

Los Angeles County

MARKET UPDATE



JANUARY 2020

FIRSTTEAM[®]
REAL ESTATE



7,249
Homes for Sale



2,237
Sold Homes



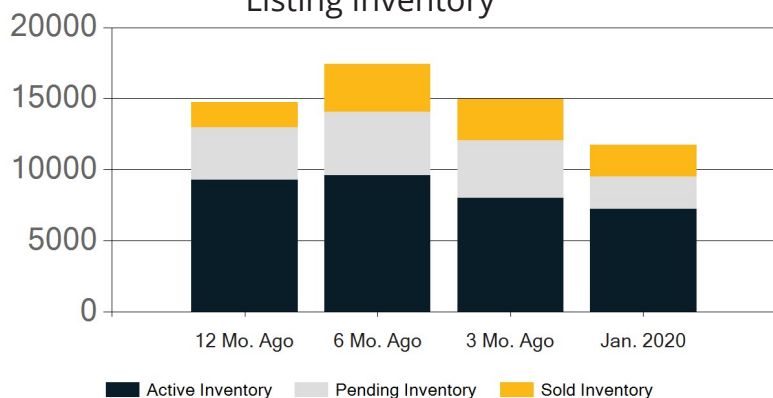
\$689,950
Median Sale Price



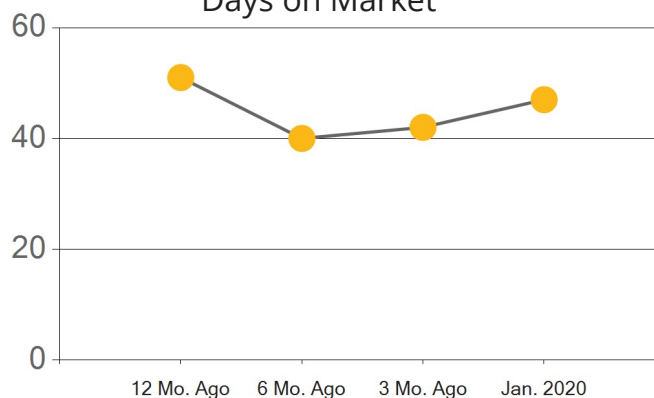
47
Days on Market

	Active	Pending	Sold	Median Sale Price	Days on Market
Jan. 2020	7,249	2,255	2,237	\$689,950	47
3 Mo. Ago	8,003	4,068	2,881	\$693,000	42
6 Mo. Ago	9,580	4,474	3,394	\$698,000	40
12 Mo. Ago	9,265	3,707	1,771	\$648,000	51

Listing Inventory



Days on Market



Median Sale Price

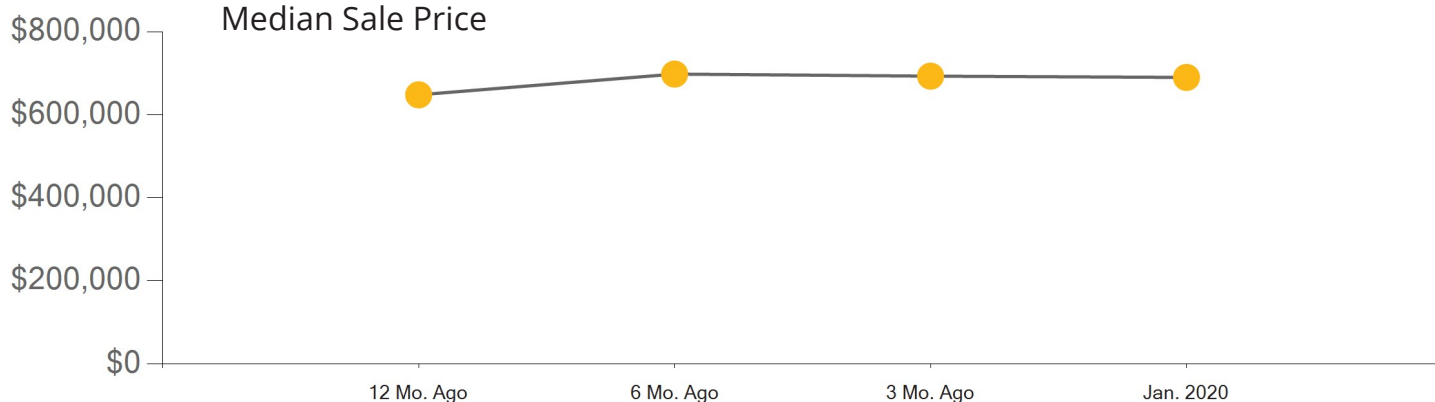


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Agoura Hills	Glassell Park	Montebello	Sierra Madre
Alhambra	Glendale	Monterey Park	Signal Hill
Altadena	Glendora	Montrose	Silver Lake
Arcadia	Hacienda Heights	North Hollywood	South El Monte
Artesia	Hawaiian Gardens	Northridge	South Pasadena
Avalon	Hawthorne	Norwalk	Sunland
Azusa	Hermosa Beach	Pacific Palisades	Temple City
Baldwin Park	Hidden Hills	Palmdale	Torrance
Bel Air	Highland Park	Palos Verdes Estates	Valencia
Bell Gardens	Hollywood	Paramount	Van Nuys
Beverly Hills	Hollywood Hills	Pasadena	Venice
Bradbury	Huntington Park	Phillips Ranch	Walnut
Burbank	Inglewood	Pico Rivera	West Covina
Calabasas	La Canada Flintridge	Playa Del Rey	West Hollywood
Carson	La Crescenta	Playa Vista	Westchester
Cerritos	La Habra Heights	Pomona	Whittier
Chatsworth	La Mirada	Rancho Palos Verdes	Woodland Hills
Claremont	La Verne	Redondo Beach	
Compton	Lakewood	Rolling Hills Estates	
Covina	Lancaster	Rosemead	
Cudahy	Lawndale	Rowland Heights	
Culver City	Long Beach	San Dimas	
Diamond Bar	Los Angeles	San Fernando	
Downey	Los Feliz	San Gabriel	
Duarte	Malibu	San Marino	
El Monte	Manhattan Beach	San Pedro	
El Segundo	Marina Del Rey	Santa Fe Springs	
Encino	Mission Hills-LA	Santa Monica	
Gardena	Monrovia	Sherman Oaks	

Agoura Hills Market Update

JANUARY 2020



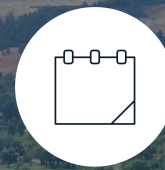
40
Homes for Sale



6
Sold Homes

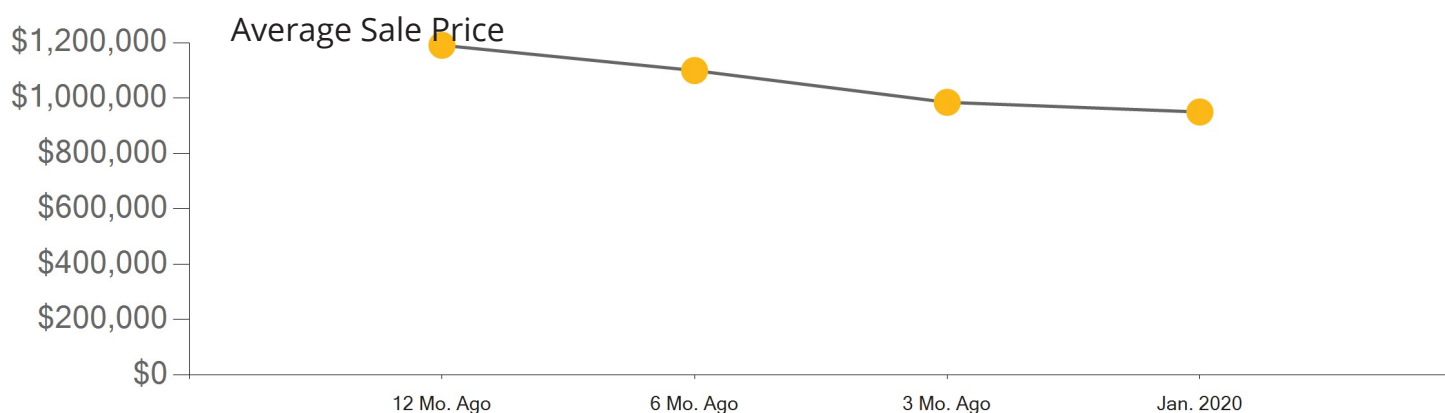
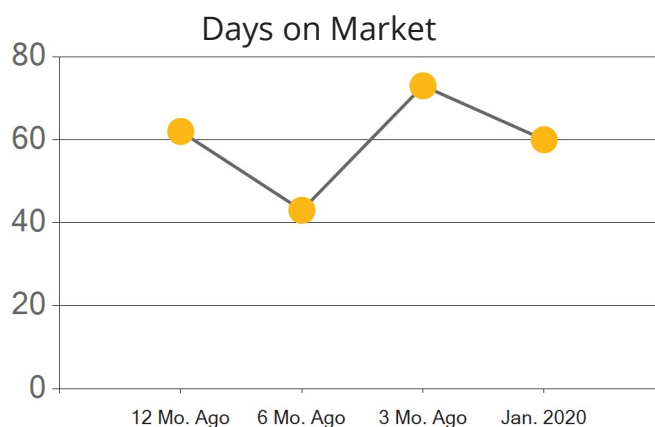
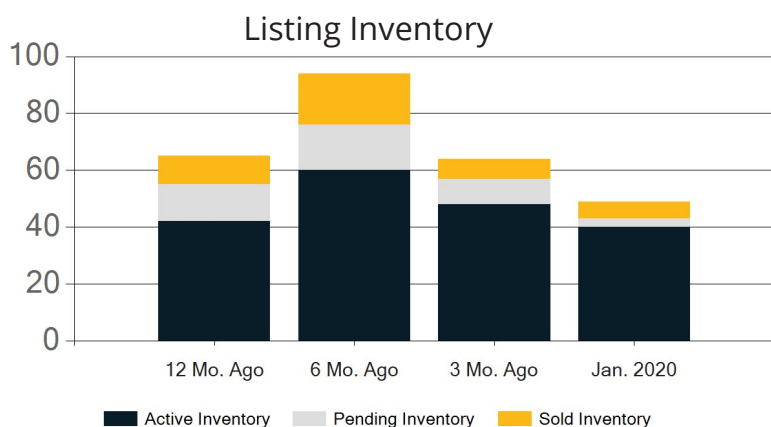


\$949,667
Average Sale Price



60
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	40	3	6	\$949,667	60
3 Mo. Ago	48	9	7	\$984,571	73
6 Mo. Ago	60	16	18	\$1,099,549	43
12 Mo. Ago	42	13	10	\$1,190,900	62

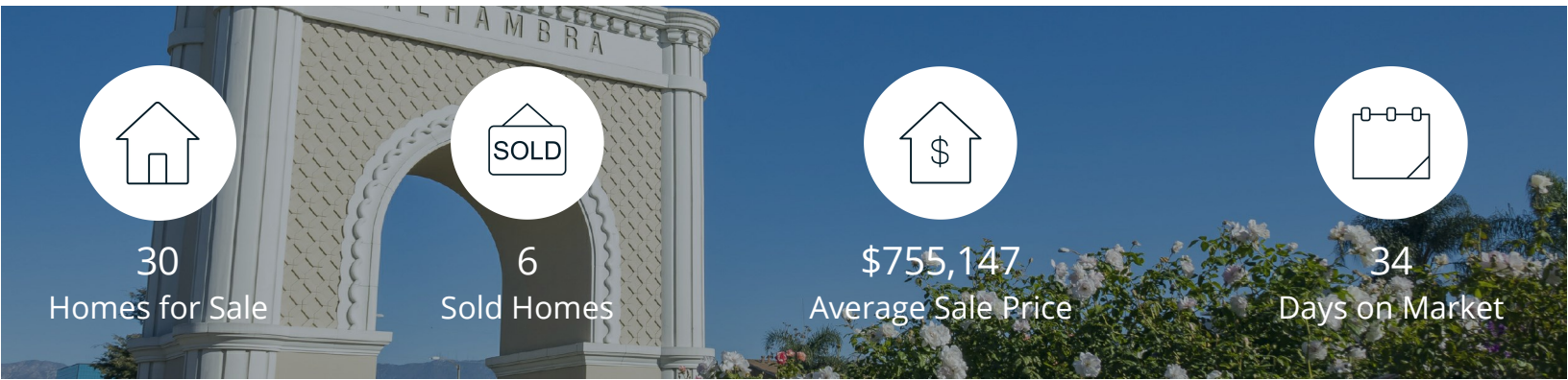


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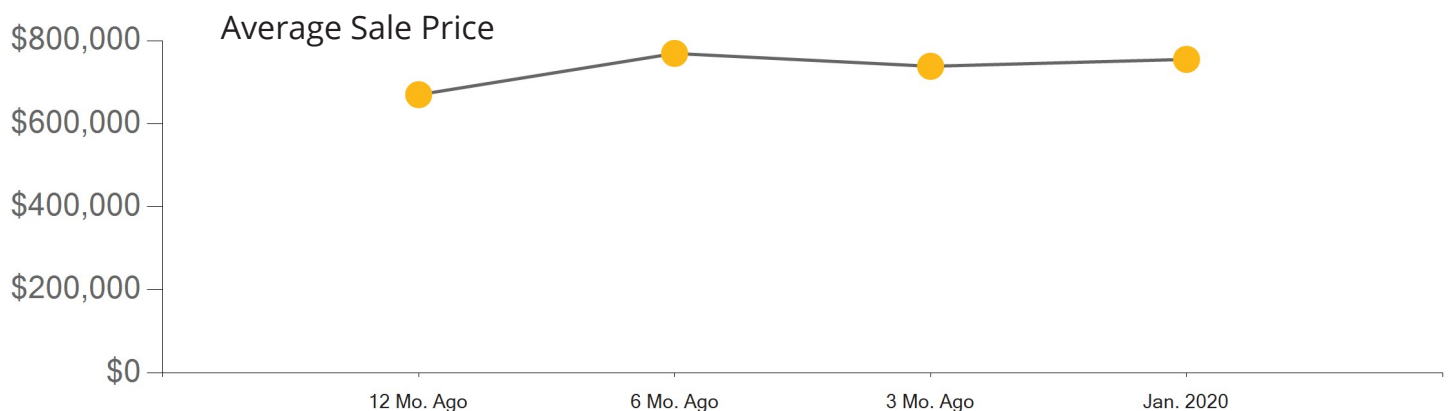
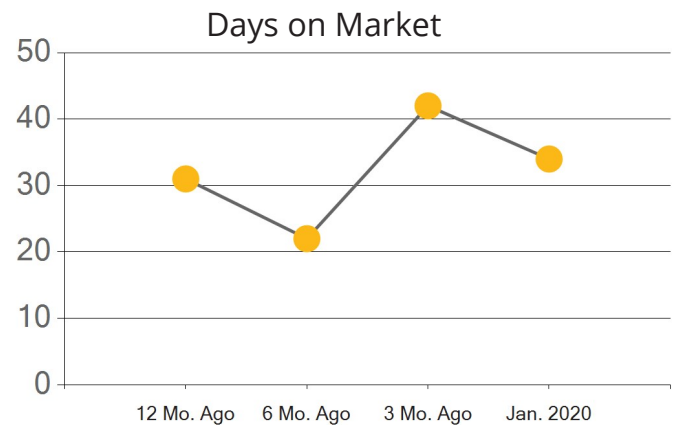
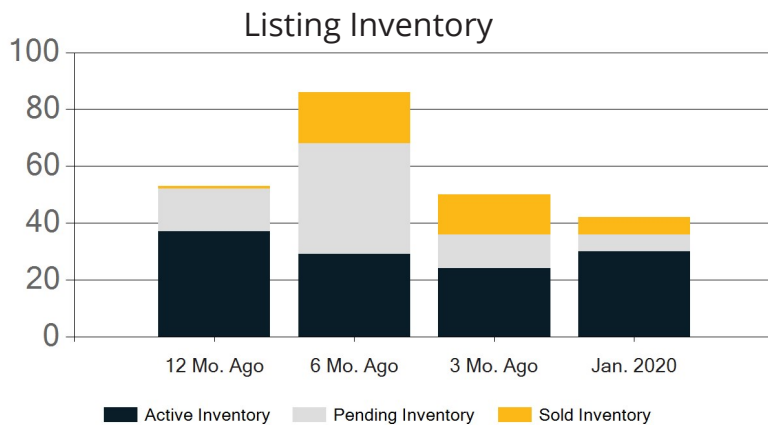
FIRSTTEAM
REAL ESTATE

Alhambra Market Update

JANUARY 2020

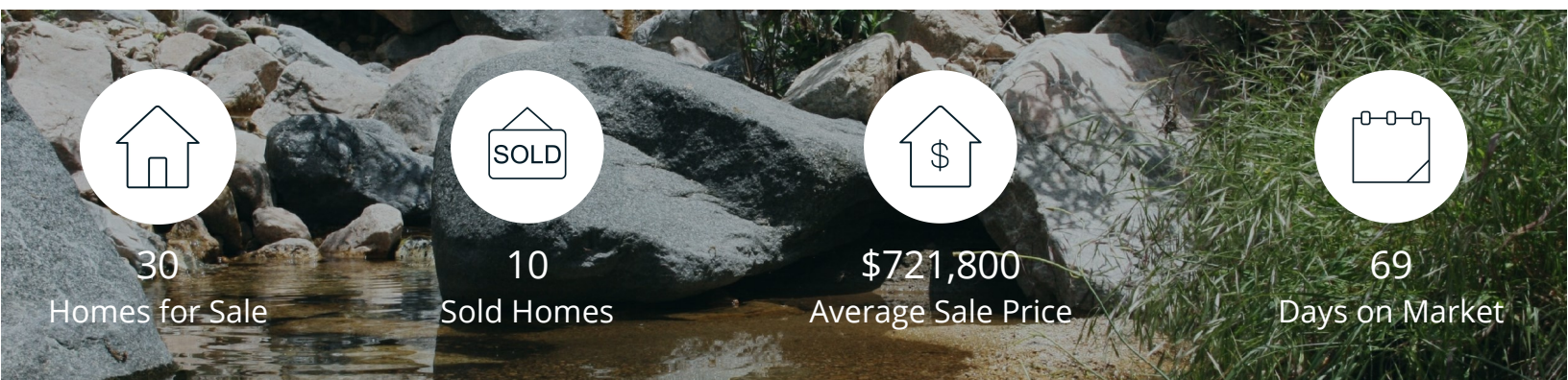


	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	30	6	6	\$755,147	34
3 Mo. Ago	24	12	14	\$738,450	42
6 Mo. Ago	29	39	18	\$769,389	22
12 Mo. Ago	37	15	1	\$670,000	31

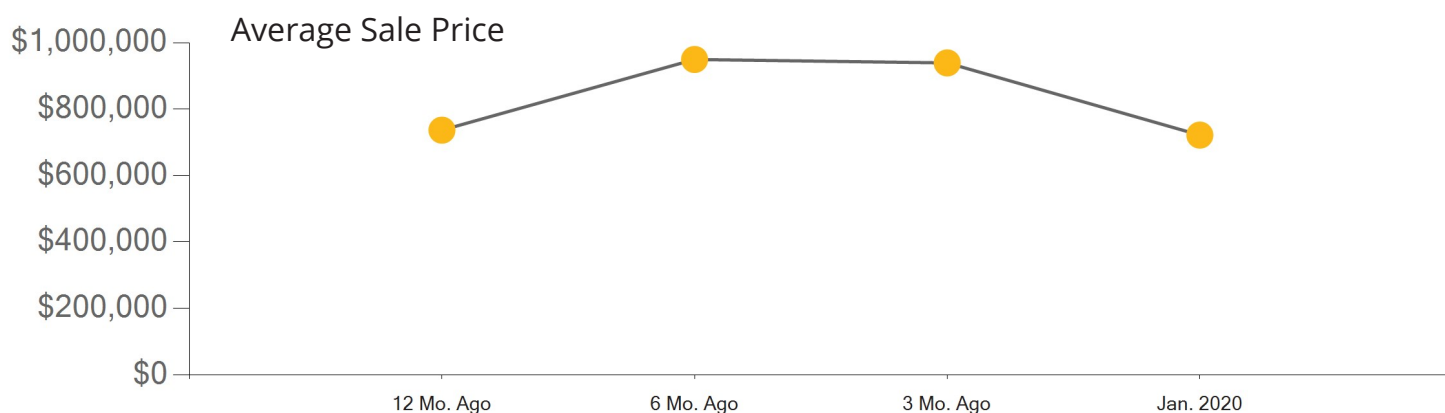
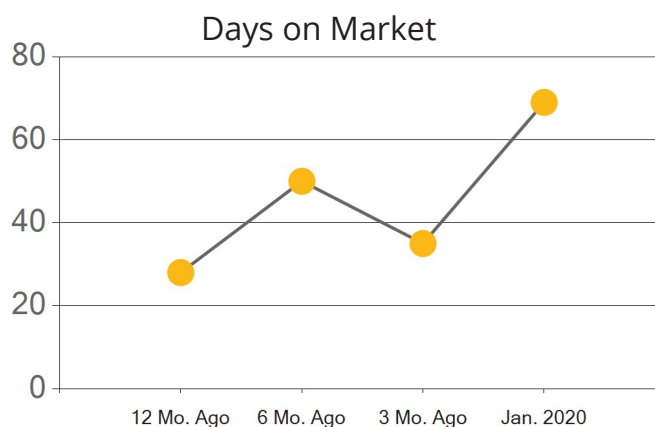
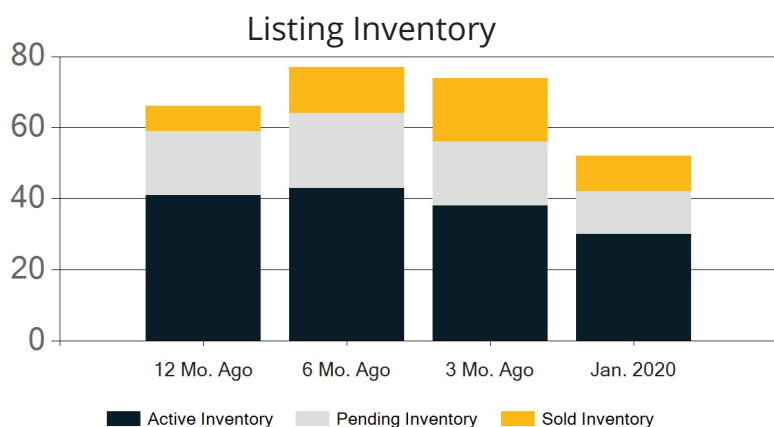


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	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	30	12	10	\$721,800	69
3 Mo. Ago	38	18	18	\$939,277	35
6 Mo. Ago	43	21	13	\$949,646	50
12 Mo. Ago	41	18	7	\$736,714	28

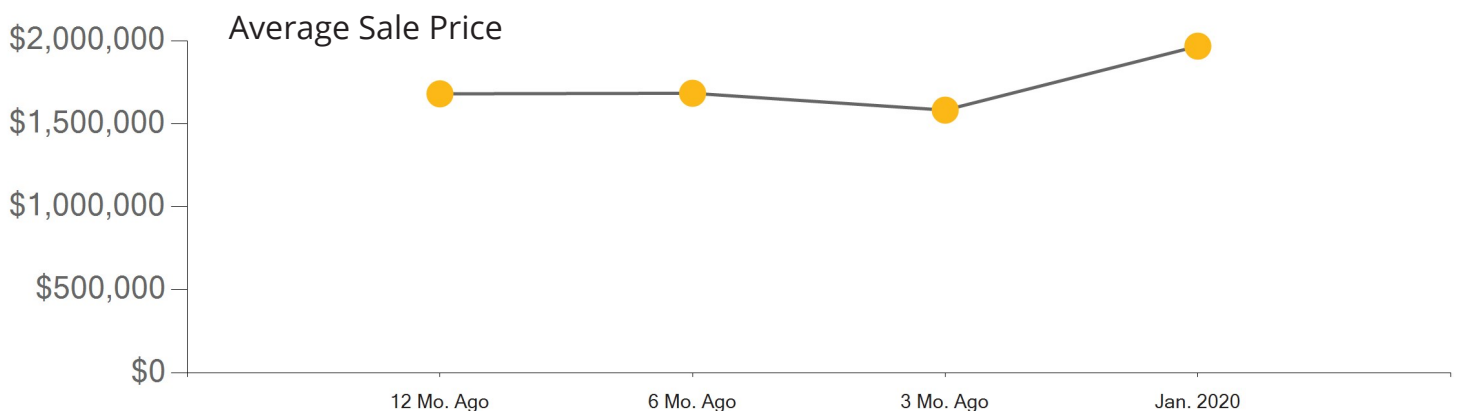
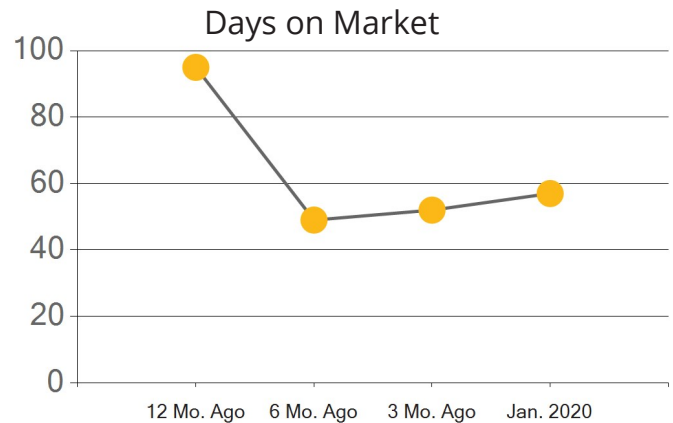
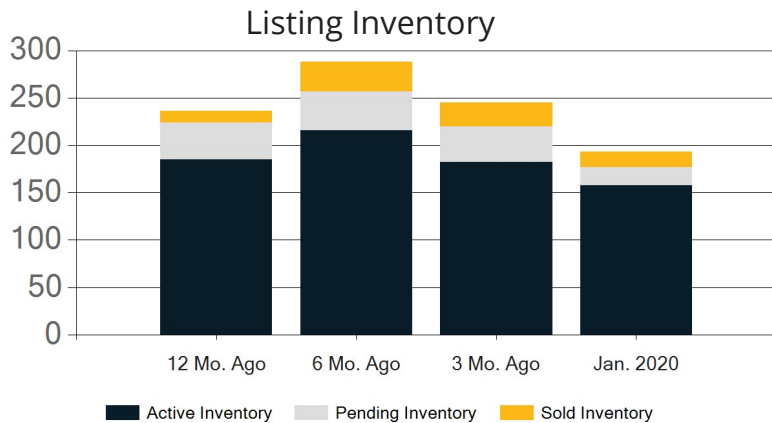


Arcadia Market Update

JANUARY 2020

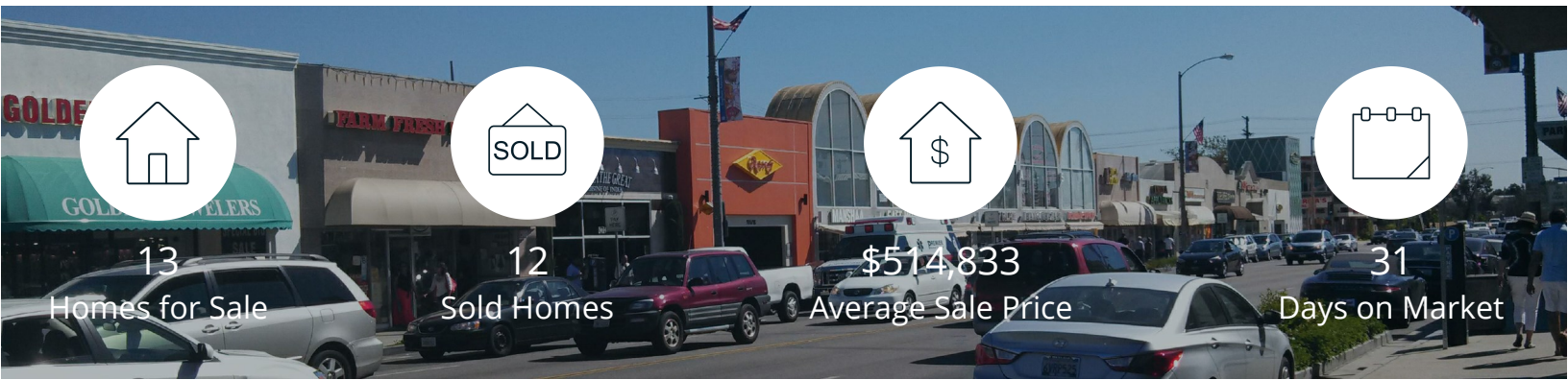


	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	158	19	16	\$1,967,422	57
3 Mo. Ago	182	38	25	\$1,582,096	52
6 Mo. Ago	216	41	31	\$1,683,722	49
12 Mo. Ago	185	39	12	\$1,680,324	95

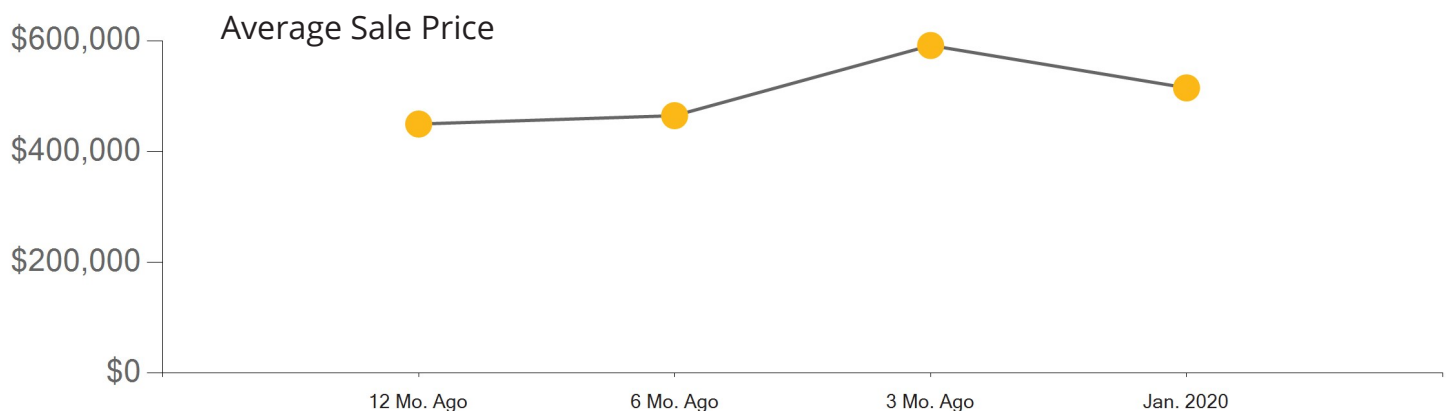
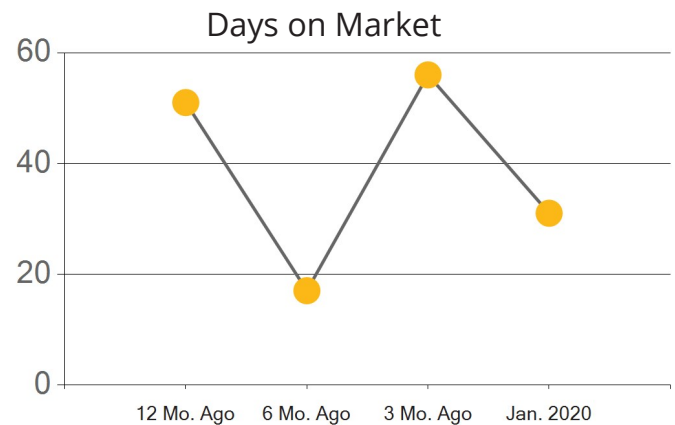
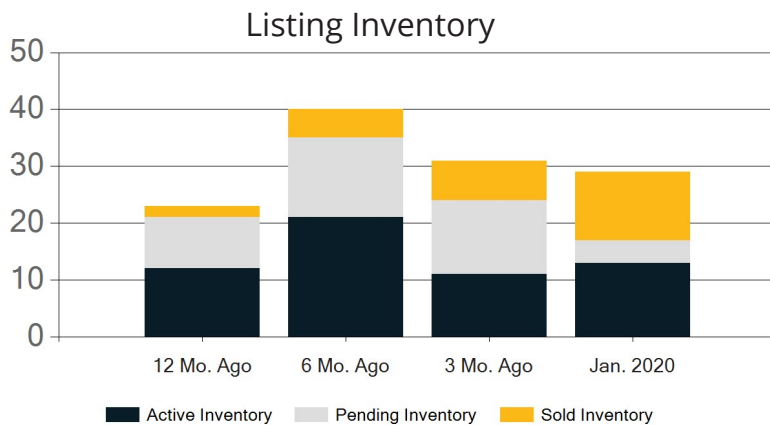


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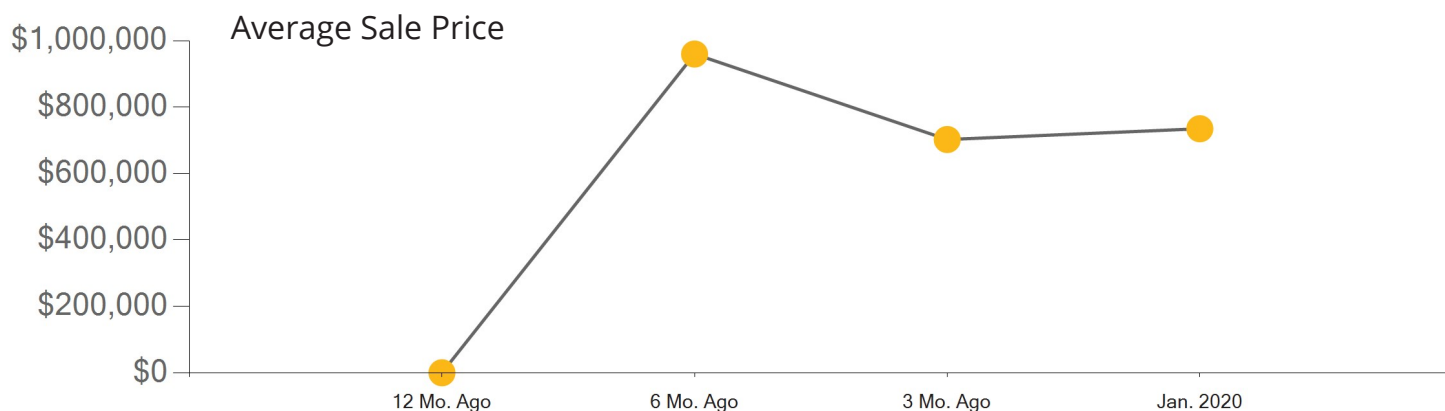
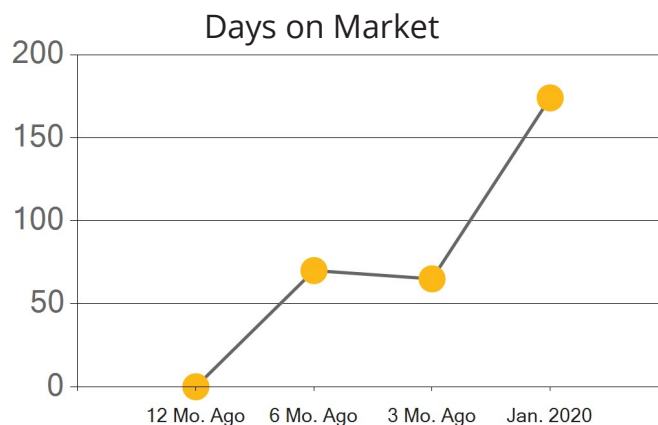
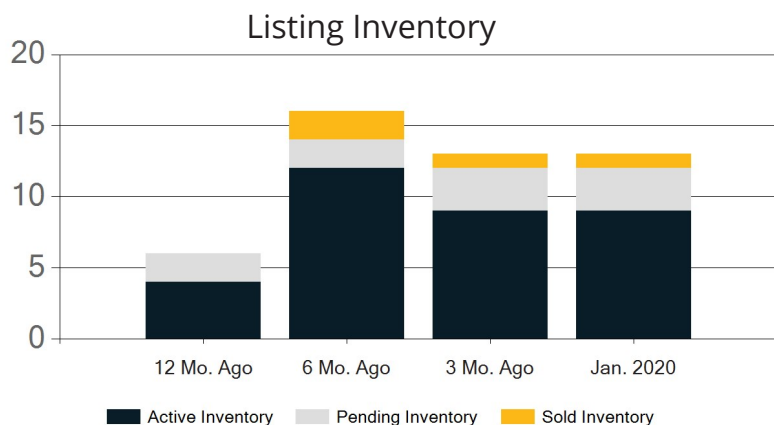


	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	13	4	12	\$514,833	31
3 Mo. Ago	11	13	7	\$591,429	56
6 Mo. Ago	21	14	5	\$464,600	17
12 Mo. Ago	12	9	2	\$449,500	51





	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	9	3	1	\$735,000	174
3 Mo. Ago	9	3	1	\$702,500	65
6 Mo. Ago	12	2	2	\$960,000	70
12 Mo. Ago	4	2	0	\$0	0





46
Homes for Sale



18
Sold Homes

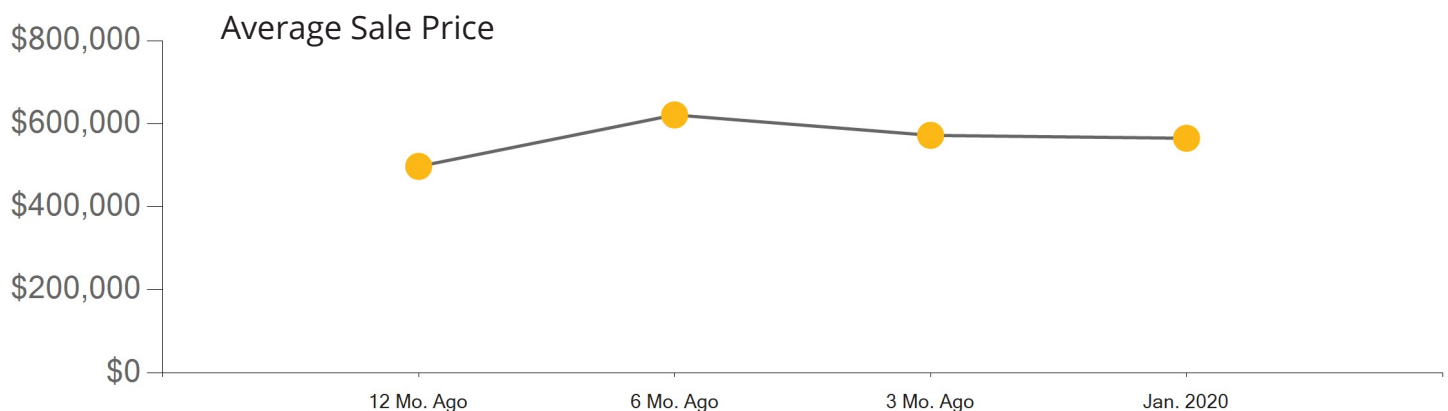
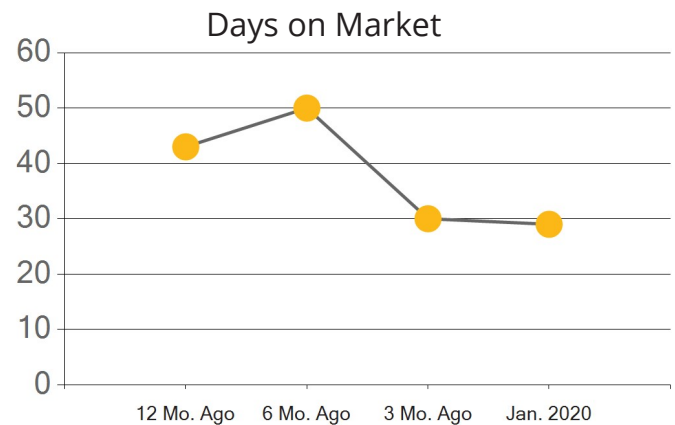
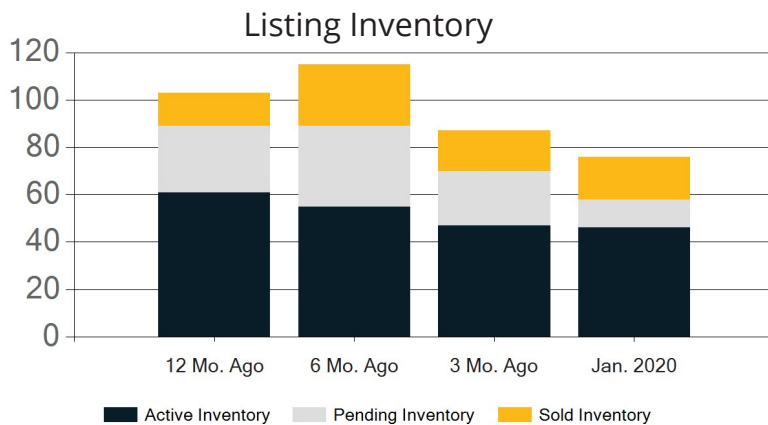


\$564,972
Average Sale Price



29
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	46	12	18	\$564,972	29
3 Mo. Ago	47	23	17	\$572,000	30
6 Mo. Ago	55	34	26	\$621,269	50
12 Mo. Ago	61	28	14	\$497,286	43



Baldwin Park Market Update

JANUARY 2020



31
Homes for Sale



17
Sold Homes

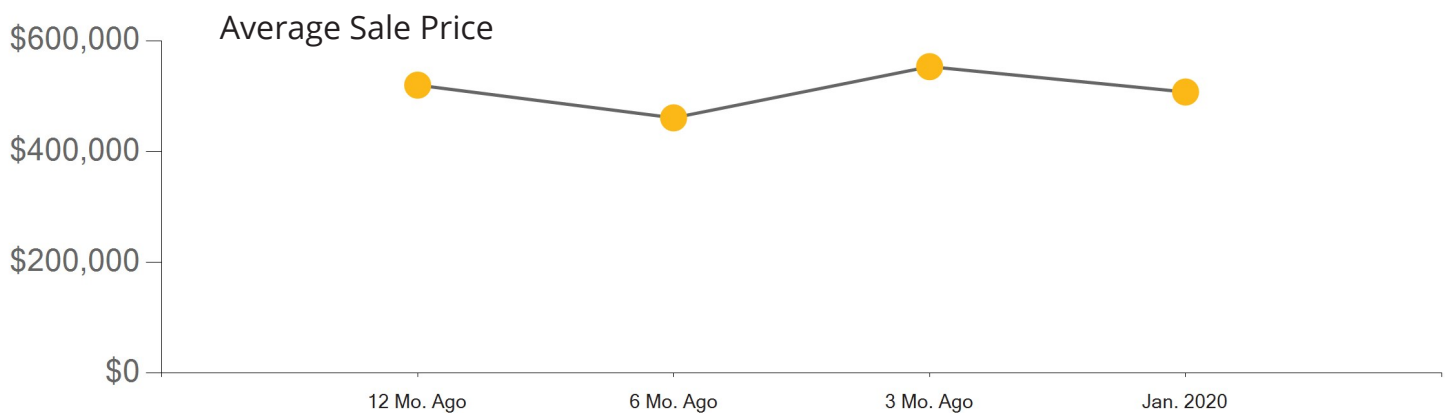
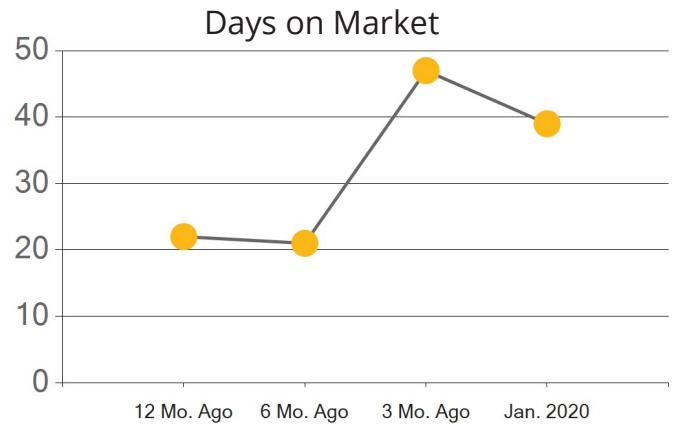
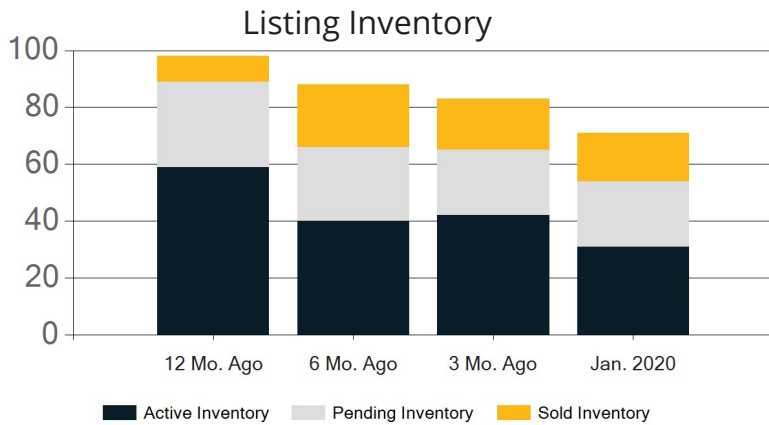


\$507,359
Average Sale Price



39
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	31	23	17	\$507,359	39
3 Mo. Ago	42	23	18	\$553,194	47
6 Mo. Ago	40	26	22	\$460,648	21
12 Mo. Ago	59	30	9	\$519,778	22

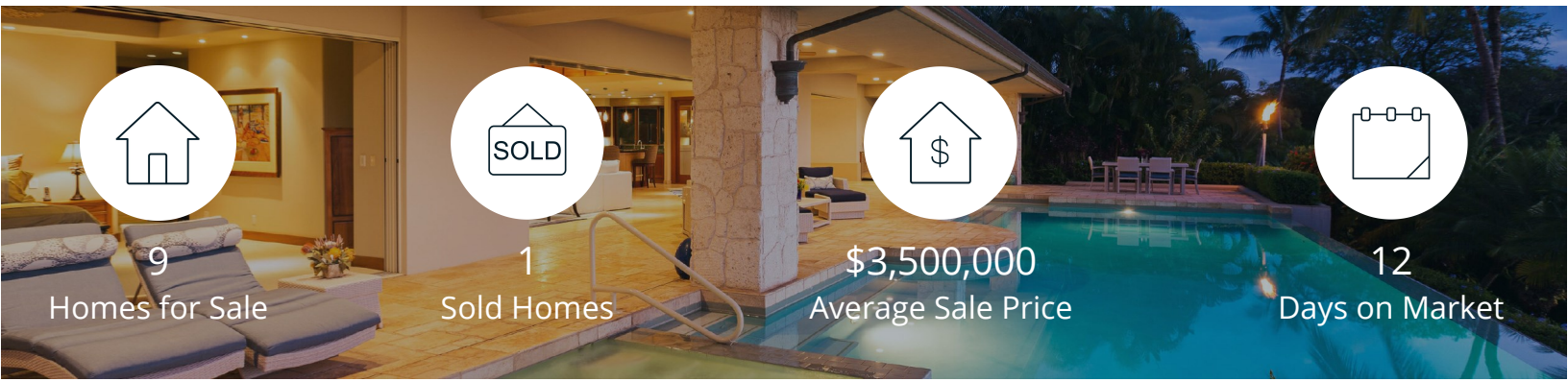


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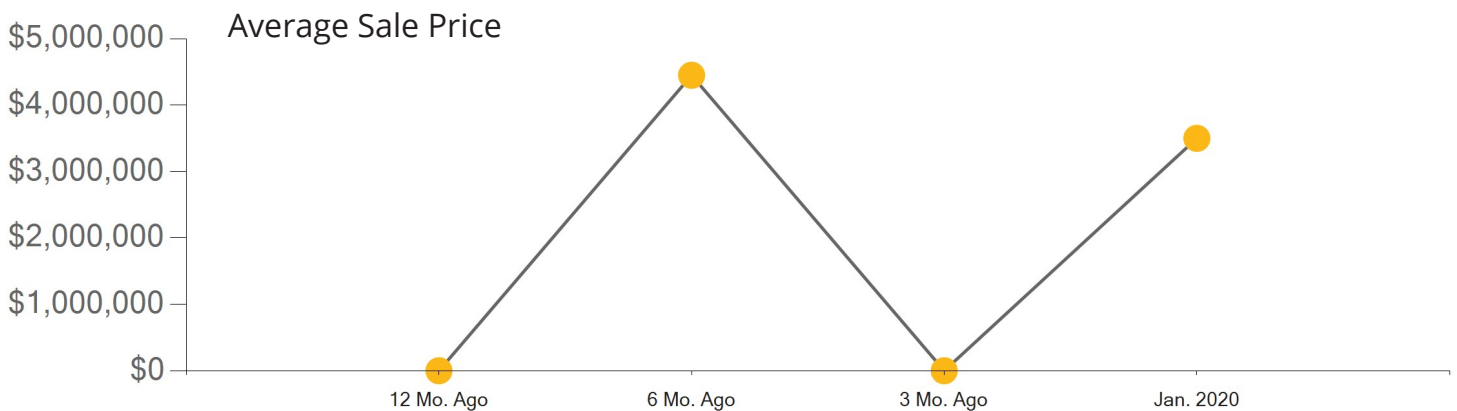
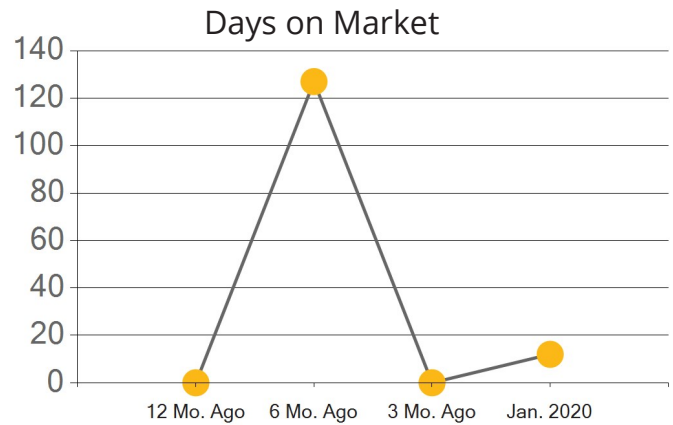
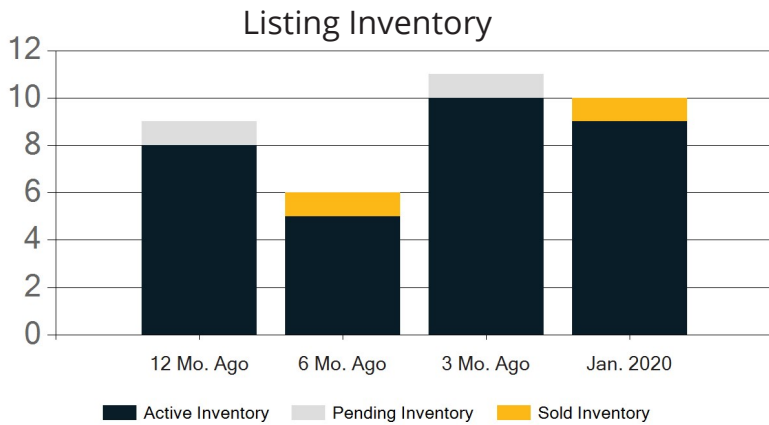
FIRSTTEAM
REAL ESTATE

Bel Air Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	9	0	1	\$3,500,000	12
3 Mo. Ago	10	1	0	\$0	0
6 Mo. Ago	5	0	1	\$4,450,000	127
12 Mo. Ago	8	1	0	\$0	0

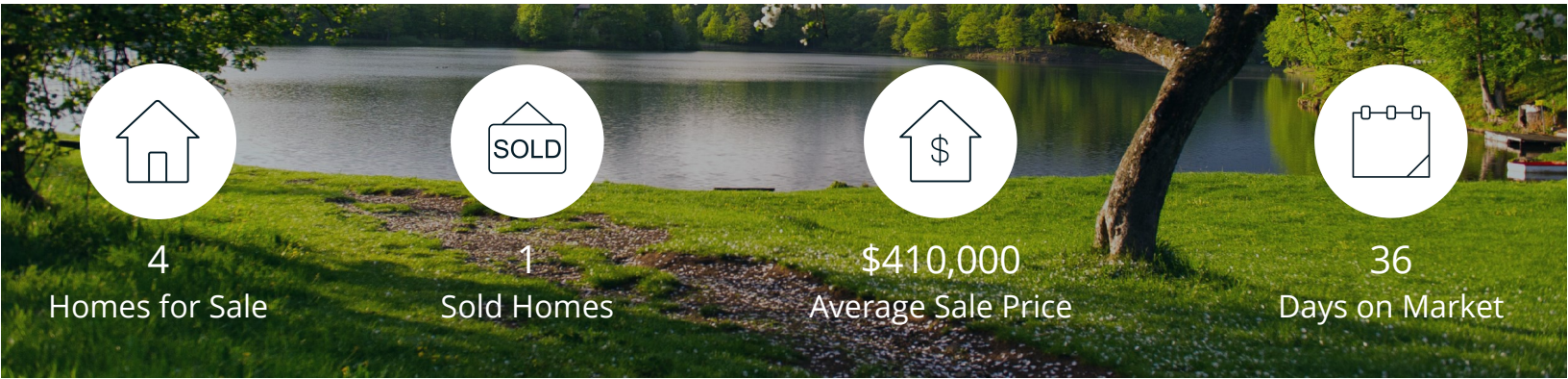


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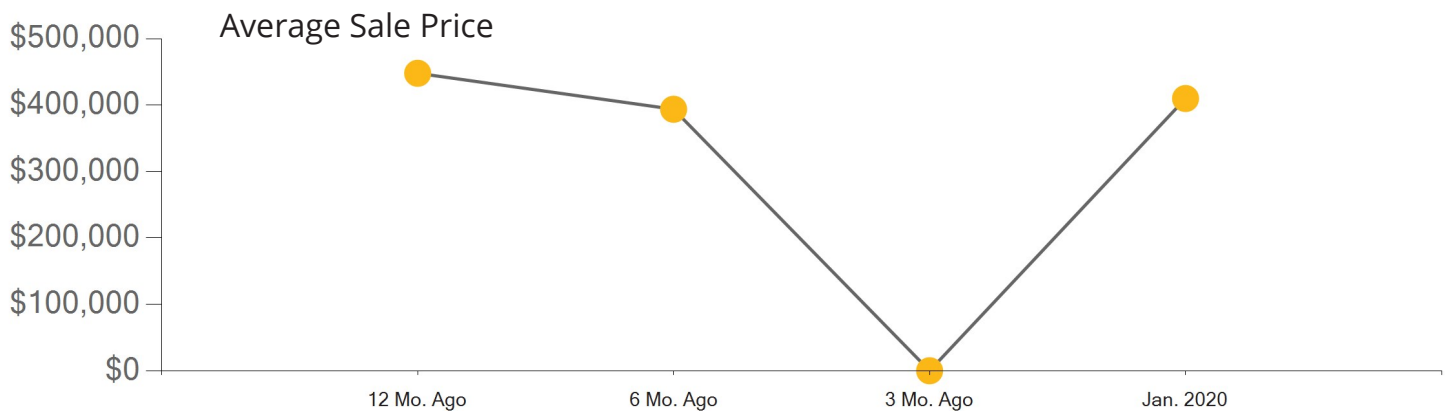
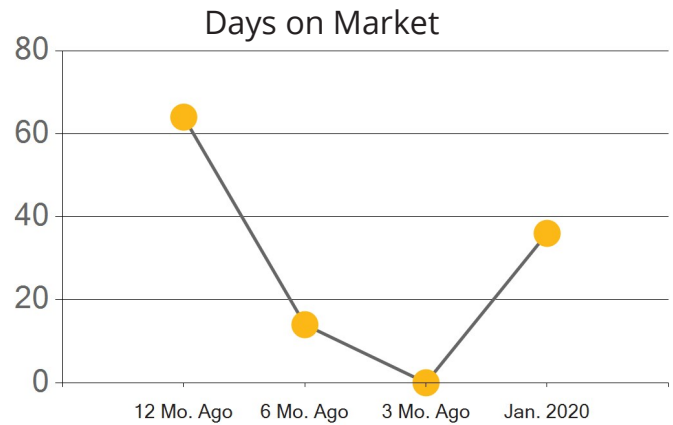
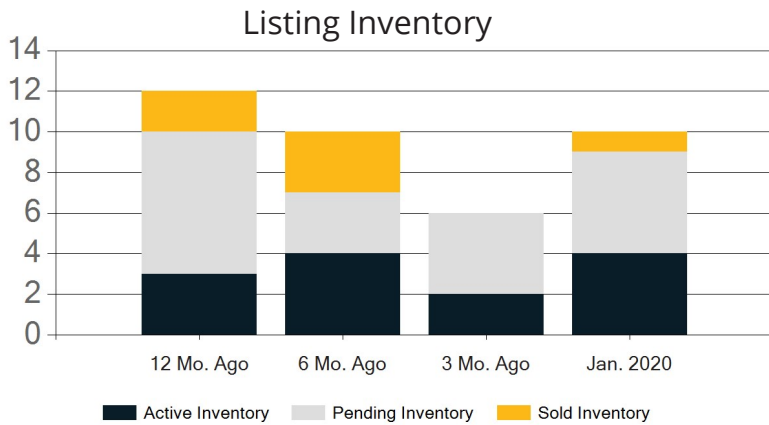
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Bell Gardens Market Update

JANUARY 2020



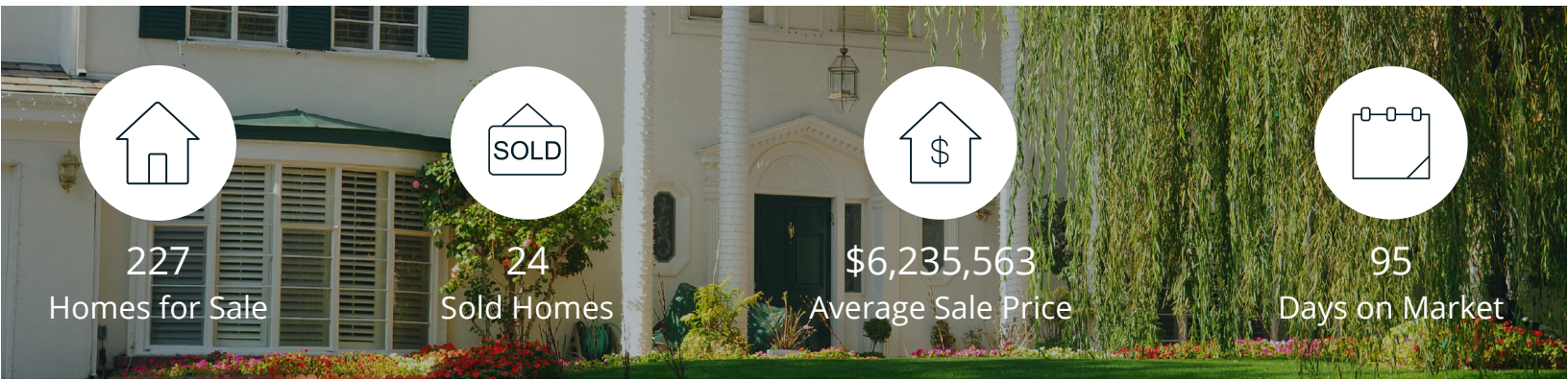
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Jan. 2020	4	5	1	\$410,000	36
3 Mo. Ago	2	4	0	\$0	0
6 Mo. Ago	4	3	3	\$393,833	14
12 Mo. Ago	3	7	2	\$448,000	64



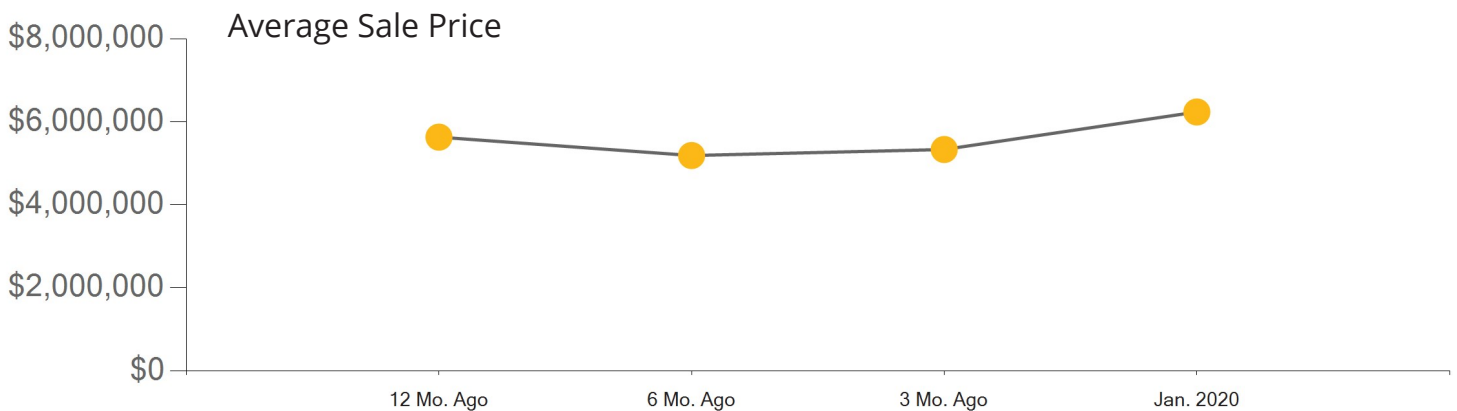
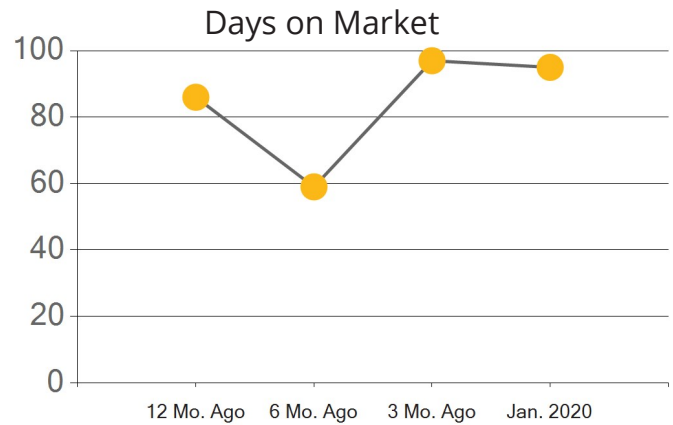
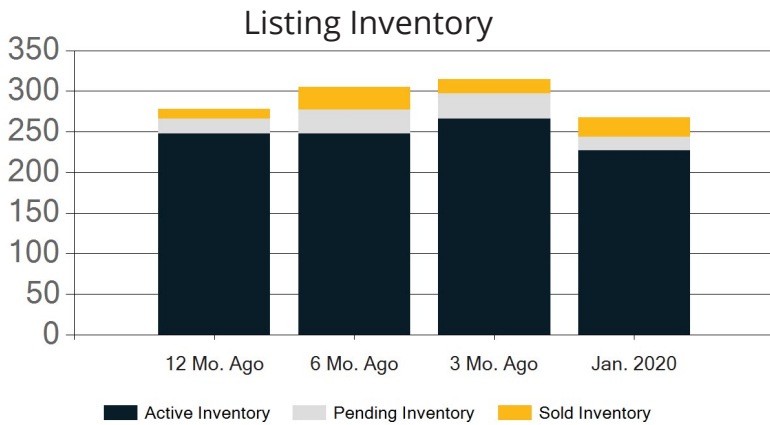
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Beverly Hills Market Update

JANUARY 2020

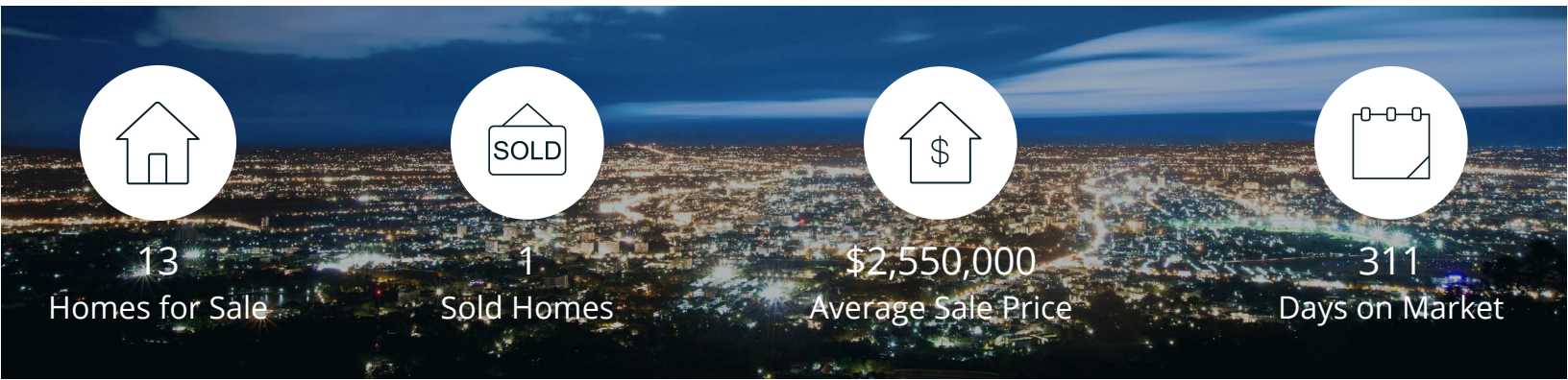


	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	227	17	24	\$6,235,563	95
3 Mo. Ago	266	31	18	\$5,331,683	97
6 Mo. Ago	248	29	28	\$5,186,331	59
12 Mo. Ago	248	18	12	\$5,629,372	86

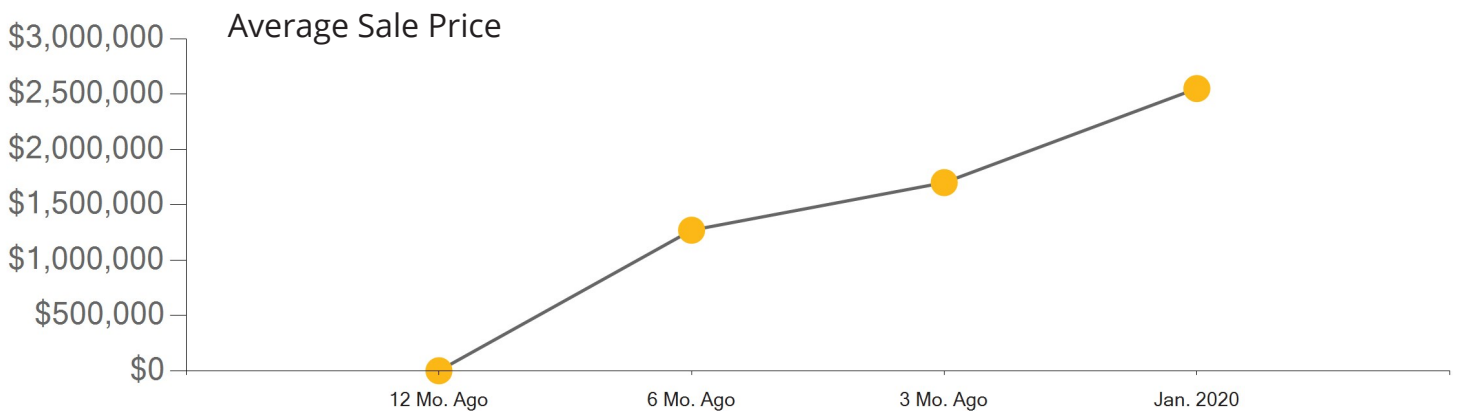
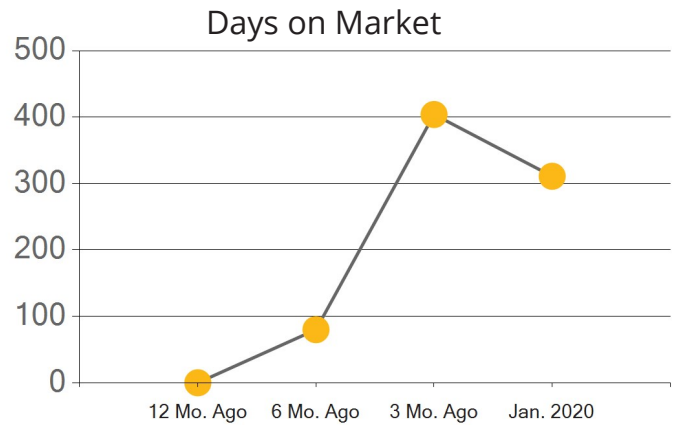
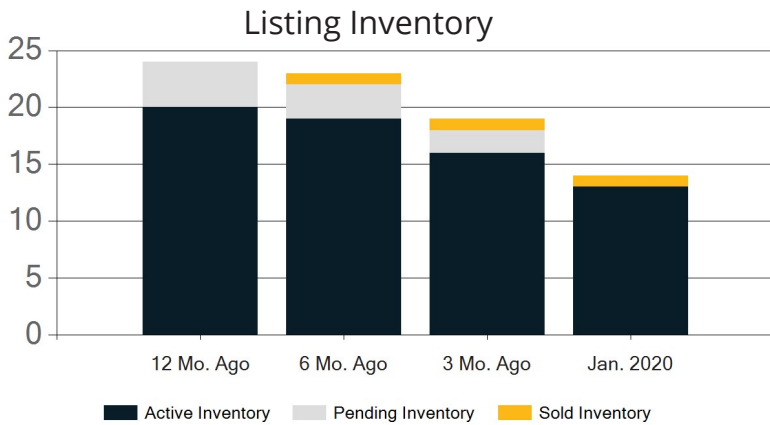


