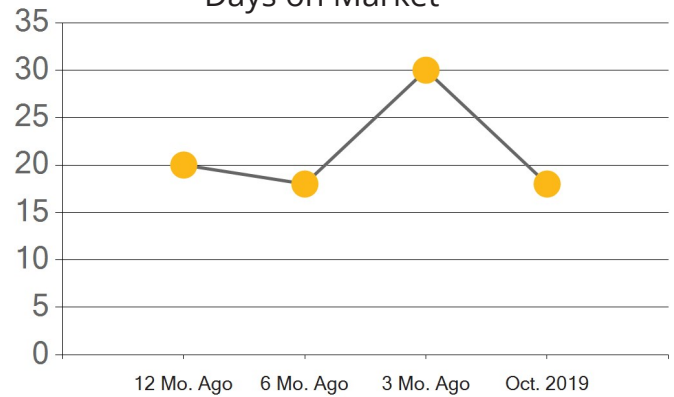
18
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	9	6	10	\$750,000	18
3 Mo. Ago	12	14	12	\$774,333	30
6 Mo. Ago	14	12	11	\$682,500	18
12 Mo. Ago	15	8	5	\$759,600	20

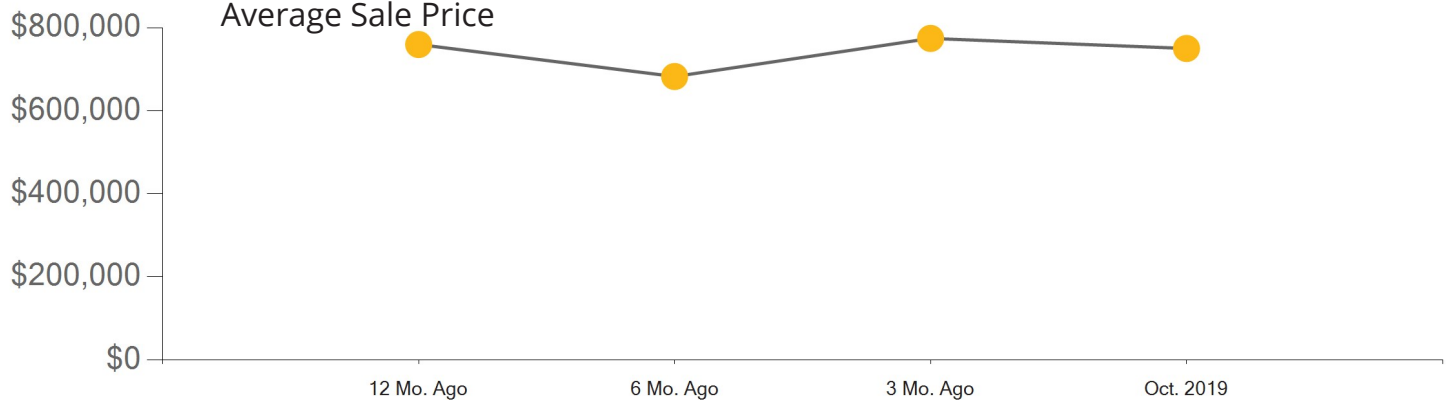
Listing Inventory



Days on Market



Average Sale Price





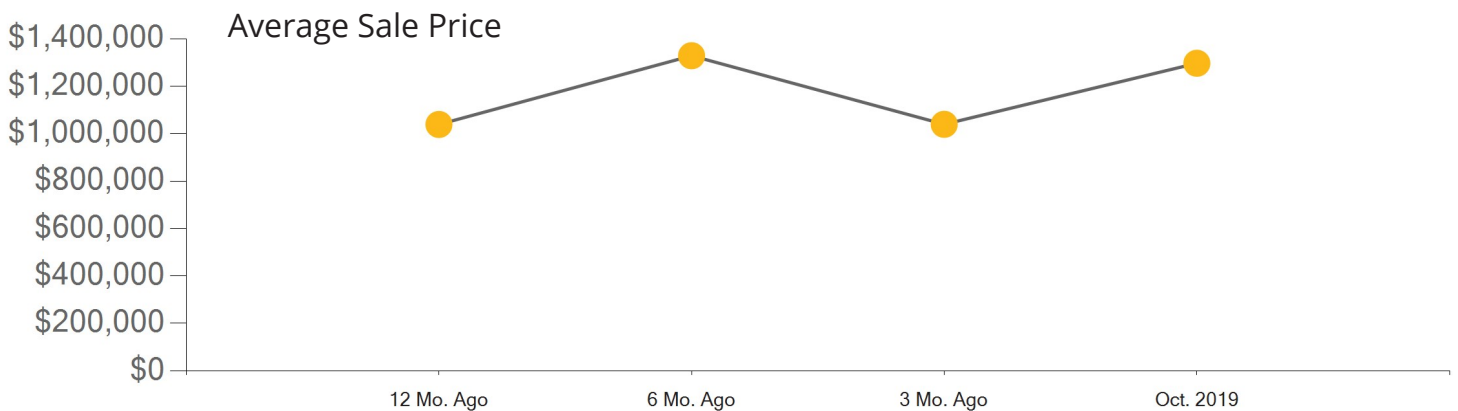
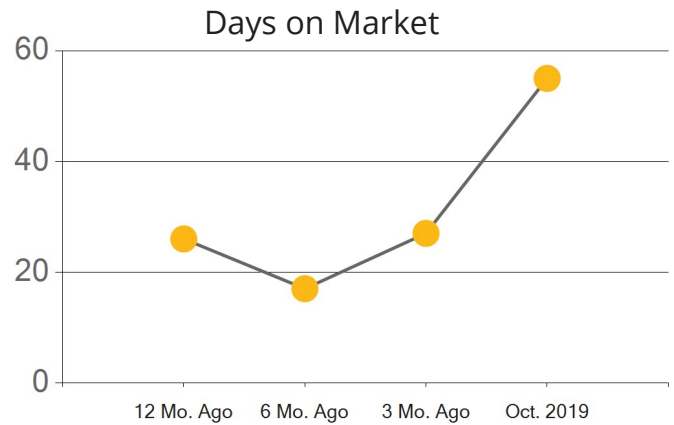
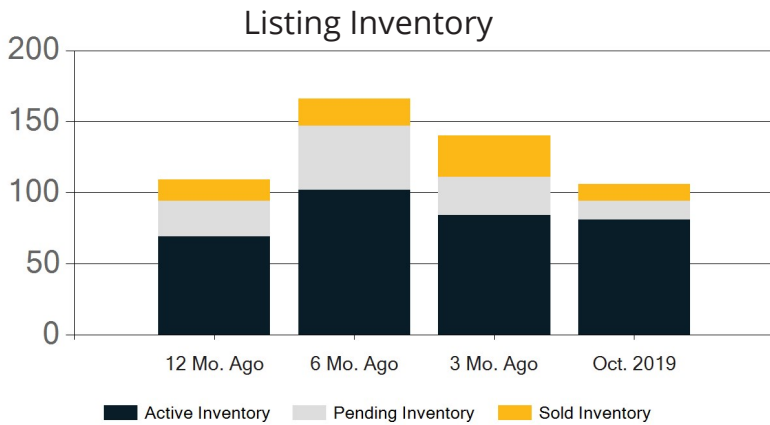
81
Homes for Sale

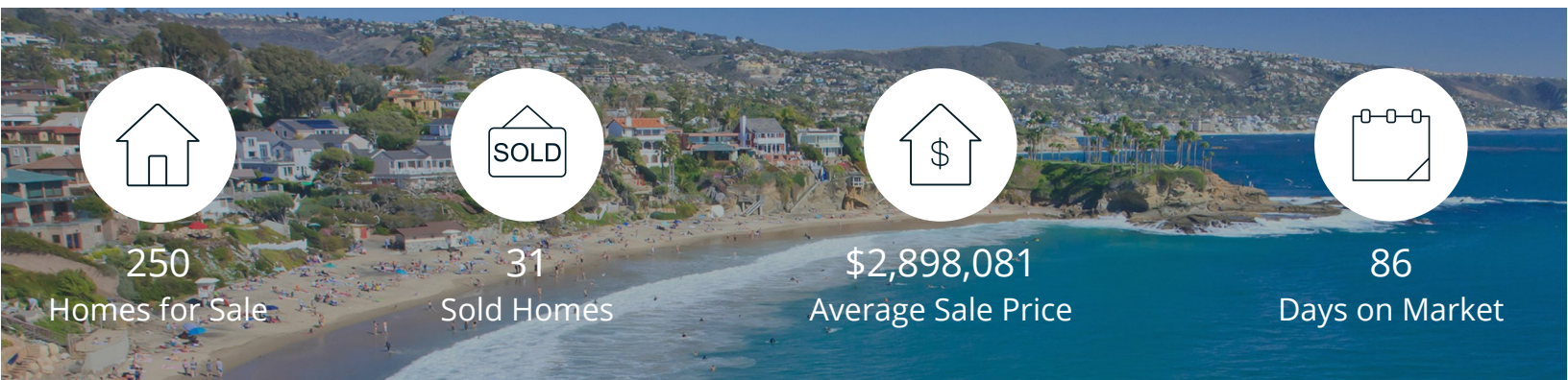
12
Sold Homes

\$1,296,658
Average Sale Price

55
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	81	13	12	\$1,296,658	55
3 Mo. Ago	84	27	29	\$1,039,173	27
6 Mo. Ago	102	45	19	\$1,328,395	17
12 Mo. Ago	69	25	15	\$1,038,600	26





250
Homes for Sale

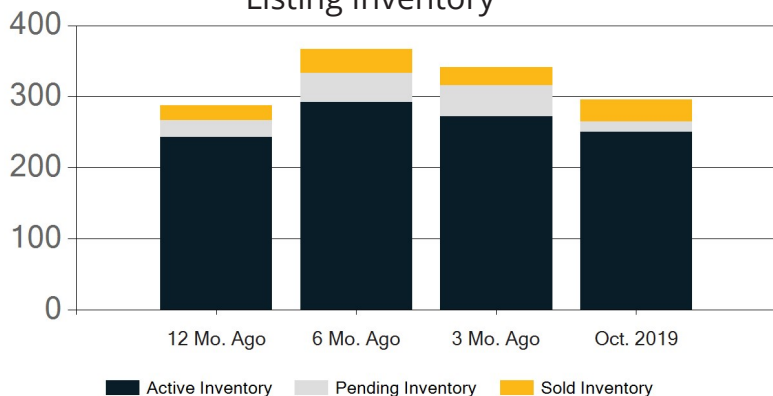
31
Sold Homes

\$2,898,081
Average Sale Price

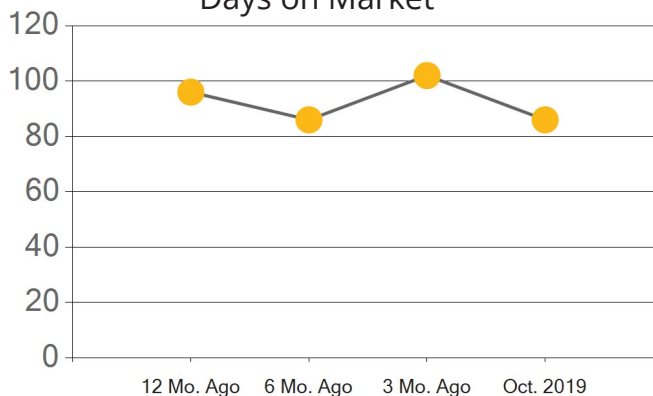
86
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	250	15	31	\$2,898,081	86
3 Mo. Ago	272	44	25	\$3,803,284	102
6 Mo. Ago	292	41	34	\$2,873,631	86
12 Mo. Ago	243	24	21	\$2,326,305	96

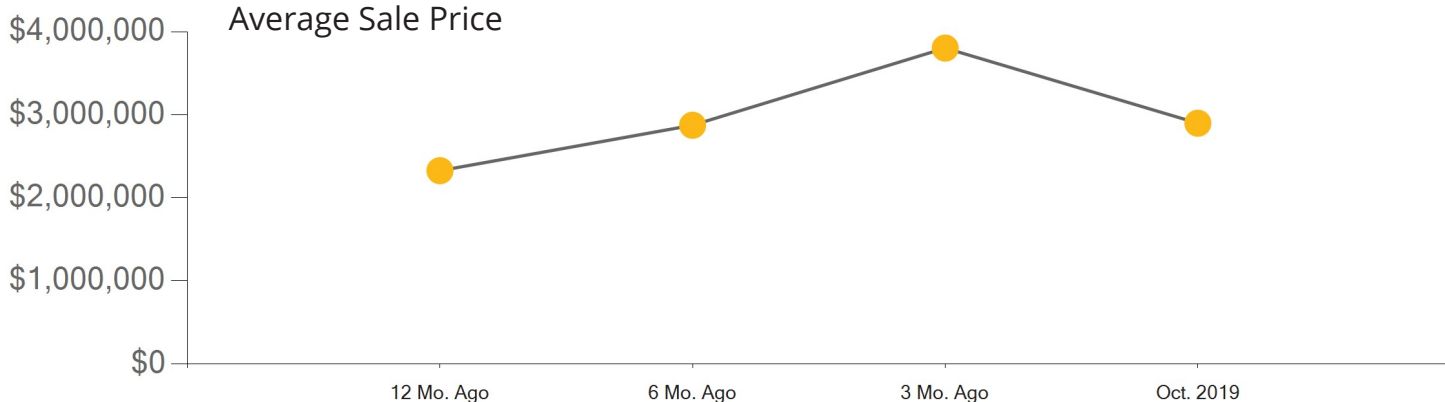
Listing Inventory



Days on Market



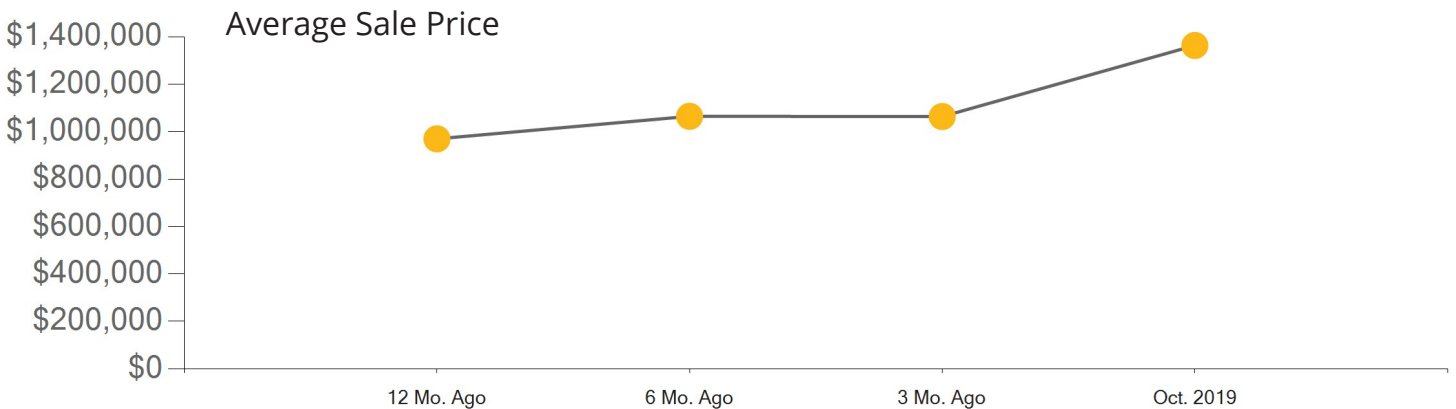
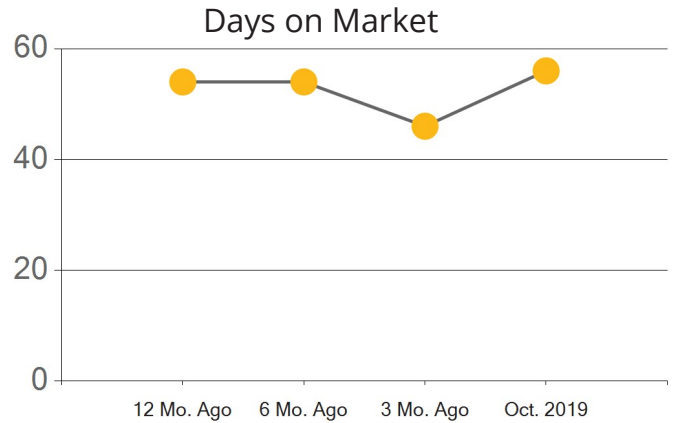
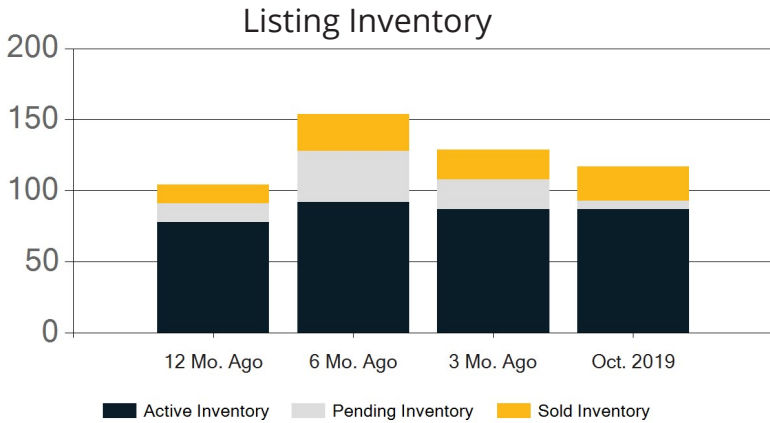
Average Sale Price



