

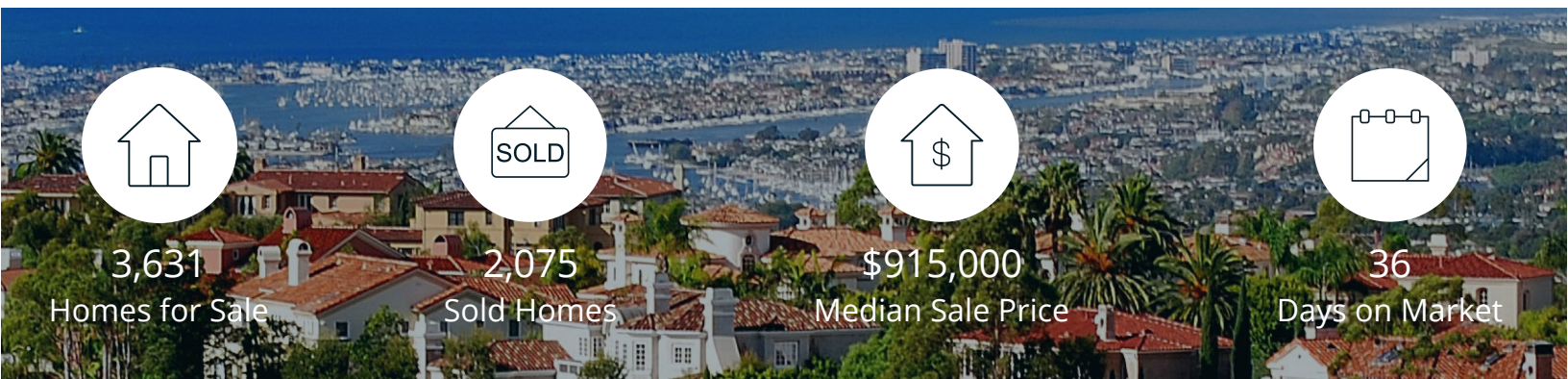


Orange County

— MARKET UPDATE —

OCTOBER 2020

FIRSTTEAM[®]
REAL ESTATE



3,631
Homes for Sale

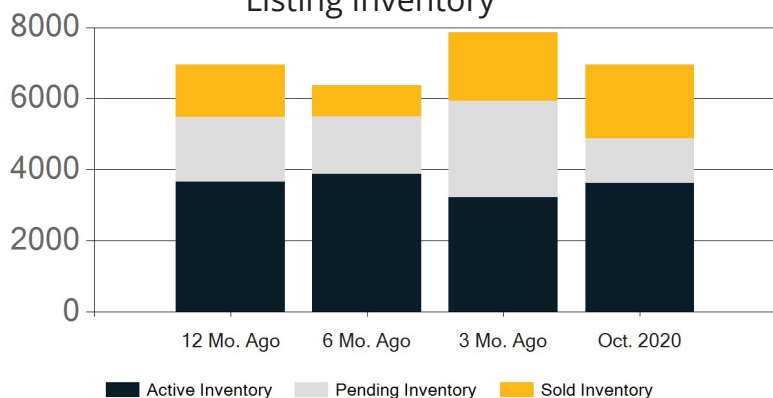
2,075
Sold Homes

\$915,000
Median Sale Price

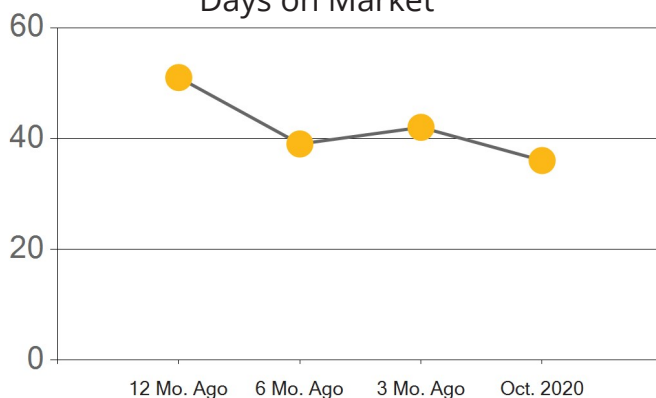
36
Days on Market

	Active	Pending	Sold	Median Sale Price	Days on Market
Oct. 2020	3,631	1,247	2,075	\$915,000	36
3 Mo. Ago	3,214	2,727	1,930	\$918,500	42
6 Mo. Ago	3,881	1,617	876	\$830,000	39
12 Mo. Ago	3,661	1,816	1,470	\$815,029	51

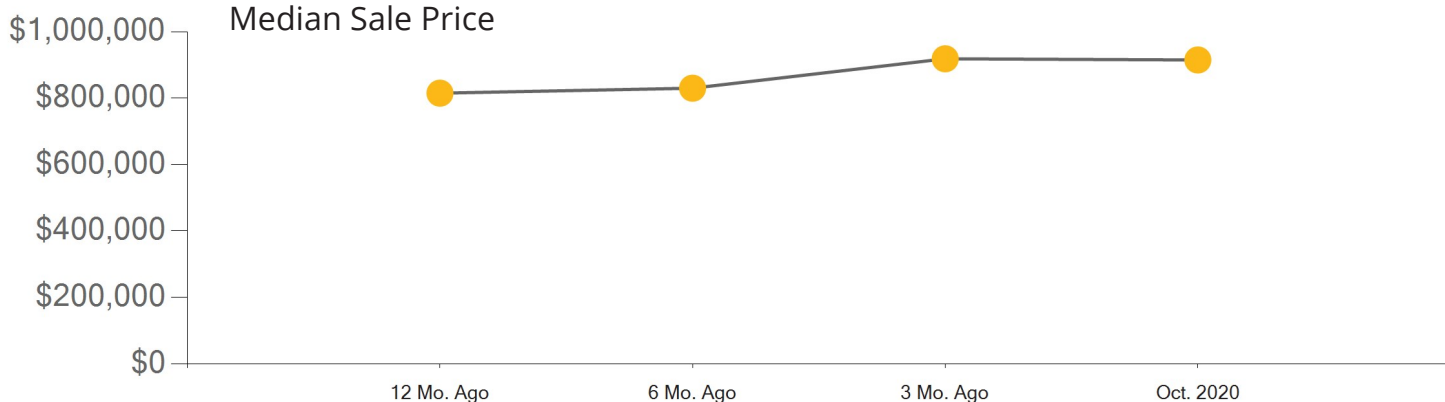
Listing Inventory



Days on Market



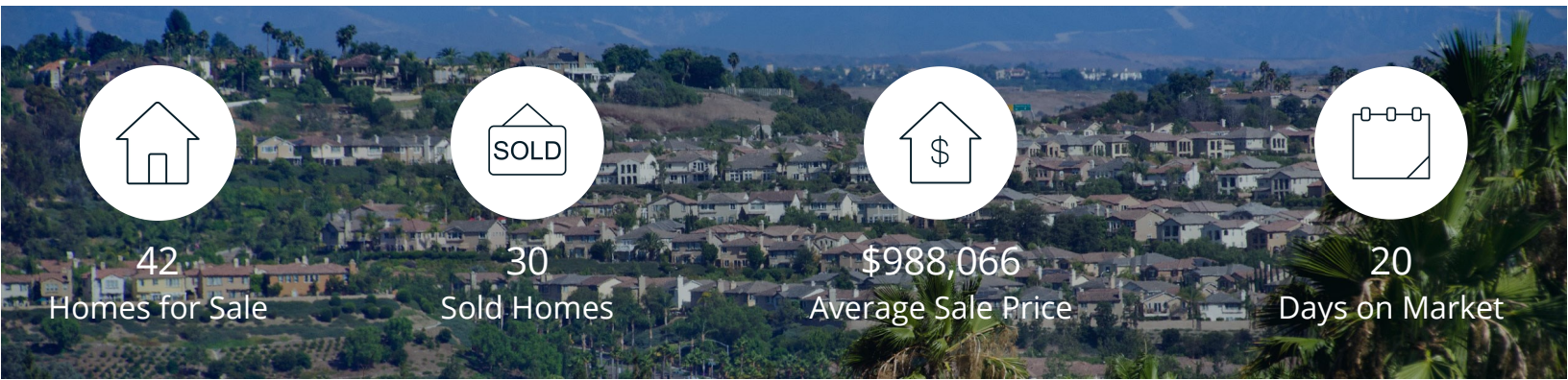
Median Sale Price



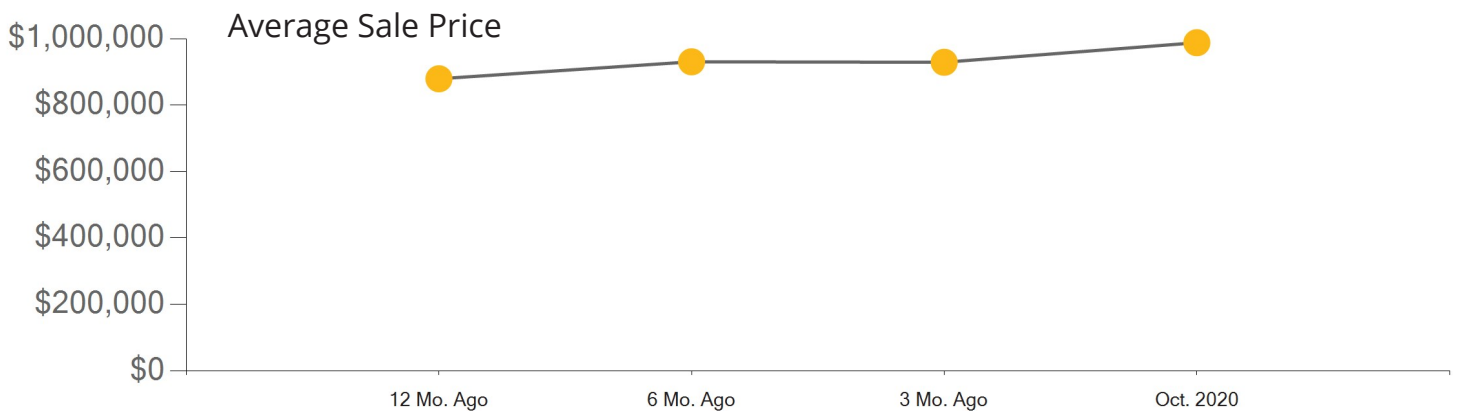
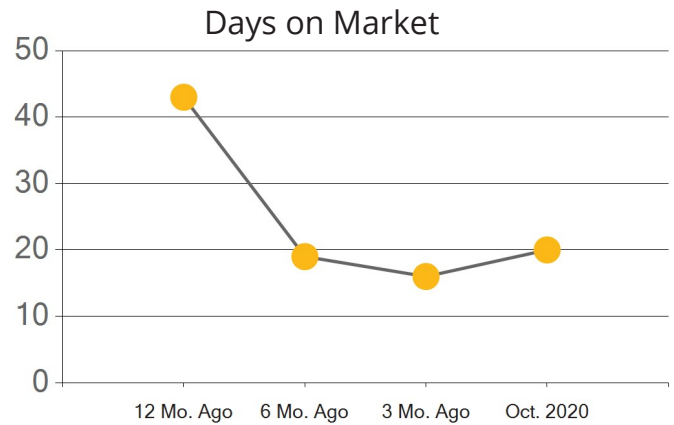
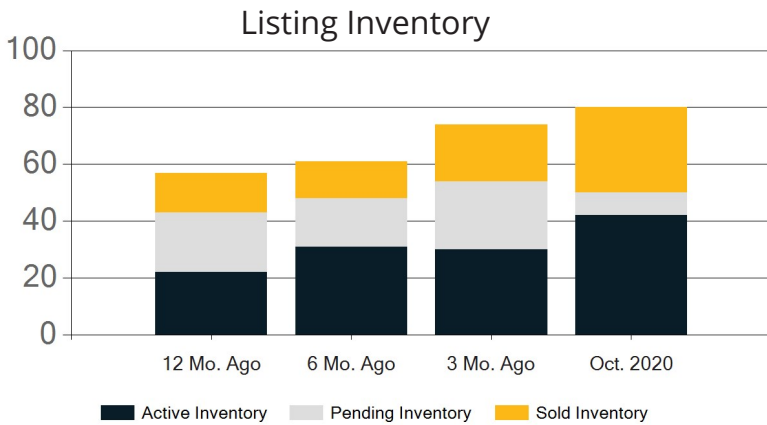
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Table of contents.

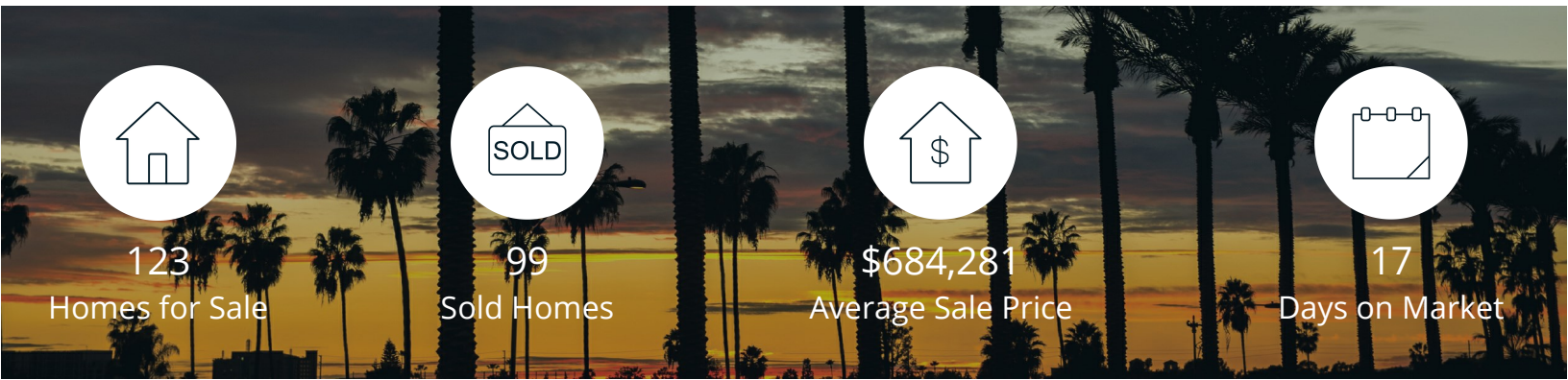
Aliso Viejo
Anaheim
Anaheim Hills
Brea
Buena Park
Corona del Mar
Costa Mesa
Coto de Caza
Cypress
Dana Point
Fountain Valley
Fullerton
Garden Grove
Huntington Beach
Irvine
La Habra
La Palma
Ladera Ranch
Laguna Beach
Laguna Hills
Laguna Niguel
Lake Forest
Los Alamitos
Mission Viejo
Newport Beach
Newport Coast
North Tustin
Orange
Placentia
Rancho Mission Viejo
Rancho Santa Margarita
Rossmoor
San Clemente
San Juan Capistrano
Santa Ana
Seal Beach
Stanton
Tustin
Villa Park
Westminster
Yorba Linda



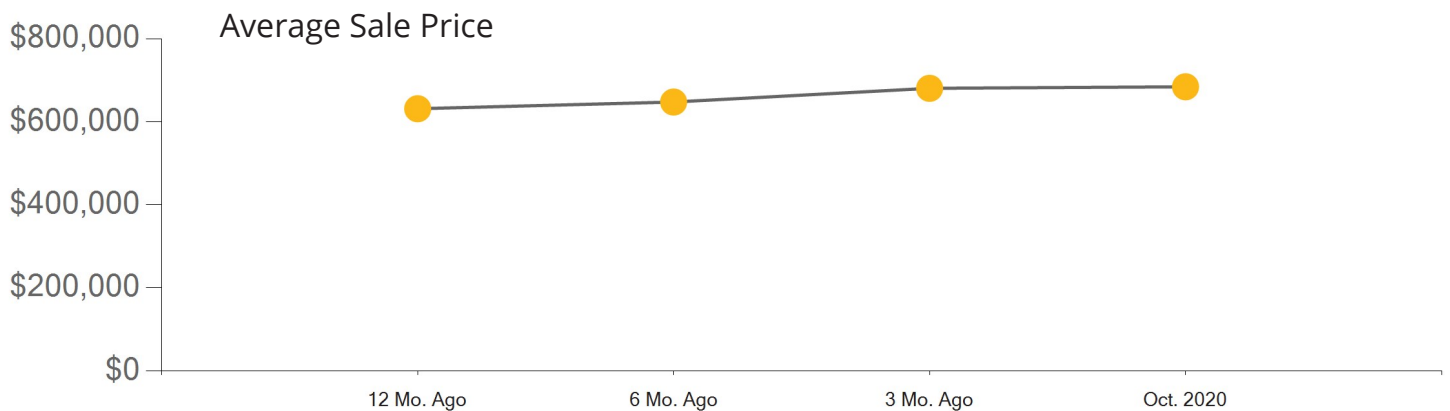
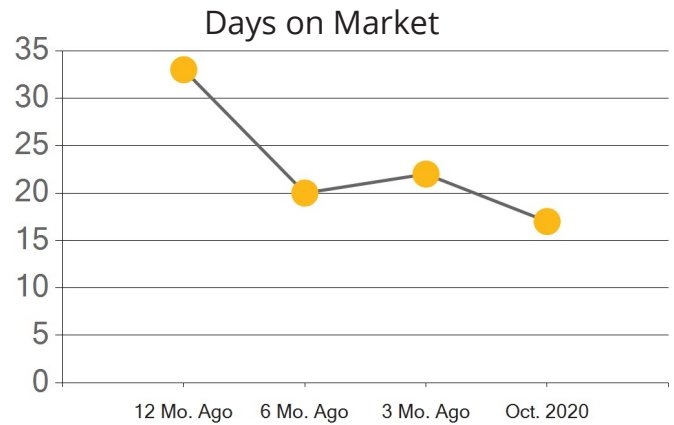
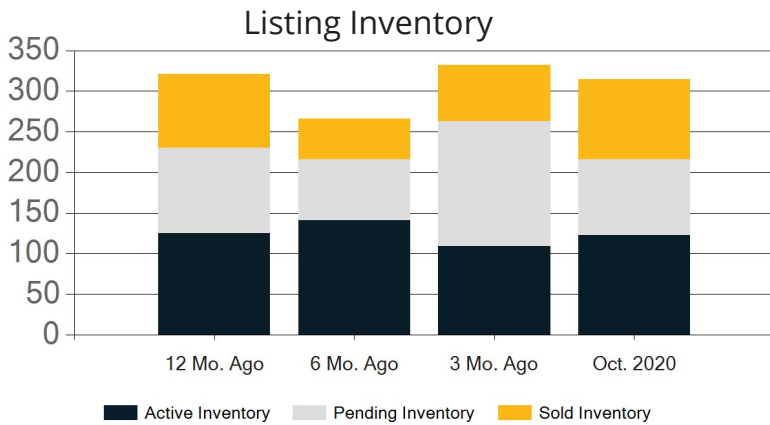
	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	42	8	30	\$988,066	20
3 Mo. Ago	30	24	20	\$929,155	16
6 Mo. Ago	31	17	13	\$930,577	19
12 Mo. Ago	22	21	14	\$879,429	43



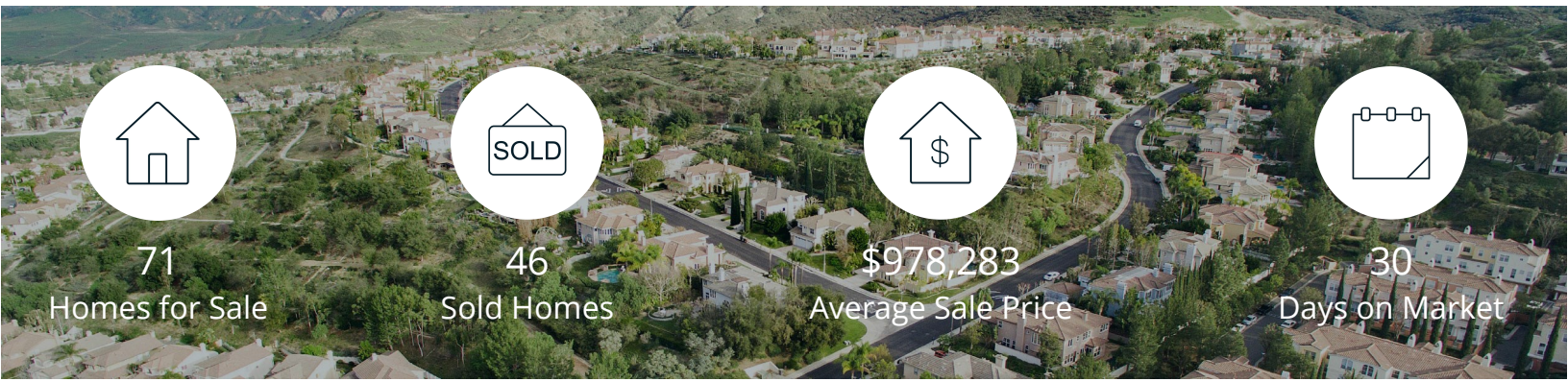
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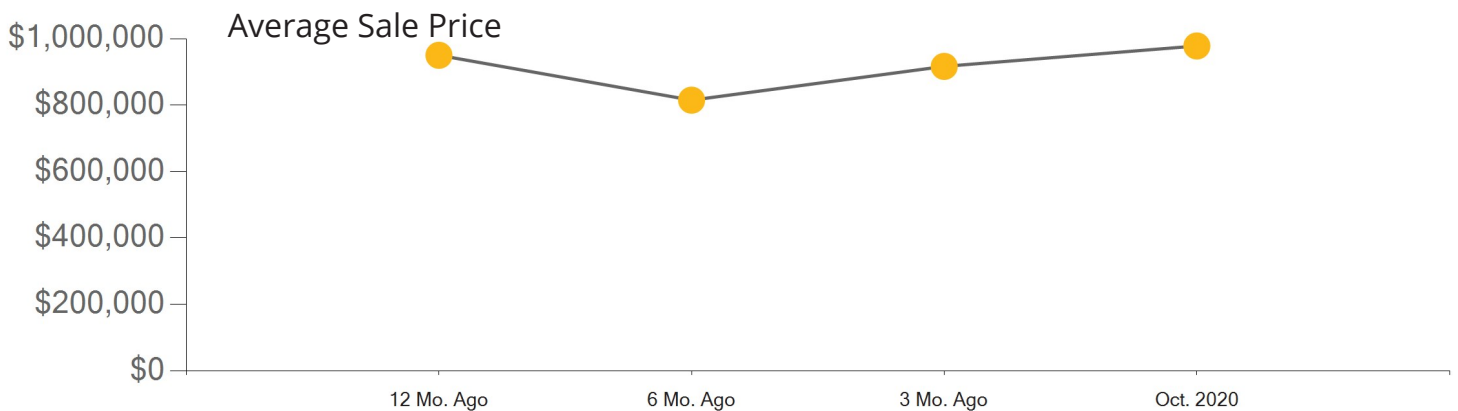
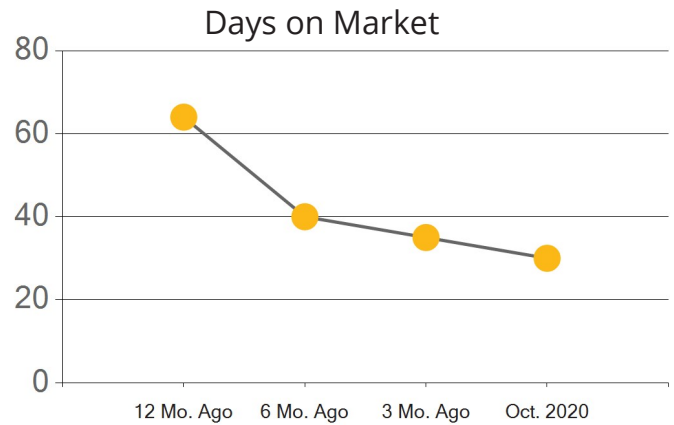
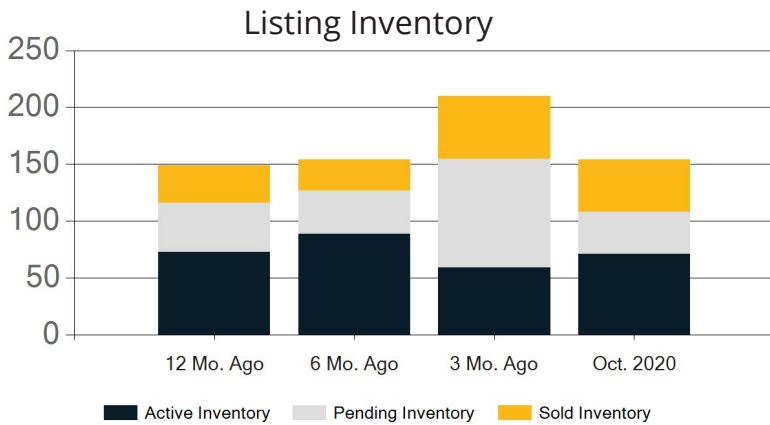
	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	123	93	99	\$684,281	17
3 Mo. Ago	109	154	69	\$680,587	22
6 Mo. Ago	141	75	50	\$647,511	20
12 Mo. Ago	125	105	91	\$631,323	33