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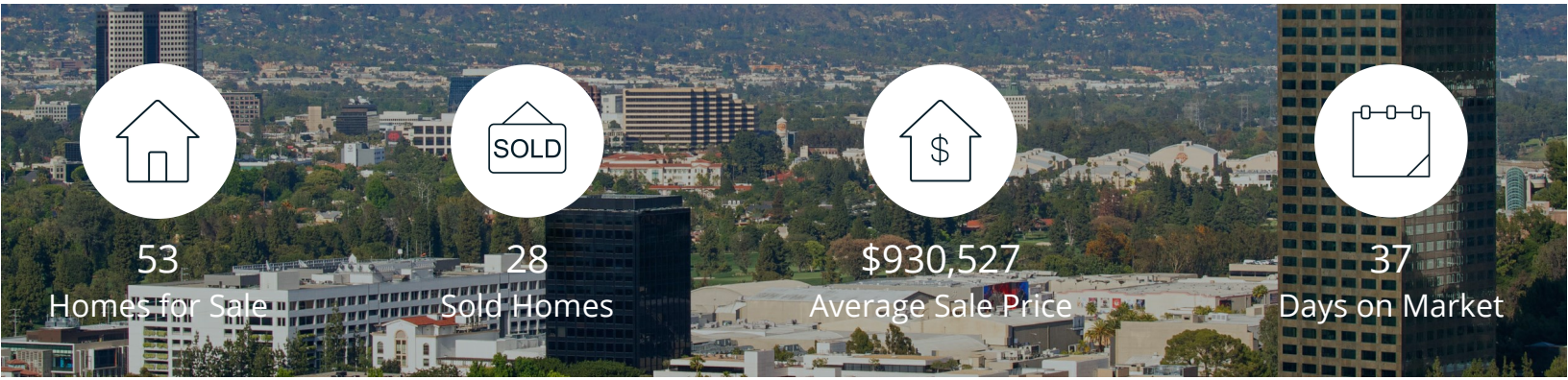


	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	13	0	1	\$2,550,000	311
3 Mo. Ago	16	2	1	\$1,700,000	404
6 Mo. Ago	19	3	1	\$1,270,000	80
12 Mo. Ago	20	4	0	\$0	0

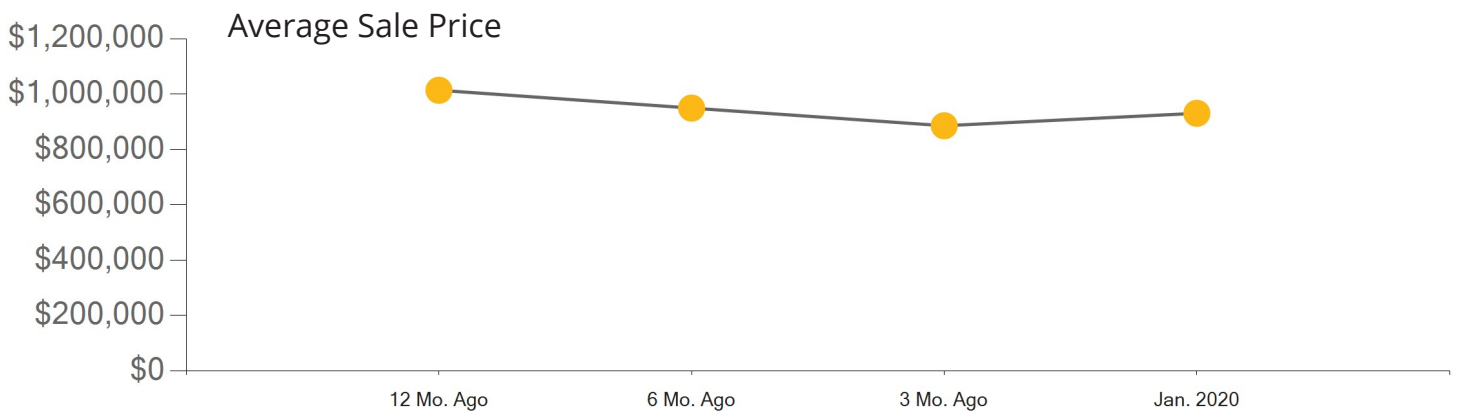
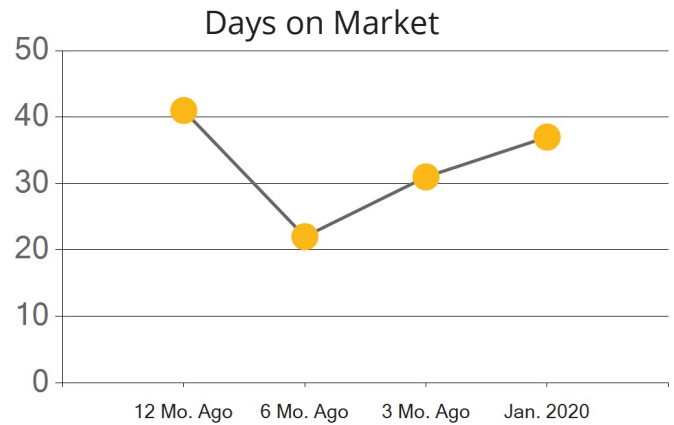
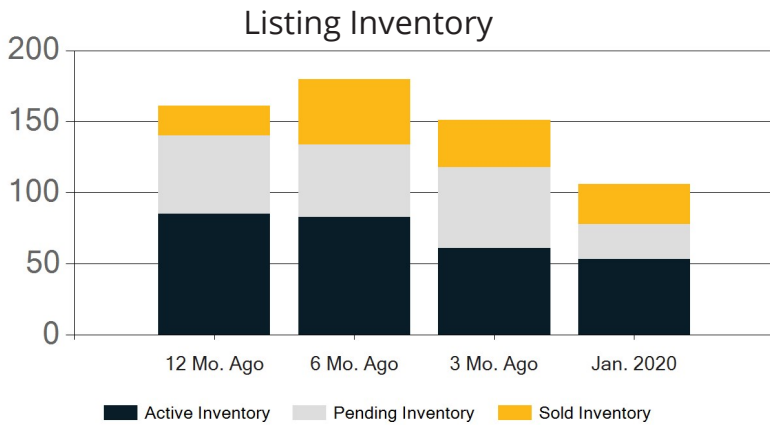


Burbank Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	53	25	28	\$930,527	37
3 Mo. Ago	61	57	33	\$885,578	31
6 Mo. Ago	83	51	46	\$949,359	22
12 Mo. Ago	85	55	21	\$1,013,826	41

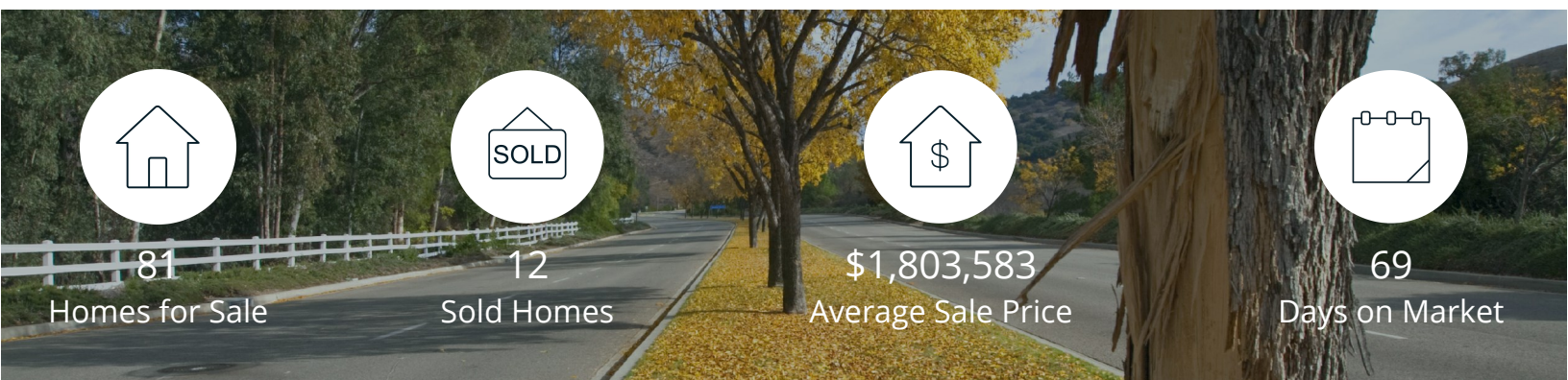


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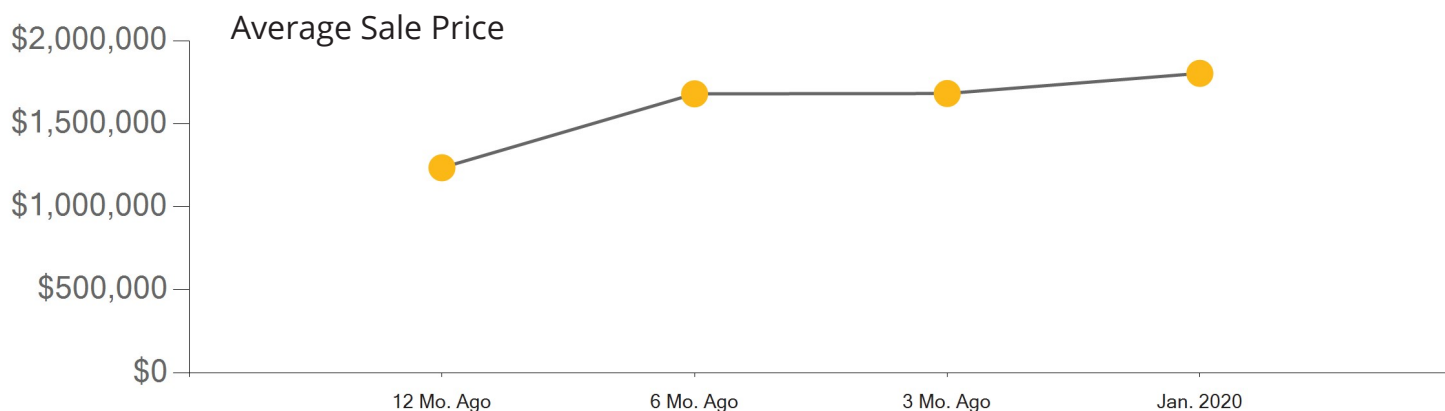
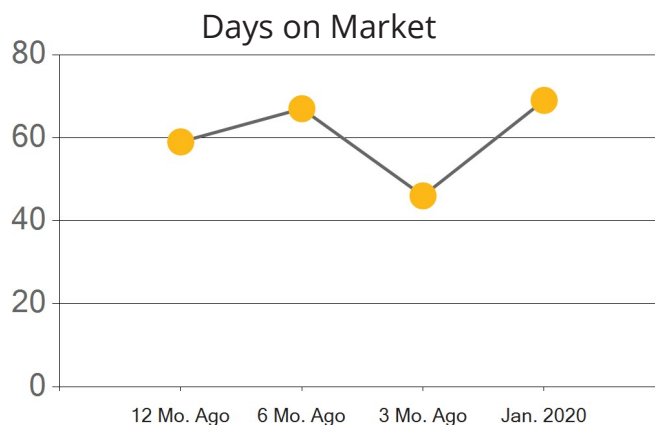
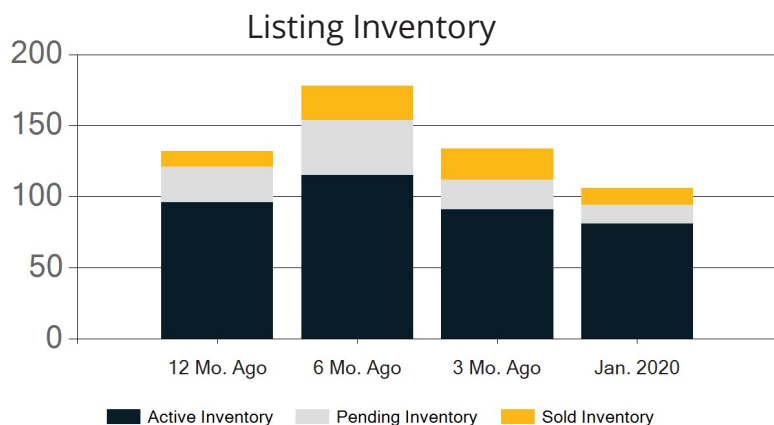
FIRSTTEAM
REAL ESTATE

Calabasas Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	81	13	12	\$1,803,583	69
3 Mo. Ago	91	21	22	\$1,682,136	46
6 Mo. Ago	115	39	24	\$1,680,229	67
12 Mo. Ago	96	25	11	\$1,234,991	59

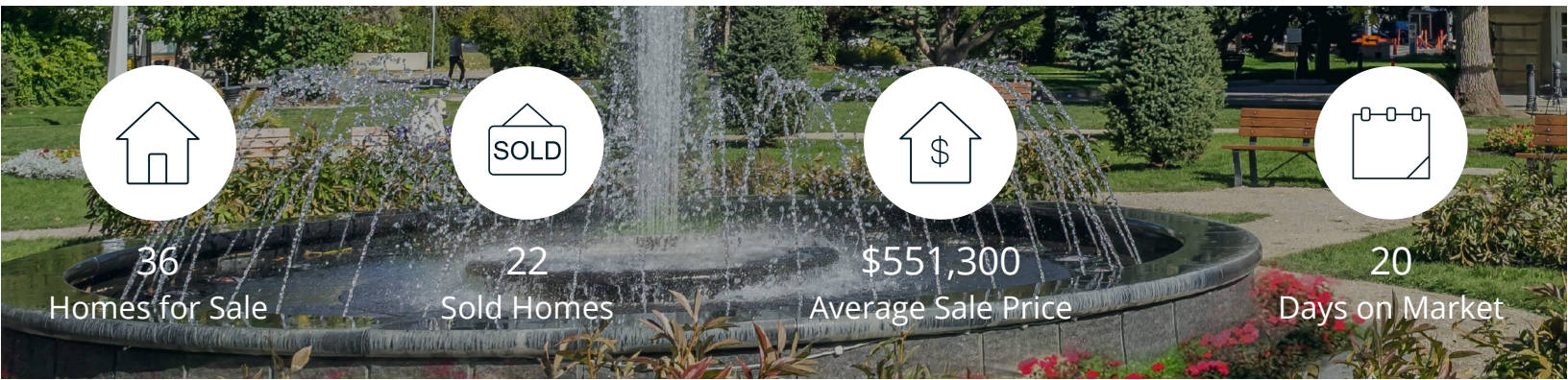


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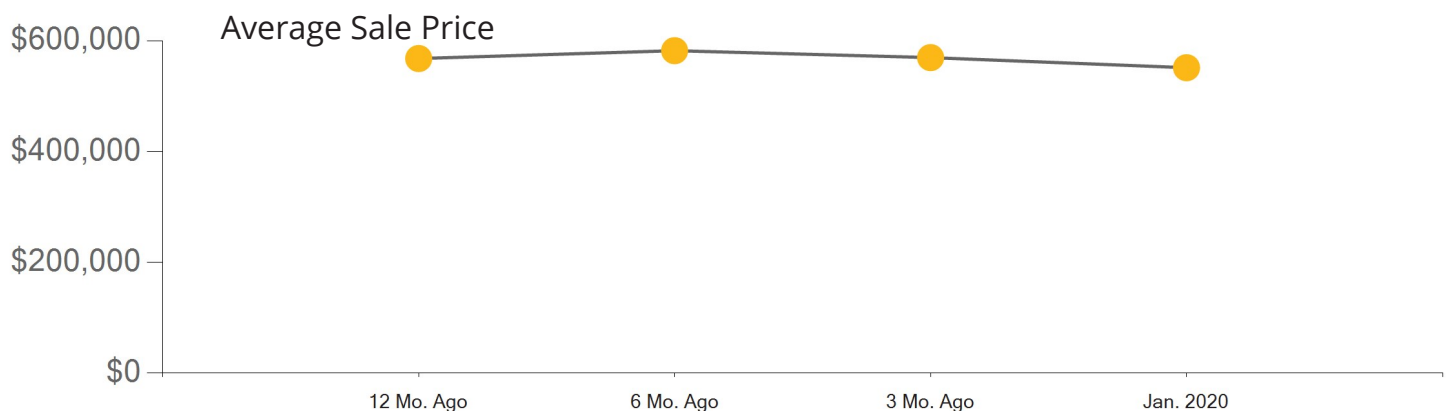
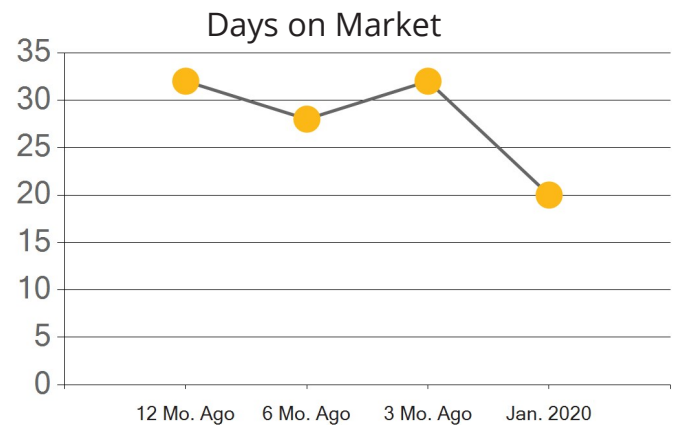
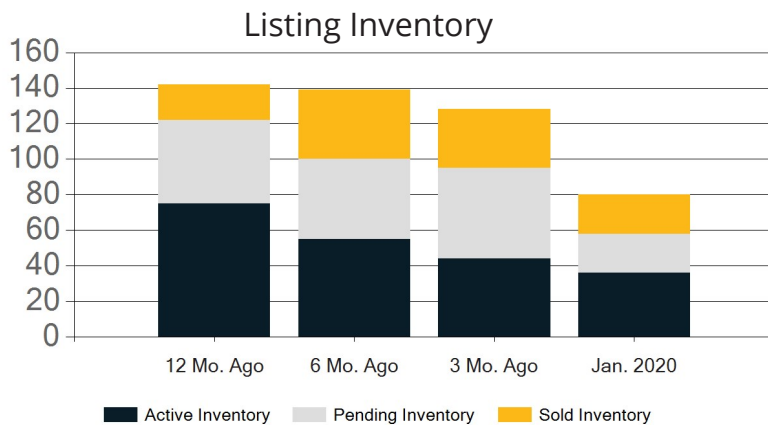
FIRSTTEAM
REAL ESTATE

Carson Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	36	22	22	\$551,300	20
3 Mo. Ago	44	51	33	\$569,582	32
6 Mo. Ago	55	45	39	\$582,067	28
12 Mo. Ago	75	47	20	\$567,895	32



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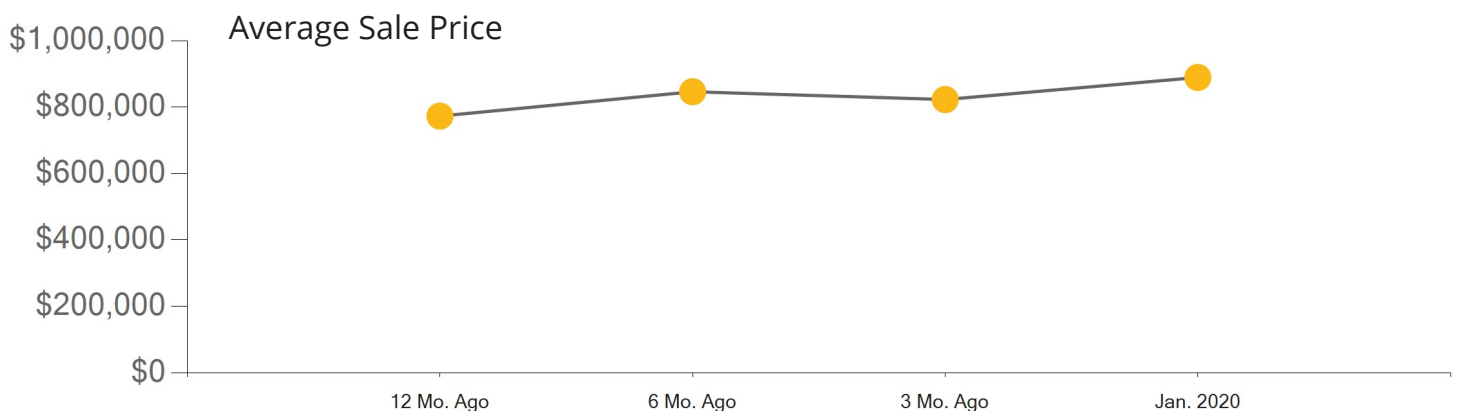
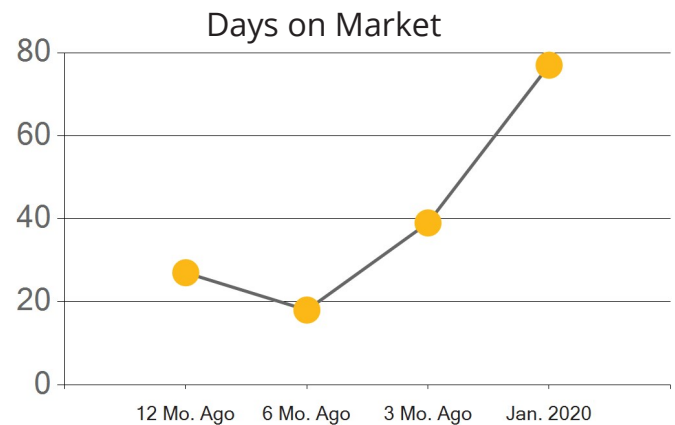
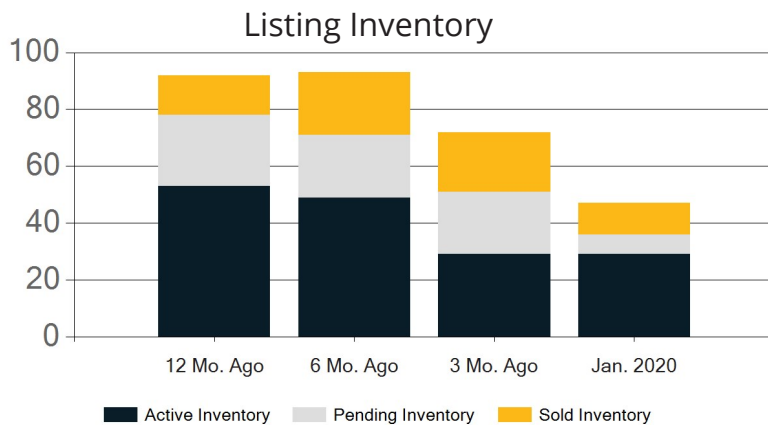
FIRSTTEAM
REAL ESTATE

Cerritos Market Update

JANUARY 2020

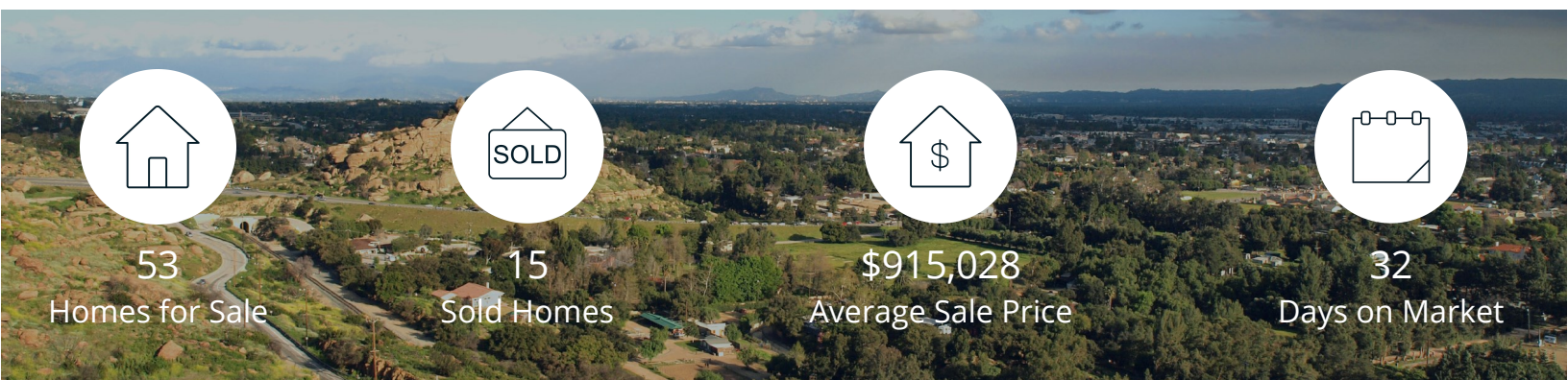


	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	29	7	11	\$889,423	77
3 Mo. Ago	29	22	21	\$822,926	39
6 Mo. Ago	49	22	22	\$846,386	18
12 Mo. Ago	53	25	14	\$773,123	27

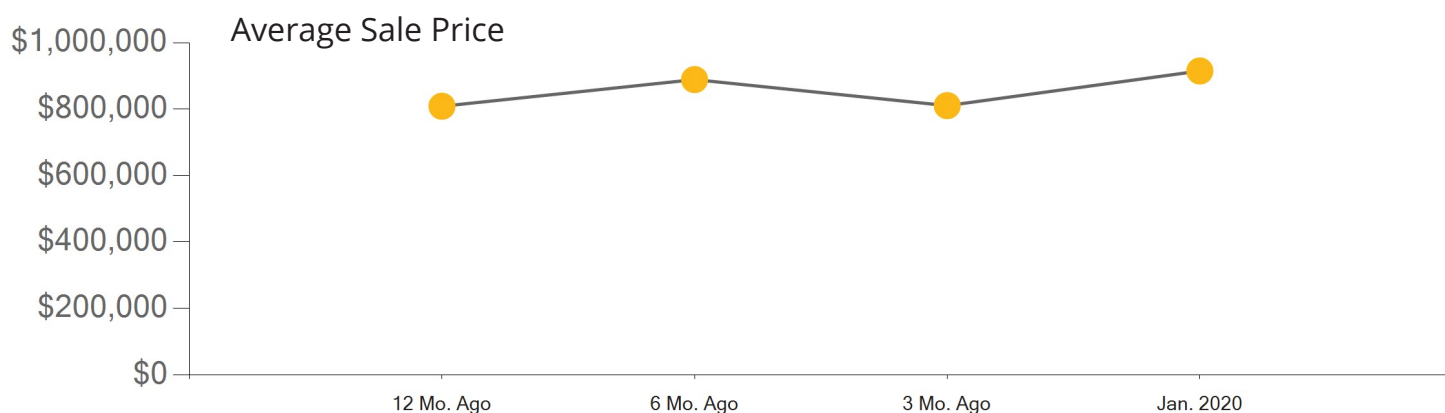
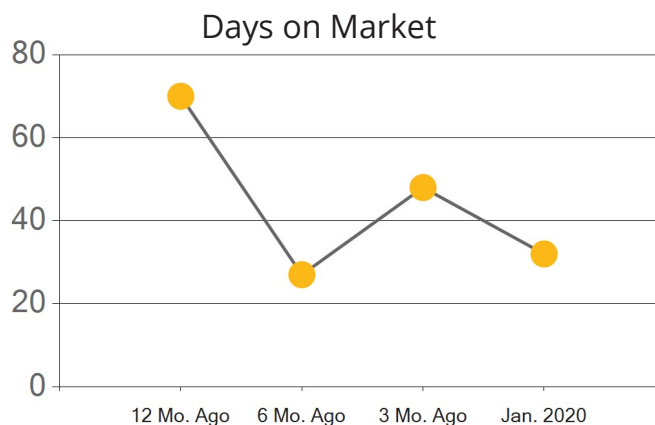
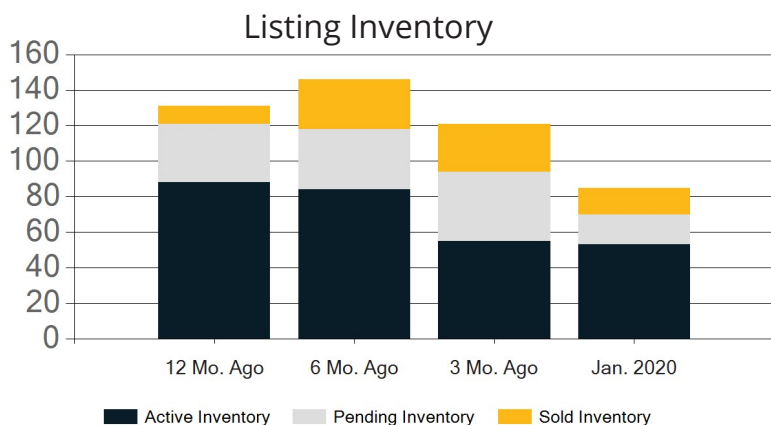


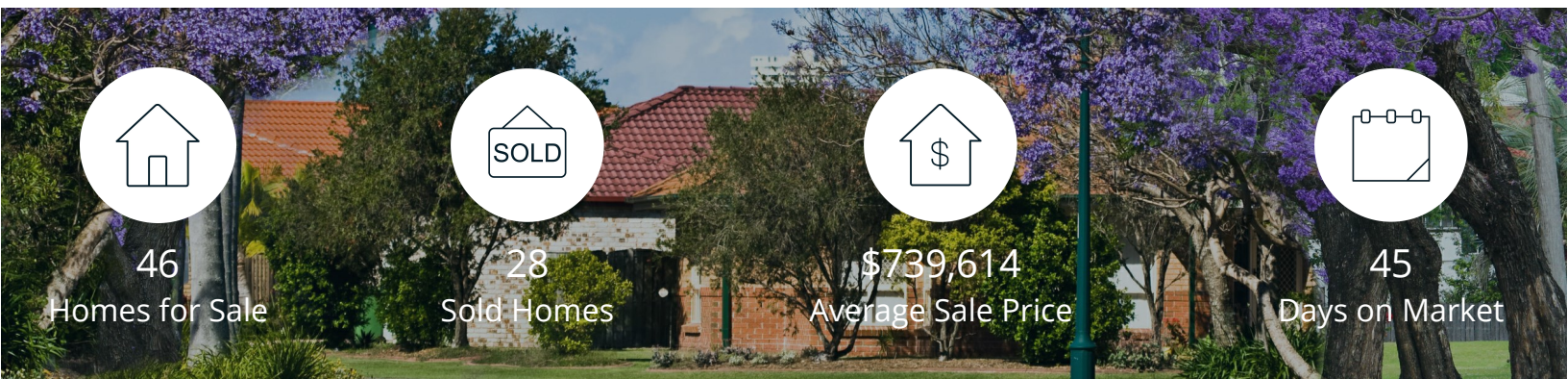
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FIRSTTEAM
REAL ESTATE

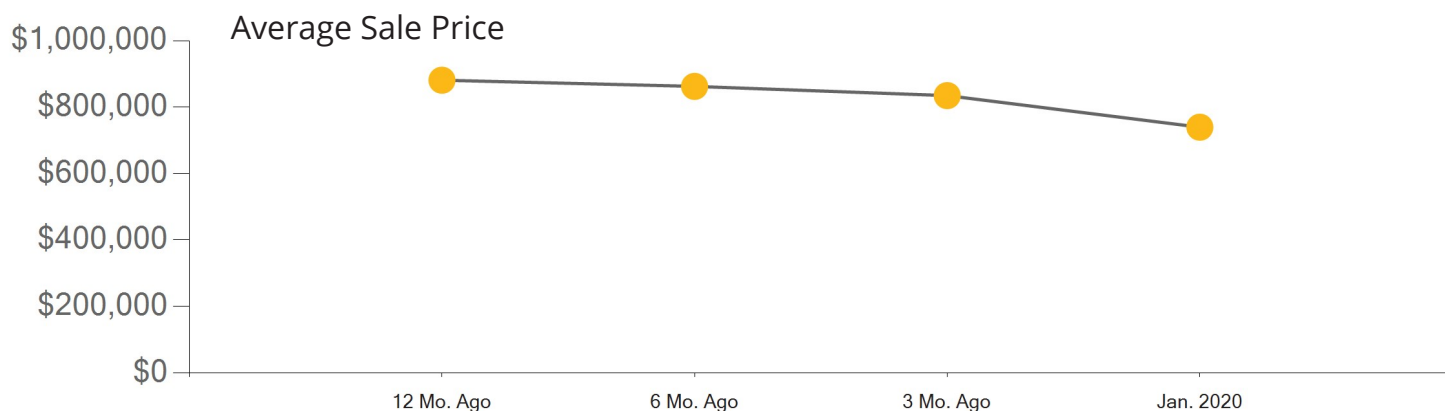
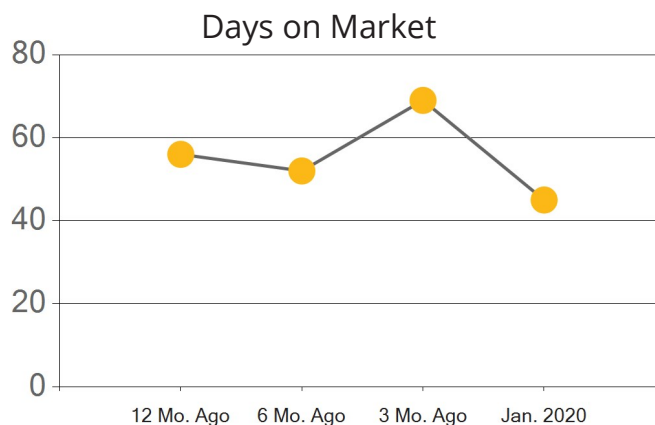
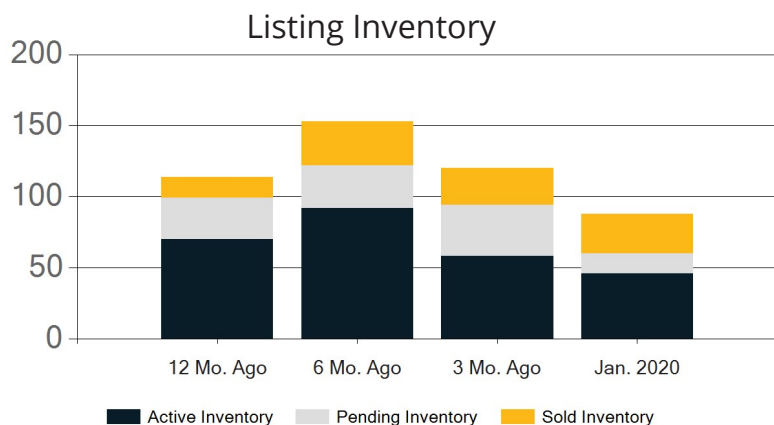


	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	53	17	15	\$915,028	32
3 Mo. Ago	55	39	27	\$810,657	48
6 Mo. Ago	84	34	28	\$889,036	27
12 Mo. Ago	88	33	10	\$808,765	70





	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	46	14	28	\$739,614	45
3 Mo. Ago	58	36	26	\$834,750	69
6 Mo. Ago	92	30	31	\$862,497	52
12 Mo. Ago	70	29	15	\$881,159	56

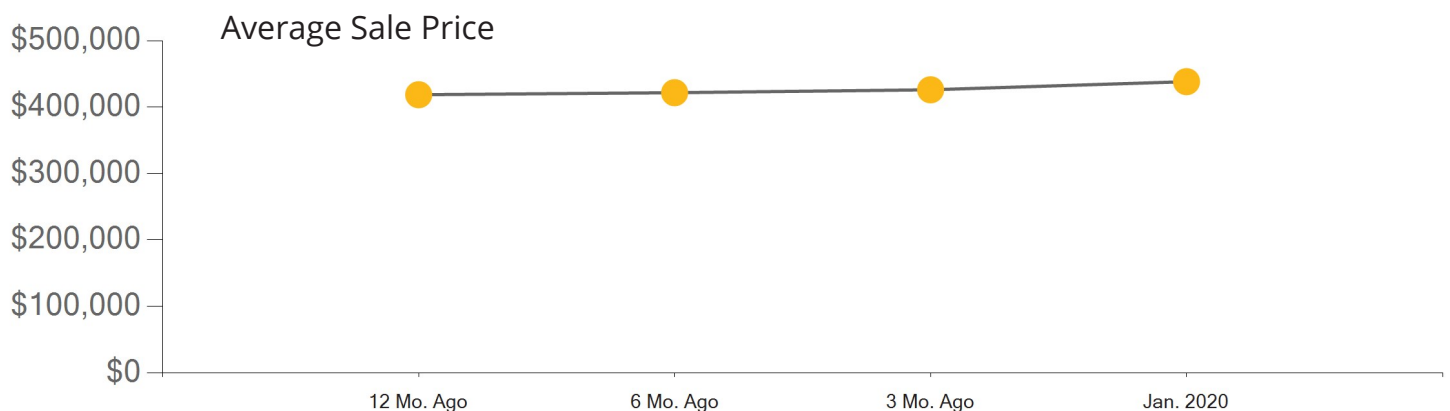
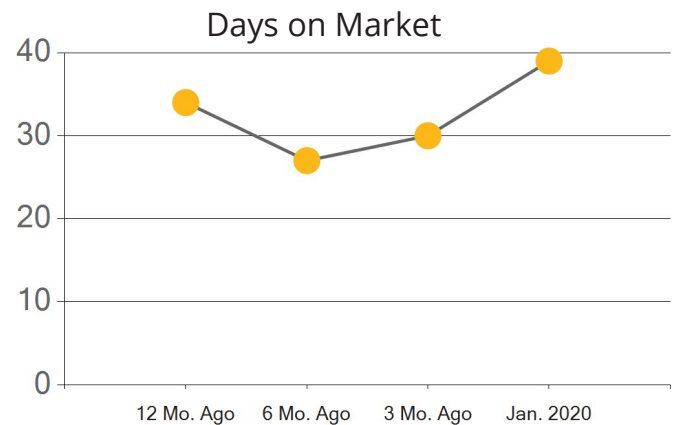
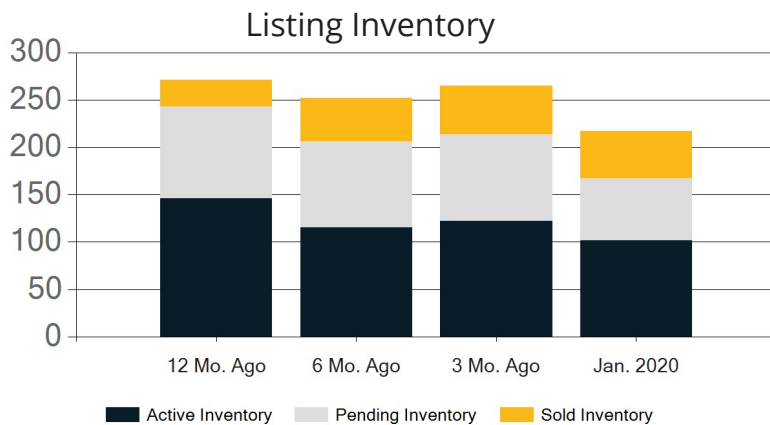


Compton Market Update

JANUARY 2020

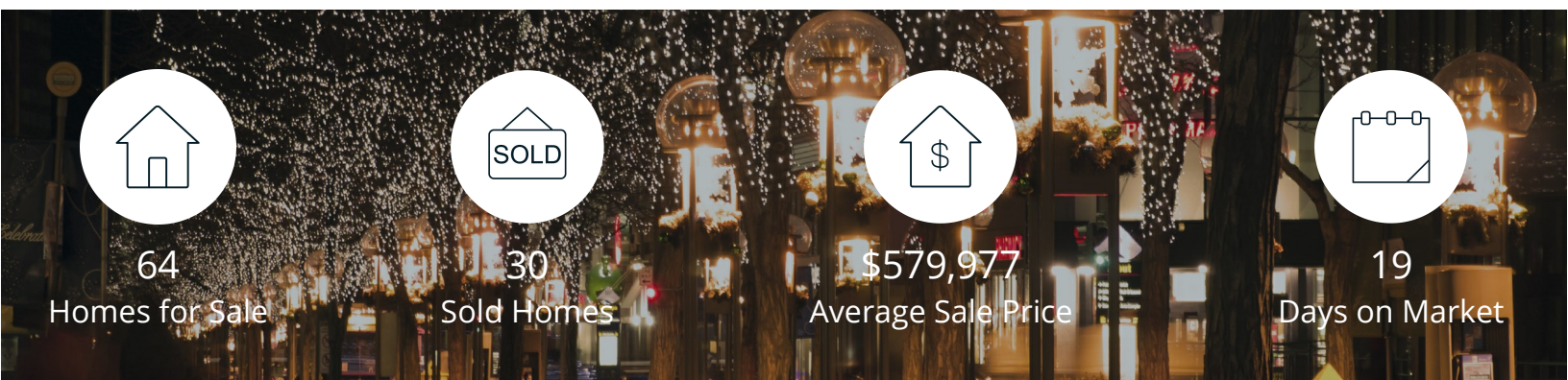


	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	102	65	50	\$438,398	39
3 Mo. Ago	122	92	51	\$426,157	30
6 Mo. Ago	115	91	46	\$421,770	27
12 Mo. Ago	146	97	28	\$418,714	34

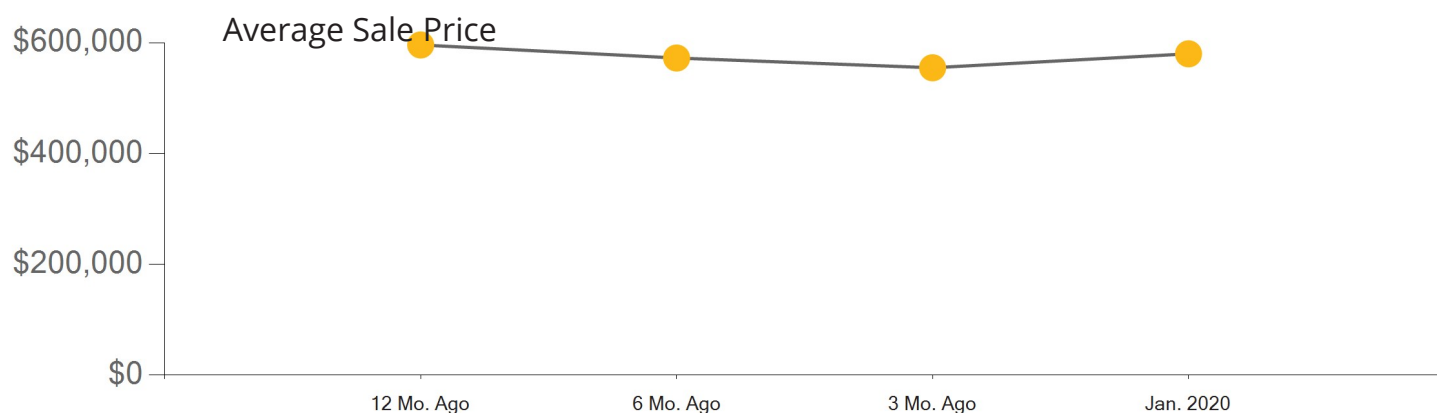
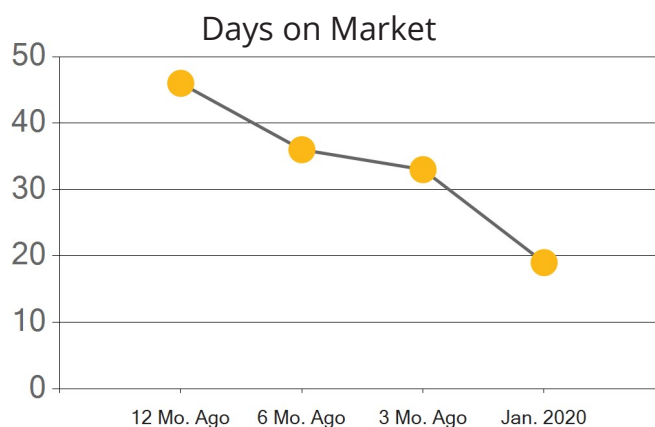


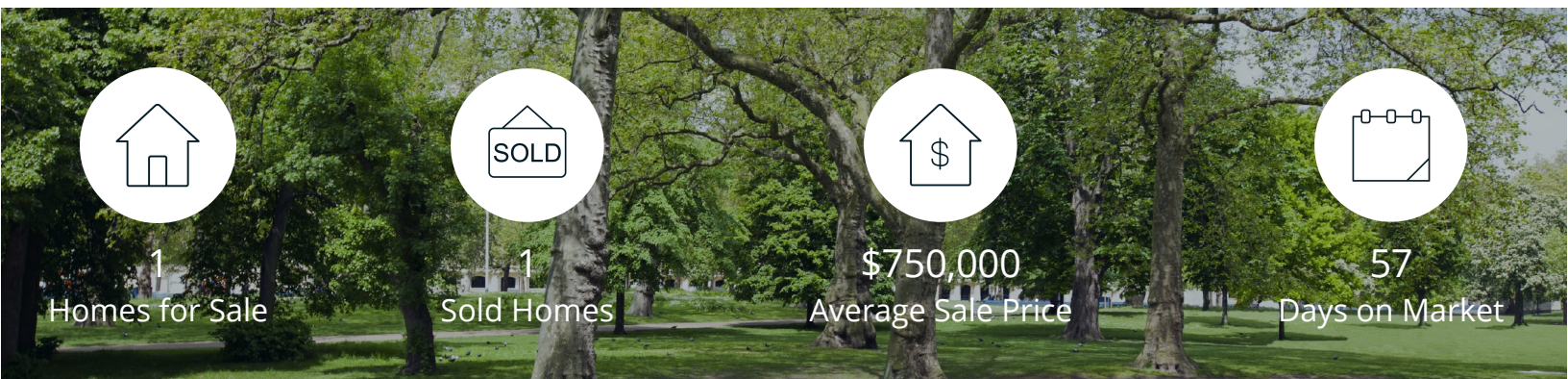
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	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	64	27	30	\$579,977	19
3 Mo. Ago	74	56	46	\$554,793	33
6 Mo. Ago	80	53	41	\$572,385	36
12 Mo. Ago	98	40	33	\$596,024	46





1
Homes for Sale

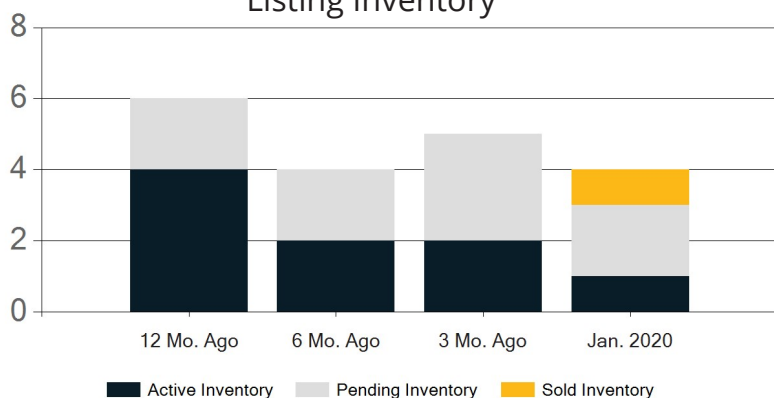
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Sold Homes

\$750,000
Average Sale Price

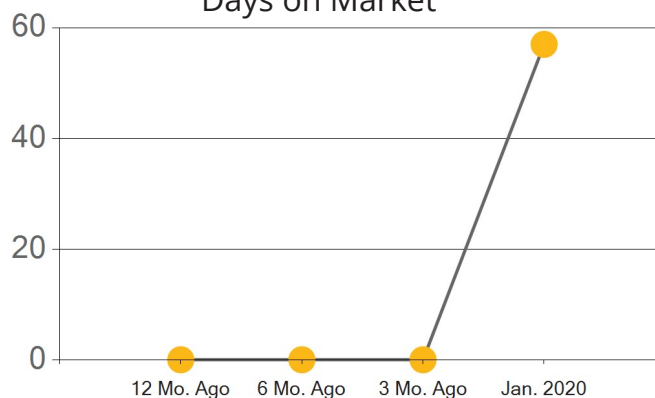
57
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	1	2	1	\$750,000	57
3 Mo. Ago	2	3	0	\$0	0
6 Mo. Ago	2	2	0	\$0	0
12 Mo. Ago	4	2	0	\$0	0

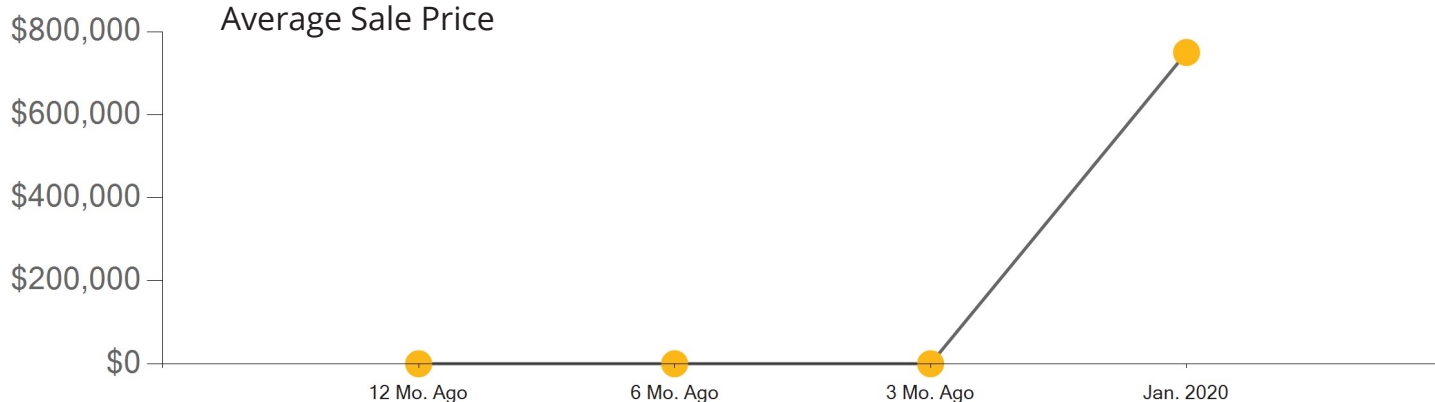
Listing Inventory



Days on Market

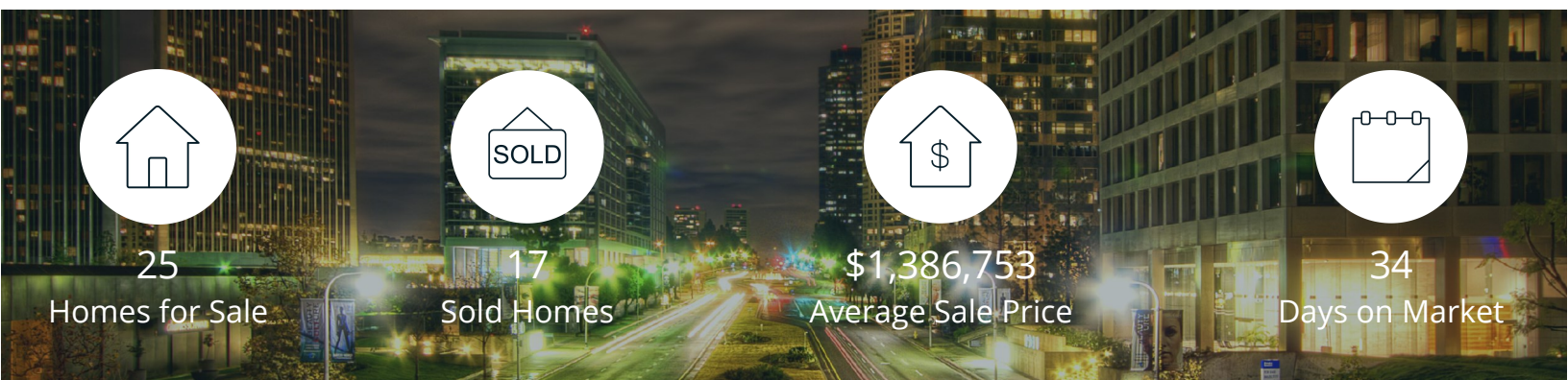


Average Sale Price

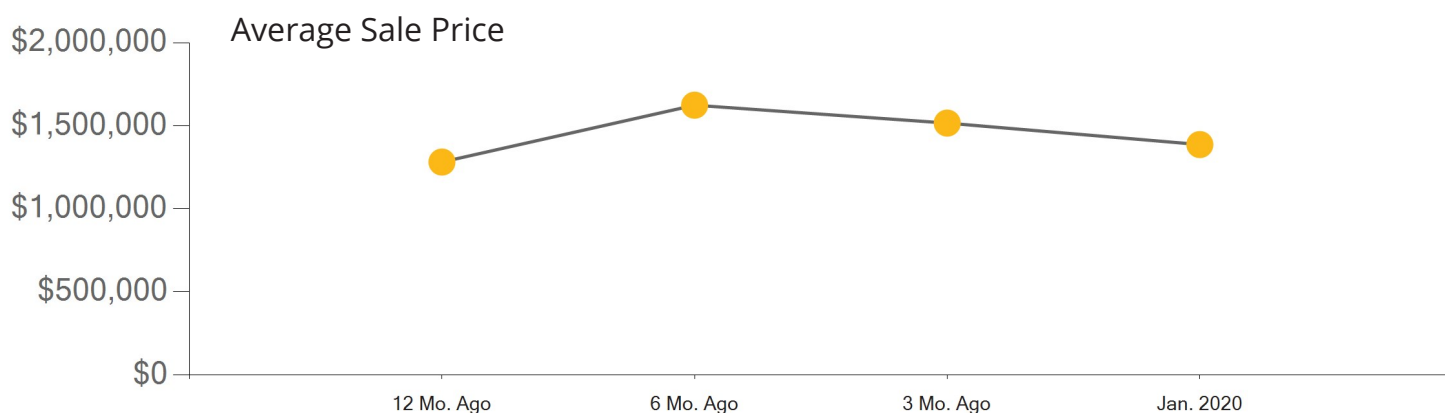
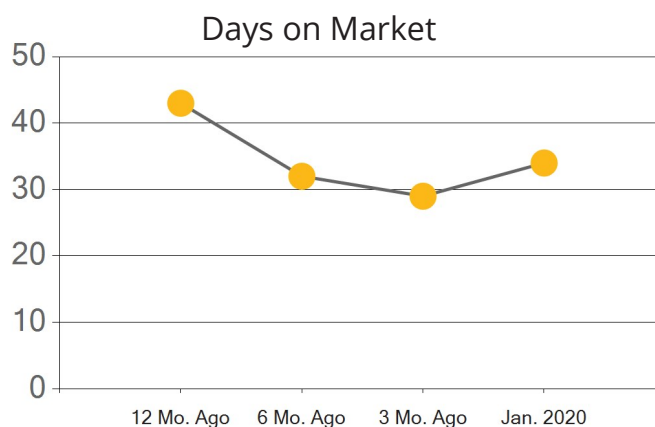
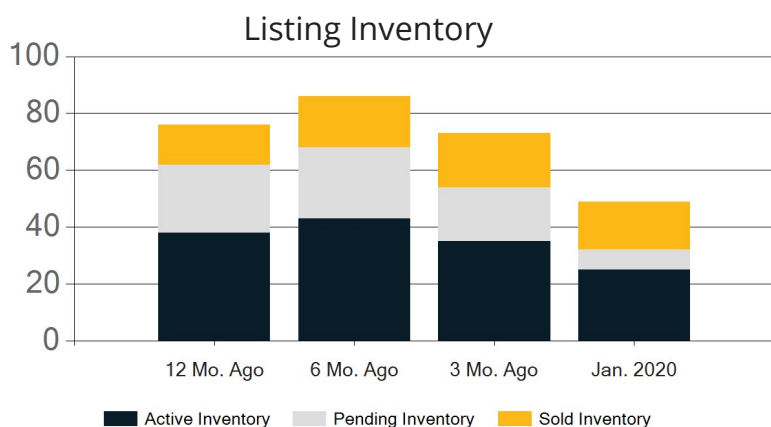


Culver City Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	25	7	17	\$1,386,753	34
3 Mo. Ago	35	19	19	\$1,516,088	29
6 Mo. Ago	43	25	18	\$1,623,833	32
12 Mo. Ago	38	24	14	\$1,281,357	43

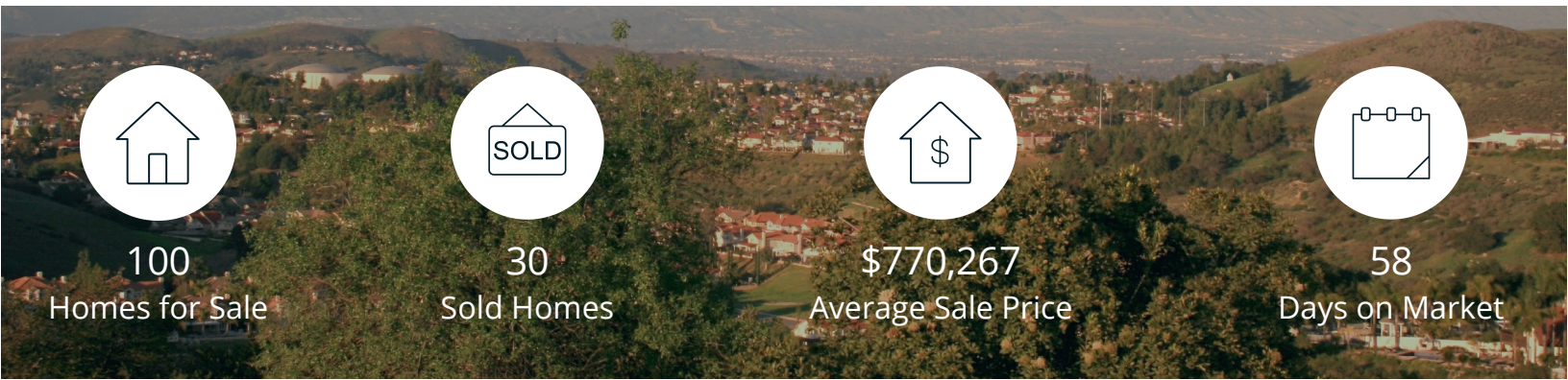


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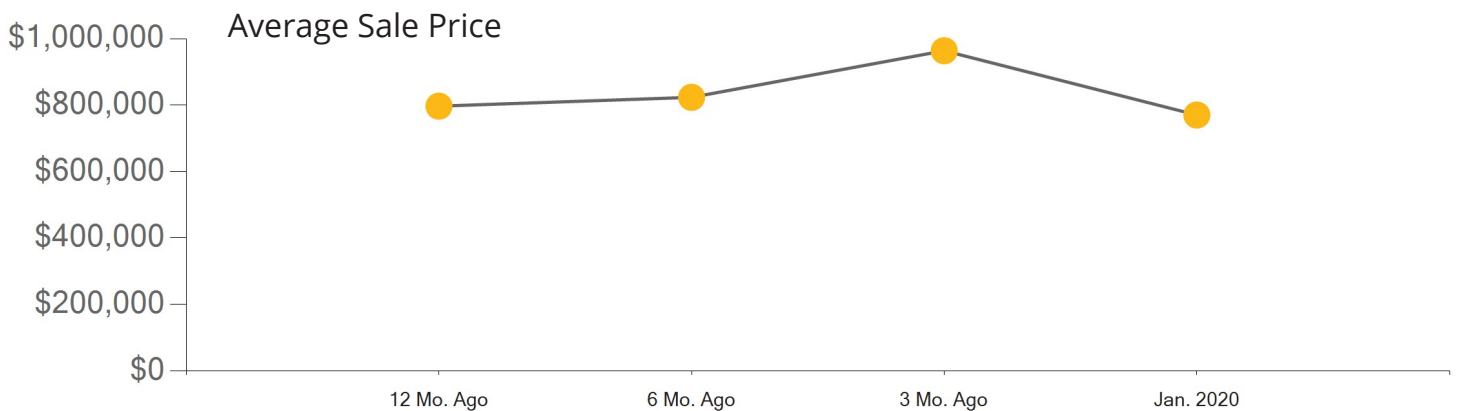
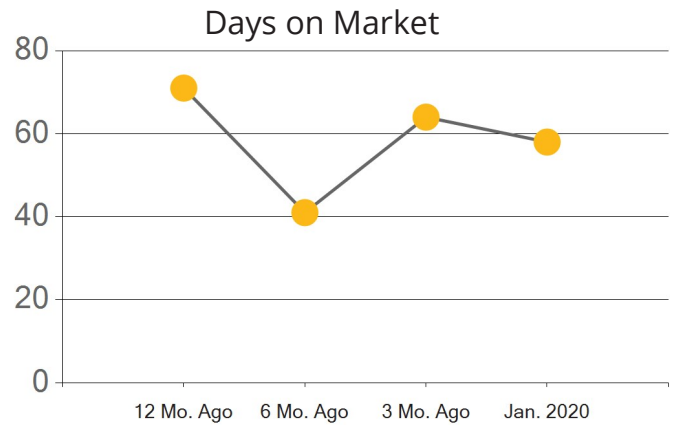
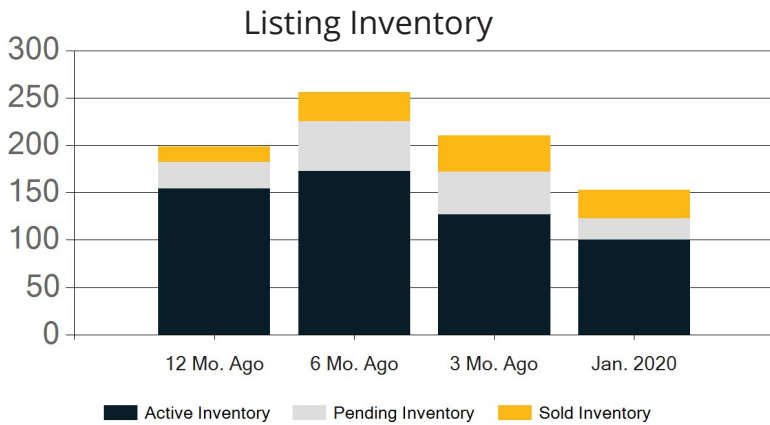
FIRSTTEAM
REAL ESTATE

Diamond Bar Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	100	23	30	\$770,267	58
3 Mo. Ago	127	45	38	\$963,873	64
6 Mo. Ago	173	52	31	\$823,603	41
12 Mo. Ago	154	28	17	\$796,999	71

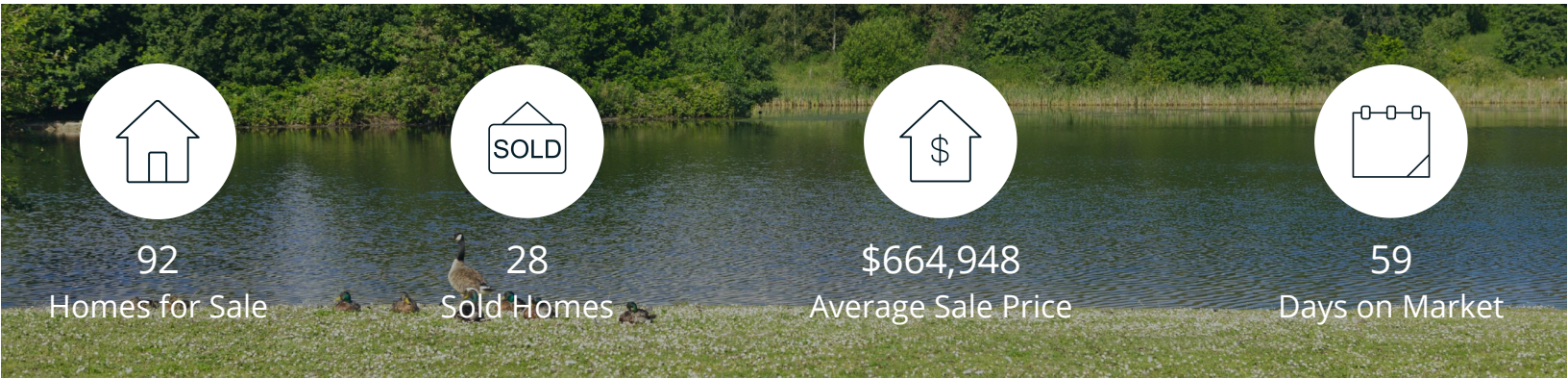


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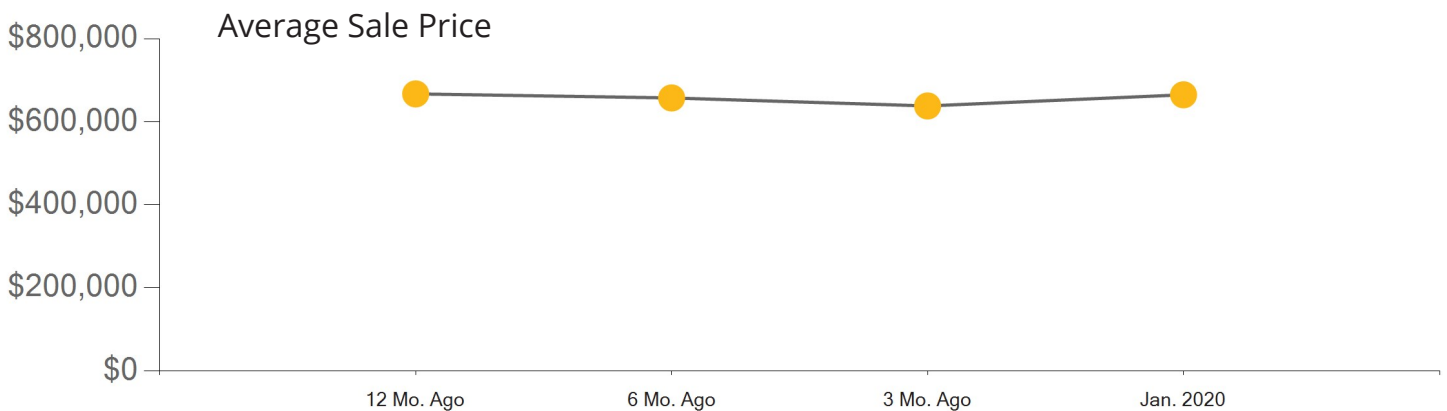
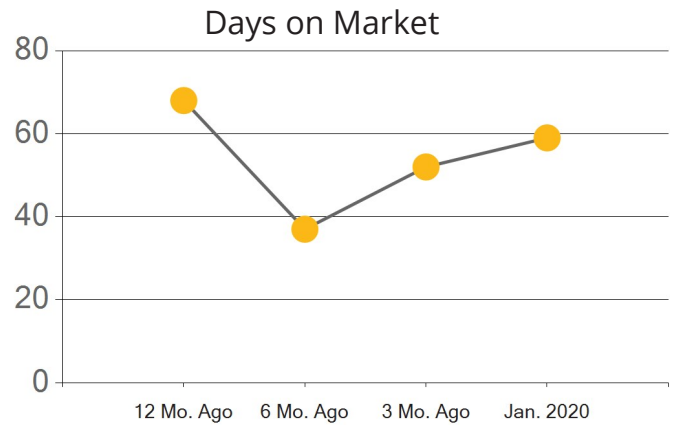
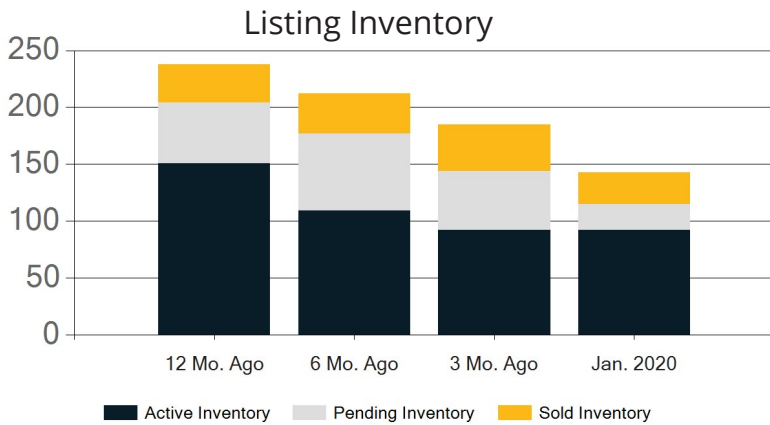
FIRSTTEAM
REAL ESTATE

Downey Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	92	23	28	\$664,948	59
3 Mo. Ago	92	52	41	\$638,050	52
6 Mo. Ago	109	68	35	\$657,383	37
12 Mo. Ago	151	53	34	\$667,157	68



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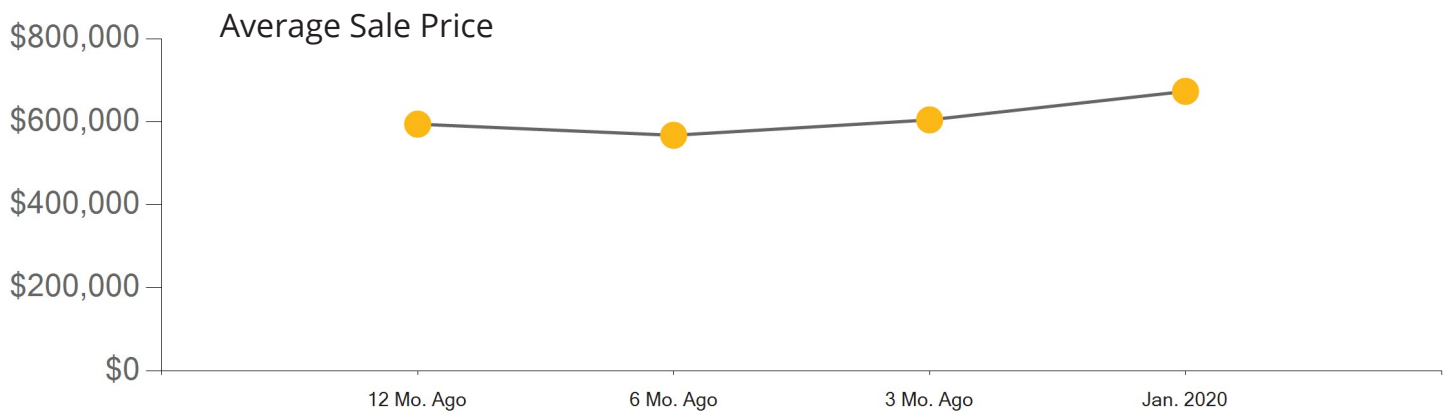
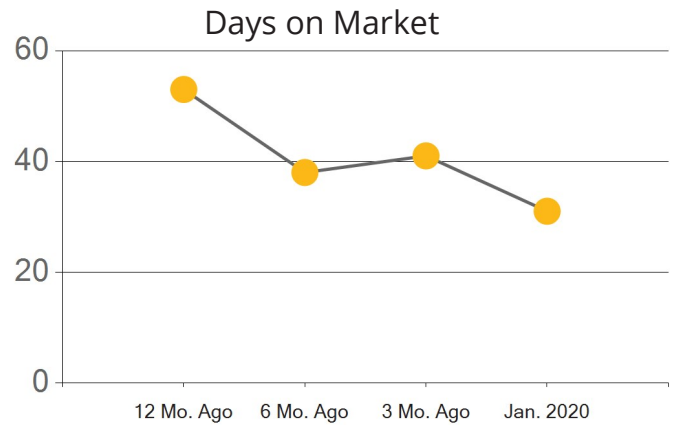
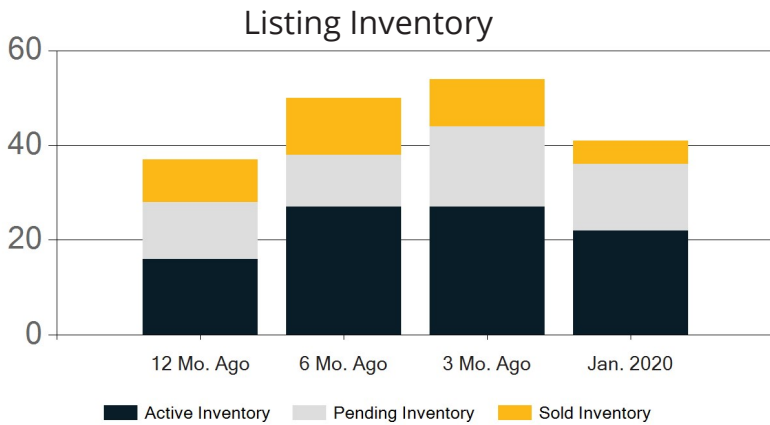
FIRSTTEAM
REAL ESTATE