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	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	87	6	24	\$1,363,288	56
3 Mo. Ago	87	21	21	\$1,063,557	46
6 Mo. Ago	92	36	26	\$1,064,467	54
12 Mo. Ago	78	13	13	\$969,462	54



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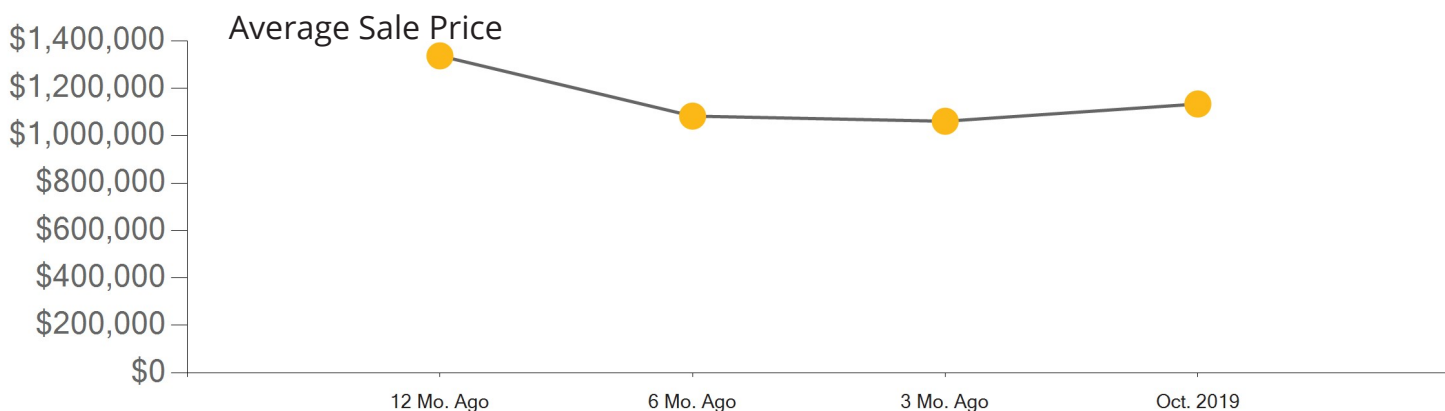
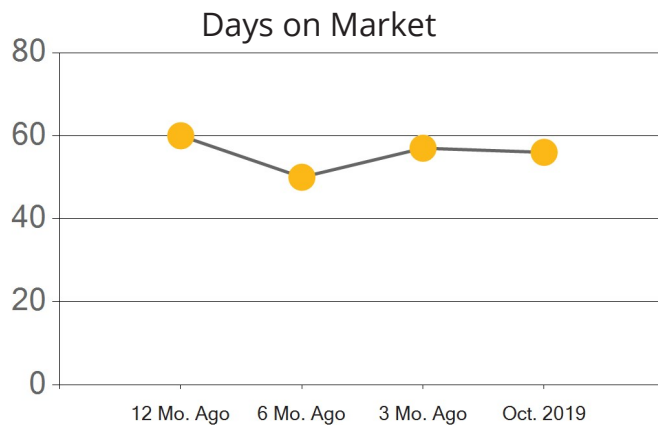
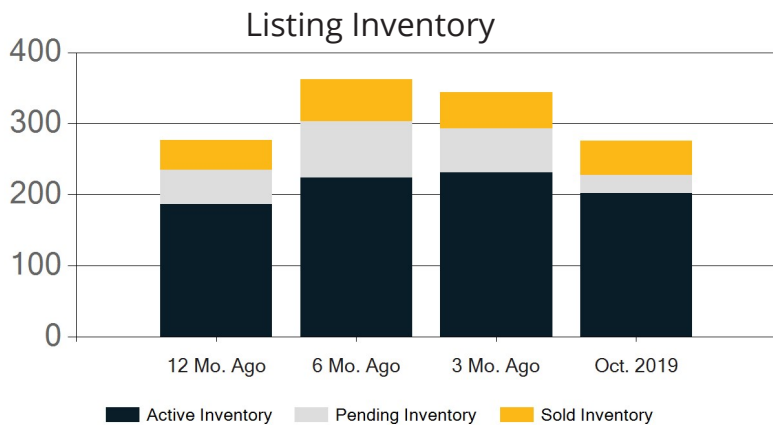
202
Homes for Sale

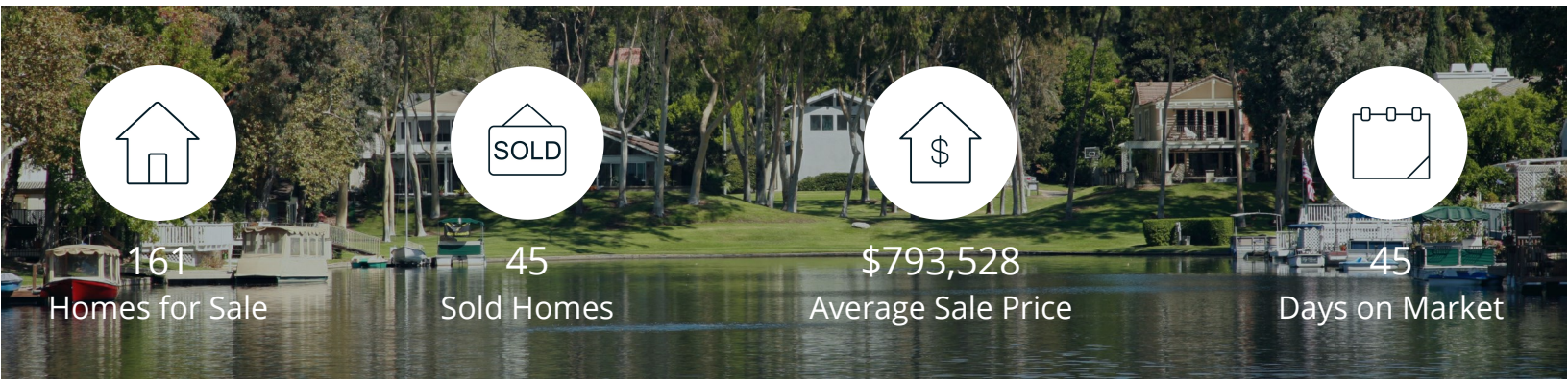
48
Sold Homes

\$1,133,355
Average Sale Price

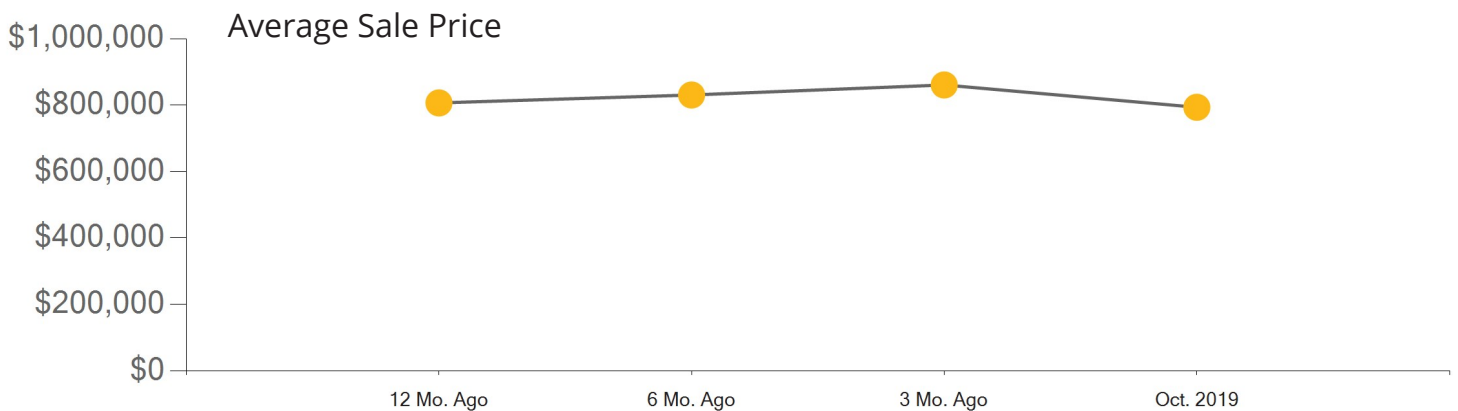
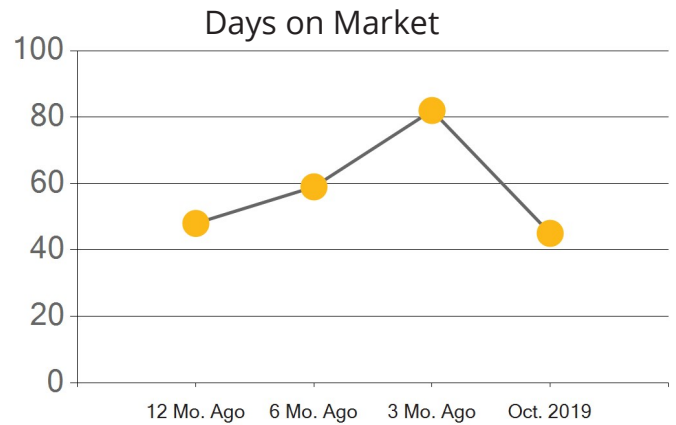
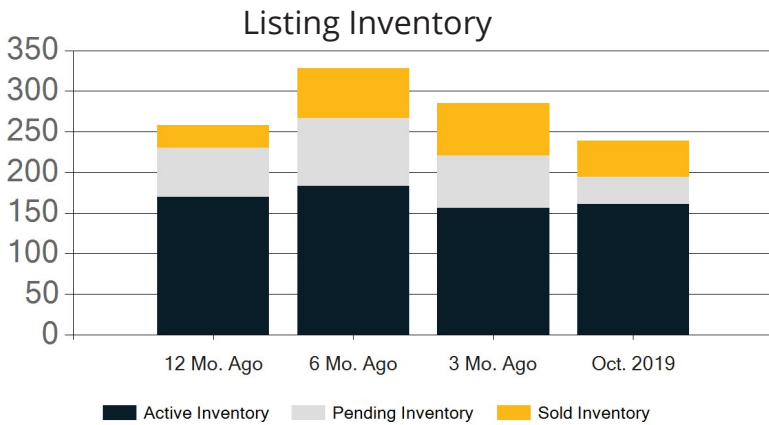
56
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	202	26	48	\$1,133,355	56
3 Mo. Ago	231	62	51	\$1,060,469	57
6 Mo. Ago	224	79	59	\$1,082,202	50
12 Mo. Ago	187	48	42	\$1,336,226	60

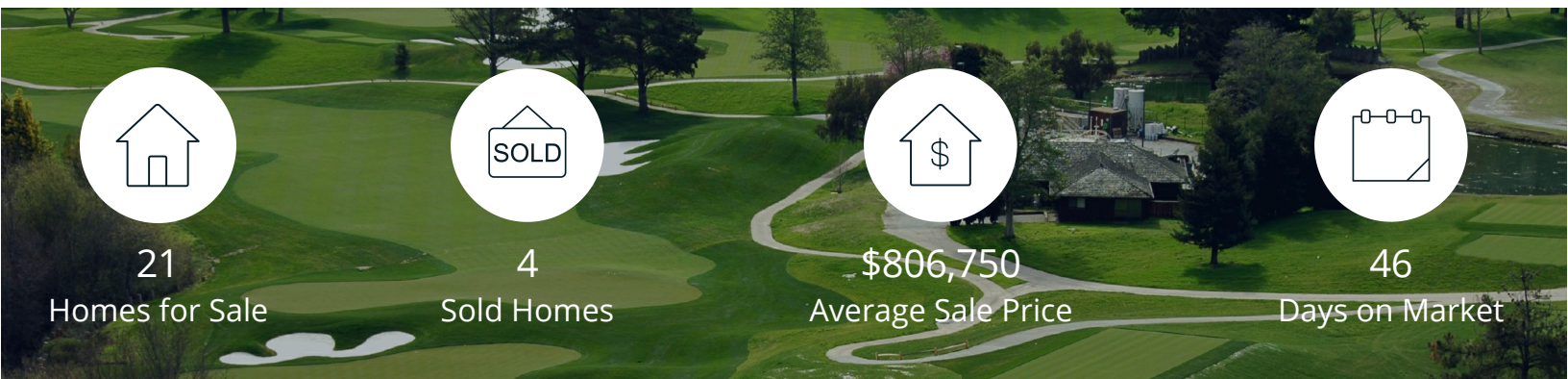




	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	161	33	45	\$793,528	45
3 Mo. Ago	156	65	64	\$860,798	82
6 Mo. Ago	183	84	61	\$830,571	59
12 Mo. Ago	170	60	28	\$806,692	48



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21
Homes for Sale

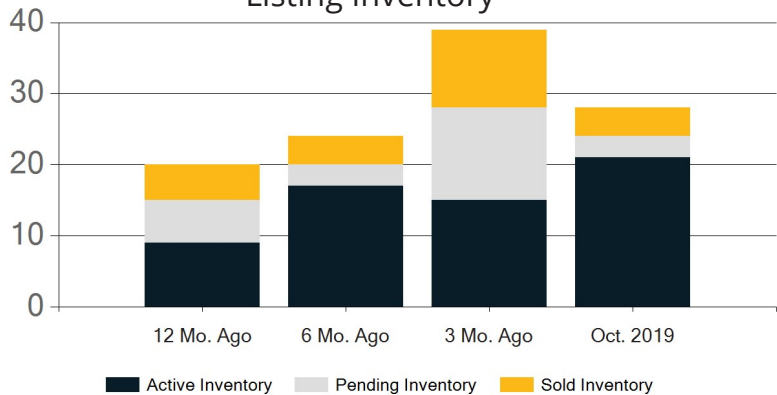
4
Sold Homes

\$806,750
Average Sale Price

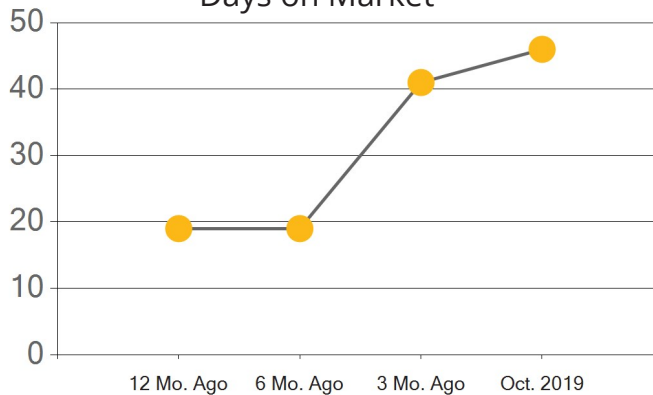
46
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	21	3	4	\$806,750	46
3 Mo. Ago	15	13	11	\$921,990	41
6 Mo. Ago	17	3	4	\$1,041,250	19
12 Mo. Ago	9	6	5	\$1,252,600	19