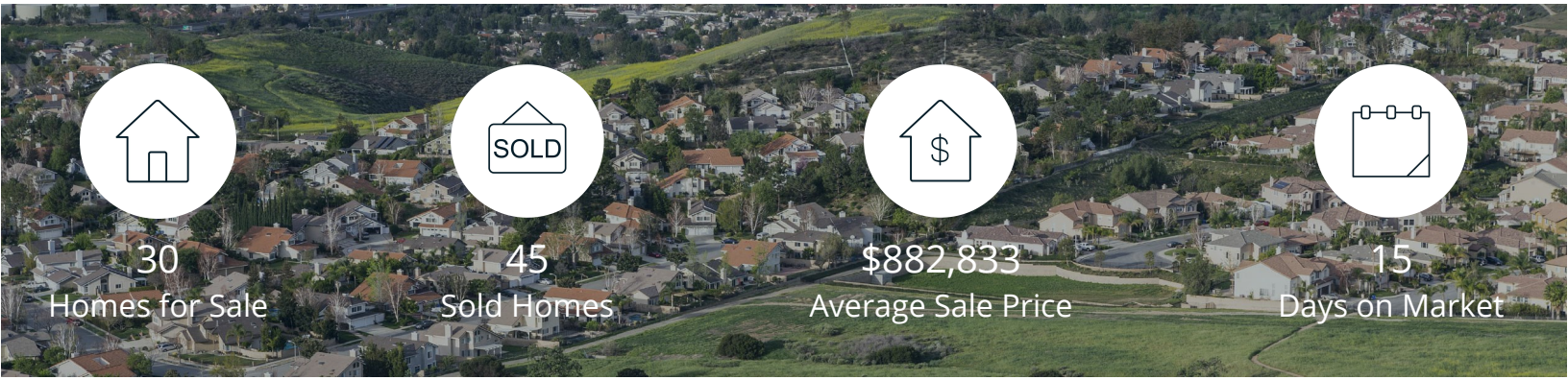
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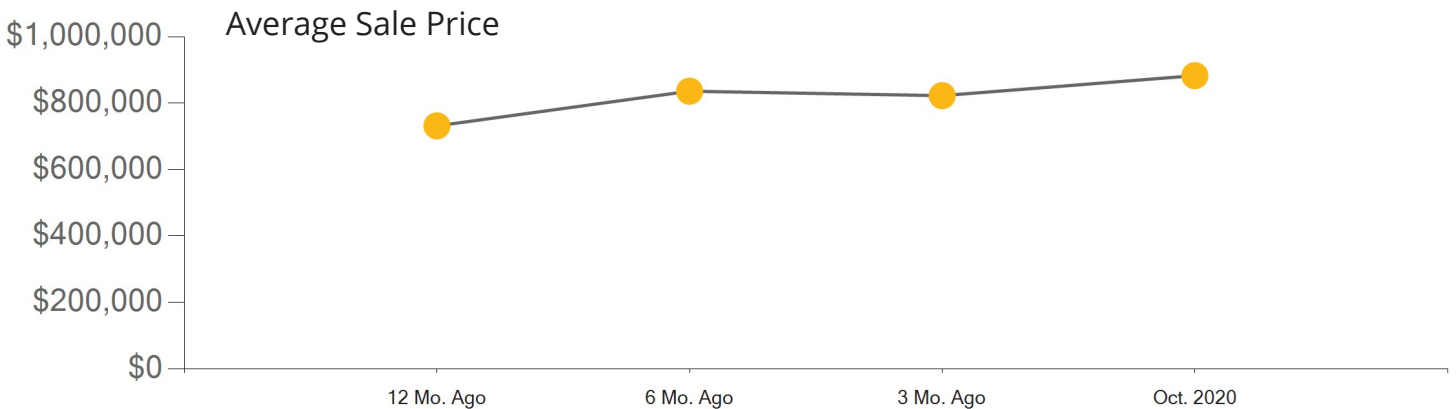
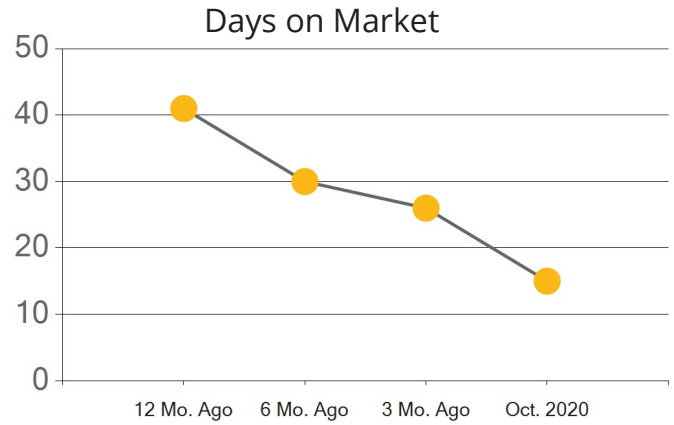
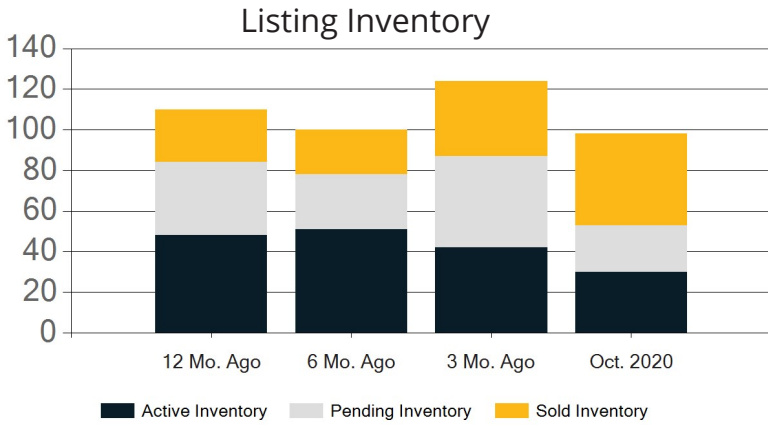
	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	71	37	46	\$978,283	30
3 Mo. Ago	59	96	55	\$916,786	35
6 Mo. Ago	89	38	27	\$815,030	40
12 Mo. Ago	73	43	33	\$950,194	64



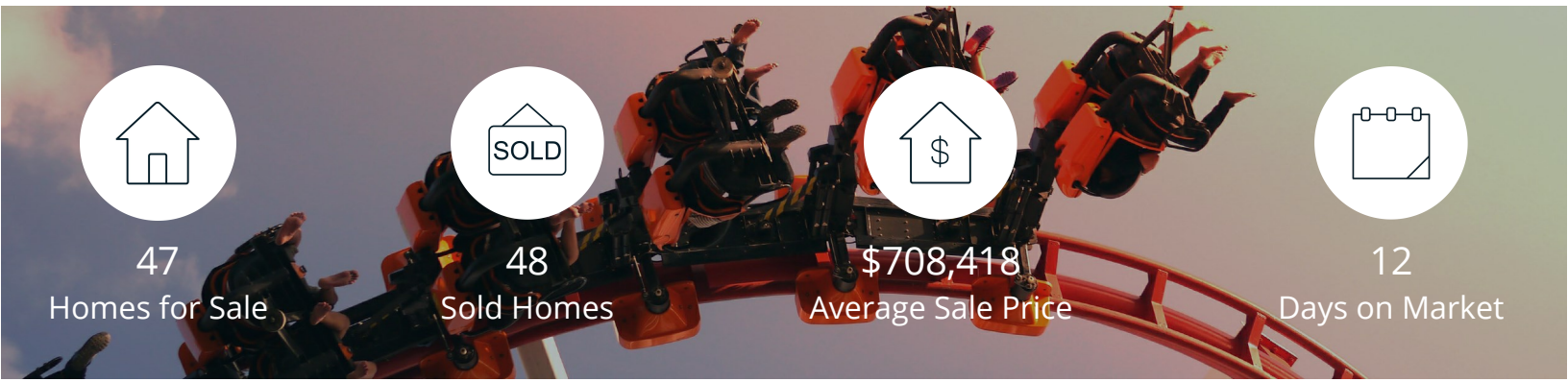
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	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	30	23	45	\$882,833	15
3 Mo. Ago	42	45	37	\$822,551	26
6 Mo. Ago	51	27	22	\$835,988	30
12 Mo. Ago	48	36	26	\$731,615	41



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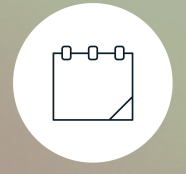
47
Homes for Sale



48
Sold Homes

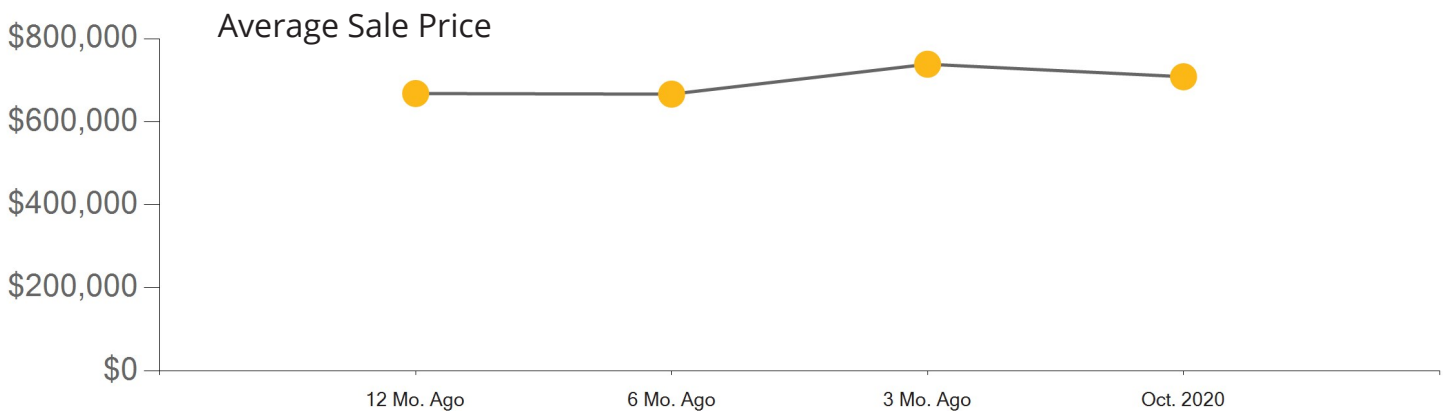
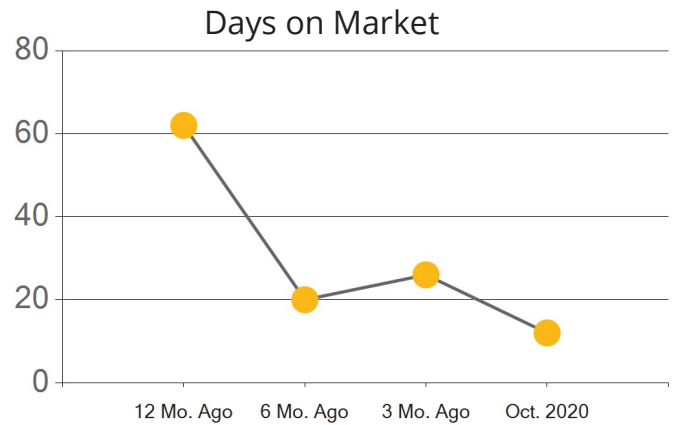
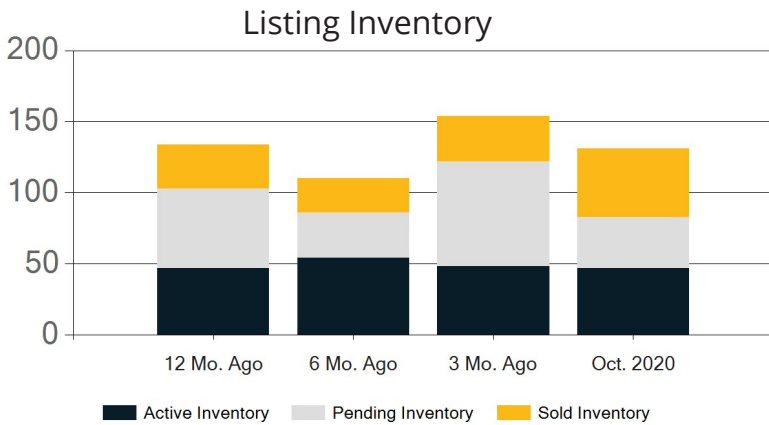


\$708,418
Average Sale Price

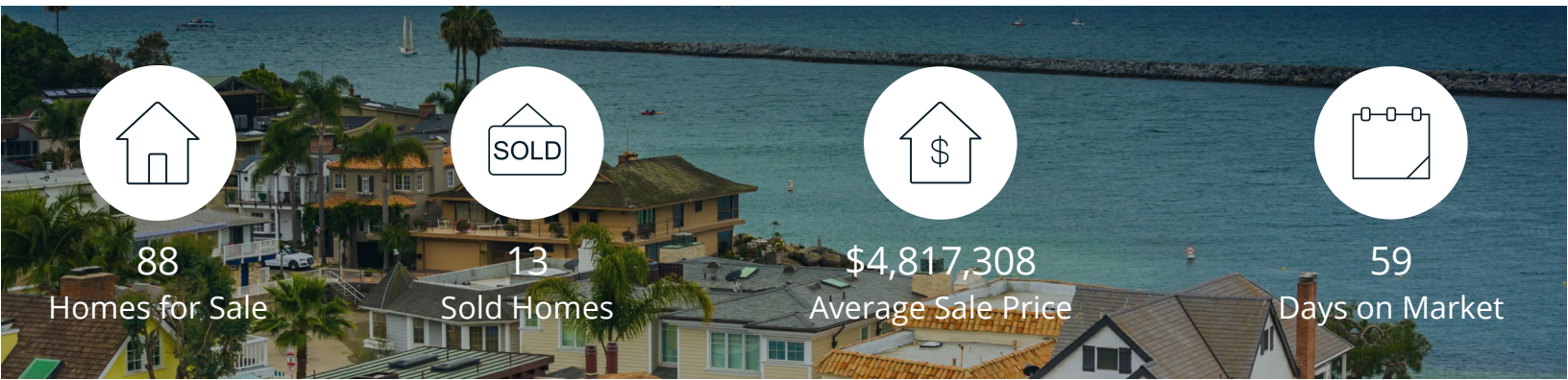


12
Days on Market

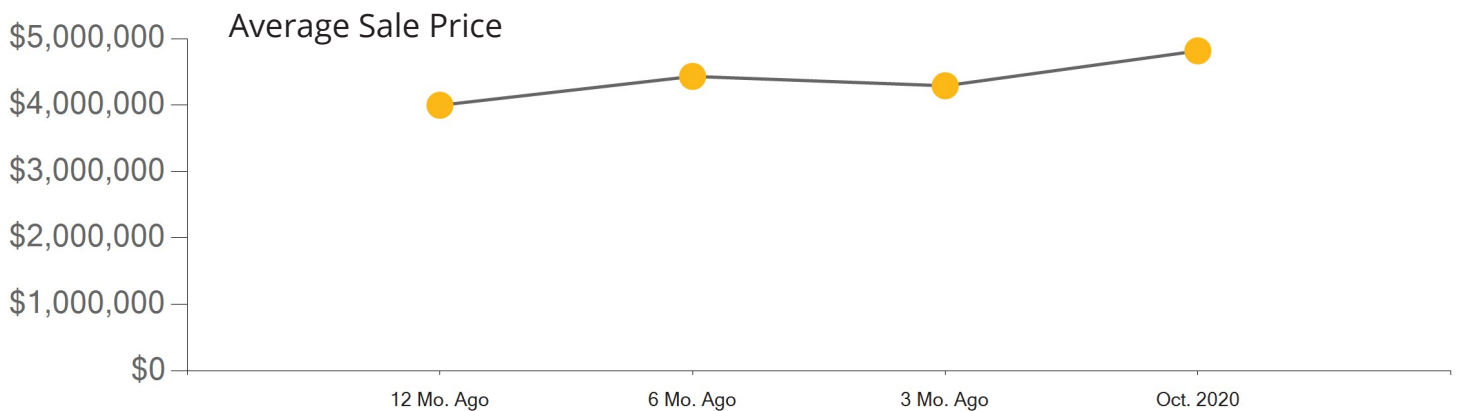
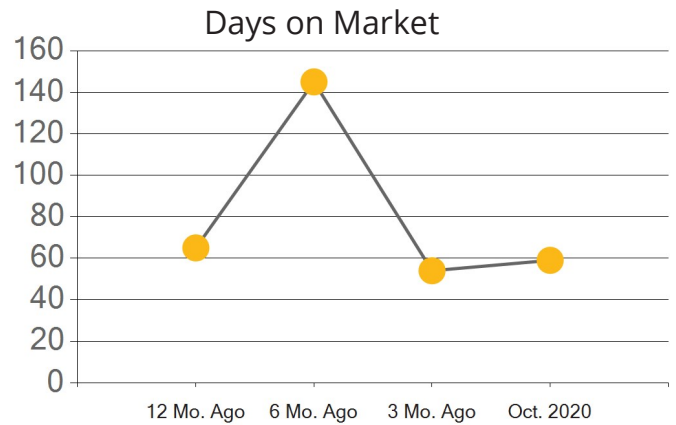
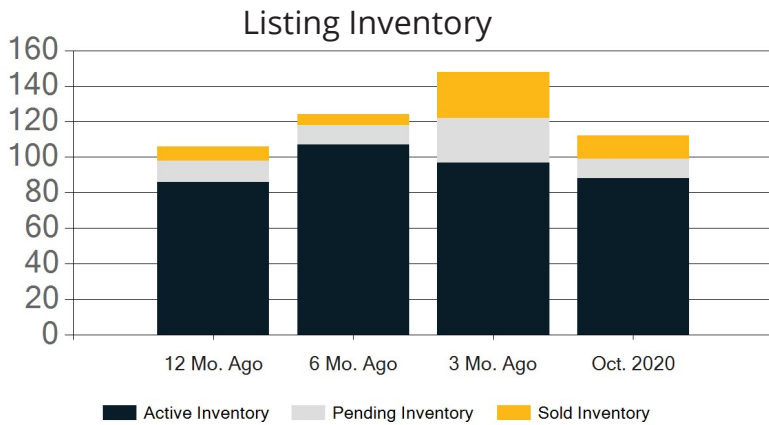
	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	47	36	48	\$708,418	12
3 Mo. Ago	48	74	32	\$738,647	26
6 Mo. Ago	54	32	24	\$666,540	20
12 Mo. Ago	47	56	31	\$667,968	62



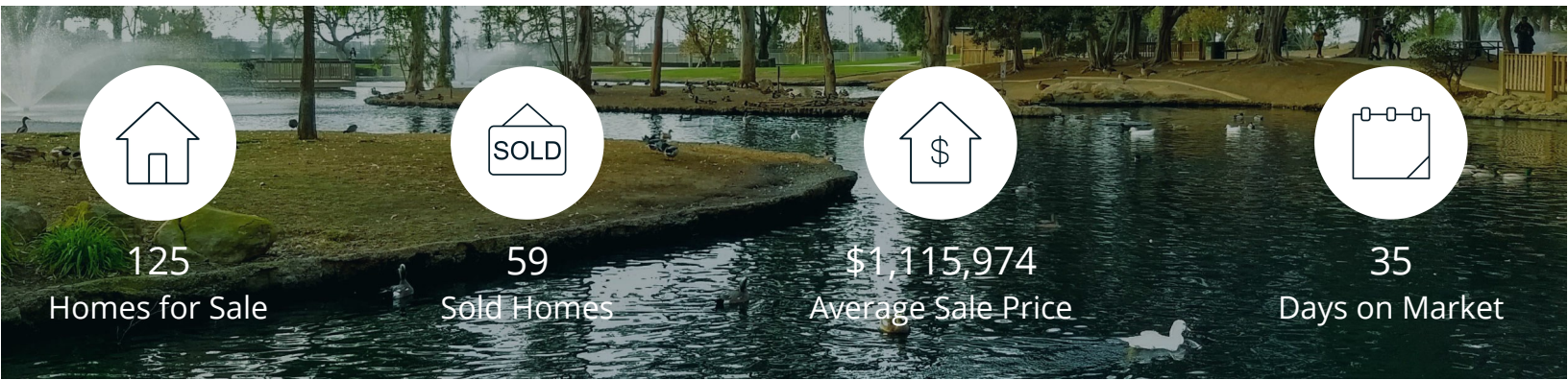
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	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	88	11	13	\$4,817,308	59
3 Mo. Ago	97	25	26	\$4,291,496	54
6 Mo. Ago	107	11	6	\$4,433,333	145
12 Mo. Ago	86	12	8	\$3,998,125	65



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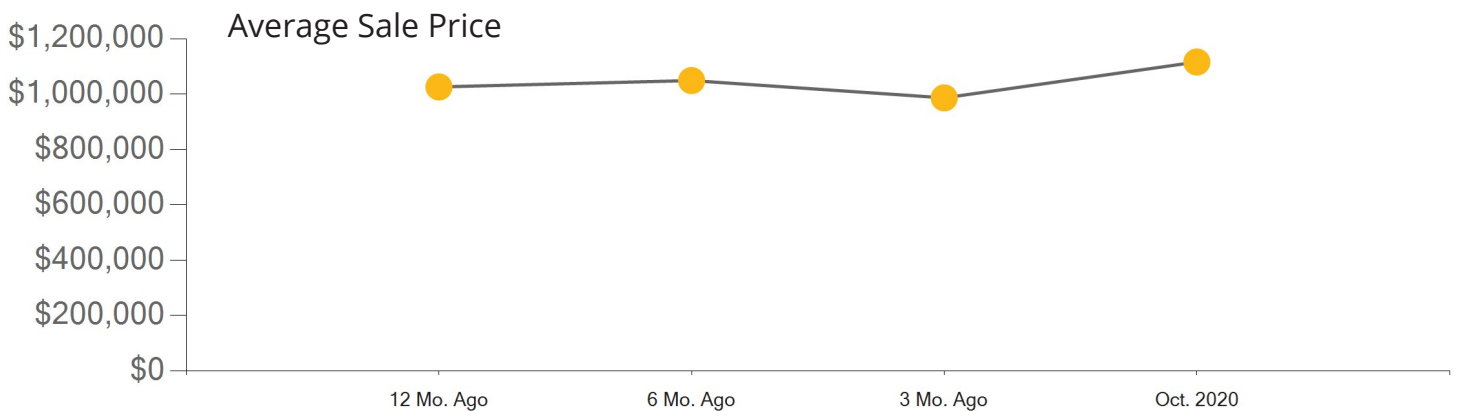
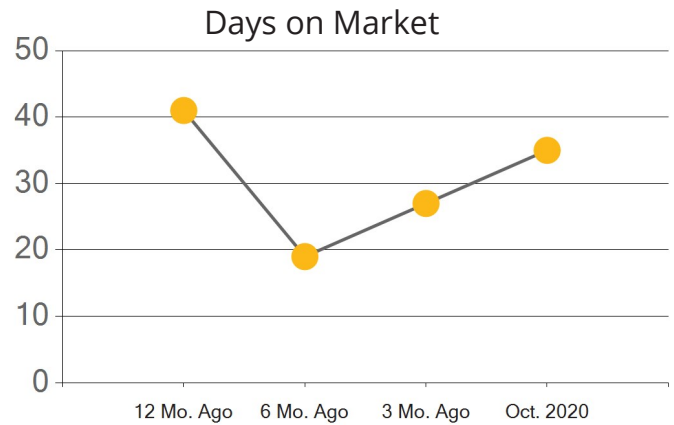
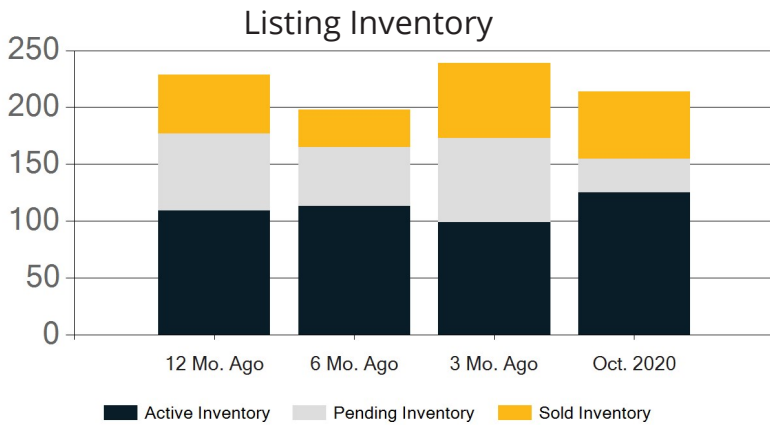
125
Homes for Sale