Duarte Market Update

JANUARY 2020

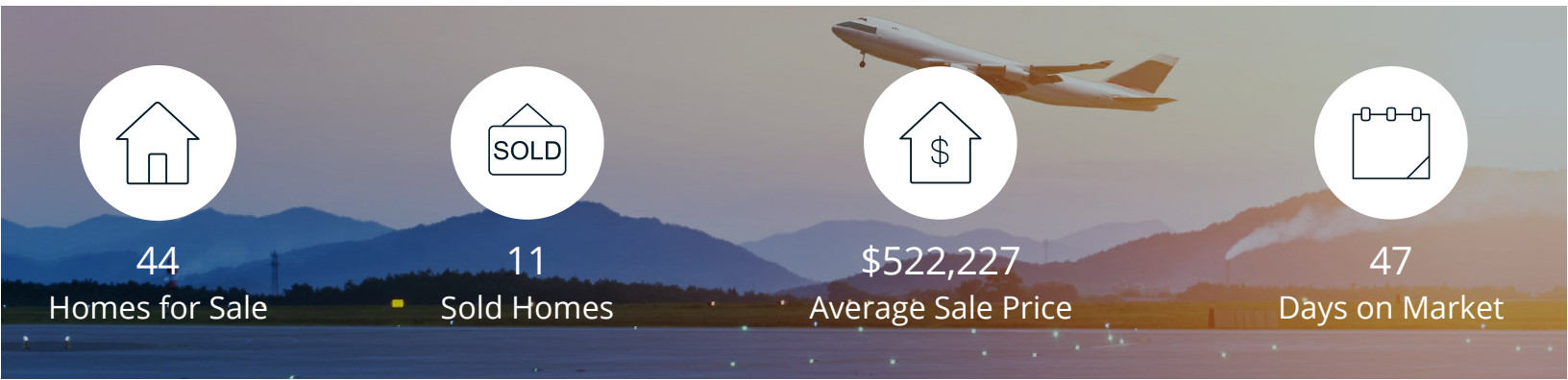


	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	22	14	5	\$673,190	31
3 Mo. Ago	27	17	10	\$604,500	41
6 Mo. Ago	27	11	12	\$567,375	38
12 Mo. Ago	16	12	9	\$594,222	53

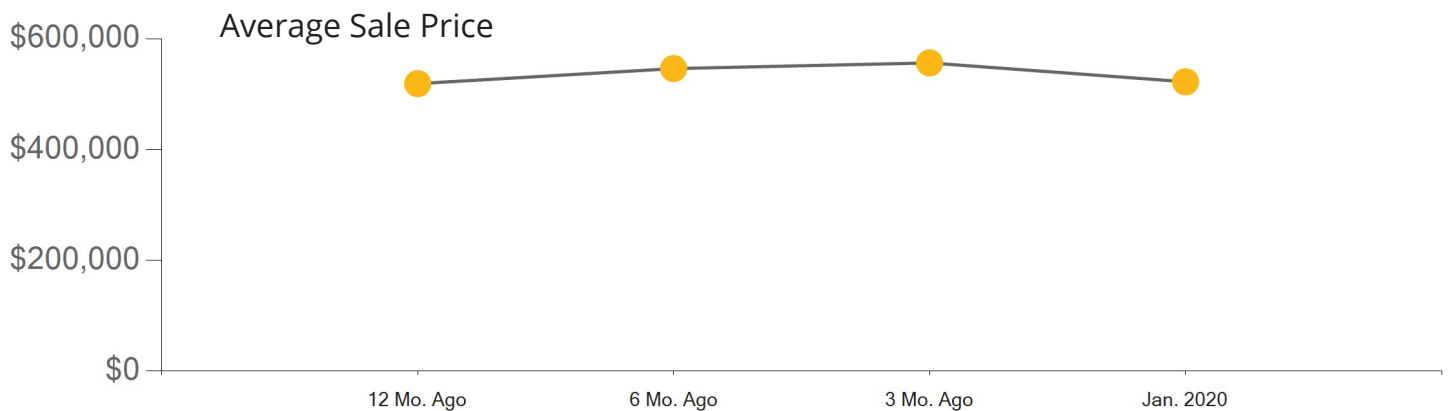
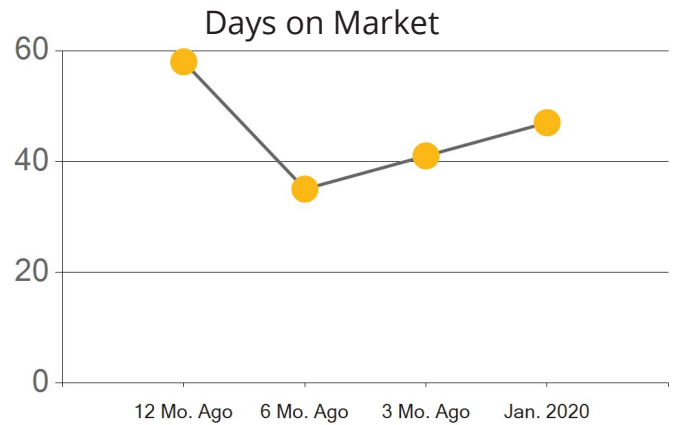
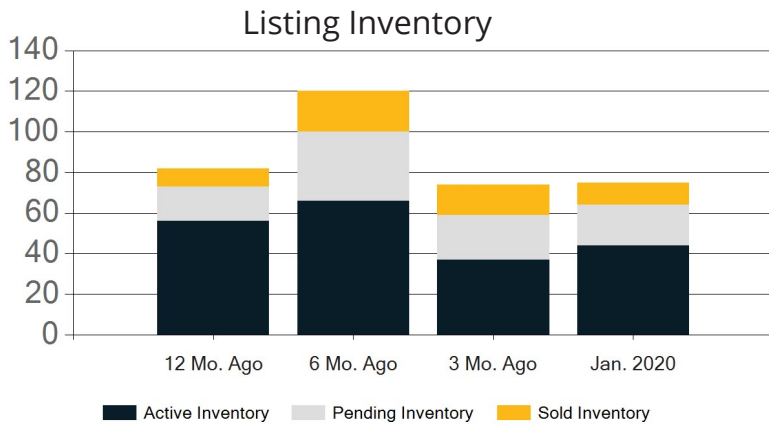


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REAL ESTATE

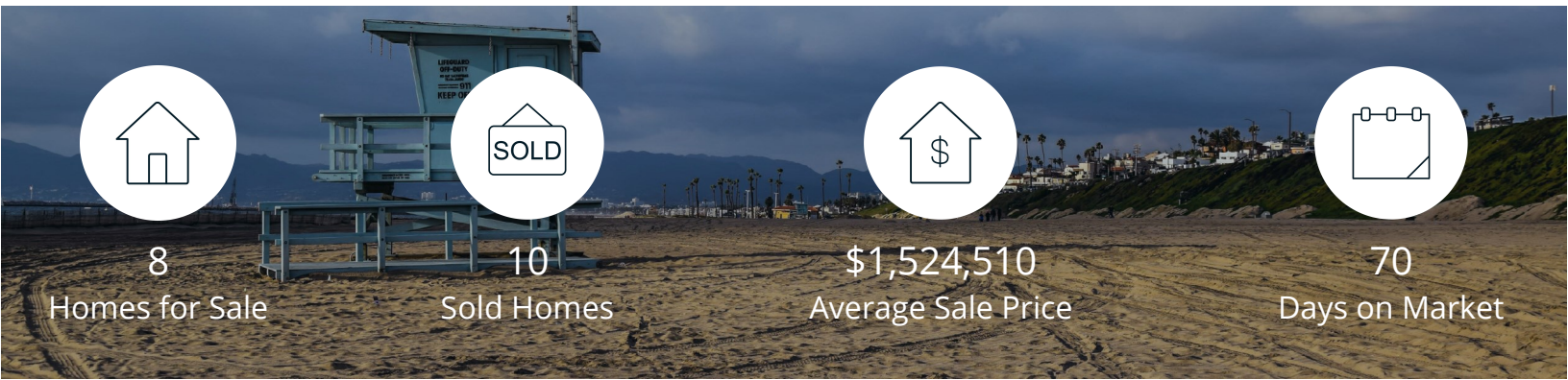


	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	44	20	11	\$522,227	47
3 Mo. Ago	37	22	15	\$556,333	41
6 Mo. Ago	66	34	20	\$546,053	35
12 Mo. Ago	56	17	9	\$518,889	58

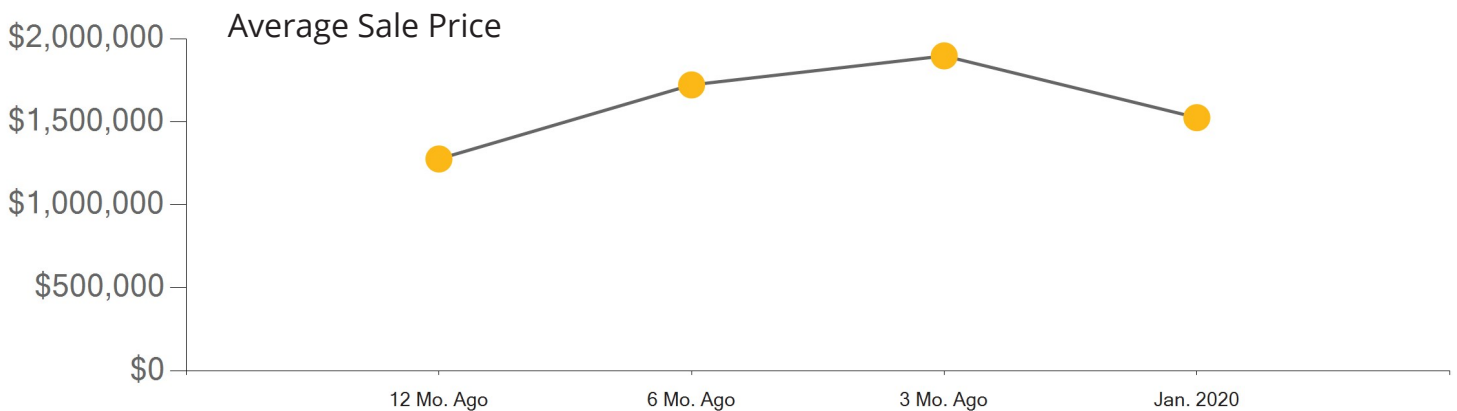
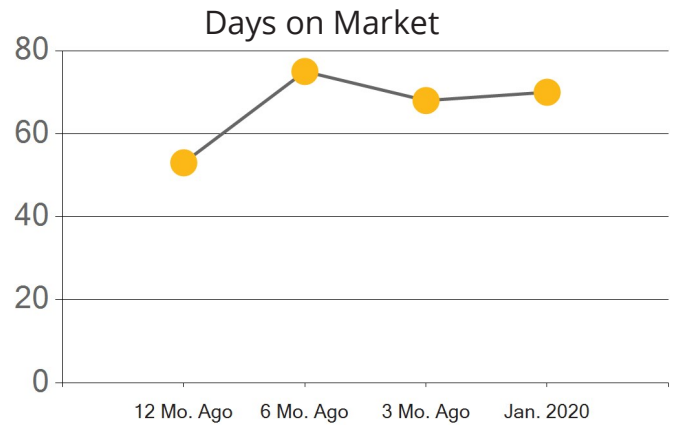
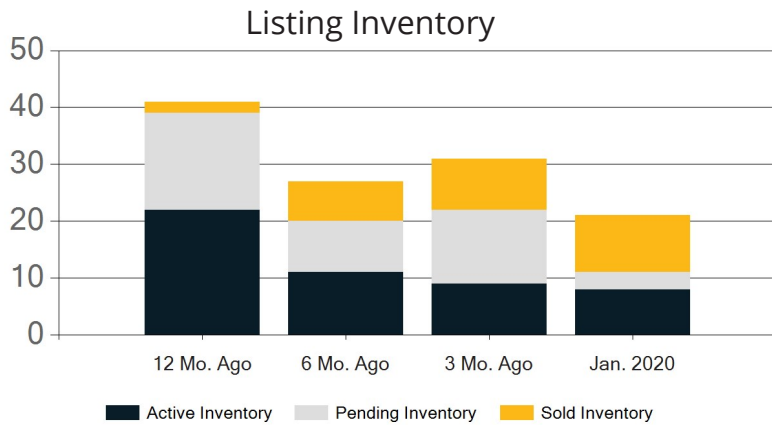


El Segundo Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	8	3	10	\$1,524,510	70
3 Mo. Ago	9	13	9	\$1,896,667	68
6 Mo. Ago	11	9	7	\$1,722,000	75
12 Mo. Ago	22	17	2	\$1,275,750	53

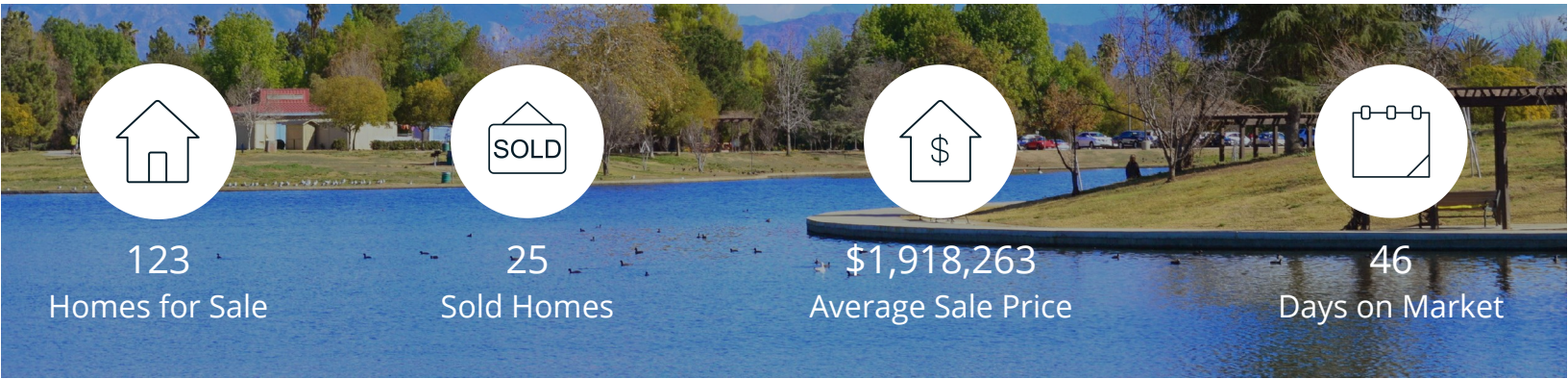


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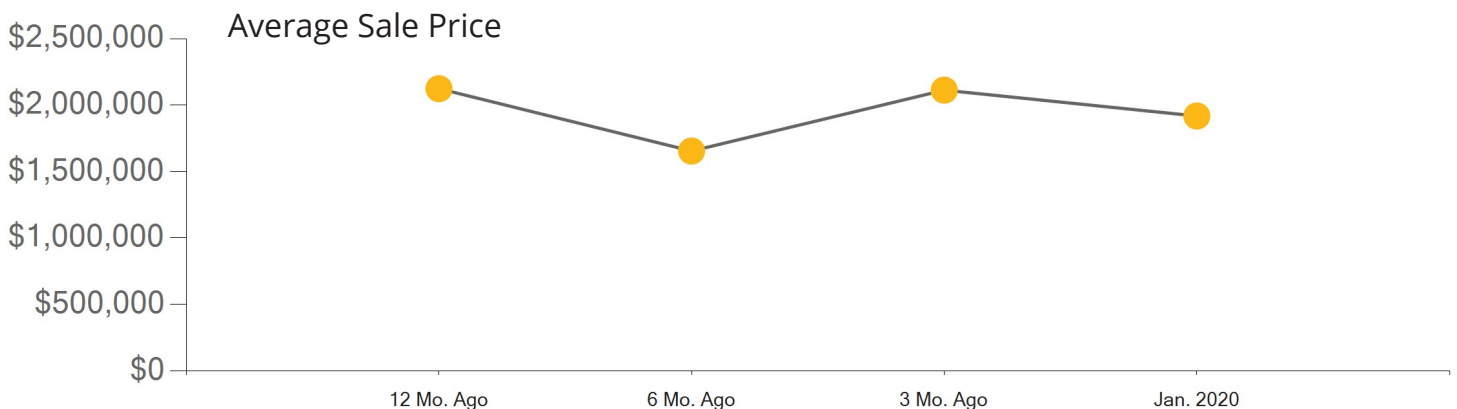
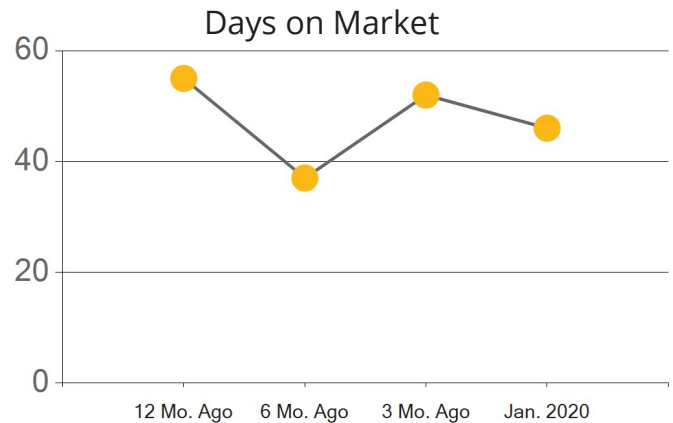
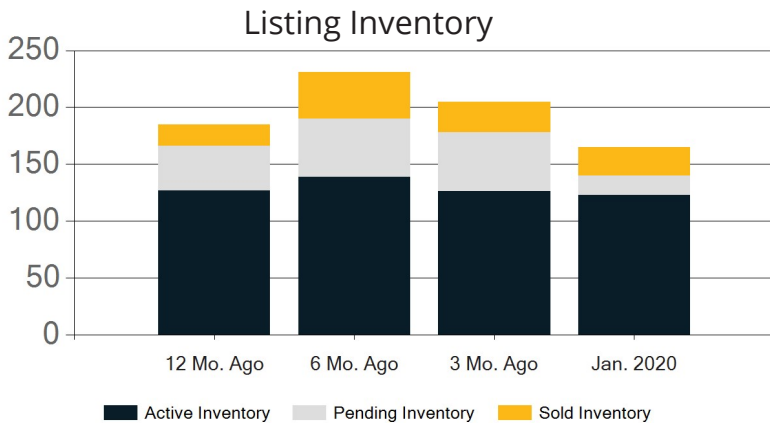
FIRSTTEAM
REAL ESTATE

Encino Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	123	17	25	\$1,918,263	46
3 Mo. Ago	126	52	27	\$2,112,937	52
6 Mo. Ago	139	51	41	\$1,654,416	37
12 Mo. Ago	127	39	19	\$2,124,158	55

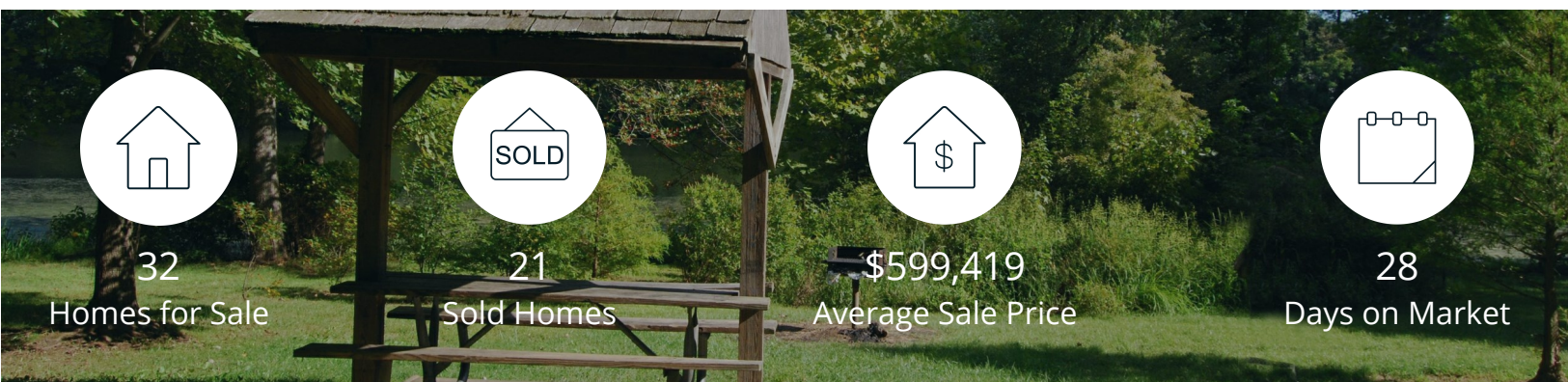


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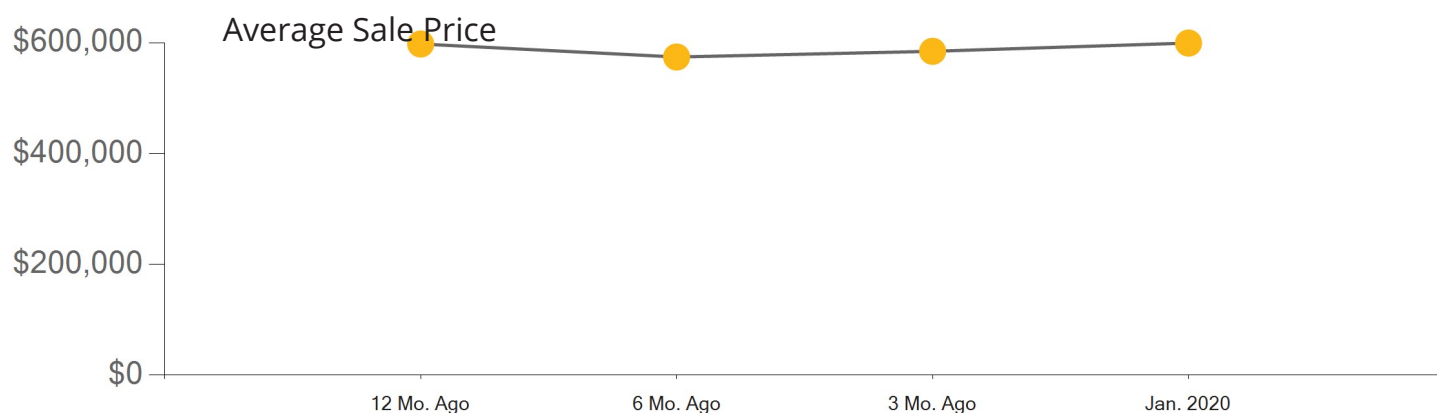
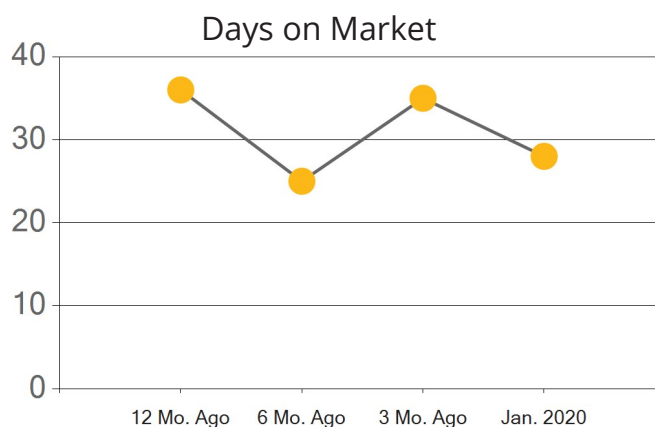
FIRSTTEAM
REAL ESTATE

Gardena Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	32	17	21	\$599,419	28
3 Mo. Ago	29	31	29	\$584,553	35
6 Mo. Ago	43	39	31	\$574,255	25
12 Mo. Ago	48	29	21	\$597,740	36



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FIRSTTEAM
REAL ESTATE

Glassell Park Market Update

JANUARY 2020



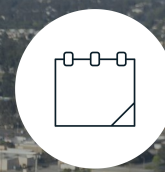
4
Homes for Sale



2
Sold Homes



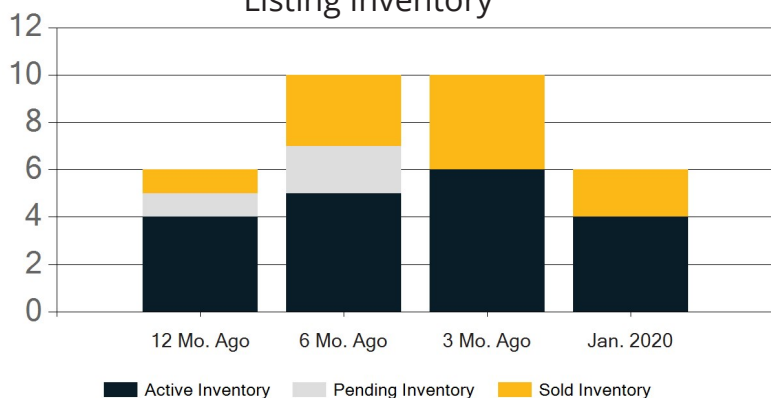
\$939,500
Average Sale Price



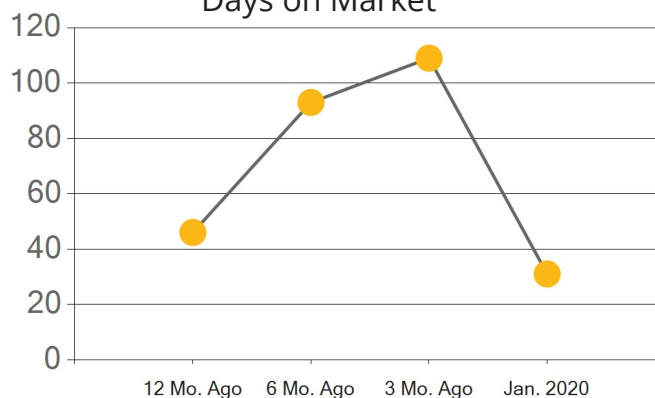
31
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	4	0	2	\$939,500	31
3 Mo. Ago	6	0	4	\$678,750	109
6 Mo. Ago	5	2	3	\$755,167	93
12 Mo. Ago	4	1	1	\$570,000	46

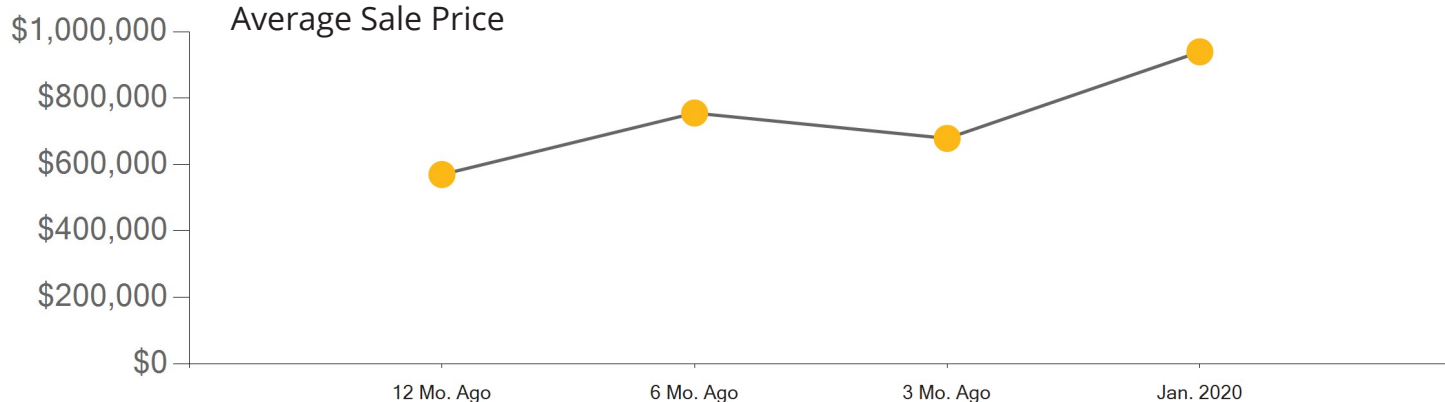
Listing Inventory



Days on Market



Average Sale Price



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REAL ESTATE



70
Homes for Sale



39
Sold Homes



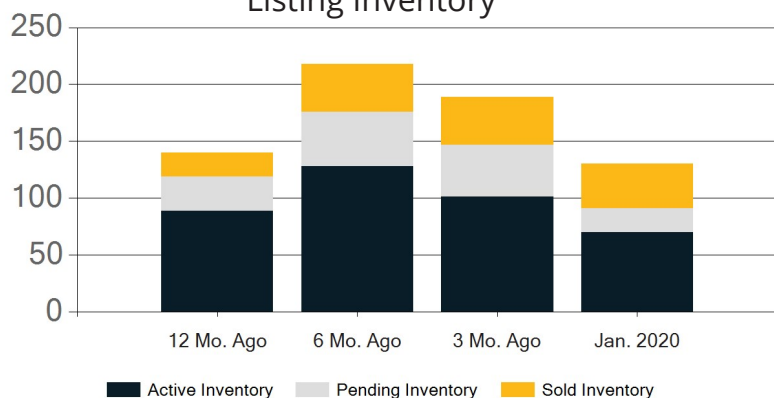
\$1,016,041
Average Sale Price



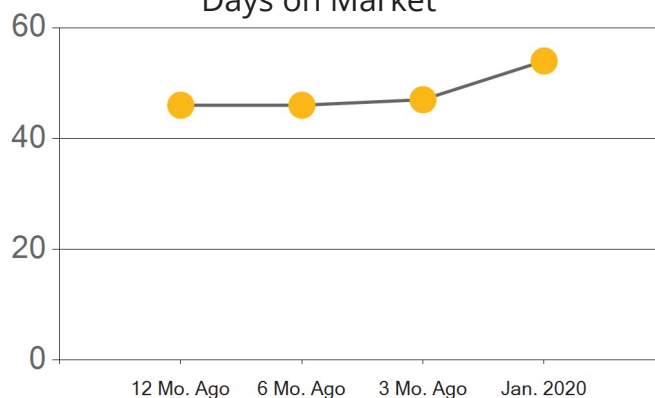
54
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	70	21	39	\$1,016,041	54
3 Mo. Ago	101	46	42	\$1,065,557	47
6 Mo. Ago	128	48	42	\$999,774	46
12 Mo. Ago	89	30	21	\$1,135,614	46

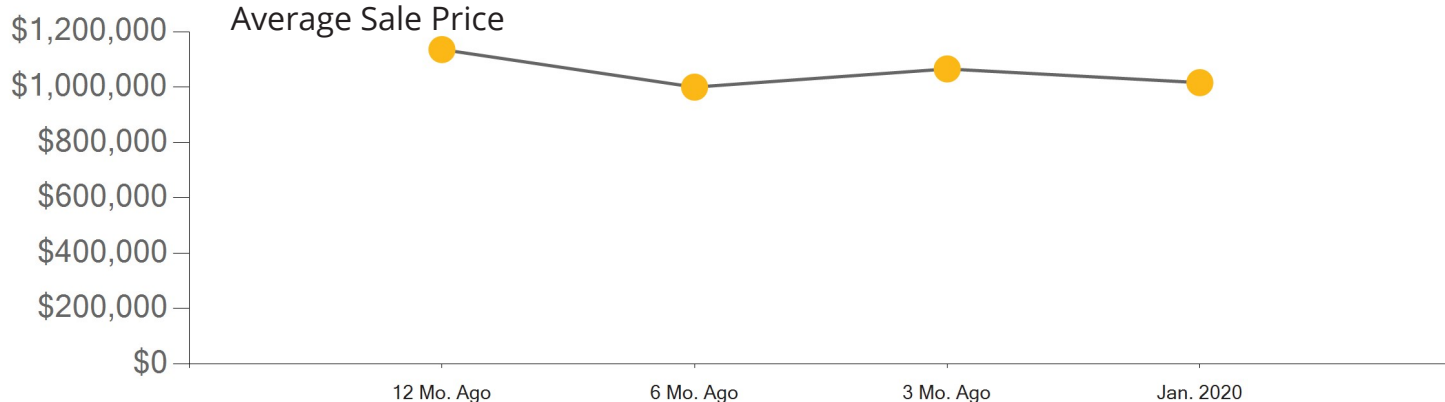
Listing Inventory



Days on Market



Average Sale Price



Glendora Market Update

JANUARY 2020



75
Homes for Sale



18
Sold Homes



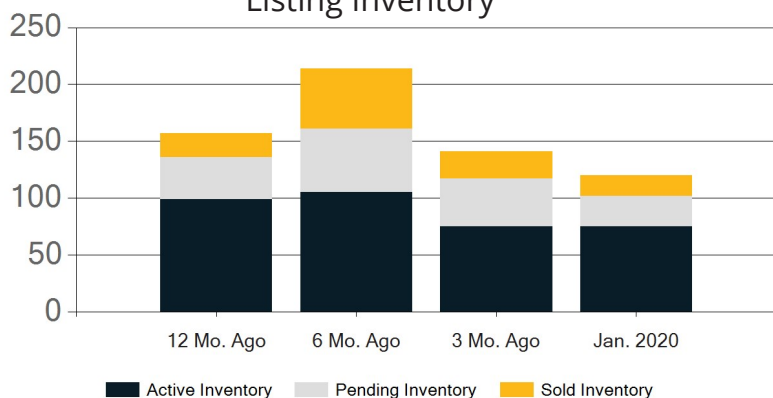
\$766,075
Average Sale Price



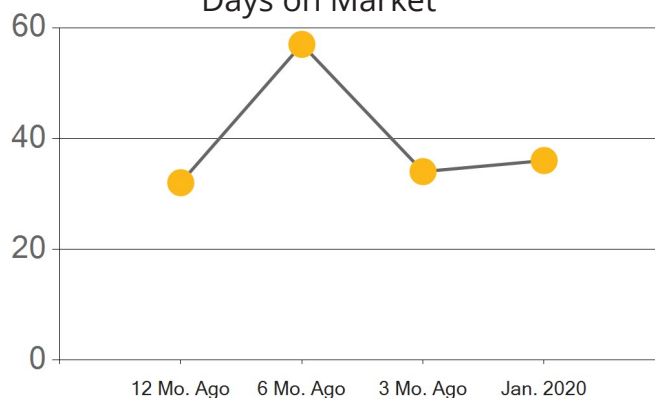
36
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	75	27	18	\$766,075	36
3 Mo. Ago	75	42	24	\$678,745	34
6 Mo. Ago	105	56	53	\$756,117	57
12 Mo. Ago	99	37	21	\$682,795	32

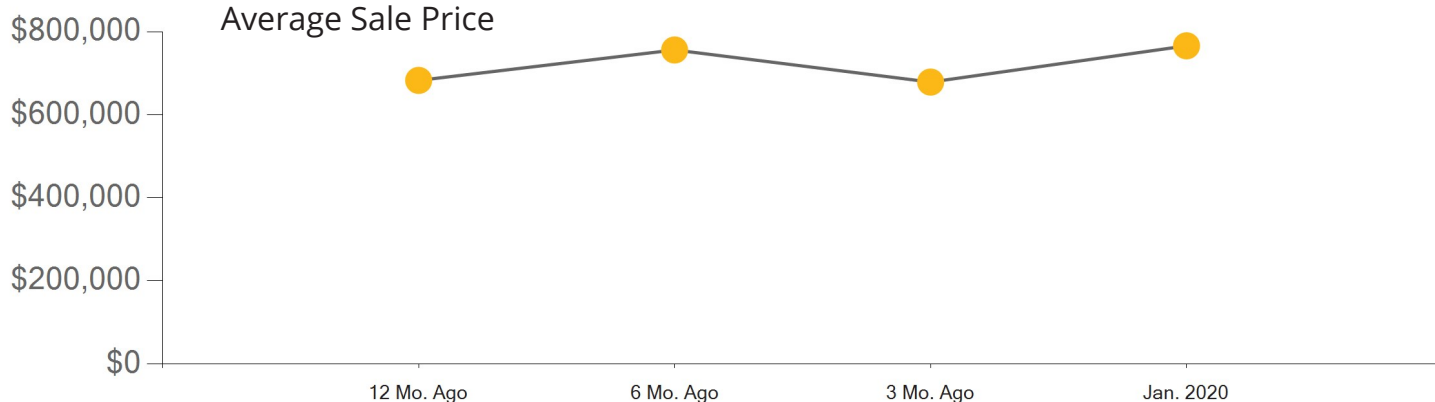
Listing Inventory



Days on Market



Average Sale Price



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FIRSTTEAM
REAL ESTATE

Hacienda Heights Market Update

JANUARY 2020



60
Homes for Sale



26
Sold Homes



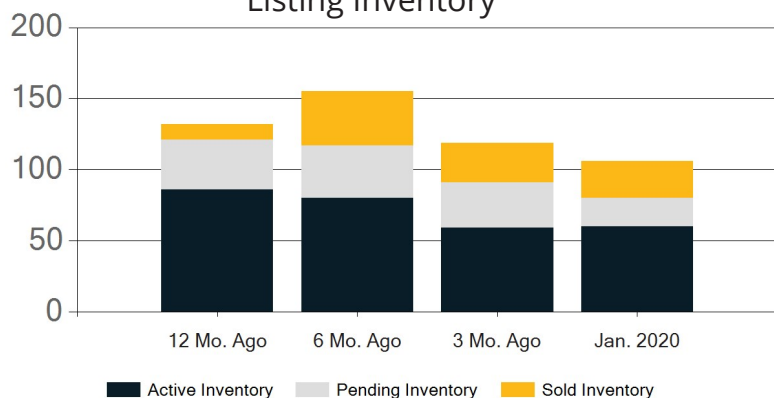
\$667,865
Average Sale Price



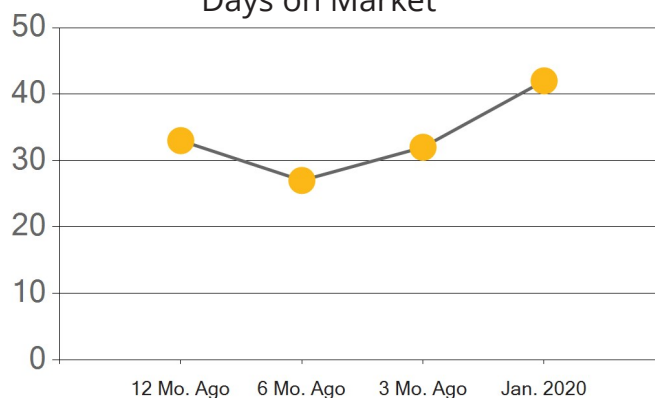
42
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	60	20	26	\$667,865	42
3 Mo. Ago	59	32	28	\$691,857	32
6 Mo. Ago	80	37	38	\$720,039	27
12 Mo. Ago	86	35	11	\$675,000	33

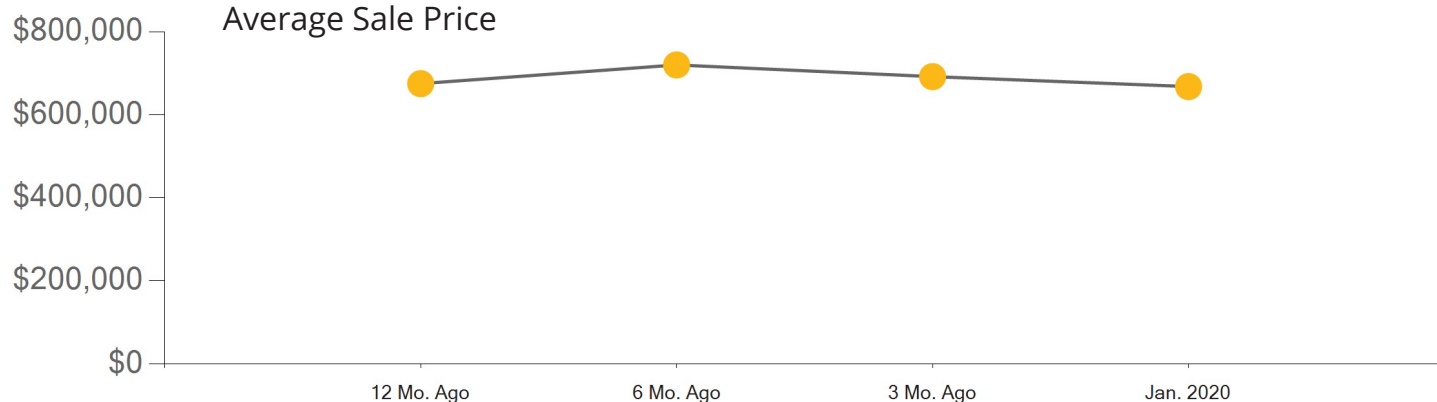
Listing Inventory



Days on Market



Average Sale Price



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FIRSTTEAM
REAL ESTATE

Hawaiian Gardens Market Update

JANUARY 2020



3
Homes for Sale



1
Sold Homes



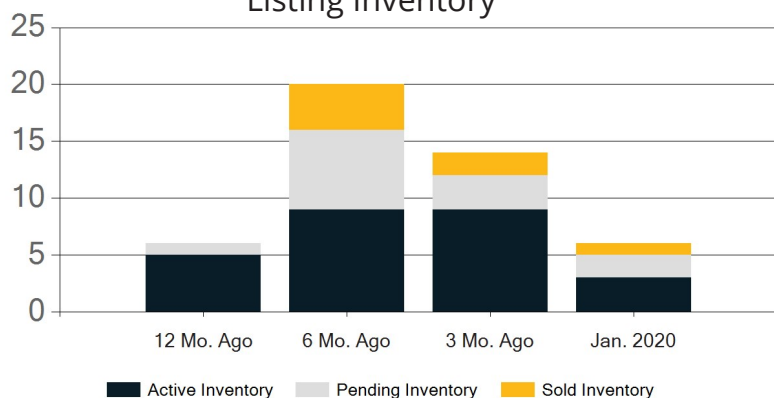
\$550,000
Average Sale Price



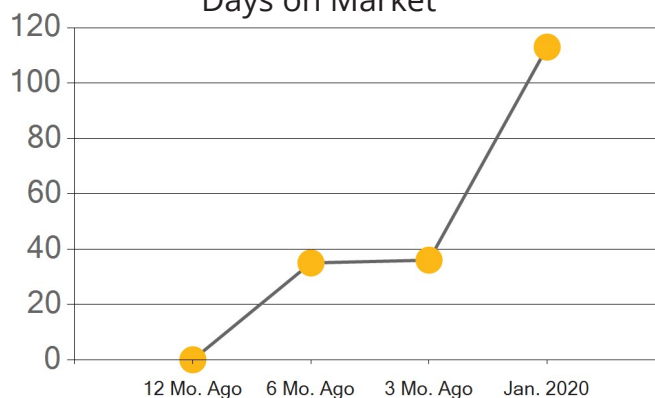
113
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	3	2	1	\$550,000	113
3 Mo. Ago	9	3	2	\$475,750	36
6 Mo. Ago	9	7	4	\$489,975	35
12 Mo. Ago	5	1	0	\$0	0

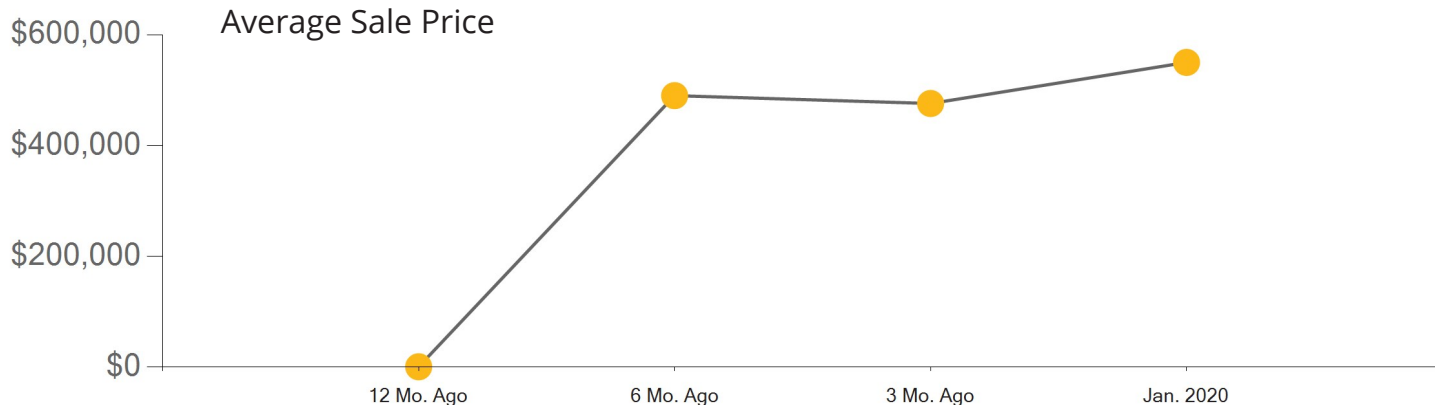
Listing Inventory



Days on Market



Average Sale Price



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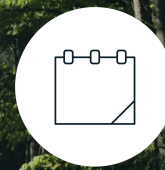
36
Homes for Sale



9
Sold Homes



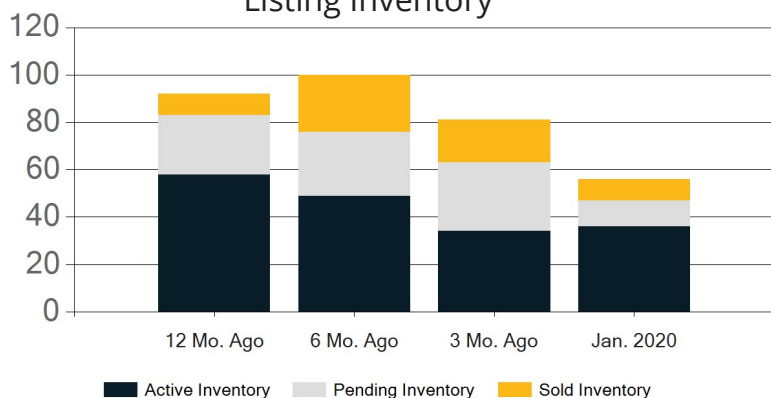
\$732,222
Average Sale Price



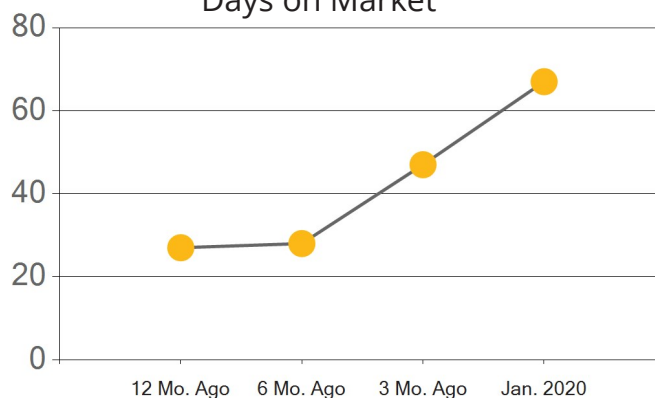
67
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	36	11	9	\$732,222	67
3 Mo. Ago	34	29	18	\$783,674	47
6 Mo. Ago	49	27	24	\$753,214	28
12 Mo. Ago	58	25	9	\$641,469	27

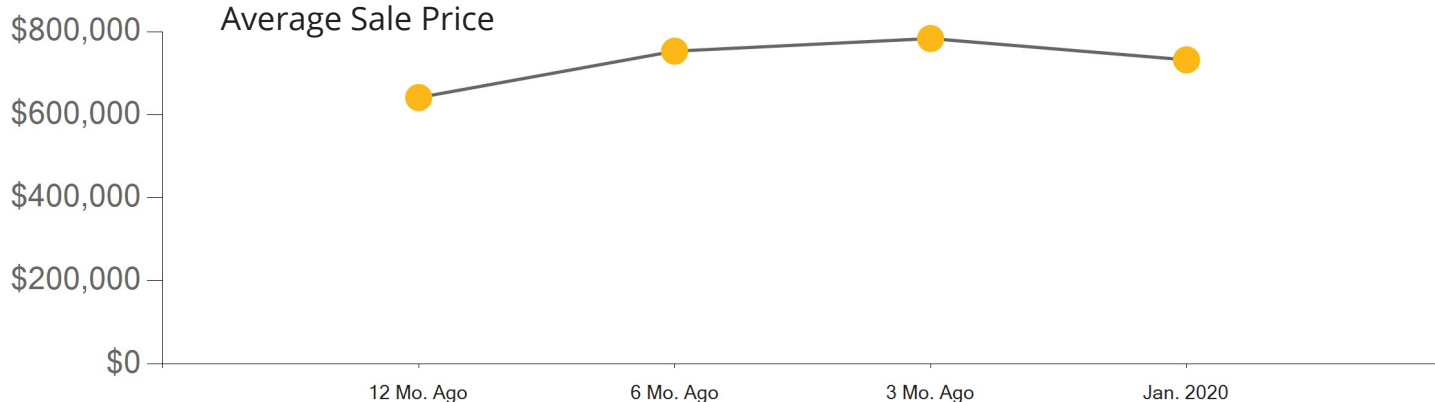
Listing Inventory



Days on Market

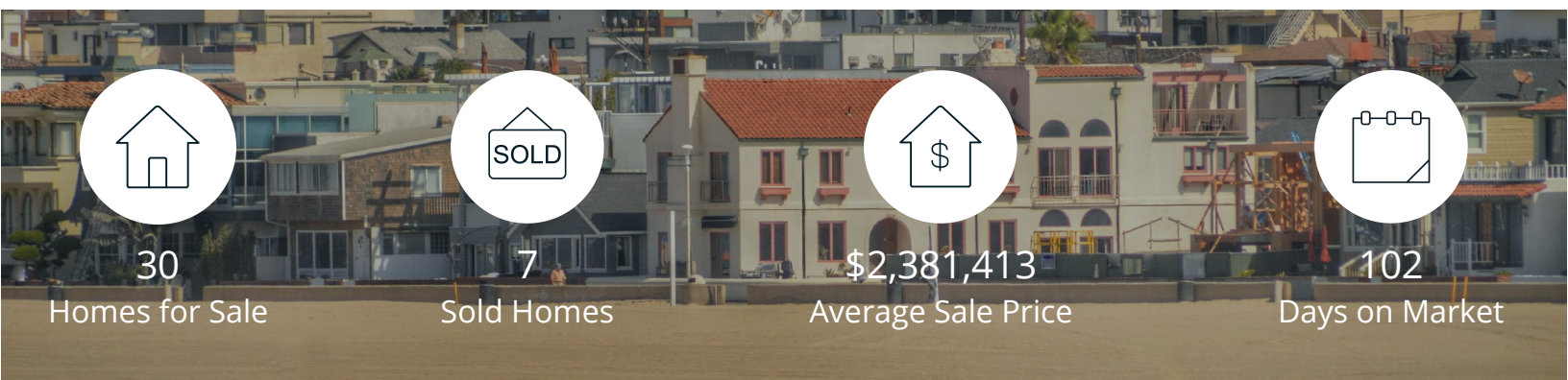


Average Sale Price

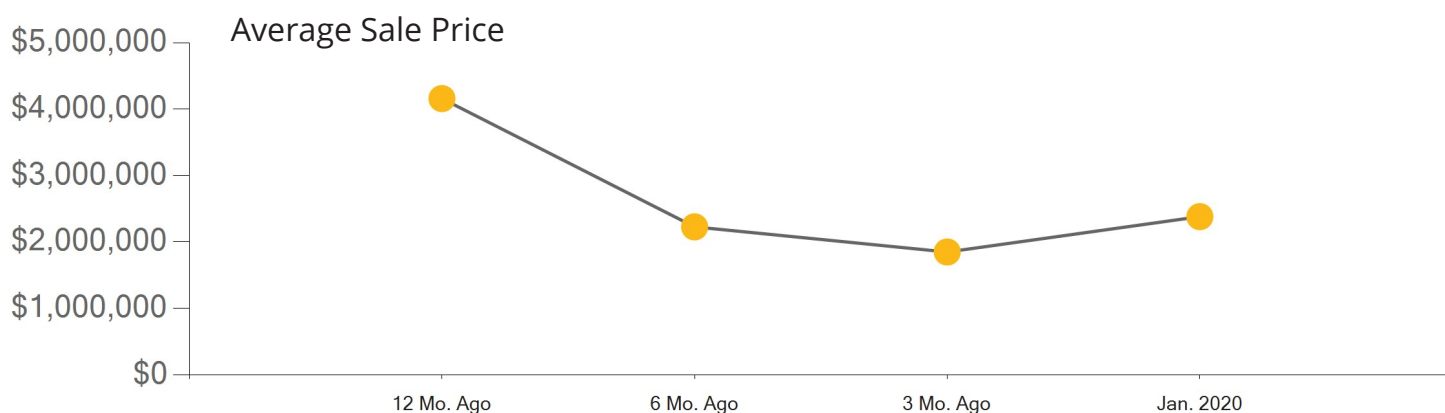
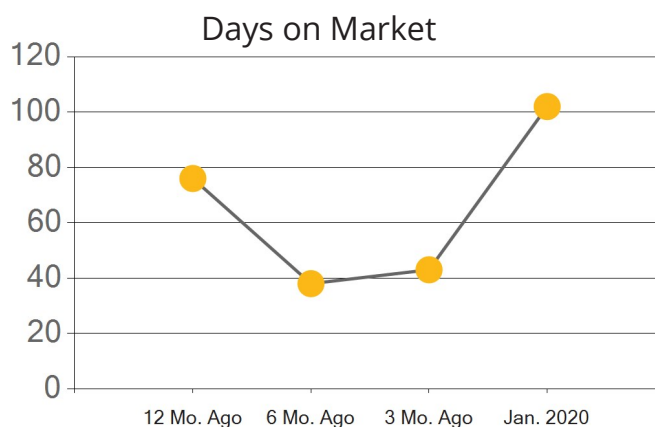
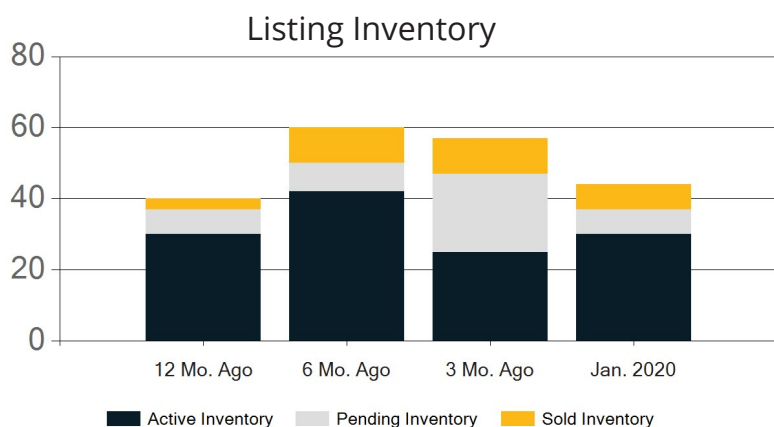


Hermosa Beach Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	30	7	7	\$2,381,413	102
3 Mo. Ago	25	22	10	\$1,848,925	43
6 Mo. Ago	42	8	10	\$2,227,325	38
12 Mo. Ago	30	7	3	\$4,159,333	76



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FIRSTTEAM
REAL ESTATE

Hidden Hills Market Update

JANUARY 2020



20
Homes for Sale



3
Sold Homes



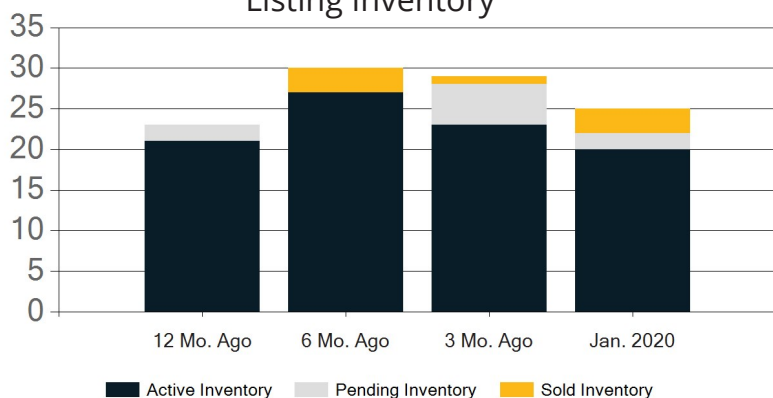
\$3,823,333
Average Sale Price



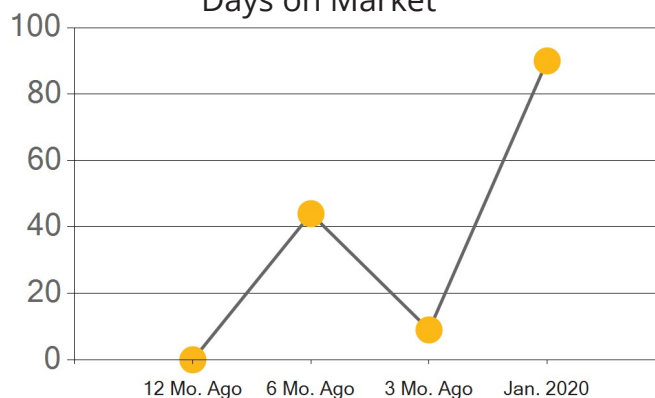
90
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	20	2	3	\$3,823,333	90
3 Mo. Ago	23	5	1	\$3,200,000	9
6 Mo. Ago	27	0	3	\$7,698,333	44
12 Mo. Ago	21	2	0	\$0	0

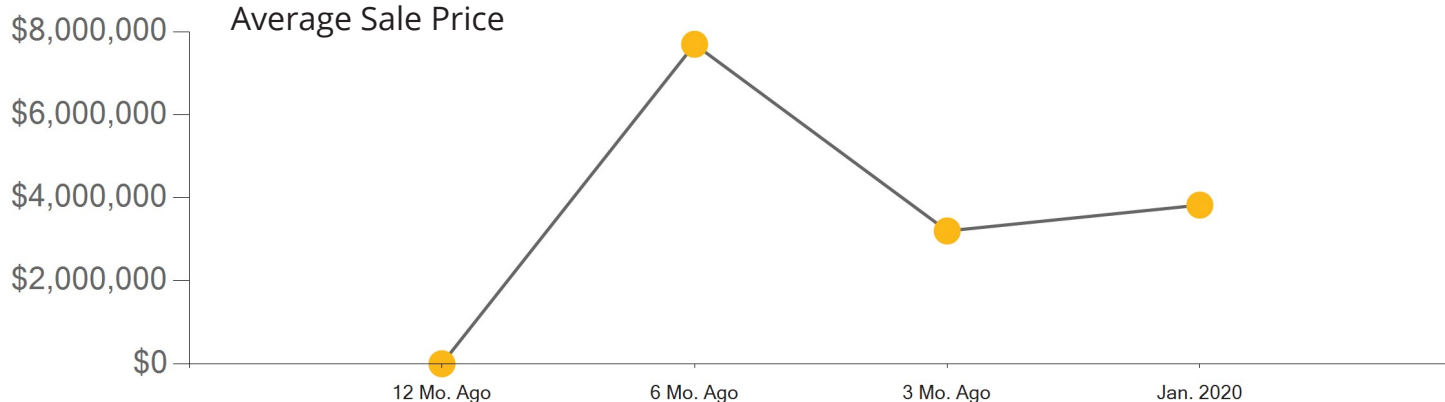
Listing Inventory



Days on Market



Average Sale Price



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REAL ESTATE

Highland Park Market Update

JANUARY 2020



14
Homes for Sale



3
Sold Homes



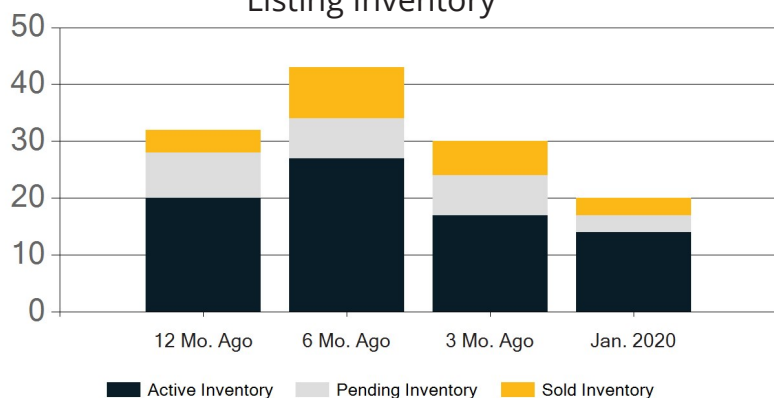
\$703,000
Average Sale Price



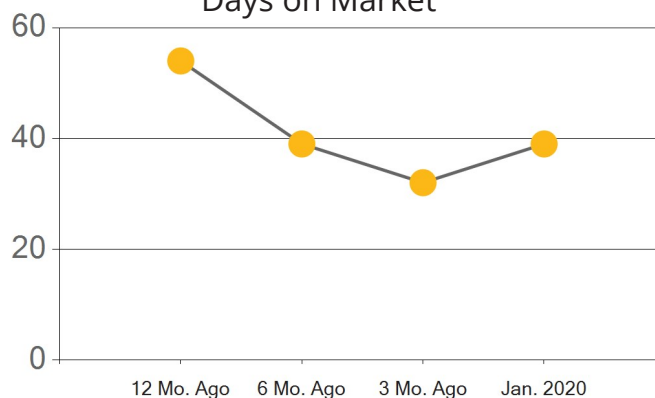
39
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	14	3	3	\$703,000	39
3 Mo. Ago	17	7	6	\$860,000	32
6 Mo. Ago	27	7	9	\$733,433	39
12 Mo. Ago	20	8	4	\$758,000	54

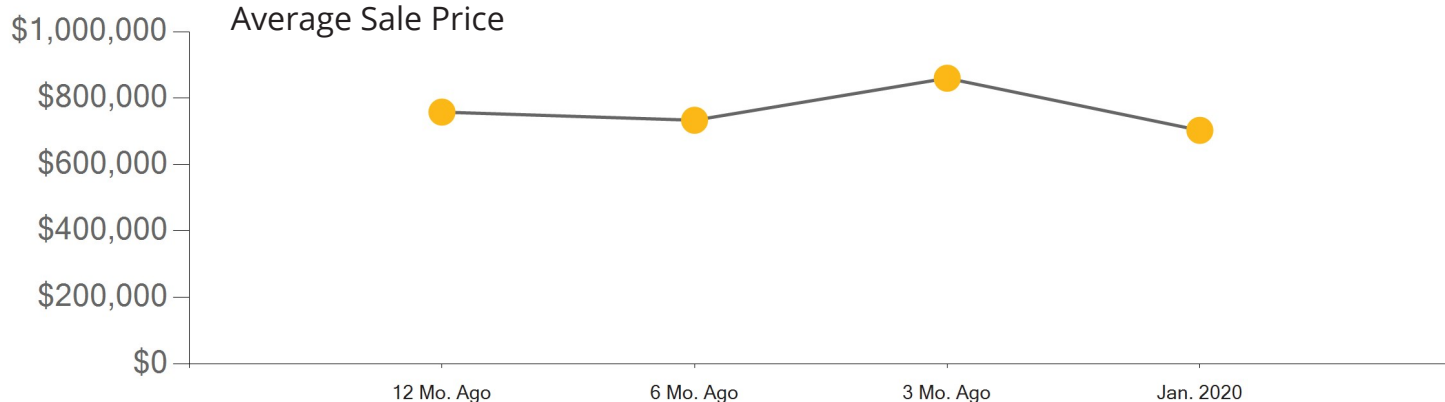
Listing Inventory



Days on Market



Average Sale Price

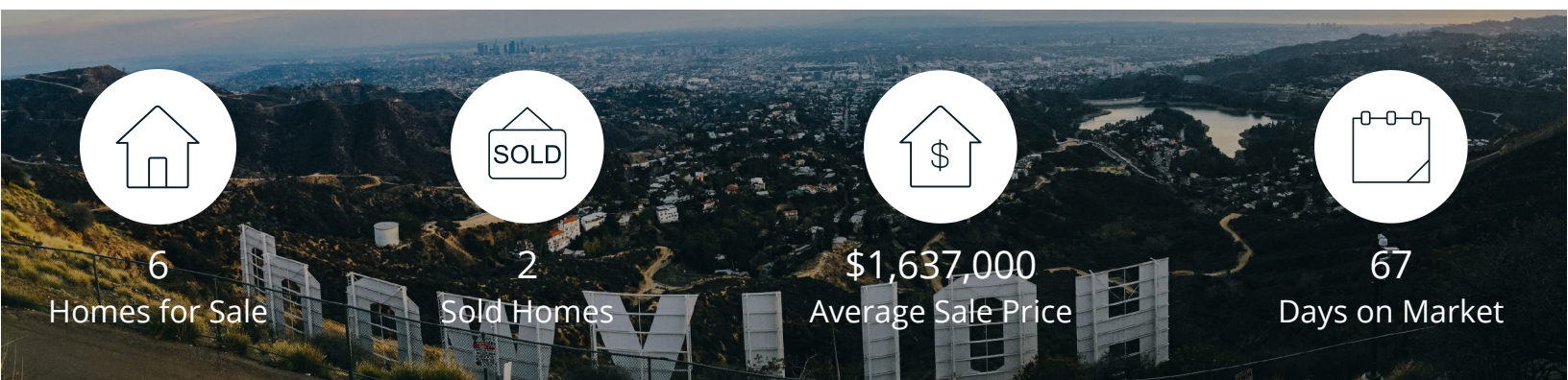


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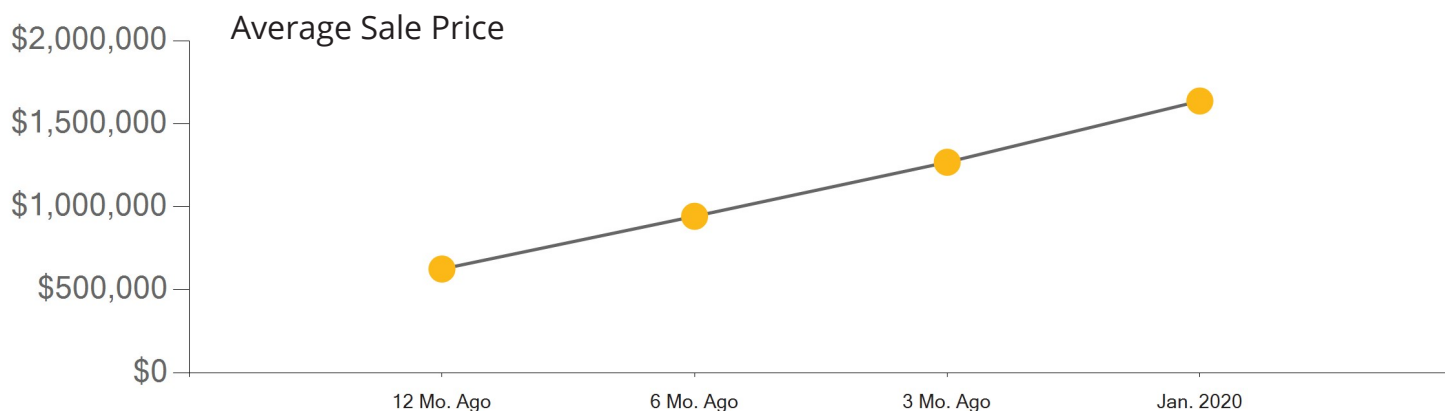
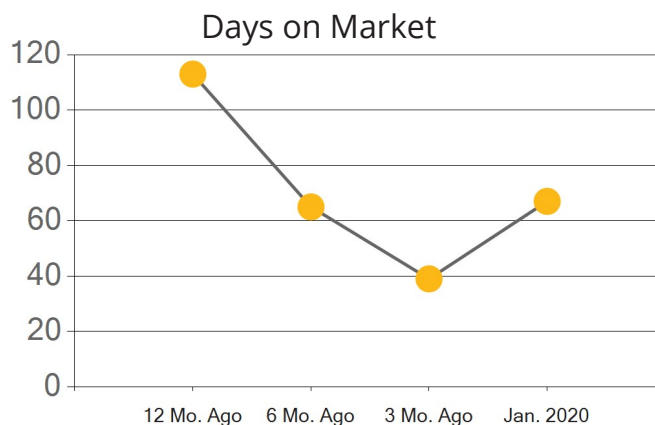
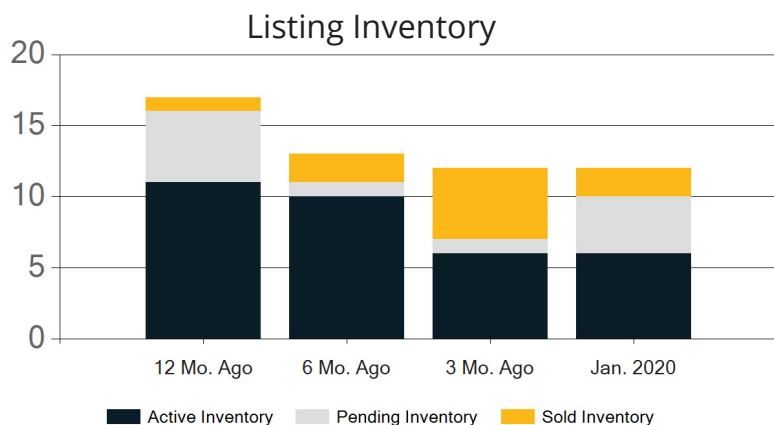
FIRSTTEAM
REAL ESTATE