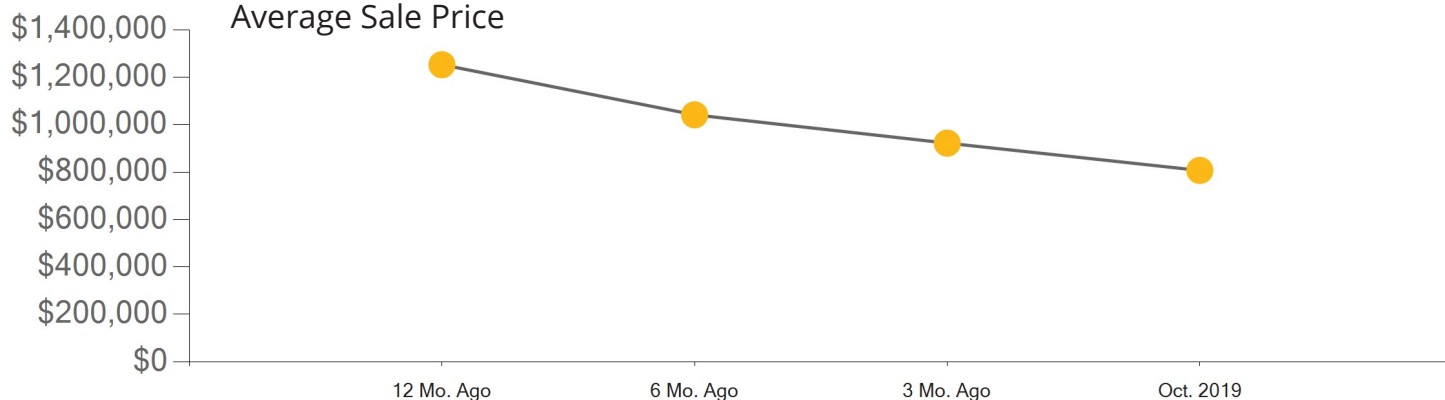
Listing Inventory



Days on Market

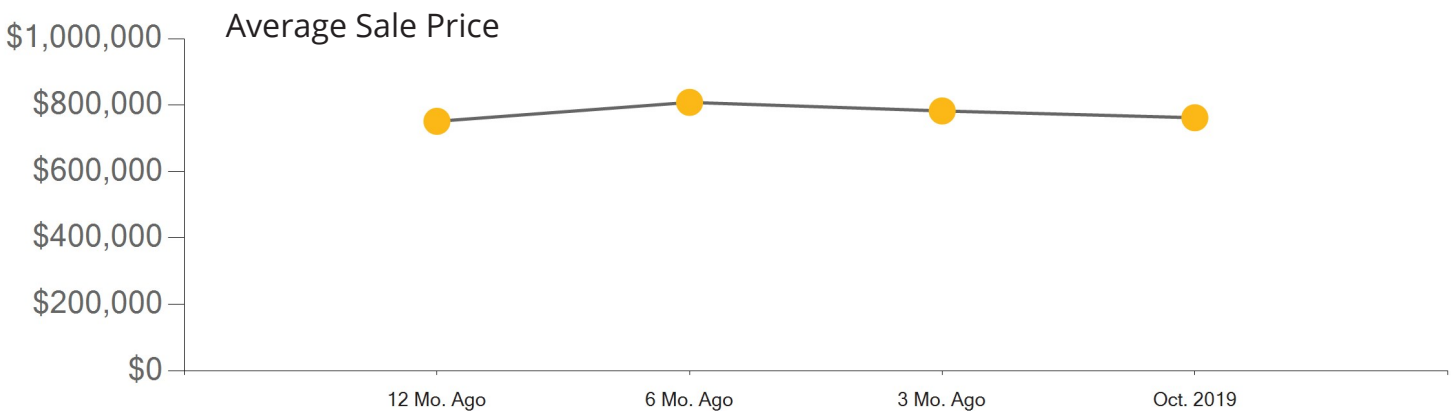
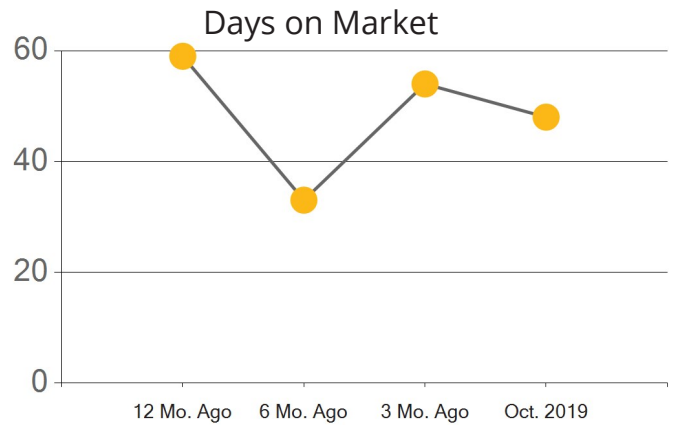
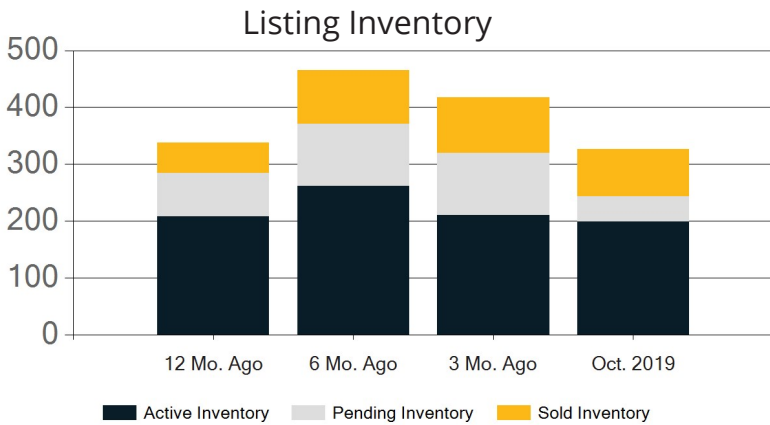


Average Sale Price





	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	199	44	83	\$762,037	48
3 Mo. Ago	211	109	98	\$782,555	54
6 Mo. Ago	262	109	94	\$808,381	33
12 Mo. Ago	208	77	53	\$751,311	59



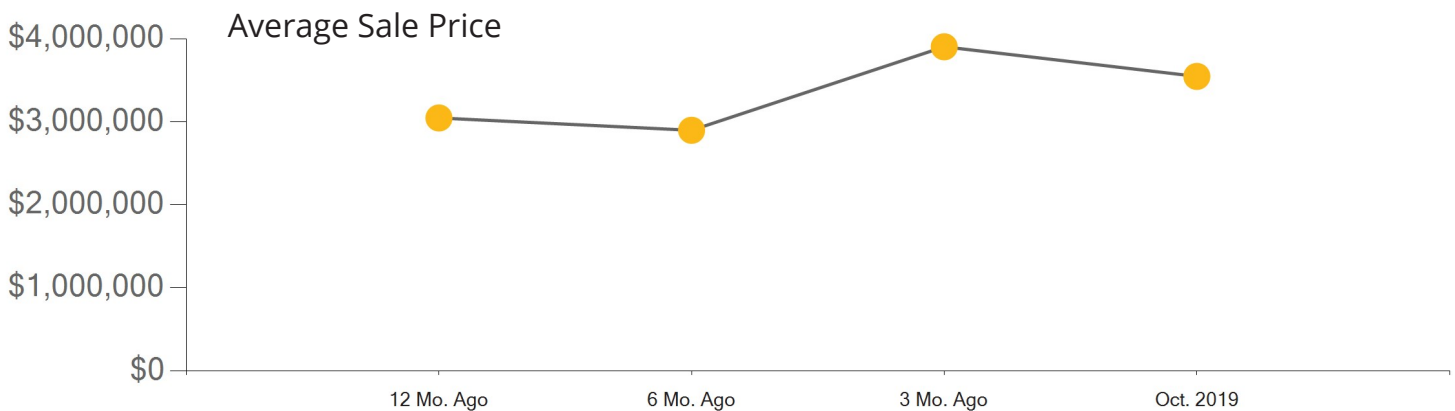
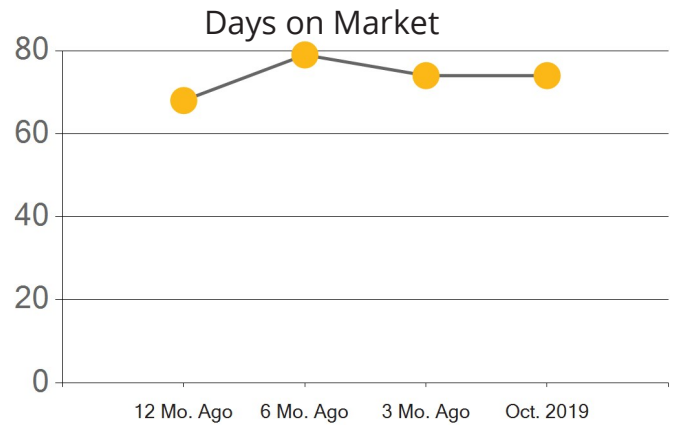
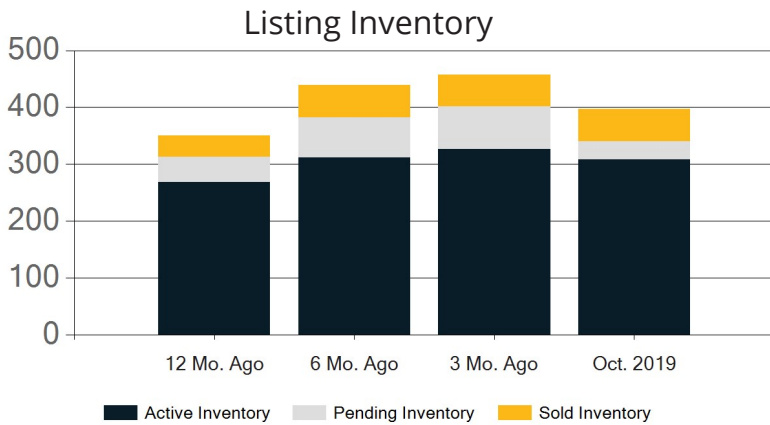
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Newport Beach Market Update

OCTOBER 2019



	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	308	32	57	\$3,546,236	74
3 Mo. Ago	326	76	56	\$3,903,131	74
6 Mo. Ago	312	70	57	\$2,897,272	79
12 Mo. Ago	269	44	37	\$3,045,541	68



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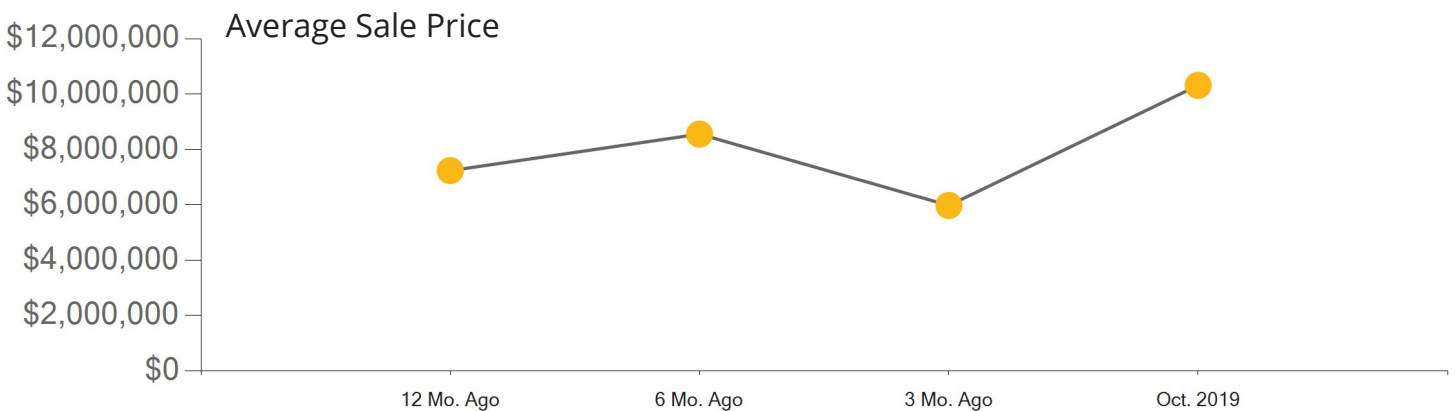
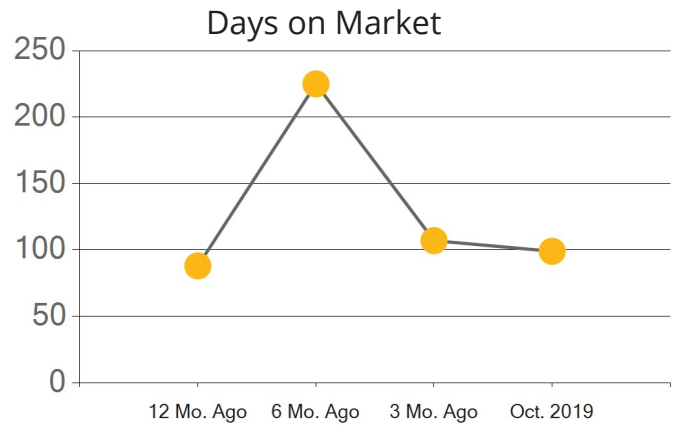
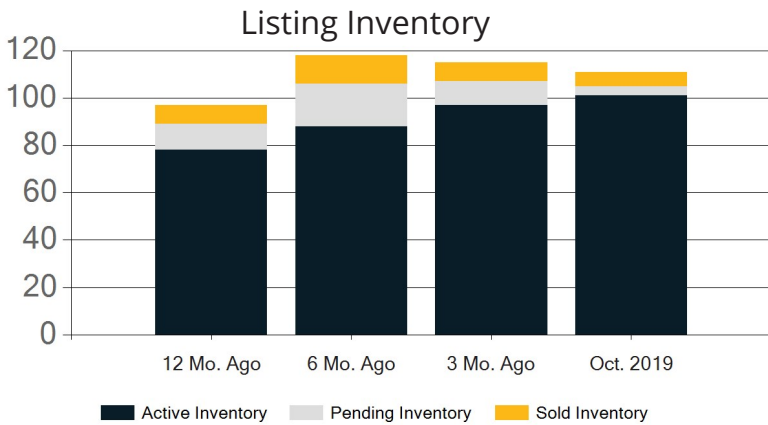
101
Homes for Sale