59
Sold Homes

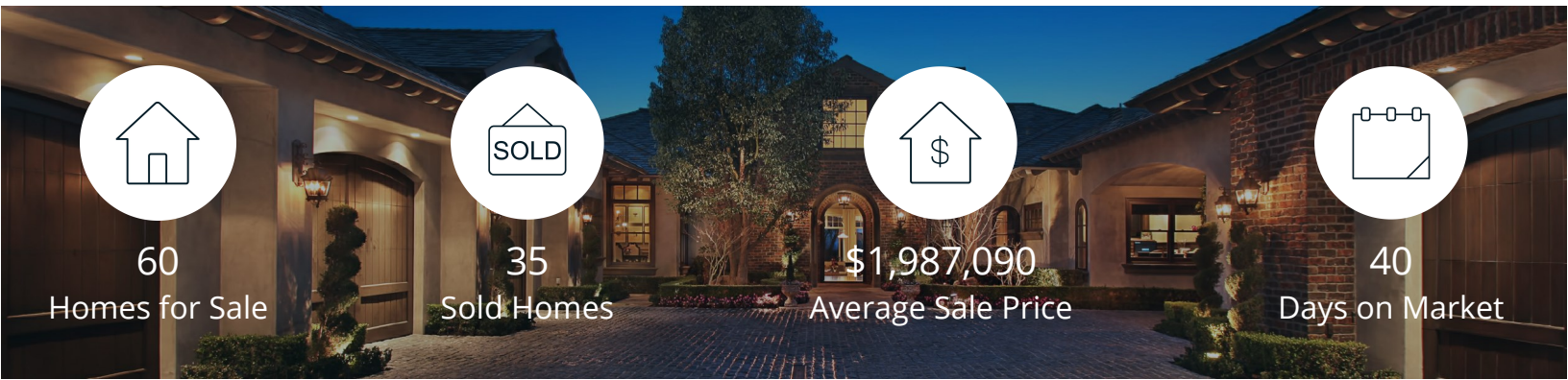
\$1,115,974
Average Sale Price

35
Days on Market

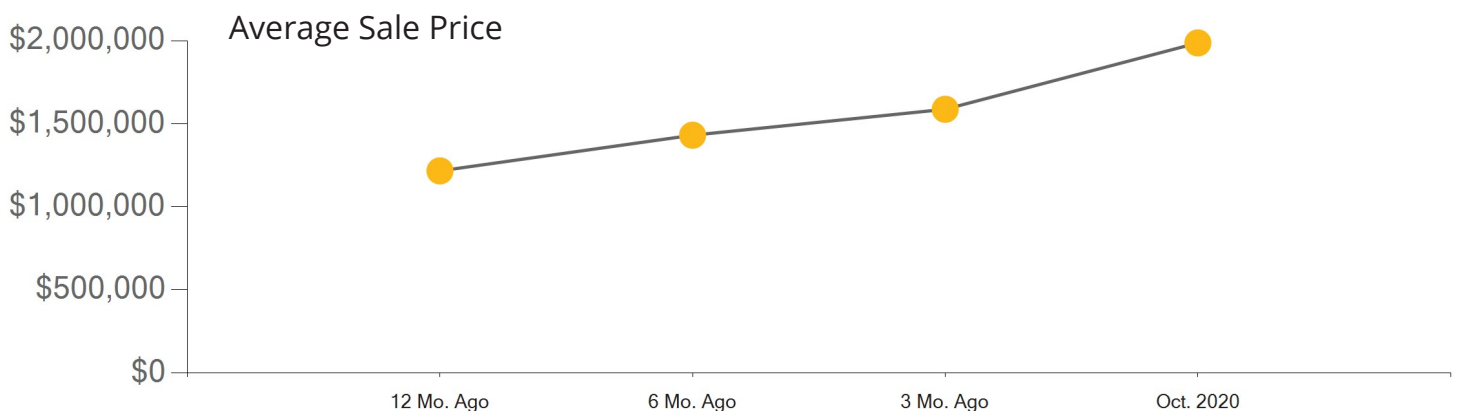
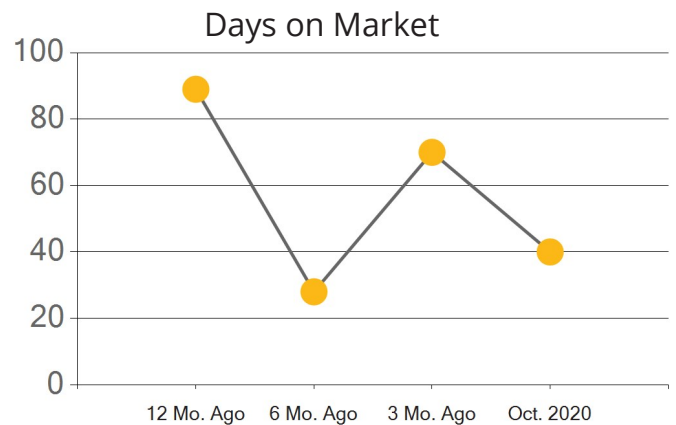
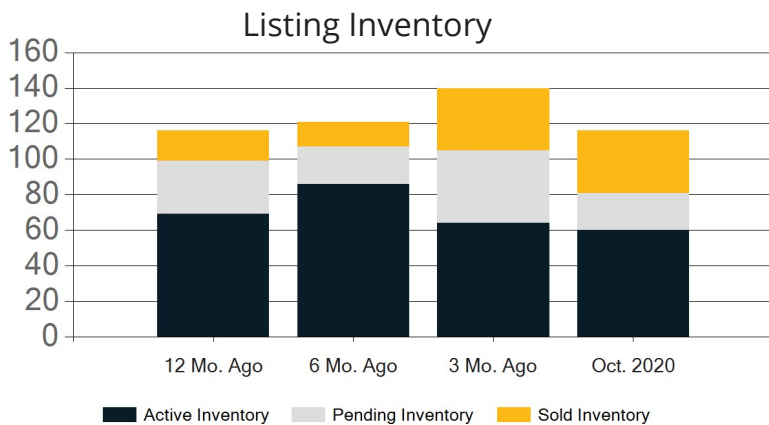
	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	125	30	59	\$1,115,974	35
3 Mo. Ago	99	74	66	\$986,315	27
6 Mo. Ago	113	52	33	\$1,048,859	19
12 Mo. Ago	109	68	52	\$1,025,871	41

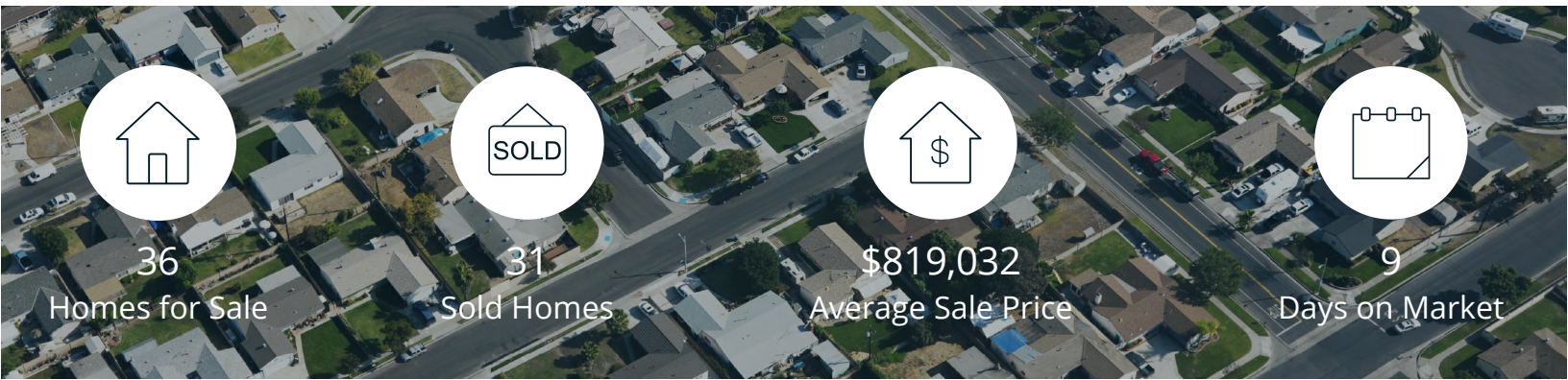


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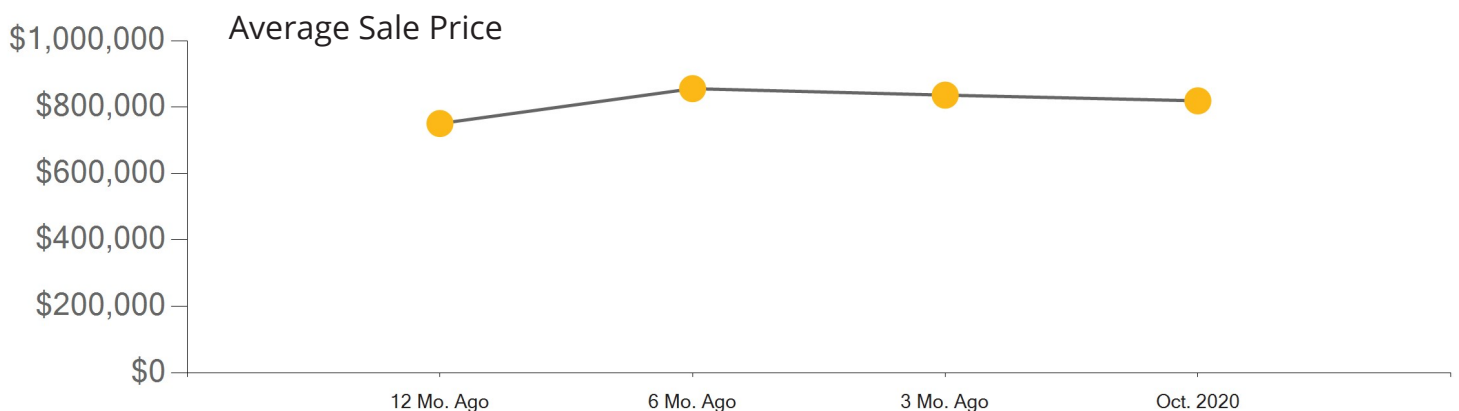
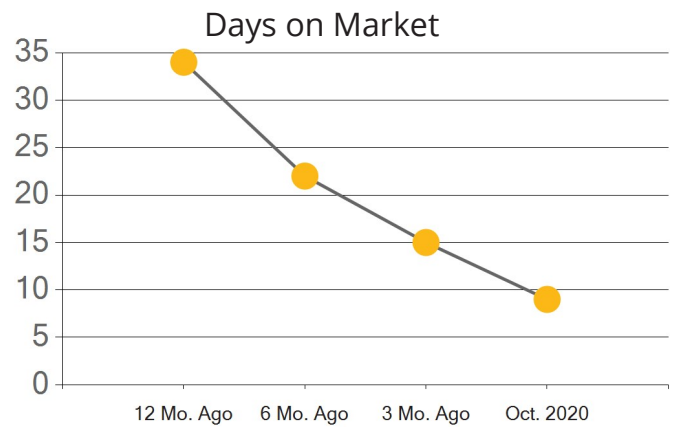
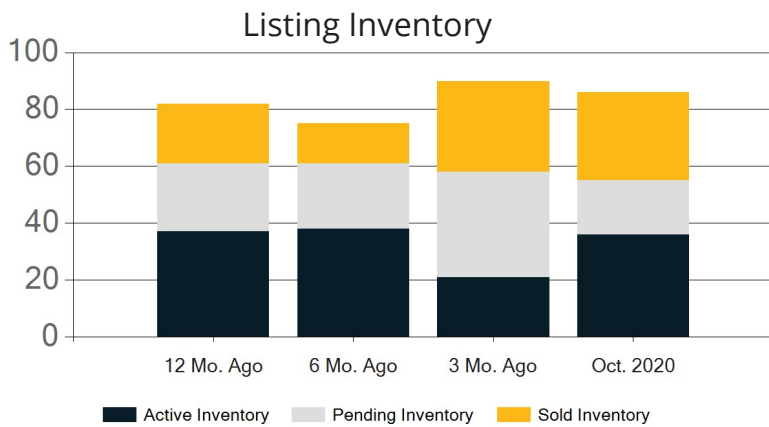


	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	60	21	35	\$1,987,090	40
3 Mo. Ago	64	41	35	\$1,587,189	70
6 Mo. Ago	86	21	14	\$1,431,000	28
12 Mo. Ago	69	30	17	\$1,216,252	89





	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	36	19	31	\$819,032	9
3 Mo. Ago	21	37	32	\$836,188	15
6 Mo. Ago	38	23	14	\$855,664	22
12 Mo. Ago	37	24	21	\$750,686	34



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131
Homes for Sale



34
Sold Homes

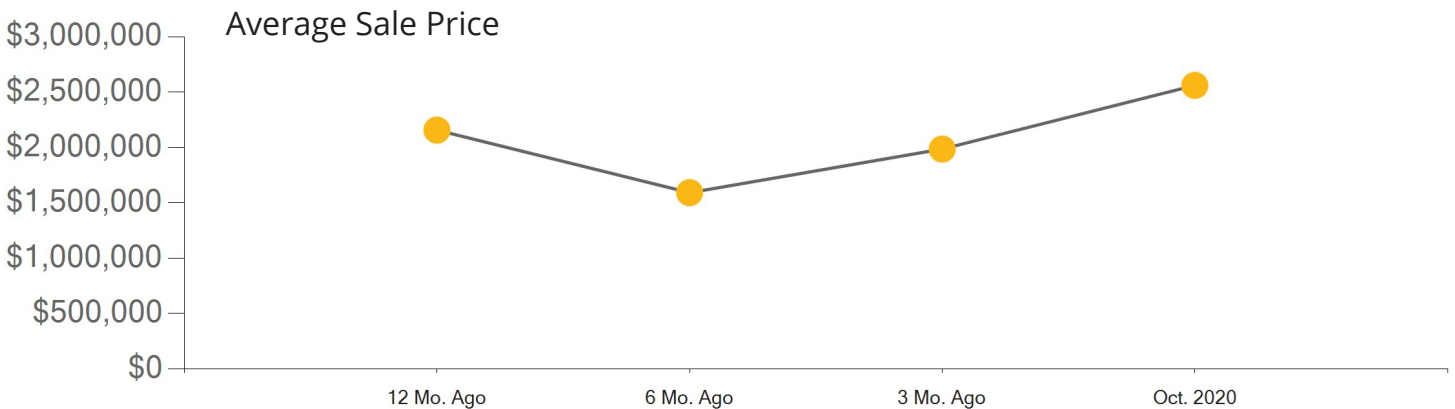
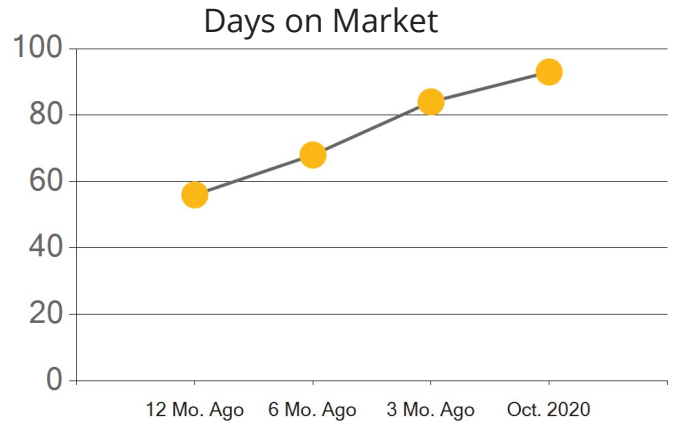
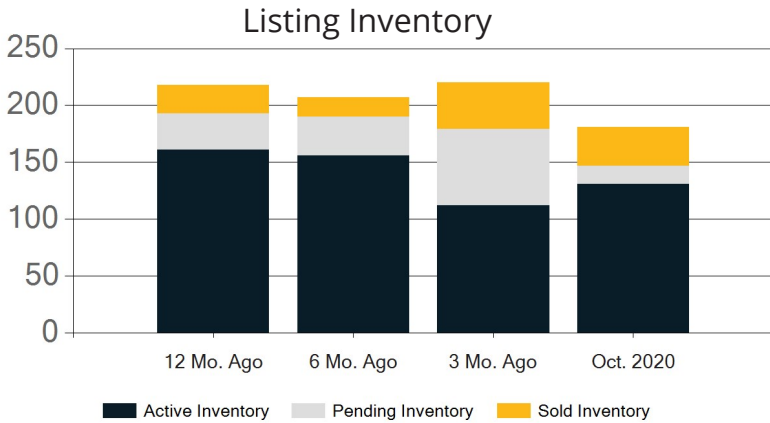


\$2,560,662
Average Sale Price

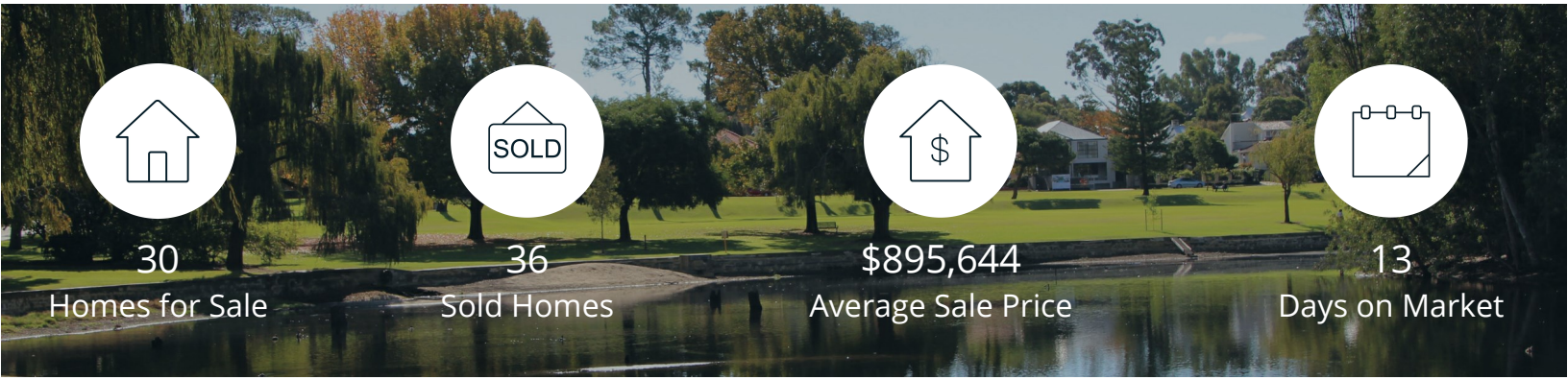


93
Days on Market

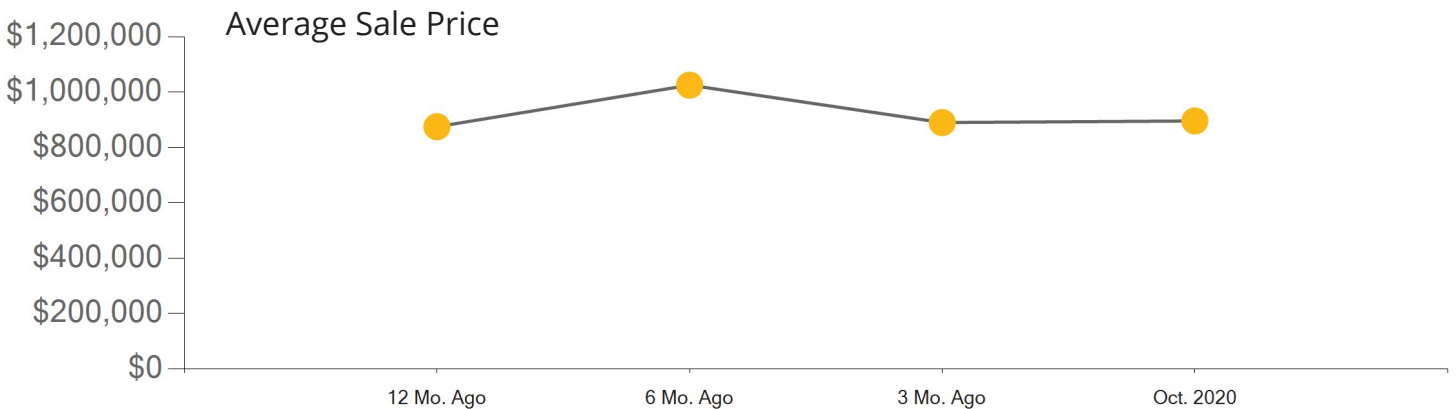
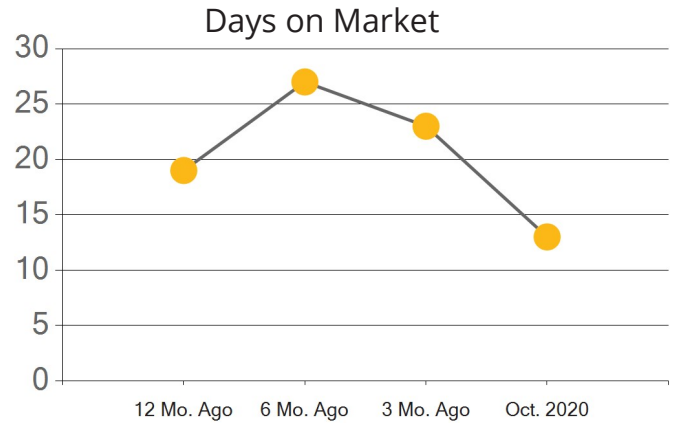
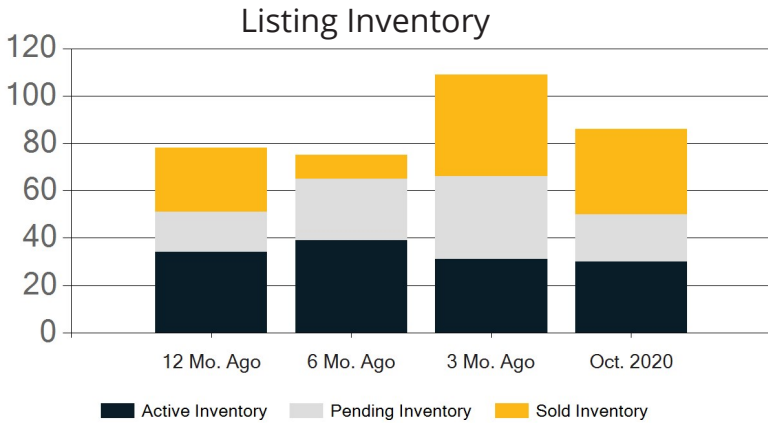
	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	131	16	34	\$2,560,662	93
3 Mo. Ago	112	67	41	\$1,985,200	84
6 Mo. Ago	156	34	17	\$1,591,056	68
12 Mo. Ago	161	32	25	\$2,156,426	56