Hollywood Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	6	4	2	\$1,637,000	67
3 Mo. Ago	6	1	5	\$1,268,000	39
6 Mo. Ago	10	1	2	\$942,500	65
12 Mo. Ago	11	5	1	\$625,000	113

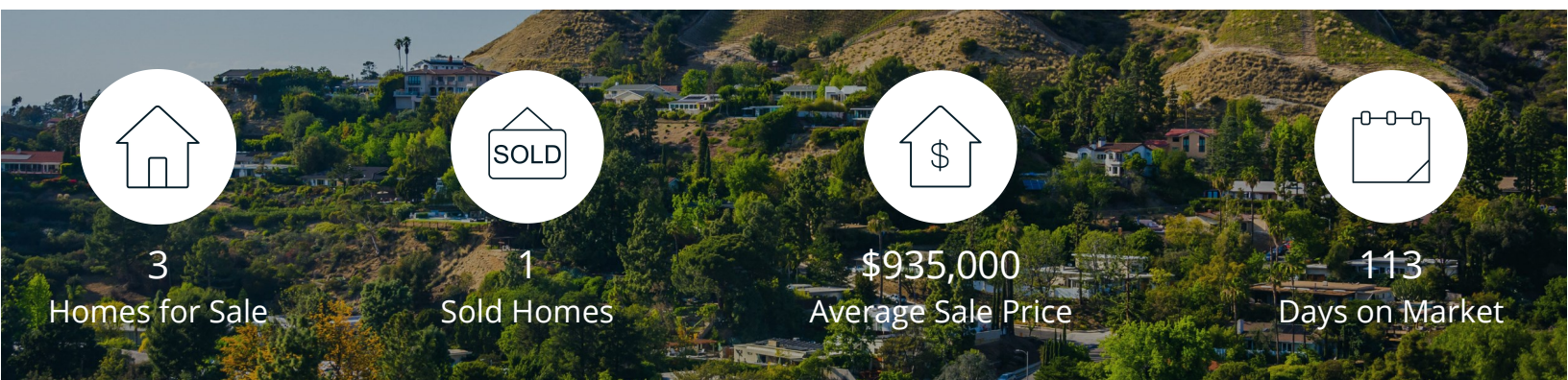


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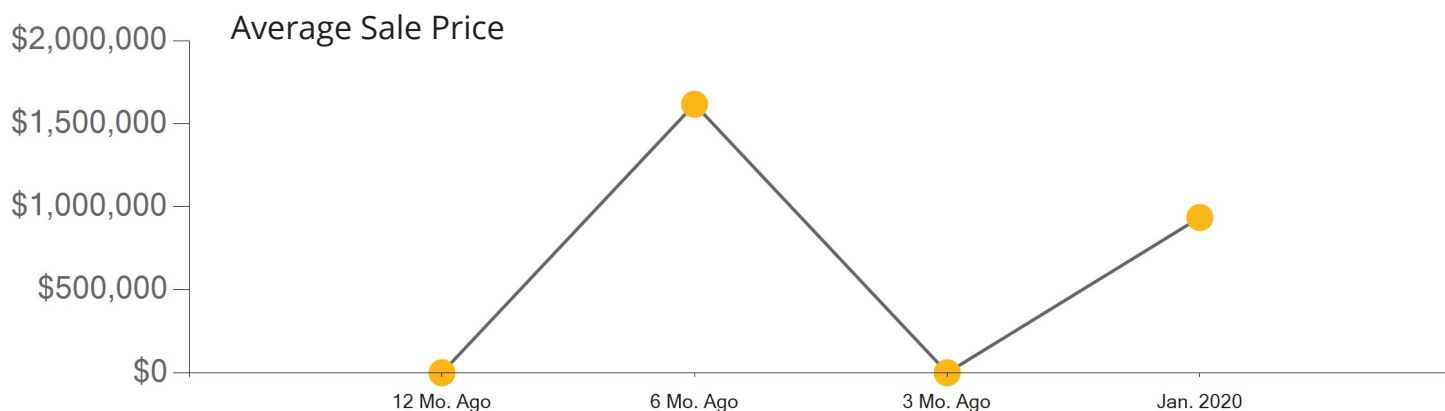
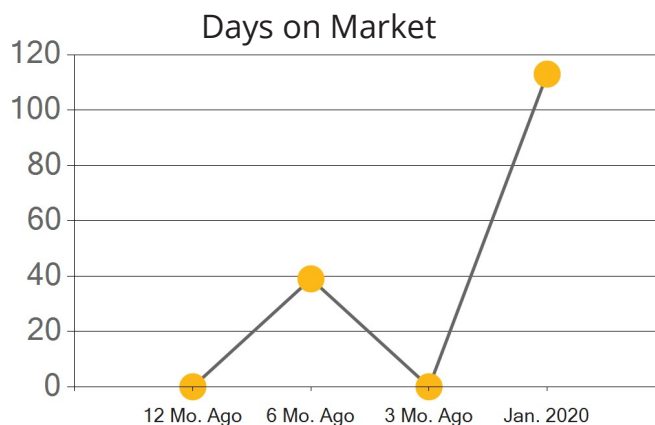
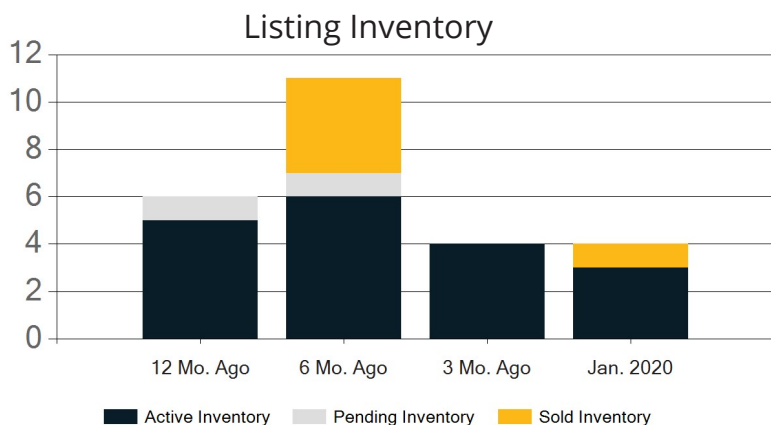
FIRSTTEAM
REAL ESTATE

Hollywood Hills Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	3	0	1	\$935,000	113
3 Mo. Ago	4	0	0	\$0	0
6 Mo. Ago	6	1	4	\$1,617,500	39
12 Mo. Ago	5	1	0	\$0	0

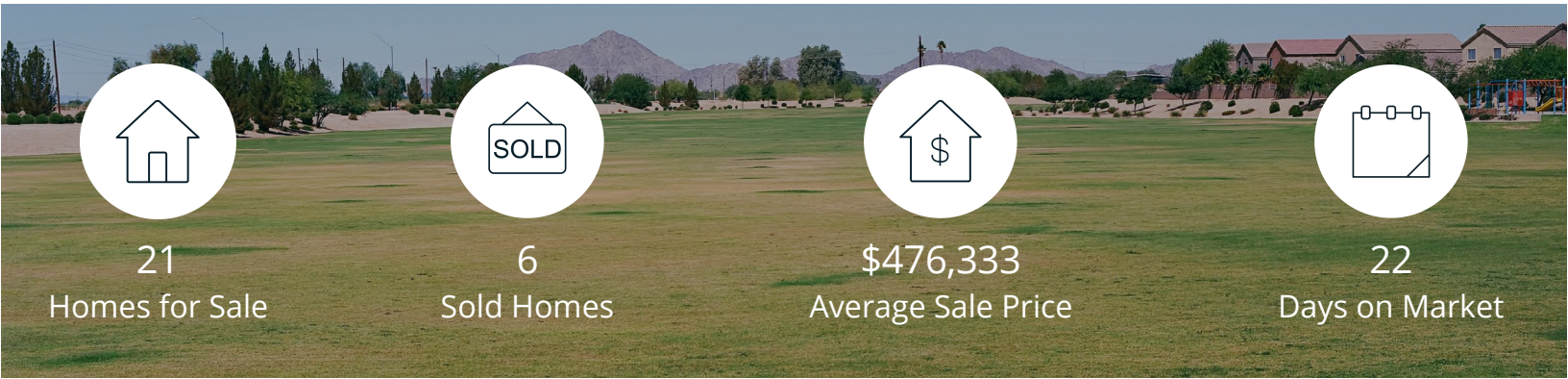


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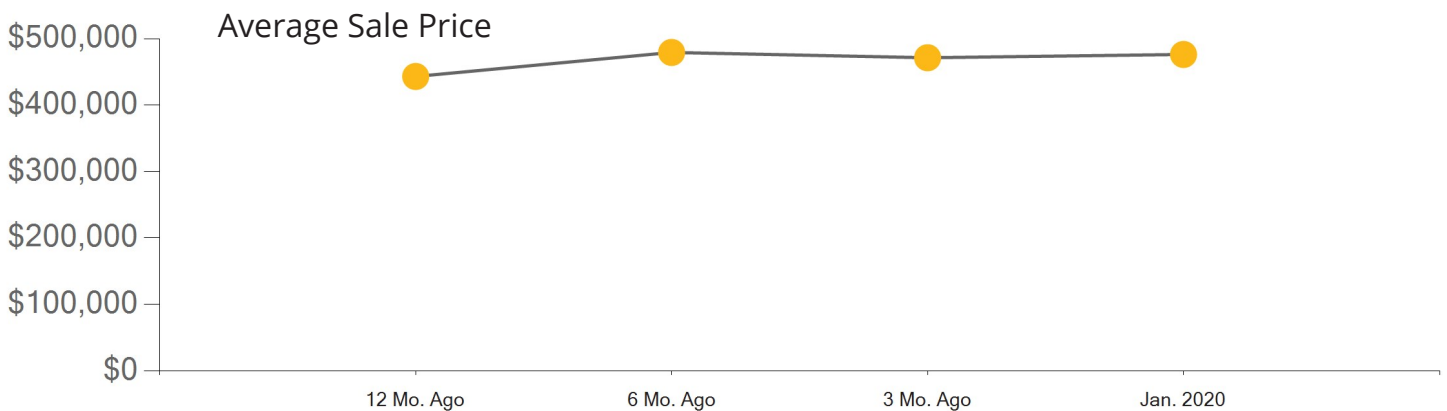
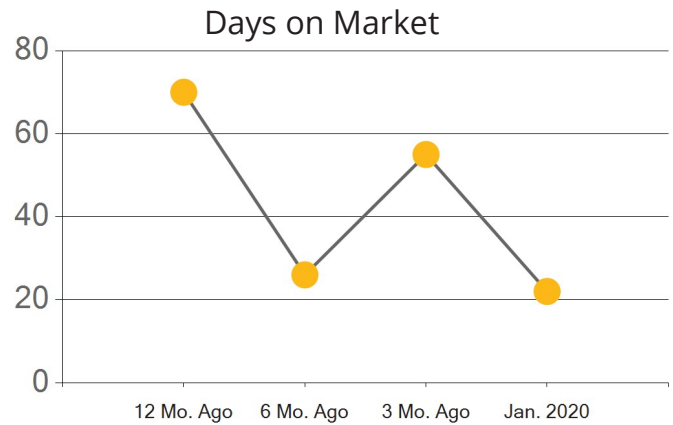
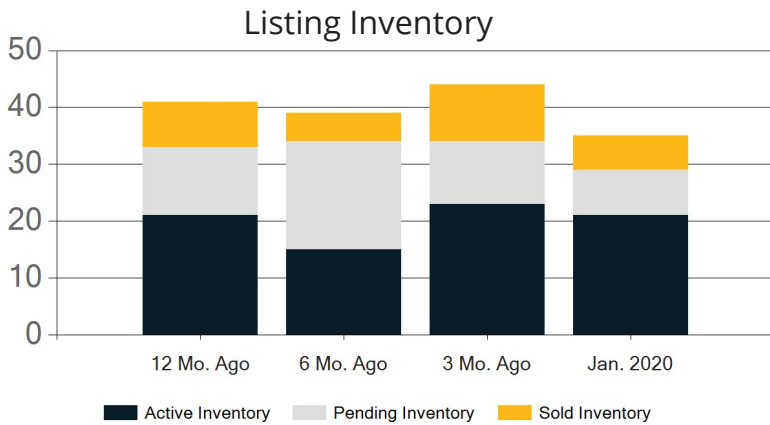
FIRSTTEAM
REAL ESTATE

Huntington Park Market Update

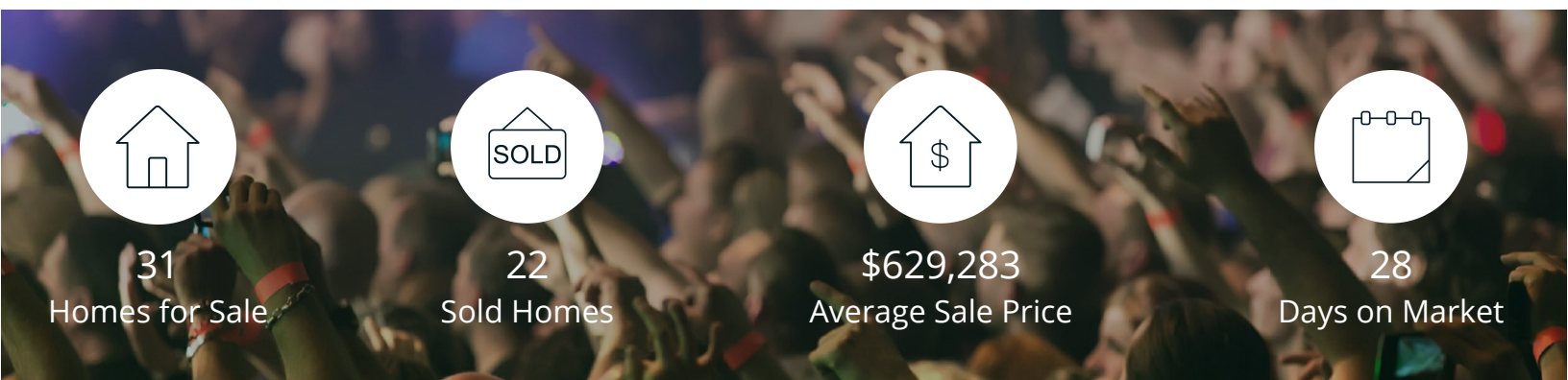
JANUARY 2020



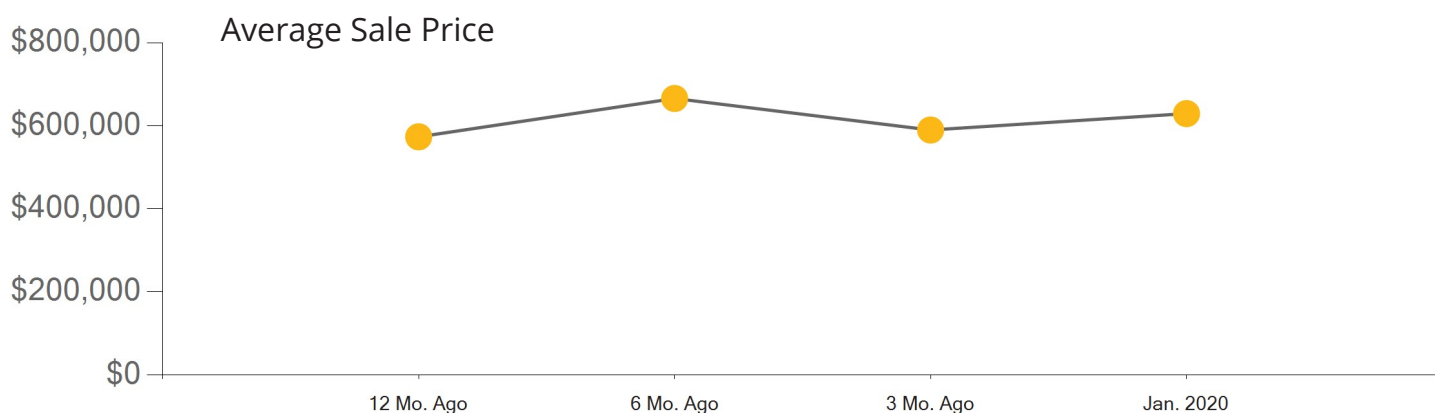
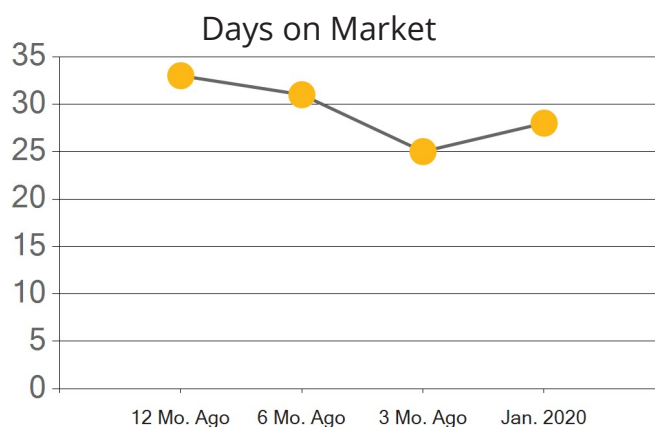
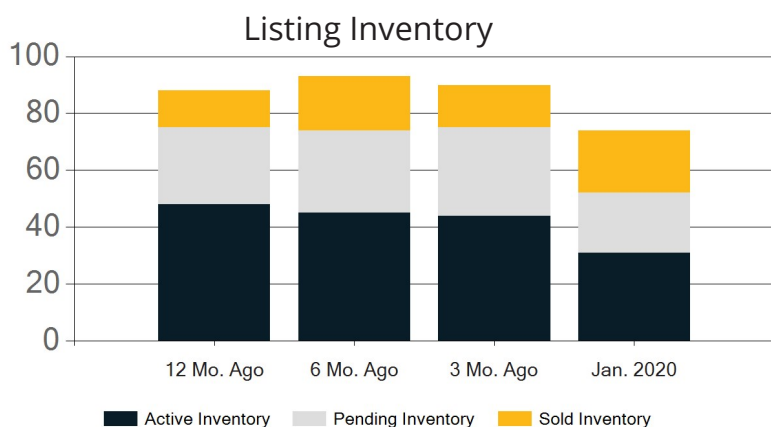
	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	21	8	6	\$476,333	22
3 Mo. Ago	23	11	10	\$471,400	55
6 Mo. Ago	15	19	5	\$479,400	26
12 Mo. Ago	21	12	8	\$443,188	70



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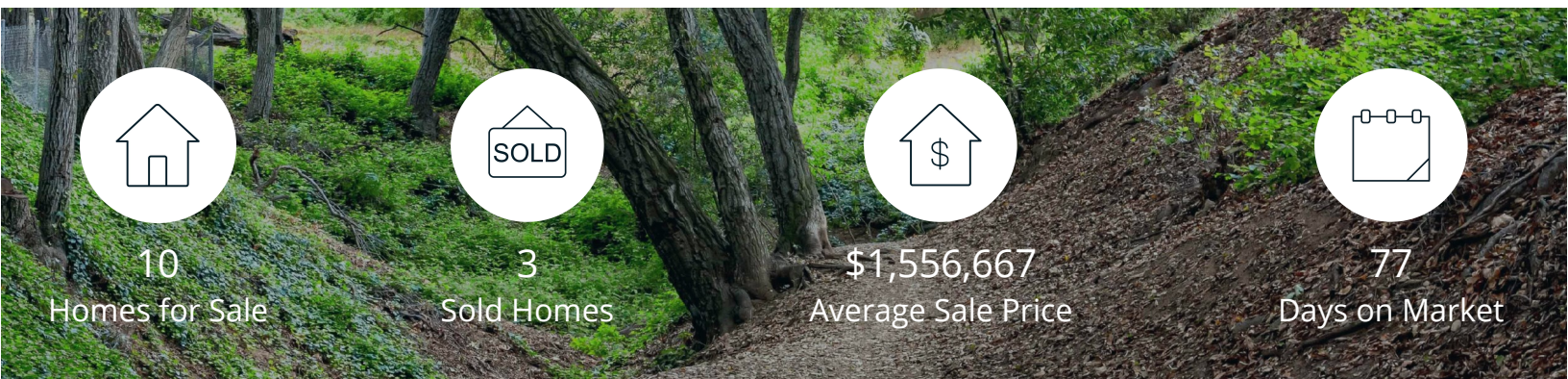


	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	31	21	22	\$629,283	28
3 Mo. Ago	44	31	15	\$589,767	25
6 Mo. Ago	45	29	19	\$665,737	31
12 Mo. Ago	48	27	13	\$573,385	33

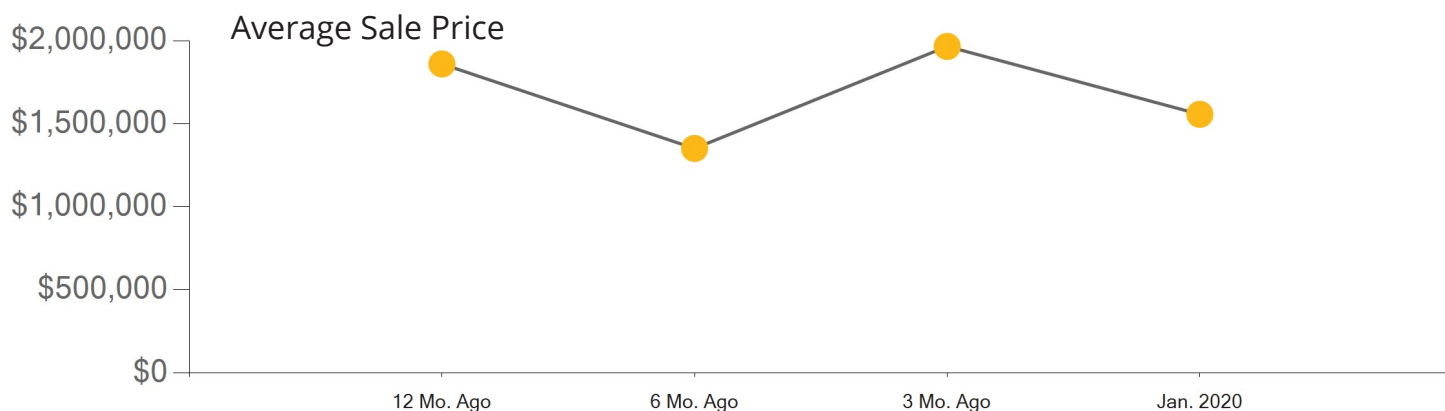
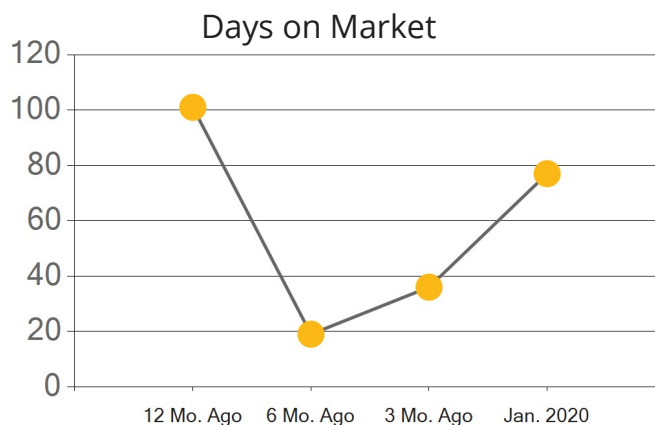
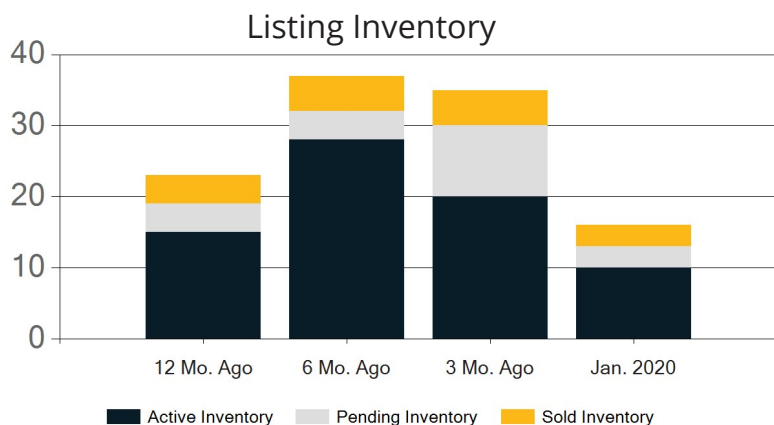


La Canada Flintridge Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	10	3	3	\$1,556,667	77
3 Mo. Ago	20	10	5	\$1,965,800	36
6 Mo. Ago	28	4	5	\$1,351,000	19
12 Mo. Ago	15	4	4	\$1,860,000	101



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La Crescenta Market Update

JANUARY 2020



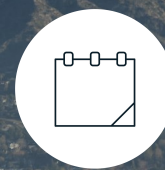
14
Homes for Sale



8
Sold Homes



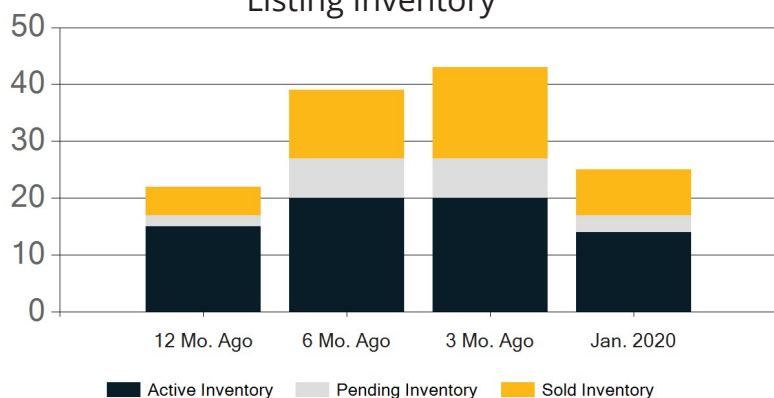
\$883,250
Average Sale Price



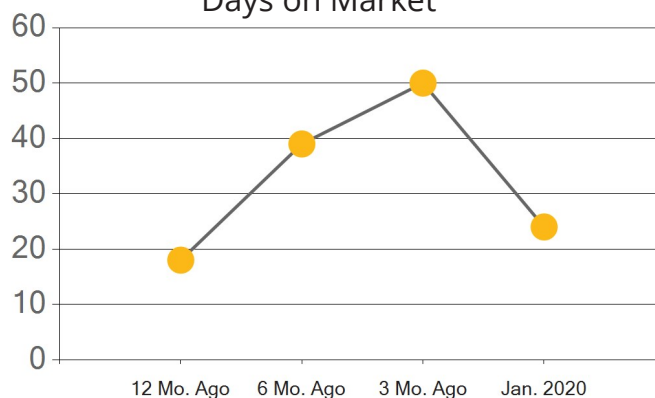
24
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	14	3	8	\$883,250	24
3 Mo. Ago	20	7	16	\$938,875	50
6 Mo. Ago	20	7	12	\$889,438	39
12 Mo. Ago	15	2	5	\$865,200	18

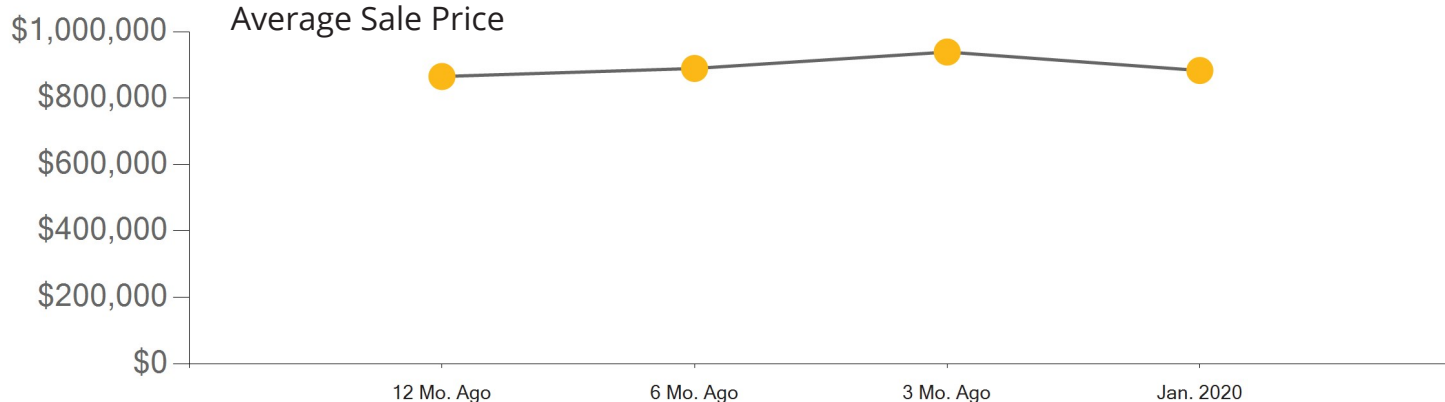
Listing Inventory



Days on Market



Average Sale Price

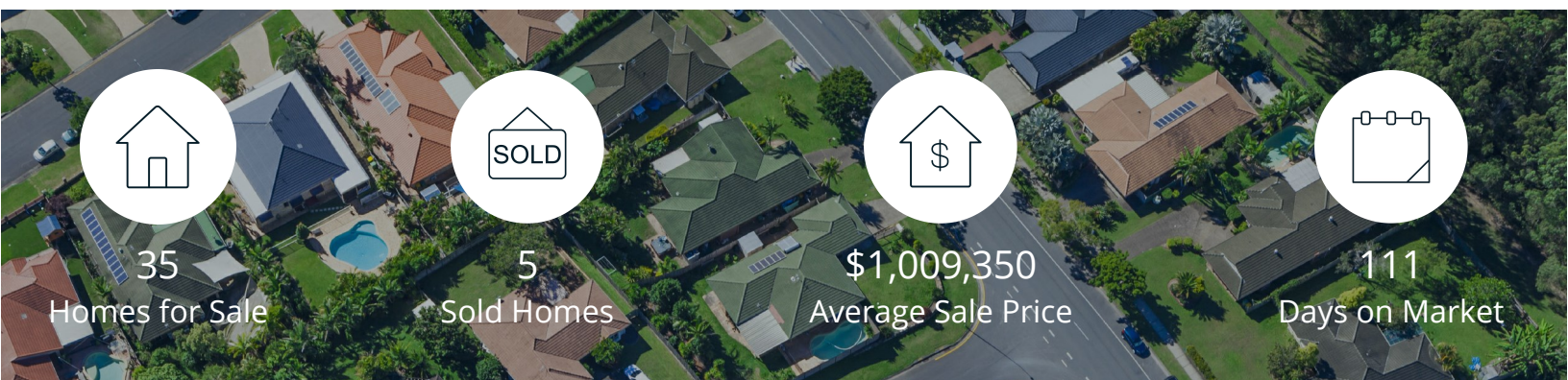


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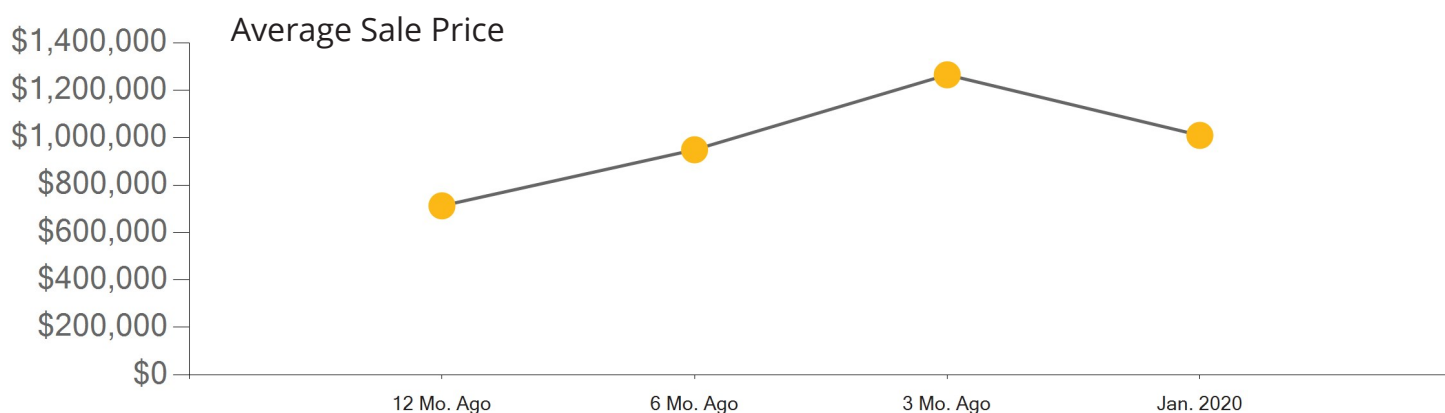
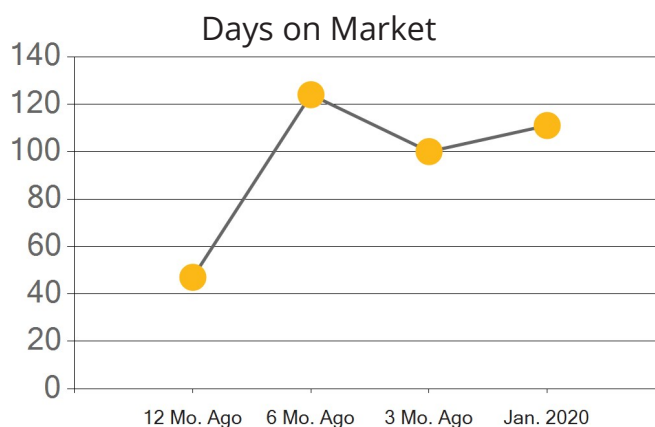
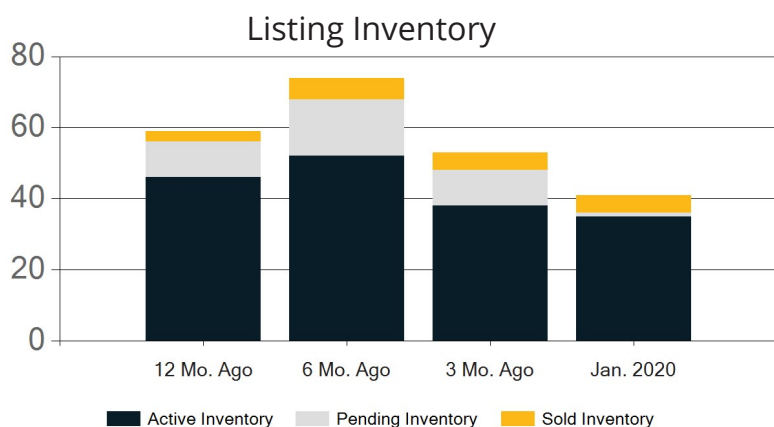
FIRSTTEAM
REAL ESTATE

La Habra Heights Market Update

JANUARY 2020

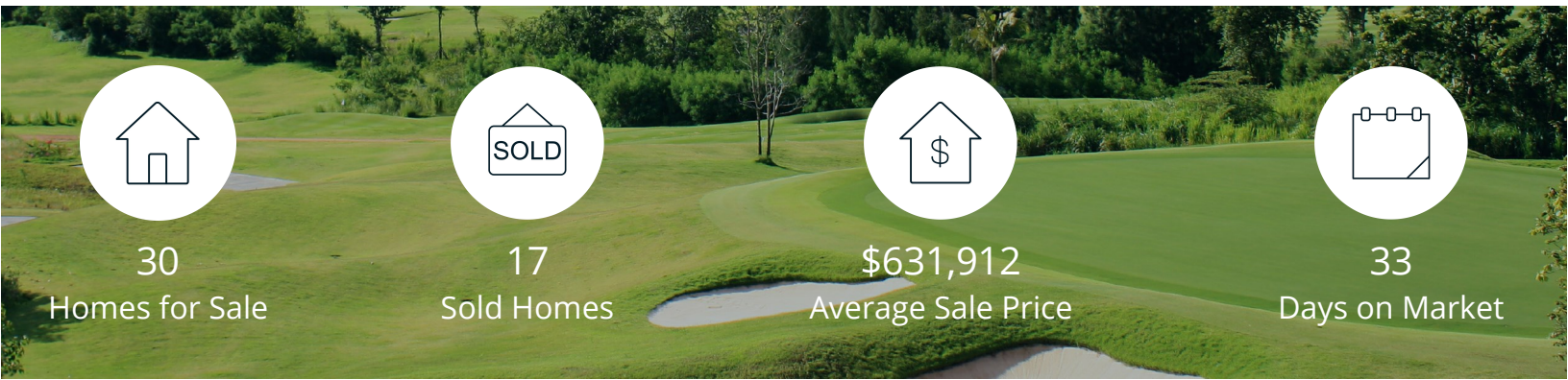


	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	35	1	5	\$1,009,350	111
3 Mo. Ago	38	10	5	\$1,264,820	100
6 Mo. Ago	52	16	6	\$948,667	124
12 Mo. Ago	46	10	3	\$712,333	47

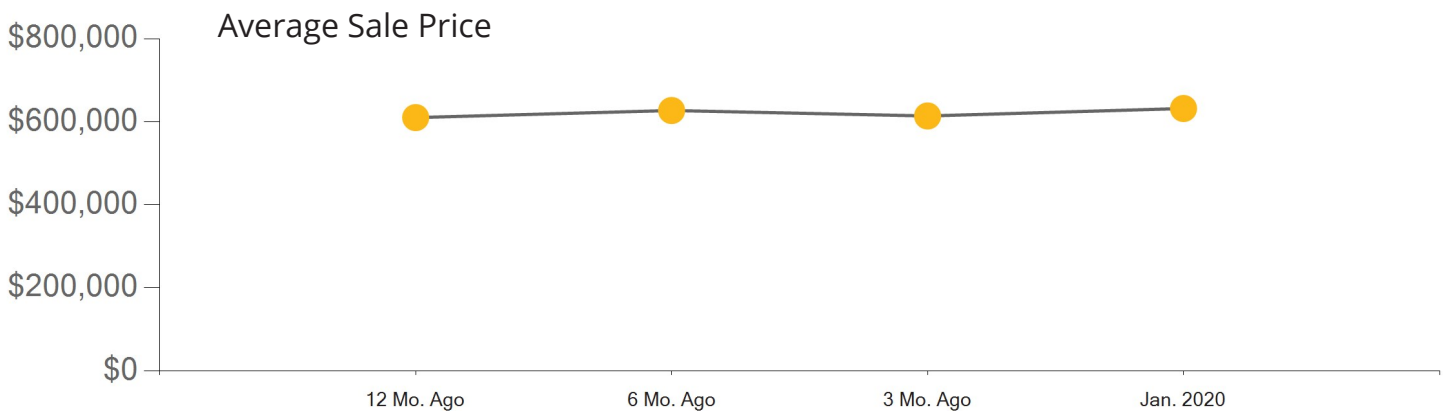
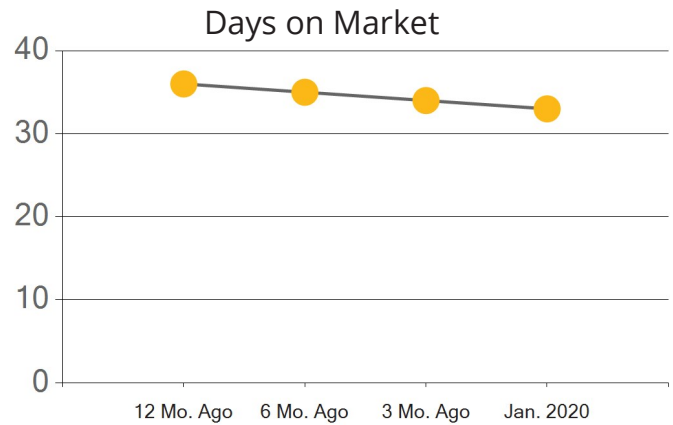
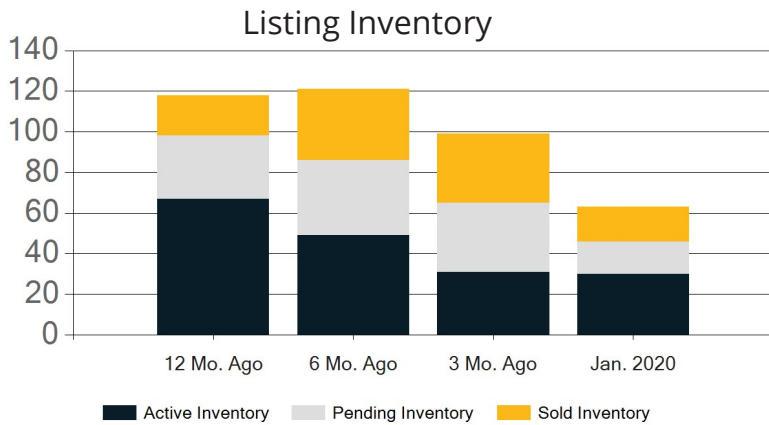


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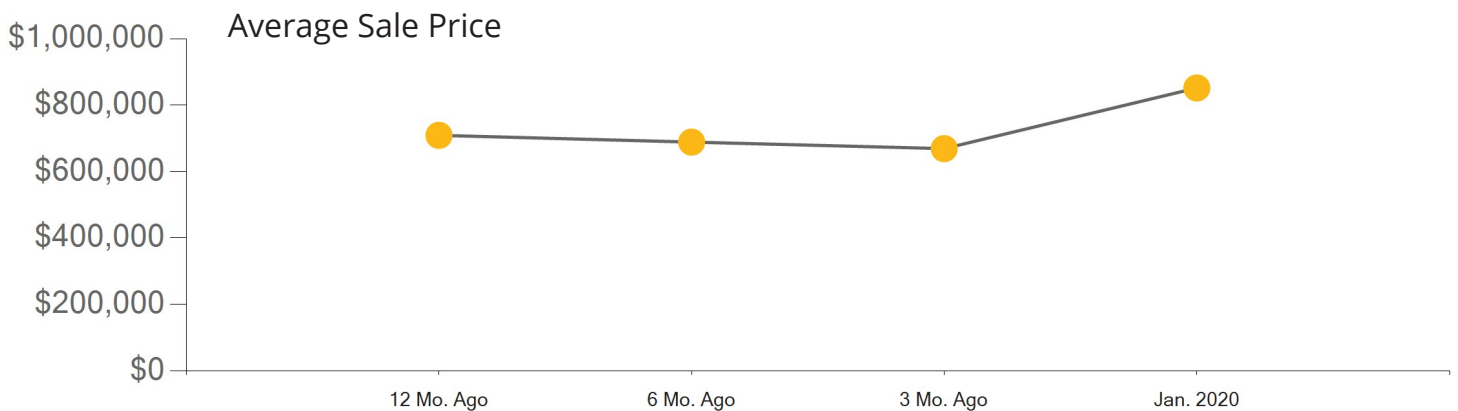
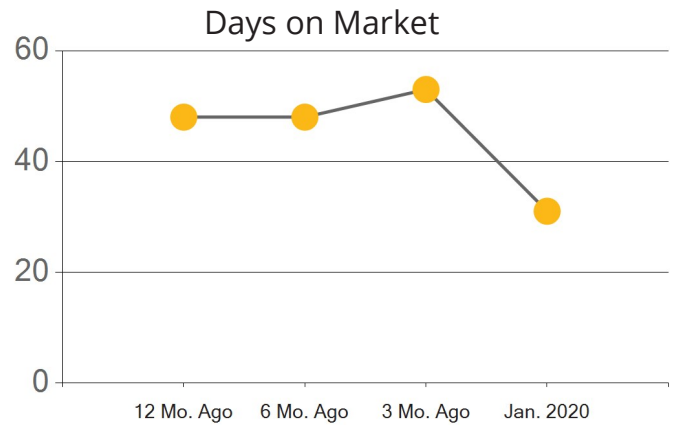
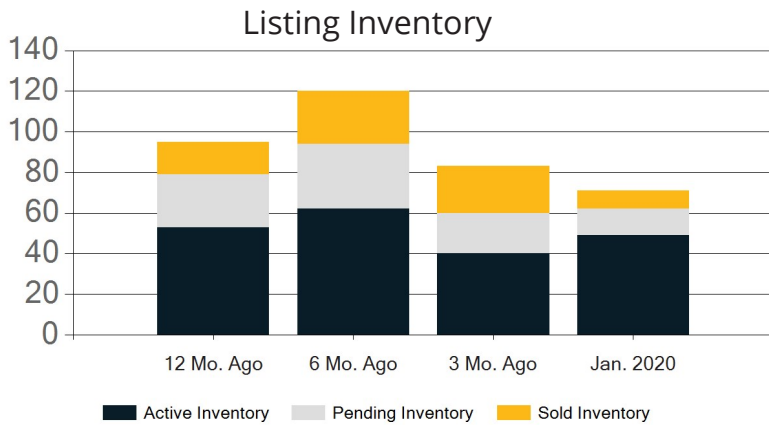


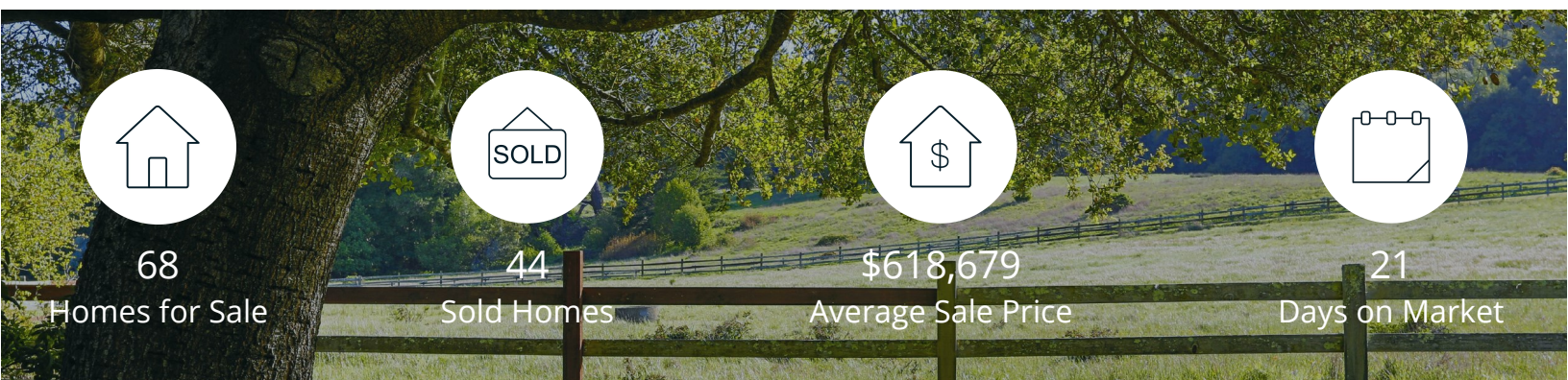
	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	30	16	17	\$631,912	33
3 Mo. Ago	31	34	34	\$613,894	34
6 Mo. Ago	49	37	35	\$627,121	35
12 Mo. Ago	67	31	20	\$610,050	36



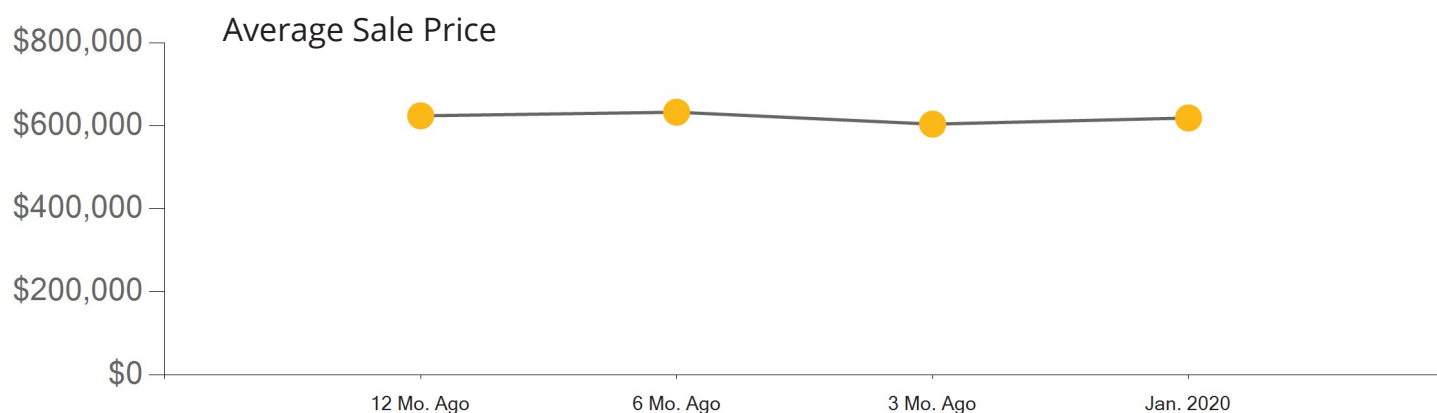
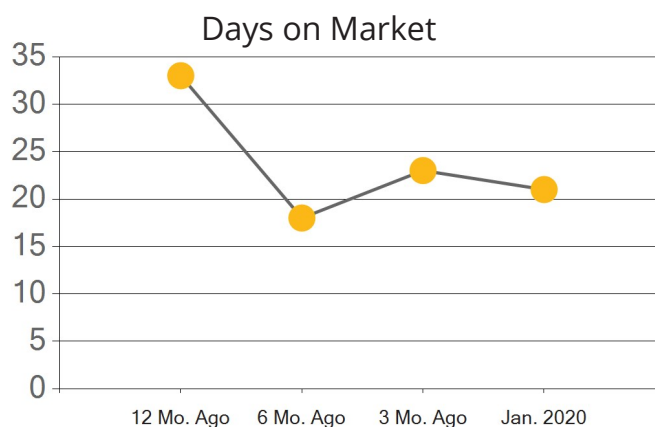
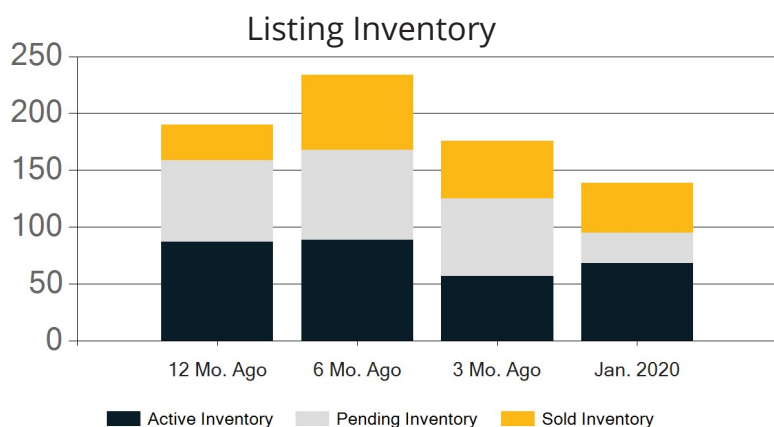


	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	49	13	9	\$851,833	31
3 Mo. Ago	40	20	23	\$669,043	53
6 Mo. Ago	62	32	26	\$688,673	48
12 Mo. Ago	53	26	16	\$709,056	48





	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	68	27	44	\$618,679	21
3 Mo. Ago	57	68	51	\$603,835	23
6 Mo. Ago	89	79	66	\$632,635	18
12 Mo. Ago	87	72	31	\$623,961	33





237
Homes for Sale



102
Sold Homes



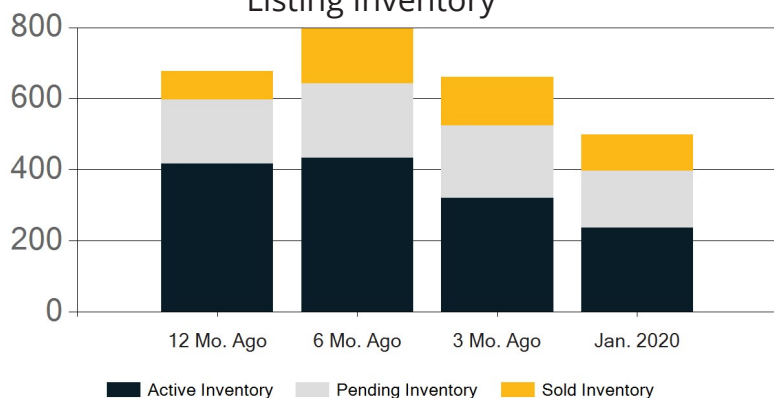
\$328,886
Average Sale Price



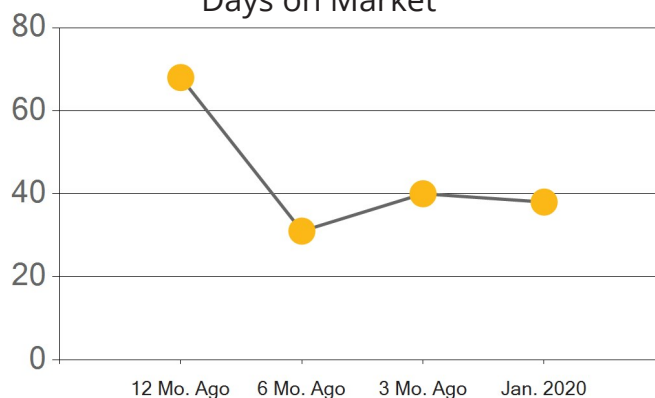
38
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	237	160	102	\$328,886	38
3 Mo. Ago	321	203	136	\$334,384	40
6 Mo. Ago	433	210	155	\$326,338	31
12 Mo. Ago	416	181	80	\$302,598	68

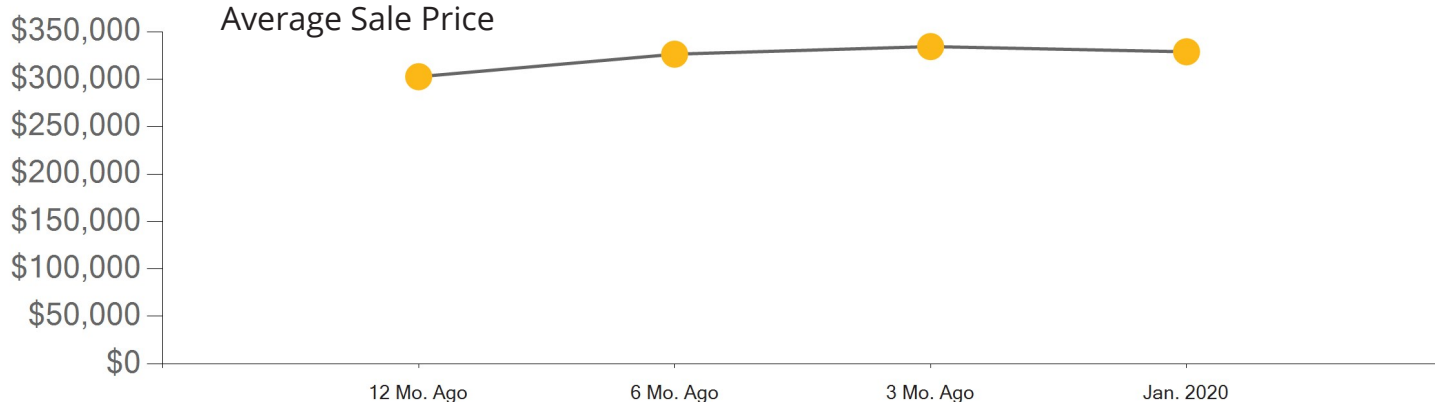
Listing Inventory



Days on Market

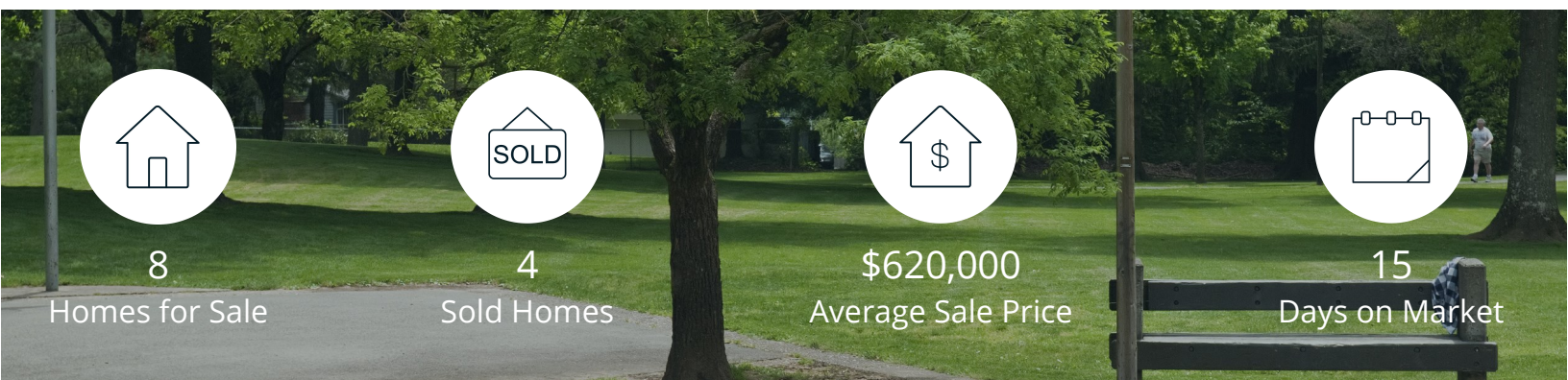


Average Sale Price

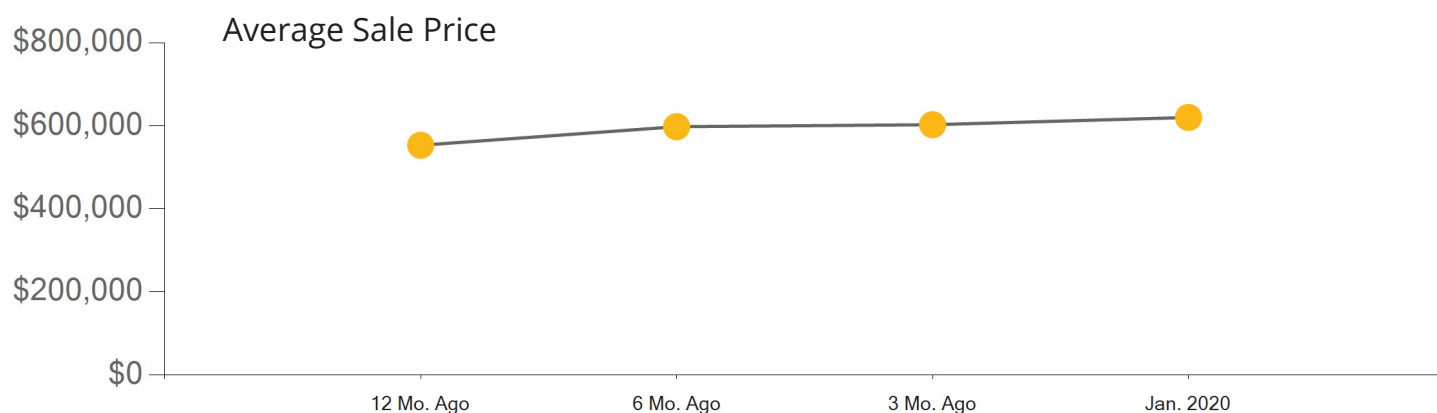
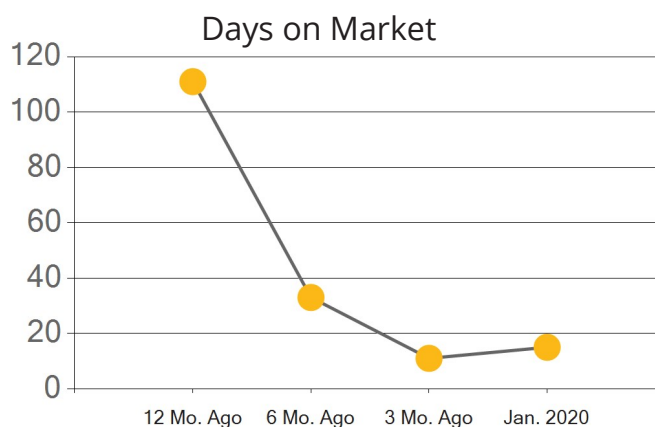
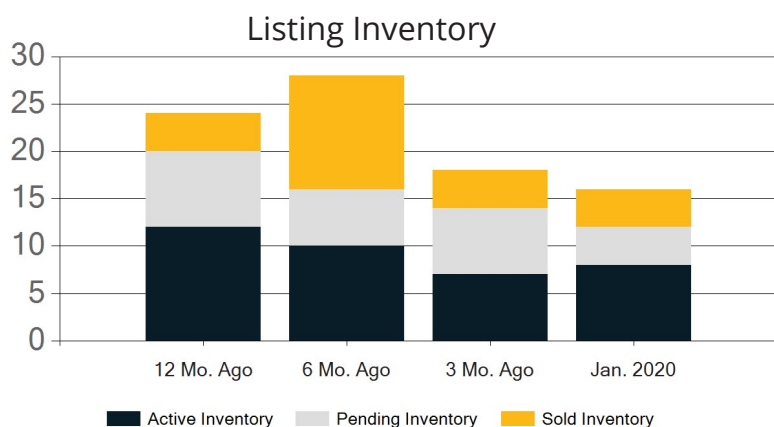


Lawndale Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	8	4	4	\$620,000	15
3 Mo. Ago	7	7	4	\$602,475	11
6 Mo. Ago	10	6	12	\$597,741	33
12 Mo. Ago	12	8	4	\$553,000	111



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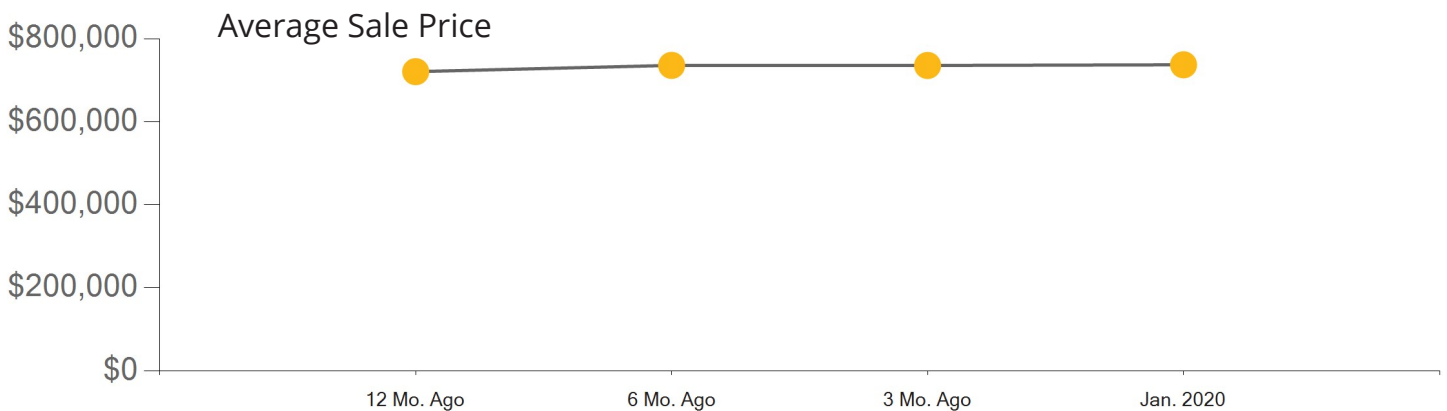
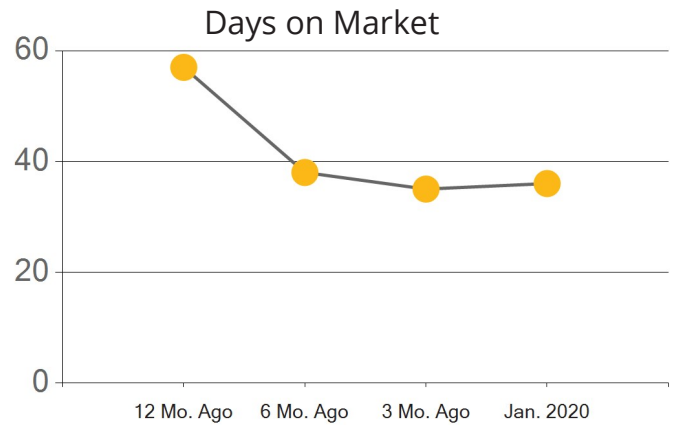
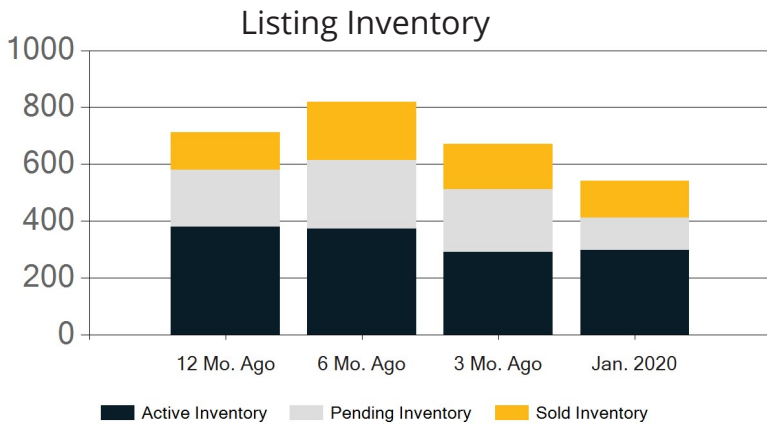
FIRSTTEAM
REAL ESTATE

Long Beach Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	298	113	130	\$737,233	36
3 Mo. Ago	292	219	160	\$735,626	35
6 Mo. Ago	374	240	205	\$735,834	38
12 Mo. Ago	381	199	132	\$720,667	57



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FIRSTTEAM
REAL ESTATE



1,685

Homes for Sale



420

Sold Homes



\$1,560,195

Average Sale Price

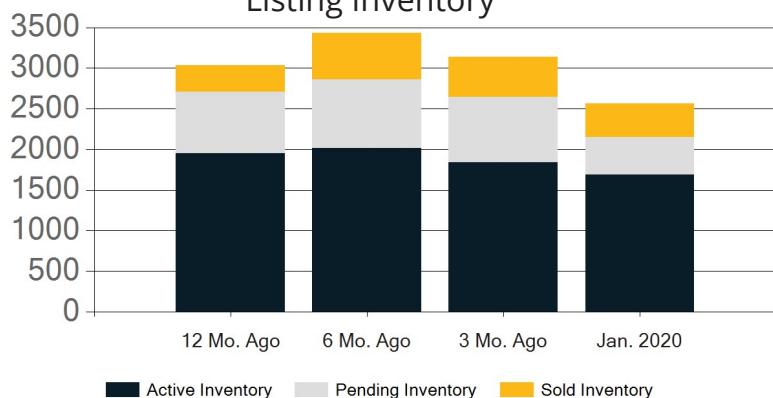


45

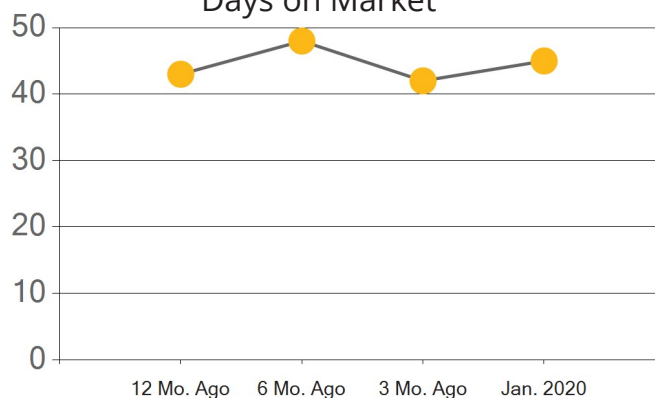
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	1,685	463	420	\$1,560,195	45
3 Mo. Ago	1,838	804	496	\$1,364,382	42
6 Mo. Ago	2,015	848	567	\$1,313,050	48
12 Mo. Ago	1,953	755	329	\$1,378,309	43