6
Sold Homes

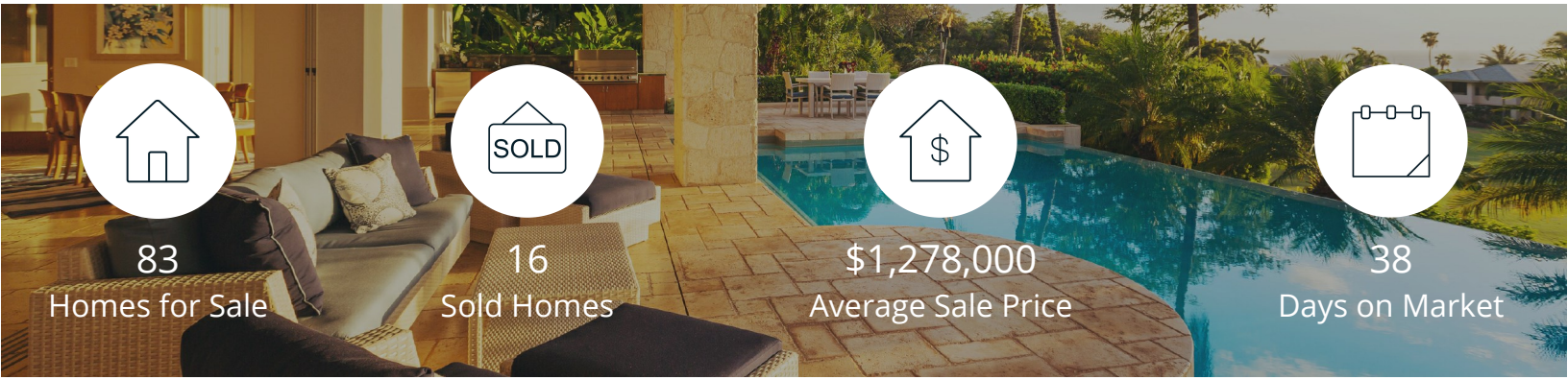
\$10,315,833
Average Sale Price

99
Days on Market

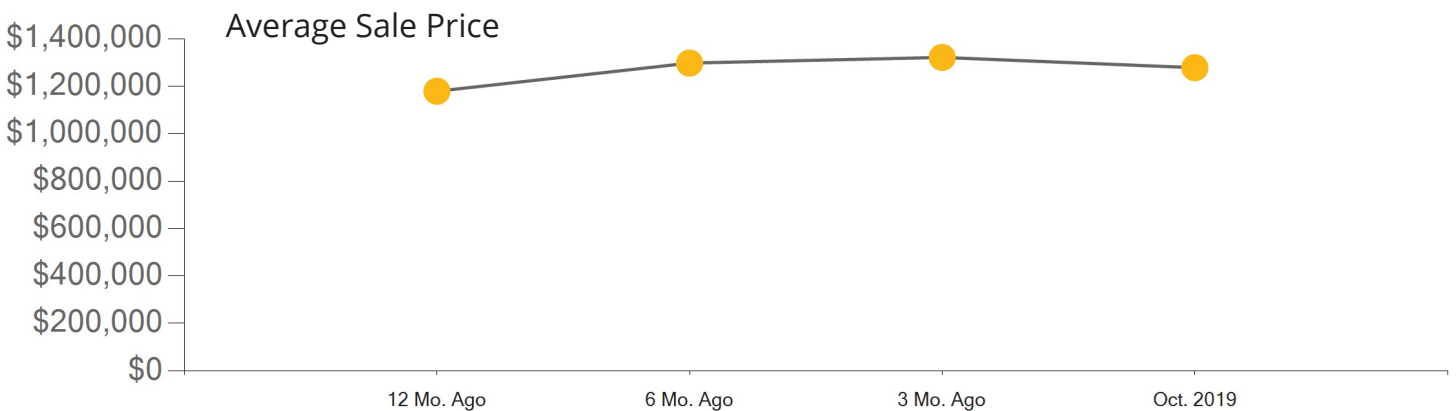
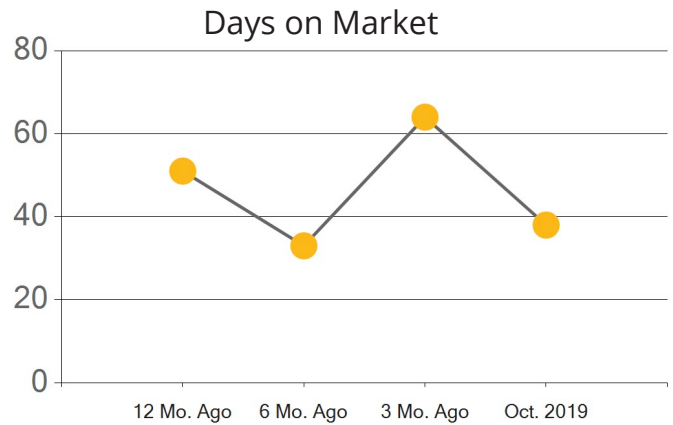
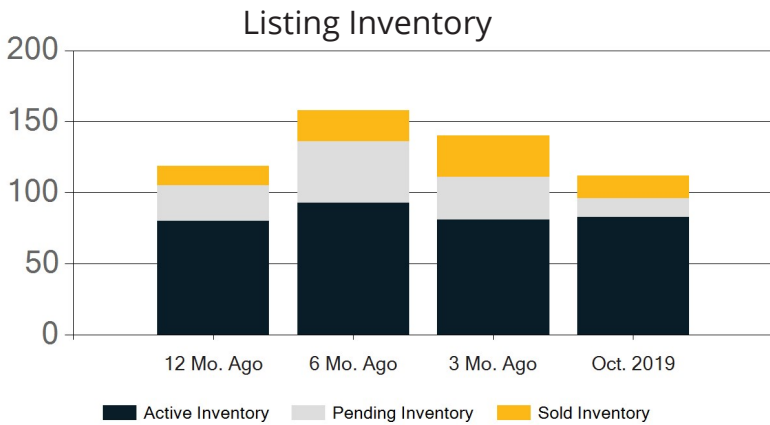
	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	101	4	6	\$10,315,833	99
3 Mo. Ago	97	10	8	\$5,975,000	107
6 Mo. Ago	88	18	12	\$8,552,725	225
12 Mo. Ago	78	11	8	\$7,232,500	88



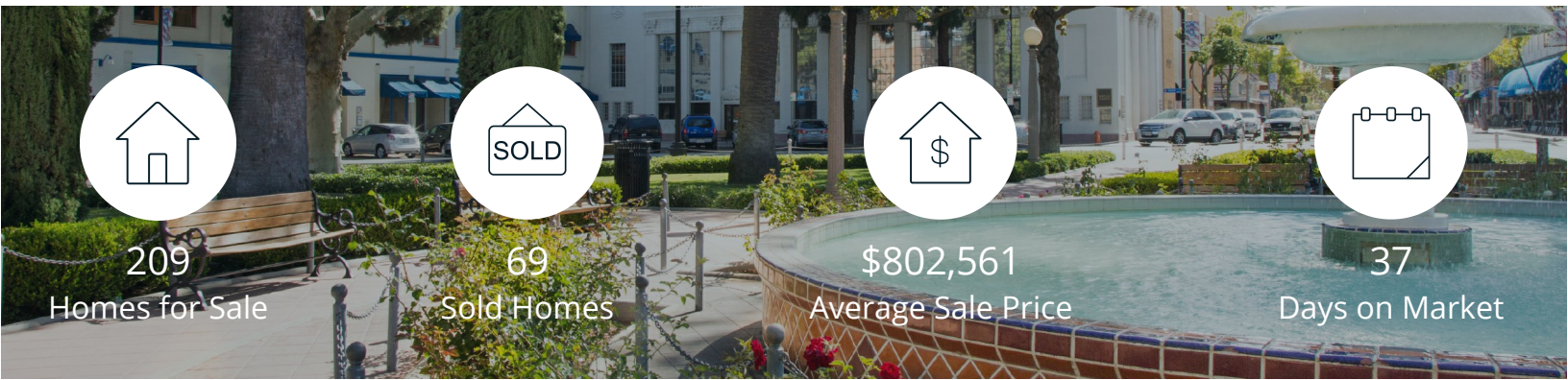
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	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	83	13	16	\$1,278,000	38
3 Mo. Ago	81	30	29	\$1,321,276	64
6 Mo. Ago	93	43	22	\$1,297,350	33
12 Mo. Ago	80	25	14	\$1,178,768	51



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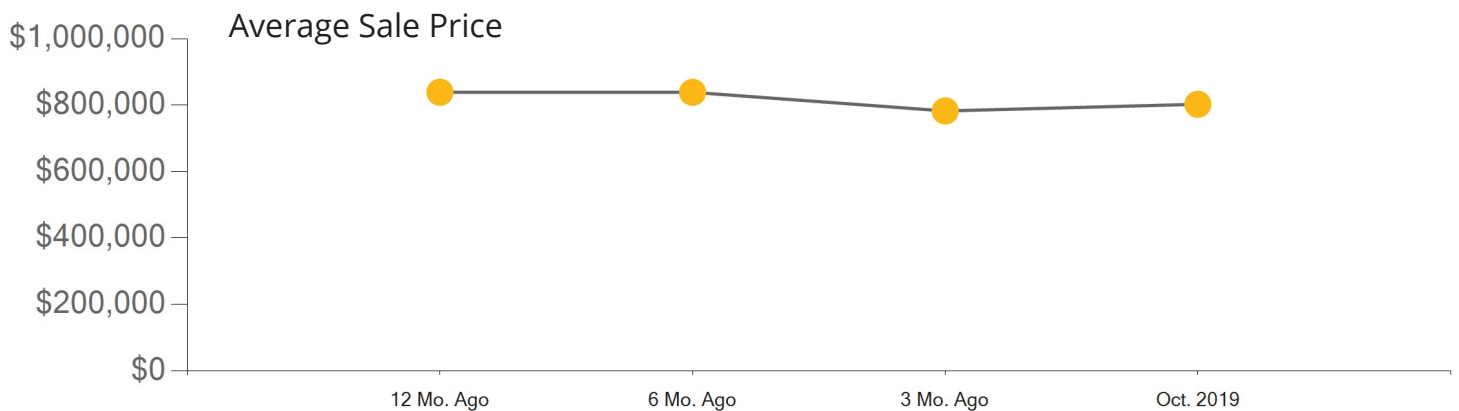
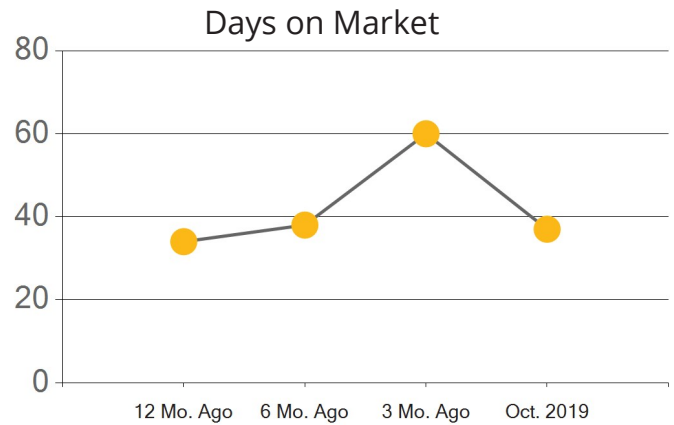
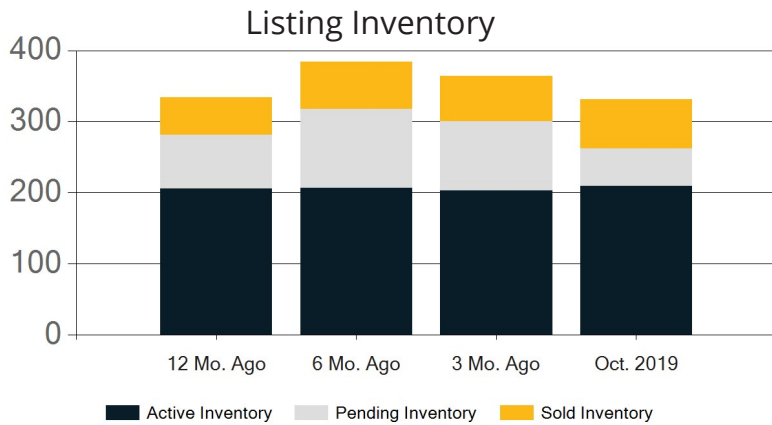
209
Homes for Sale

69
Sold Homes

\$802,561
Average Sale Price

37
Days on Market

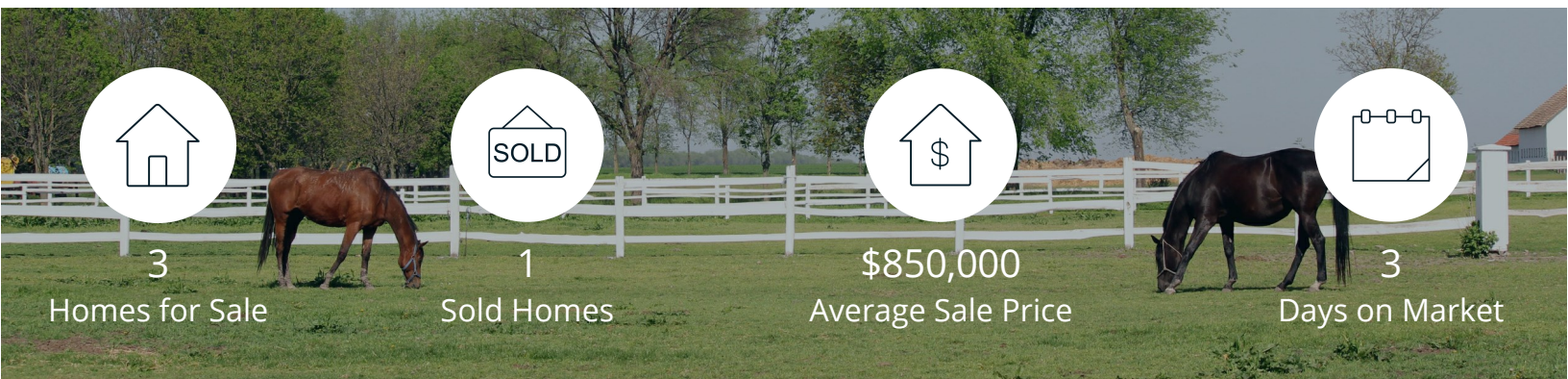
	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	209	53	69	\$802,561	37
3 Mo. Ago	203	97	64	\$782,463	60
6 Mo. Ago	207	111	66	\$838,650	38
12 Mo. Ago	206	75	53	\$838,875	34



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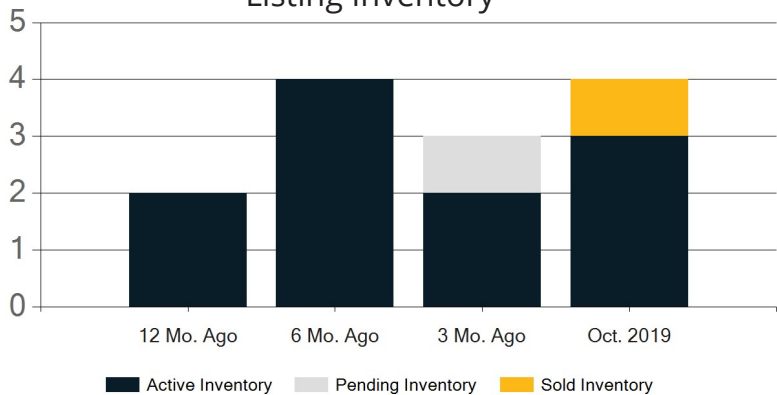
Orange Park Acres Market Update

OCTOBER 2019

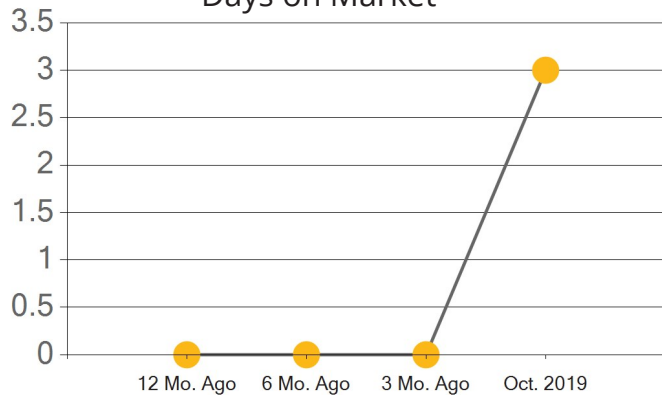


	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	3	0	1	\$850,000	3
3 Mo. Ago	2	1	0	\$0	0
6 Mo. Ago	4	0	0	\$0	0
12 Mo. Ago	2	0	0	\$0	0