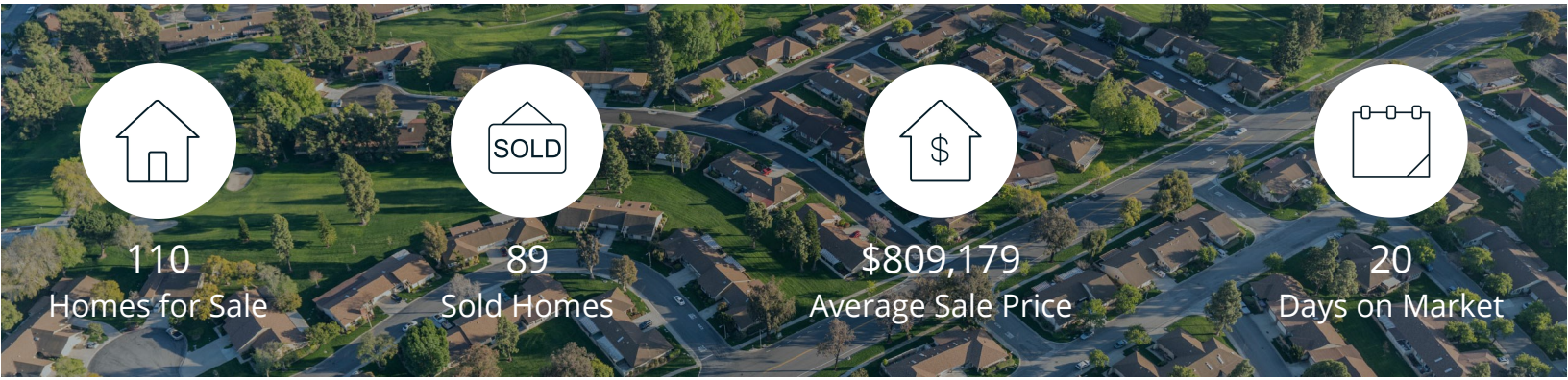
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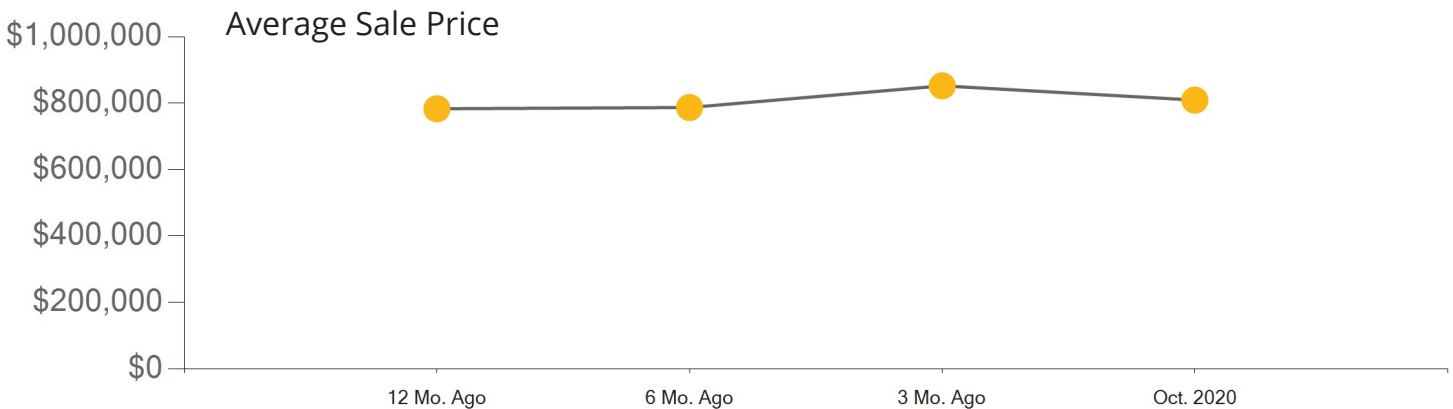
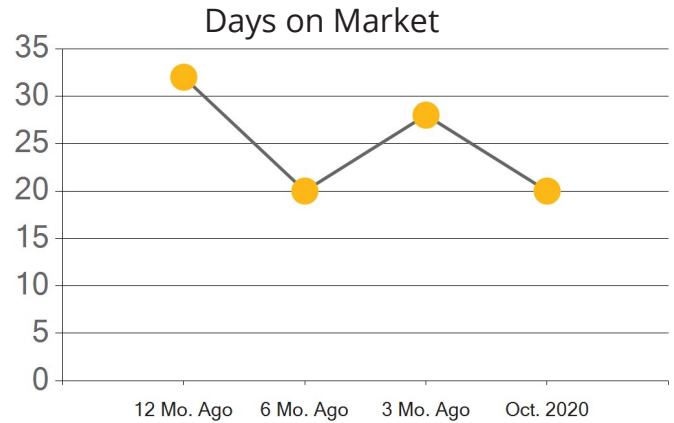
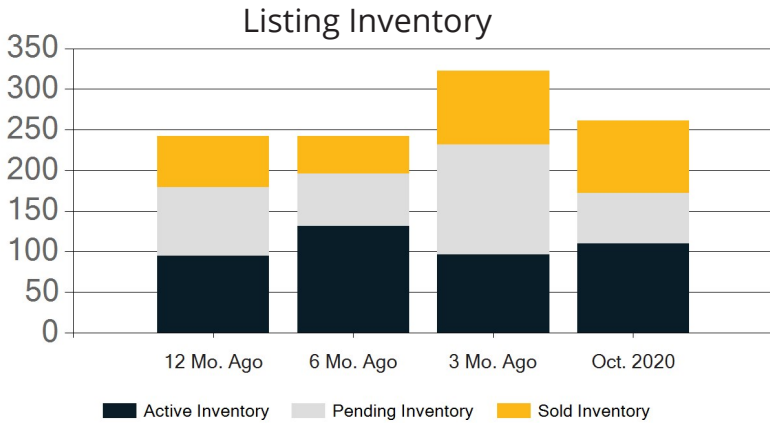
	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	30	20	36	\$895,644	13
3 Mo. Ago	31	35	43	\$889,872	23
6 Mo. Ago	39	26	10	\$1,024,990	27
12 Mo. Ago	34	17	27	\$874,836	19



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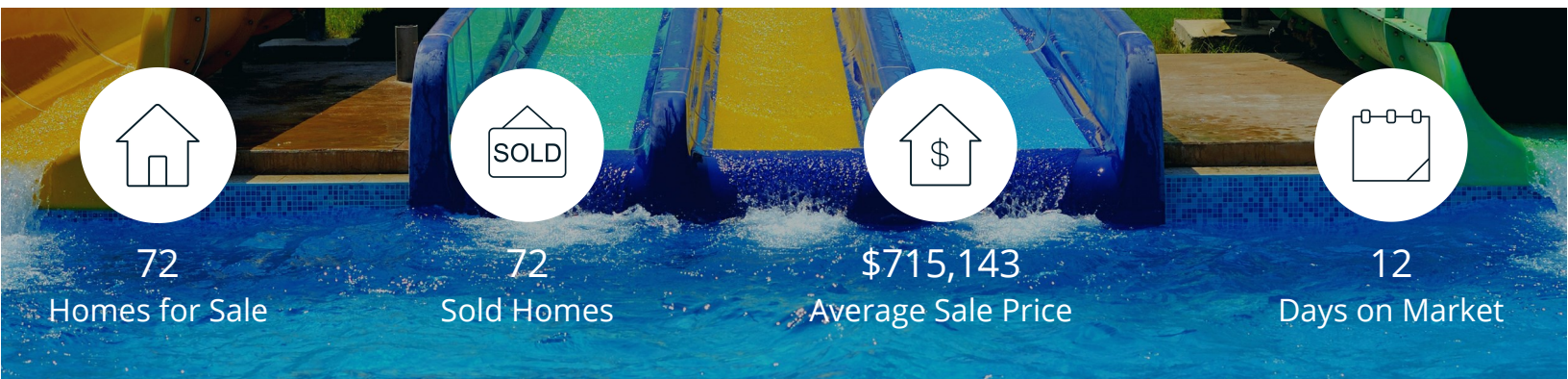
	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	110	62	89	\$809,179	20
3 Mo. Ago	96	136	91	\$852,170	28
6 Mo. Ago	131	65	46	\$786,939	20
12 Mo. Ago	95	84	63	\$783,082	32



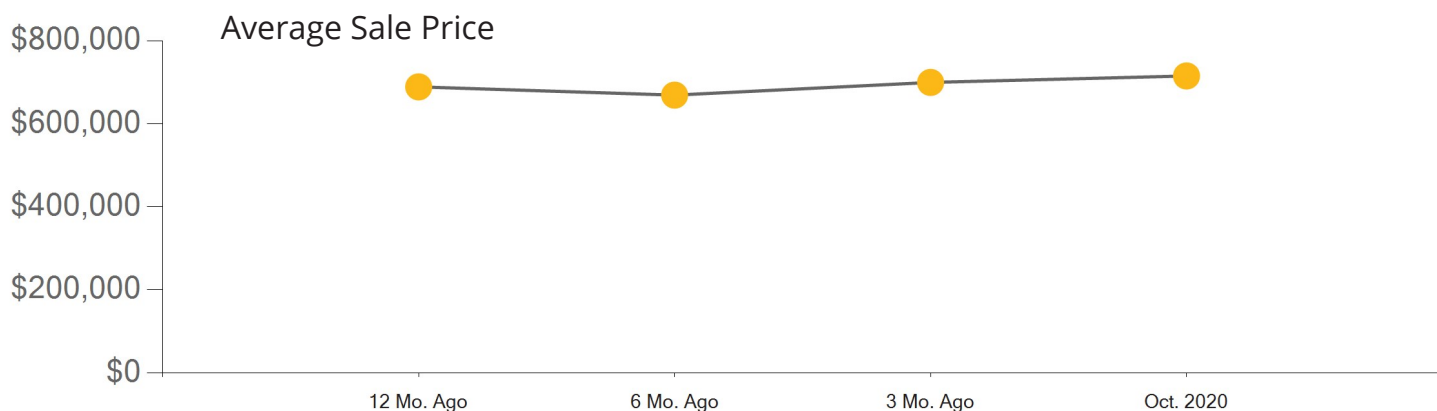
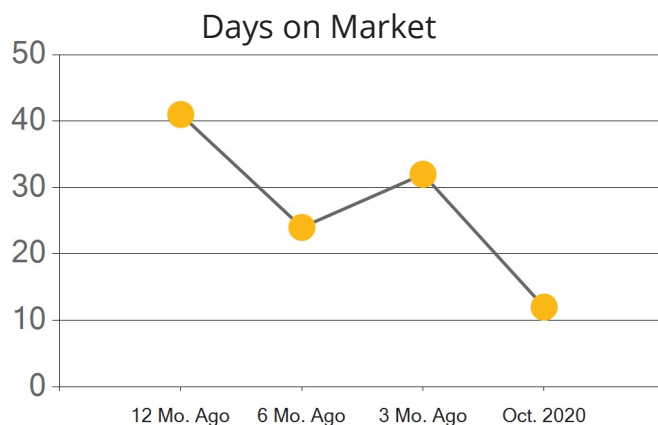
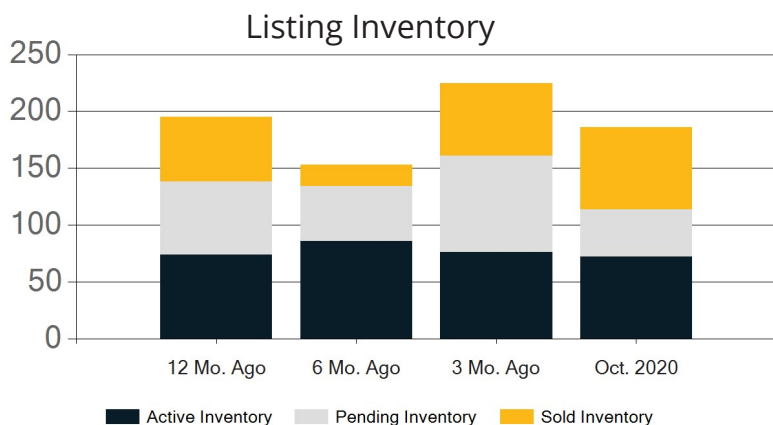
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Garden Grove Market Update

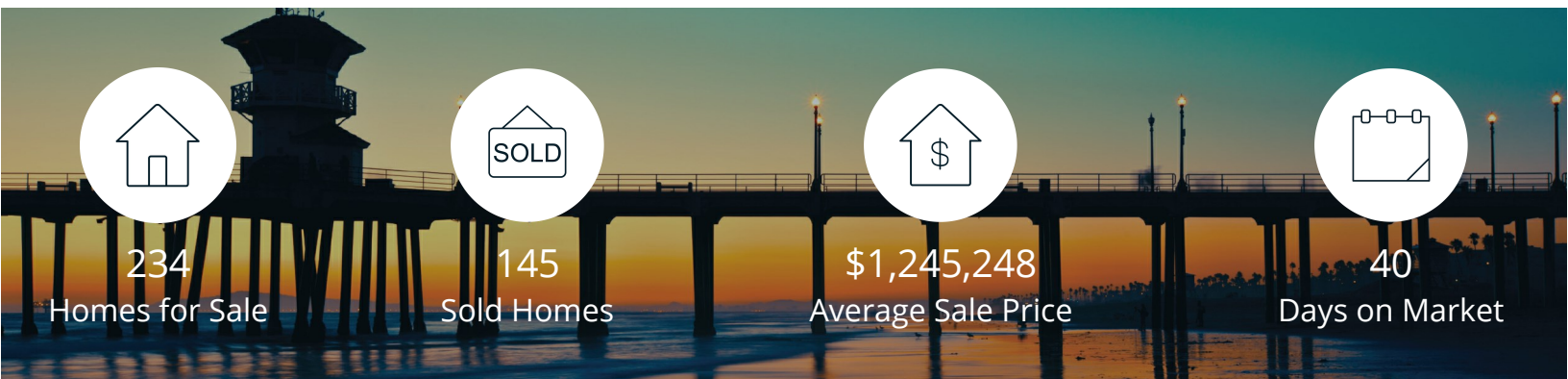
OCTOBER 2020



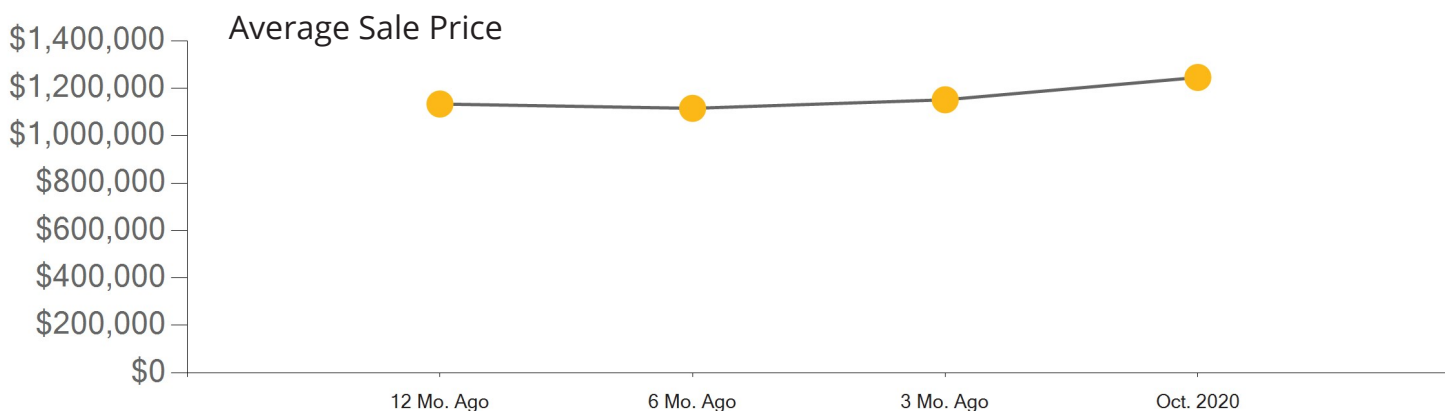
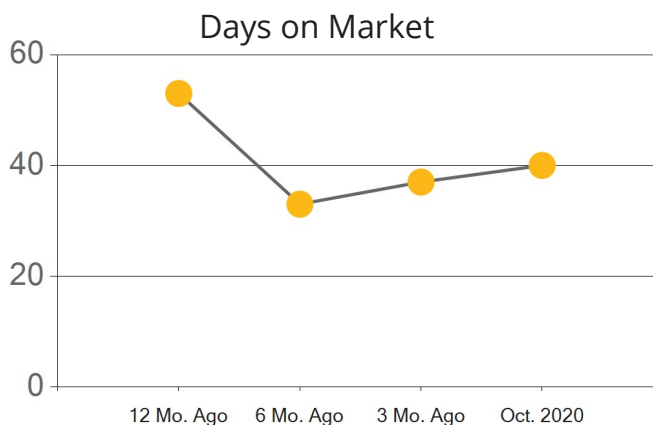
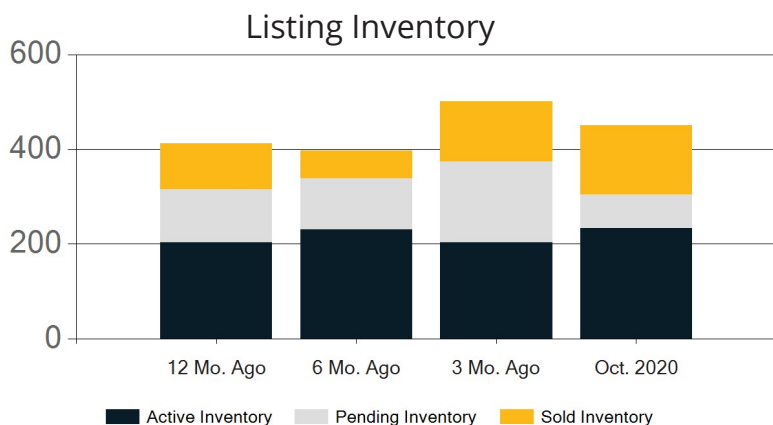
	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	72	42	72	\$715,143	12
3 Mo. Ago	76	85	64	\$699,545	32
6 Mo. Ago	86	48	19	\$669,000	24
12 Mo. Ago	74	64	57	\$688,858	41



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	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	234	71	145	\$1,245,248	40
3 Mo. Ago	203	171	127	\$1,151,009	37
6 Mo. Ago	230	108	60	\$1,114,858	33
12 Mo. Ago	203	113	97	\$1,133,245	53



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321
Homes for Sale



114
Sold Homes

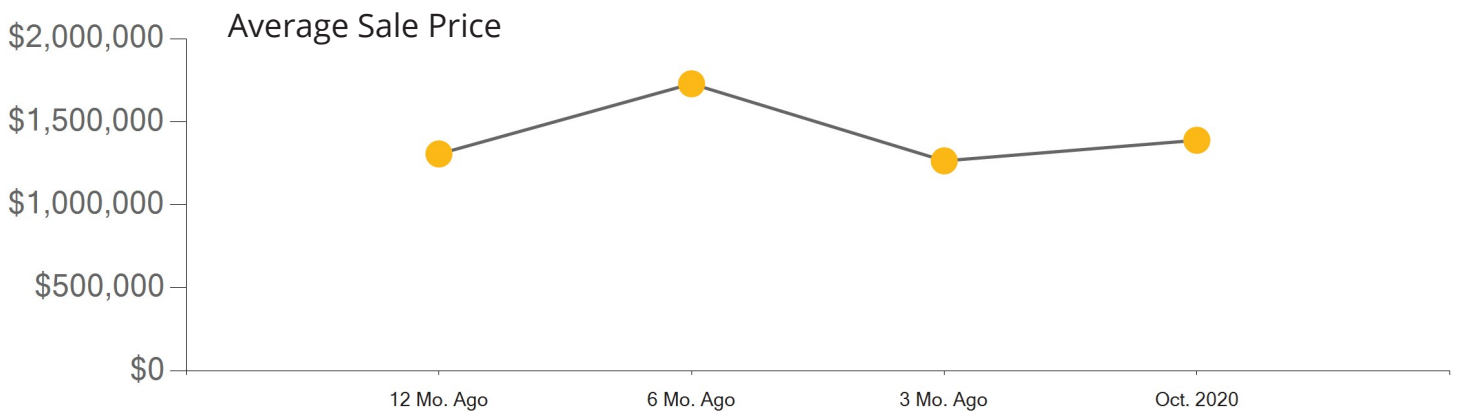
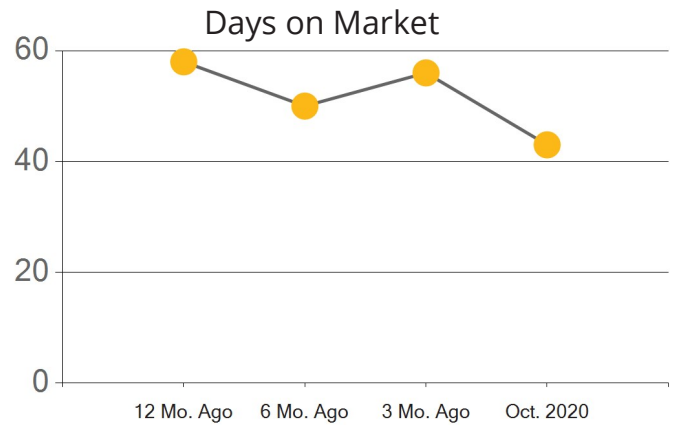
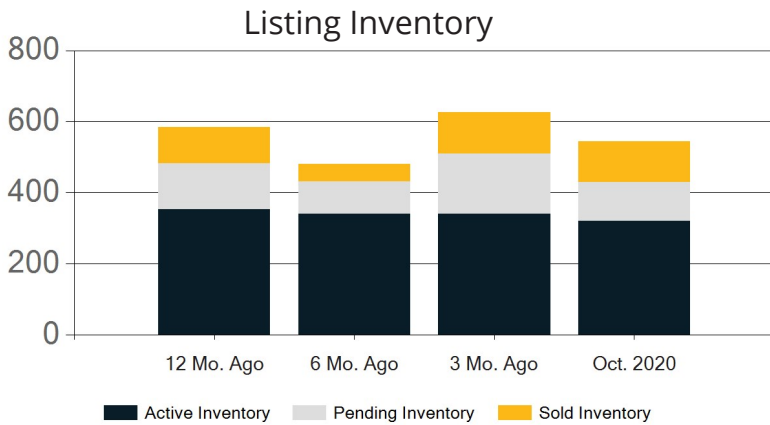


\$1,388,511
Average Sale Price

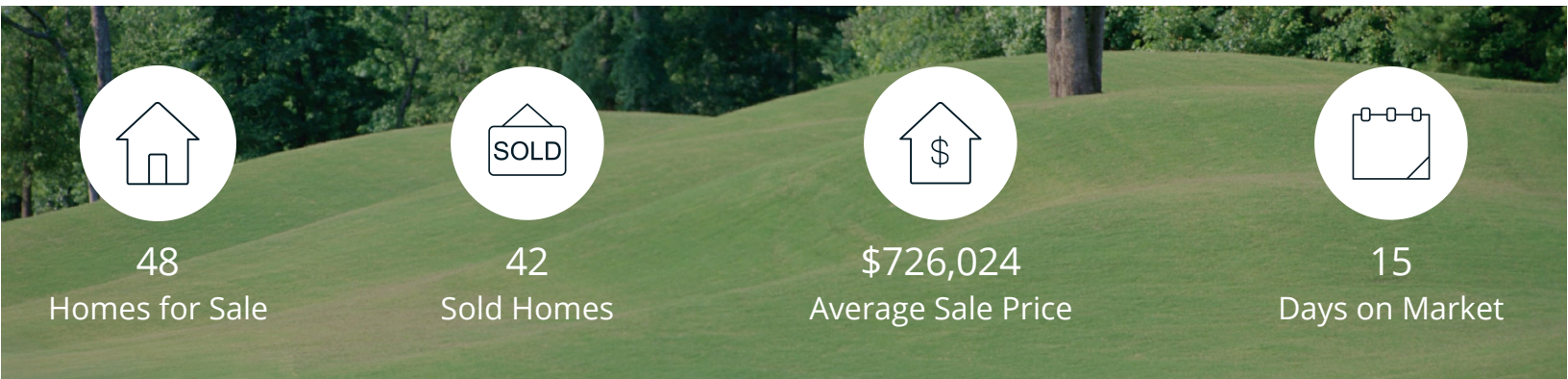


43
Days on Market

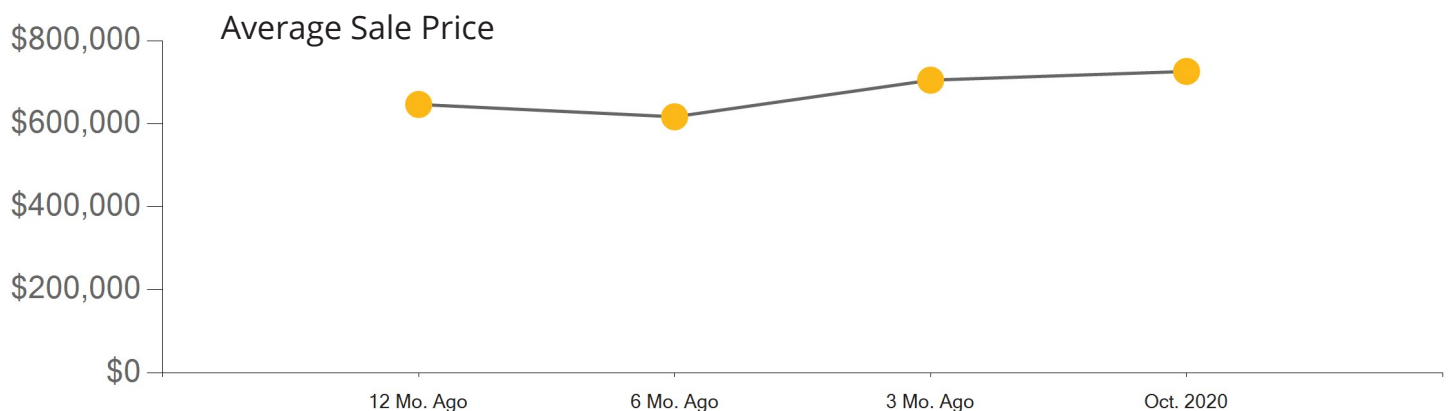
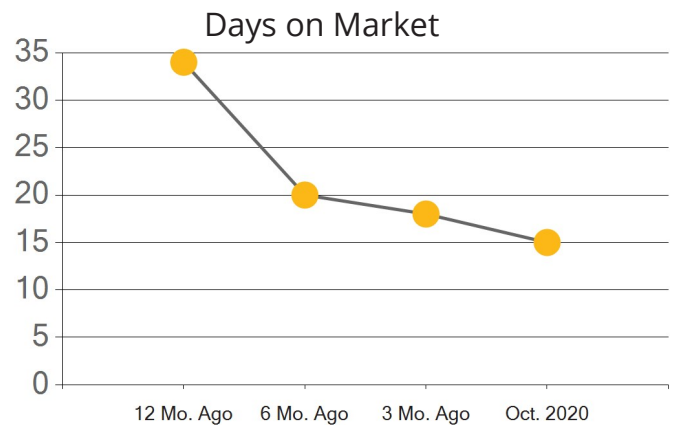
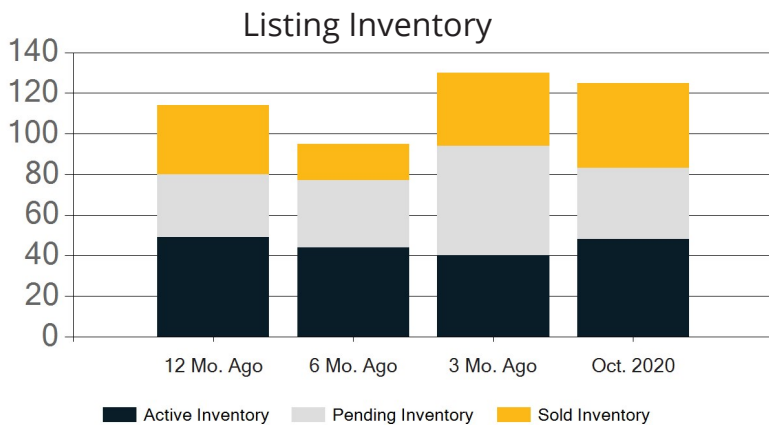
	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	321	109	114	\$1,388,511	43
3 Mo. Ago	340	169	117	\$1,264,461	56
6 Mo. Ago	341	91	49	\$1,728,692	50
12 Mo. Ago	353	129	102	\$1,306,119	58