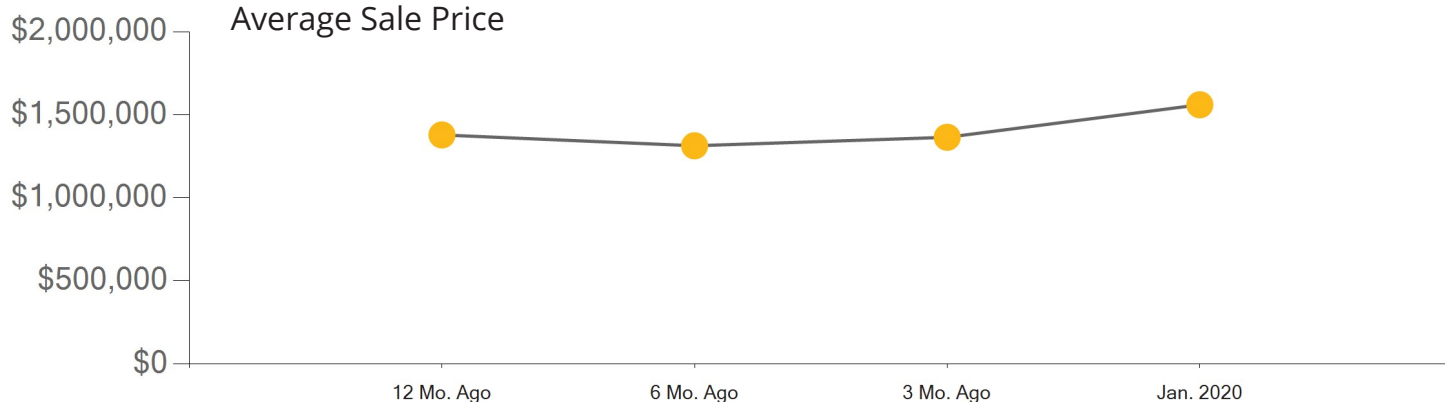
Listing Inventory



Days on Market

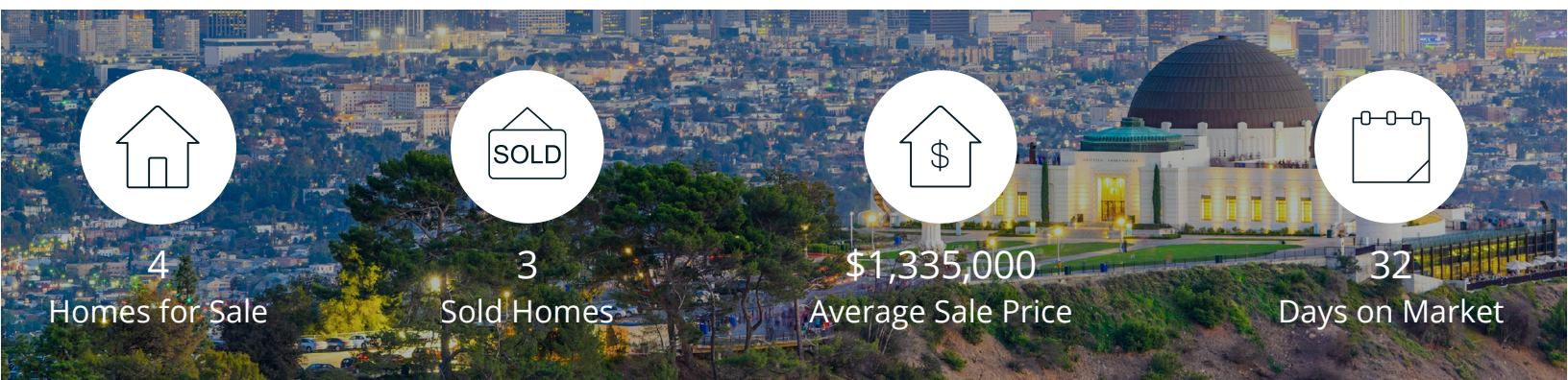


Average Sale Price

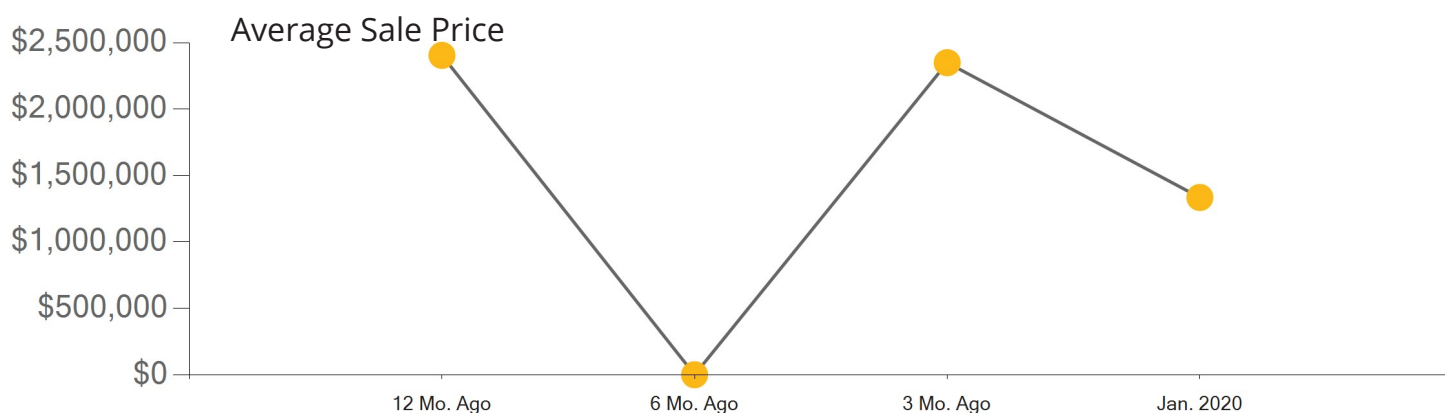
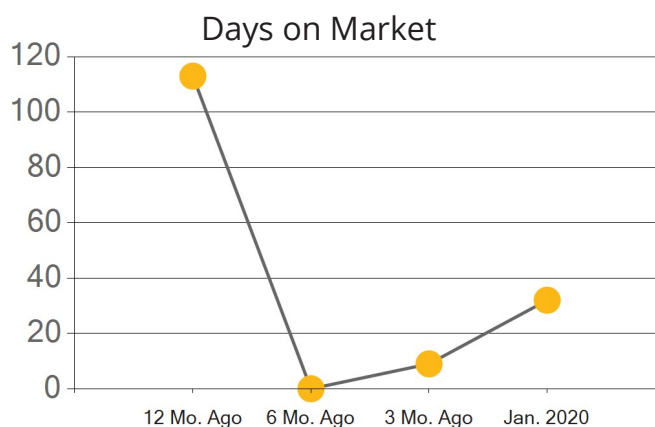
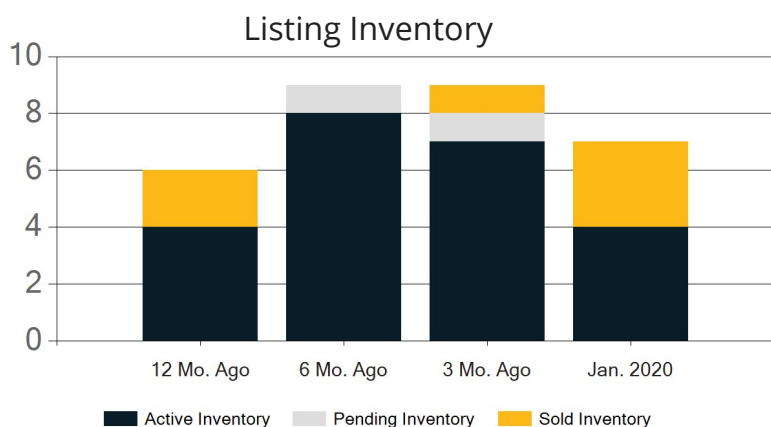


Los Feliz Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	4	0	3	\$1,335,000	32
3 Mo. Ago	7	1	1	\$2,350,000	9
6 Mo. Ago	8	1	0	\$0	0
12 Mo. Ago	4	0	2	\$2,405,000	113



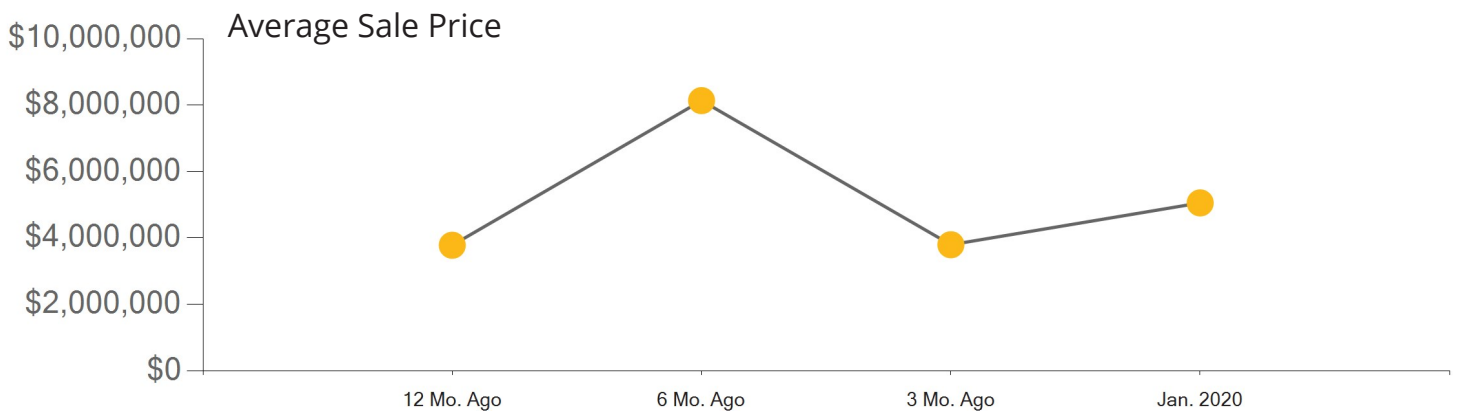
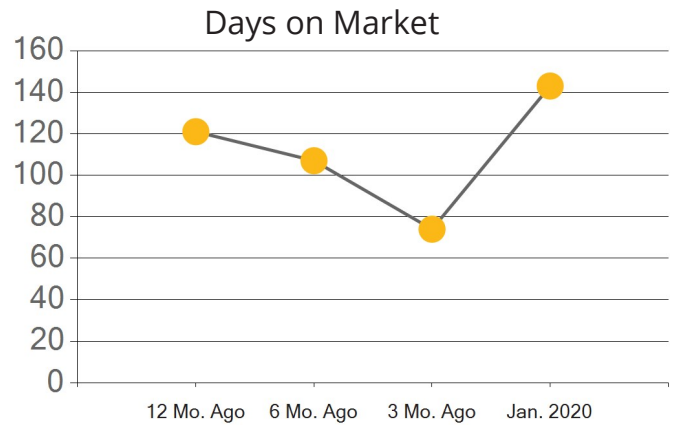
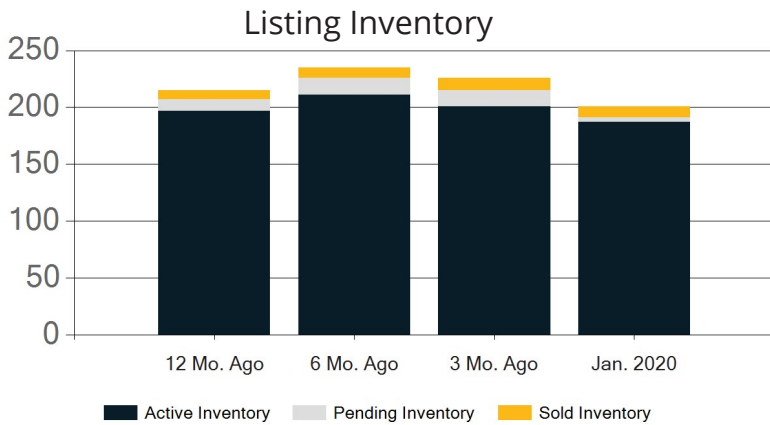
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Malibu Market Update

JANUARY 2020



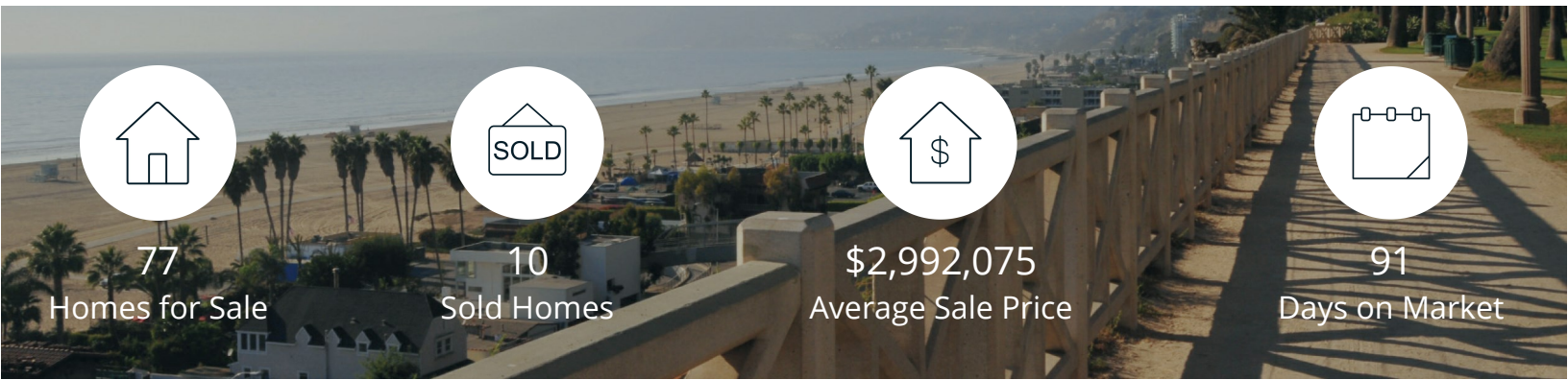
	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	187	4	10	\$5,056,000	143
3 Mo. Ago	201	14	11	\$3,796,318	74
6 Mo. Ago	211	15	9	\$8,136,320	107
12 Mo. Ago	197	10	8	\$3,780,625	121



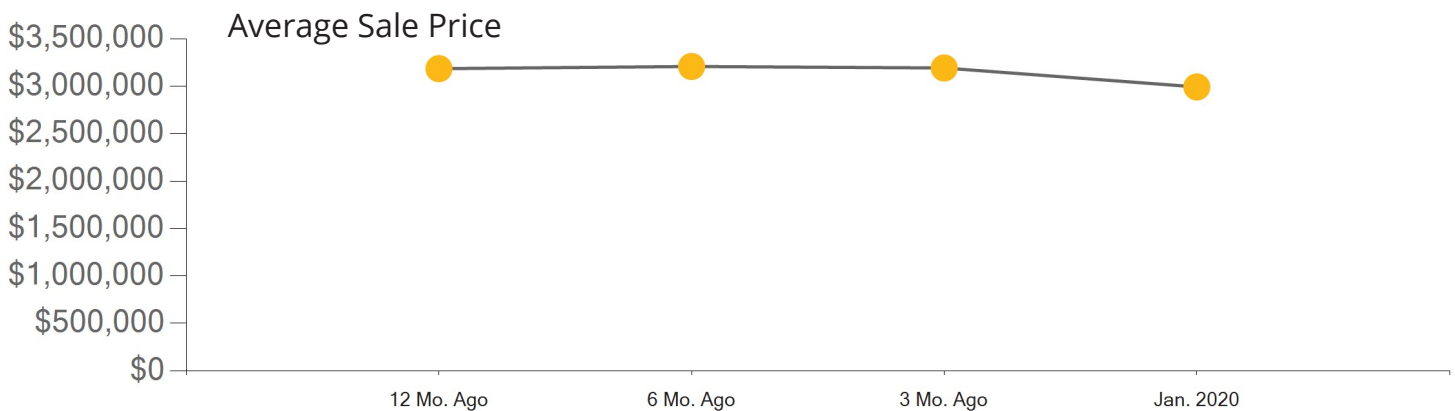
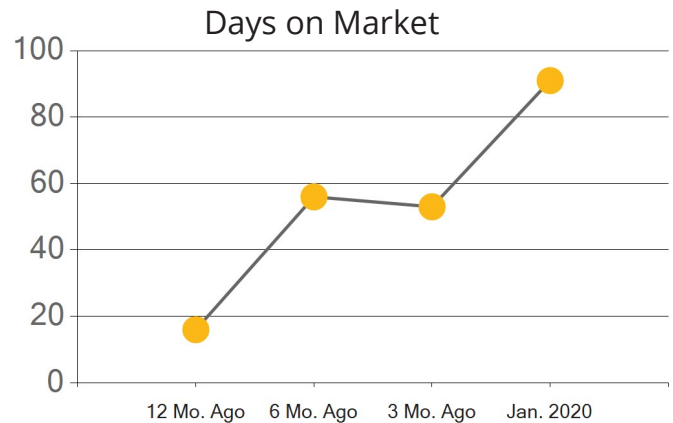
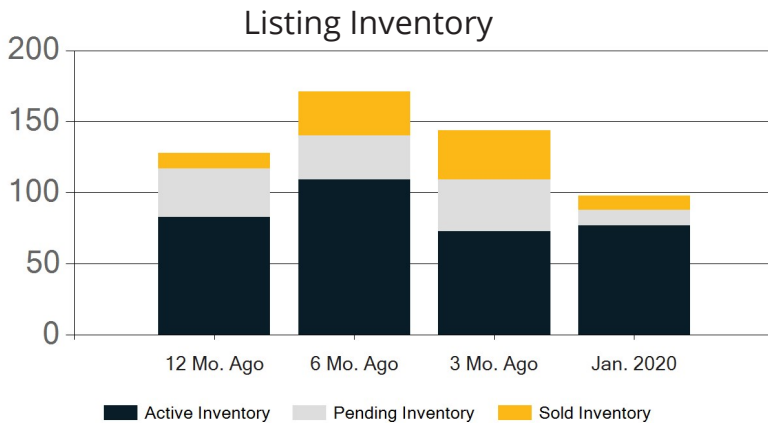
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Manhattan Beach Market Update

JANUARY 2020



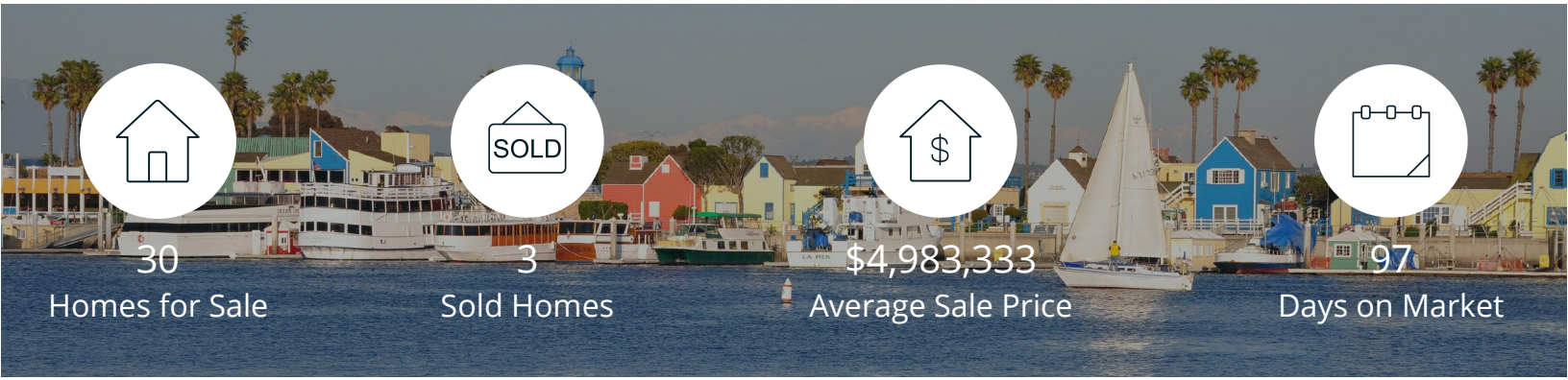
	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	77	11	10	\$2,992,075	91
3 Mo. Ago	73	36	35	\$3,191,743	53
6 Mo. Ago	109	31	31	\$3,207,581	56
12 Mo. Ago	83	34	11	\$3,184,682	16



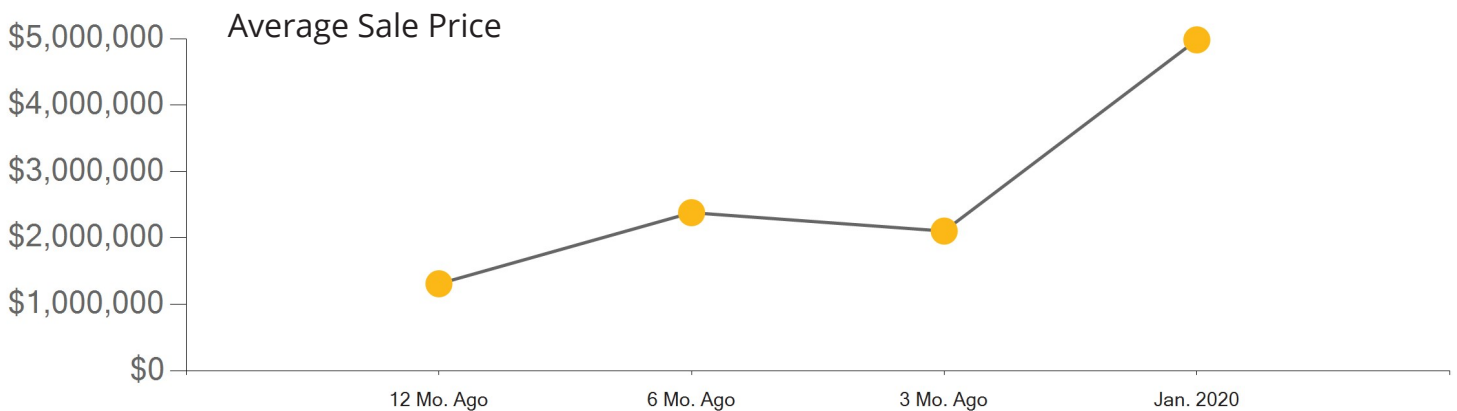
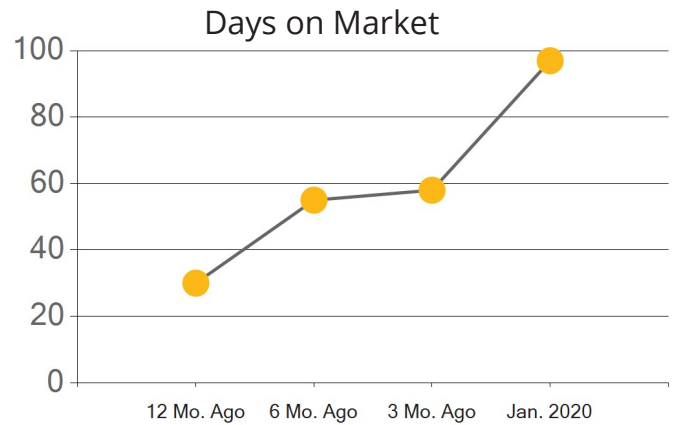
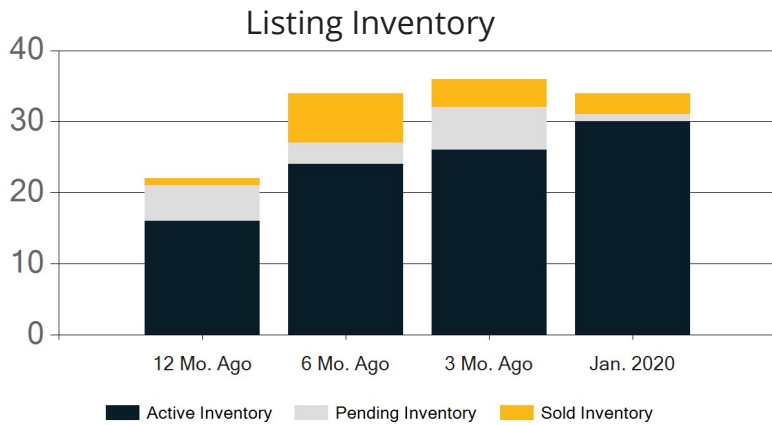
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Marina Del Rey Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	30	1	3	\$4,983,333	97
3 Mo. Ago	26	6	4	\$2,103,500	58
6 Mo. Ago	24	3	7	\$2,380,857	55
12 Mo. Ago	16	5	1	\$1,309,980	30

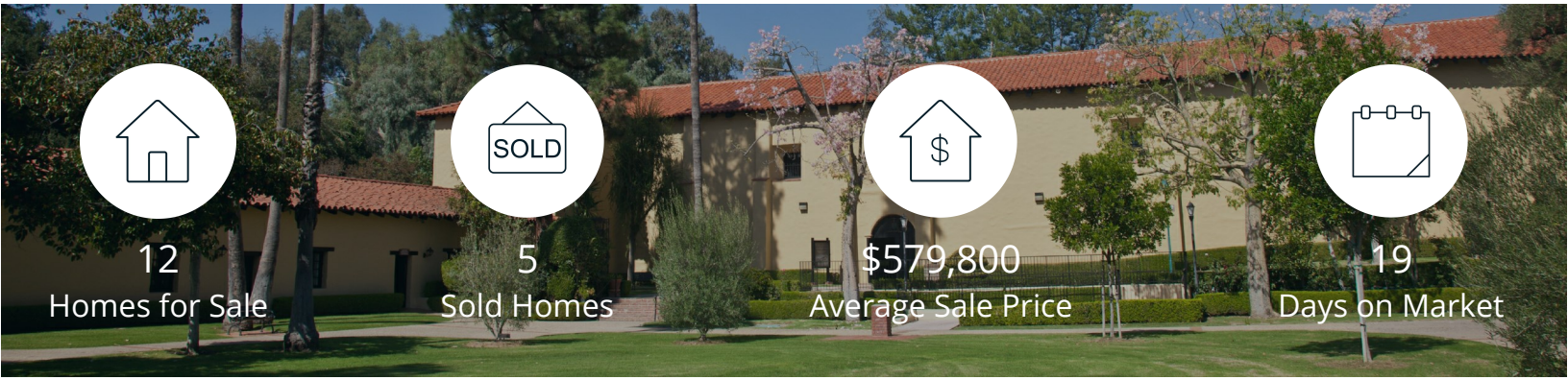


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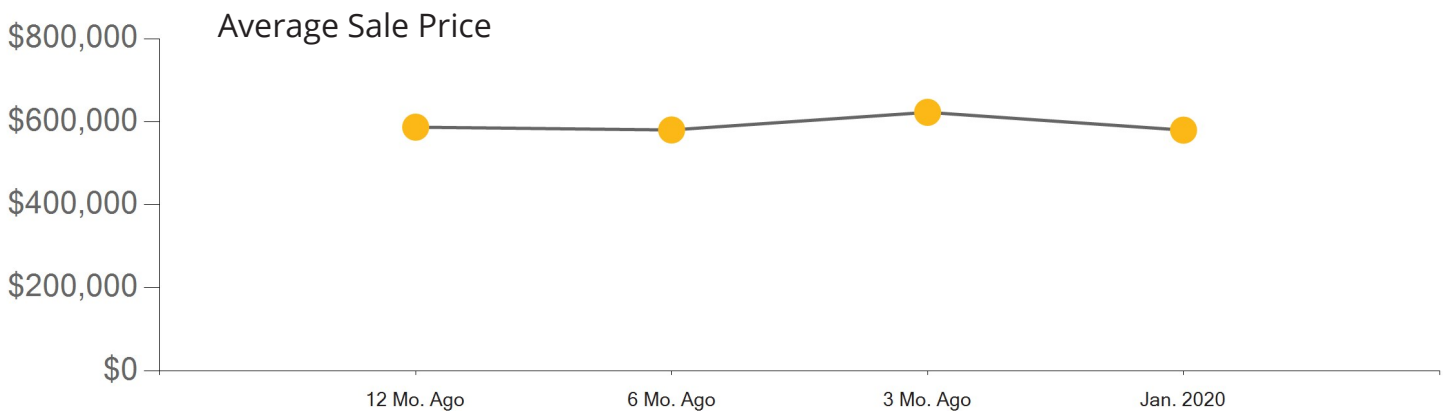
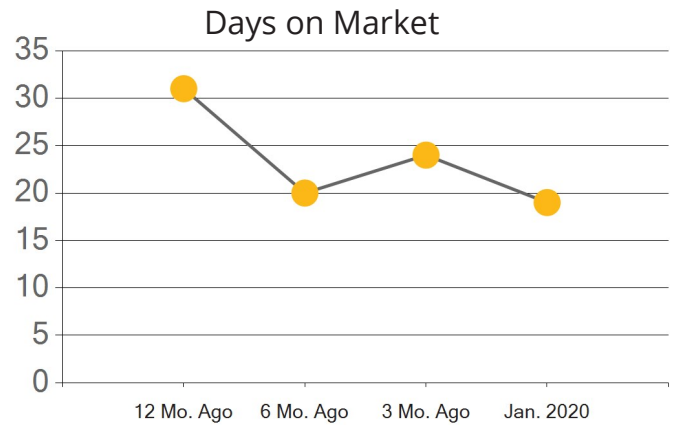
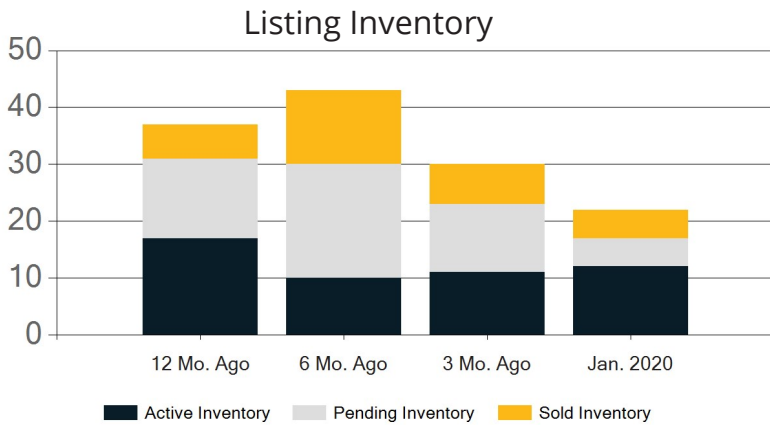
FIRSTTEAM
REAL ESTATE

Mission Hills-LA Market Update

JANUARY 2020

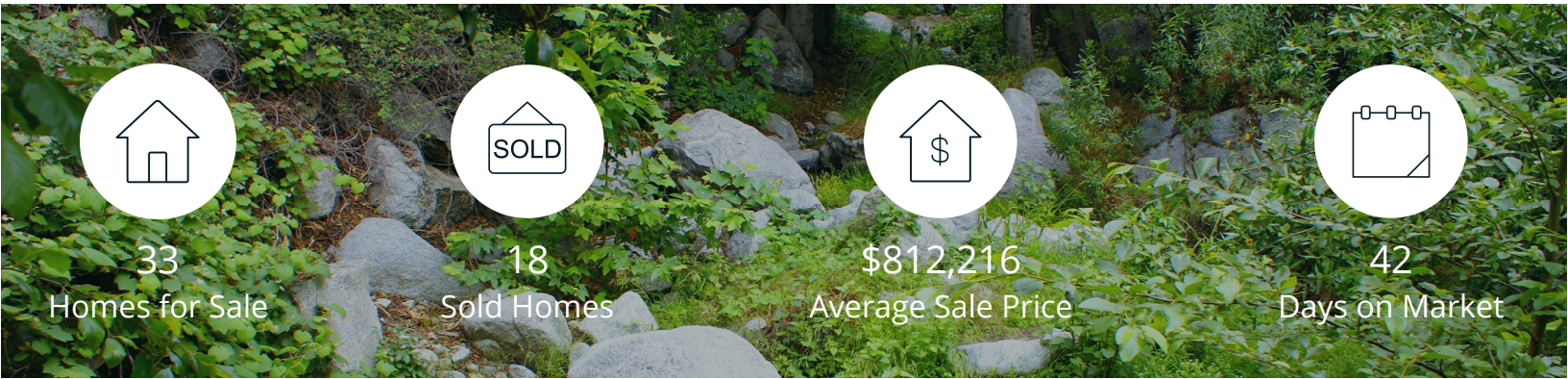


	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	12	5	5	\$579,800	19
3 Mo. Ago	11	12	7	\$622,714	24
6 Mo. Ago	10	20	13	\$580,192	20
12 Mo. Ago	17	14	6	\$586,967	31

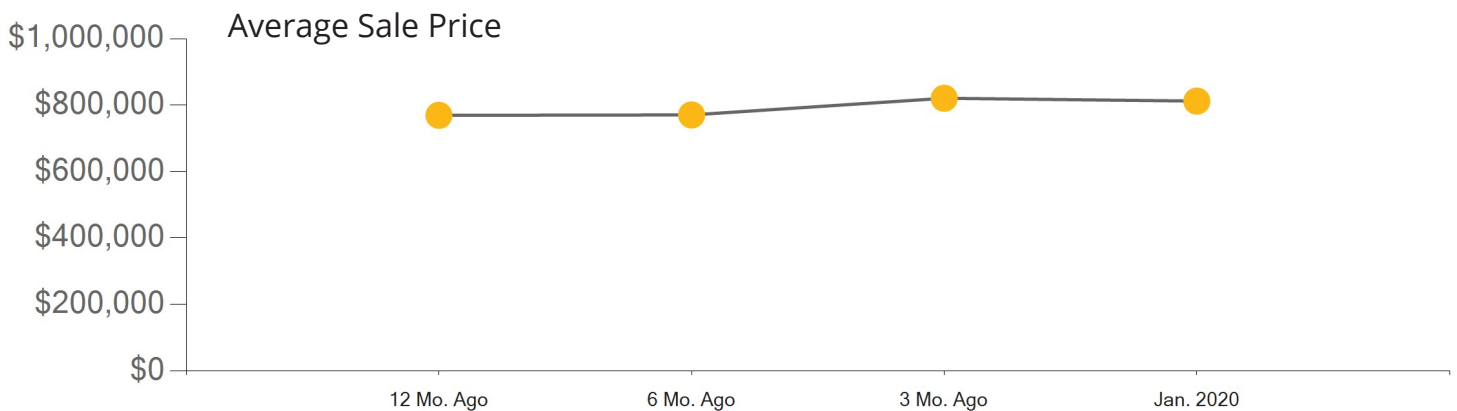
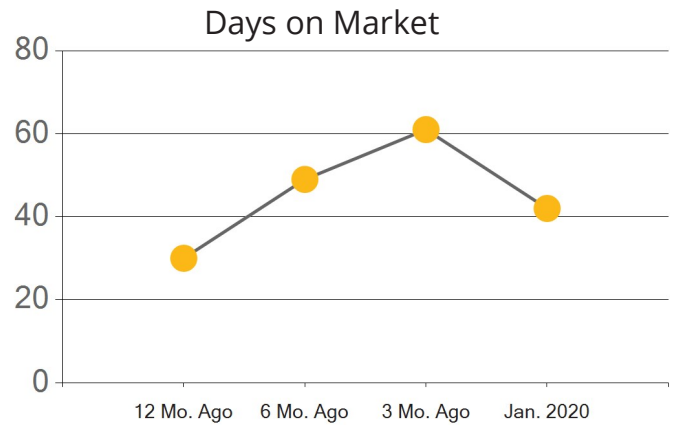
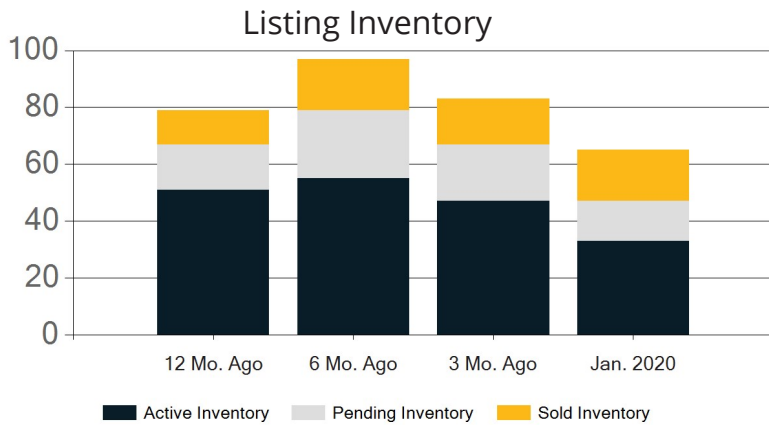


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REAL ESTATE

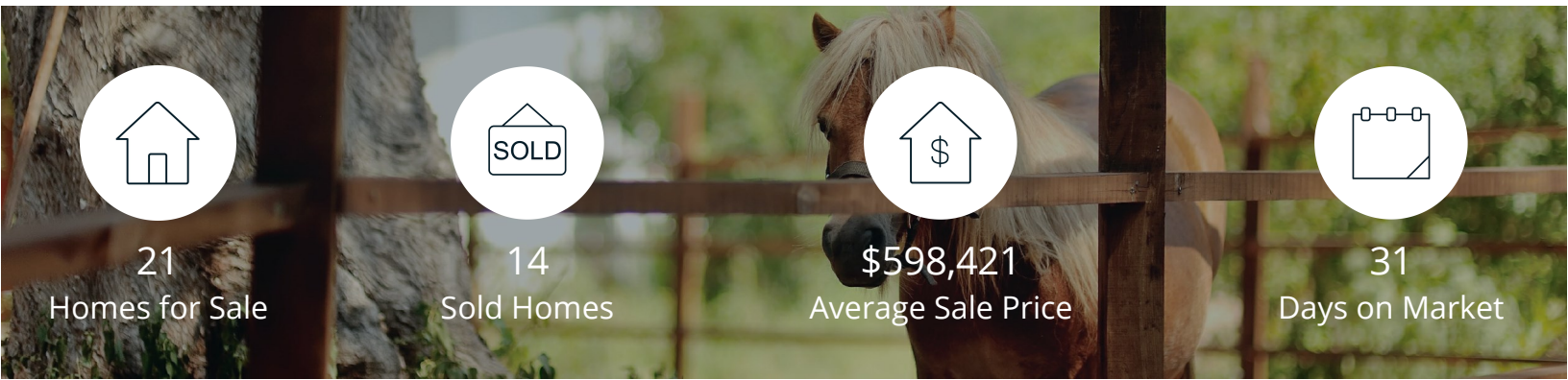


	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	33	14	18	\$812,216	42
3 Mo. Ago	47	20	16	\$820,744	61
6 Mo. Ago	55	24	18	\$770,528	49
12 Mo. Ago	51	16	12	\$769,375	30

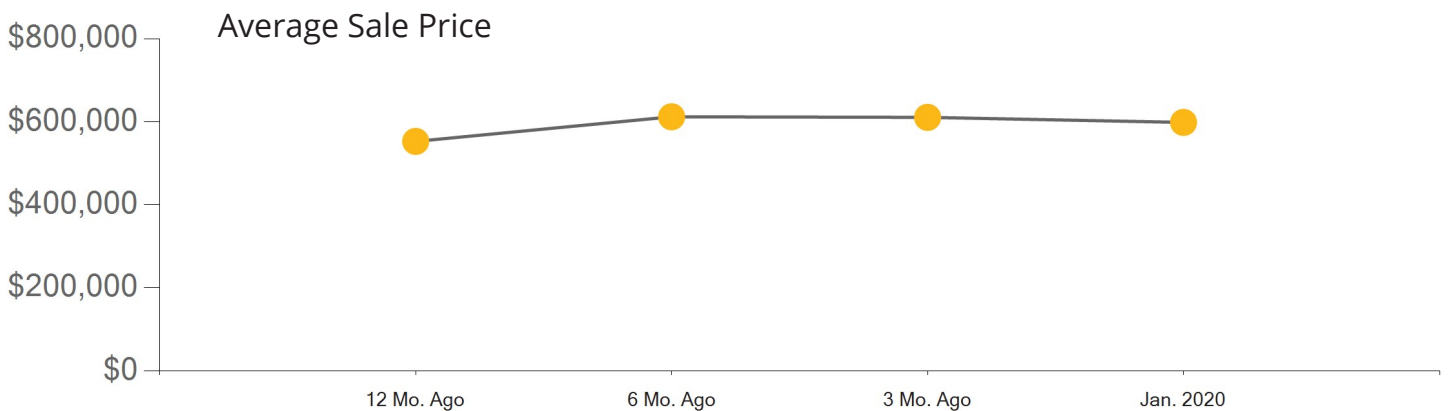
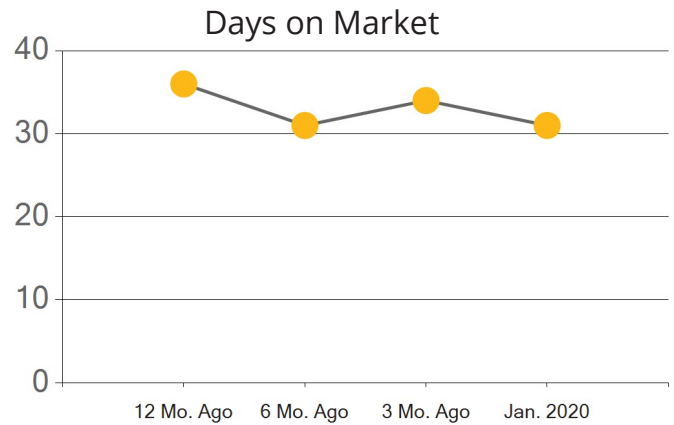
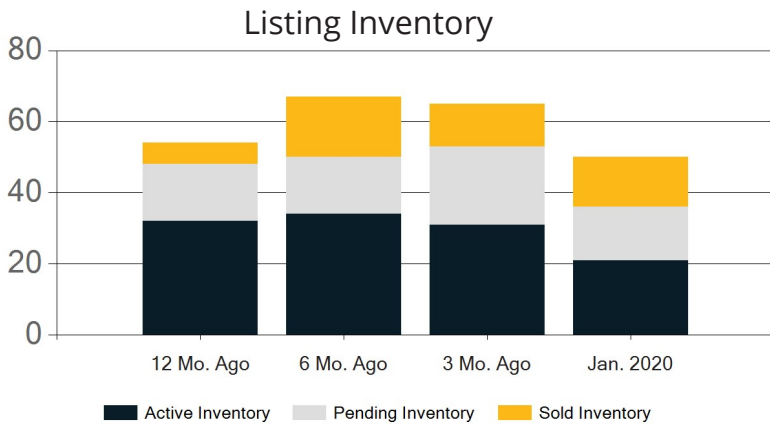


Montebello Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	21	15	14	\$598,421	31
3 Mo. Ago	31	22	12	\$610,583	34
6 Mo. Ago	34	16	17	\$612,000	31
12 Mo. Ago	32	16	6	\$552,667	36



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REAL ESTATE

Monterey Park Market Update

JANUARY 2020



38
Homes for Sale



13
Sold Homes

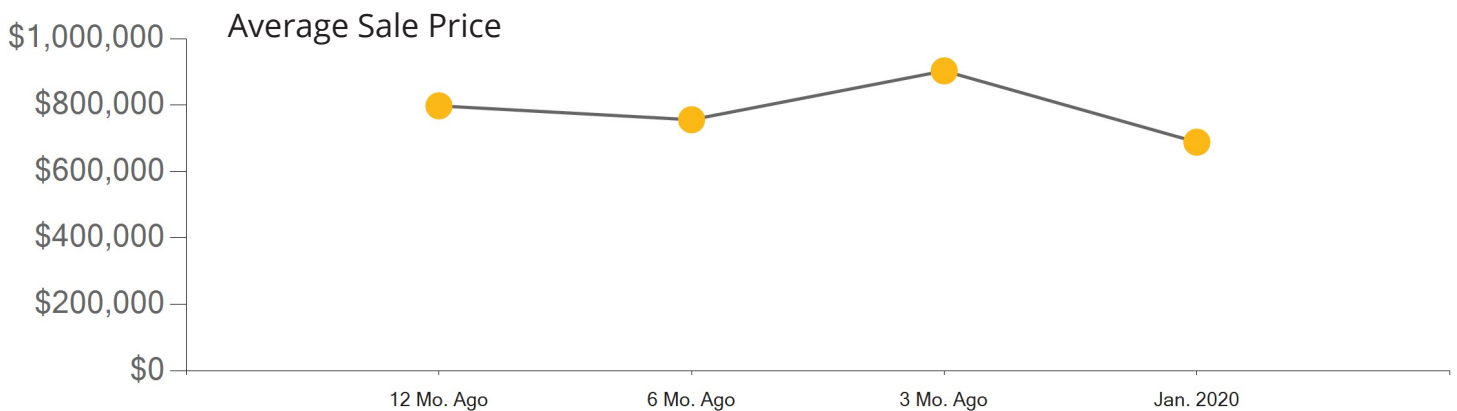
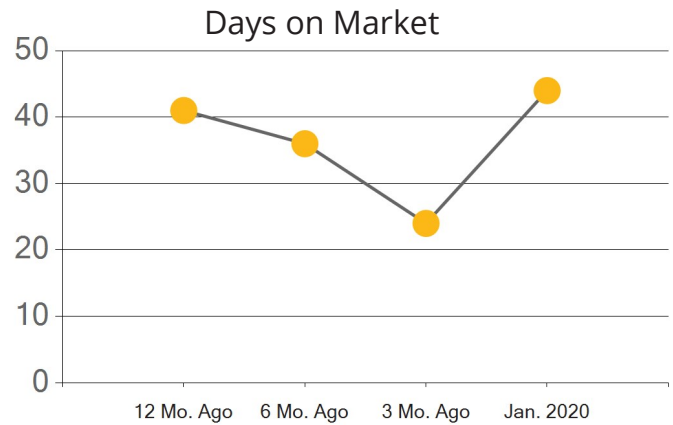
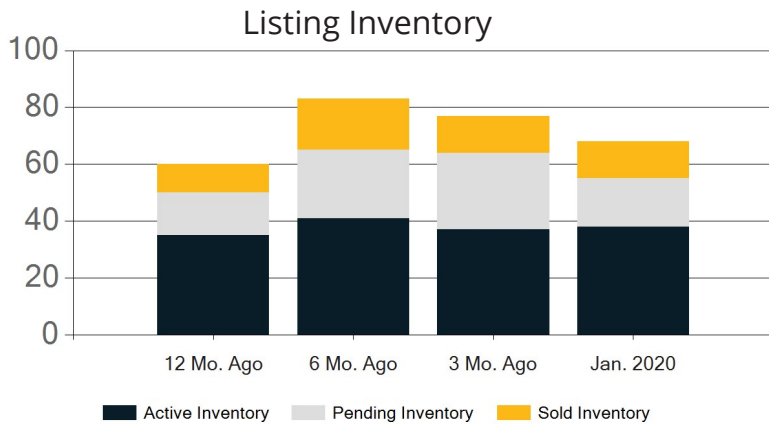


\$688,462
Average Sale Price



44
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	38	17	13	\$688,462	44
3 Mo. Ago	37	27	13	\$903,192	24
6 Mo. Ago	41	24	18	\$756,114	36
12 Mo. Ago	35	15	10	\$797,900	41



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FIRSTTEAM
REAL ESTATE

Montrose Market Update

JANUARY 2020



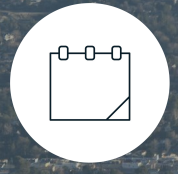
1
Homes for Sale



1
Sold Homes



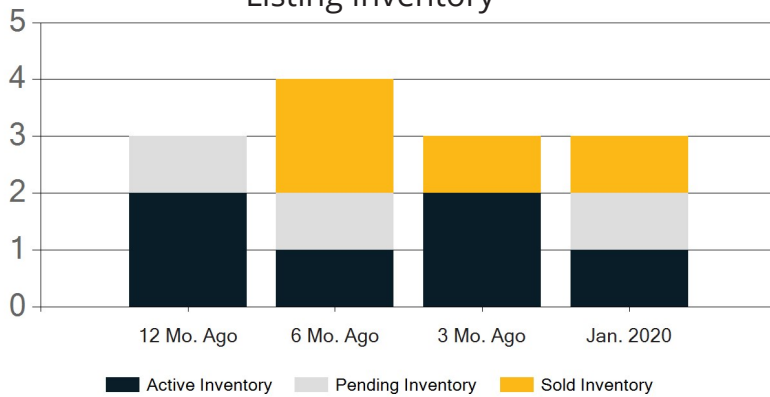
\$825,000
Average Sale Price



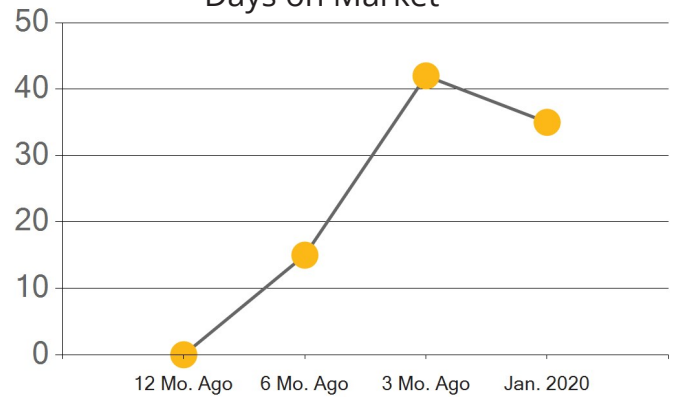
35
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	1	1	1	\$825,000	35
3 Mo. Ago	2	0	1	\$1,175,000	42
6 Mo. Ago	1	1	2	\$1,312,500	15
12 Mo. Ago	2	1	0	\$0	0

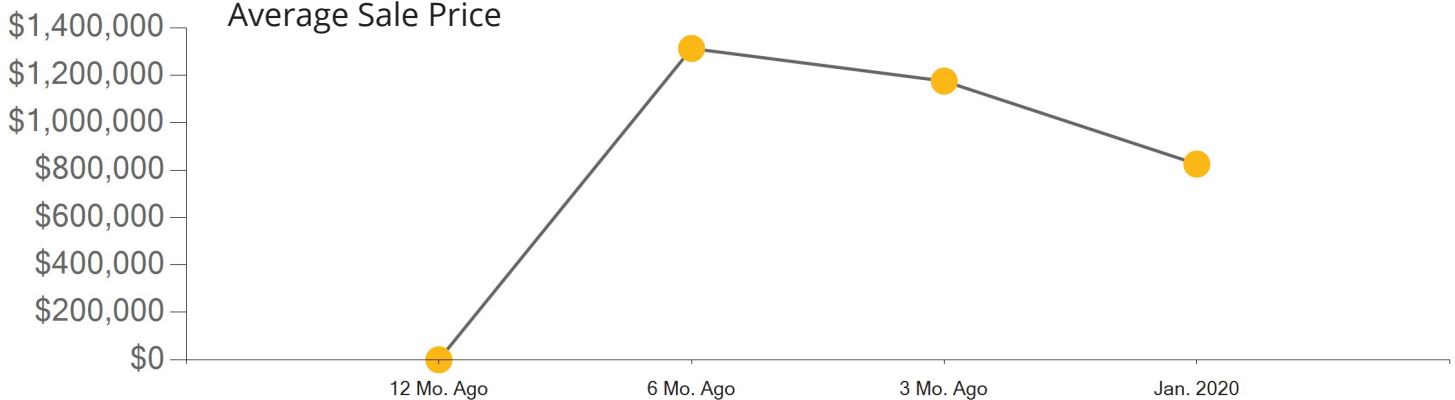
Listing Inventory



Days on Market



Average Sale Price

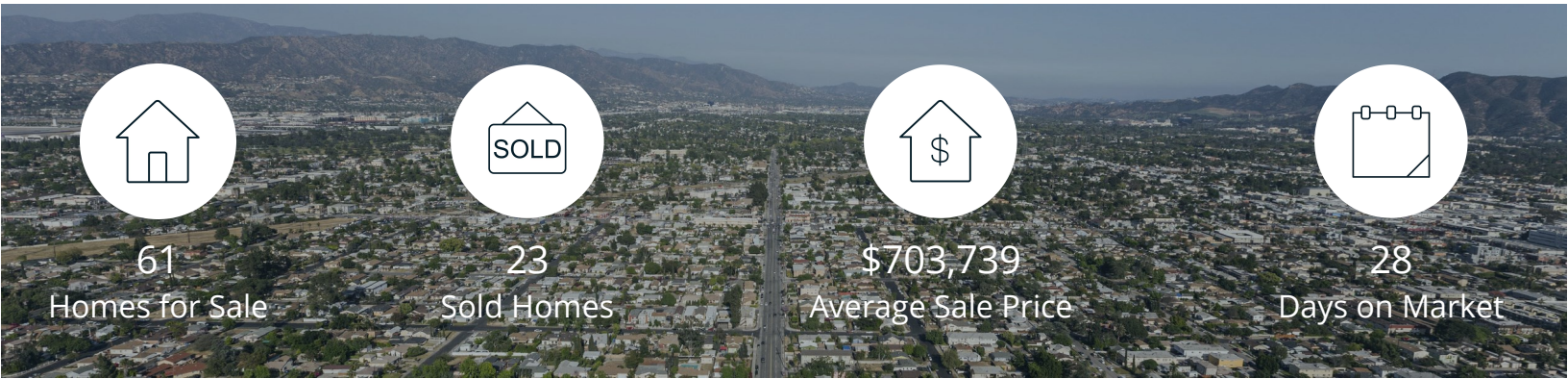


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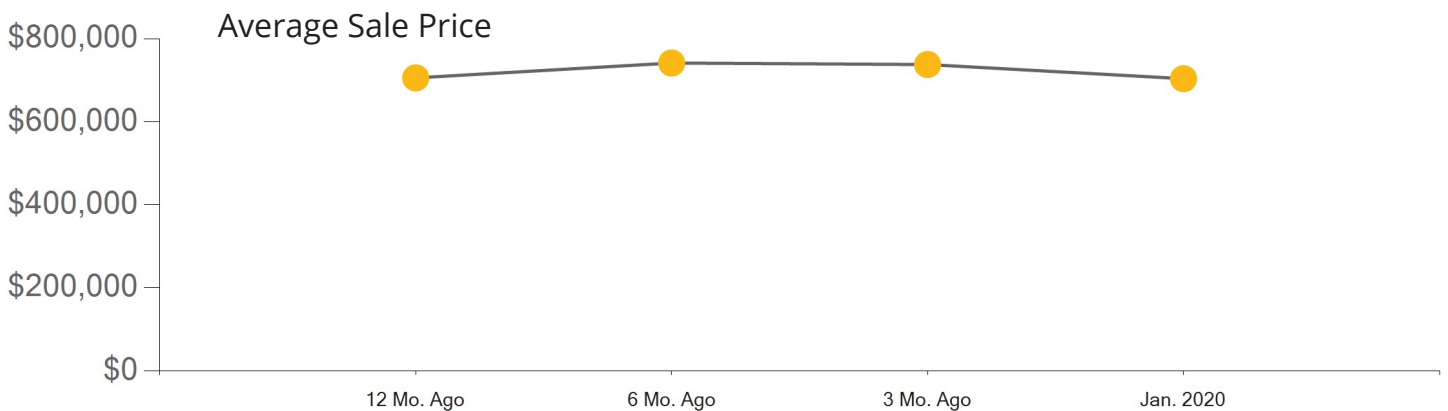
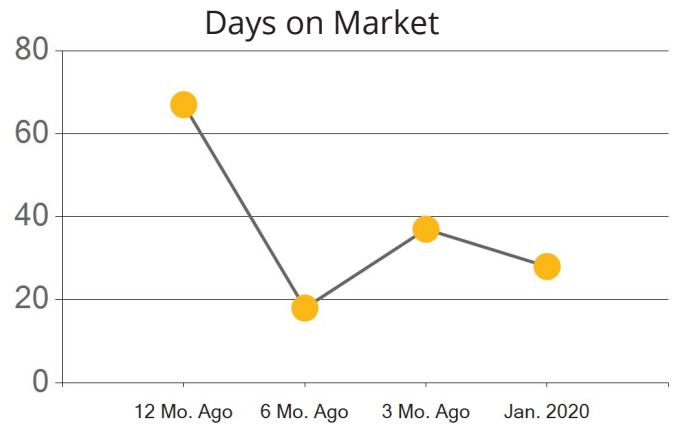
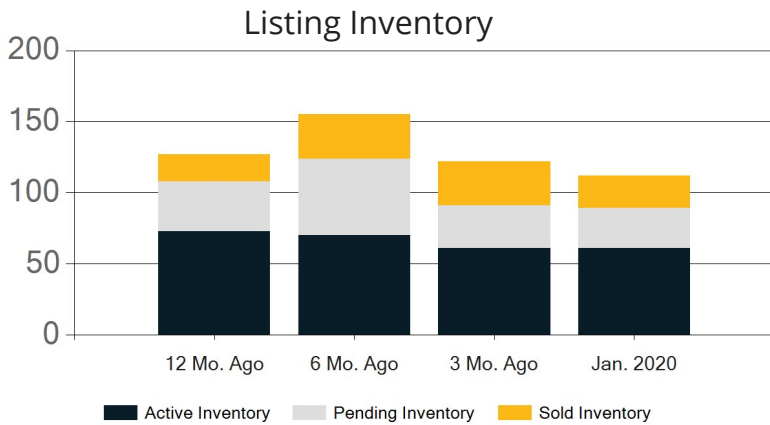
FIRSTTEAM
REAL ESTATE

North Hollywood Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	61	28	23	\$703,739	28
3 Mo. Ago	61	30	31	\$737,880	37
6 Mo. Ago	70	54	31	\$741,484	18
12 Mo. Ago	73	35	19	\$705,679	67



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FIRSTTEAM
REAL ESTATE

Northridge Market Update

JANUARY 2020



64
Homes for Sale



20
Sold Homes



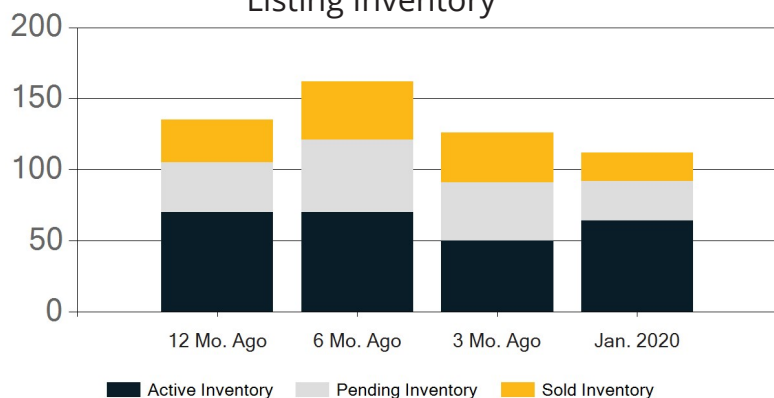
\$788,575
Average Sale Price



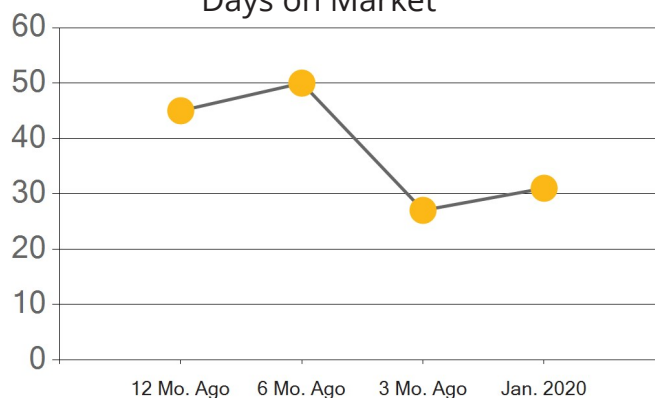
31
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	64	28	20	\$788,575	31
3 Mo. Ago	50	41	35	\$755,100	27
6 Mo. Ago	70	51	41	\$764,118	50
12 Mo. Ago	70	35	30	\$740,053	45

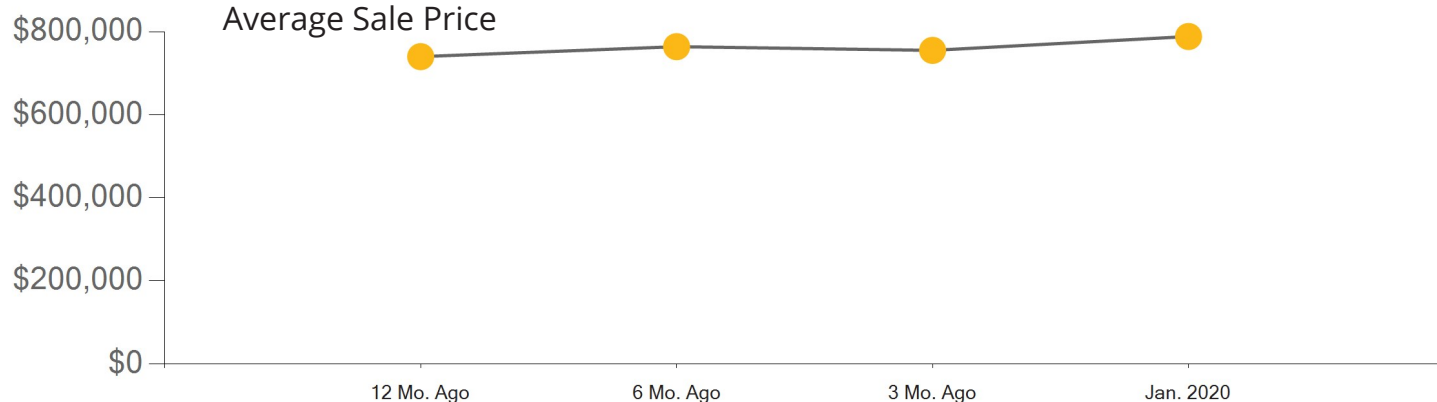
Listing Inventory



Days on Market



Average Sale Price

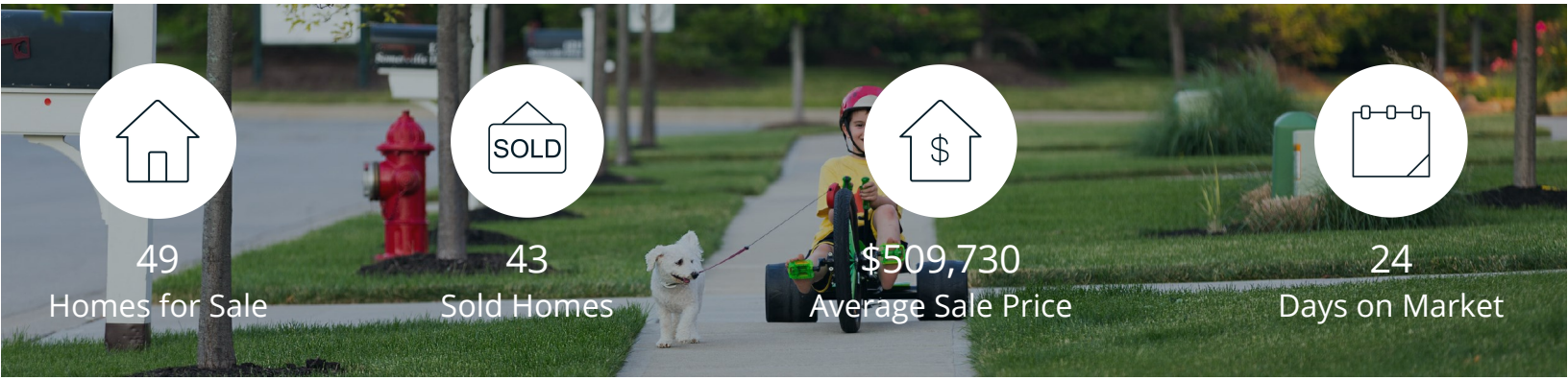


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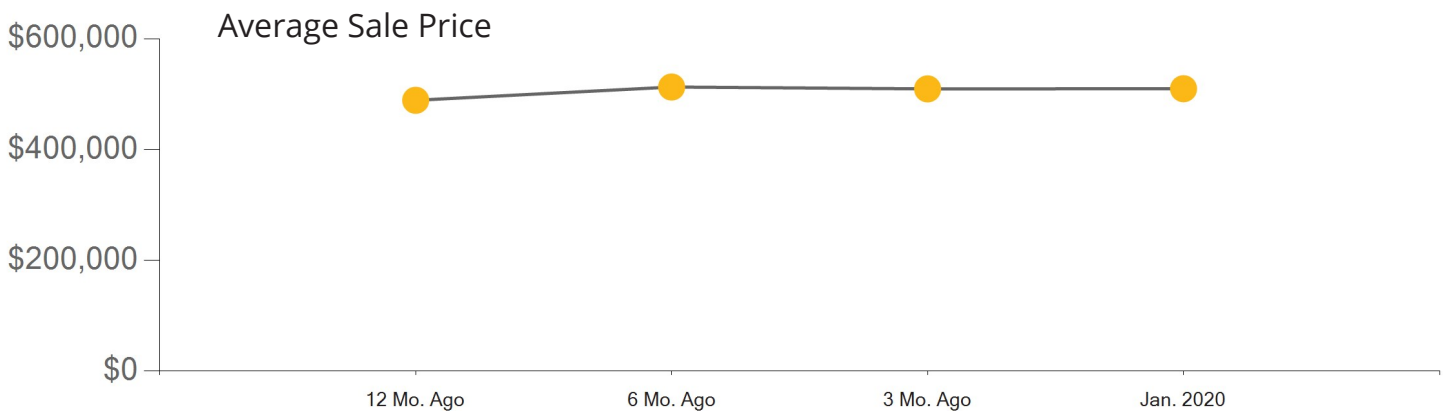
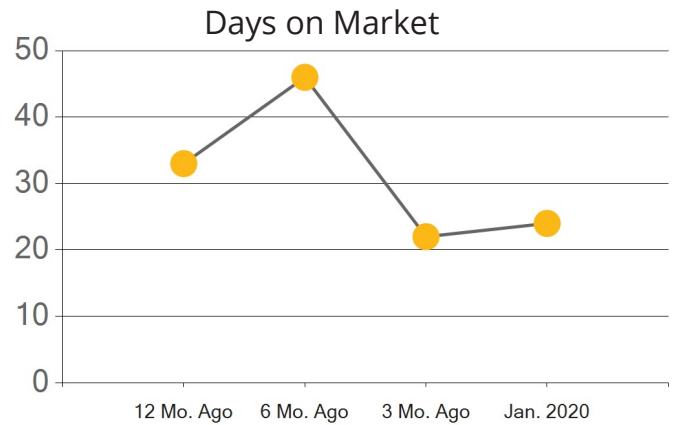
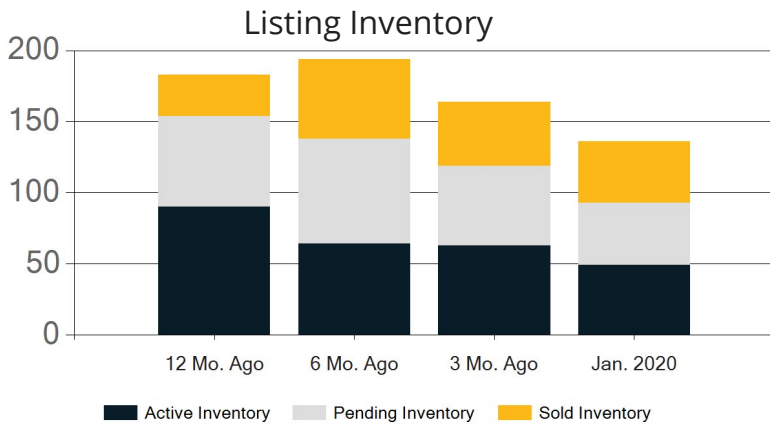
FIRSTTEAM
REAL ESTATE

Norwalk Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	49	44	43	\$509,730	24
3 Mo. Ago	63	56	45	\$509,373	22
6 Mo. Ago	64	74	56	\$512,728	46
12 Mo. Ago	90	64	29	\$488,810	33

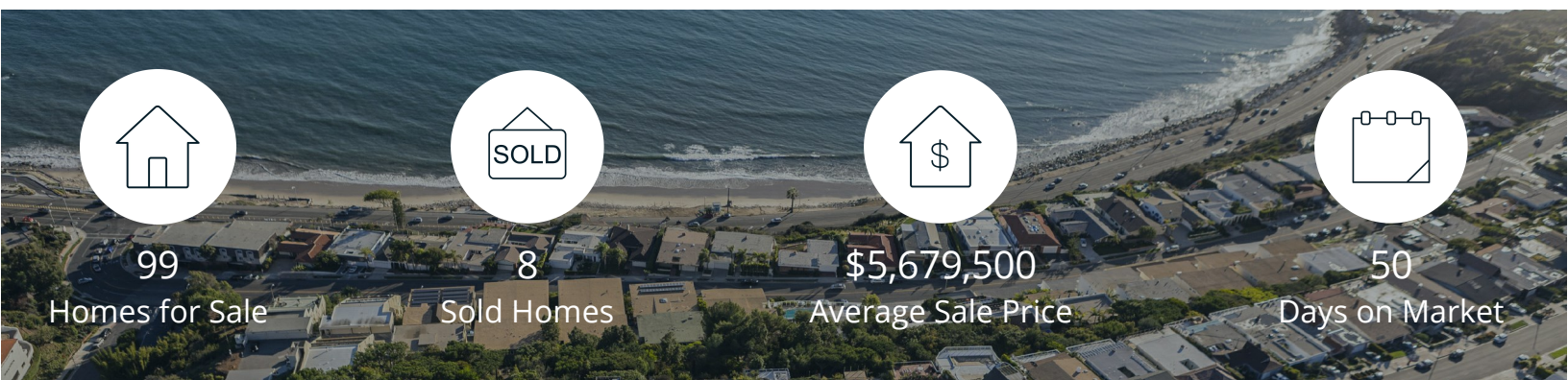


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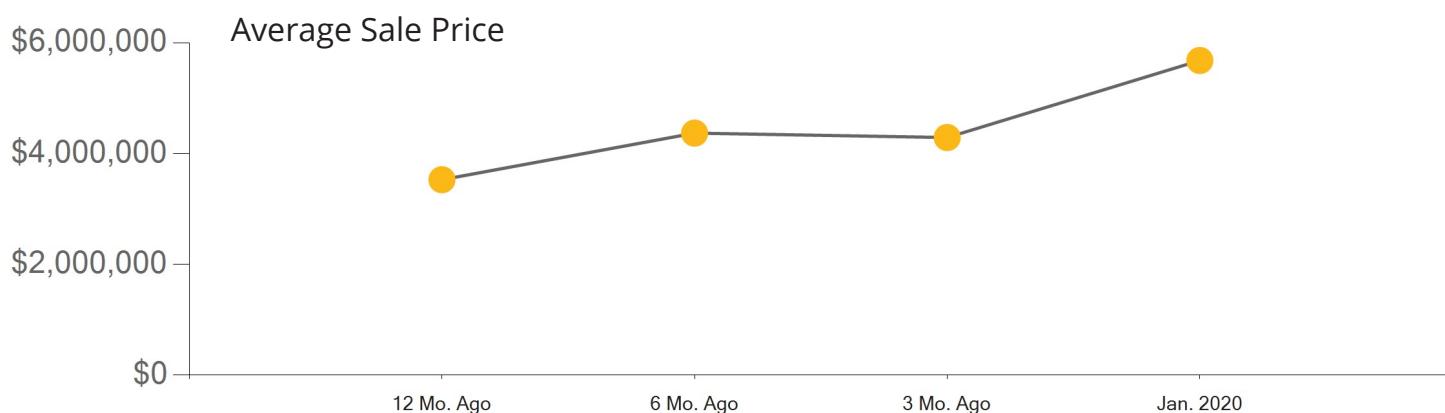
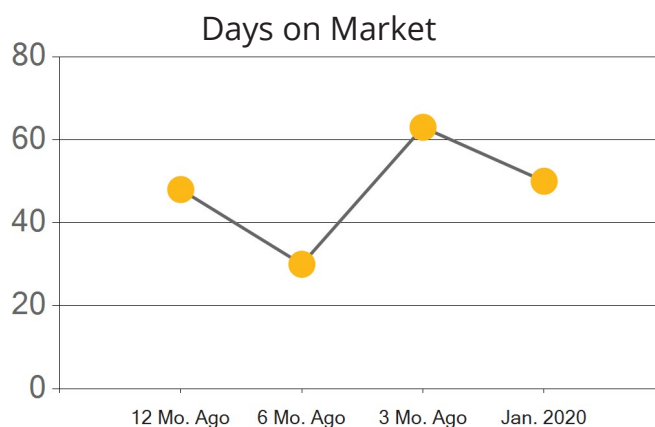
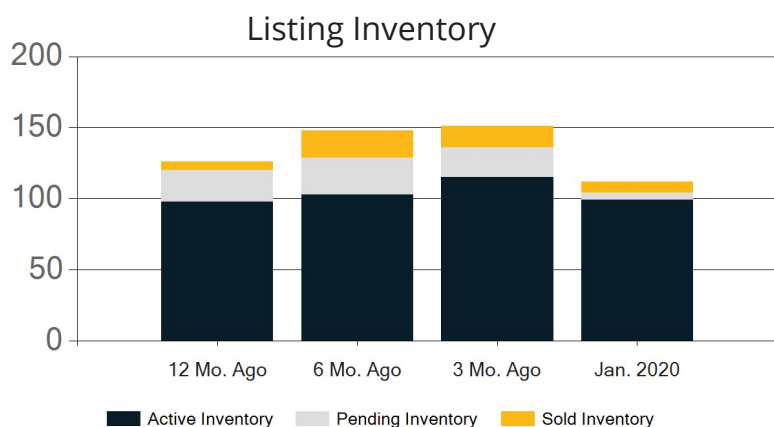
FIRSTTEAM®
REAL ESTATE