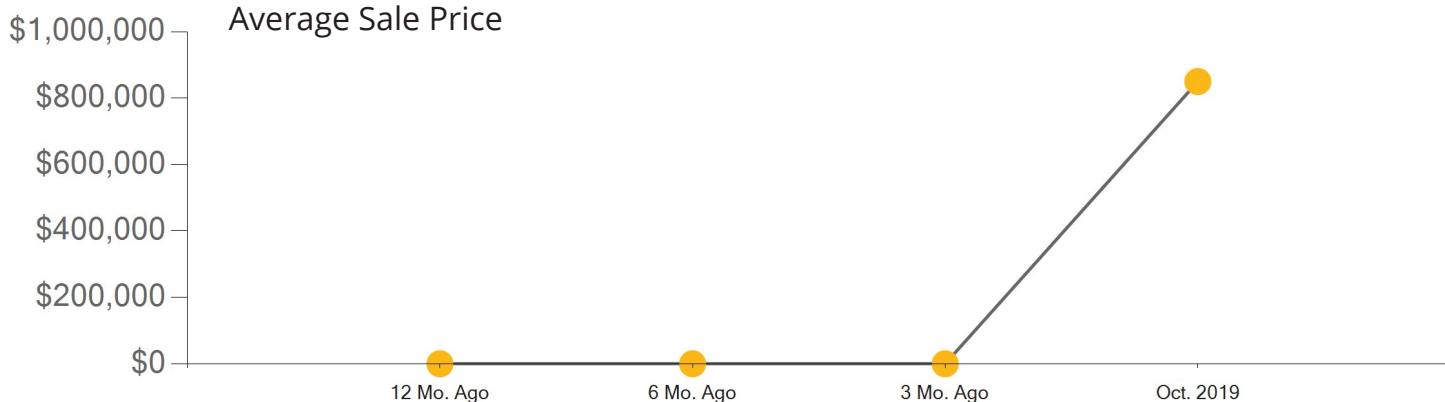
Listing Inventory



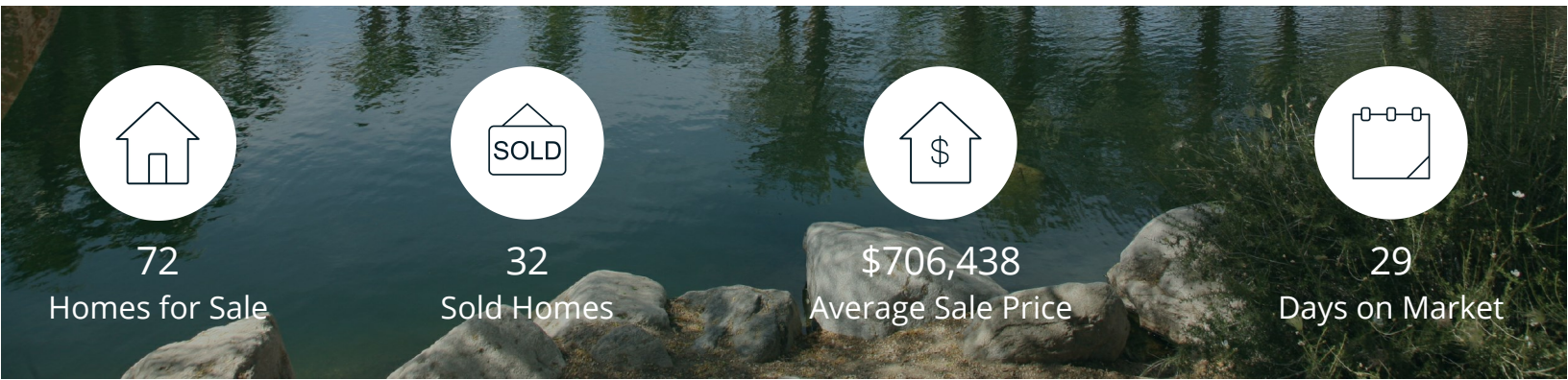
Days on Market



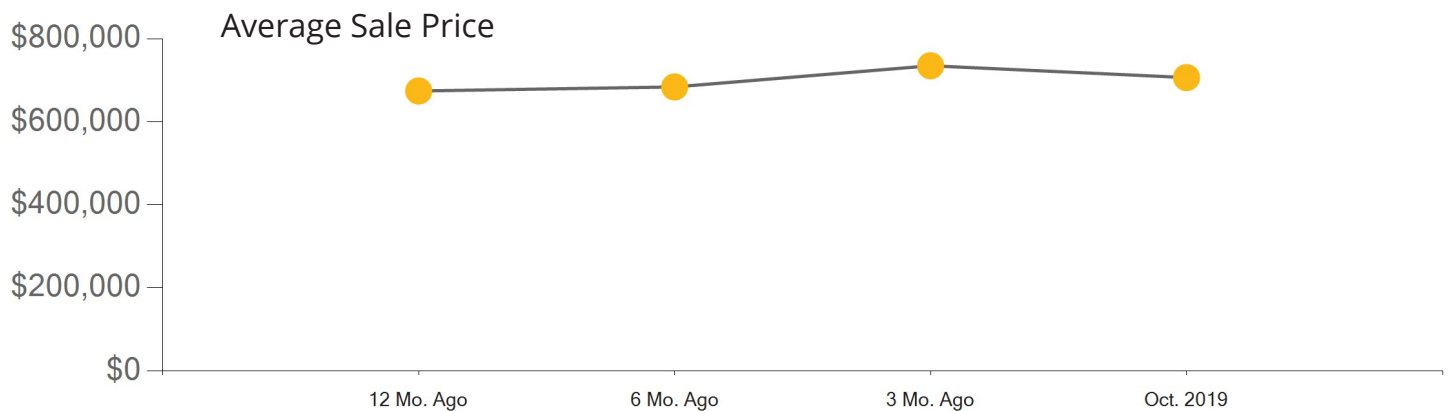
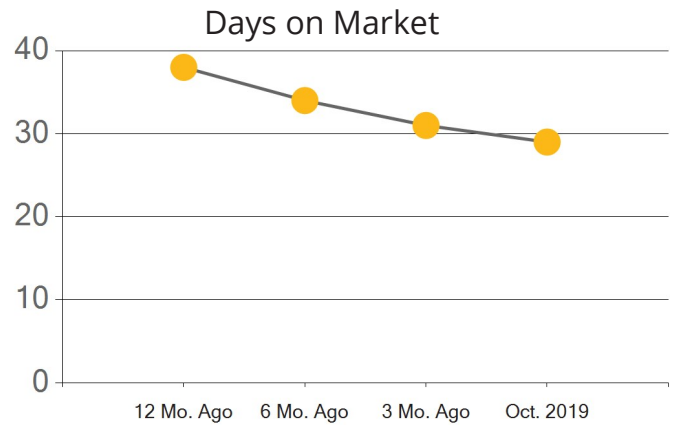
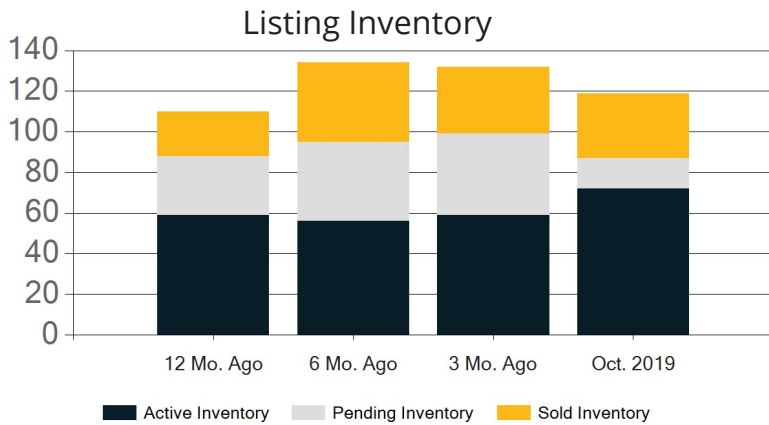
Average Sale Price



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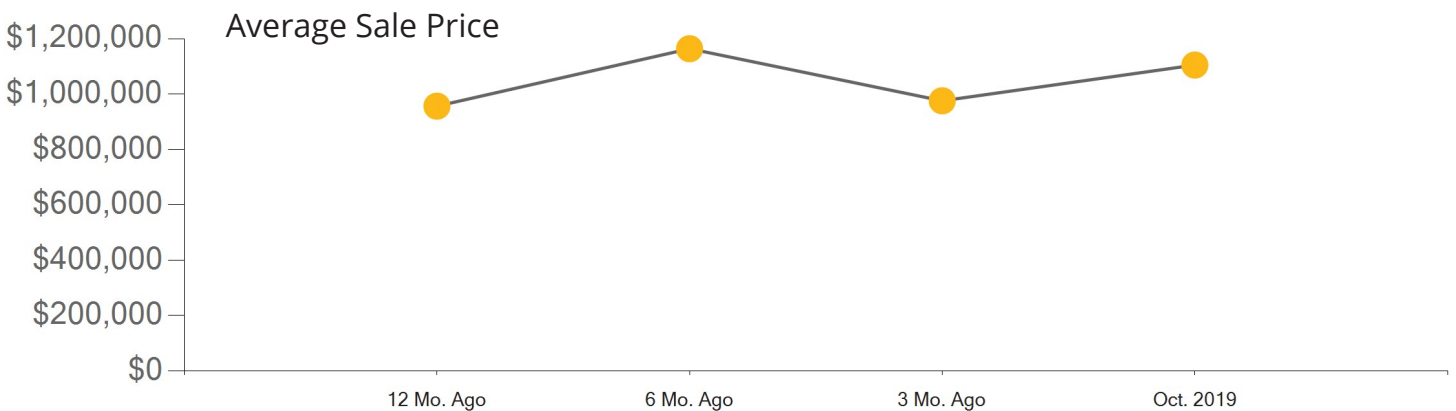
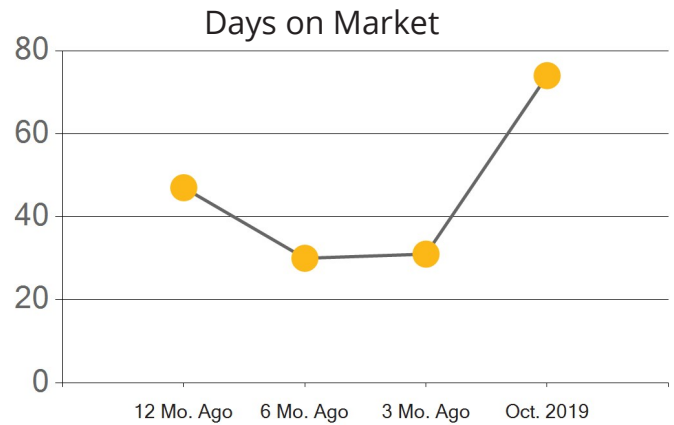
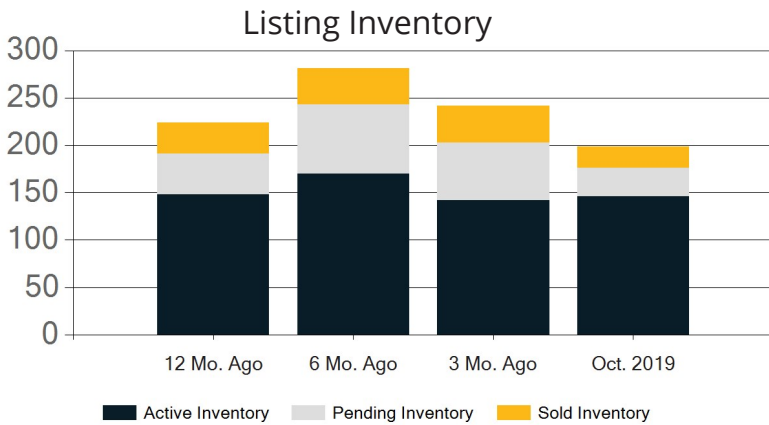
	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	72	15	32	\$706,438	29
3 Mo. Ago	59	40	33	\$734,963	31
6 Mo. Ago	56	39	39	\$683,858	34
12 Mo. Ago	59	29	22	\$674,136	38



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	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	146	30	23	\$1,104,952	74
3 Mo. Ago	142	61	39	\$975,721	31
6 Mo. Ago	170	73	38	\$1,163,951	30
12 Mo. Ago	148	43	33	\$956,423	47



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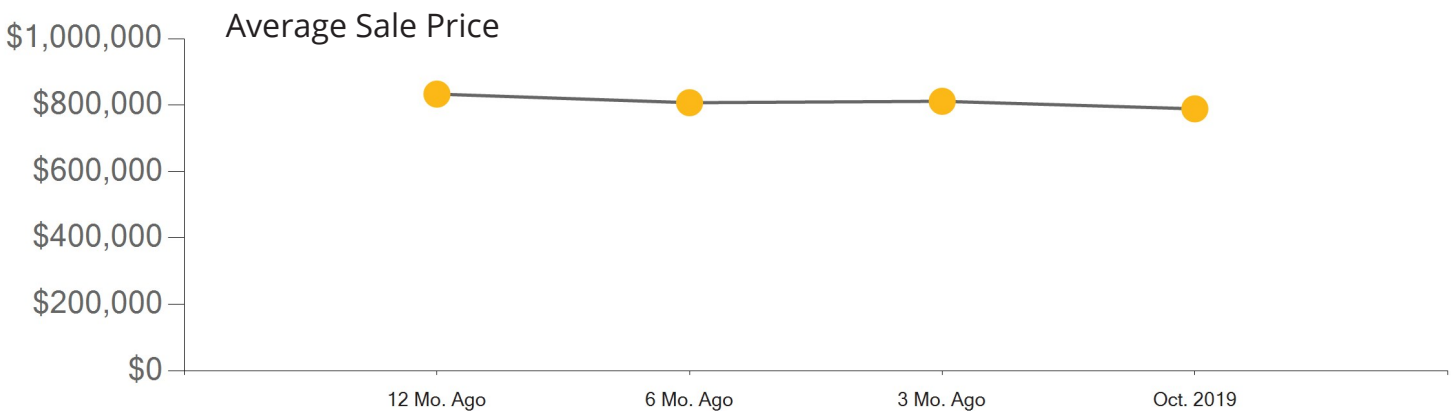
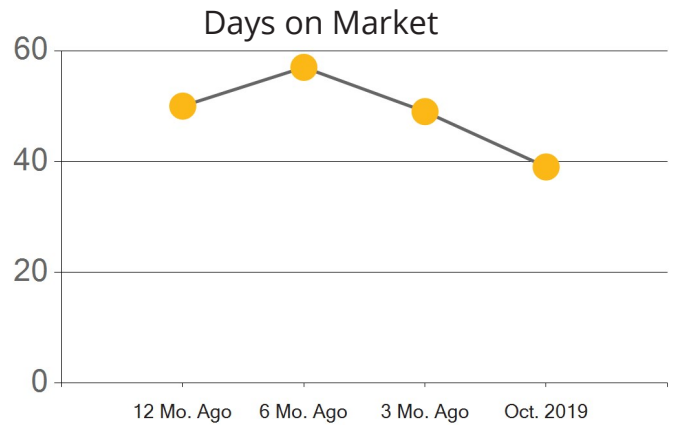
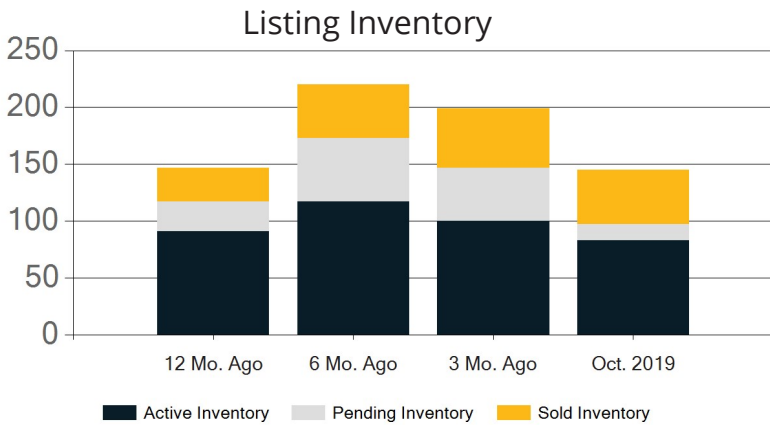
83
Homes for Sale

48
Sold Homes

\$788,821
Average Sale Price

39
Days on Market

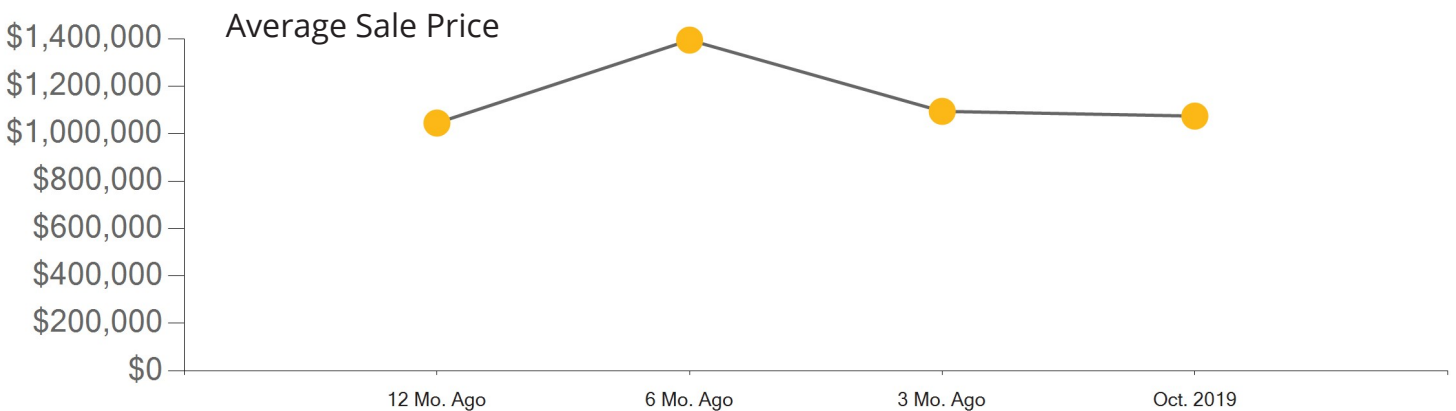
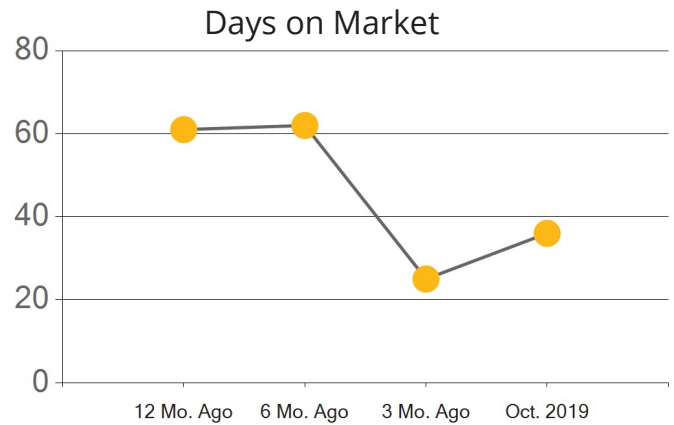
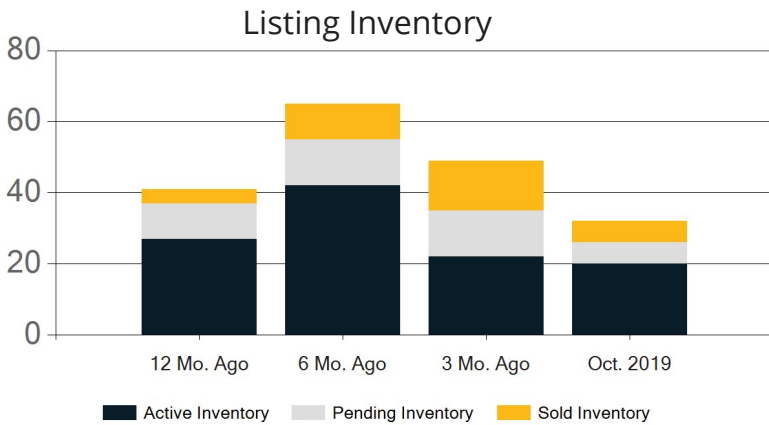
	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	83	14	48	\$788,821	39
3 Mo. Ago	100	47	52	\$811,647	49
6 Mo. Ago	117	56	47	\$807,385	57
12 Mo. Ago	91	26	30	\$833,268	50