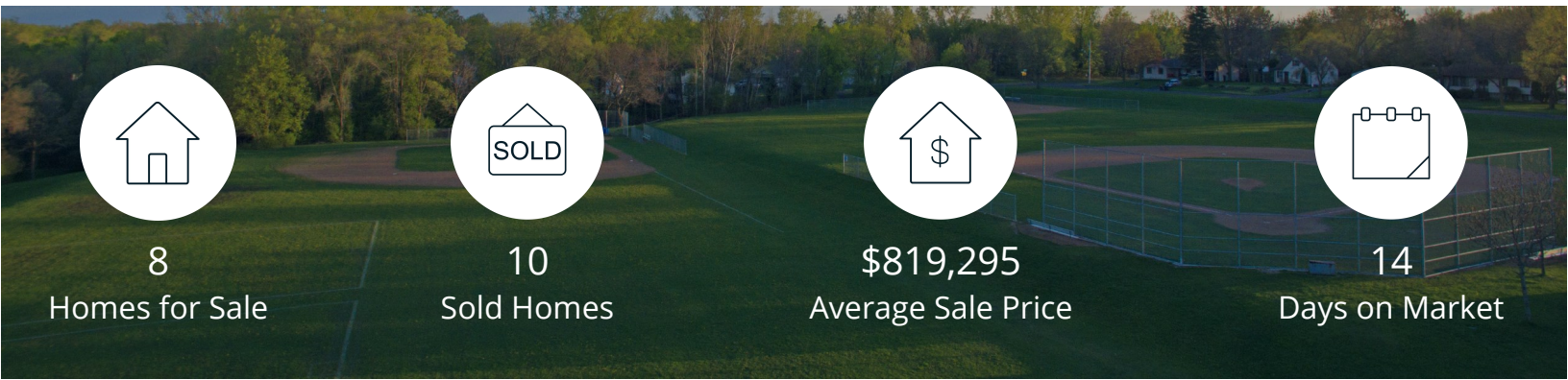
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	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	48	35	42	\$726,024	15
3 Mo. Ago	40	54	36	\$705,014	18
6 Mo. Ago	44	33	18	\$616,778	20
12 Mo. Ago	49	31	34	\$646,497	34



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8
Homes for Sale

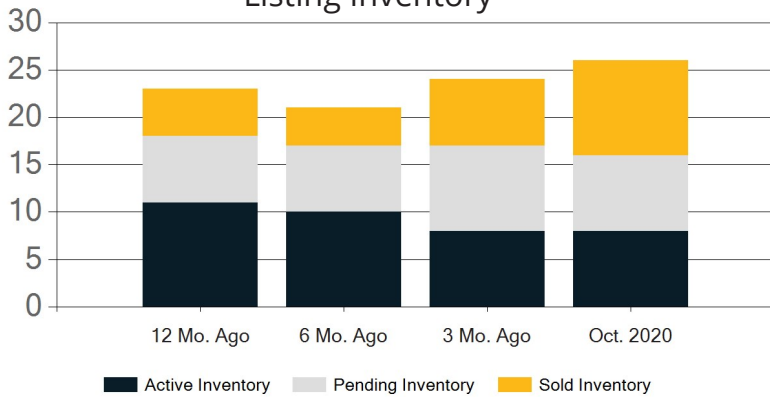
10
Sold Homes

\$819,295
Average Sale Price

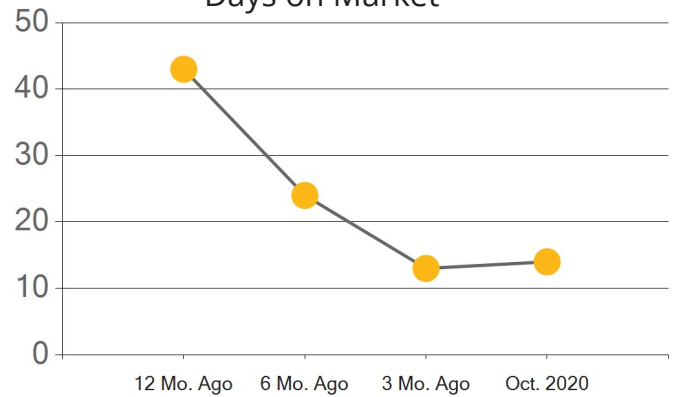
14
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	8	8	10	\$819,295	14
3 Mo. Ago	8	9	7	\$792,000	13
6 Mo. Ago	10	7	4	\$749,875	24
12 Mo. Ago	11	7	5	\$770,900	43

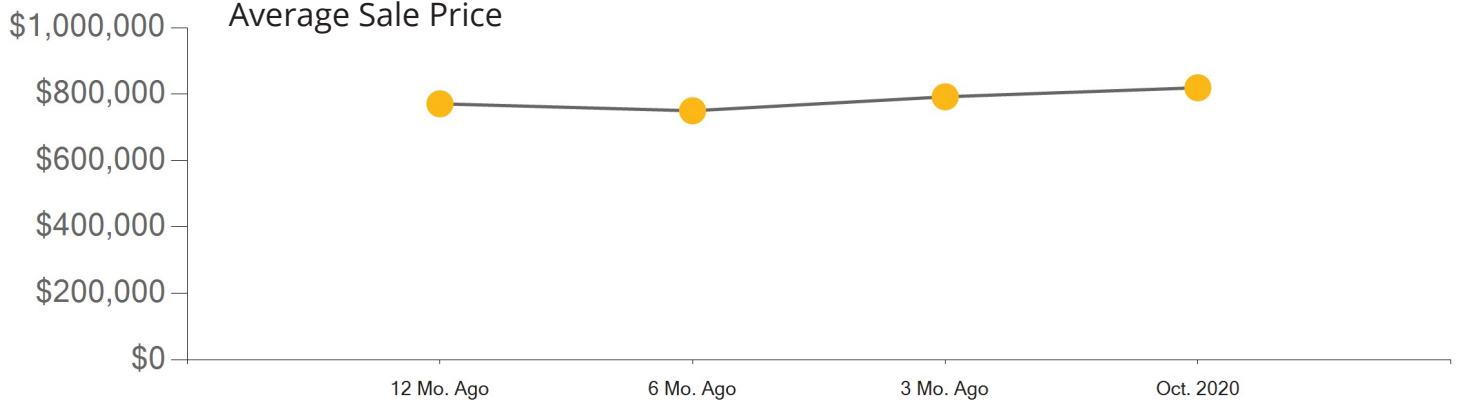
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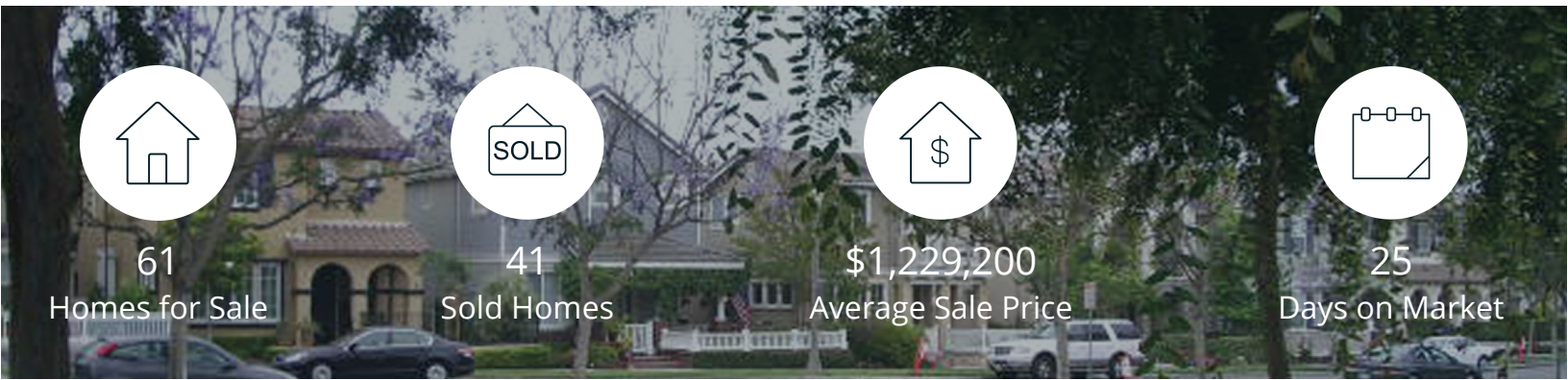


Days on Market

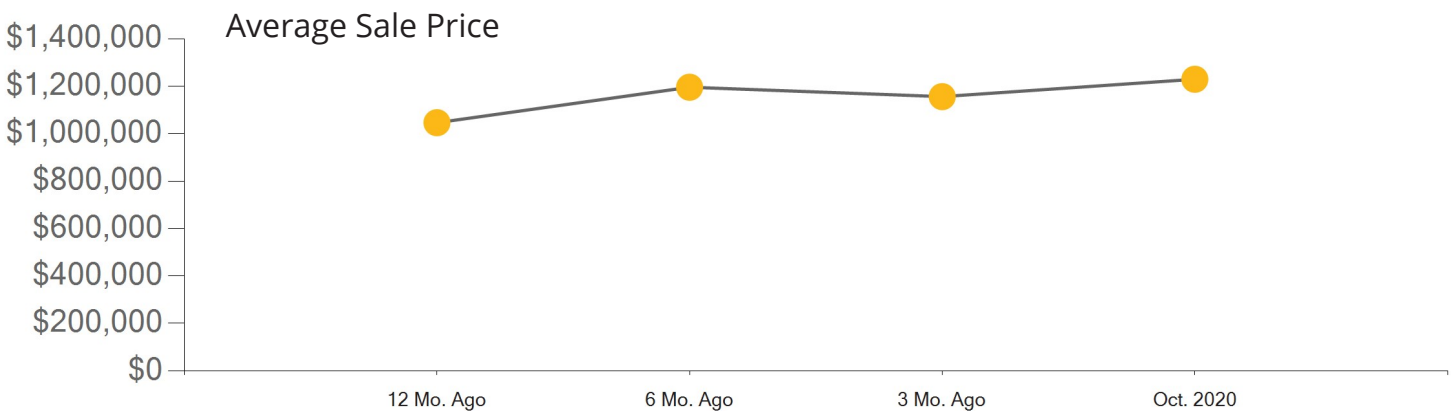
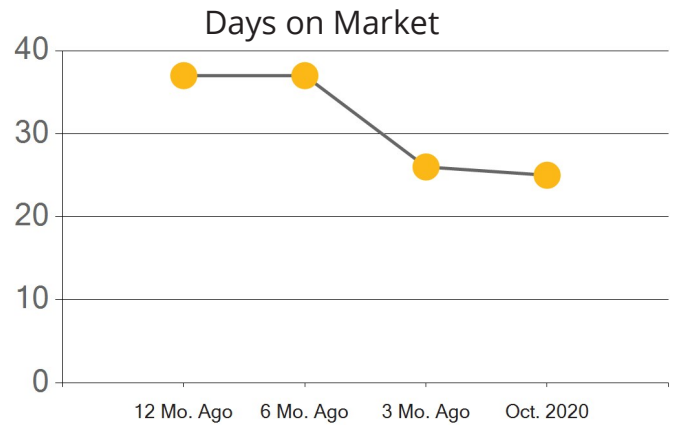
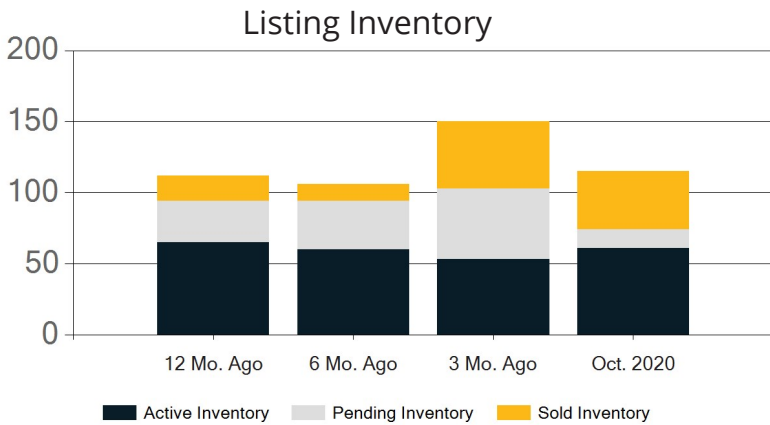


Average Sale Price





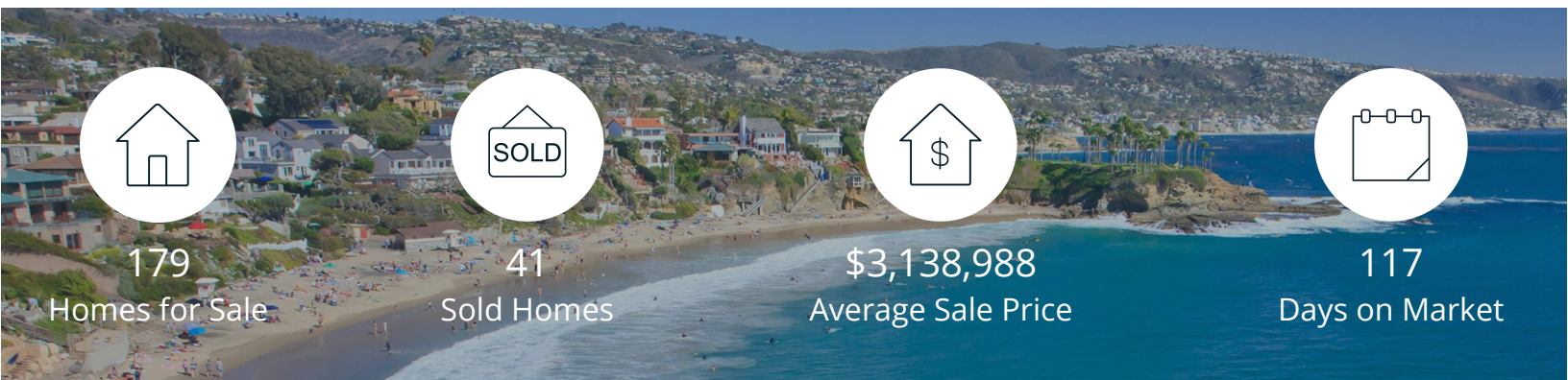
	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	61	13	41	\$1,229,200	25
3 Mo. Ago	53	50	47	\$1,155,950	26
6 Mo. Ago	60	34	12	\$1,195,583	37
12 Mo. Ago	65	29	18	\$1,045,972	37



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Laguna Beach Market Update

OCTOBER 2020



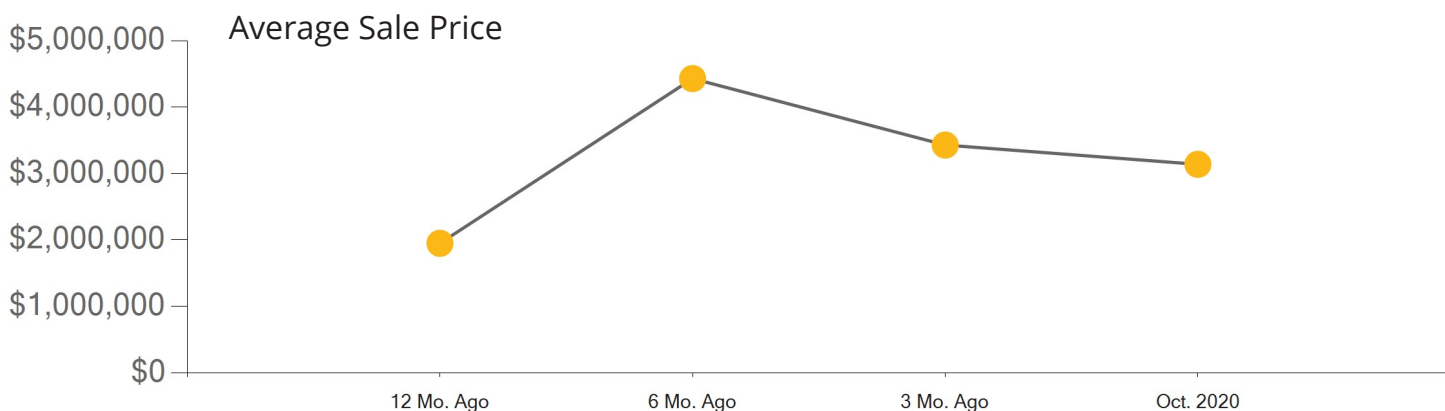
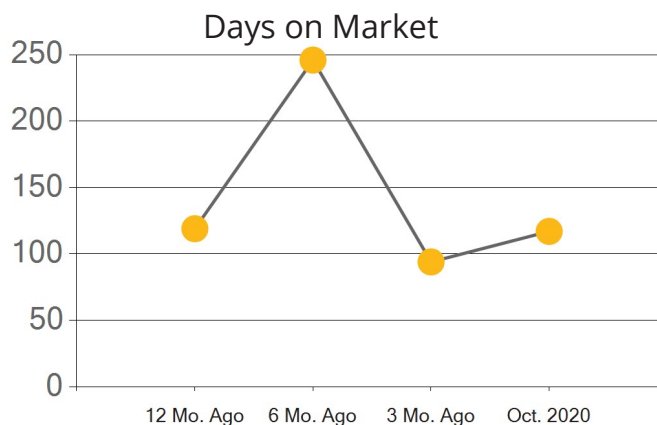
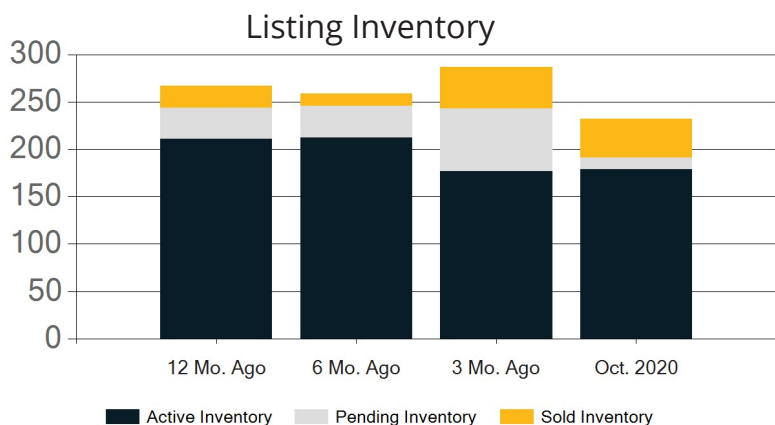
179
Homes for Sale

41
Sold Homes

\$3,138,988
Average Sale Price

117
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	179	12	41	\$3,138,988	117
3 Mo. Ago	177	66	44	\$3,429,333	94
6 Mo. Ago	212	34	13	\$4,430,154	246
12 Mo. Ago	211	33	23	\$1,949,870	119



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60
Homes for Sale

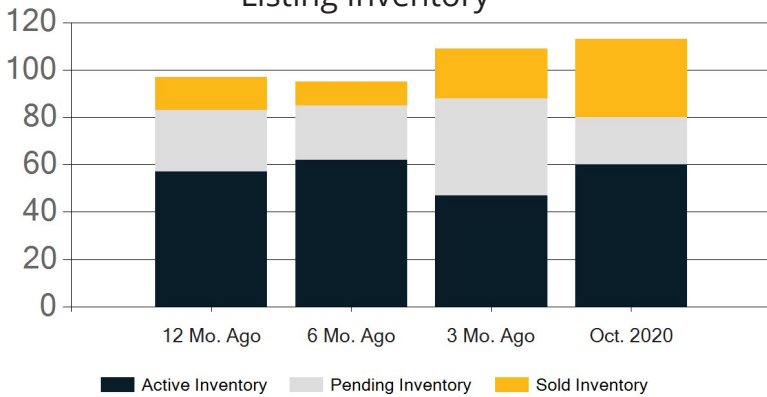
33
Sold Homes

\$1,457,996
Average Sale Price

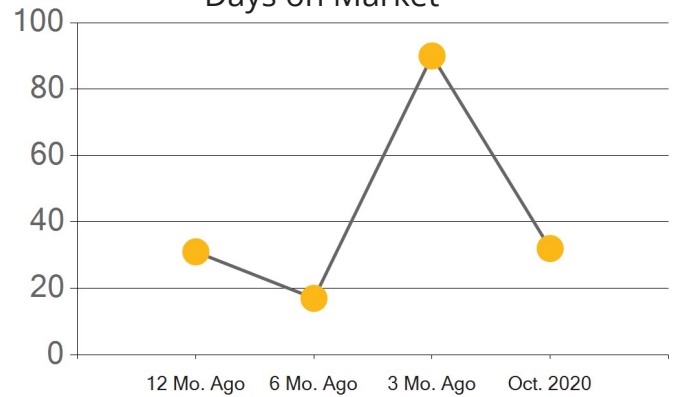
32
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	60	20	33	\$1,457,996	32
3 Mo. Ago	47	41	21	\$1,241,122	90
6 Mo. Ago	62	23	10	\$1,029,500	17
12 Mo. Ago	57	26	14	\$885,571	31

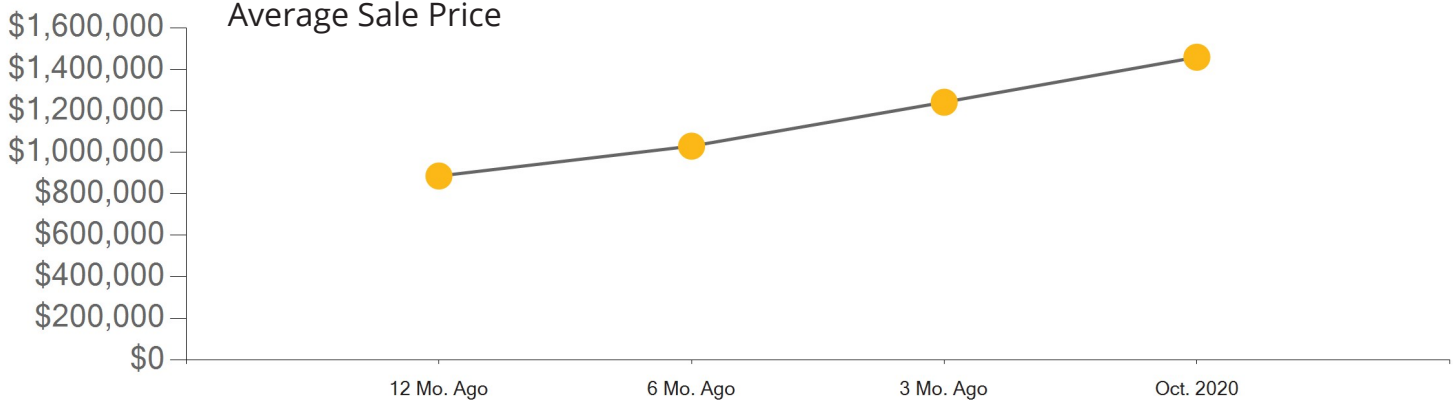
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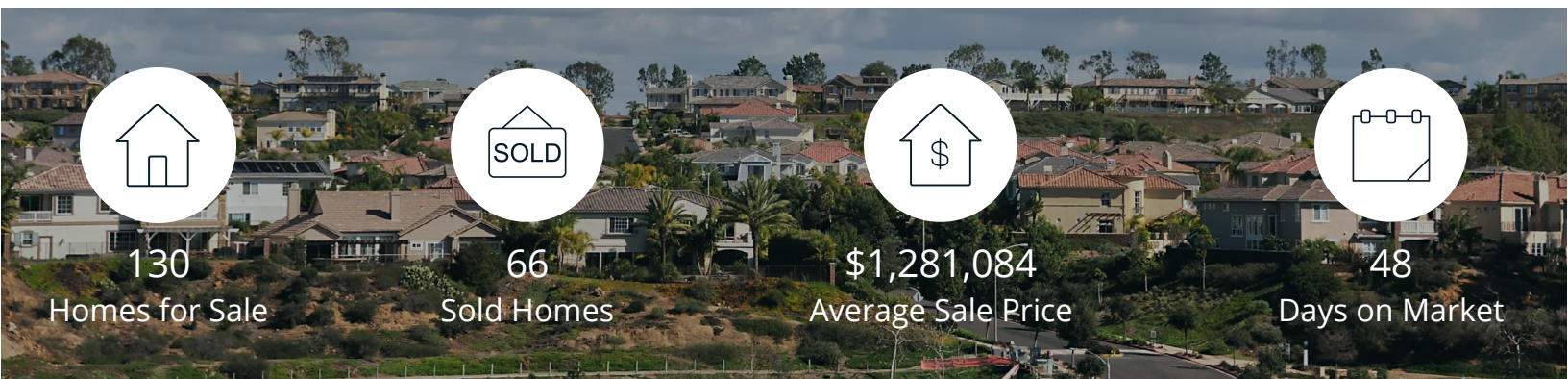
Days on Market