Pacific Palisades Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	99	5	8	\$5,679,500	50
3 Mo. Ago	115	21	15	\$4,287,267	63
6 Mo. Ago	103	26	19	\$4,366,616	30
12 Mo. Ago	98	22	6	\$3,525,242	48

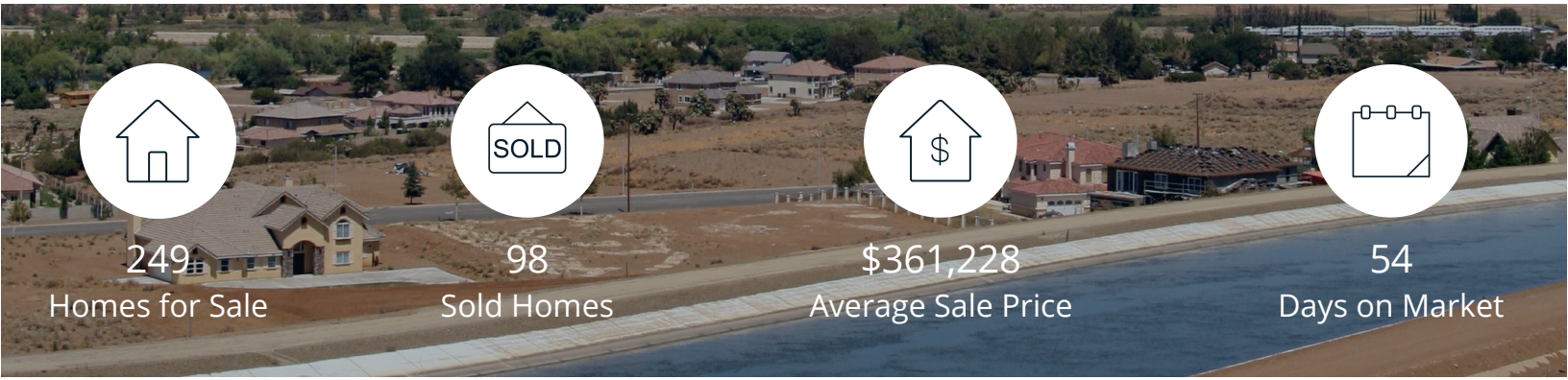


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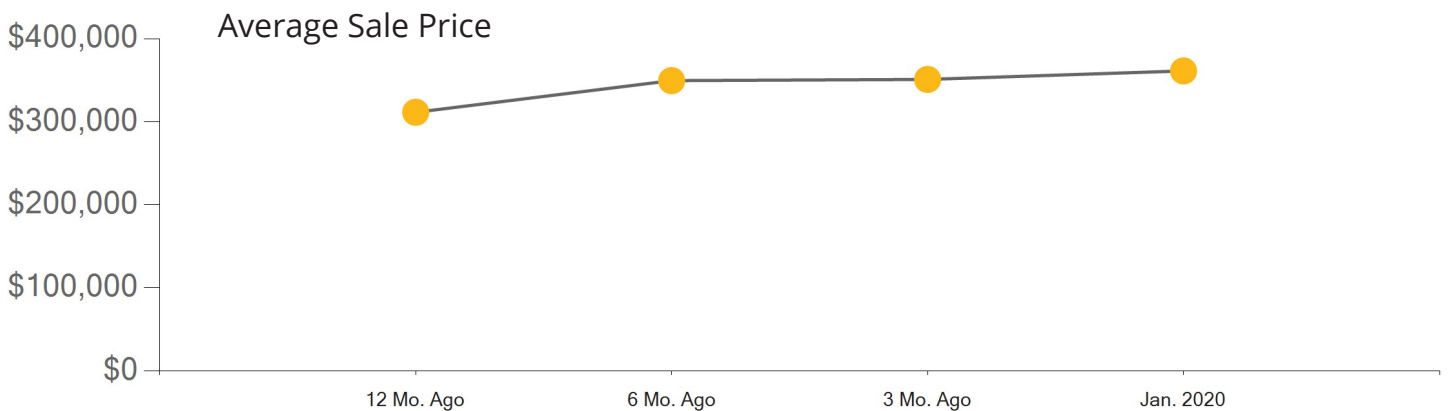
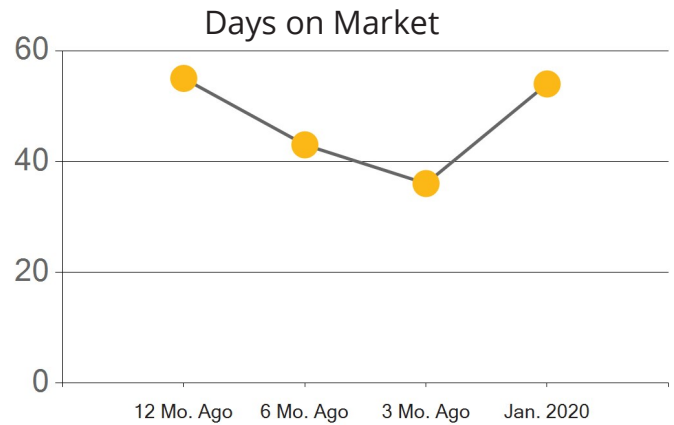
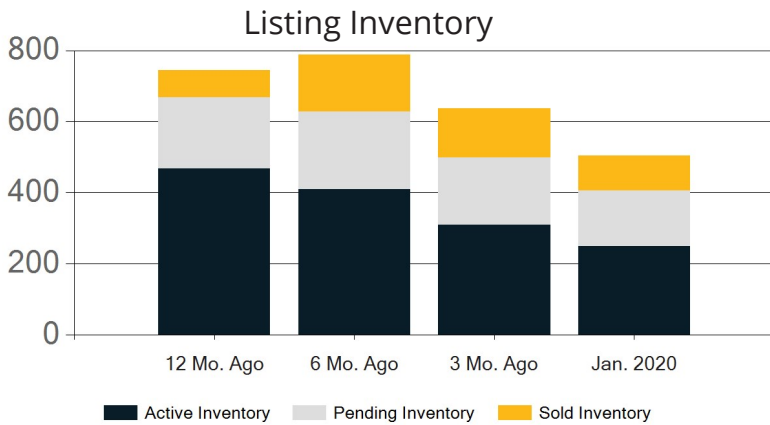
FIRSTTEAM
REAL ESTATE

Palmdale Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	249	157	98	\$361,228	54
3 Mo. Ago	310	189	139	\$350,984	36
6 Mo. Ago	409	219	161	\$349,557	43
12 Mo. Ago	468	200	76	\$311,422	55



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Palos Verdes Estates Market Update

JANUARY 2020



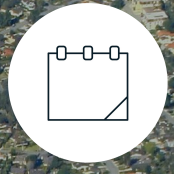
49
Homes for Sale



8
Sold Homes



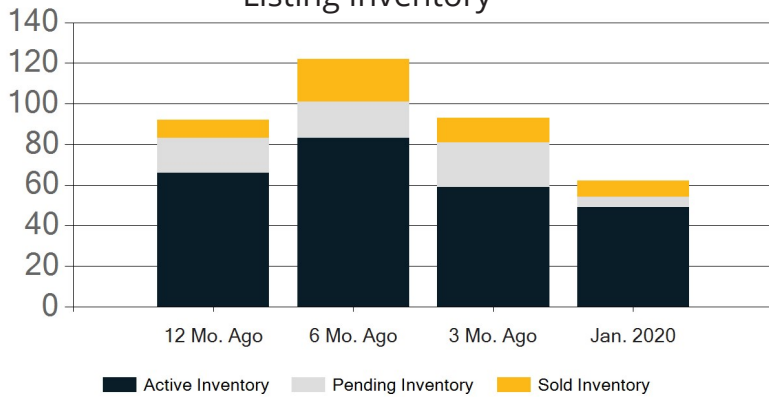
\$2,610,944
Average Sale Price



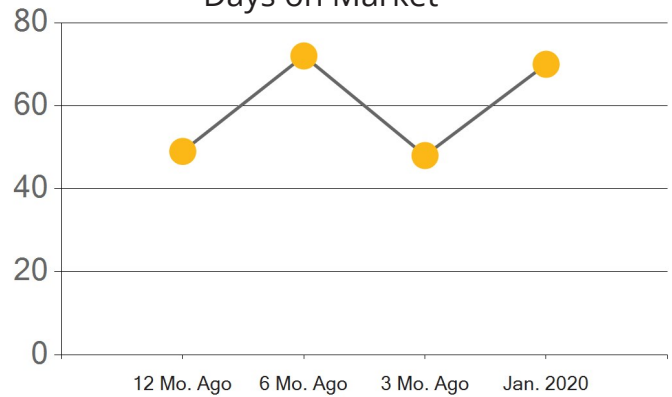
70
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	49	5	8	\$2,610,944	70
3 Mo. Ago	59	22	12	\$1,804,583	48
6 Mo. Ago	83	18	21	\$2,100,924	72
12 Mo. Ago	66	17	9	\$1,822,778	49

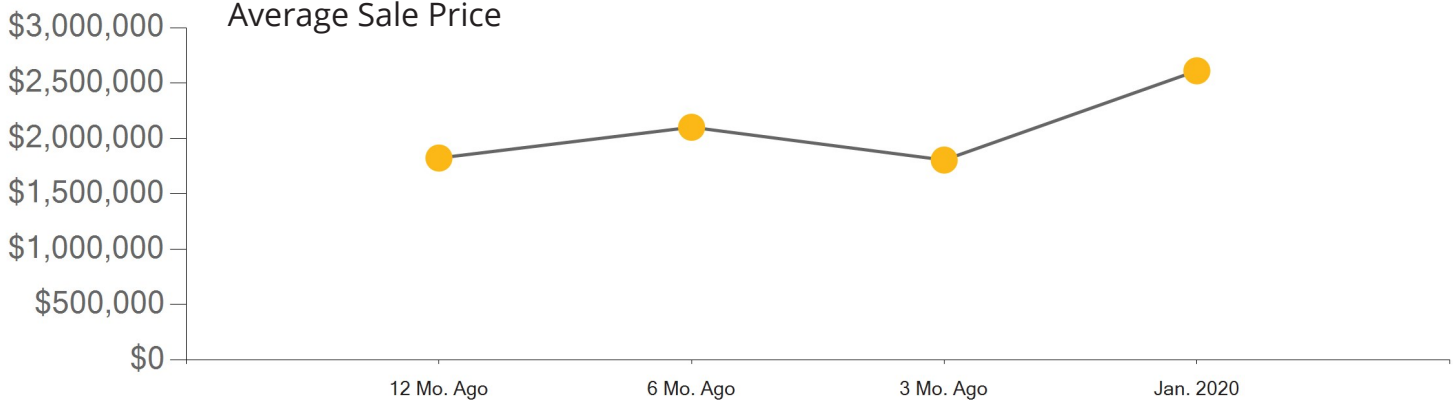
Listing Inventory



Days on Market



Average Sale Price

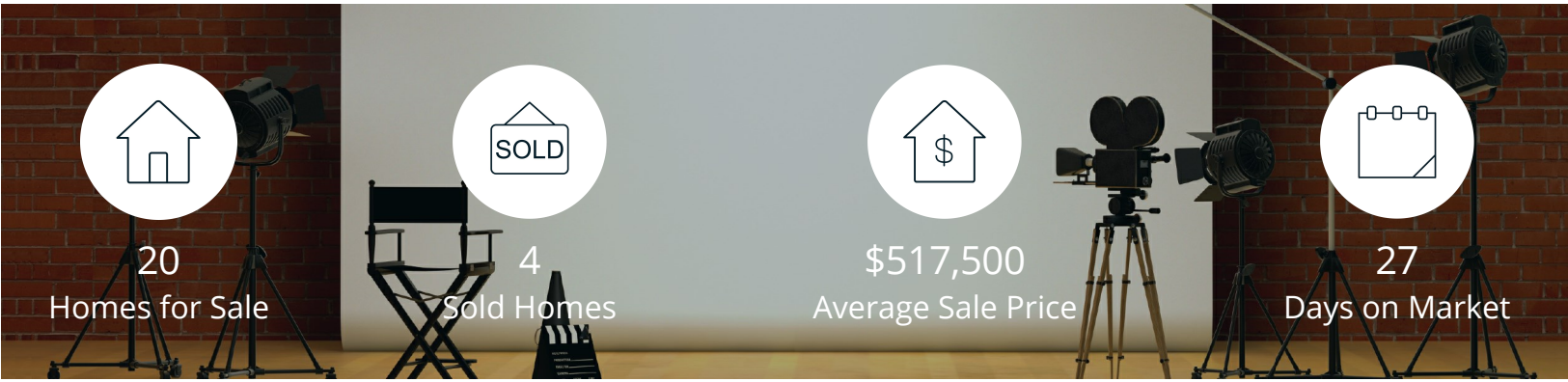


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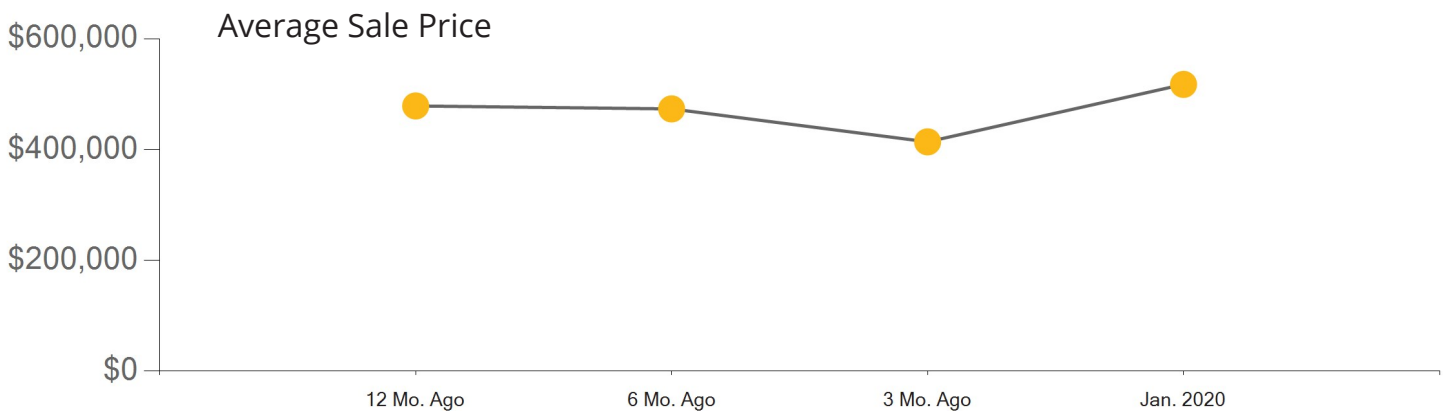
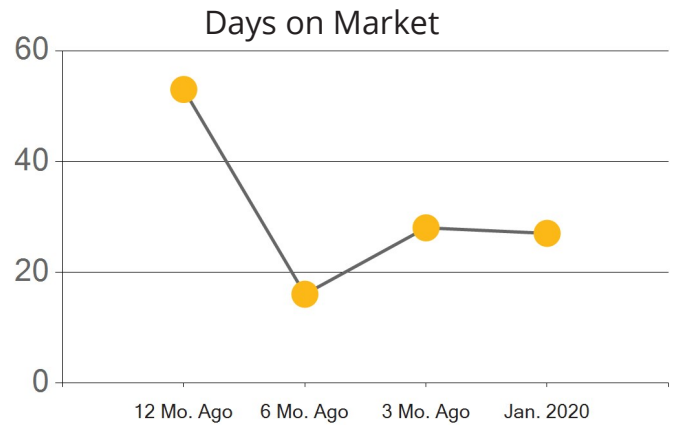
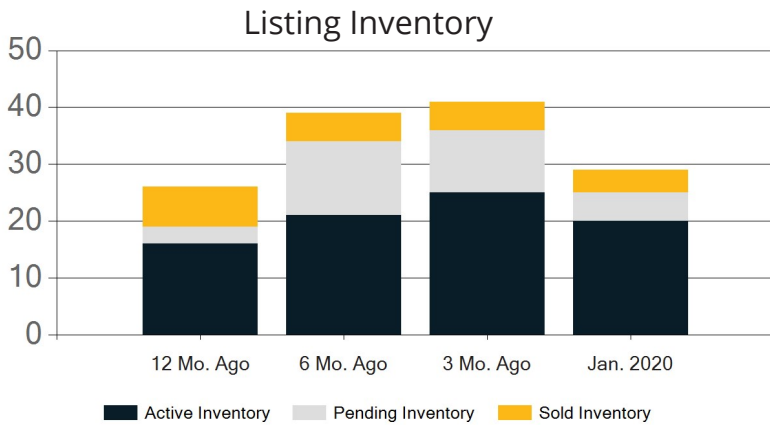
FIRSTTEAM
REAL ESTATE

Paramount Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	20	5	4	\$517,500	27
3 Mo. Ago	25	11	5	\$413,700	28
6 Mo. Ago	21	13	5	\$473,200	16
12 Mo. Ago	16	3	7	\$478,571	53

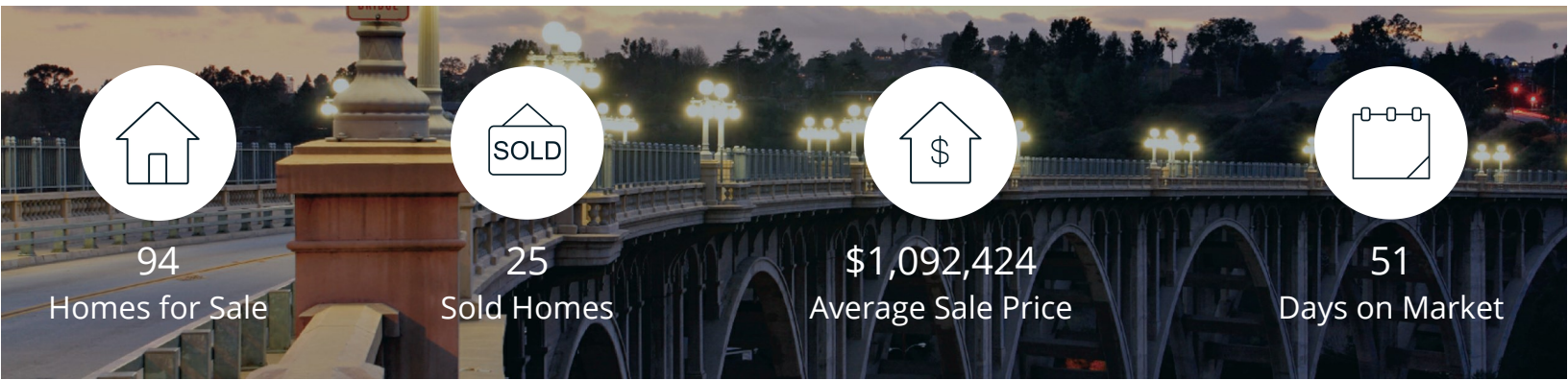


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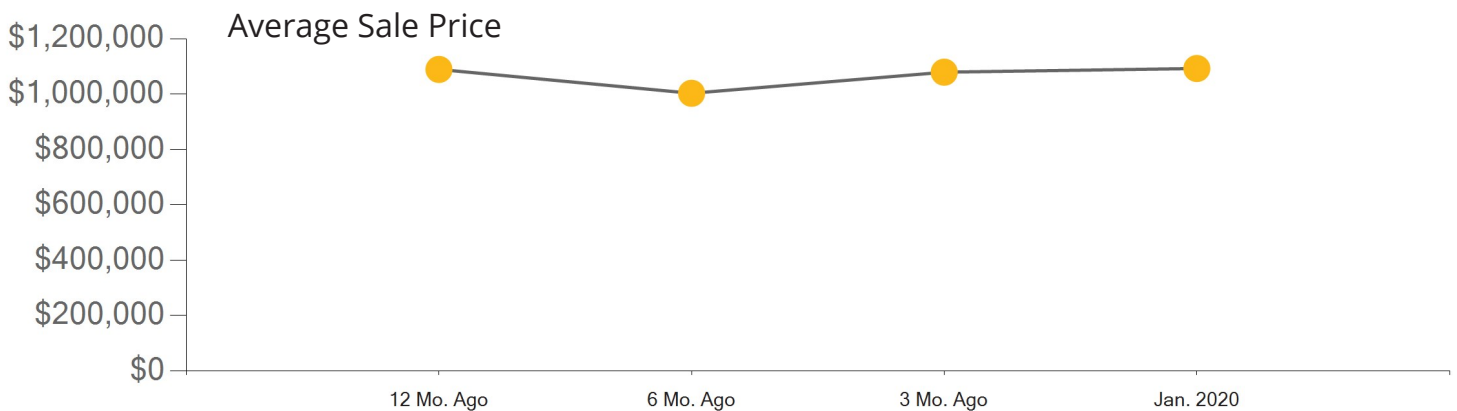
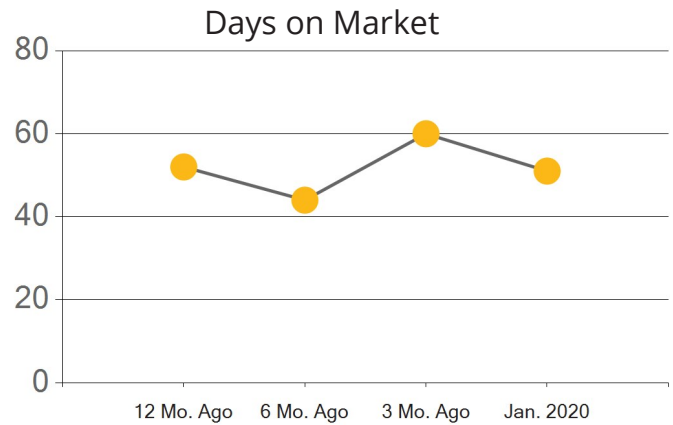
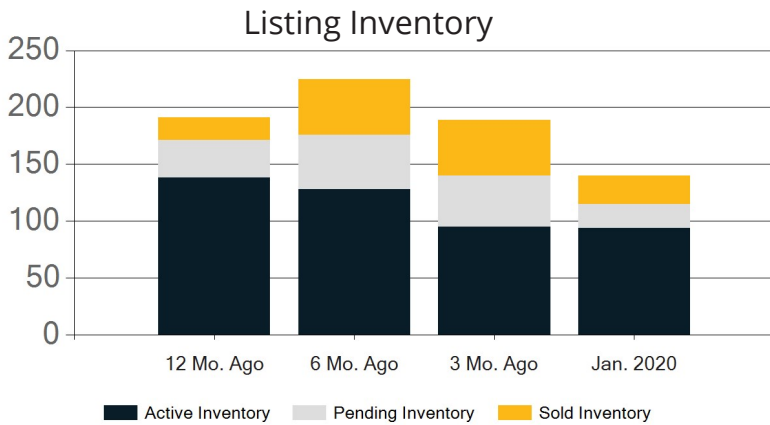
FIRSTTEAM
REAL ESTATE

Pasadena Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	94	21	25	\$1,092,424	51
3 Mo. Ago	95	45	49	\$1,079,107	60
6 Mo. Ago	128	48	49	\$1,002,896	44
12 Mo. Ago	138	33	20	\$1,089,125	52

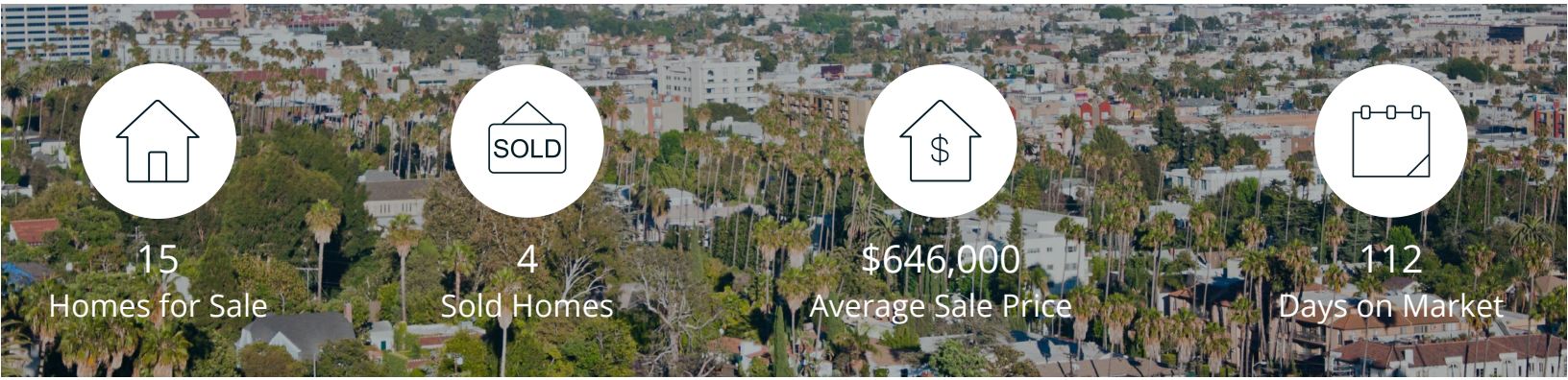


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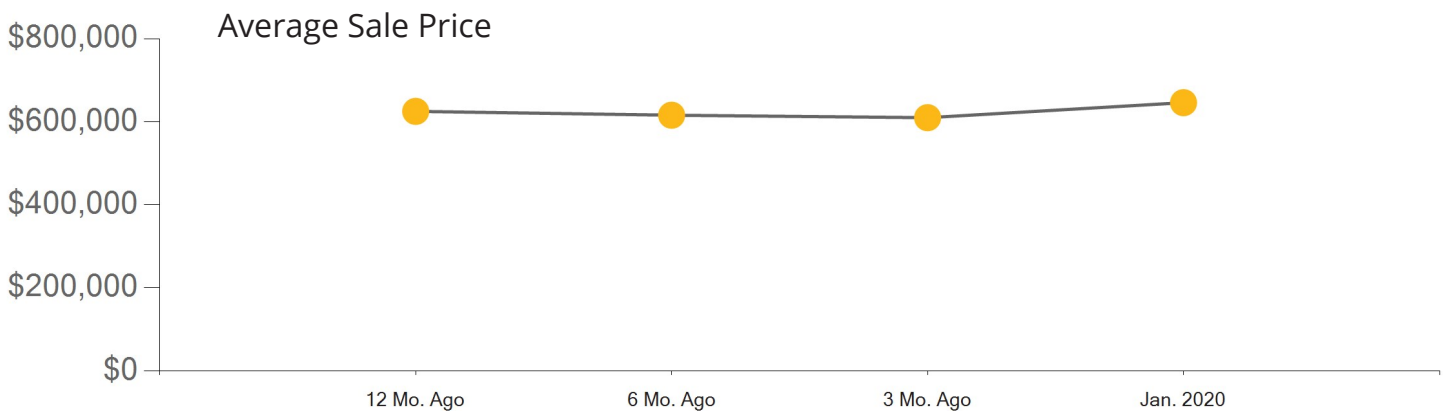
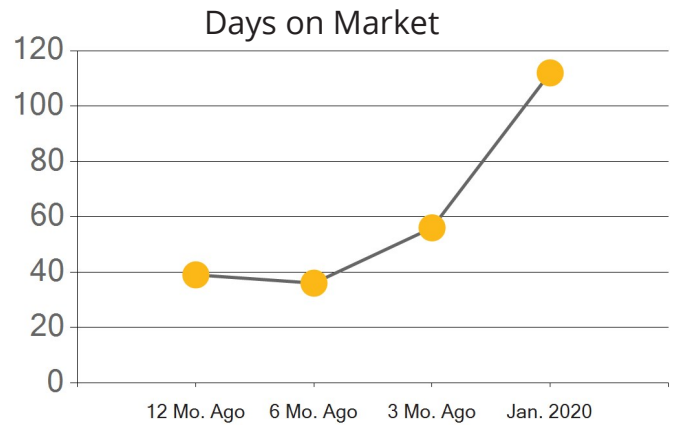
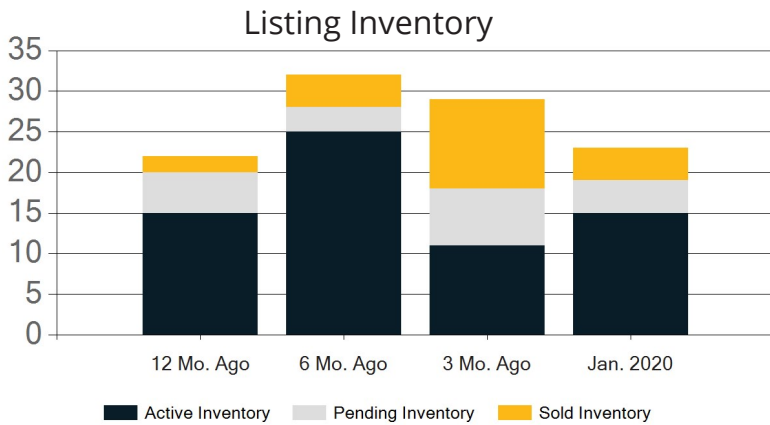
FIRSTTEAM
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Phillips Ranch Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	15	4	4	\$646,000	112
3 Mo. Ago	11	7	11	\$609,782	56
6 Mo. Ago	25	3	4	\$615,750	36
12 Mo. Ago	15	5	2	\$625,000	39



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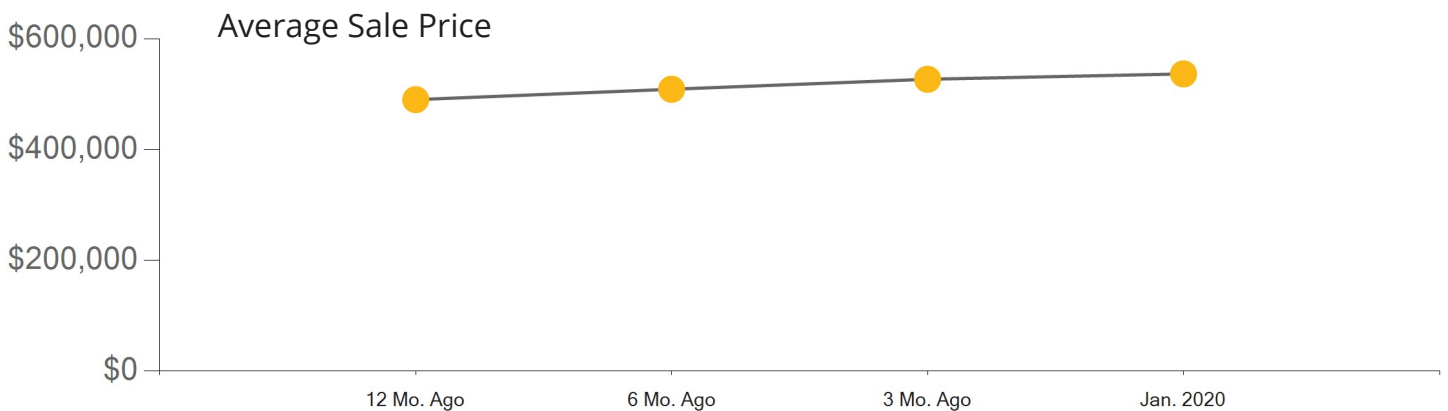
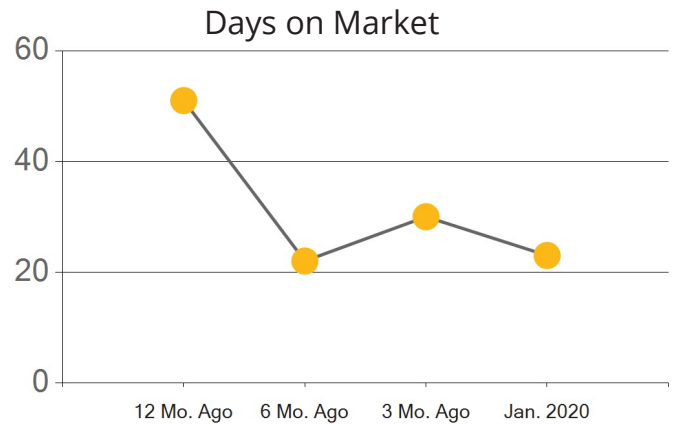
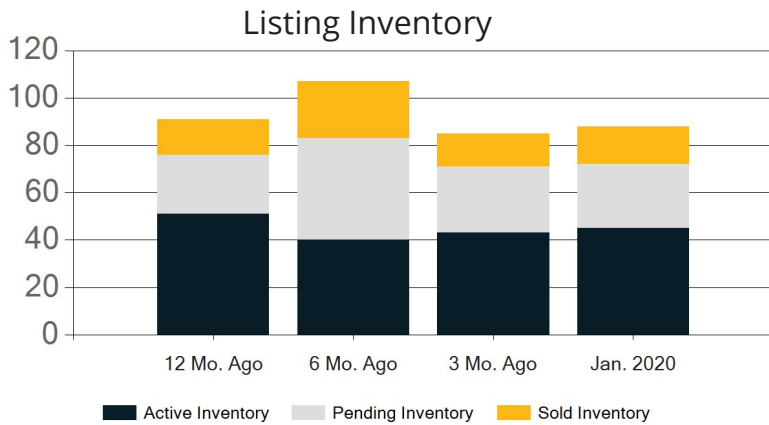
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Pico Rivera Market Update

JANUARY 2020



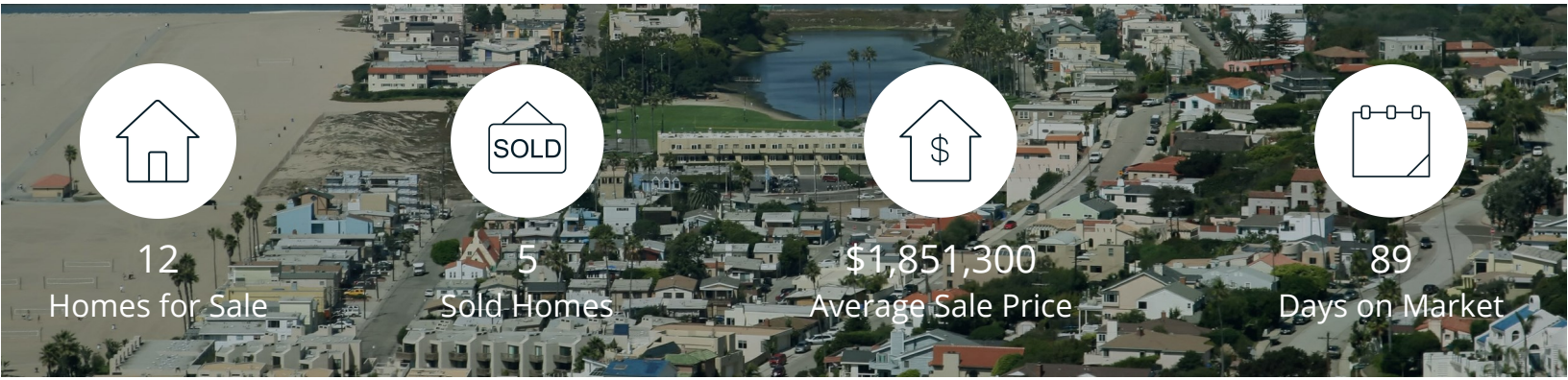
	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	45	27	16	\$536,469	23
3 Mo. Ago	43	28	14	\$526,821	30
6 Mo. Ago	40	43	24	\$508,775	22
12 Mo. Ago	51	25	15	\$489,967	51



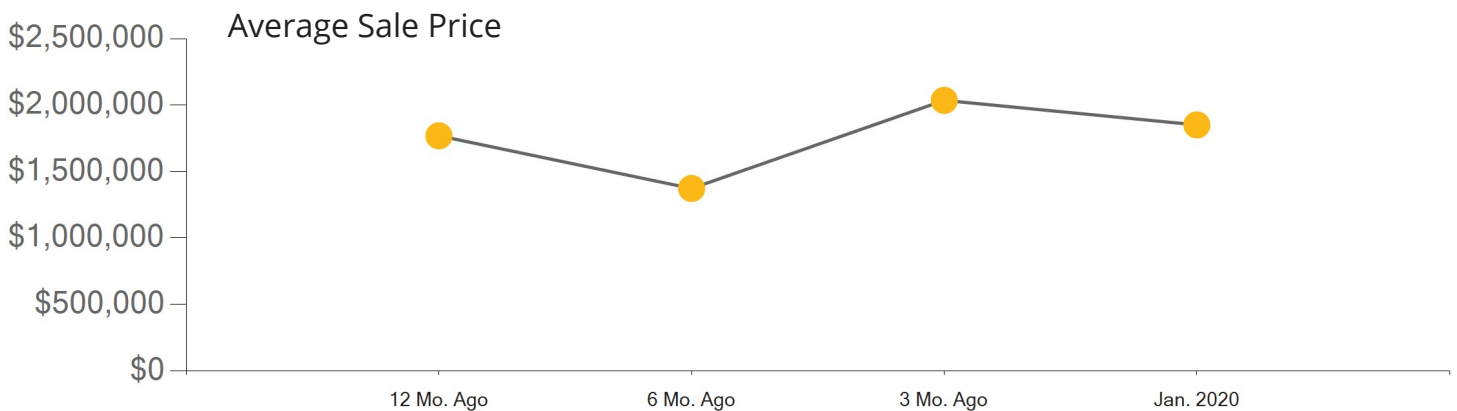
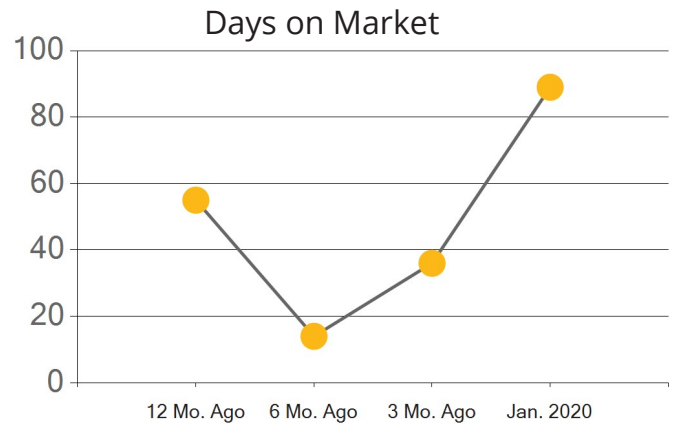
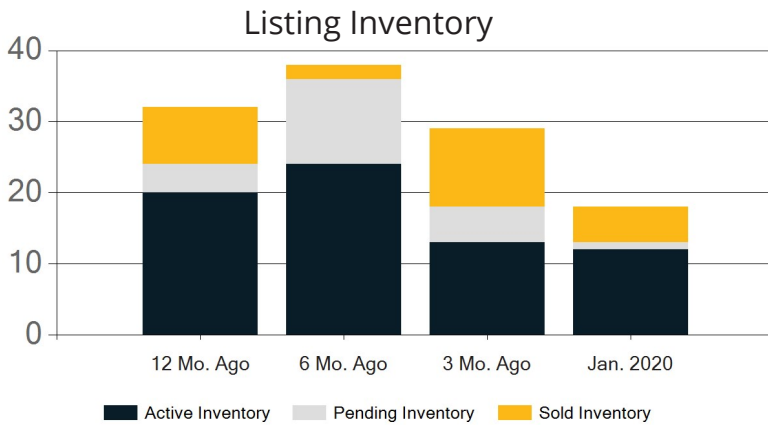
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Playa Del Rey Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	12	1	5	\$1,851,300	89
3 Mo. Ago	13	5	11	\$2,036,081	36
6 Mo. Ago	24	12	2	\$1,372,500	14
12 Mo. Ago	20	4	8	\$1,769,125	55

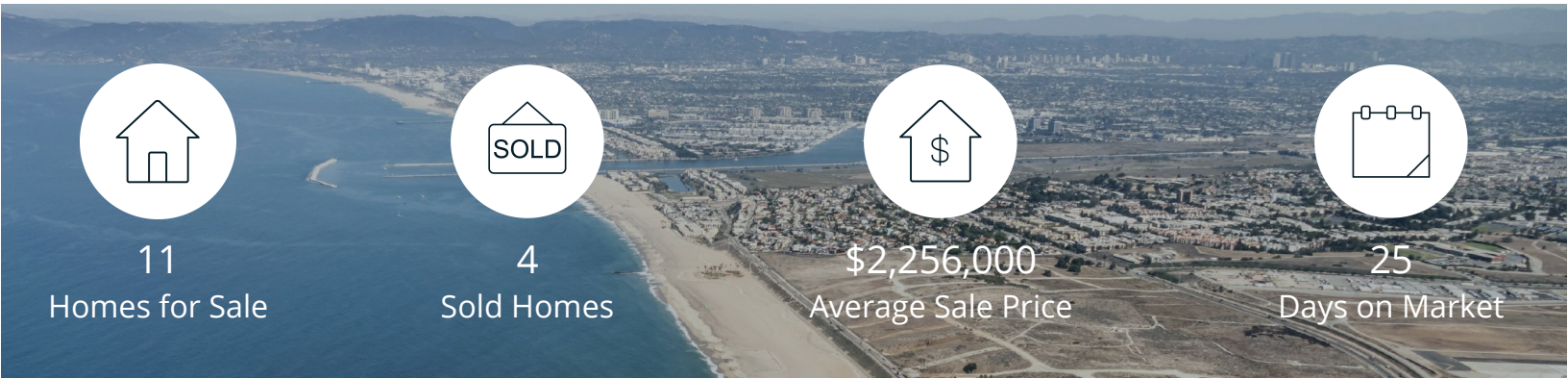


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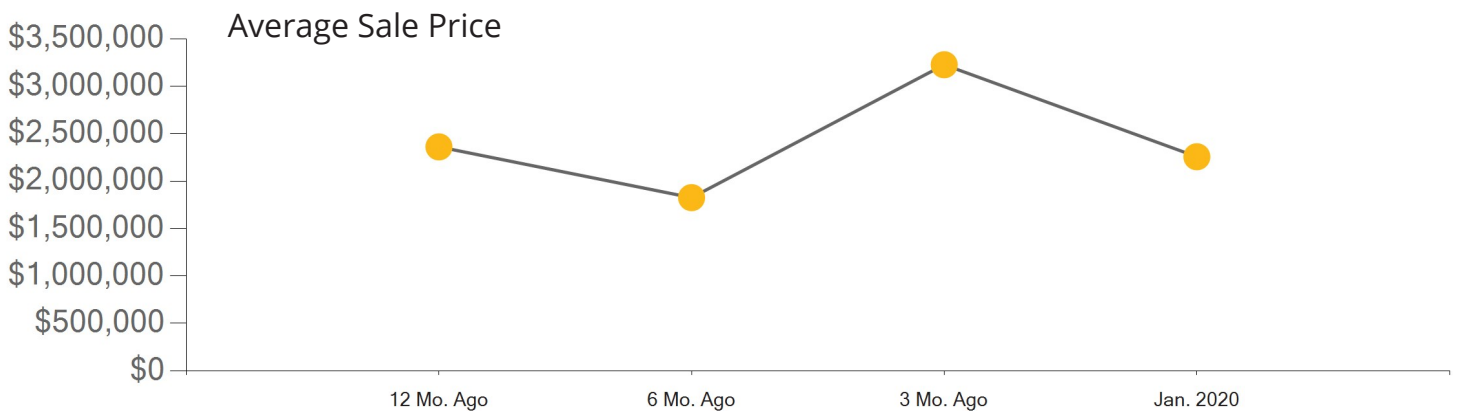
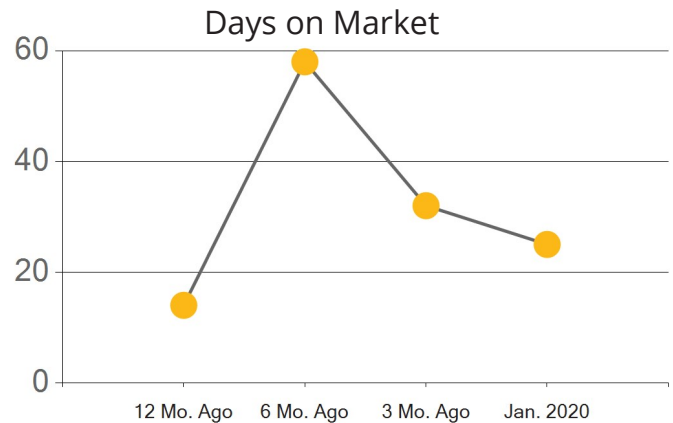
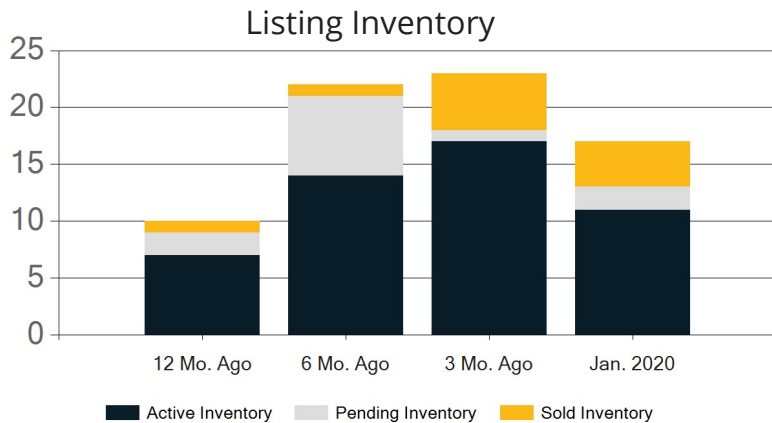
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REAL ESTATE

Playa Vista Market Update

JANUARY 2020

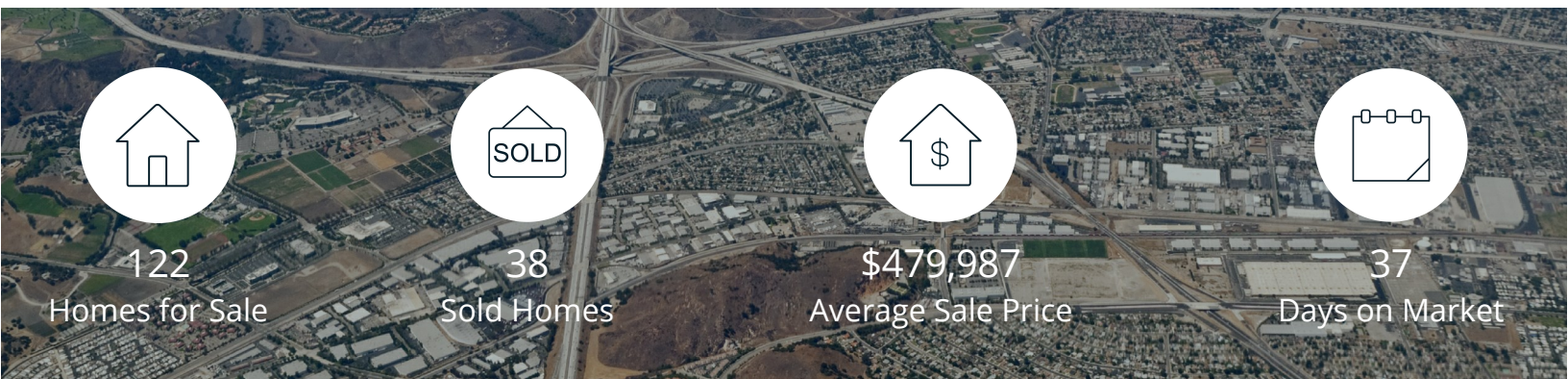


	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	11	2	4	\$2,256,000	25
3 Mo. Ago	17	1	5	\$3,226,171	32
6 Mo. Ago	14	7	1	\$1,825,000	58
12 Mo. Ago	7	2	1	\$2,360,000	14

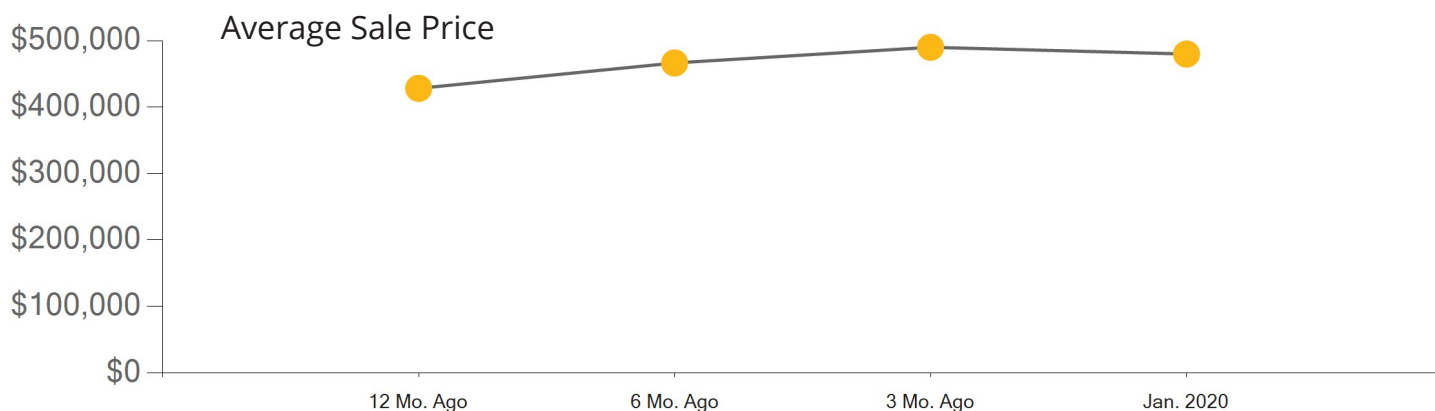
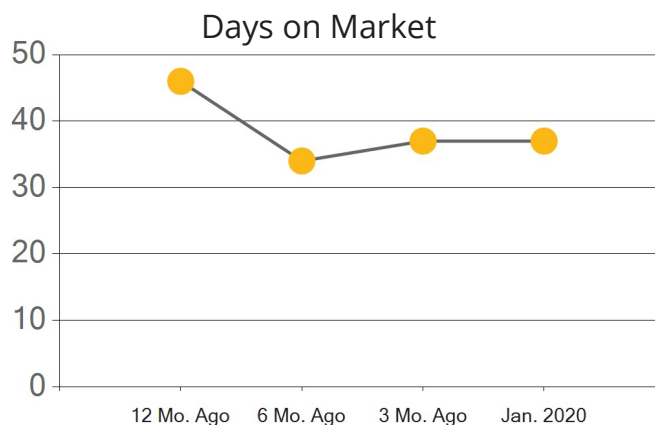
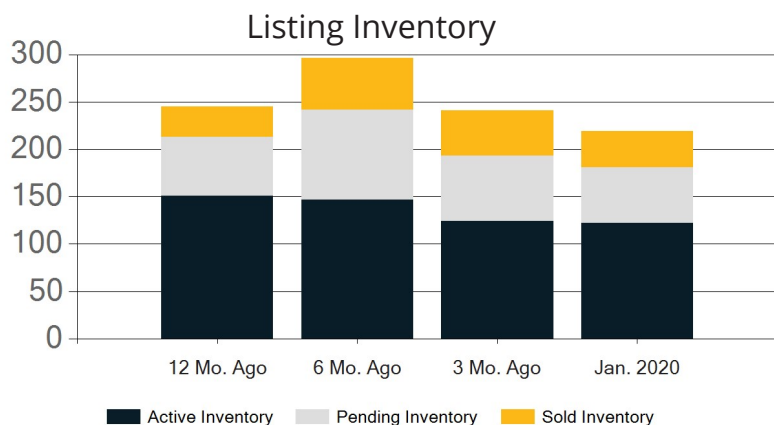


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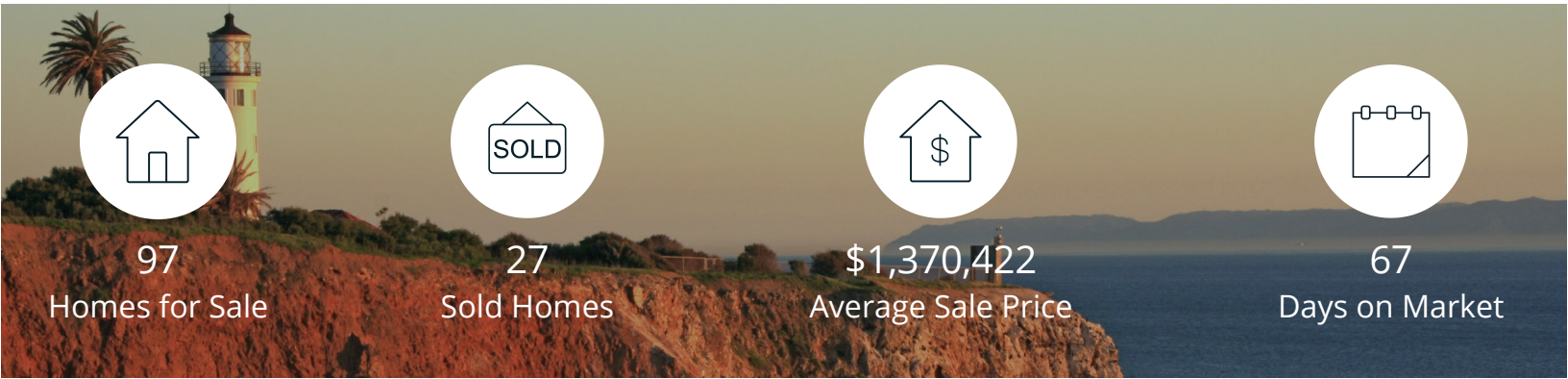


	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	122	59	38	\$479,987	37
3 Mo. Ago	124	69	48	\$490,138	37
6 Mo. Ago	147	95	54	\$466,553	34
12 Mo. Ago	151	62	32	\$428,313	46

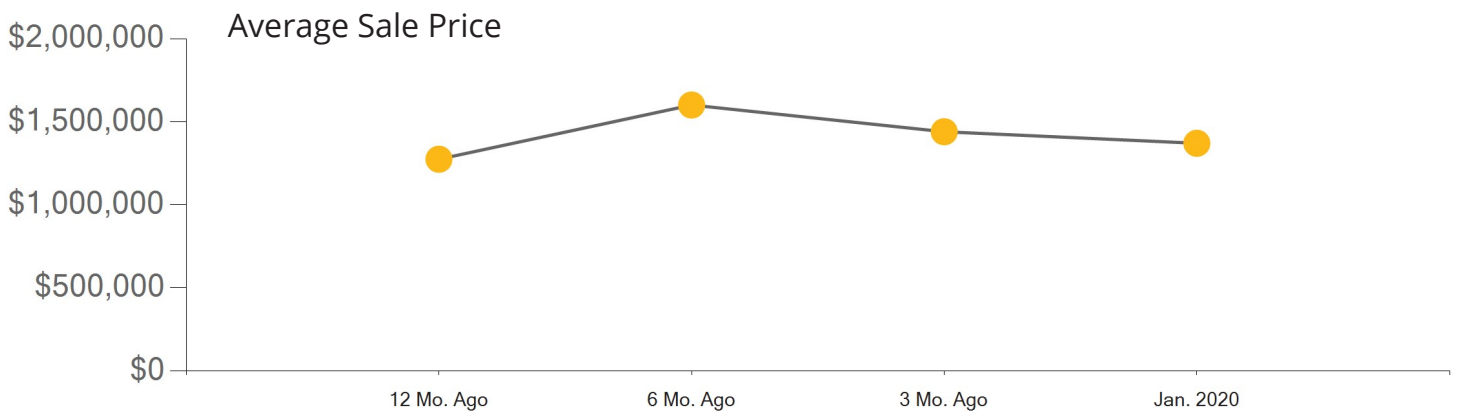
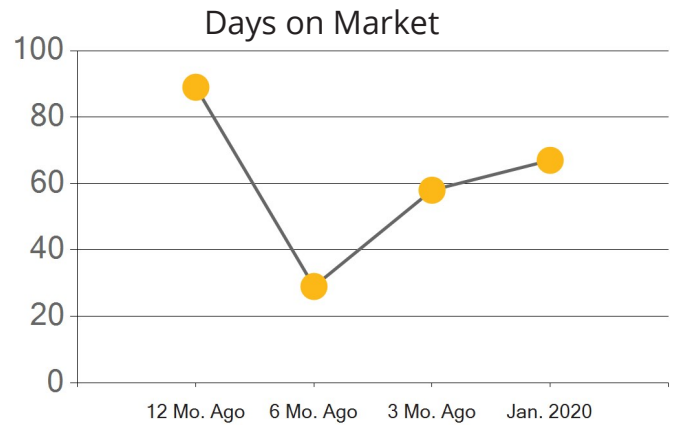
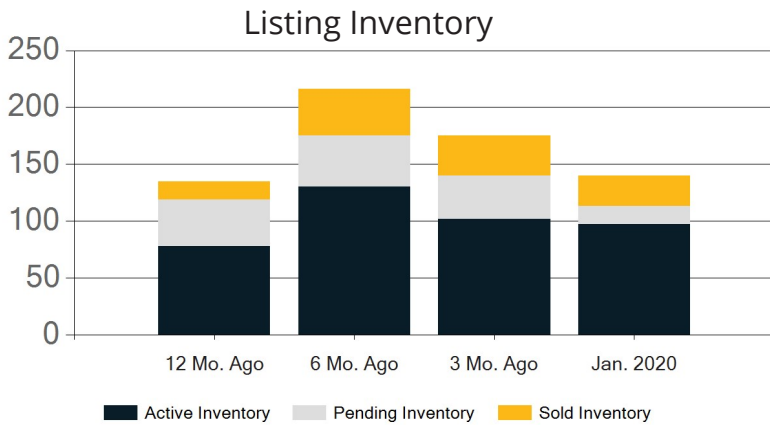


Rancho Palos Verdes Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	97	16	27	\$1,370,422	67
3 Mo. Ago	102	38	35	\$1,439,793	58
6 Mo. Ago	130	45	41	\$1,600,712	29
12 Mo. Ago	78	41	16	\$1,274,375	89

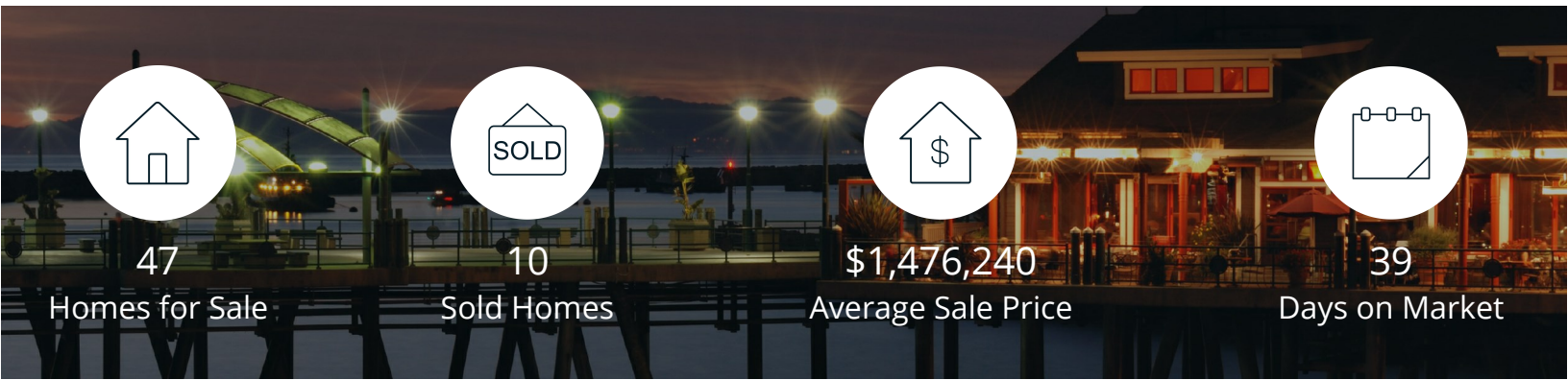


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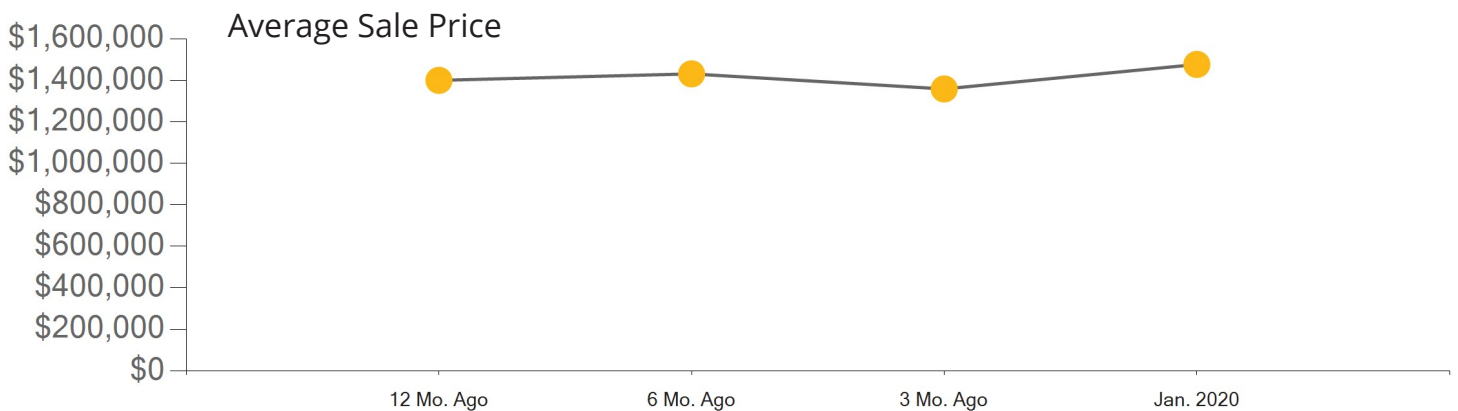
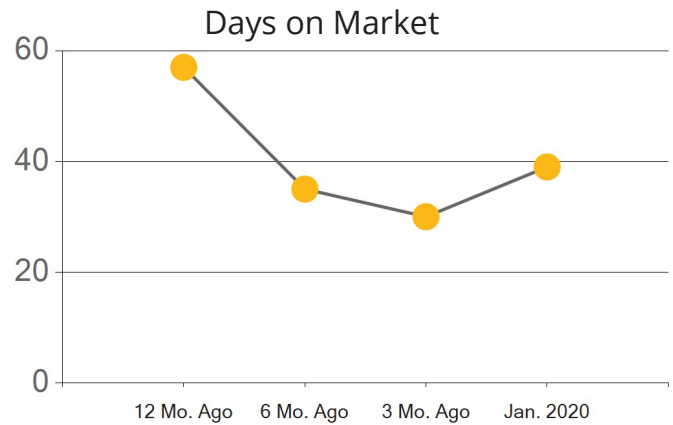
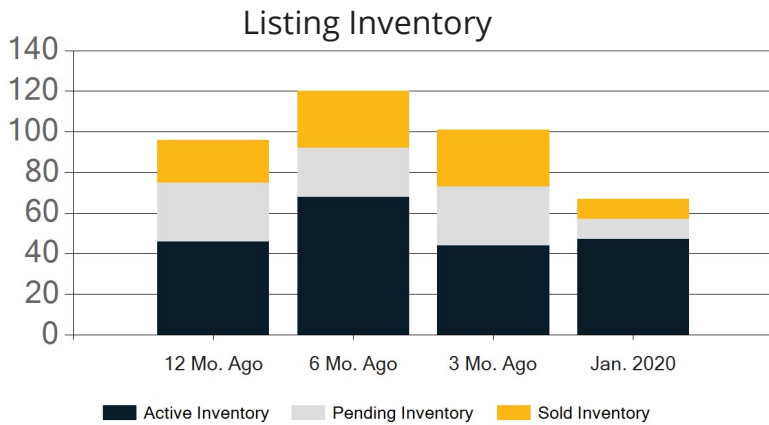
FIRSTTEAM
REAL ESTATE

Redondo Beach Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	47	10	10	\$1,476,240	39
3 Mo. Ago	44	29	28	\$1,358,027	30
6 Mo. Ago	68	24	28	\$1,430,706	35
12 Mo. Ago	46	29	21	\$1,399,452	57

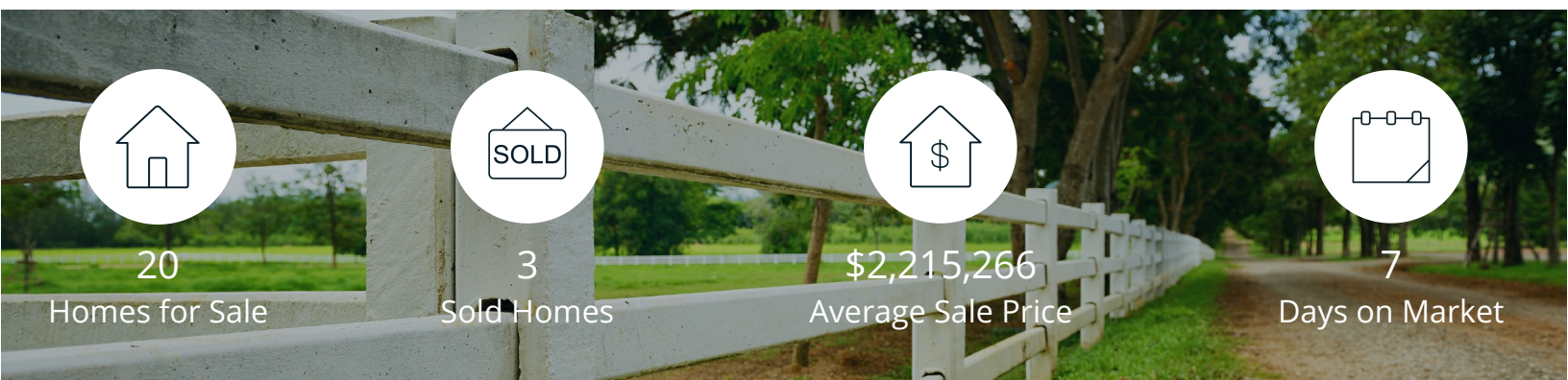


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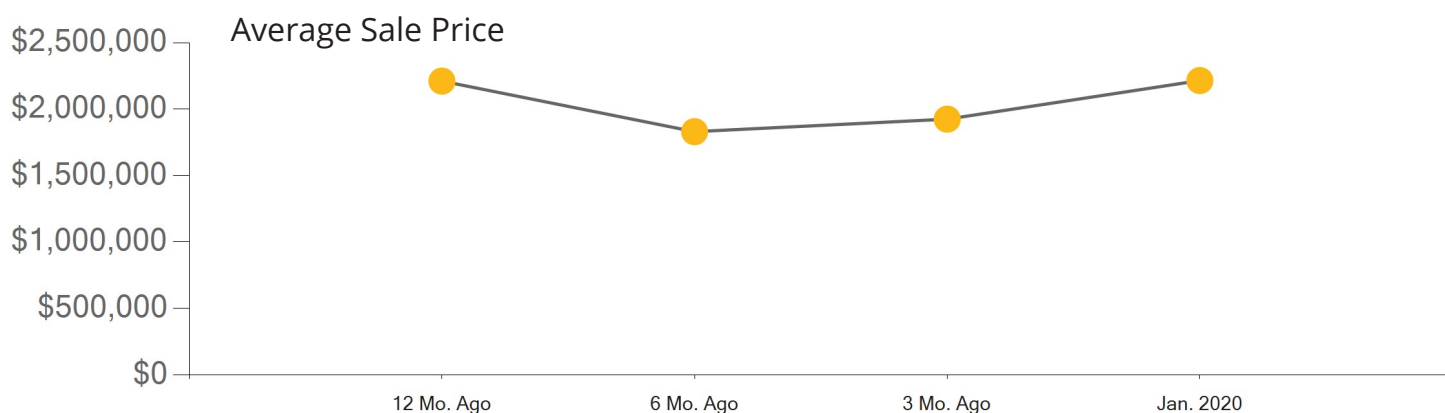
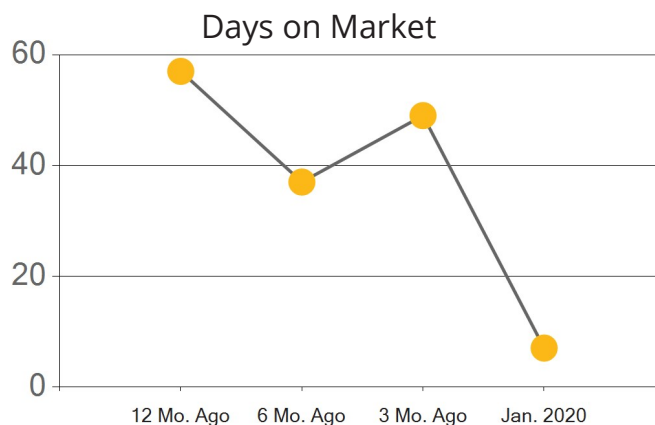
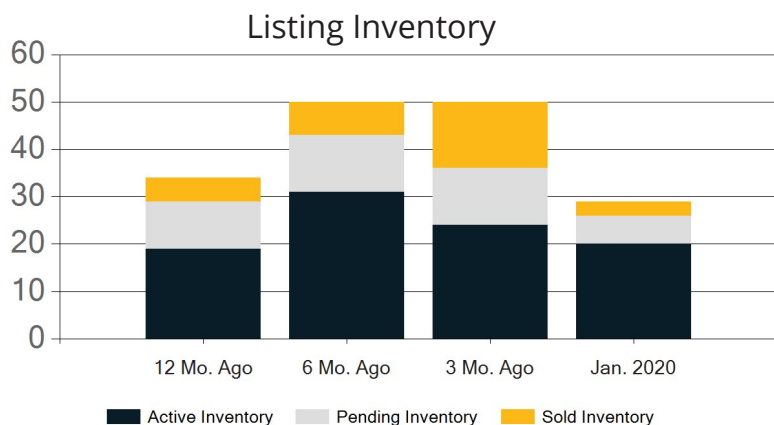
FIRSTTEAM
REAL ESTATE