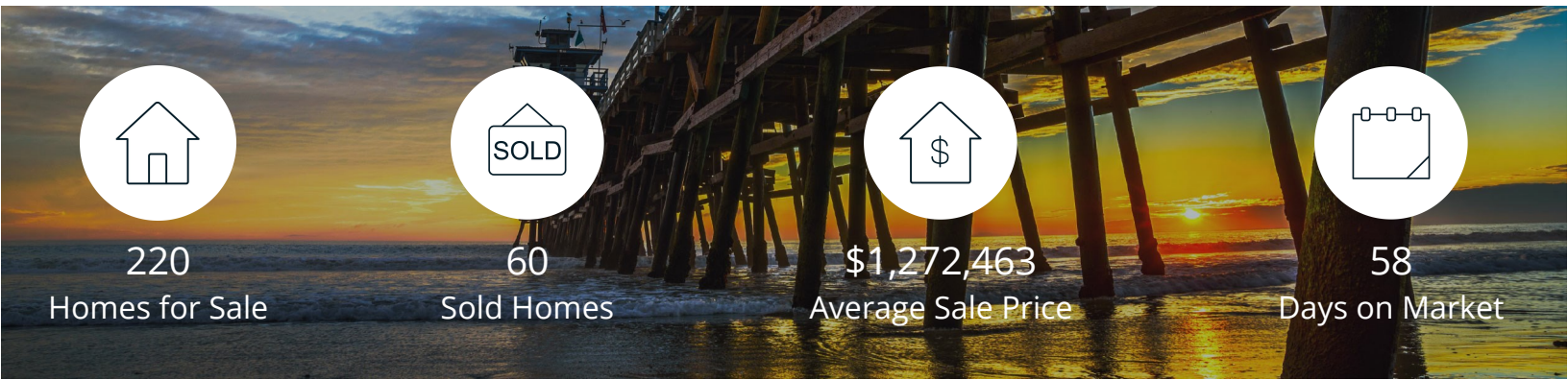
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	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	20	6	6	\$1,073,833	36
3 Mo. Ago	22	13	14	\$1,093,750	25
6 Mo. Ago	42	13	10	\$1,394,200	62
12 Mo. Ago	27	10	4	\$1,044,600	61



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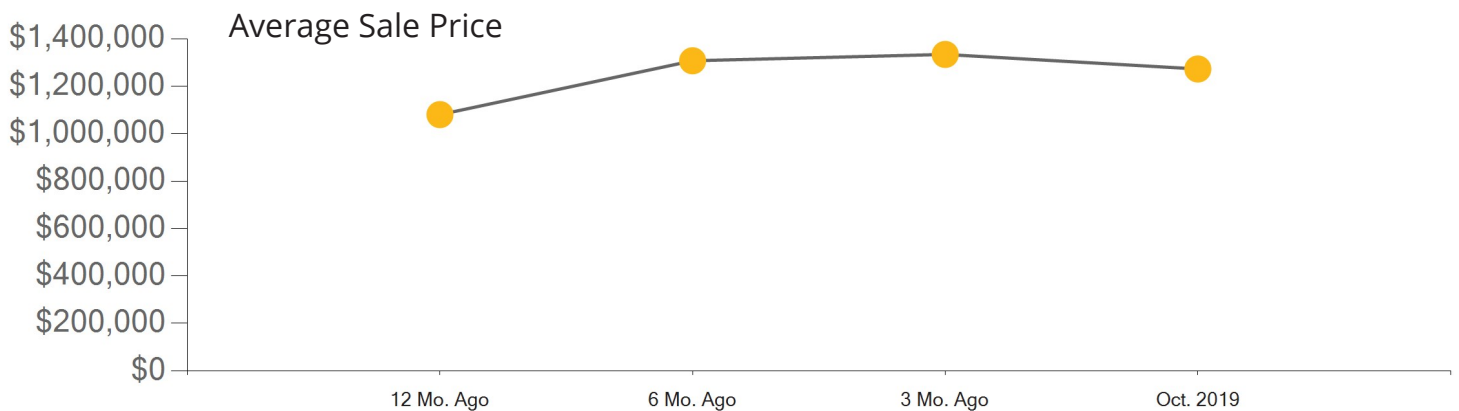
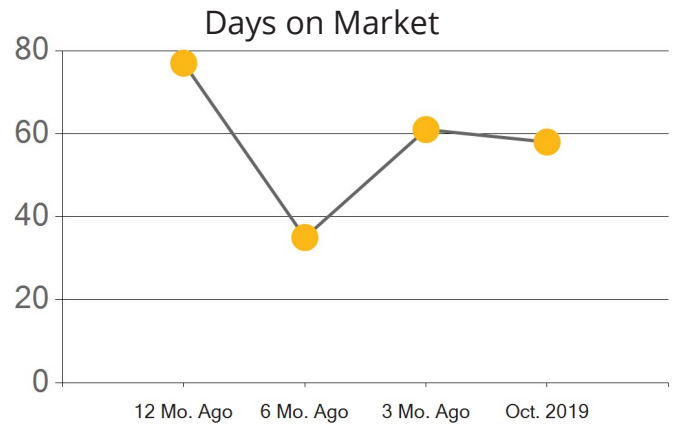
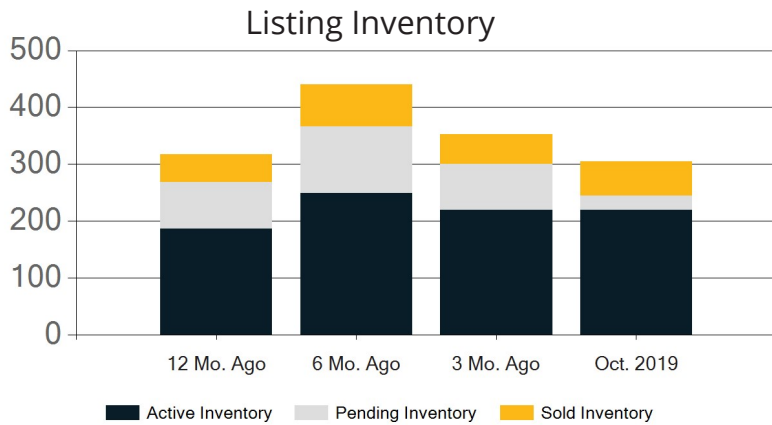
220
Homes for Sale

60
Sold Homes

\$1,272,463
Average Sale Price

58
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	220	25	60	\$1,272,463	58
3 Mo. Ago	220	80	53	\$1,333,844	61
6 Mo. Ago	249	117	74	\$1,307,049	35
12 Mo. Ago	186	83	49	\$1,080,146	77



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154
Homes for Sale

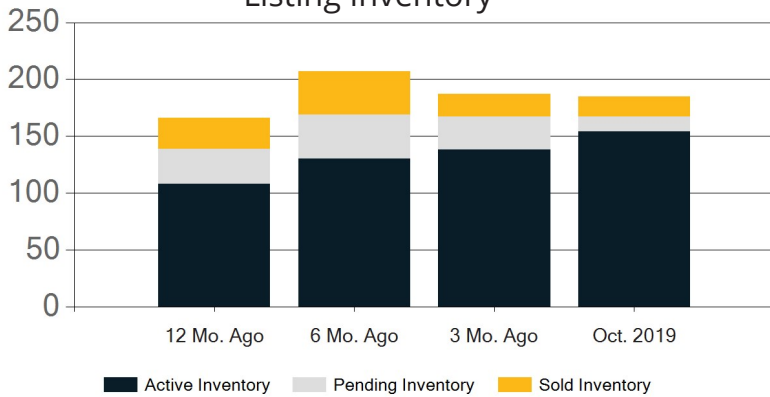
18
Sold Homes

\$1,164,239
Average Sale Price

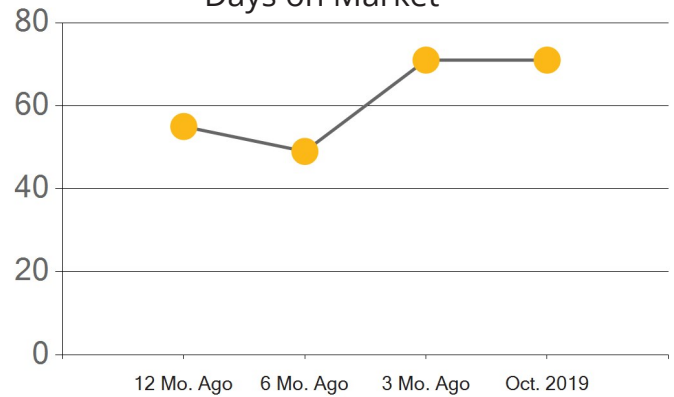
71
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	154	13	18	\$1,164,239	71
3 Mo. Ago	138	29	20	\$1,229,686	71
6 Mo. Ago	130	39	38	\$1,387,524	49
12 Mo. Ago	108	31	27	\$1,120,400	55

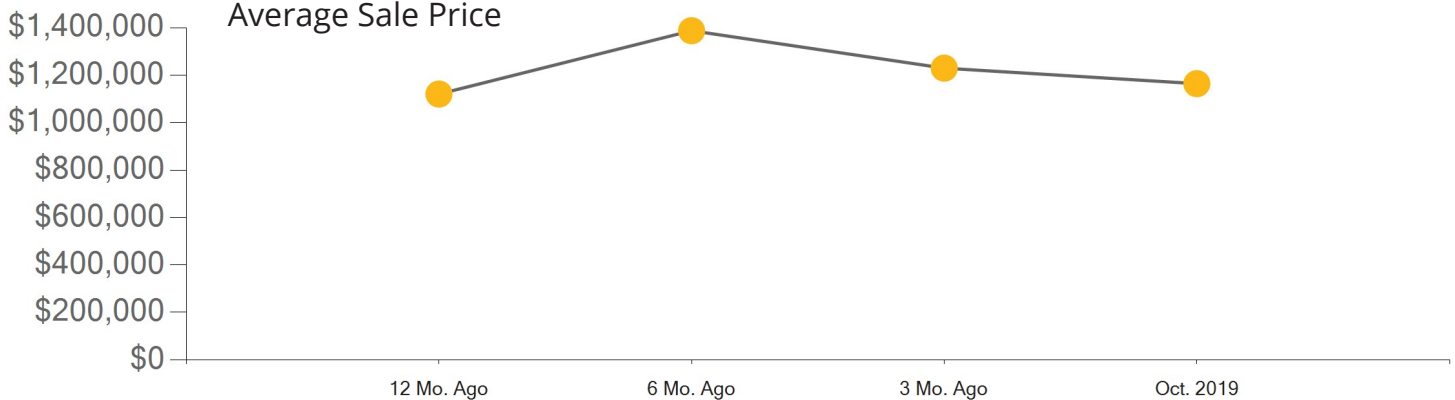
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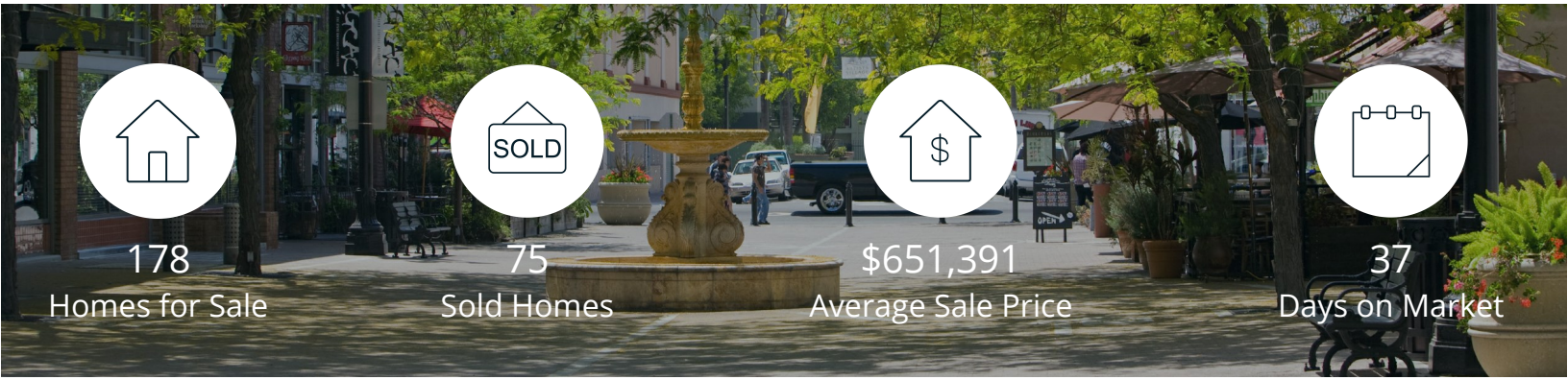
Days on Market



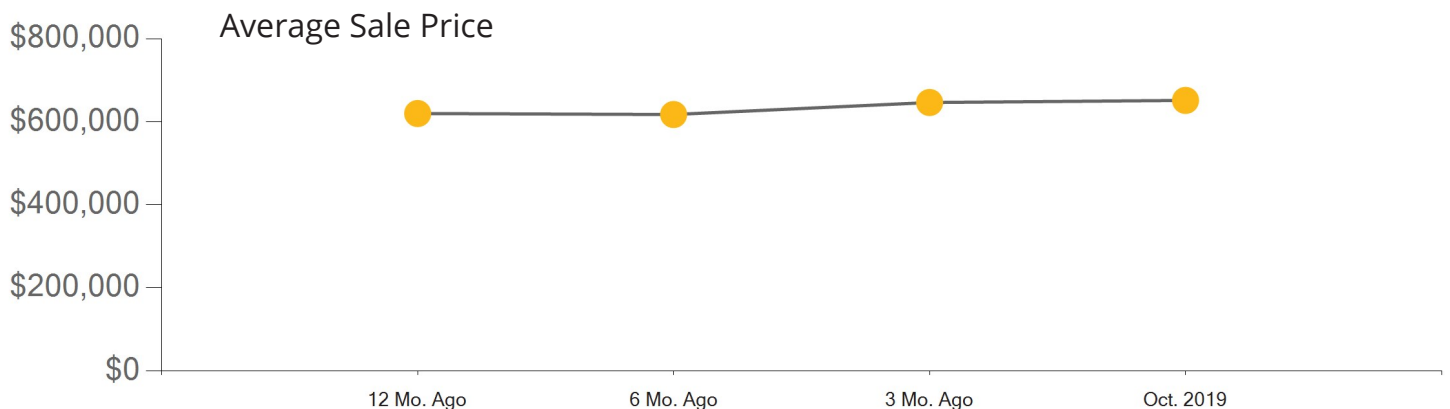
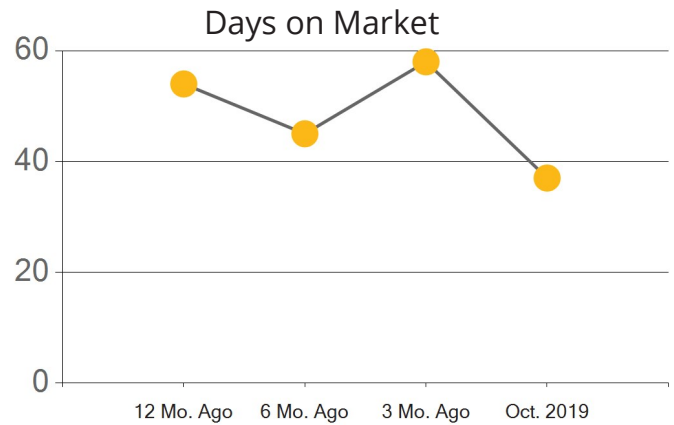
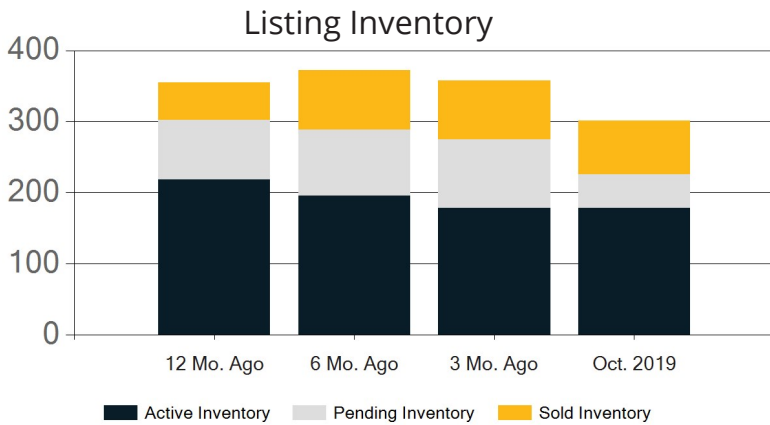
Average Sale Price