Average Sale Price



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130

Homes for Sale



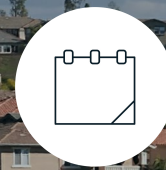
66

Sold Homes



\$1,281,084

Average Sale Price

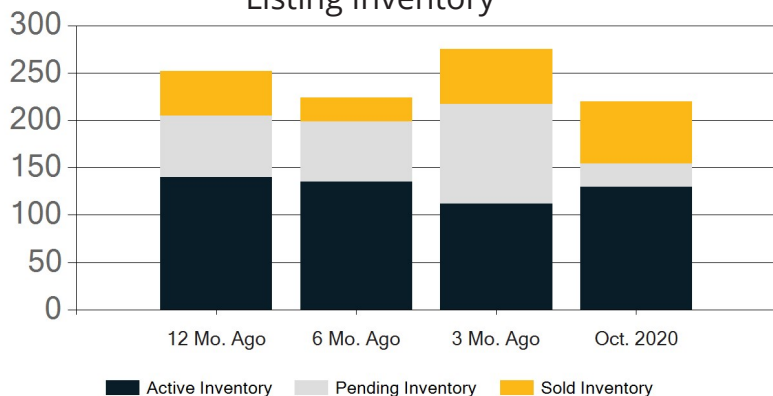


48

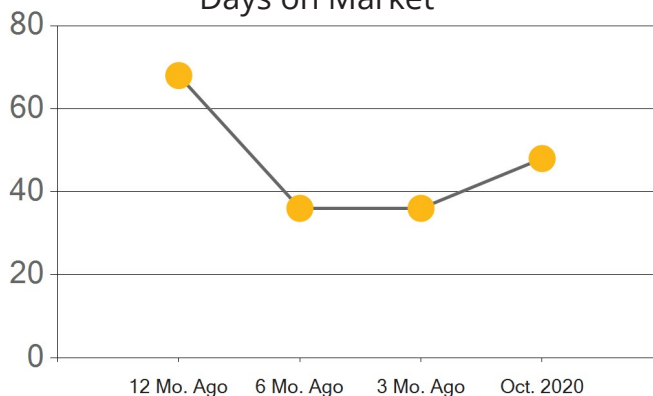
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	130	24	66	\$1,281,084	48
3 Mo. Ago	112	105	58	\$1,201,679	36
6 Mo. Ago	135	64	25	\$1,264,740	36
12 Mo. Ago	140	65	47	\$1,044,954	68

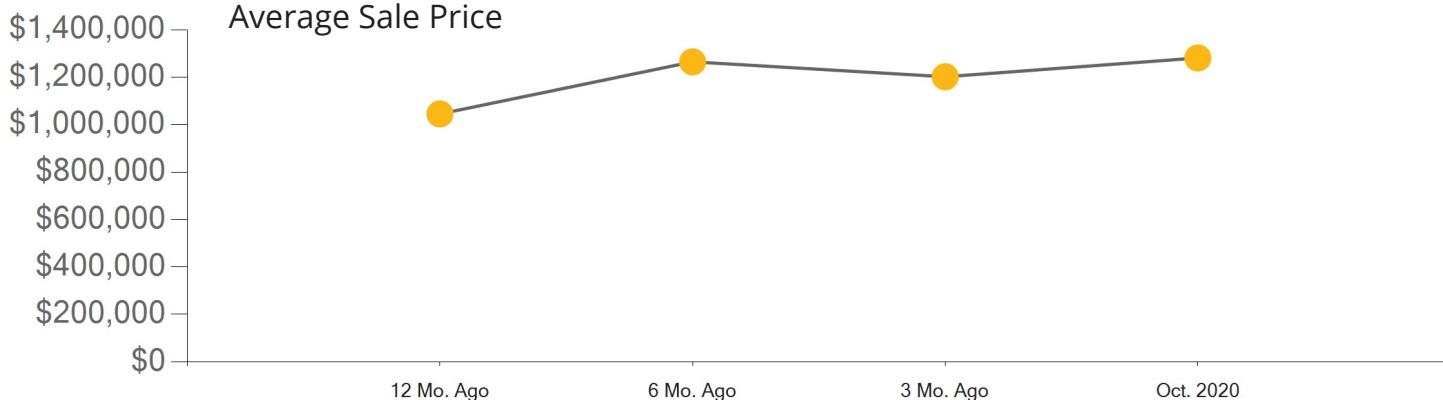
Listings Inventory



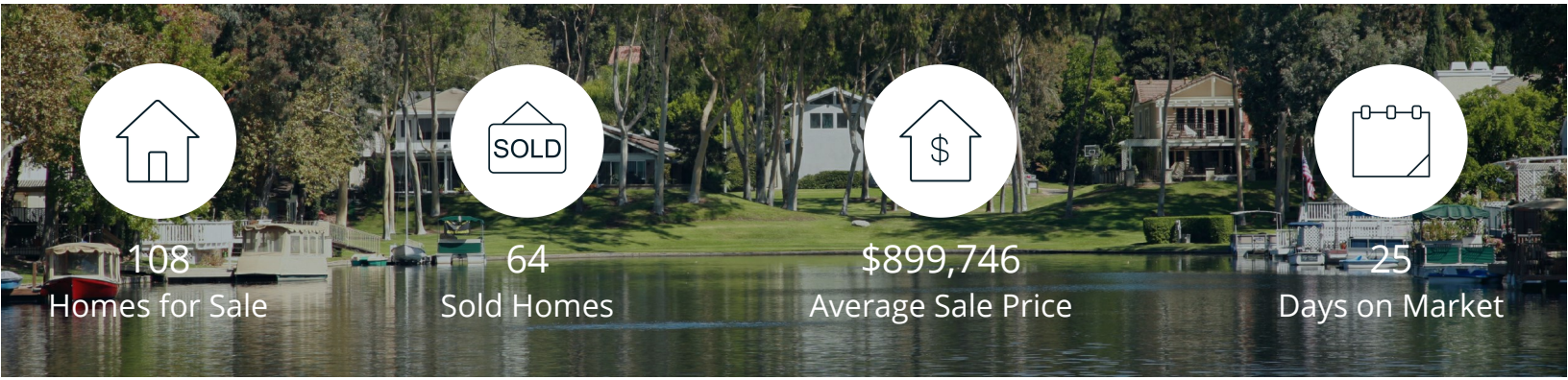
Days on Market



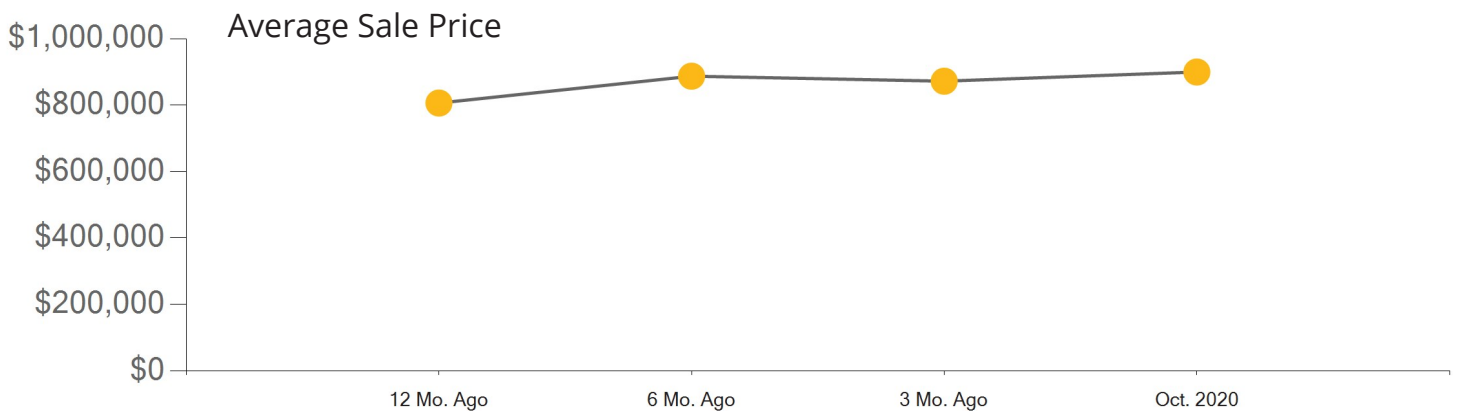
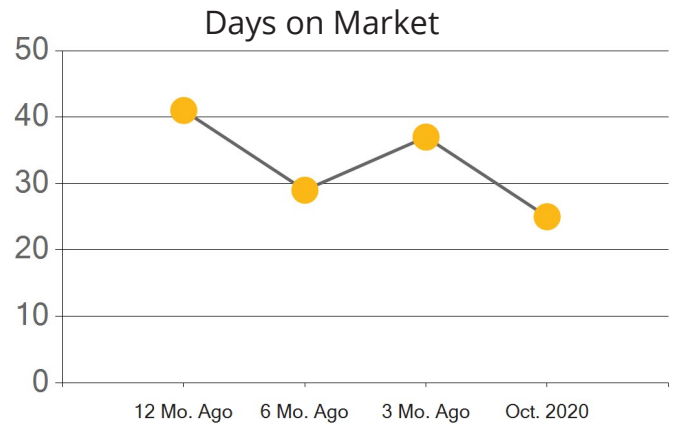
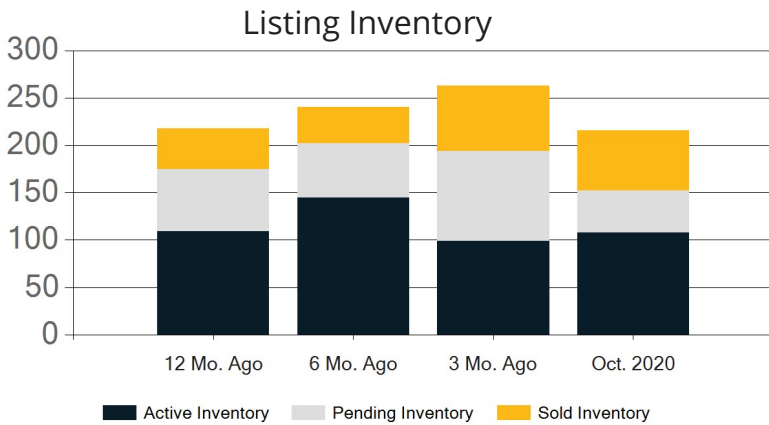
Average Sale Price



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	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	108	44	64	\$899,746	25
3 Mo. Ago	99	95	69	\$872,180	37
6 Mo. Ago	145	57	38	\$887,213	29
12 Mo. Ago	109	66	43	\$806,345	41



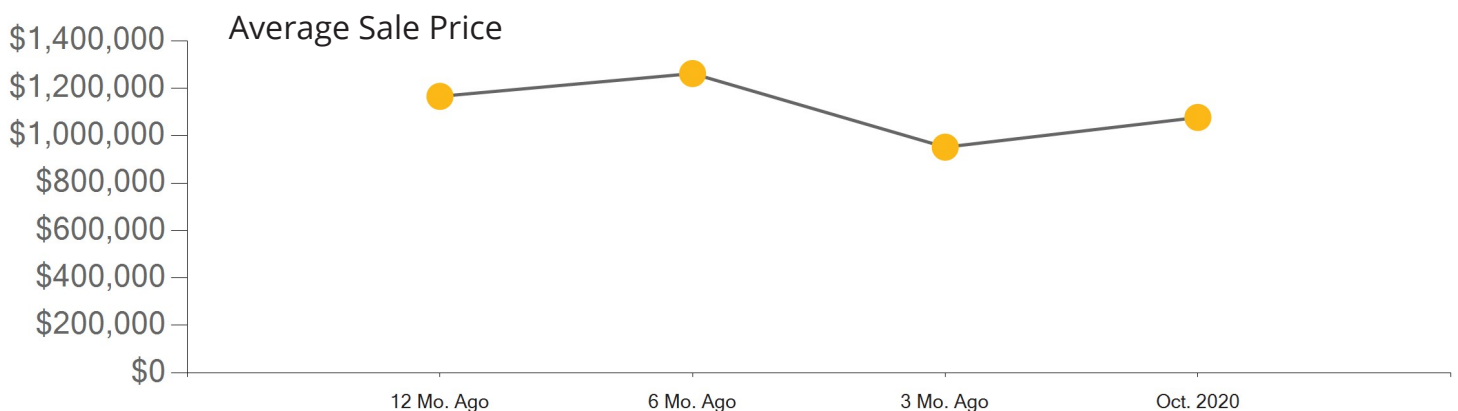
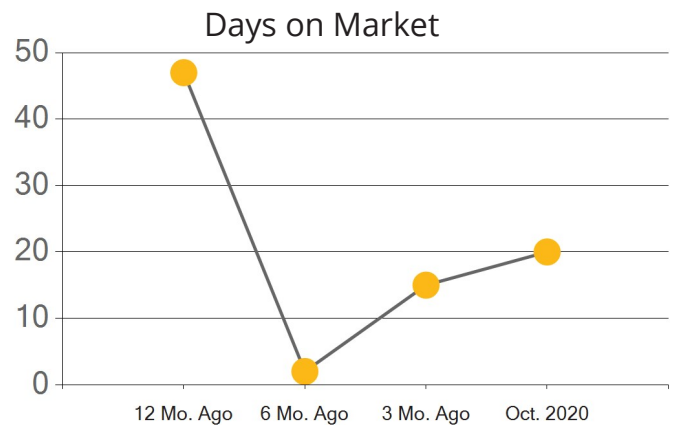
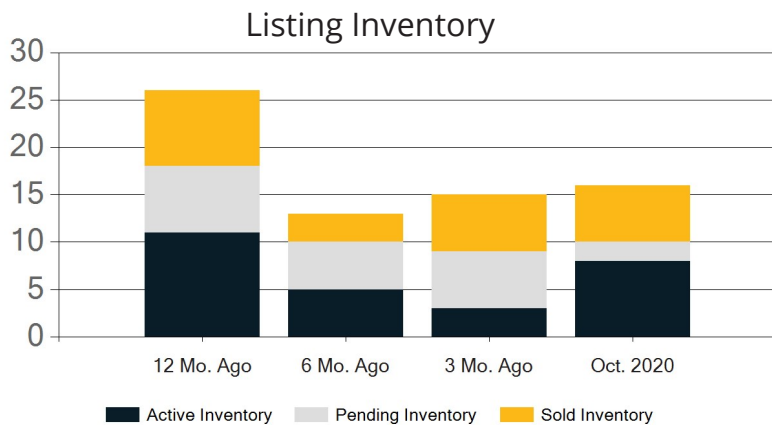
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Los Alamitos Market Update

OCTOBER 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	8	2	6	\$1,076,500	20
3 Mo. Ago	3	6	6	\$951,213	15
6 Mo. Ago	5	5	3	\$1,261,667	2
12 Mo. Ago	11	7	8	\$1,165,500	47



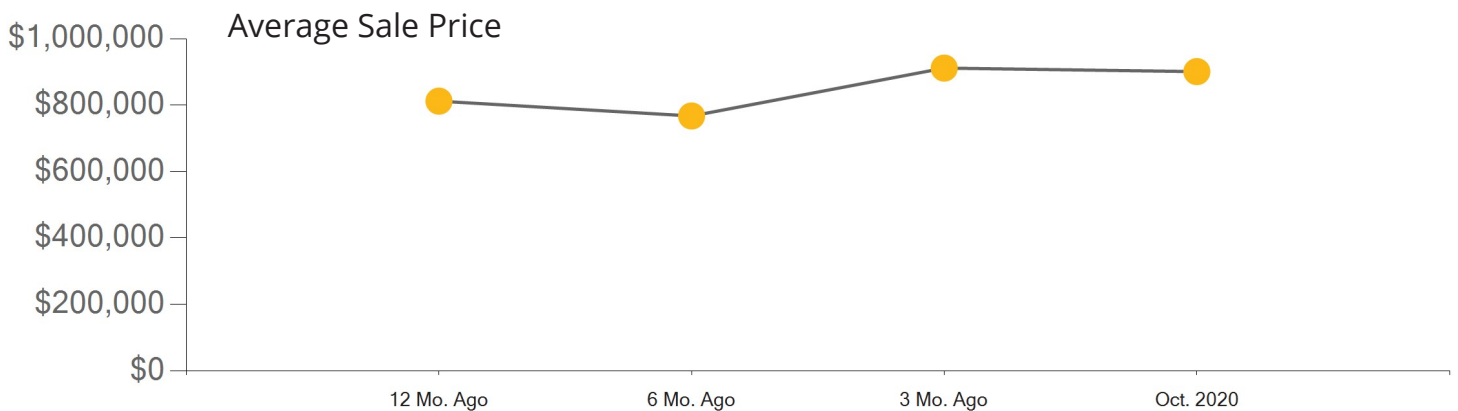
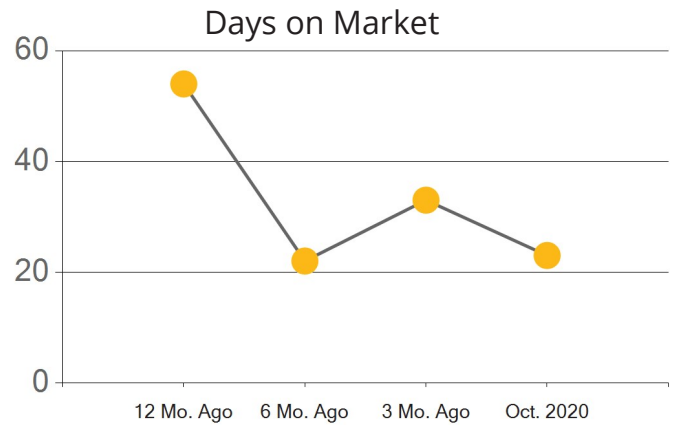
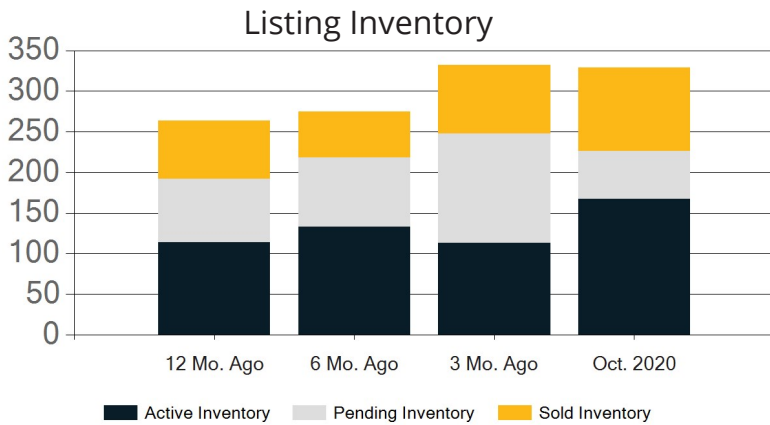
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Mission Viejo Market Update

OCTOBER 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	167	59	103	\$901,003	23
3 Mo. Ago	113	135	84	\$911,619	33
6 Mo. Ago	133	85	57	\$767,374	22
12 Mo. Ago	114	78	72	\$812,045	54



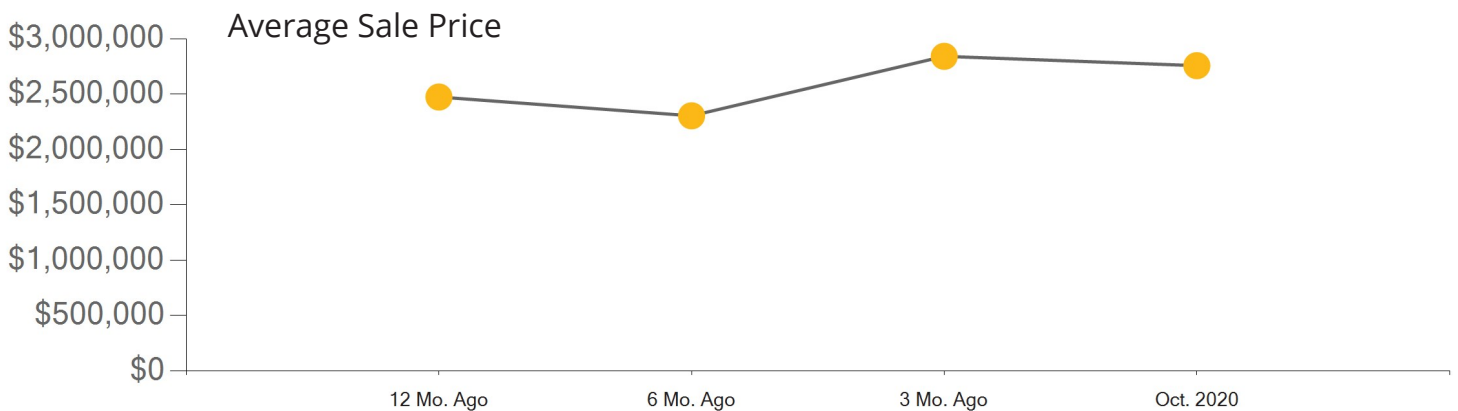
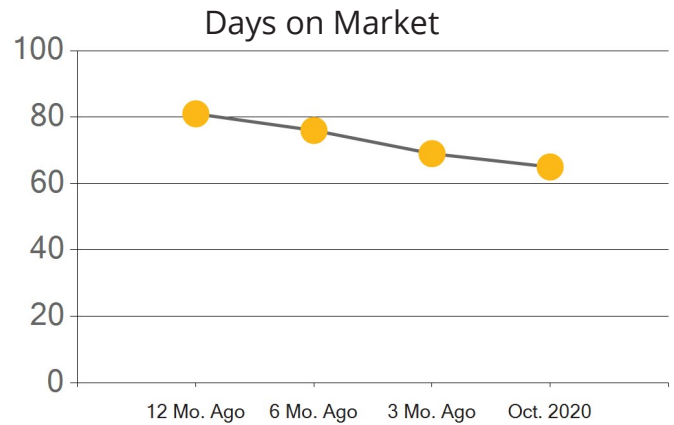
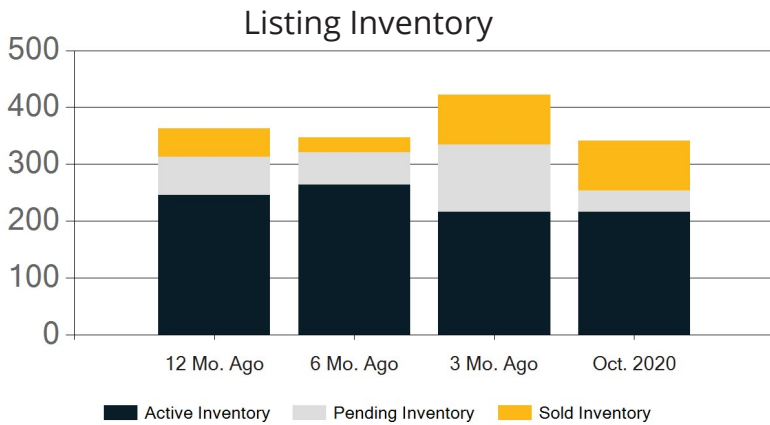
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Newport Beach Market Update

OCTOBER 2020



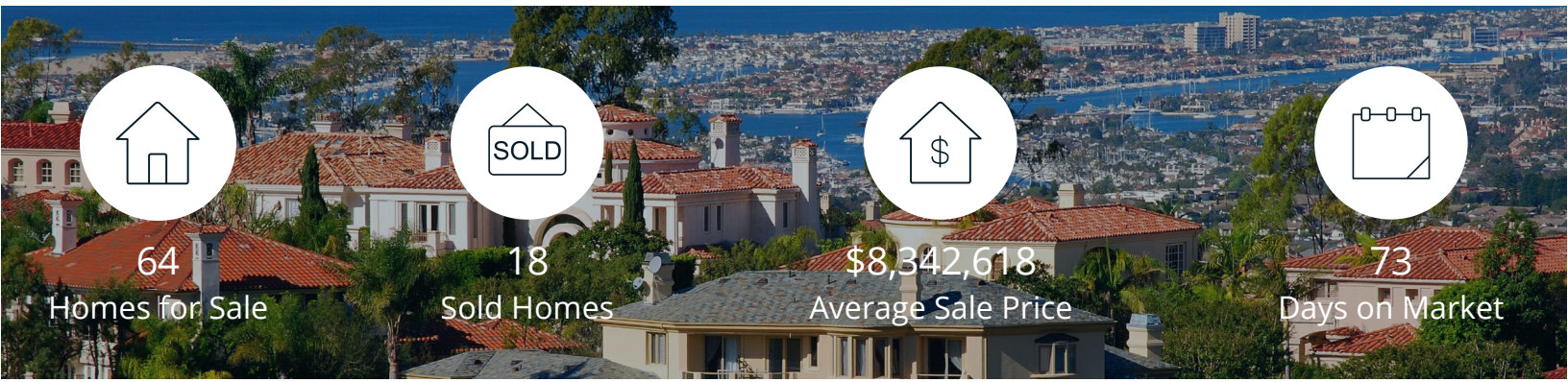
	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	216	38	87	\$2,756,611	65
3 Mo. Ago	216	119	87	\$2,841,093	69
6 Mo. Ago	264	57	26	\$2,303,831	76
12 Mo. Ago	246	67	50	\$2,473,530	81