Rolling Hills Estates Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	20	6	3	\$2,215,266	7
3 Mo. Ago	24	12	14	\$1,924,872	49
6 Mo. Ago	31	12	7	\$1,830,531	37
12 Mo. Ago	19	10	5	\$2,211,164	57



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Rosemead Market Update

JANUARY 2020



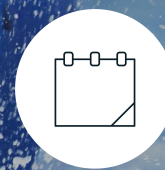
18
Homes for Sale



9
Sold Homes



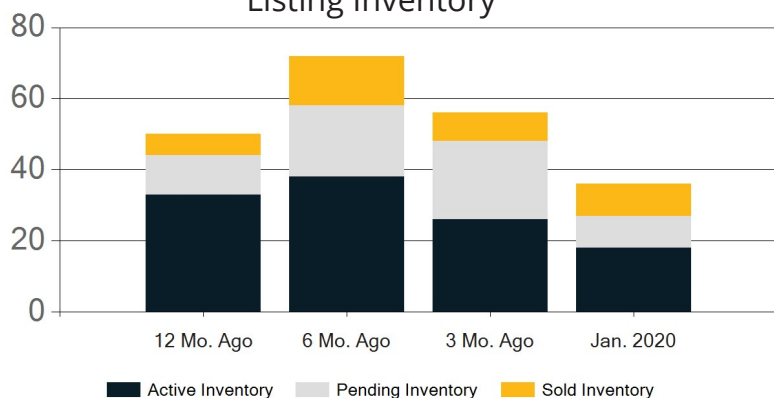
\$679,667
Average Sale Price



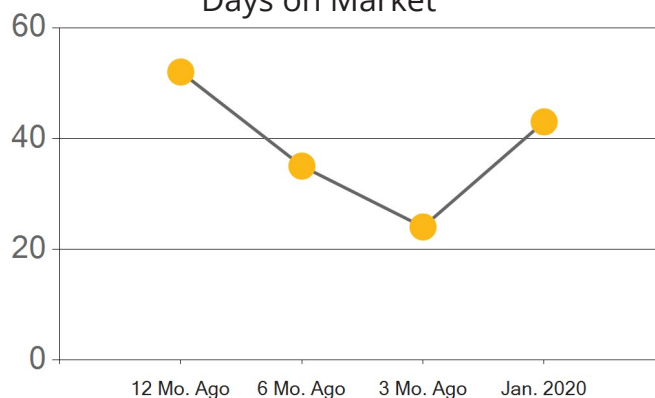
43
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	18	9	9	\$679,667	43
3 Mo. Ago	26	22	8	\$585,361	24
6 Mo. Ago	38	20	14	\$663,786	35
12 Mo. Ago	33	11	6	\$695,000	52

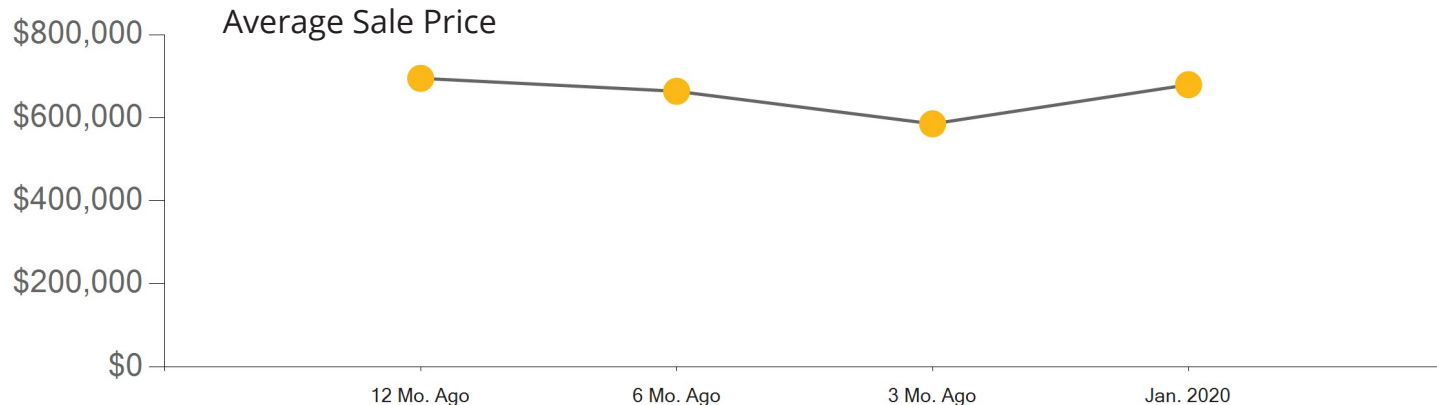
Listing Inventory



Days on Market



Average Sale Price

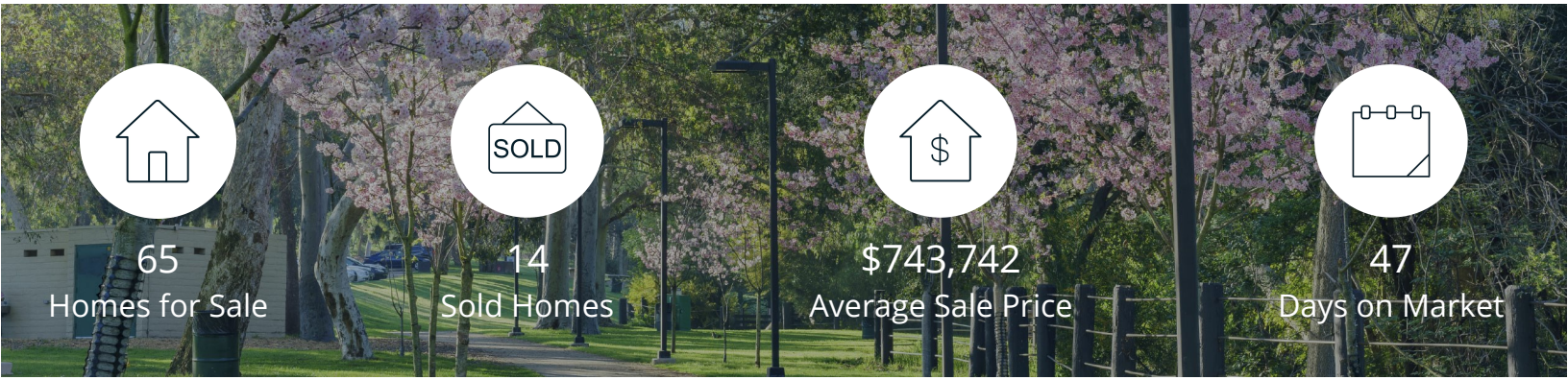


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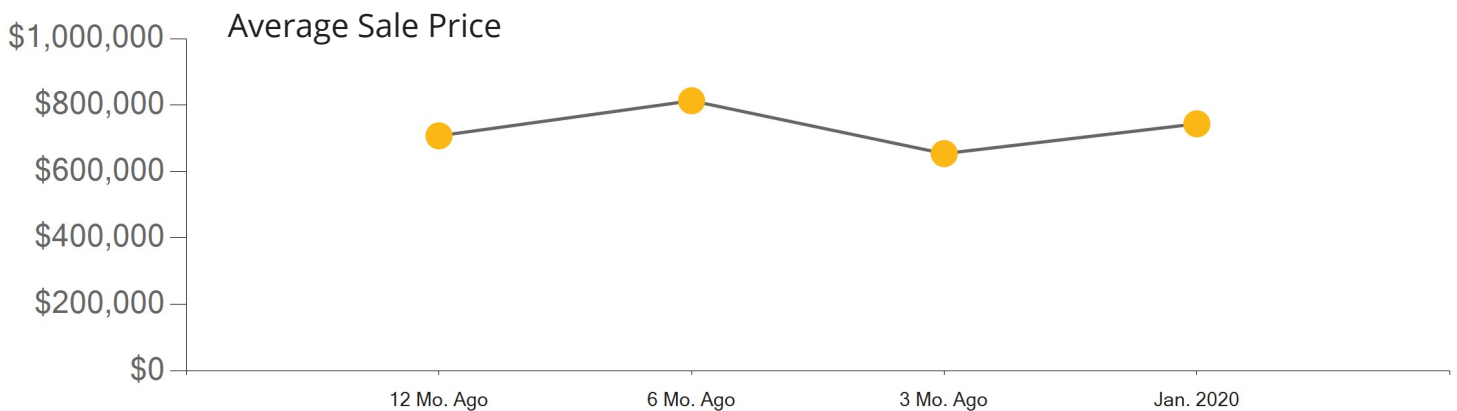
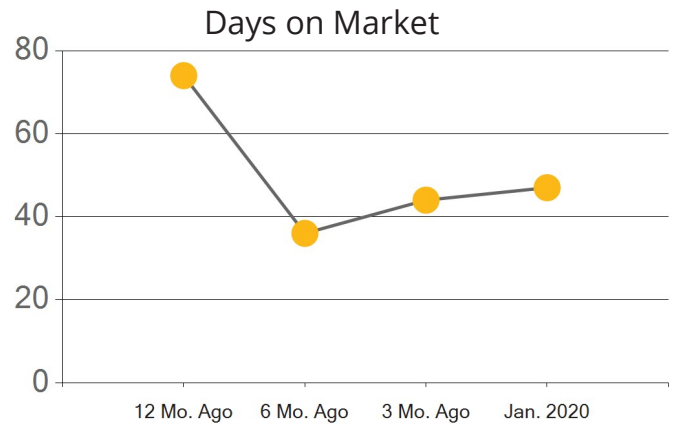
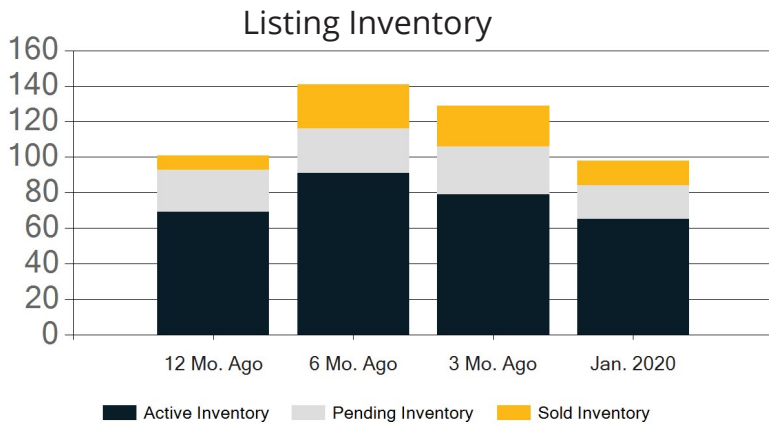
FIRSTTEAM
REAL ESTATE

Rowland Heights Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	65	19	14	\$743,742	47
3 Mo. Ago	79	27	23	\$654,022	44
6 Mo. Ago	91	25	25	\$813,191	36
12 Mo. Ago	69	24	8	\$707,625	74

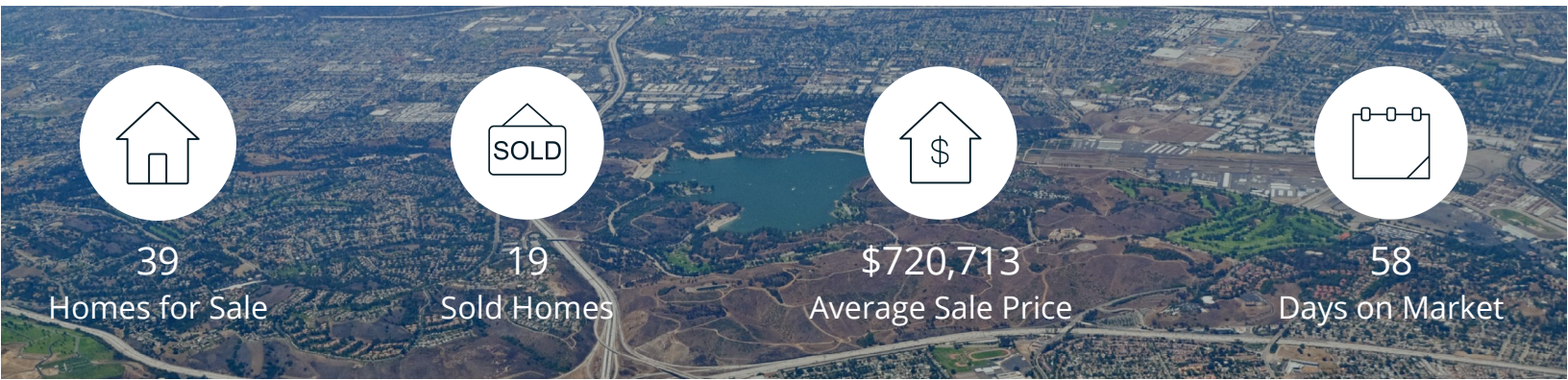


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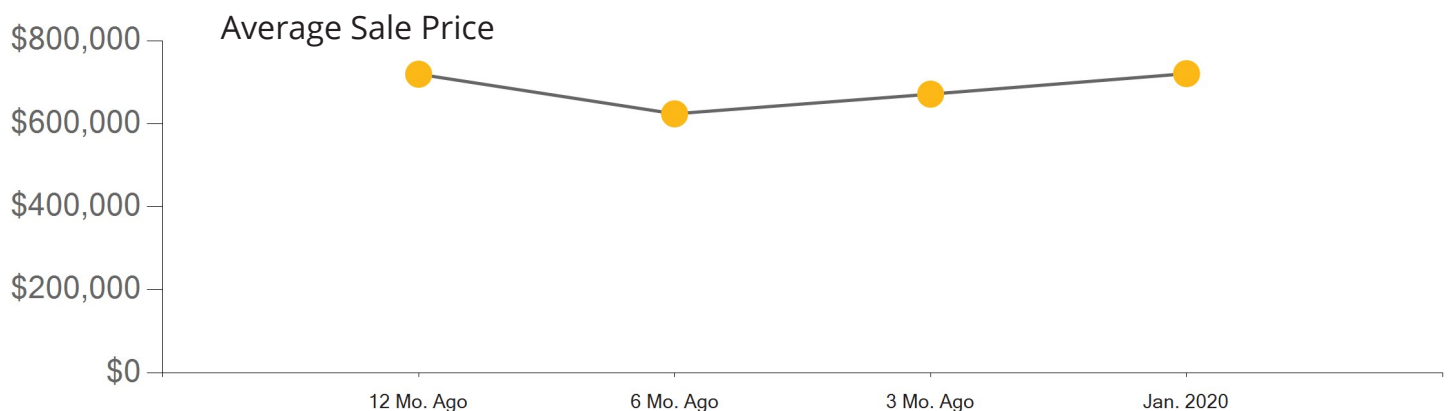
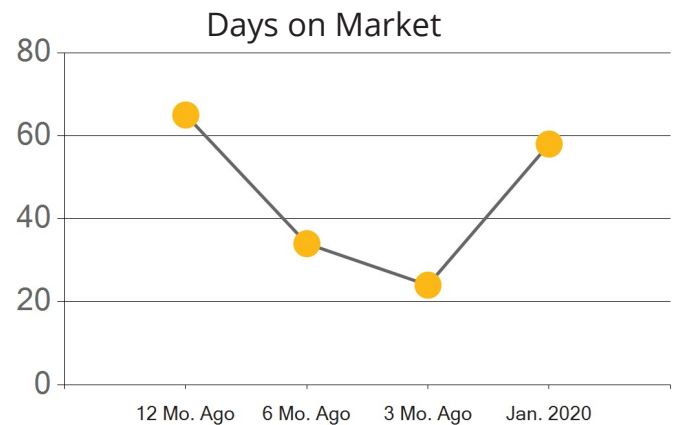
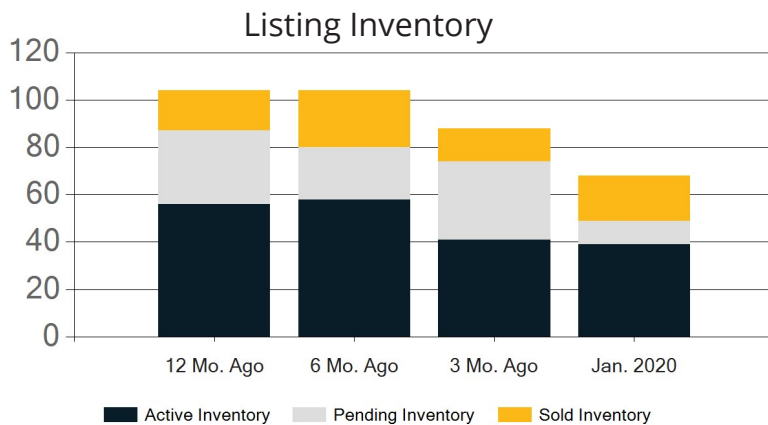
FIRSTTEAM
REAL ESTATE

San Dimas Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	39	10	19	\$720,713	58
3 Mo. Ago	41	33	14	\$671,343	24
6 Mo. Ago	58	22	24	\$623,904	34
12 Mo. Ago	56	31	17	\$719,391	65

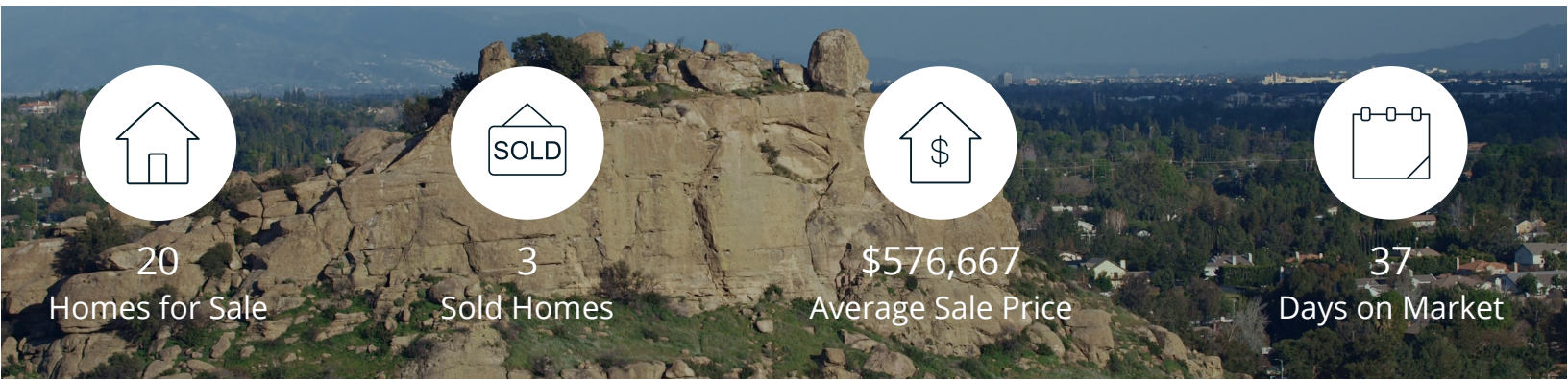


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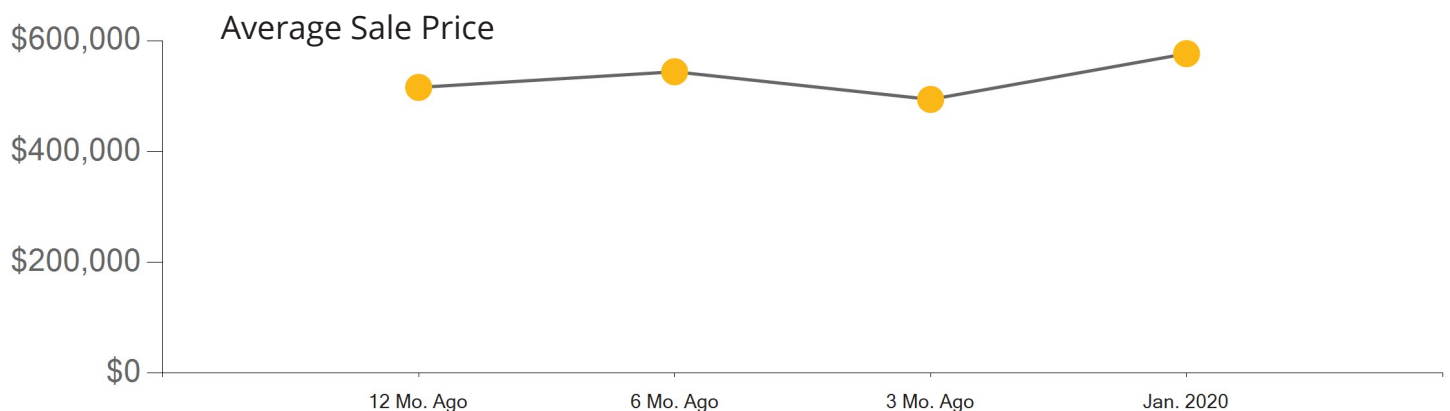
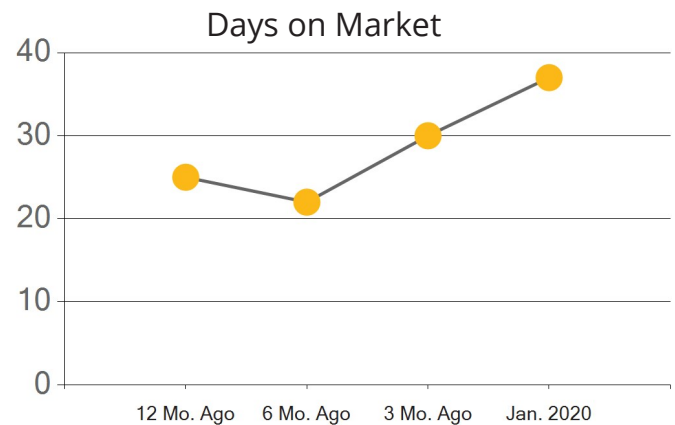
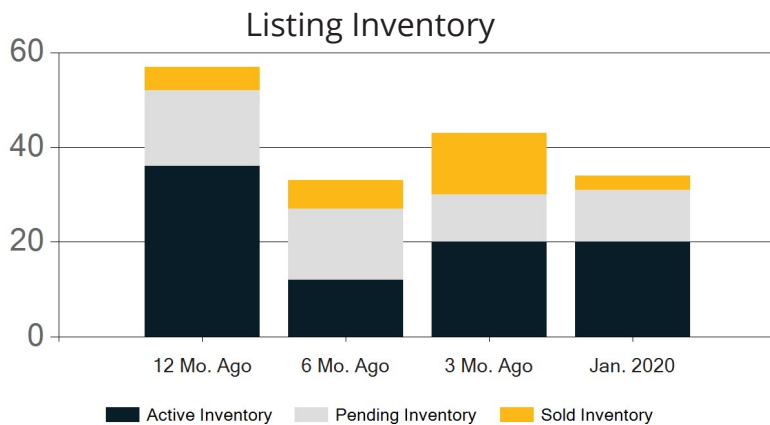
FIRSTTEAM
REAL ESTATE

San Fernando Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	20	11	3	\$576,667	37
3 Mo. Ago	20	10	13	\$494,000	30
6 Mo. Ago	12	15	6	\$544,000	22
12 Mo. Ago	36	16	5	\$515,706	25



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San Gabriel Market Update

JANUARY 2020



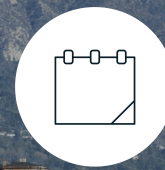
38
Homes for Sale



19
Sold Homes

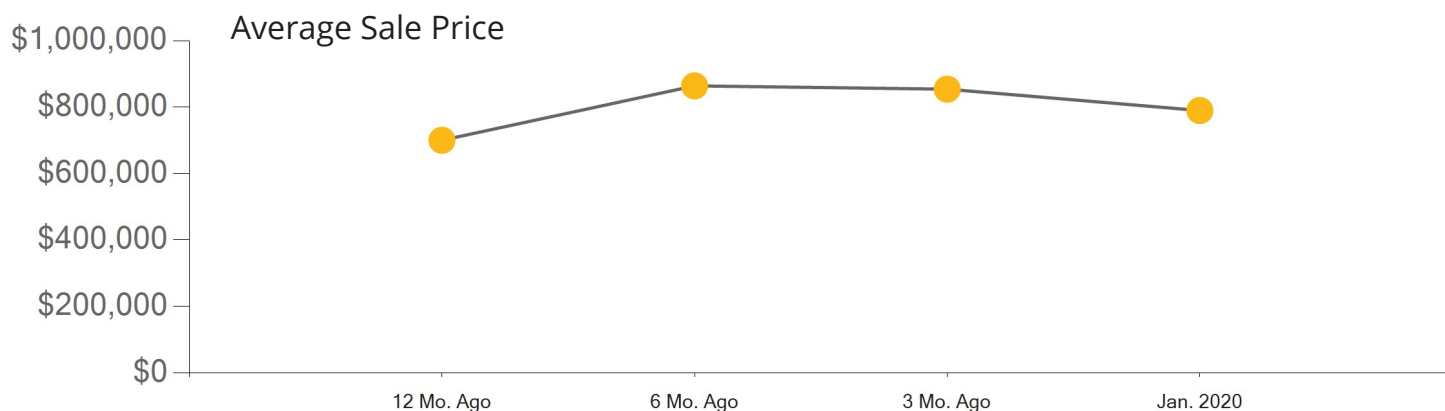
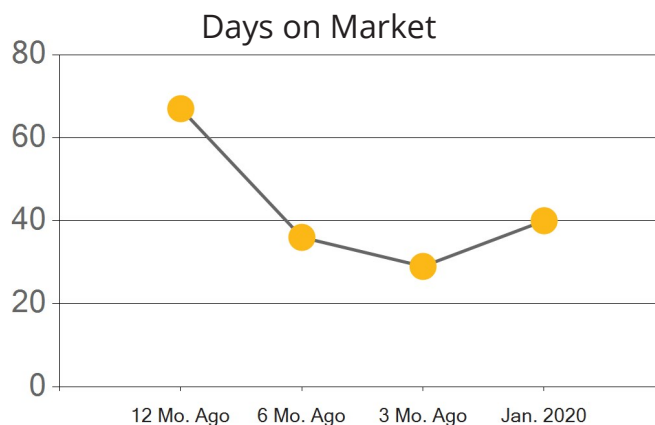
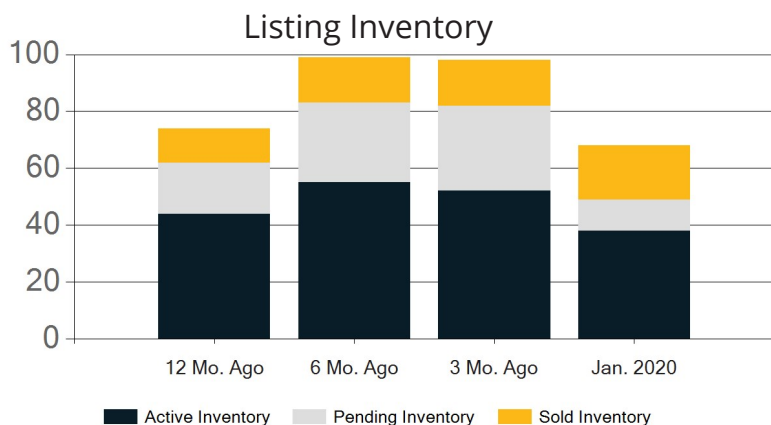


\$789,832
Average Sale Price



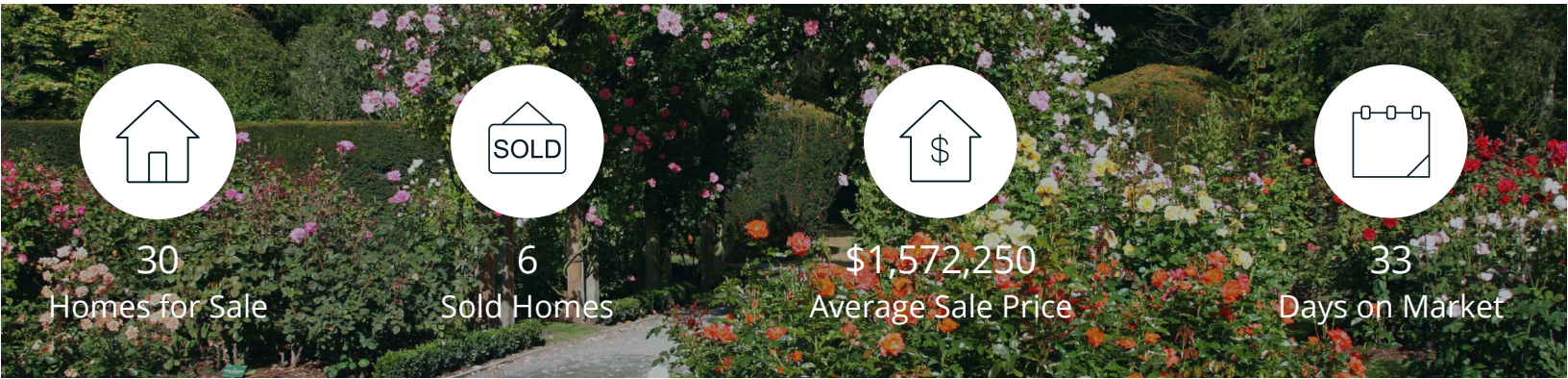
40
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	38	11	19	\$789,832	40
3 Mo. Ago	52	30	16	\$854,143	29
6 Mo. Ago	55	28	16	\$864,125	36
12 Mo. Ago	44	18	12	\$700,273	67

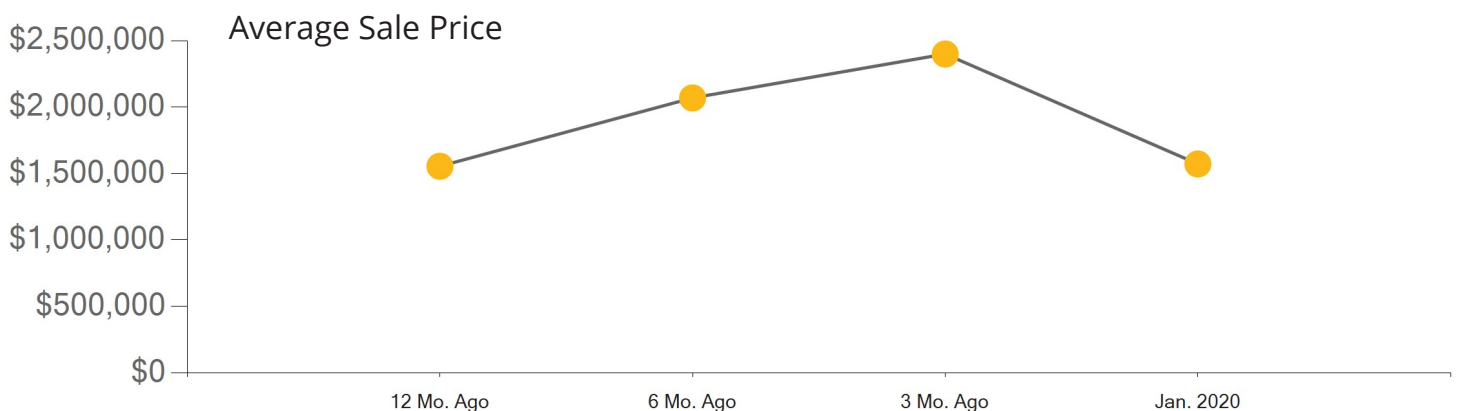
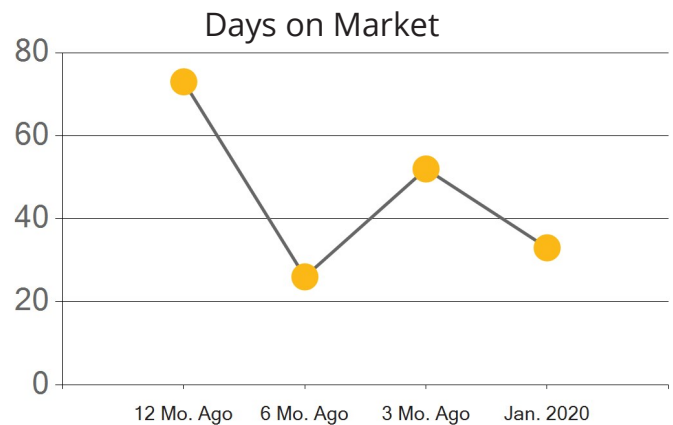
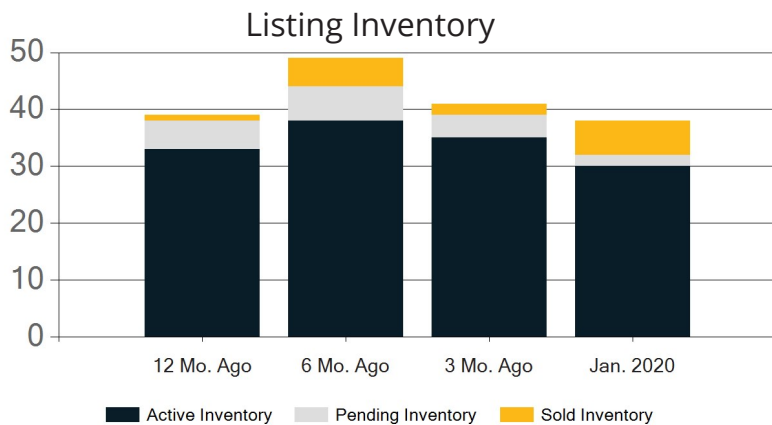


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	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	30	2	6	\$1,572,250	33
3 Mo. Ago	35	4	2	\$2,400,000	52
6 Mo. Ago	38	6	5	\$2,069,600	26
12 Mo. Ago	33	5	1	\$1,555,000	73



San Pedro Market Update

JANUARY 2020



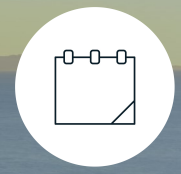
58
Homes for Sale



18
Sold Homes



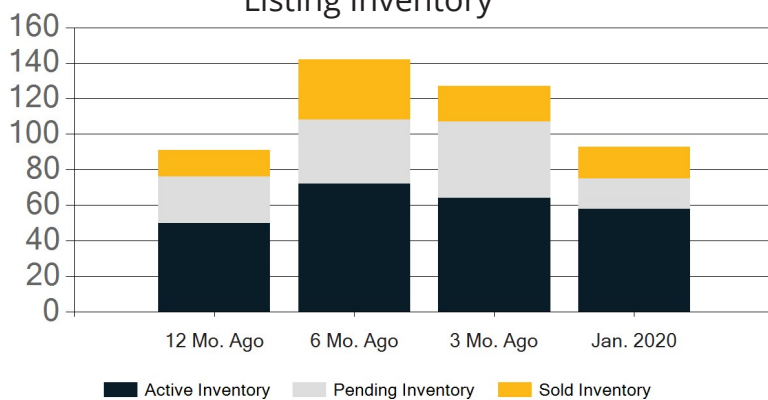
\$724,694
Average Sale Price



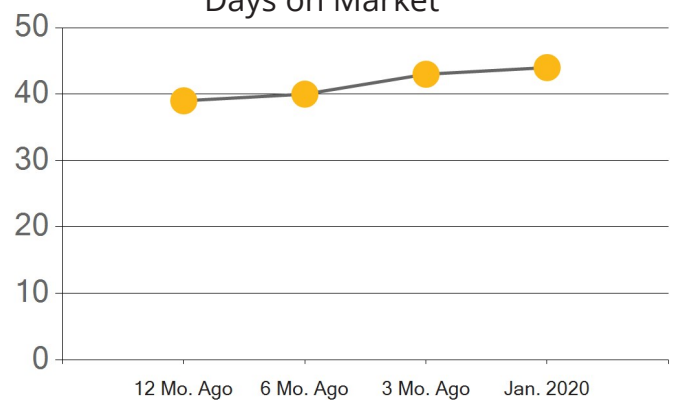
44
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	58	17	18	\$724,694	44
3 Mo. Ago	64	43	20	\$789,445	43
6 Mo. Ago	72	36	34	\$713,199	40
12 Mo. Ago	50	26	15	\$652,233	39

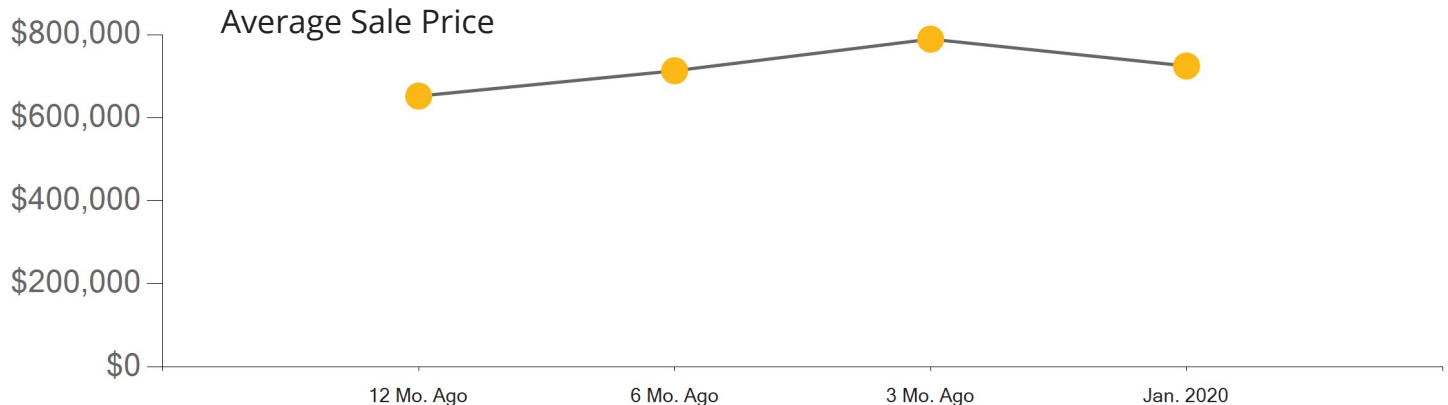
Listing Inventory



Days on Market



Average Sale Price

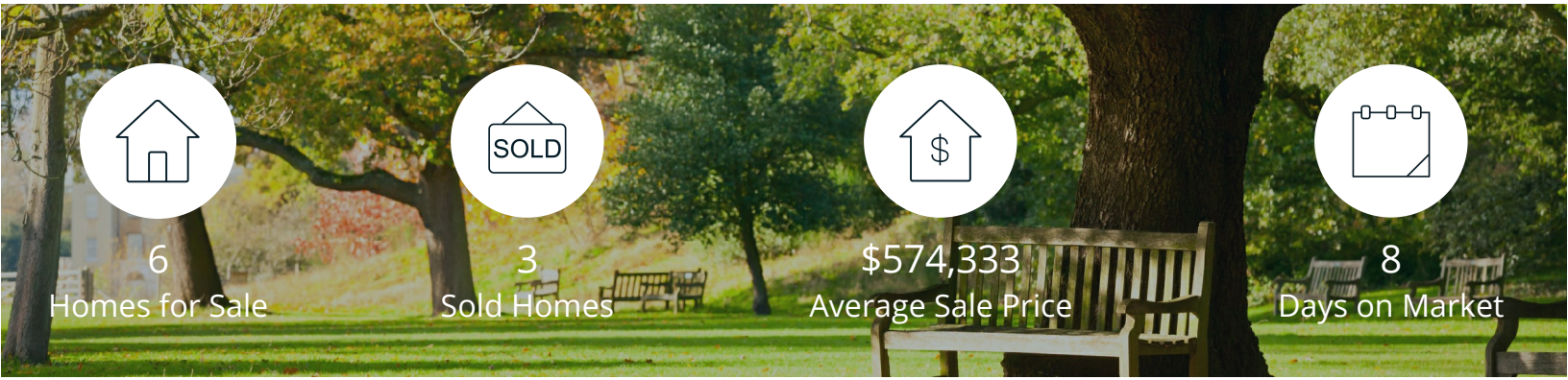


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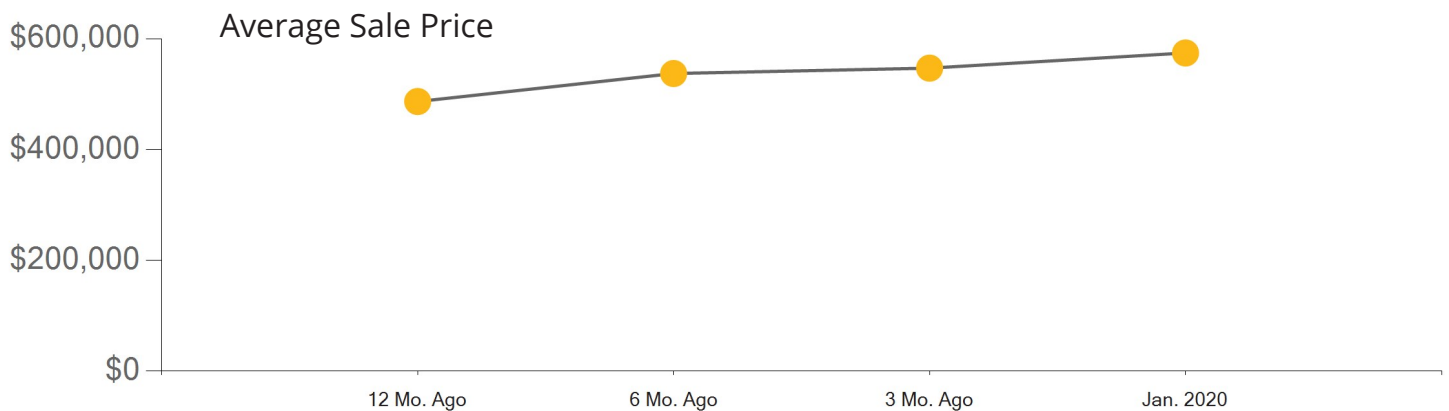
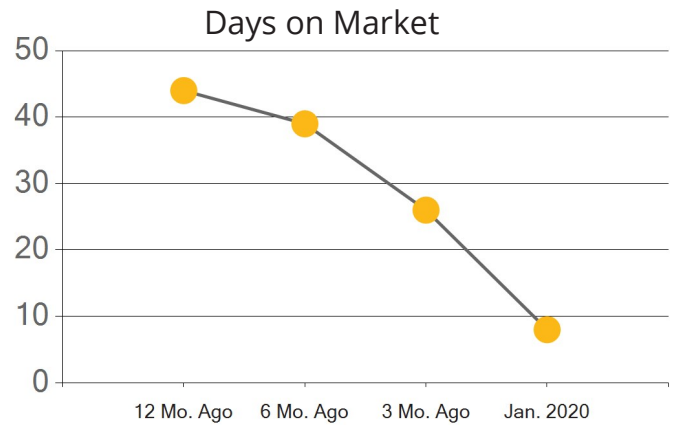
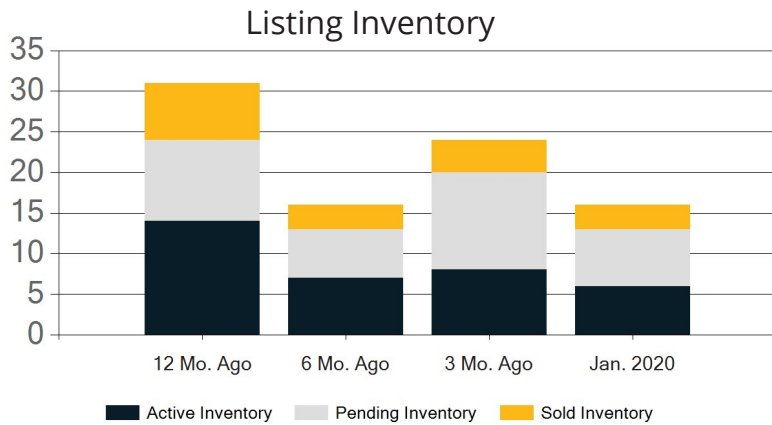
FIRSTTEAM
REAL ESTATE

Santa Fe Springs Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	6	7	3	\$574,333	8
3 Mo. Ago	8	12	4	\$546,875	26
6 Mo. Ago	7	6	3	\$537,167	39
12 Mo. Ago	14	10	7	\$486,571	44

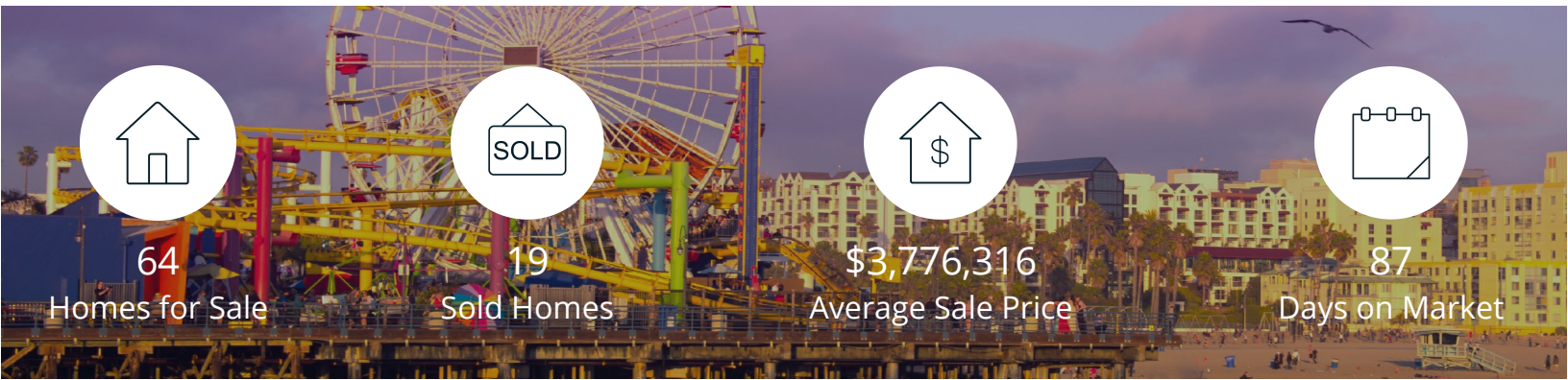


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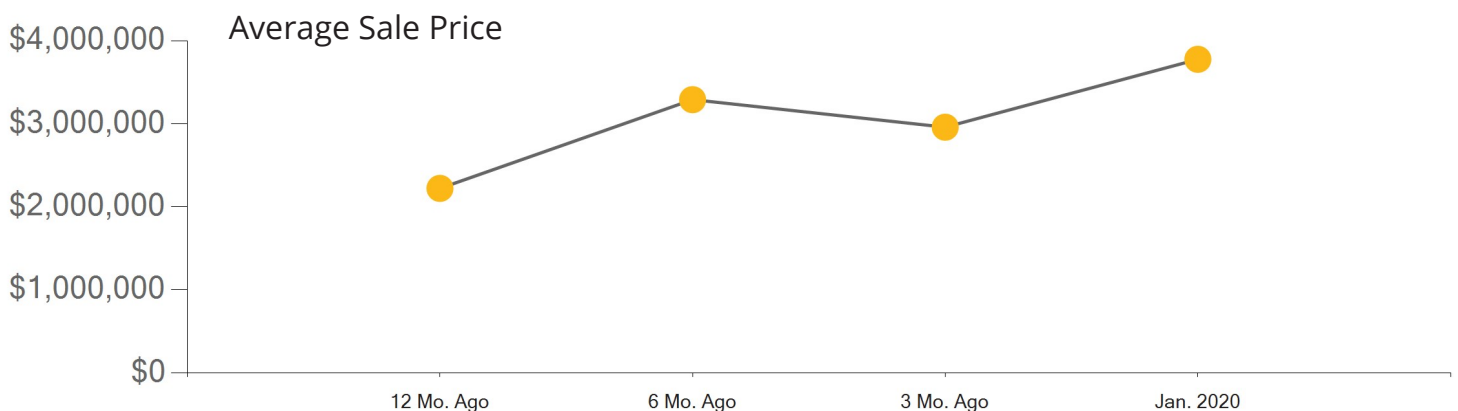
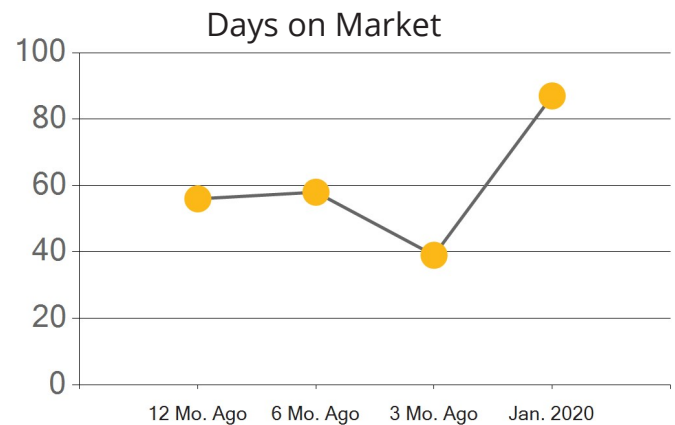
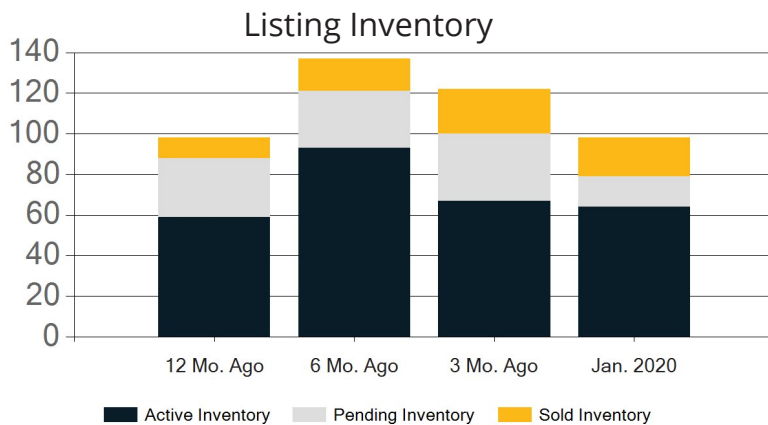
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Santa Monica Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	64	15	19	\$3,776,316	87
3 Mo. Ago	67	33	22	\$2,958,664	39
6 Mo. Ago	93	28	16	\$3,290,523	58
12 Mo. Ago	59	29	10	\$2,221,463	56



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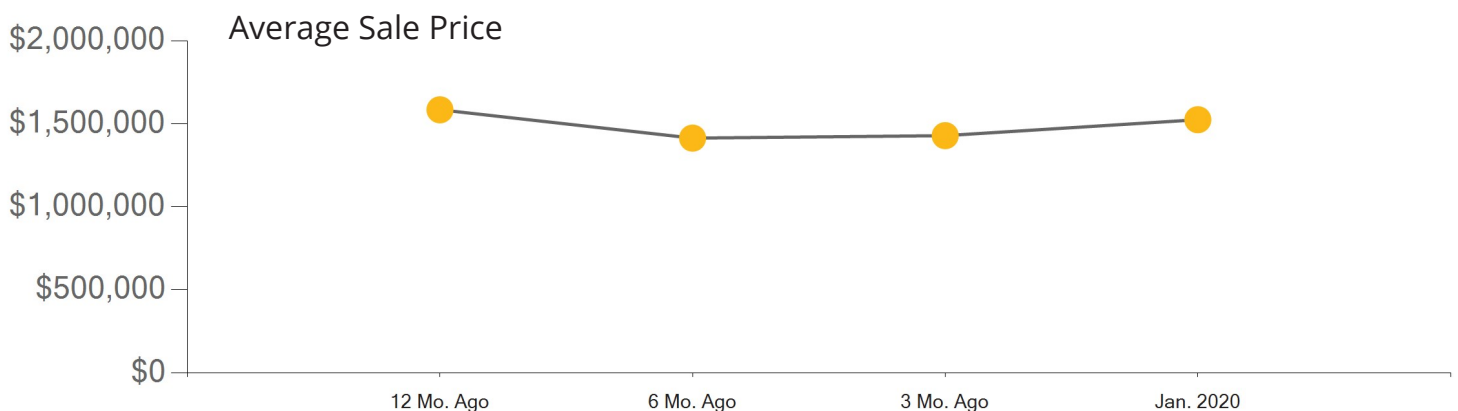
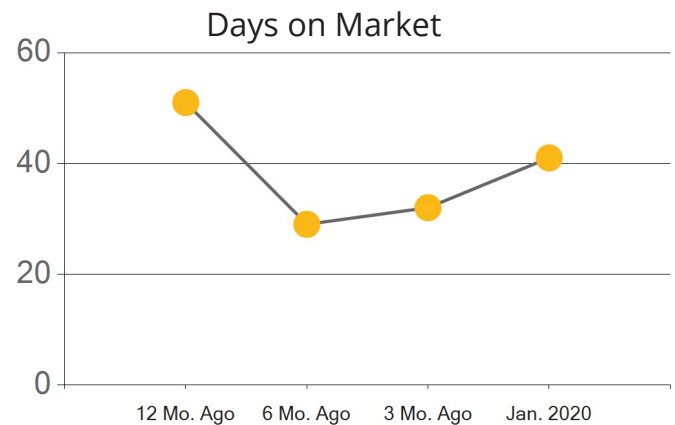
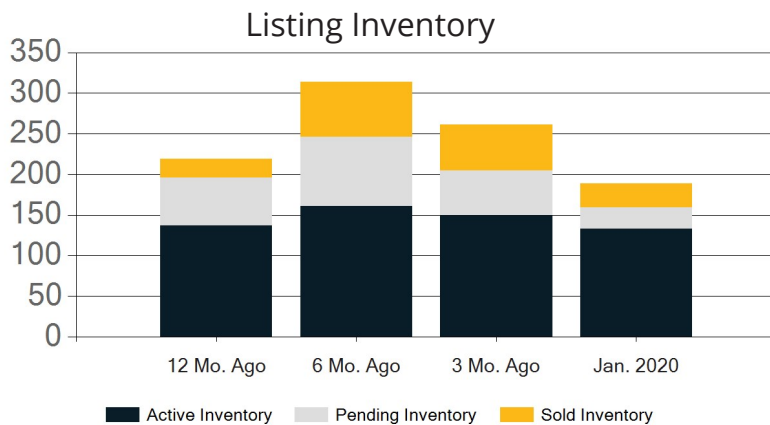
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Sherman Oaks Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	133	26	30	\$1,524,415	41
3 Mo. Ago	150	55	56	\$1,428,287	32
6 Mo. Ago	161	85	68	\$1,413,477	29
12 Mo. Ago	137	59	23	\$1,584,086	51

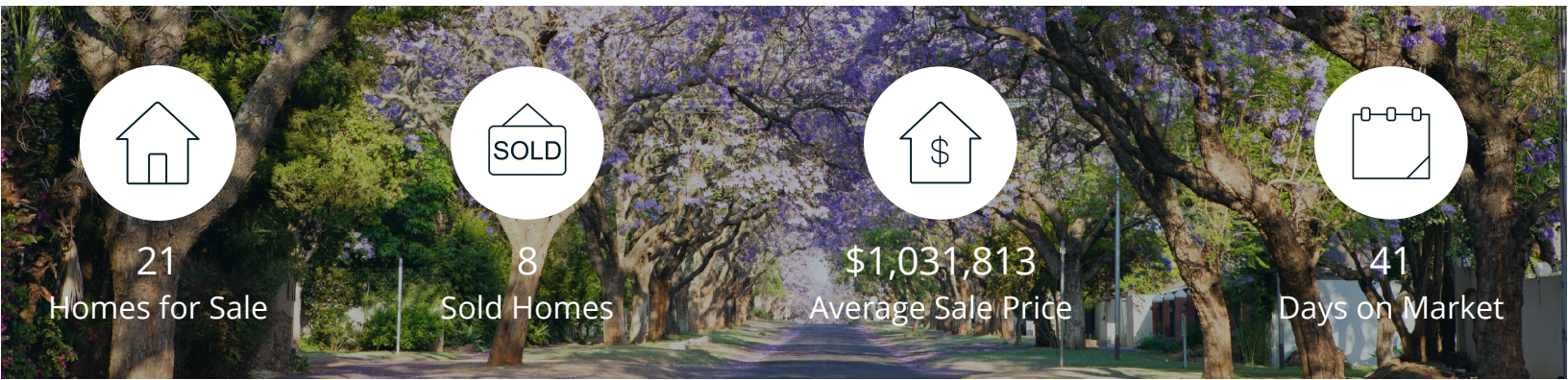


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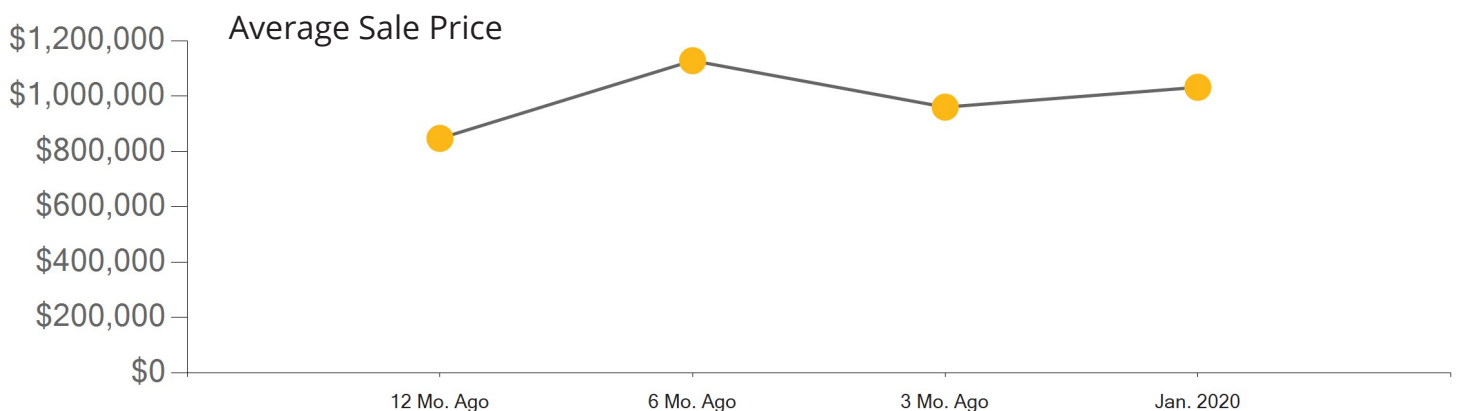
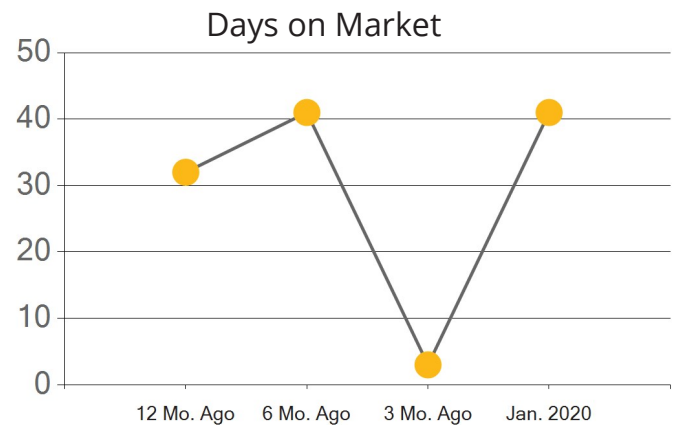
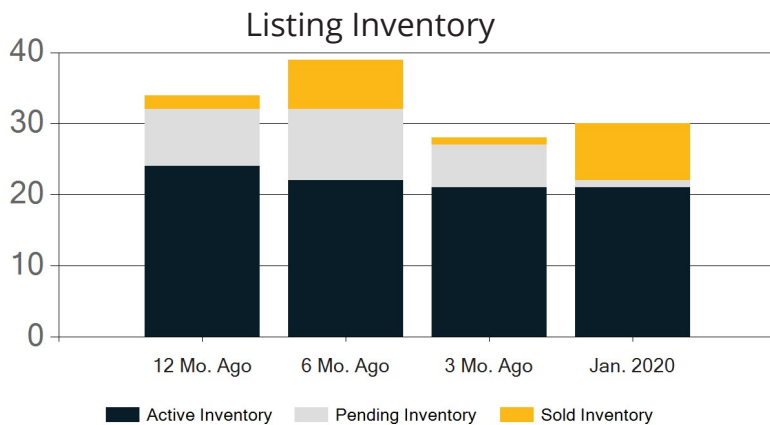
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Sierra Madre Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	21	1	8	\$1,031,813	41
3 Mo. Ago	21	6	1	\$960,000	3
6 Mo. Ago	22	10	7	\$1,127,913	41
12 Mo. Ago	24	8	2	\$847,000	32



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Signal Hill Market Update

JANUARY 2020



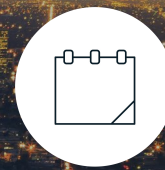
4
Homes for Sale



4
Sold Homes



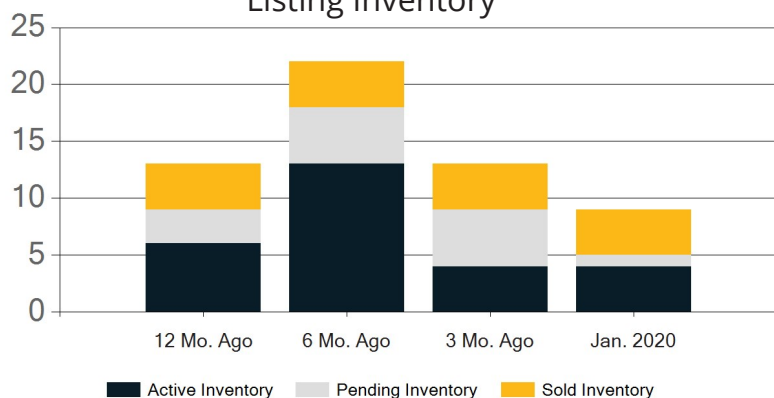
\$856,750
Average Sale Price



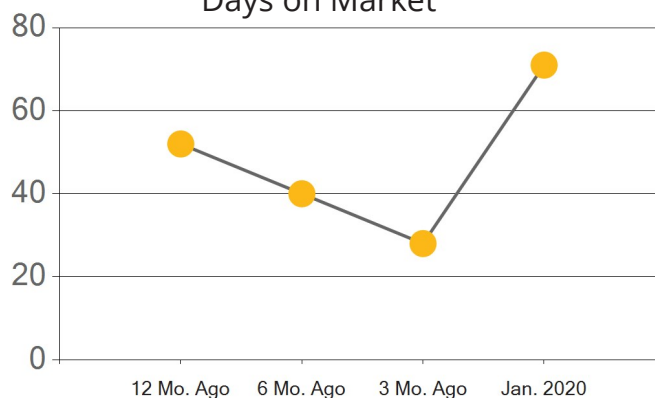
71
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	4	1	4	\$856,750	71
3 Mo. Ago	4	5	4	\$676,000	28
6 Mo. Ago	13	5	4	\$968,750	40
12 Mo. Ago	6	3	4	\$873,500	52

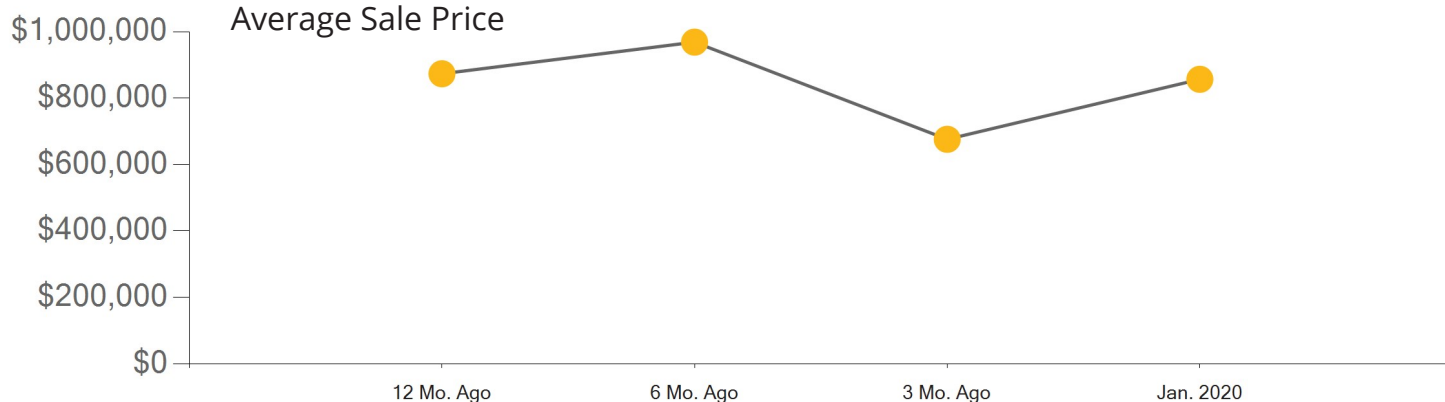
Listing Inventory



Days on Market



Average Sale Price

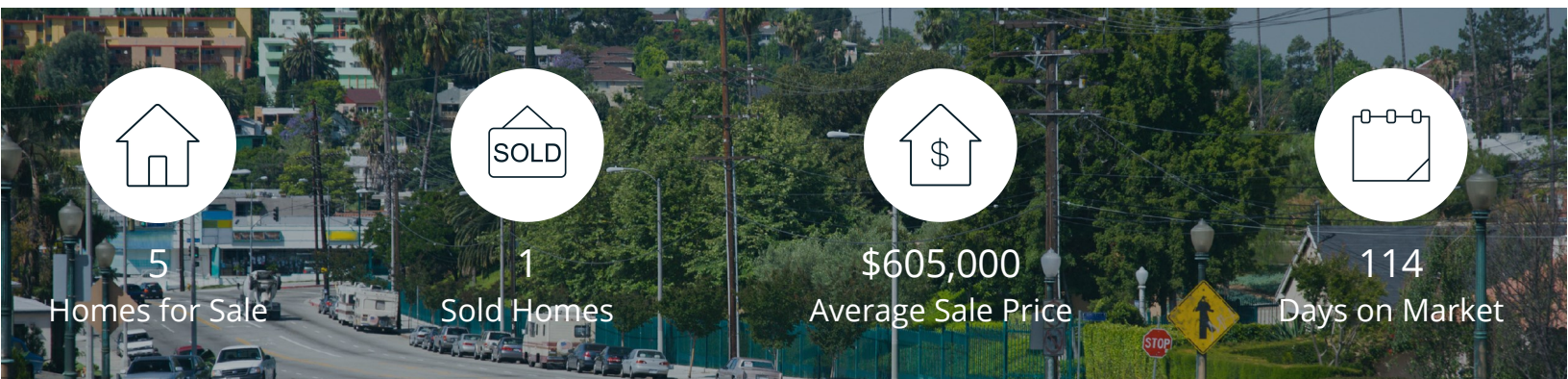


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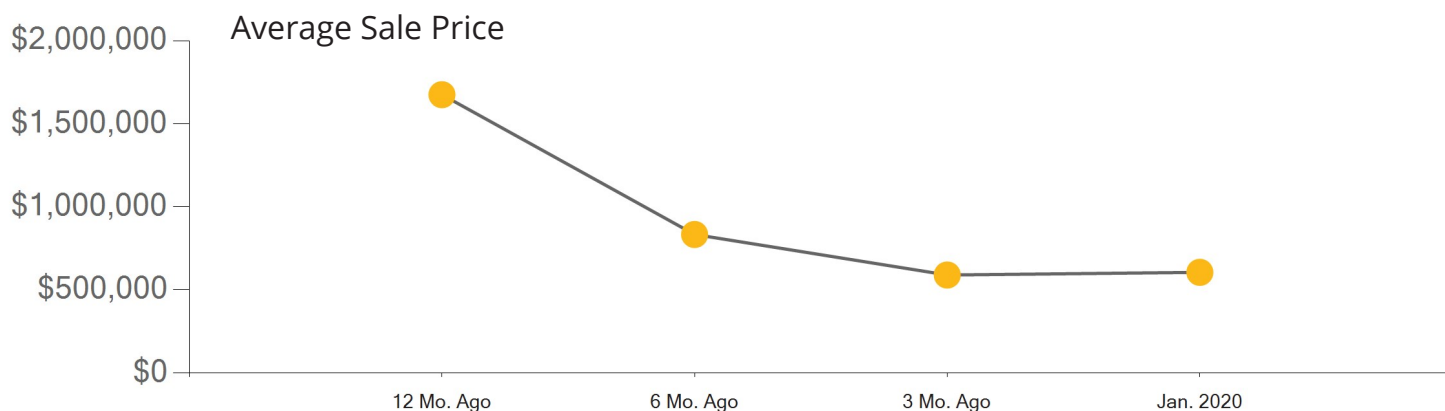
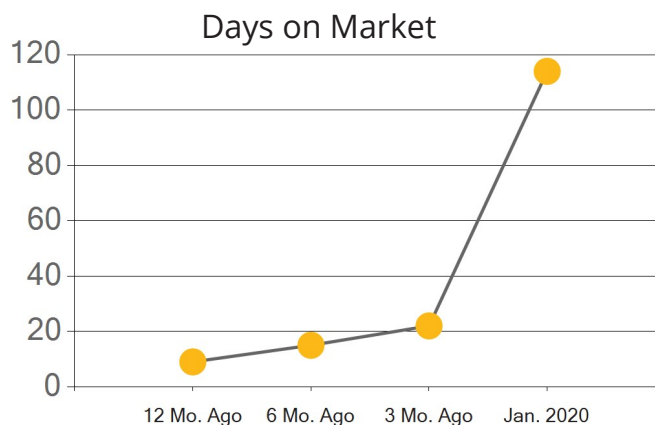
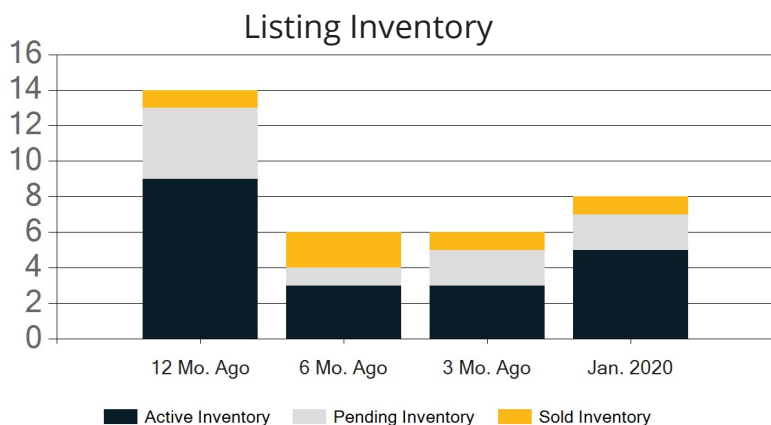
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REAL ESTATE