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	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	178	48	75	\$651,391	37
3 Mo. Ago	178	97	83	\$646,401	58
6 Mo. Ago	196	93	83	\$617,392	45
12 Mo. Ago	218	84	53	\$619,852	54



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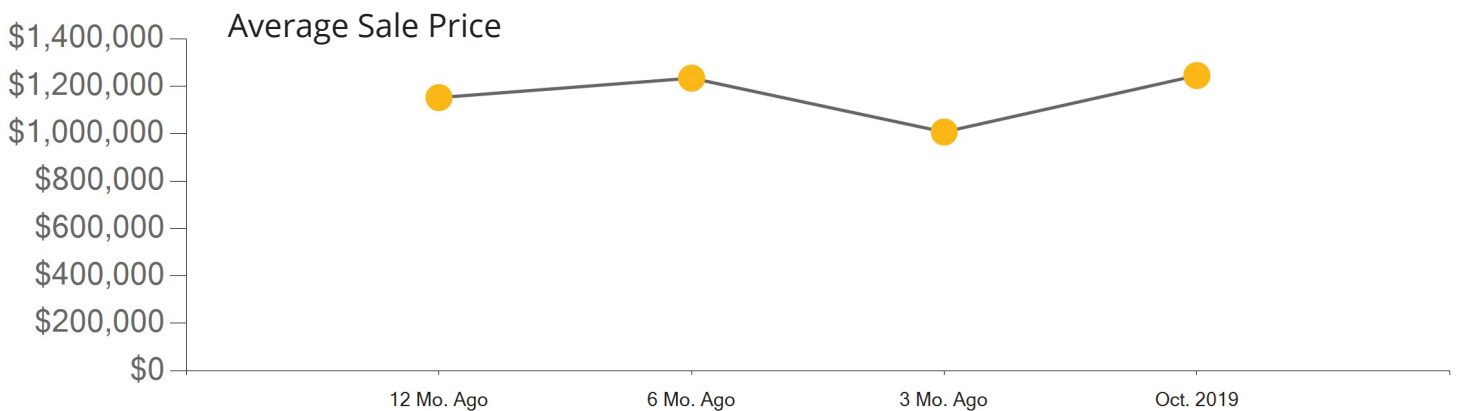
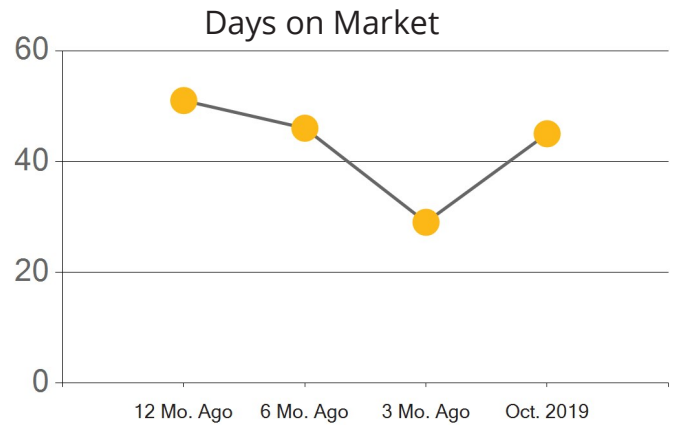
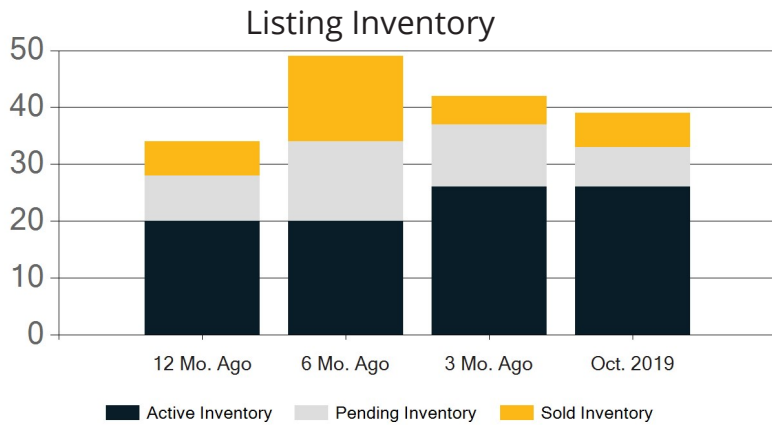
26
Homes for Sale

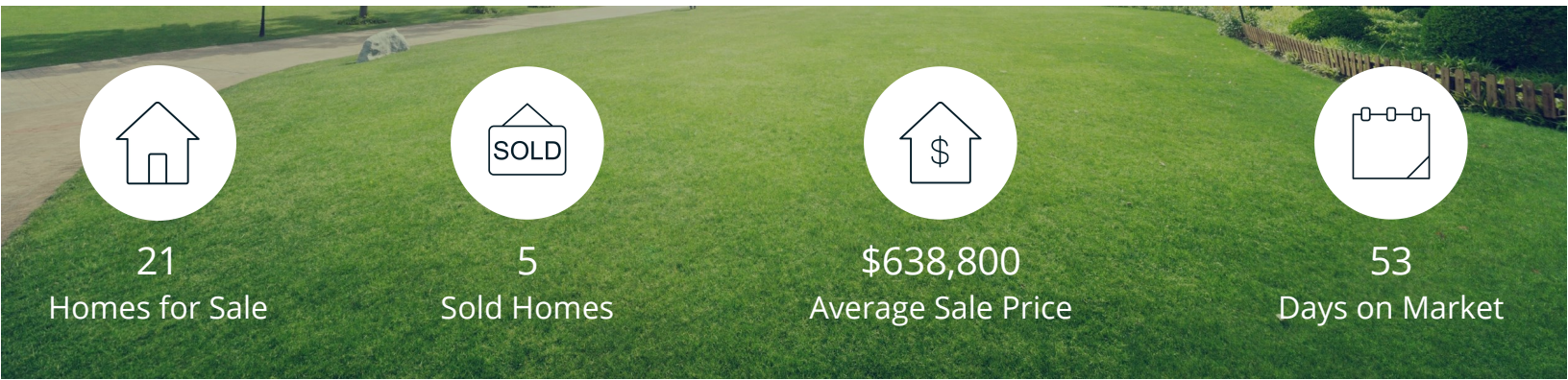
6
Sold Homes

\$1,244,833
Average Sale Price

45
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	26	7	6	\$1,244,833	45
3 Mo. Ago	26	11	5	\$1,006,800	29
6 Mo. Ago	20	14	15	\$1,233,867	46
12 Mo. Ago	20	8	6	\$1,151,833	51





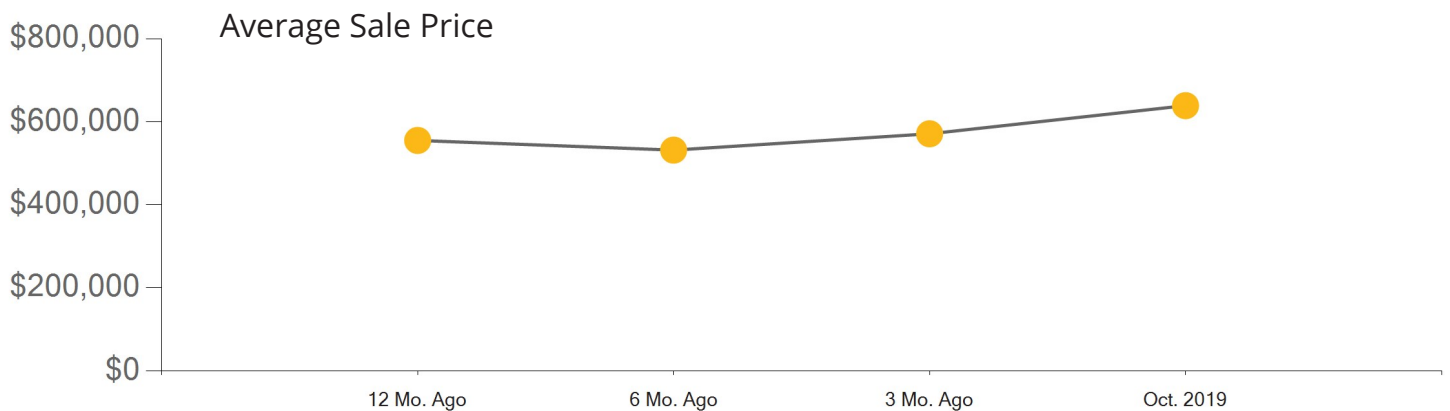
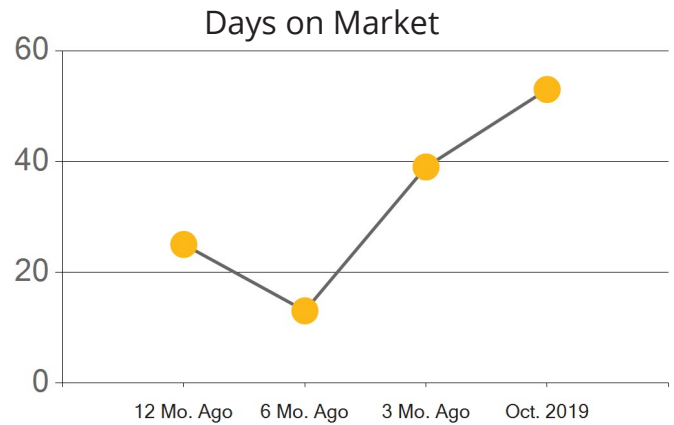
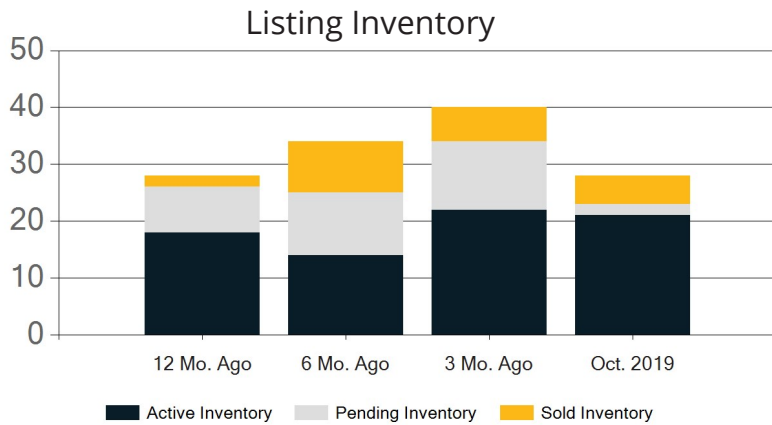
21
Homes for Sale

5
Sold Homes

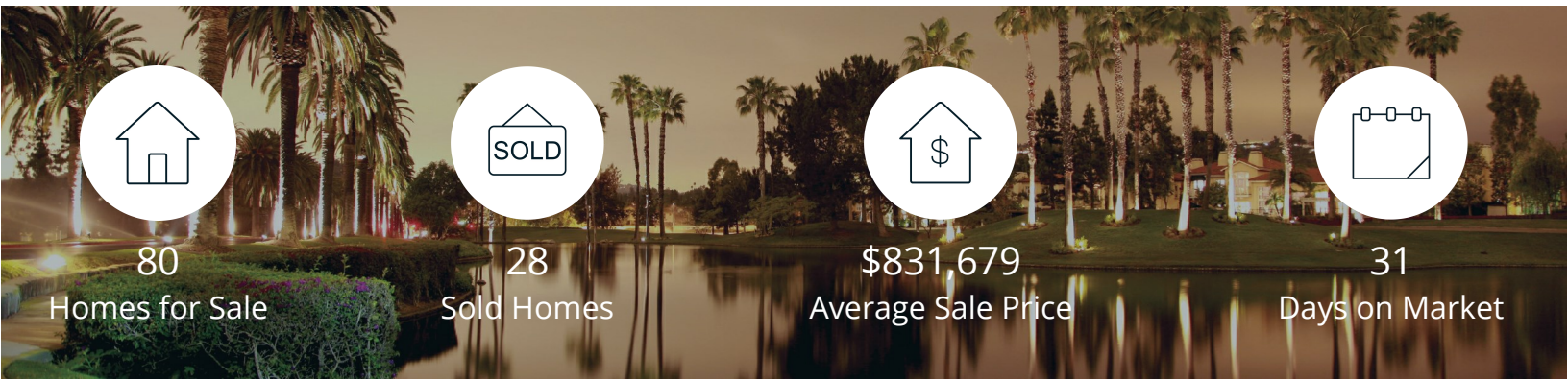
\$638,800
Average Sale Price

53
Days on Market

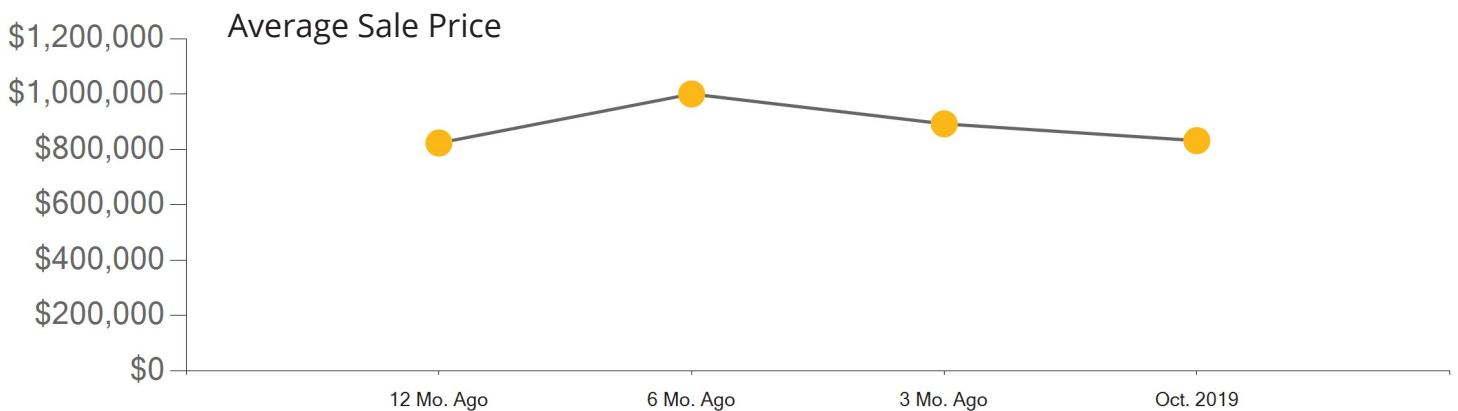
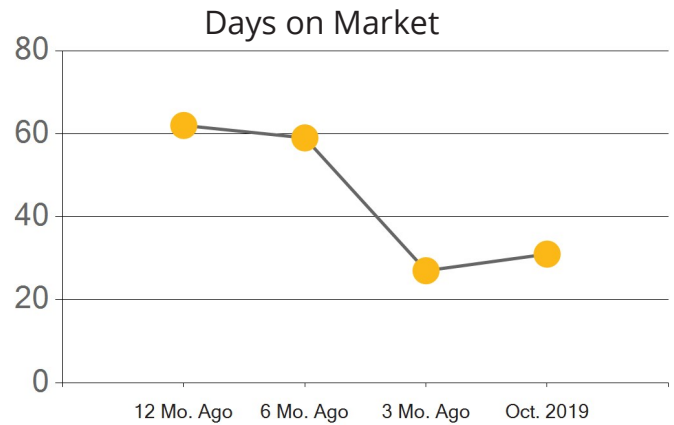
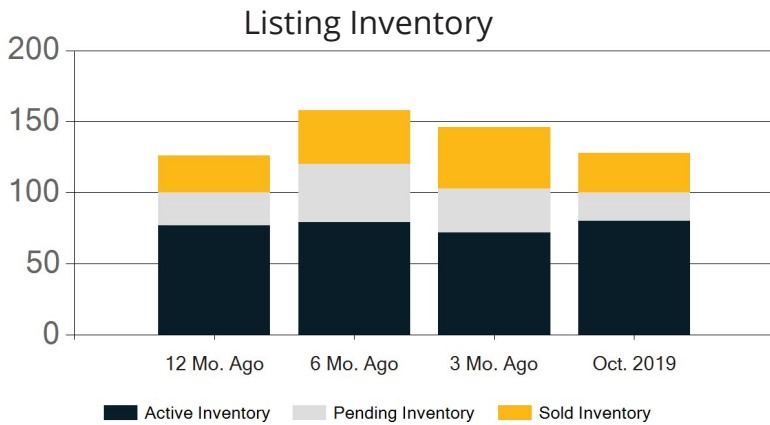
	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	21	2	5	\$638,800	53
3 Mo. Ago	22	12	6	\$571,000	39
6 Mo. Ago	14	11	9	\$531,656	13
12 Mo. Ago	18	8	2	\$555,000	25