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Newport Coast Market Update

OCTOBER 2020



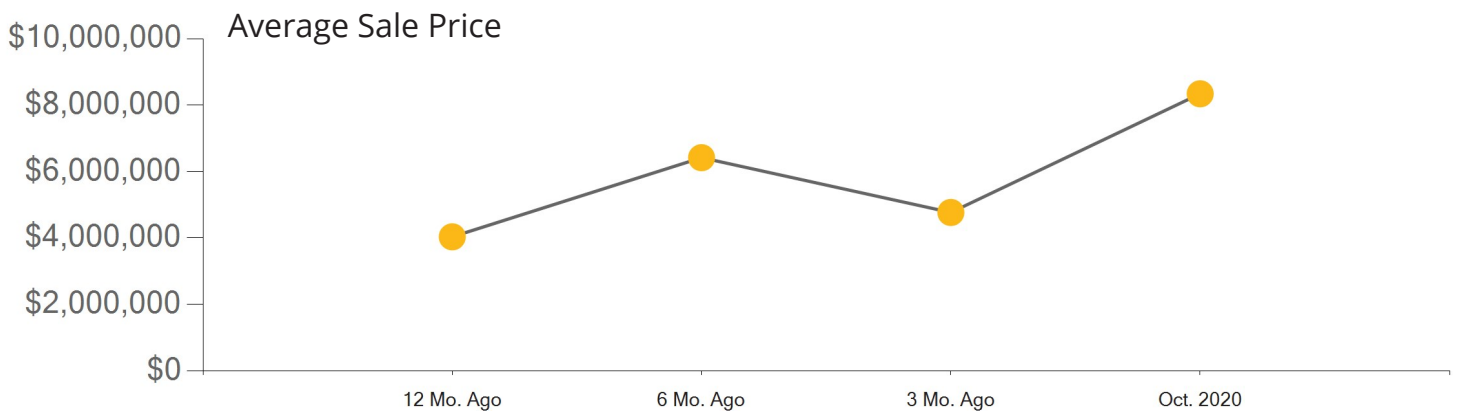
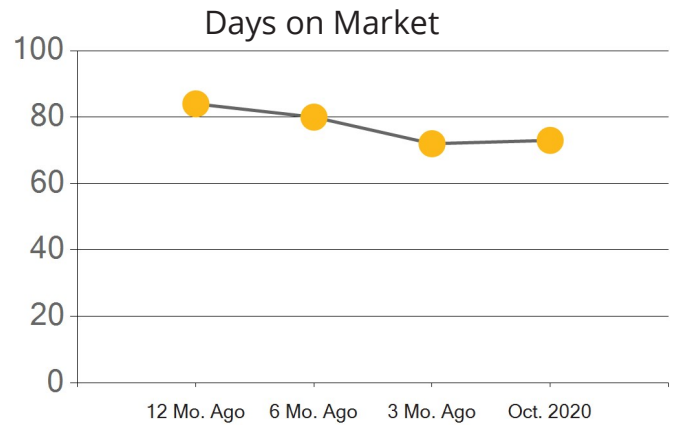
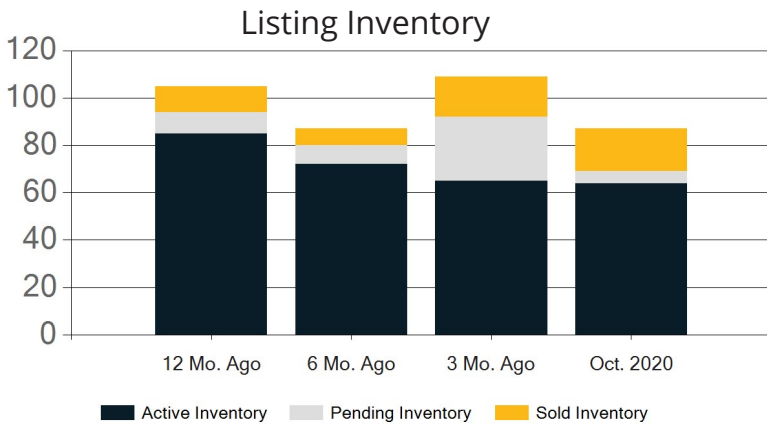
64
Homes for Sale

18
Sold Homes

\$8,342,618
Average Sale Price

73
Days on Market

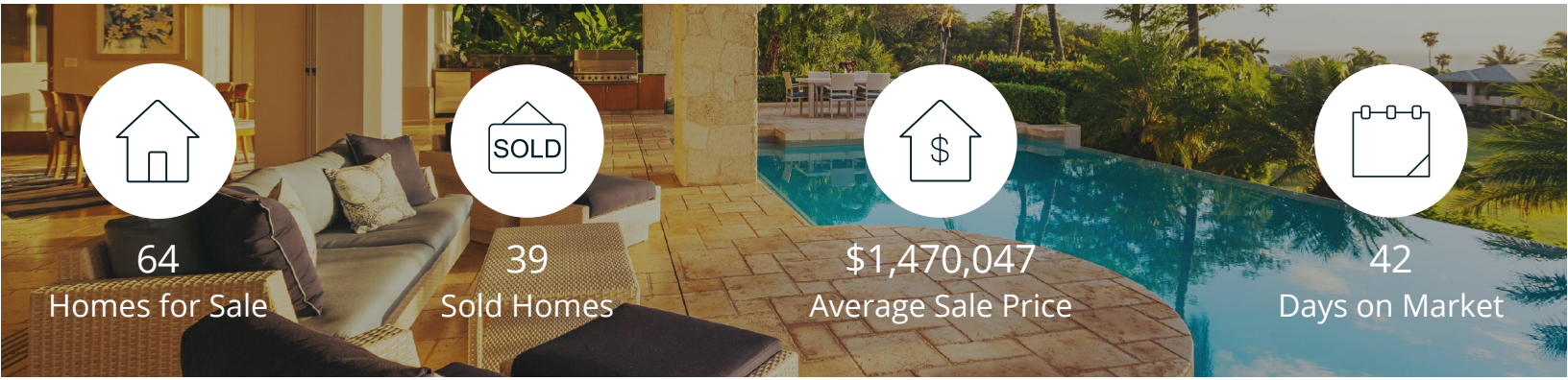
	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	64	5	18	\$8,342,618	73
3 Mo. Ago	65	27	17	\$4,767,862	72
6 Mo. Ago	72	8	7	\$6,417,698	80
12 Mo. Ago	85	9	11	\$4,034,091	84



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North Tustin Market Update

OCTOBER 2020



64
Homes for Sale

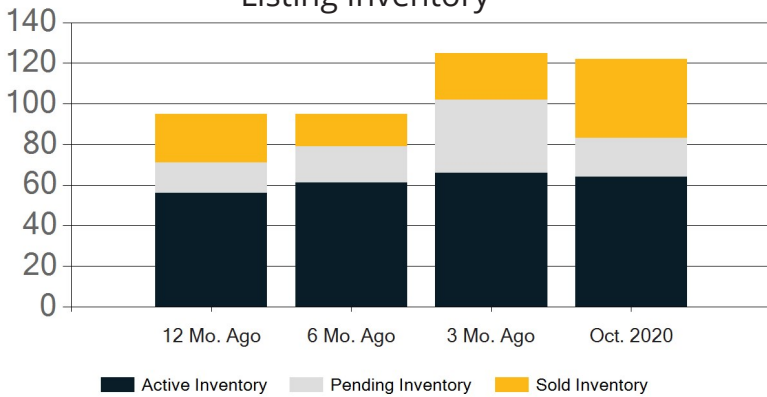
39
Sold Homes

\$1,470,047
Average Sale Price

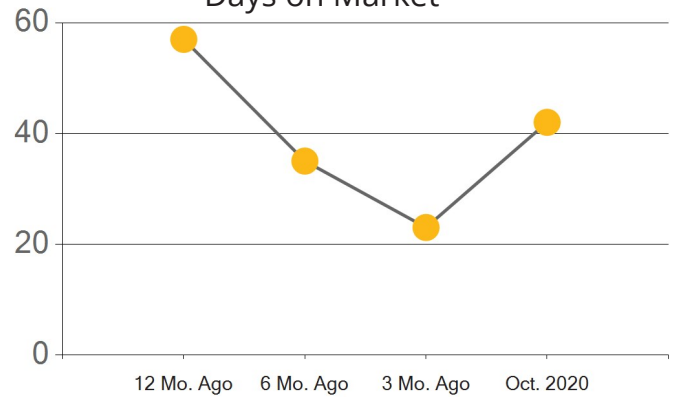
42
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	64	19	39	\$1,470,047	42
3 Mo. Ago	66	36	23	\$1,357,435	23
6 Mo. Ago	61	18	16	\$1,283,713	35
12 Mo. Ago	56	15	24	\$1,406,115	57

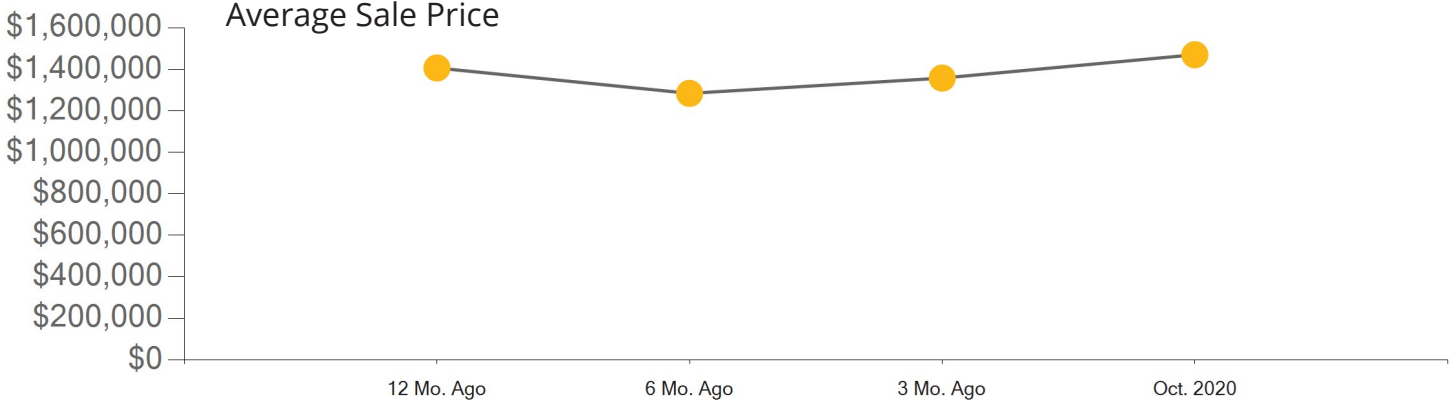
Listing Inventory



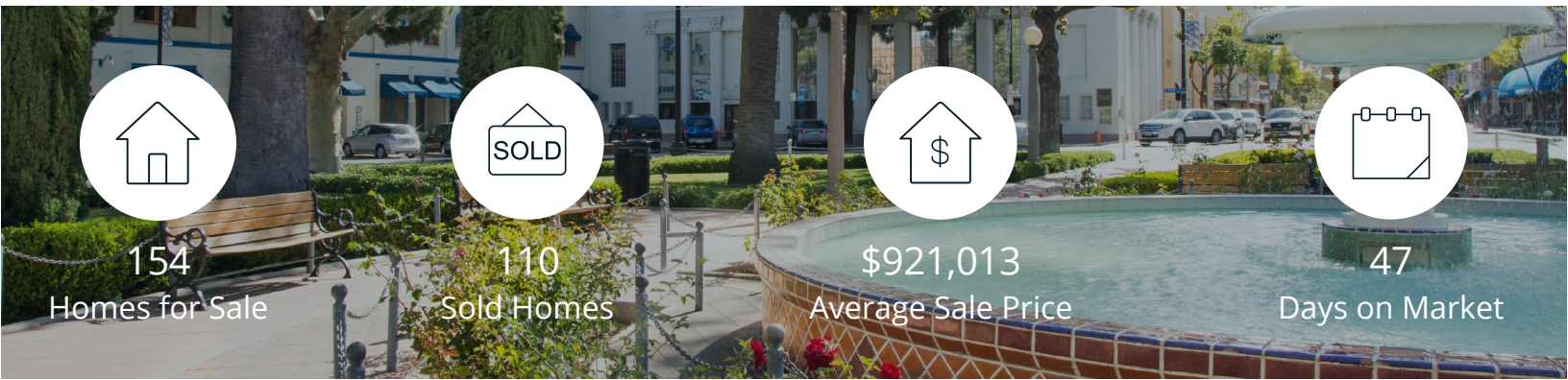
Days on Market



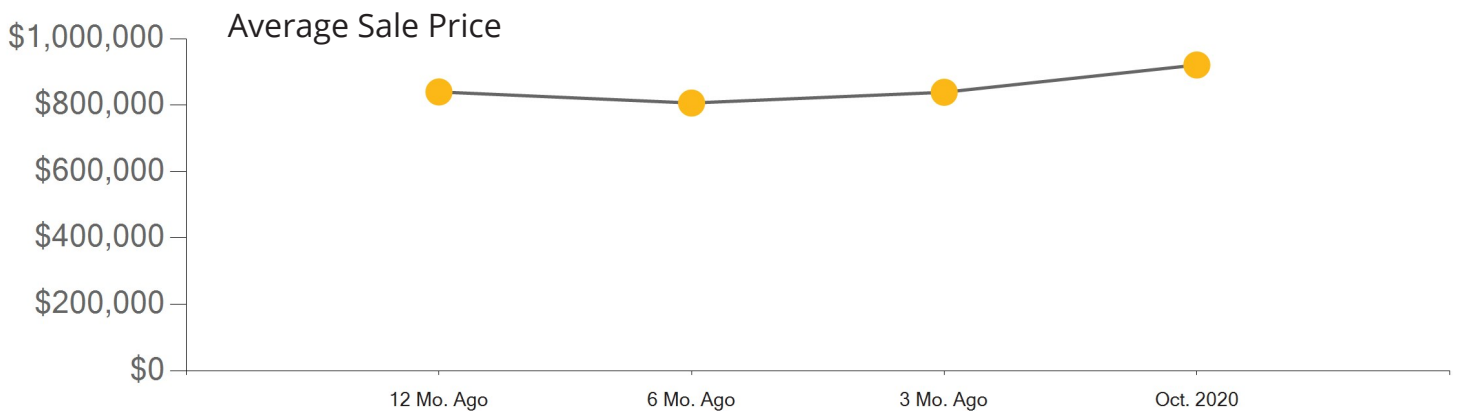
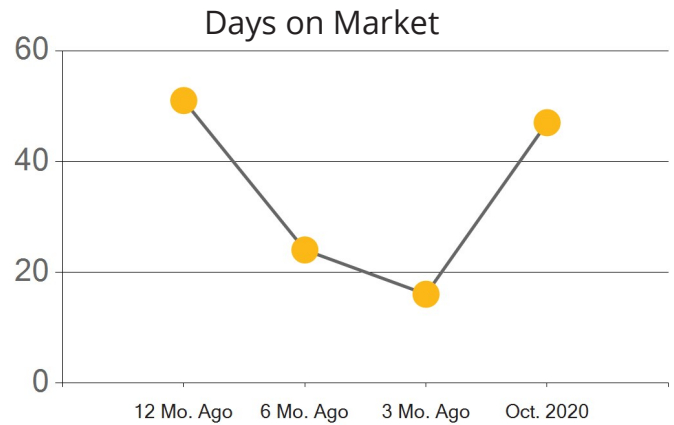
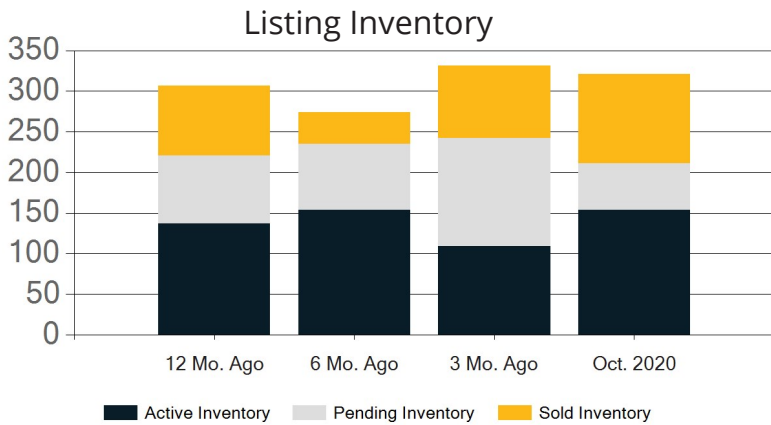
Average Sale Price



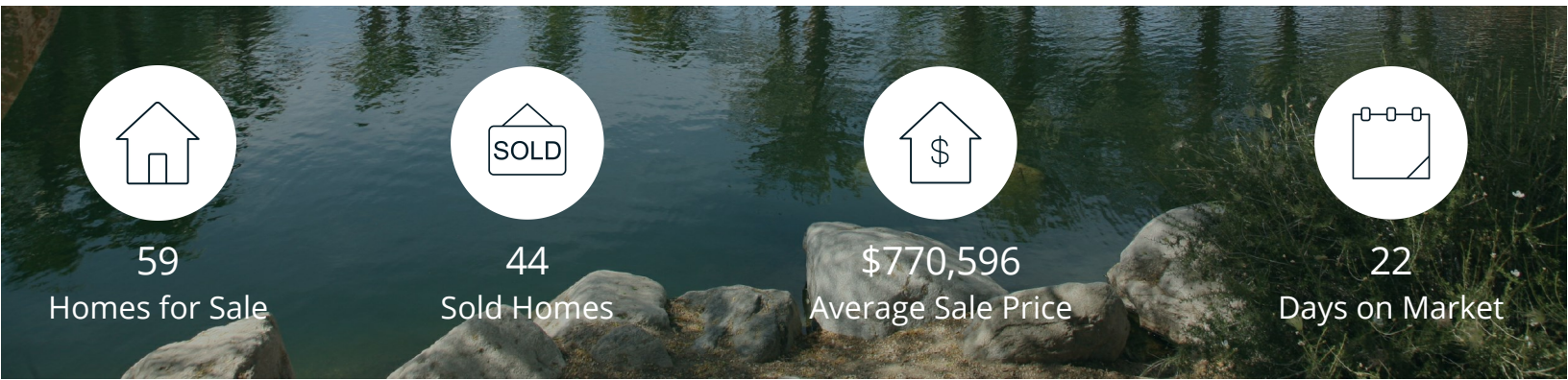
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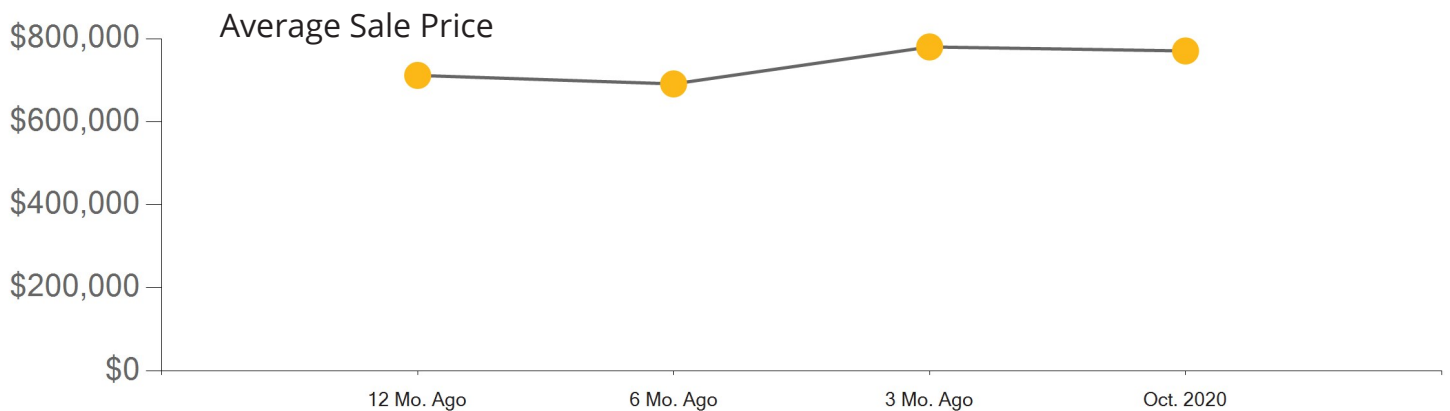
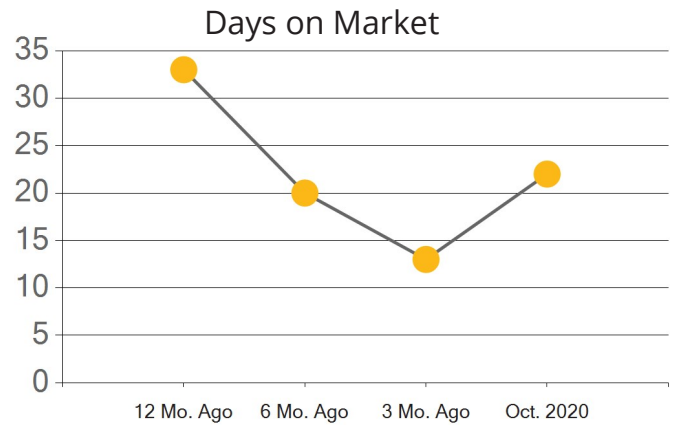
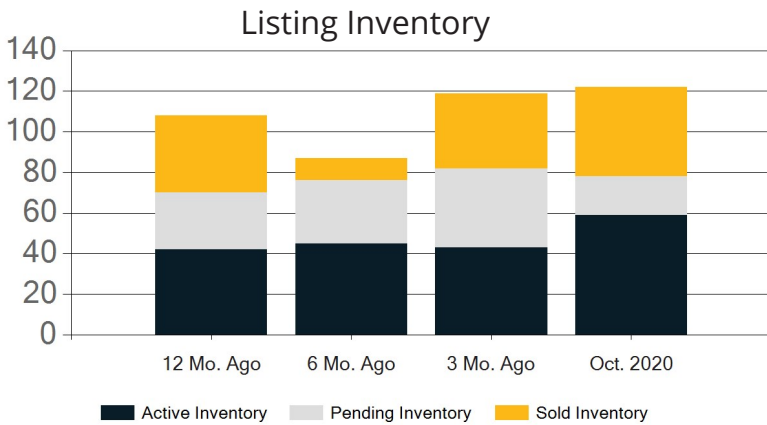
	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	154	57	110	\$921,013	47
3 Mo. Ago	109	133	89	\$838,769	16
6 Mo. Ago	154	81	39	\$806,425	24
12 Mo. Ago	137	84	86	\$839,716	51