Silver Lake Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	5	2	1	\$605,000	114
3 Mo. Ago	3	2	1	\$589,000	22
6 Mo. Ago	3	1	2	\$833,000	15
12 Mo. Ago	9	4	1	\$1,675,000	9

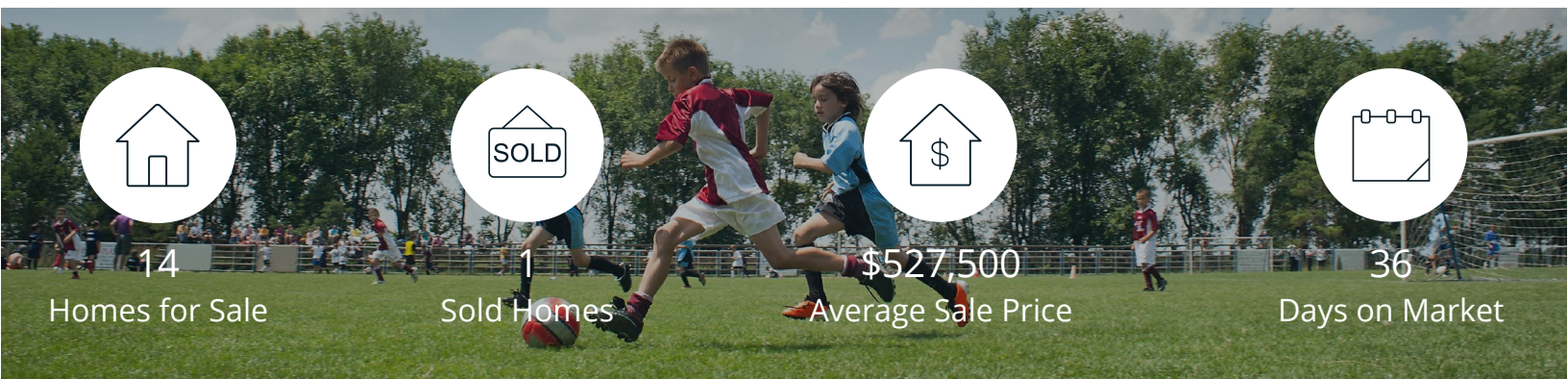


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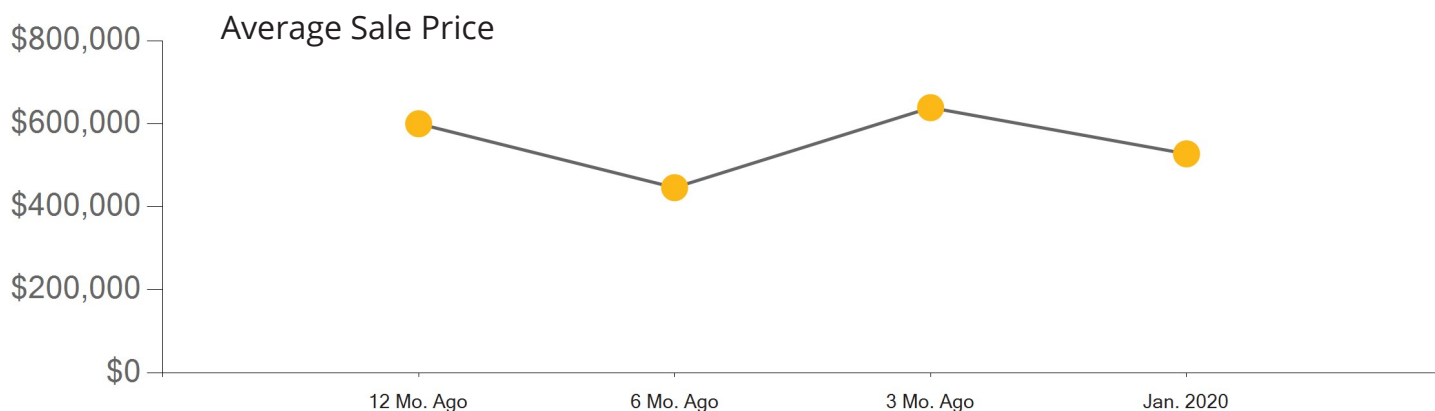
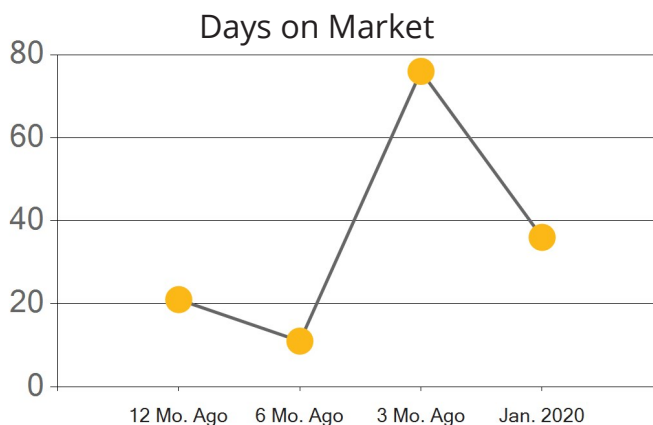
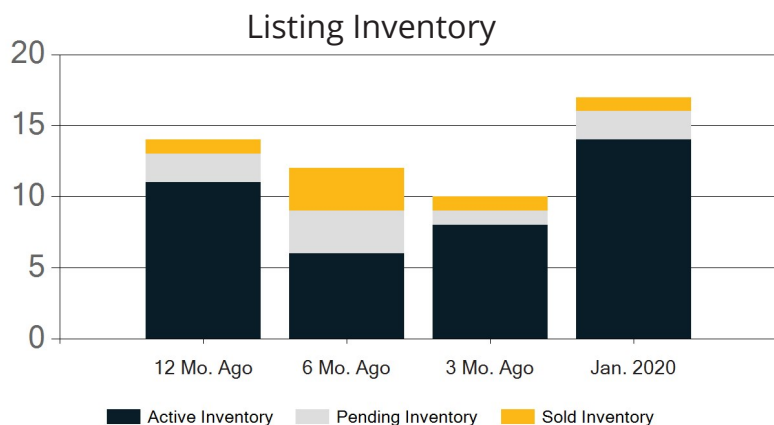
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South El Monte Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	14	2	1	\$527,500	36
3 Mo. Ago	8	1	1	\$638,800	76
6 Mo. Ago	6	3	3	\$446,000	11
12 Mo. Ago	11	2	1	\$600,000	21

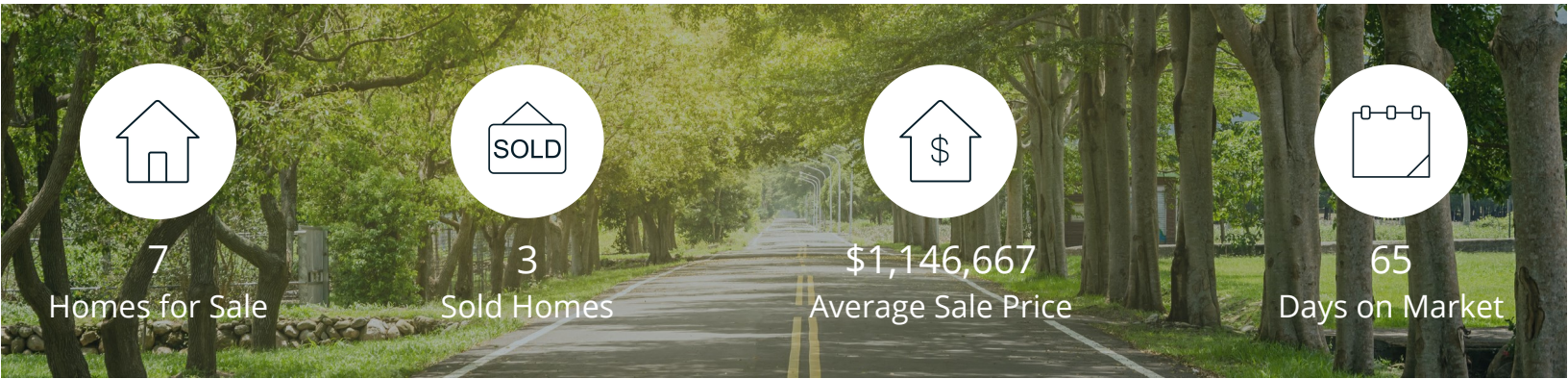


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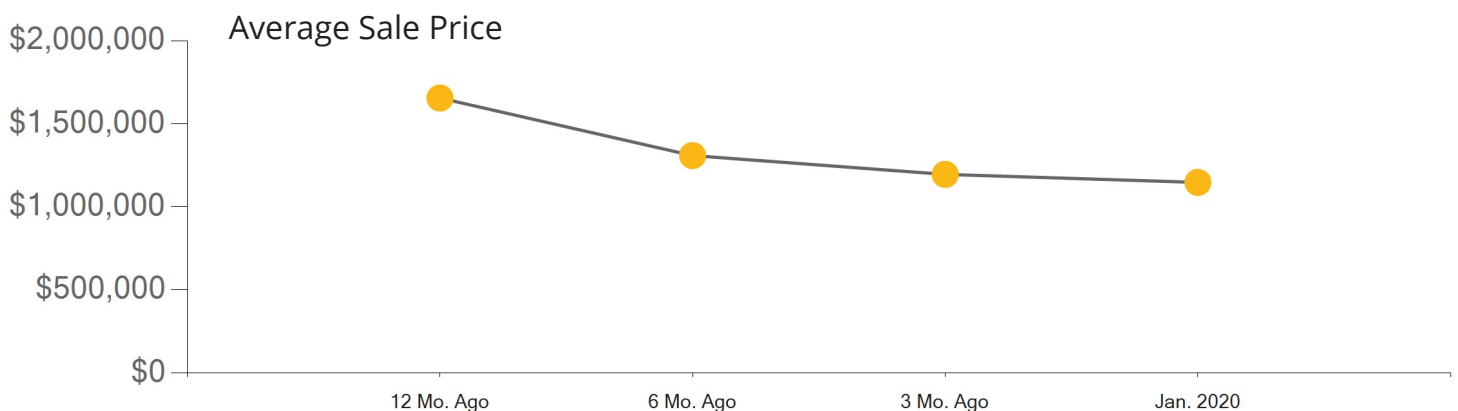
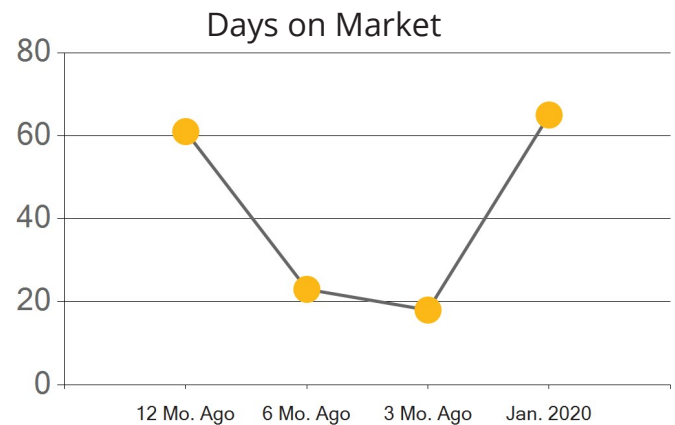
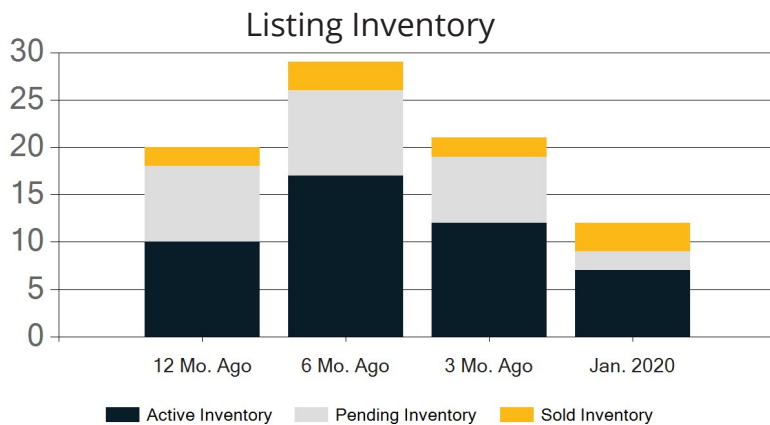
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REAL ESTATE

South Pasadena Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	7	2	3	\$1,146,667	65
3 Mo. Ago	12	7	2	\$1,195,000	18
6 Mo. Ago	17	9	3	\$1,308,333	23
12 Mo. Ago	10	8	2	\$1,655,000	61



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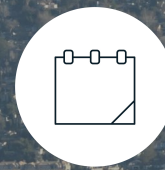
24
Homes for Sale



4
Sold Homes



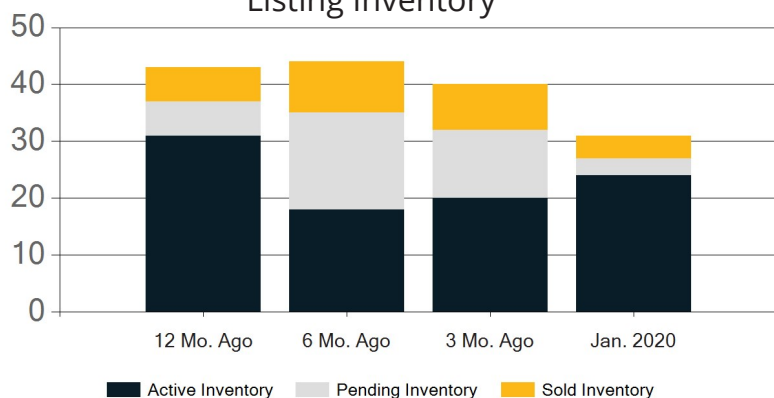
\$689,500
Average Sale Price



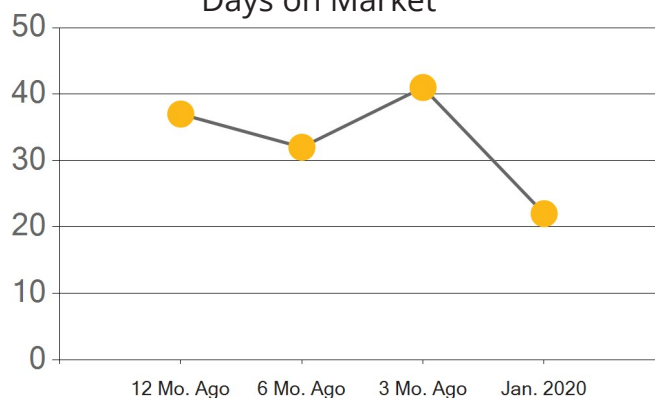
22
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	24	3	4	\$689,500	22
3 Mo. Ago	20	12	8	\$733,700	41
6 Mo. Ago	18	17	9	\$692,444	32
12 Mo. Ago	31	6	6	\$552,667	37

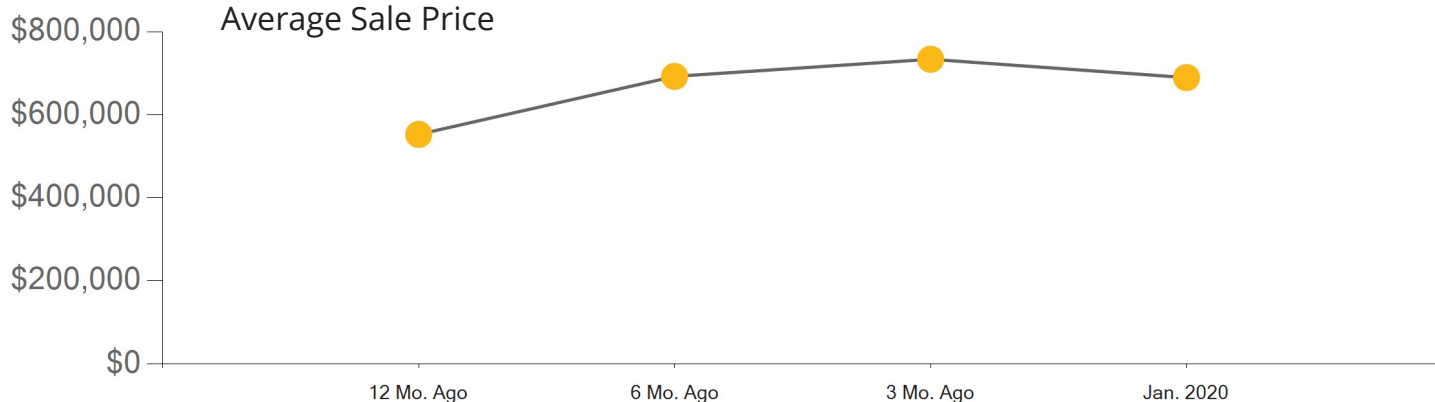
Listing Inventory



Days on Market



Average Sale Price

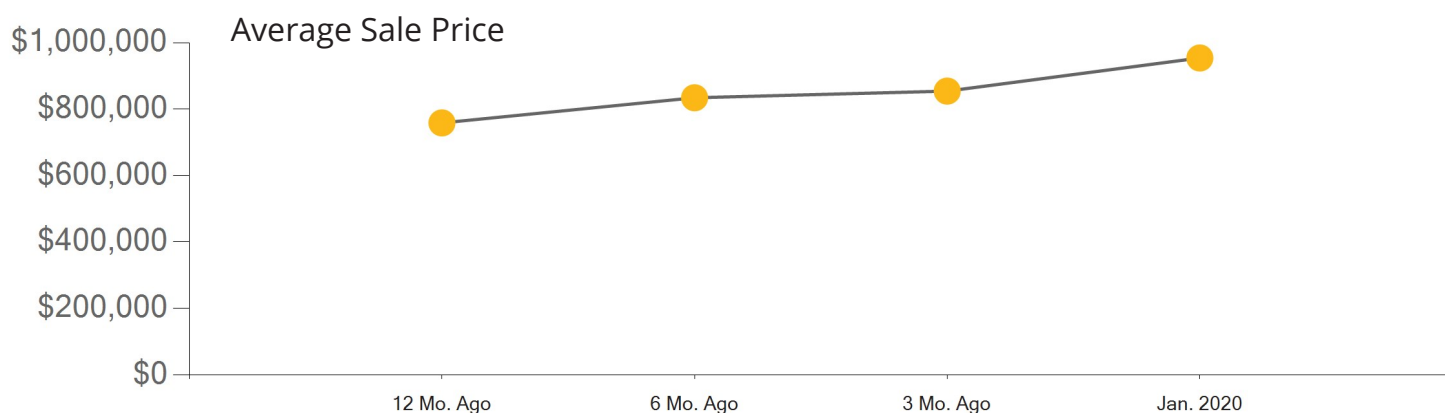
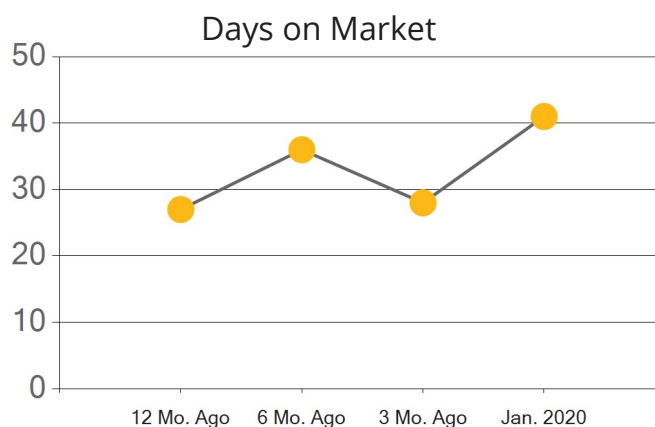
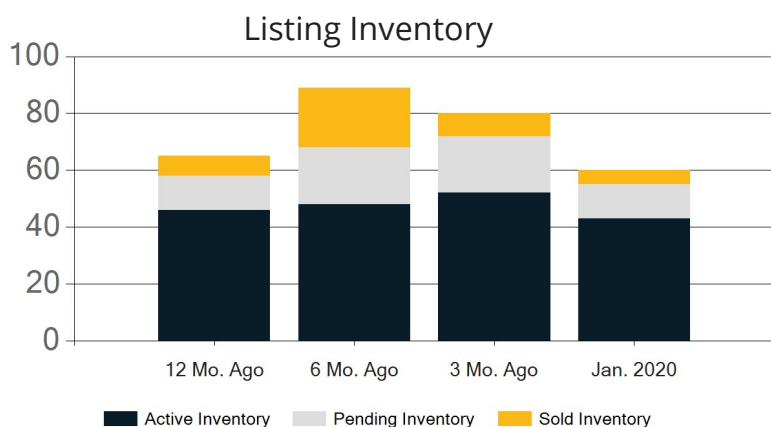


Temple City Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	43	12	5	\$954,100	41
3 Mo. Ago	52	20	8	\$854,375	28
6 Mo. Ago	48	20	21	\$834,304	36
12 Mo. Ago	46	12	7	\$758,571	27



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Torrance Market Update

JANUARY 2020



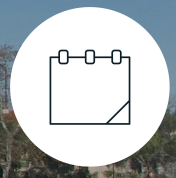
84
Homes for Sale



37
Sold Homes



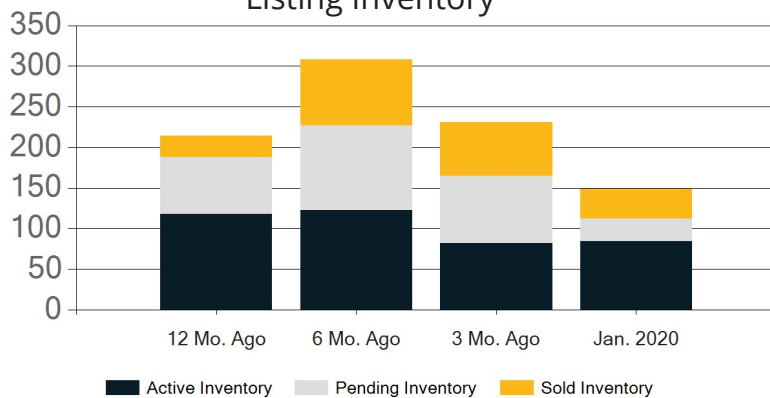
\$931,130
Average Sale Price



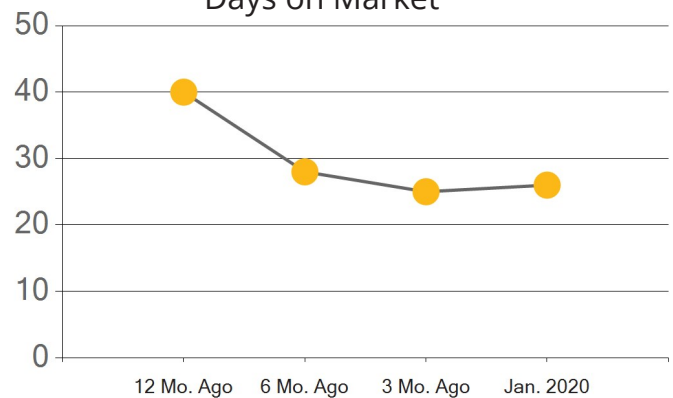
26
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	84	28	37	\$931,130	26
3 Mo. Ago	82	83	66	\$871,855	25
6 Mo. Ago	123	104	81	\$918,941	28
12 Mo. Ago	118	70	26	\$898,049	40

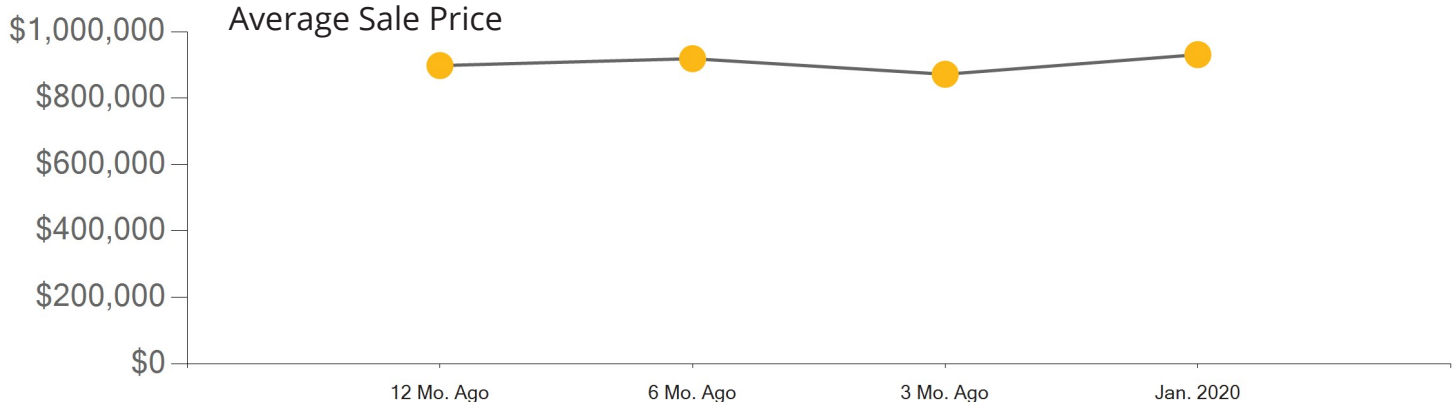
Listing Inventory



Days on Market



Average Sale Price



Valencia Market Update

JANUARY 2020



102
Homes for Sale



36
Sold Homes



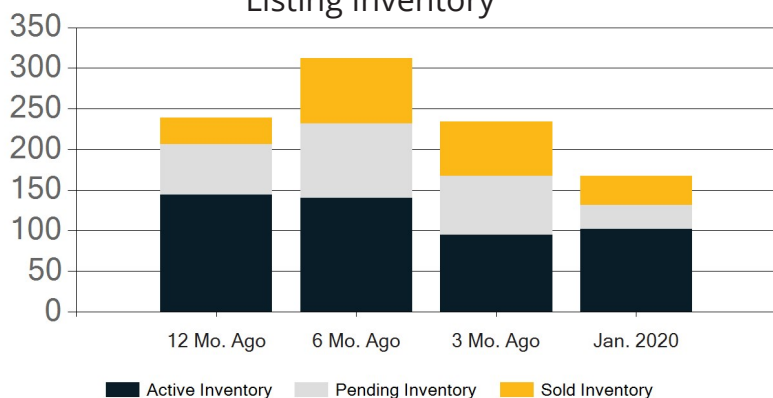
\$784,917
Average Sale Price



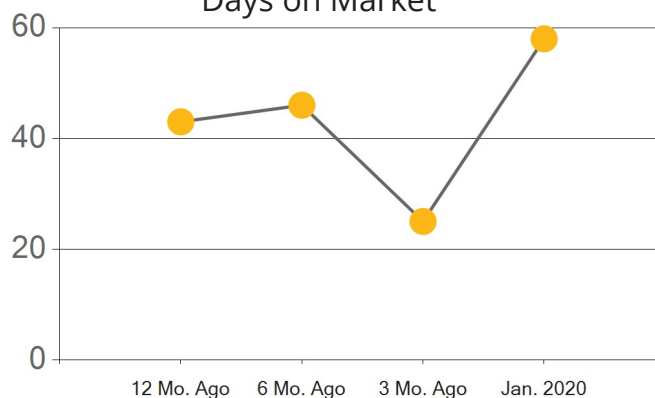
58
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	102	29	36	\$784,917	58
3 Mo. Ago	95	72	67	\$657,675	25
6 Mo. Ago	140	92	80	\$719,438	46
12 Mo. Ago	144	62	33	\$628,612	43

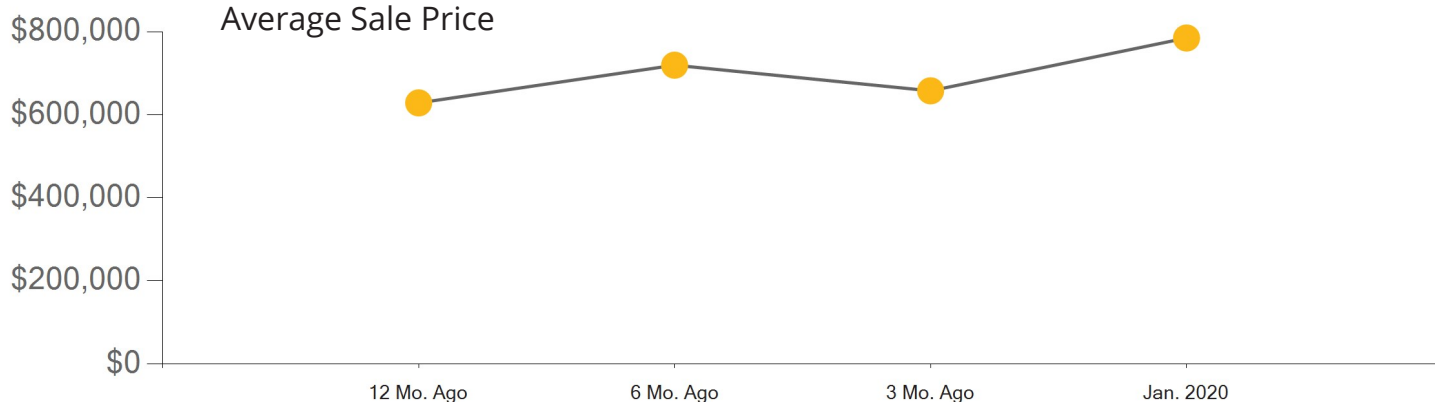
Listing Inventory



Days on Market



Average Sale Price



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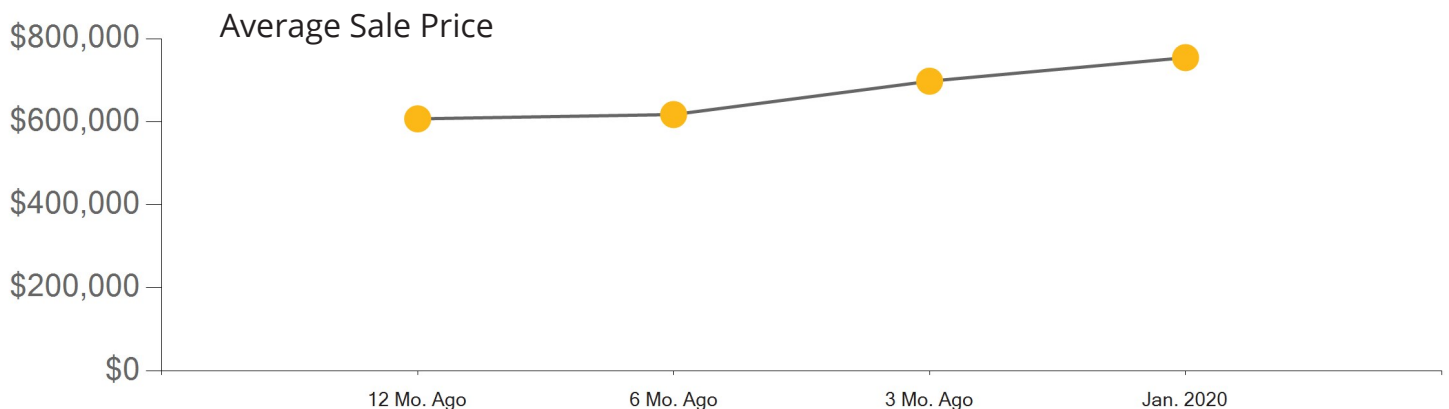
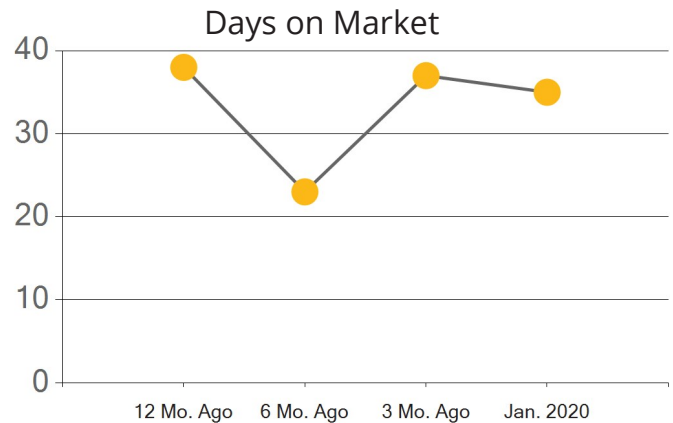
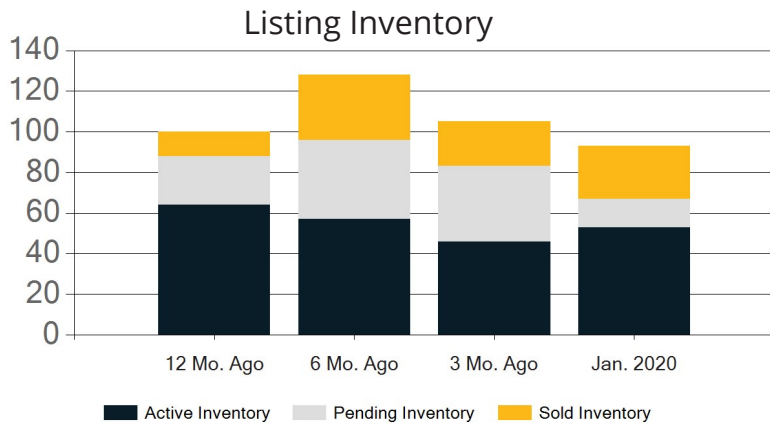
FIRSTTEAM
REAL ESTATE

Van Nuys Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	53	14	26	\$754,481	35
3 Mo. Ago	46	37	22	\$697,700	37
6 Mo. Ago	57	39	32	\$617,334	23
12 Mo. Ago	64	24	12	\$606,967	38

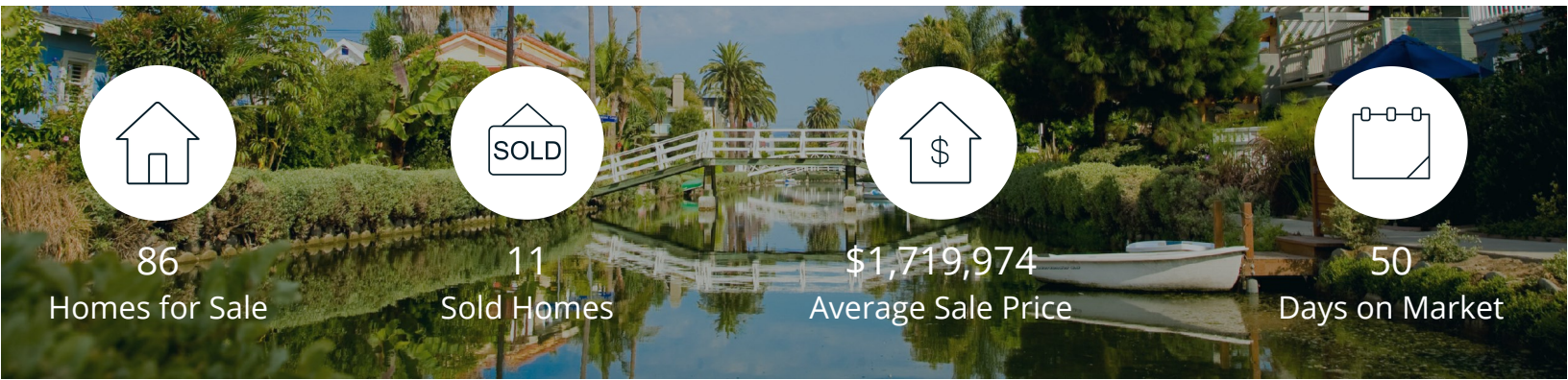


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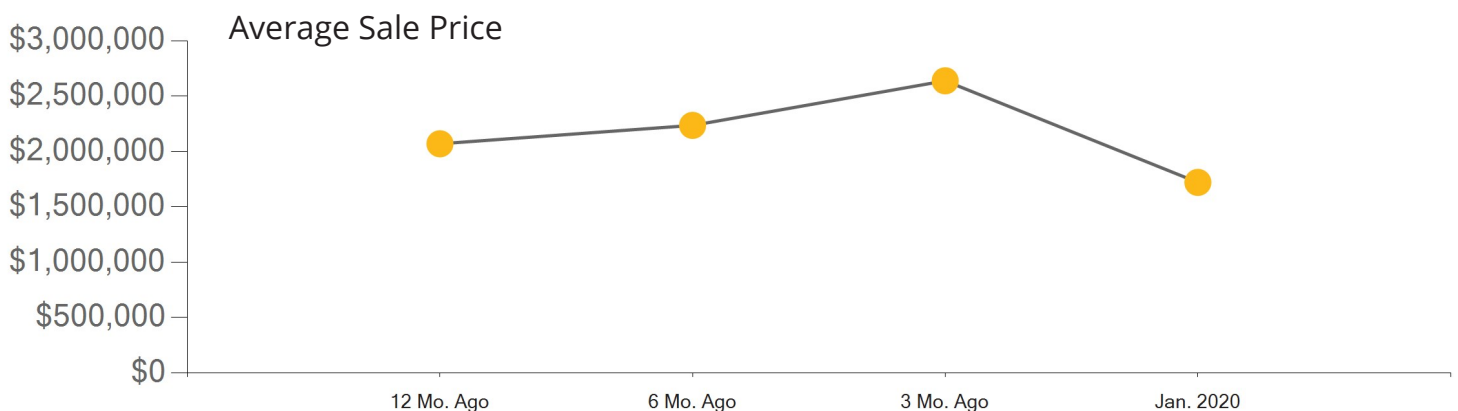
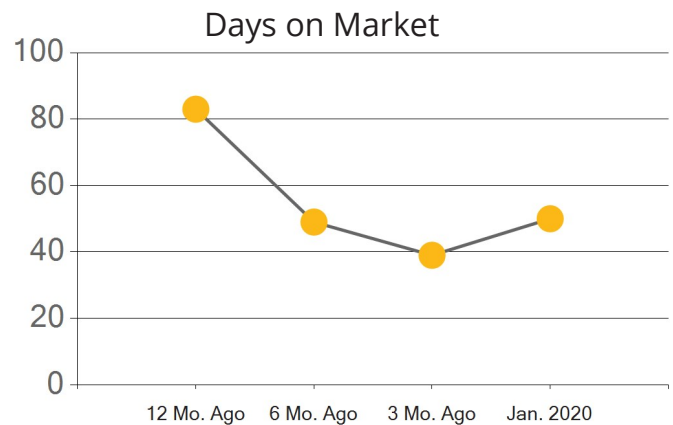
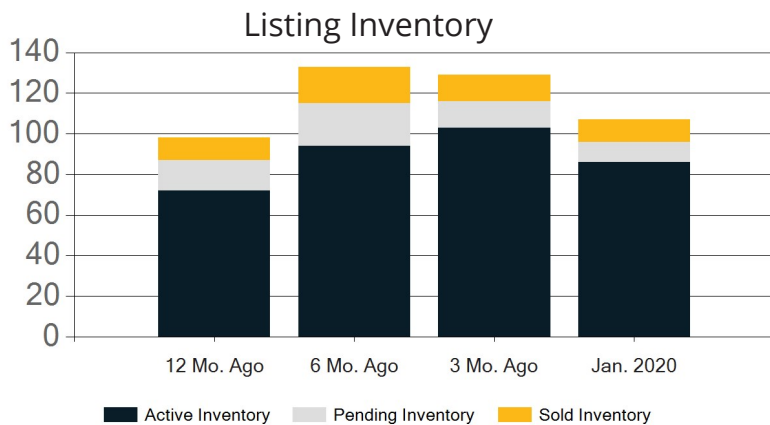
FIRSTTEAM
REAL ESTATE

Venice Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	86	10	11	\$1,719,974	50
3 Mo. Ago	103	13	13	\$2,638,005	39
6 Mo. Ago	94	21	18	\$2,235,250	49
12 Mo. Ago	72	15	11	\$2,069,210	83



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REAL ESTATE

Walnut Market Update

JANUARY 2020



72
Homes for Sale



18
Sold Homes

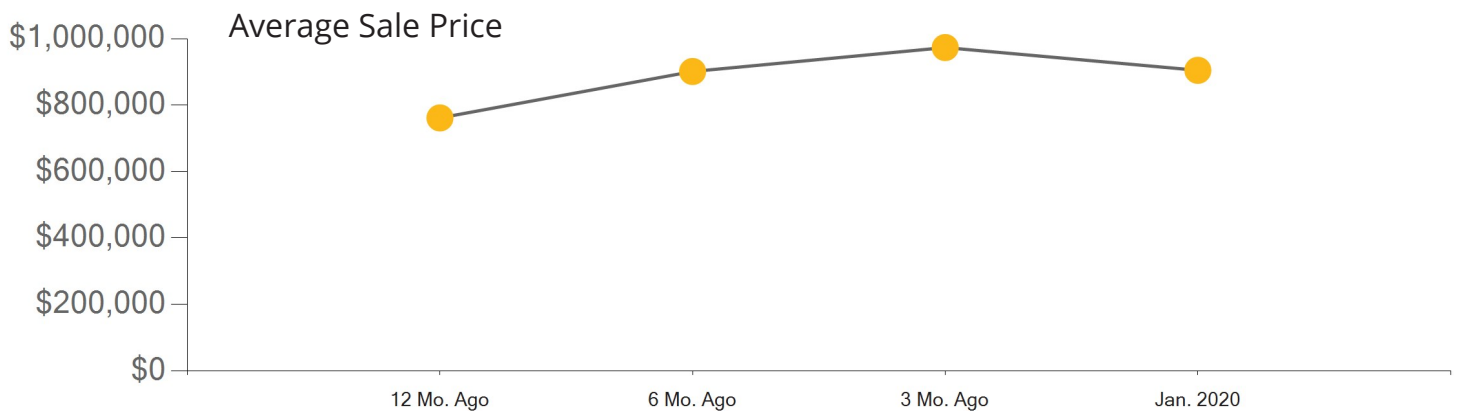
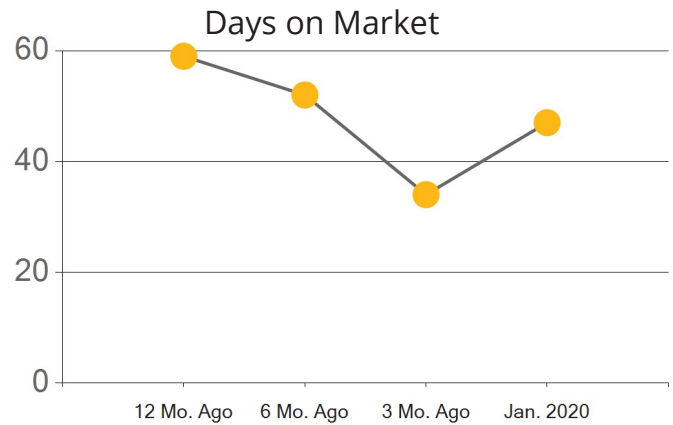
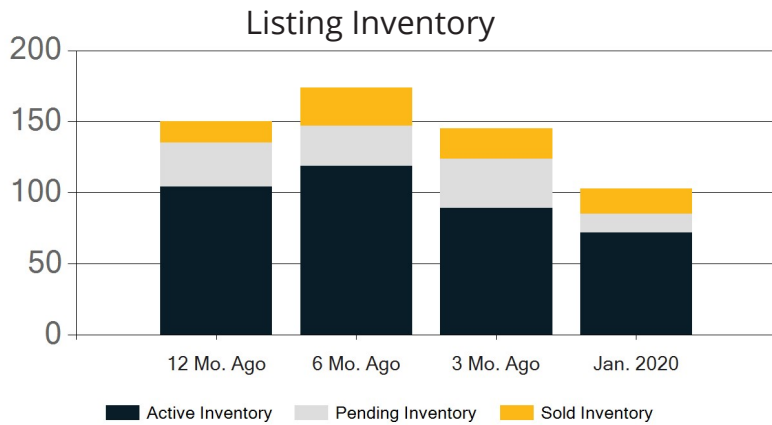


\$904,927
Average Sale Price



47
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	72	13	18	\$904,927	47
3 Mo. Ago	89	35	21	\$973,471	34
6 Mo. Ago	119	28	27	\$901,367	52
12 Mo. Ago	104	31	15	\$761,586	59



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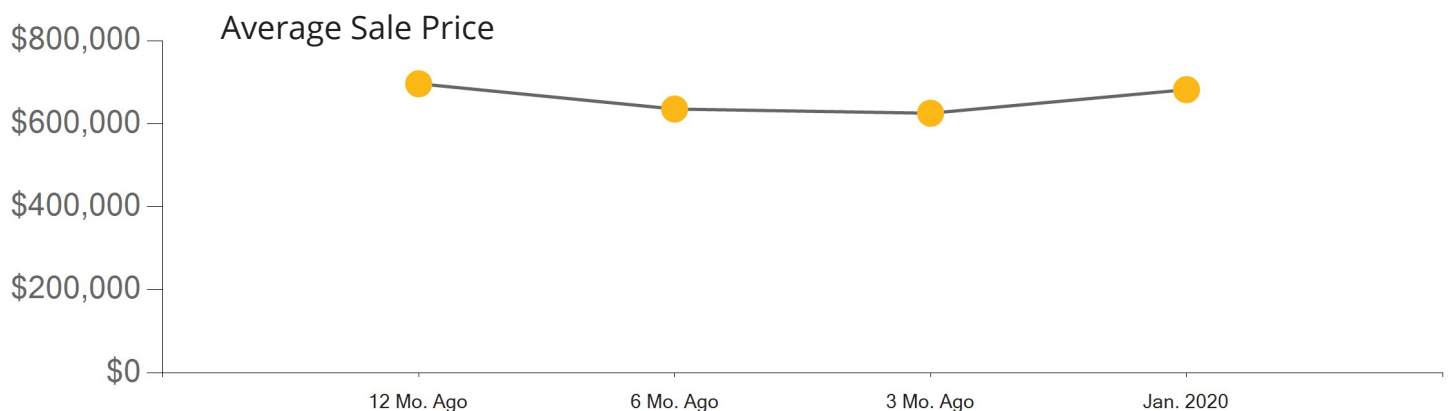
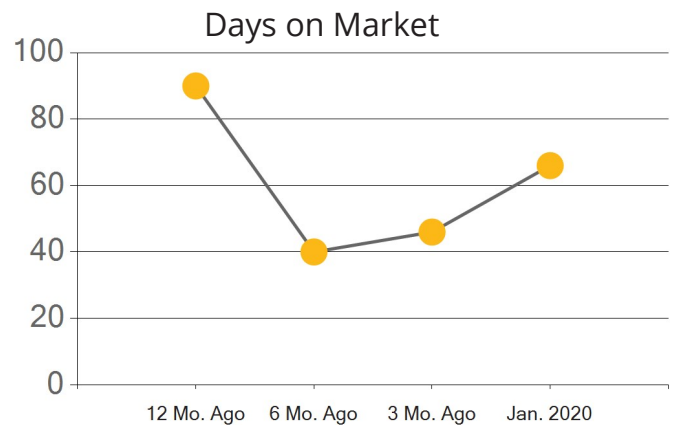
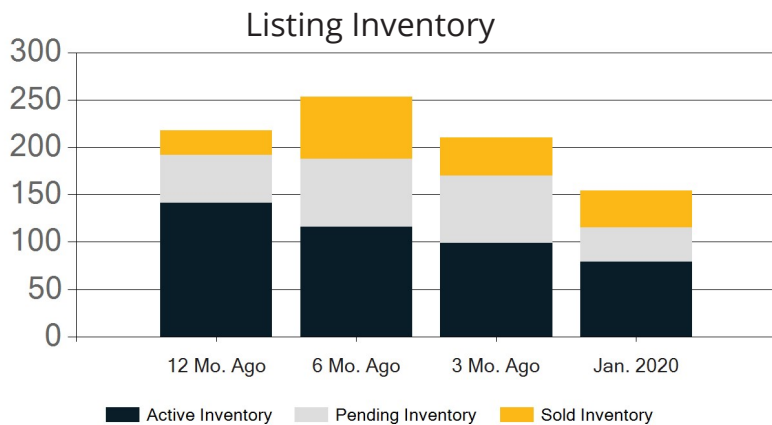
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REAL ESTATE

West Covina Market Update

JANUARY 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	79	36	39	\$682,163	66
3 Mo. Ago	99	71	40	\$625,347	46
6 Mo. Ago	116	72	65	\$635,432	40
12 Mo. Ago	141	51	26	\$696,357	90



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West Hollywood Market Update

JANUARY 2020



35
Homes for Sale



1
Sold Homes



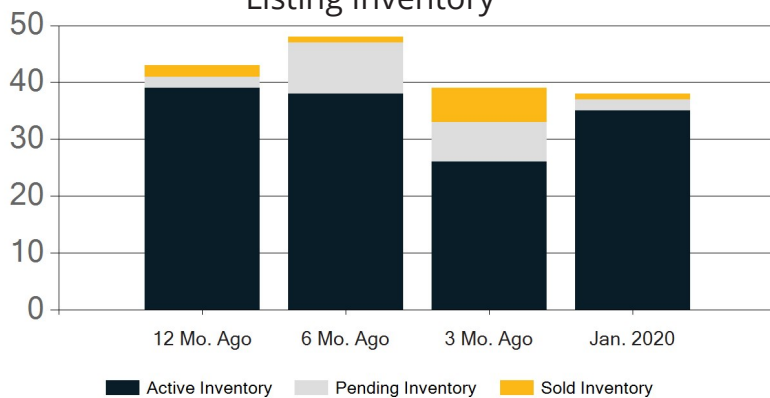
\$2,025,000
Average Sale Price



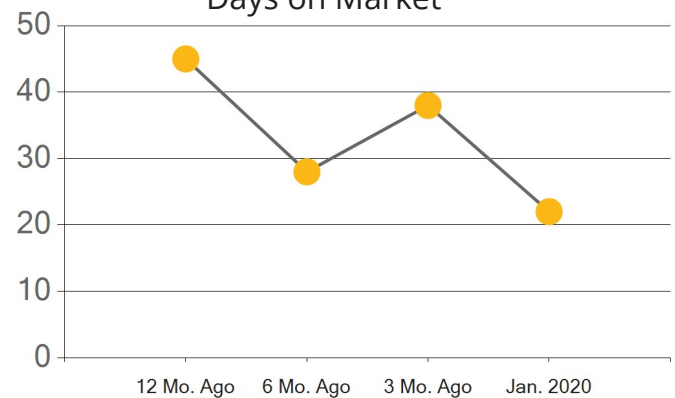
22
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	35	2	1	\$2,025,000	22
3 Mo. Ago	26	7	6	\$1,990,033	38
6 Mo. Ago	38	9	1	\$2,130,000	28
12 Mo. Ago	39	2	2	\$1,440,000	45

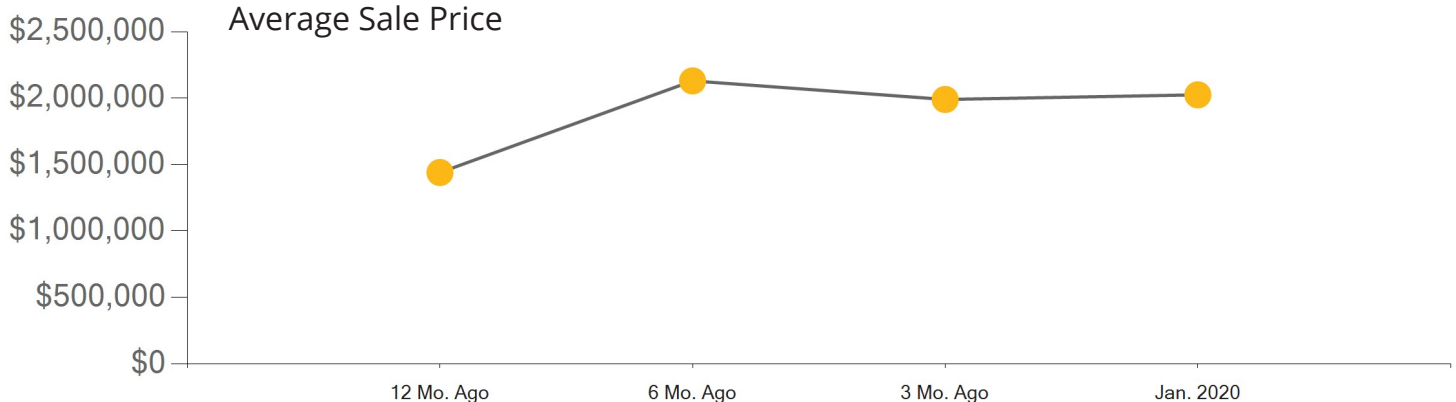
Listing Inventory



Days on Market



Average Sale Price

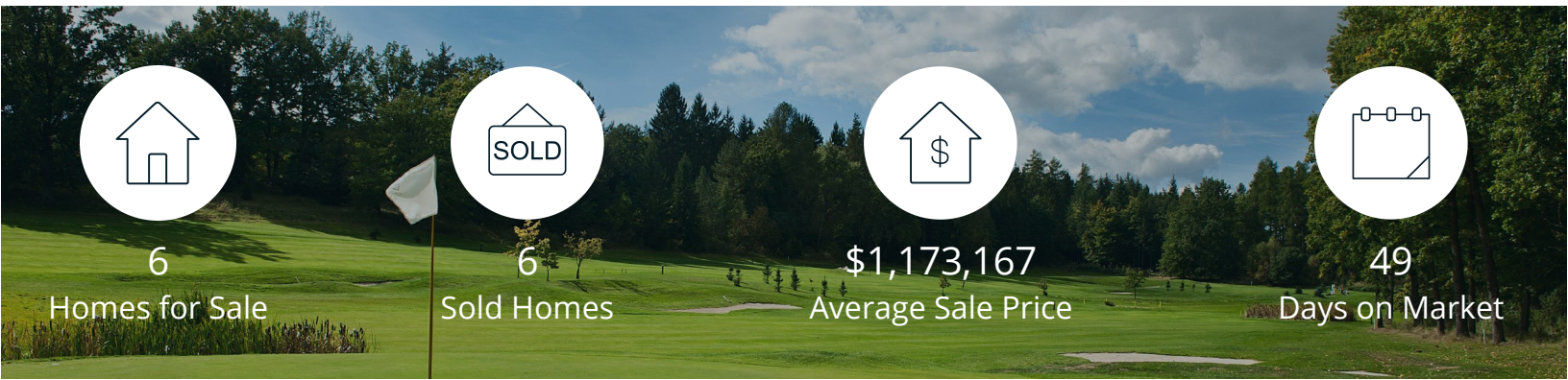


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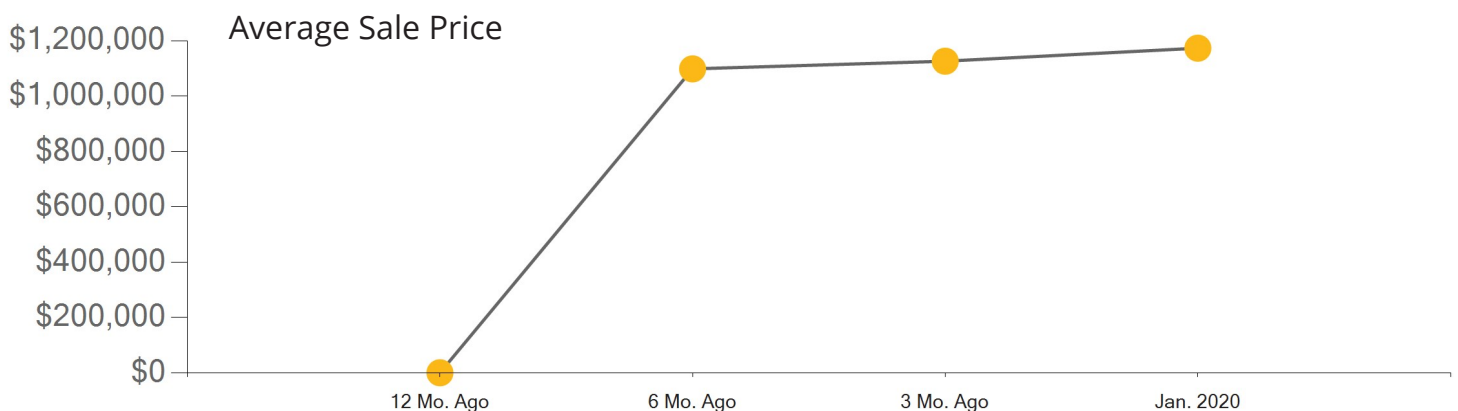
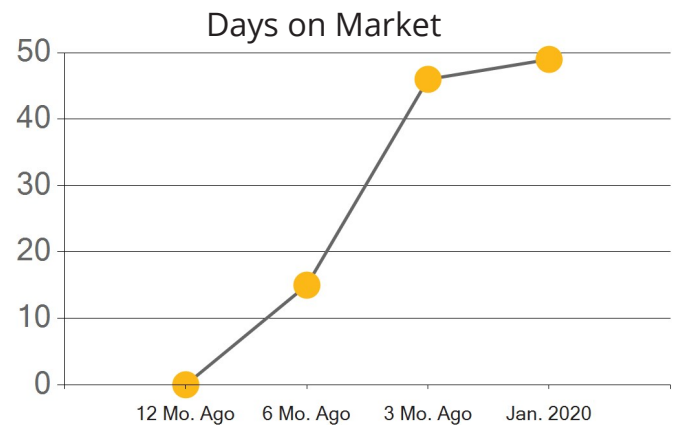
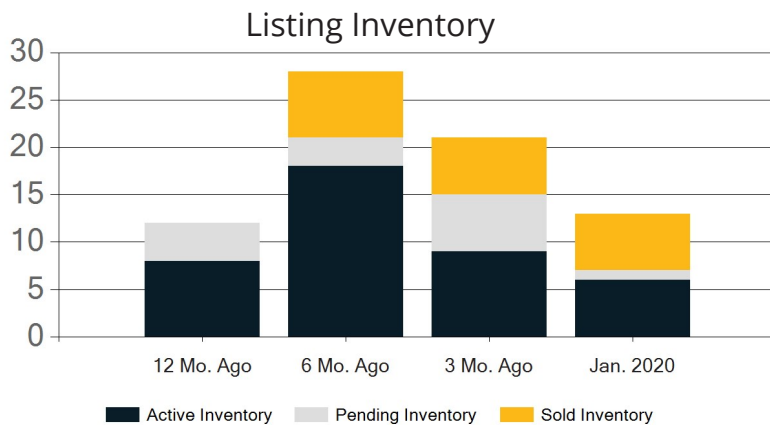
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Westchester Market Update

JANUARY 2020

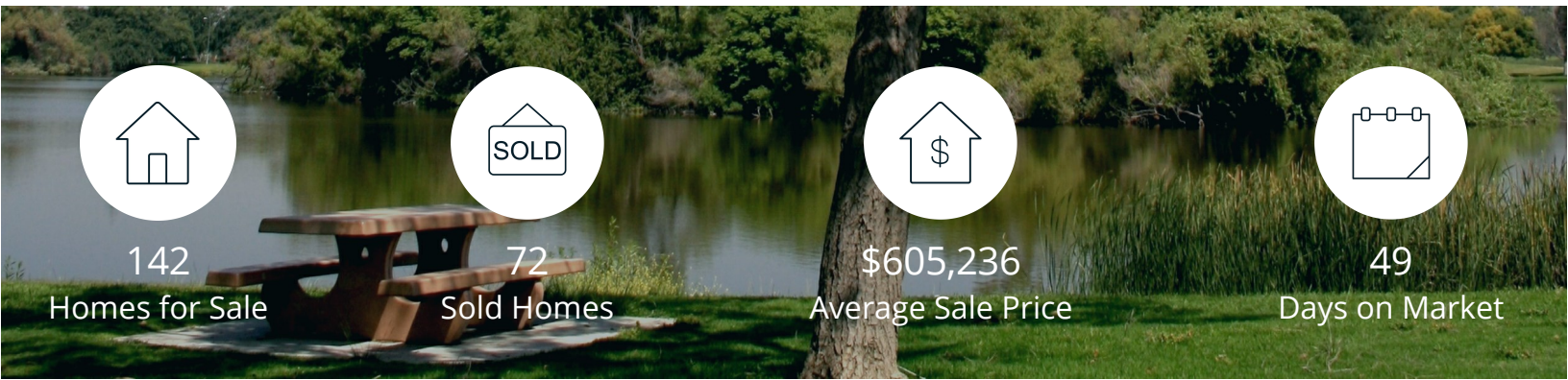


	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	6	1	6	\$1,173,167	49
3 Mo. Ago	9	6	6	\$1,126,083	46
6 Mo. Ago	18	3	7	\$1,098,357	15
12 Mo. Ago	8	4	0	\$0	0

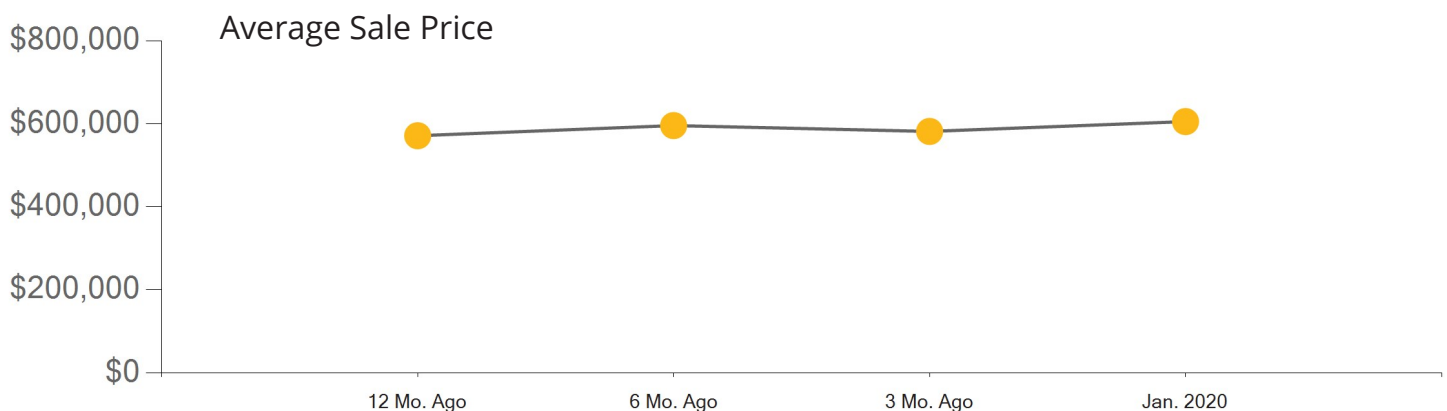
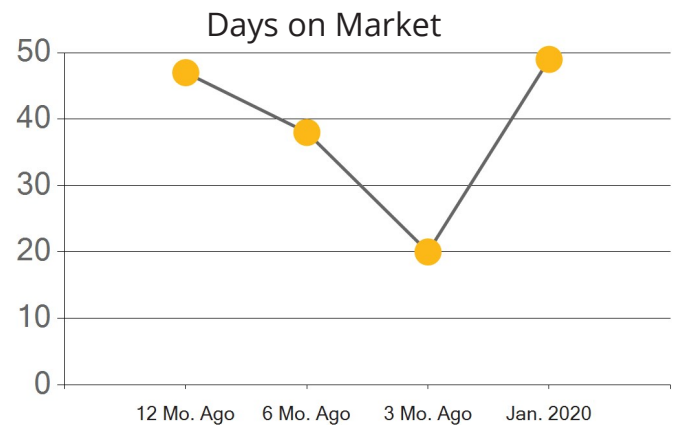
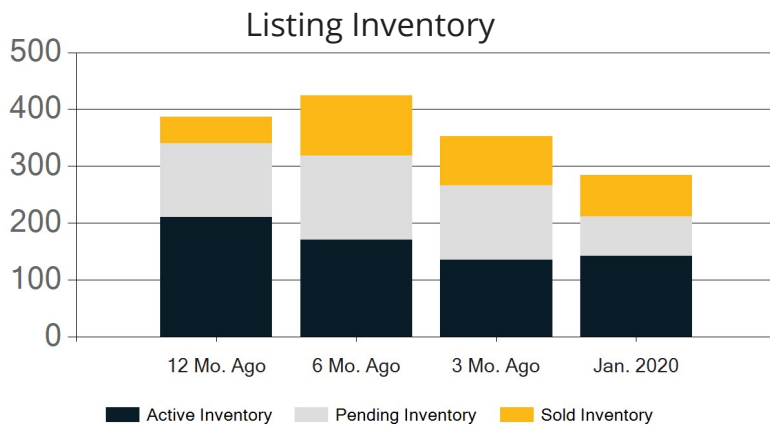


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	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	142	70	72	\$605,236	49
3 Mo. Ago	135	131	87	\$581,513	20
6 Mo. Ago	171	148	106	\$595,646	38
12 Mo. Ago	211	129	47	\$571,144	47



Woodland Hills Market Update

JANUARY 2020



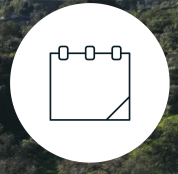
128
Homes for Sale



55
Sold Homes



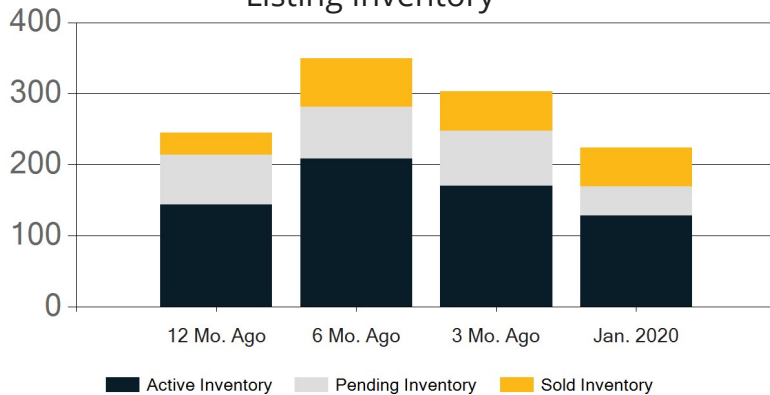
\$1,052,426
Average Sale Price



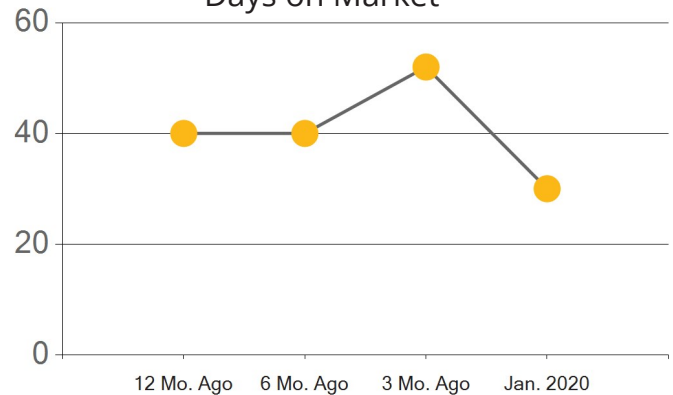
30
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Jan. 2020	128	41	55	\$1,052,426	30
3 Mo. Ago	170	78	55	\$1,011,683	52
6 Mo. Ago	208	73	69	\$1,035,801	40
12 Mo. Ago	144	70	31	\$981,025	40

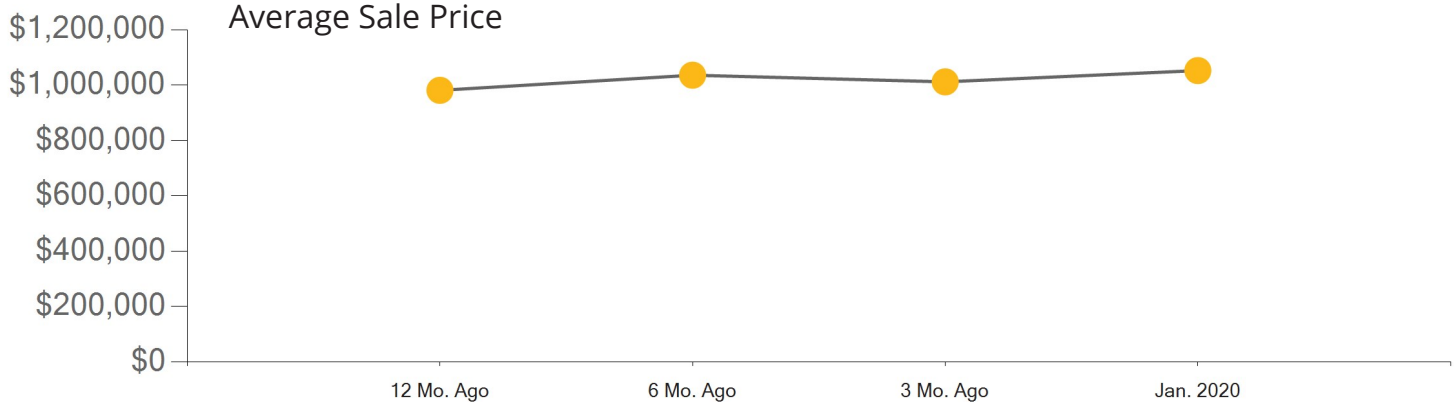
Listing Inventory



Days on Market



Average Sale Price



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