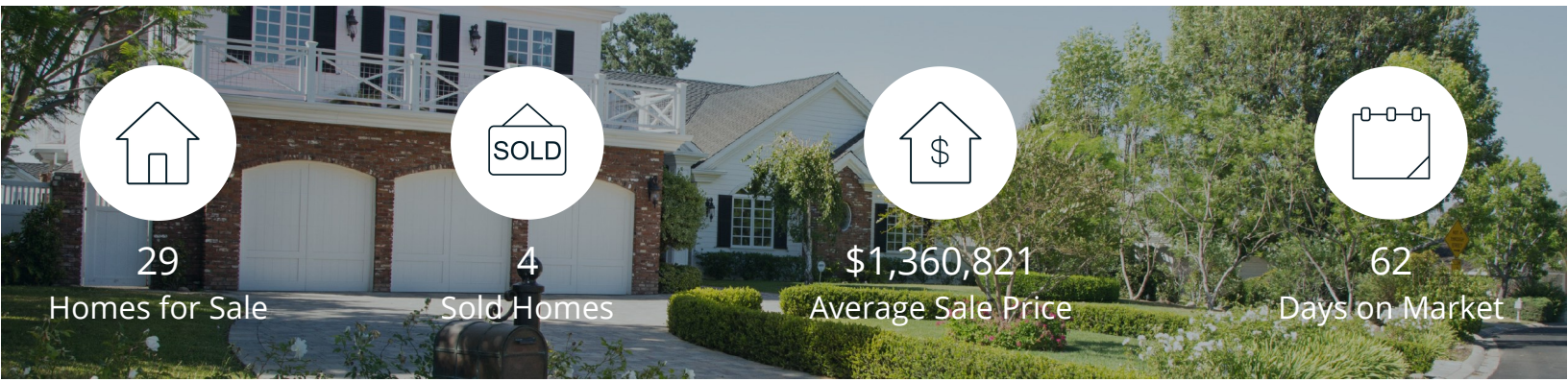
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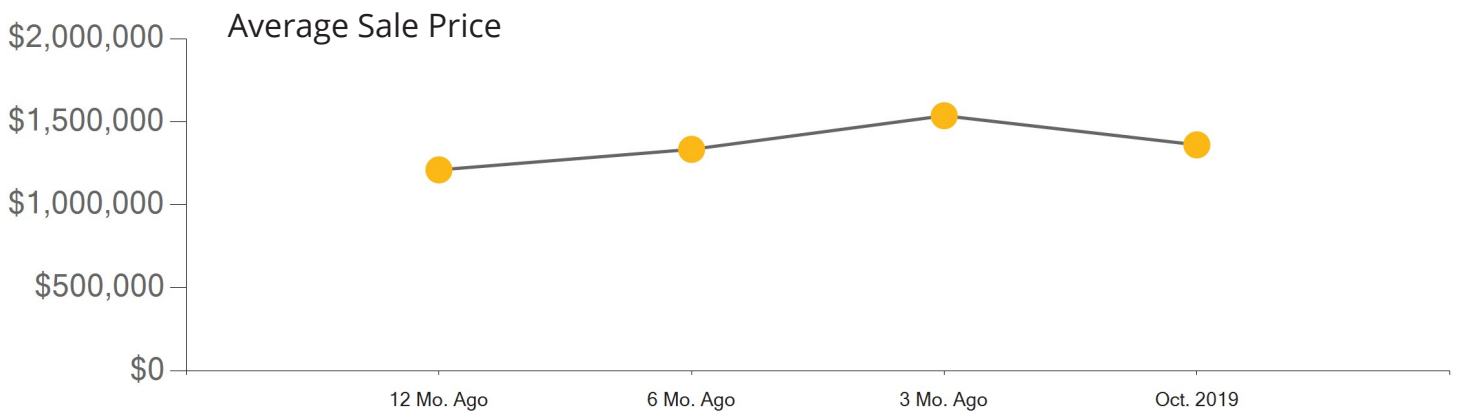
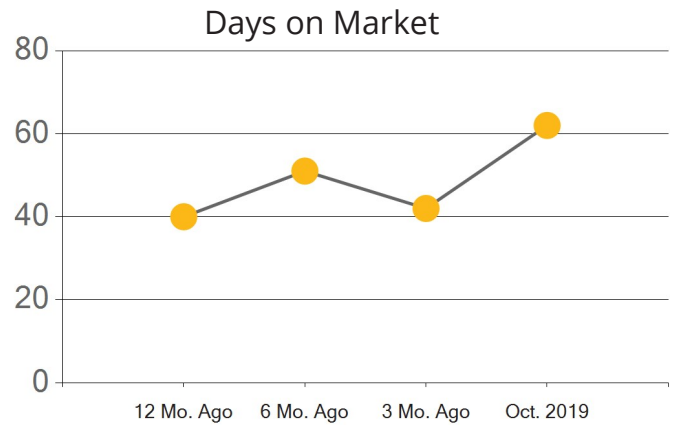
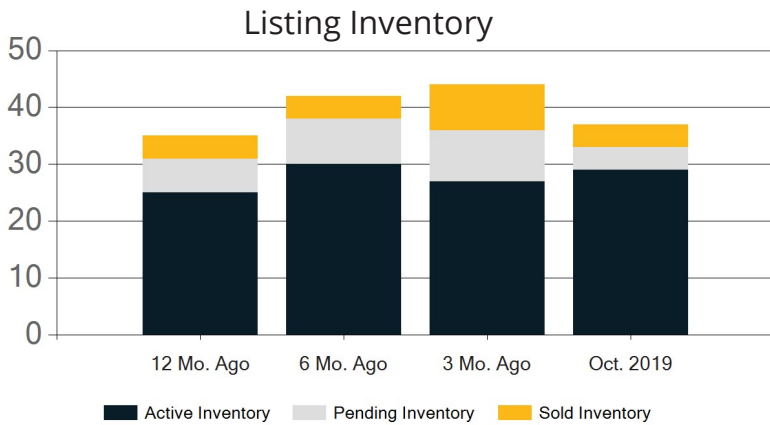
	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	80	20	28	\$831,679	31
3 Mo. Ago	72	31	43	\$892,384	27
6 Mo. Ago	79	41	38	\$1,000,226	59
12 Mo. Ago	77	23	26	\$823,169	62



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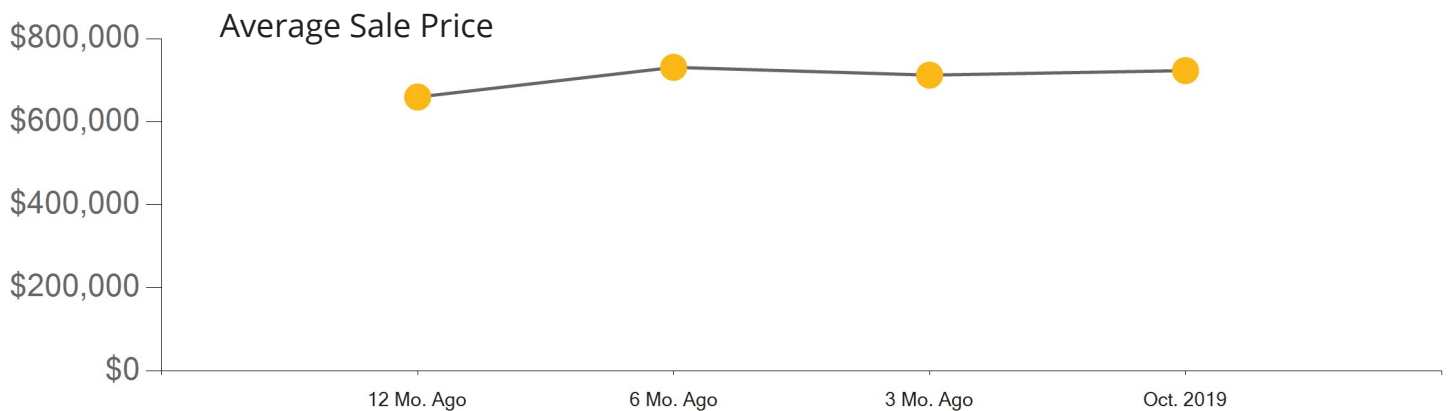
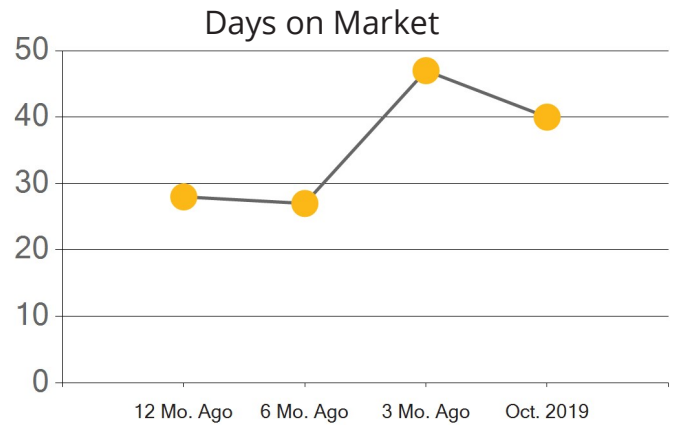
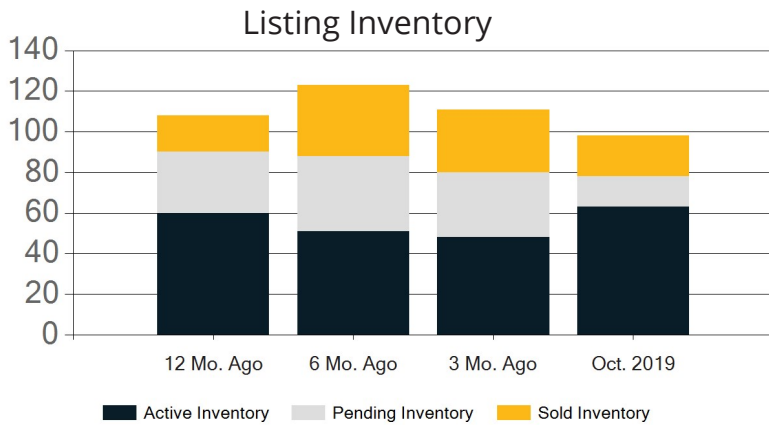
	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	29	4	4	\$1,360,821	62
3 Mo. Ago	27	9	8	\$1,536,250	42
6 Mo. Ago	30	8	4	\$1,333,755	51
12 Mo. Ago	25	6	4	\$1,210,000	40



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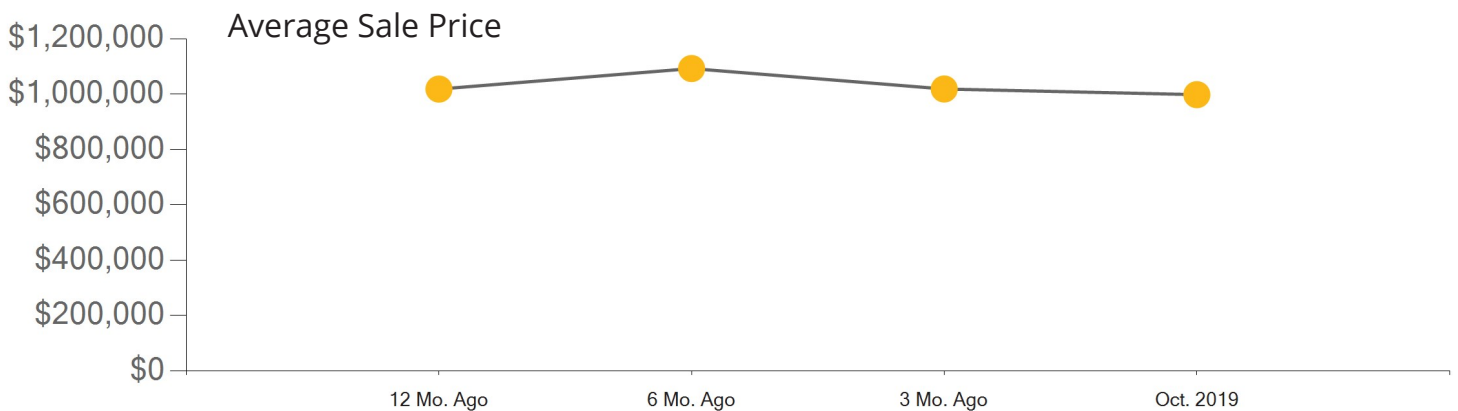
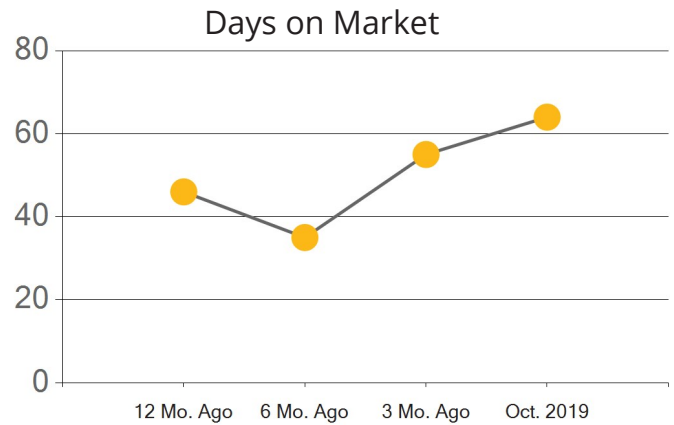
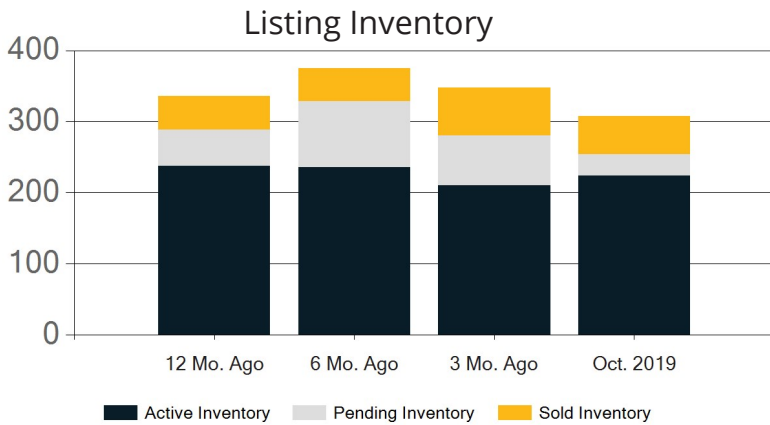
	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	63	15	20	\$723,265	40
3 Mo. Ago	48	32	31	\$712,355	47
6 Mo. Ago	51	37	35	\$731,097	27
12 Mo. Ago	60	30	18	\$659,556	28



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	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2019	224	30	54	\$997,977	64
3 Mo. Ago	210	70	68	\$1,018,392	55
6 Mo. Ago	236	93	46	\$1,092,359	35
12 Mo. Ago	238	51	47	\$1,018,111	46



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