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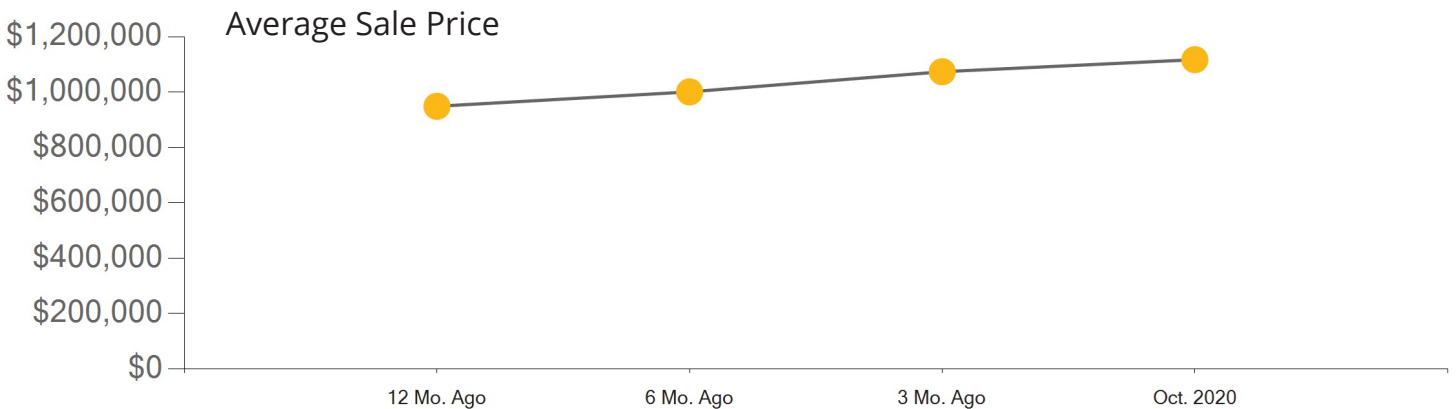
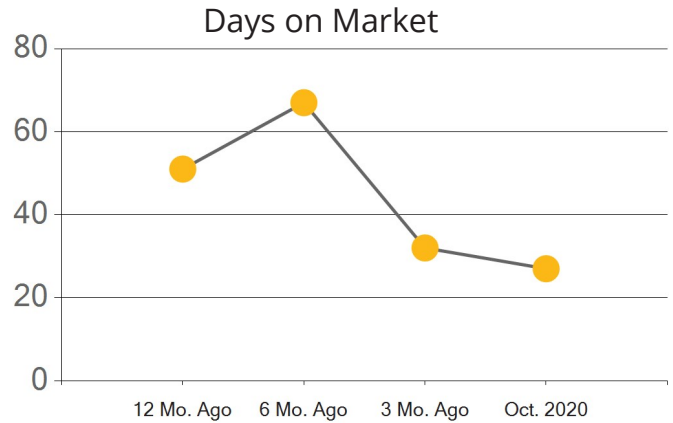
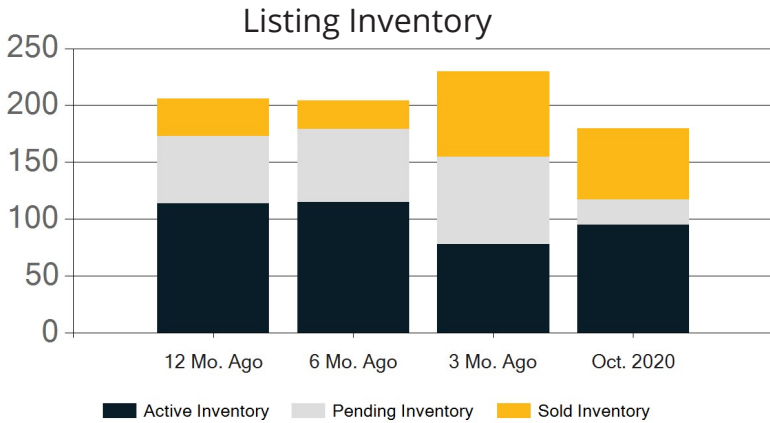
	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	59	19	44	\$770,596	22
3 Mo. Ago	43	39	37	\$780,270	13
6 Mo. Ago	45	31	11	\$691,182	20
12 Mo. Ago	42	28	38	\$711,611	33



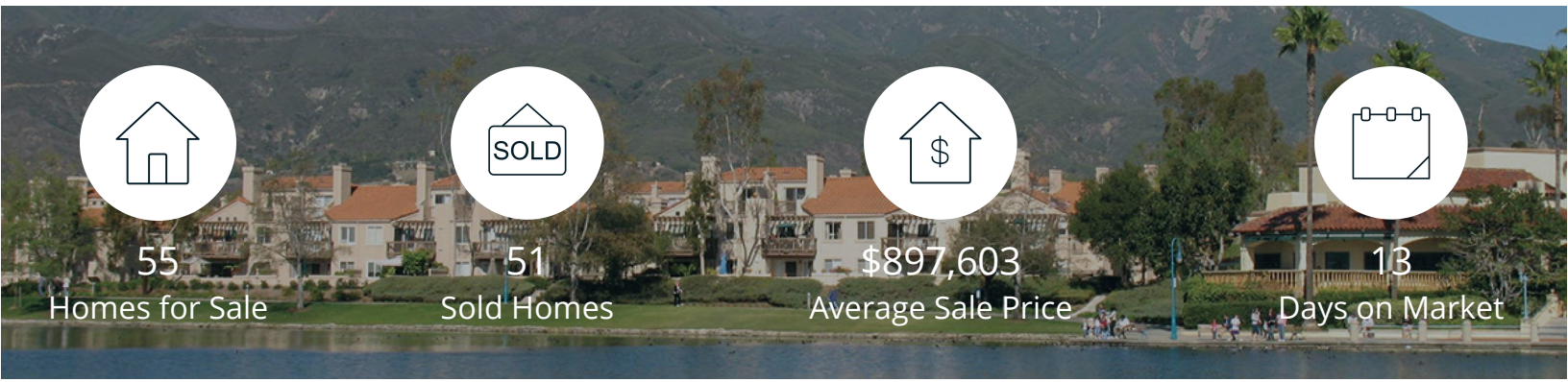
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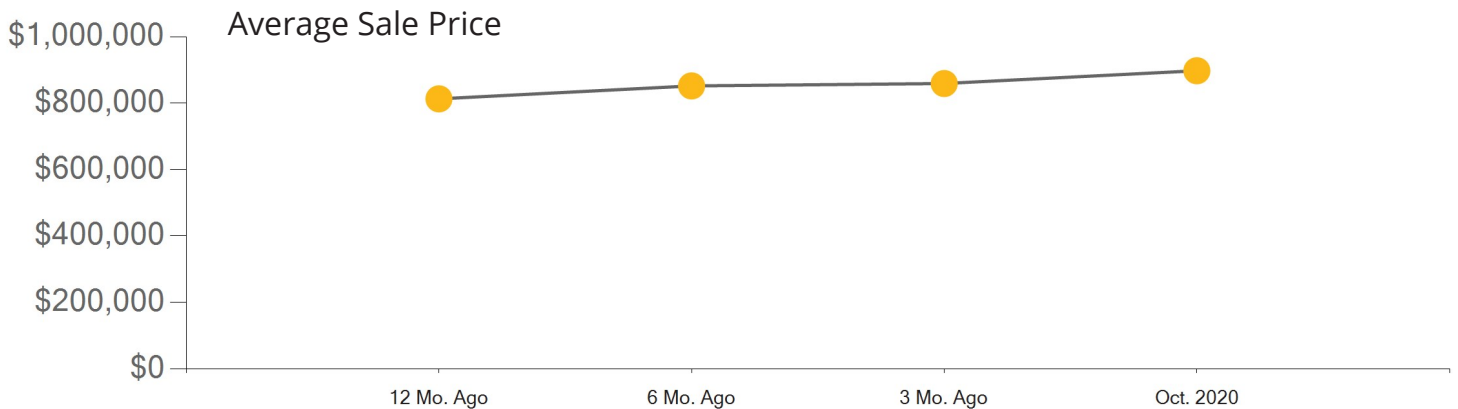
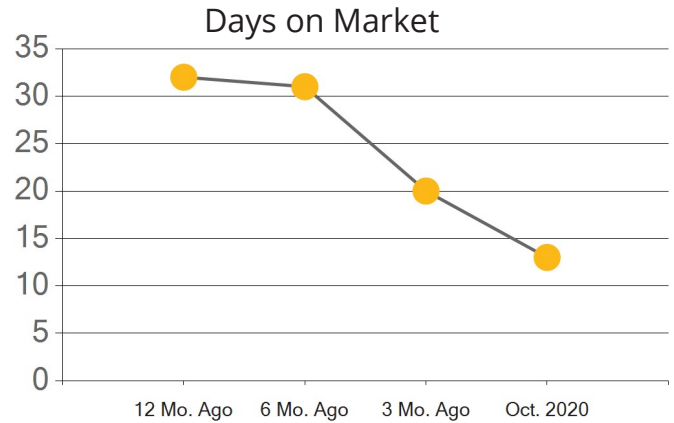
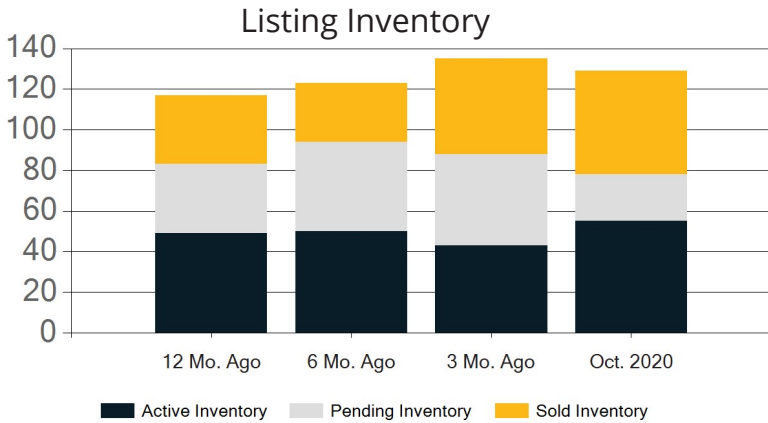
	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	95	22	63	\$1,117,212	27
3 Mo. Ago	78	77	75	\$1,073,546	32
6 Mo. Ago	115	64	25	\$1,000,752	67
12 Mo. Ago	114	59	33	\$948,706	51



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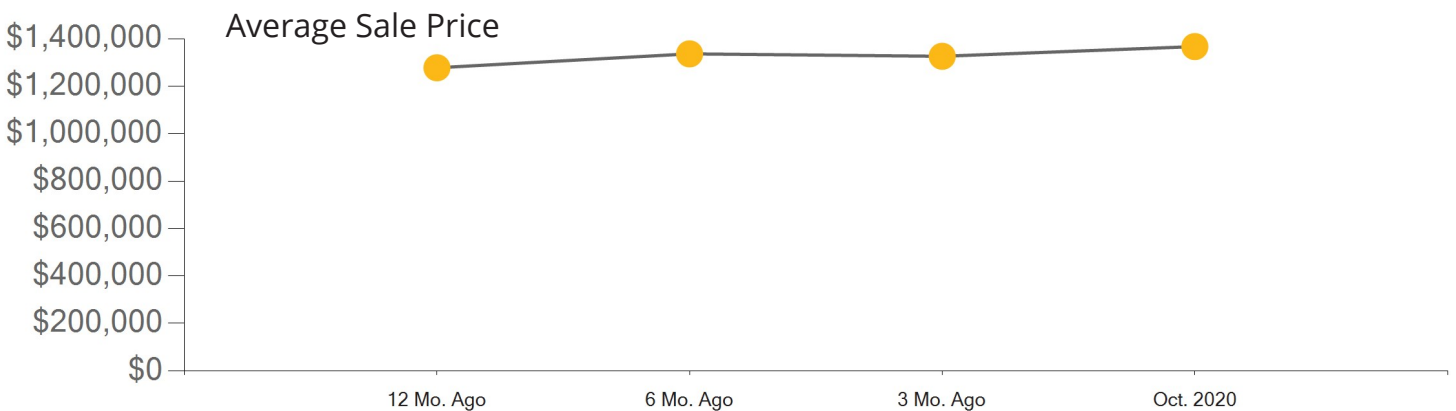
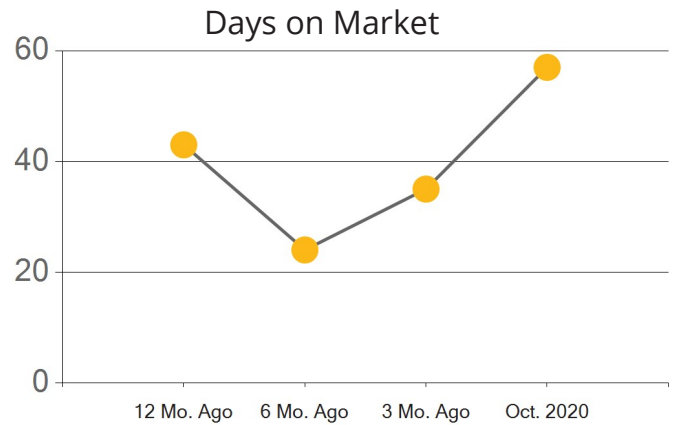
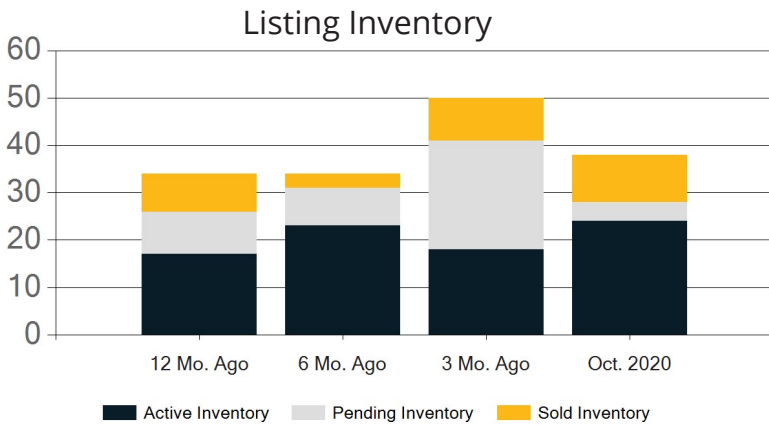
	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	55	23	51	\$897,603	13
3 Mo. Ago	43	45	47	\$859,170	20
6 Mo. Ago	50	44	29	\$851,879	31
12 Mo. Ago	49	34	34	\$812,962	32



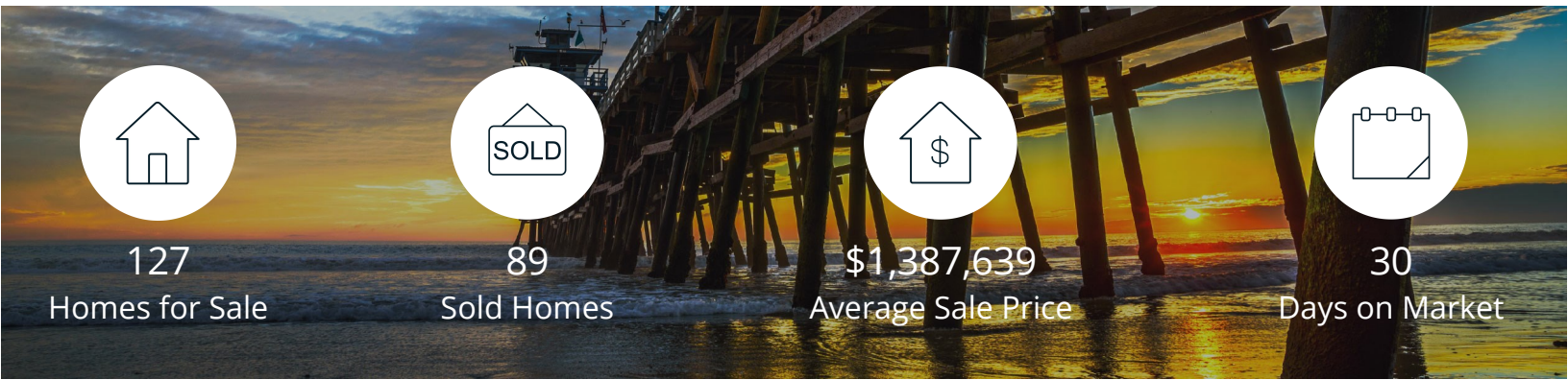
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	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	24	4	10	\$1,367,000	57
3 Mo. Ago	18	23	9	\$1,326,111	35
6 Mo. Ago	23	8	3	\$1,336,333	24
12 Mo. Ago	17	9	8	\$1,277,625	43



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127

Homes for Sale



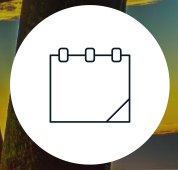
89

Sold Homes



\$1,387,639

Average Sale Price

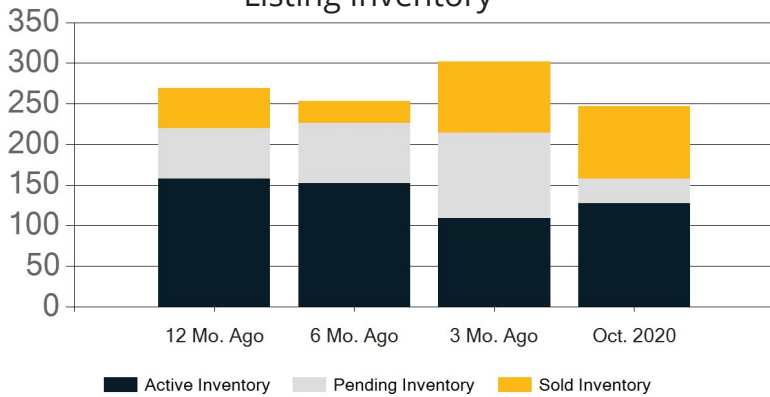


30

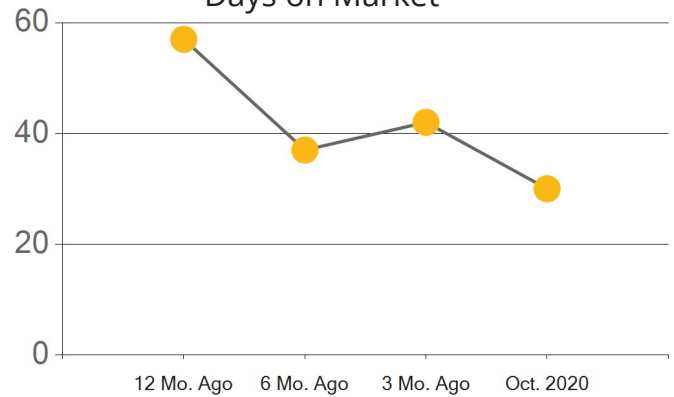
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	127	31	89	\$1,387,639	30
3 Mo. Ago	109	105	88	\$1,385,263	42
6 Mo. Ago	152	74	27	\$1,148,887	37
12 Mo. Ago	158	62	49	\$1,096,347	57

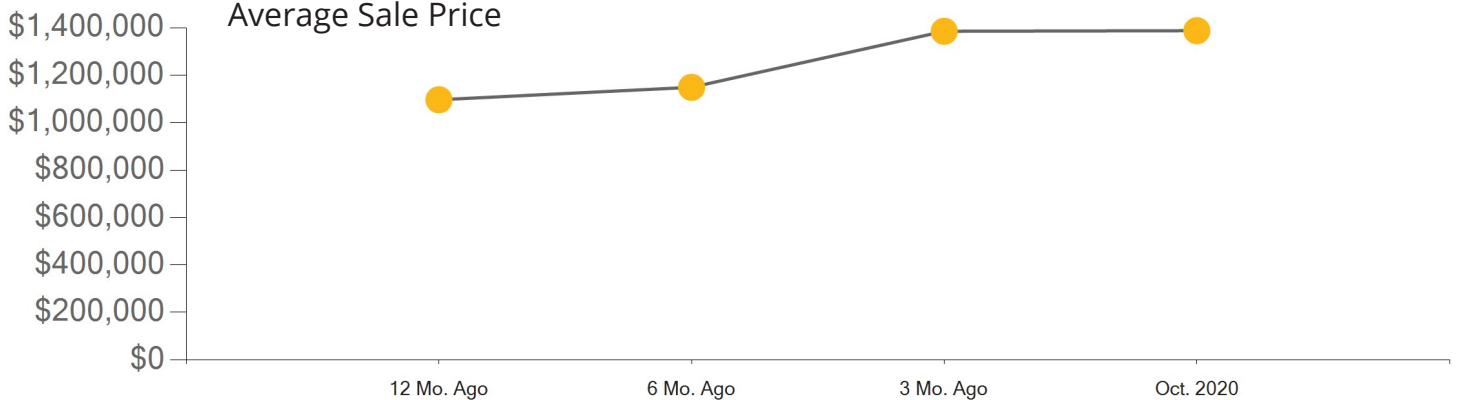
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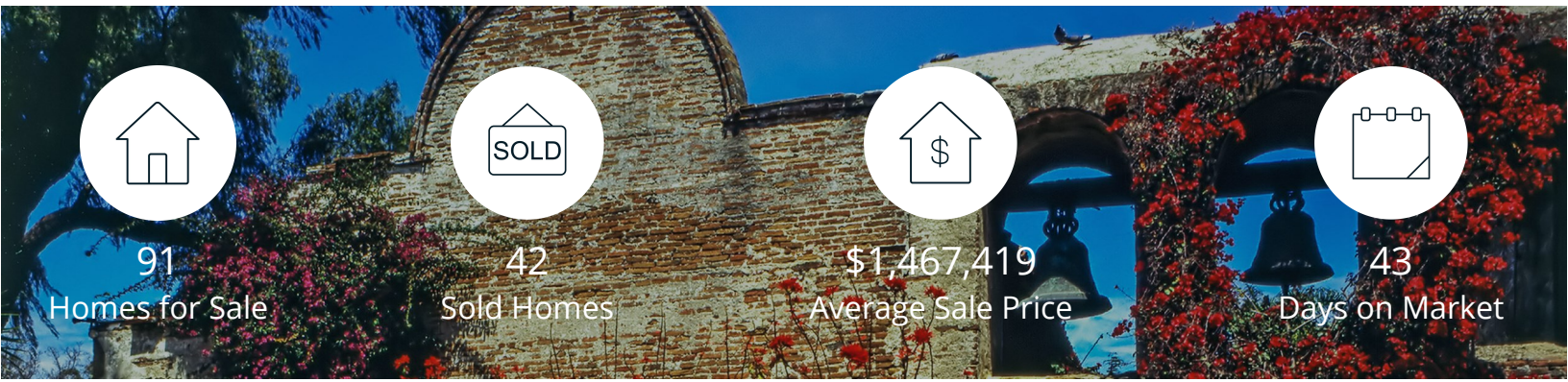
Days on Market



Average Sale Price



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91
Homes for Sale



42
Sold Homes



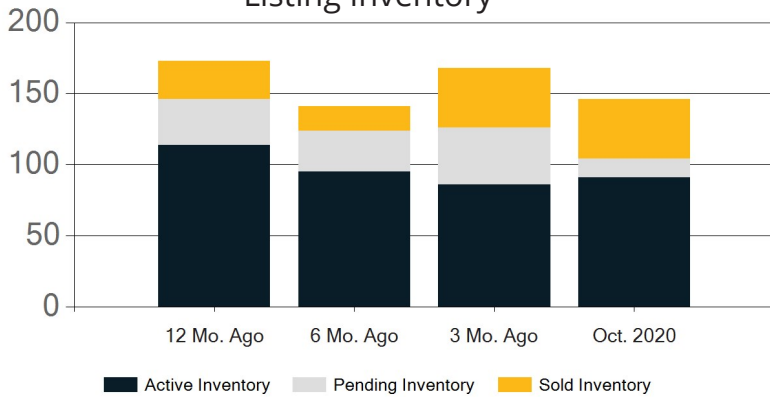
\$1,467,419
Average Sale Price



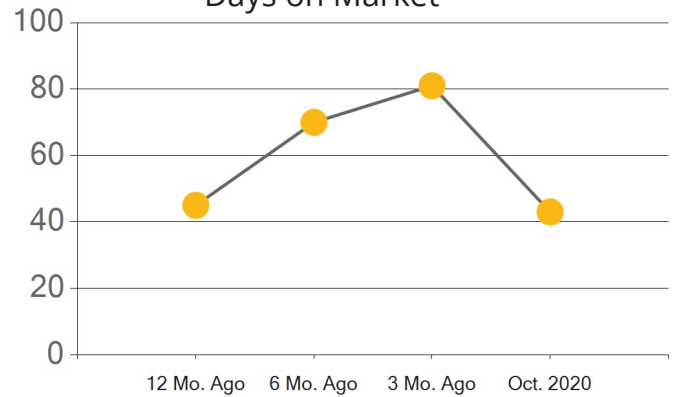
43
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	91	13	42	\$1,467,419	43
3 Mo. Ago	86	40	42	\$1,327,980	81
6 Mo. Ago	95	29	17	\$1,011,935	70
12 Mo. Ago	114	32	27	\$1,235,546	45

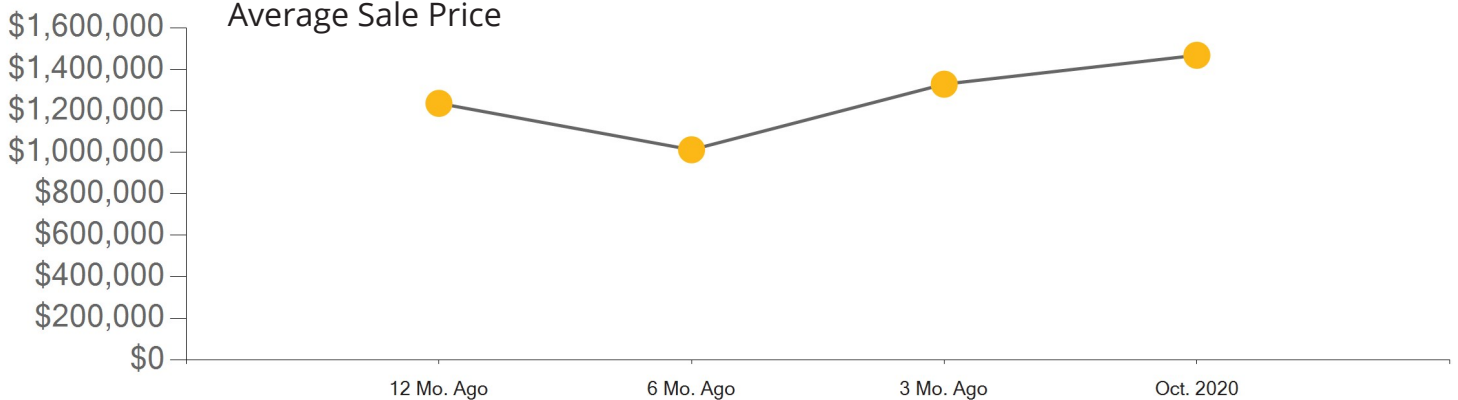
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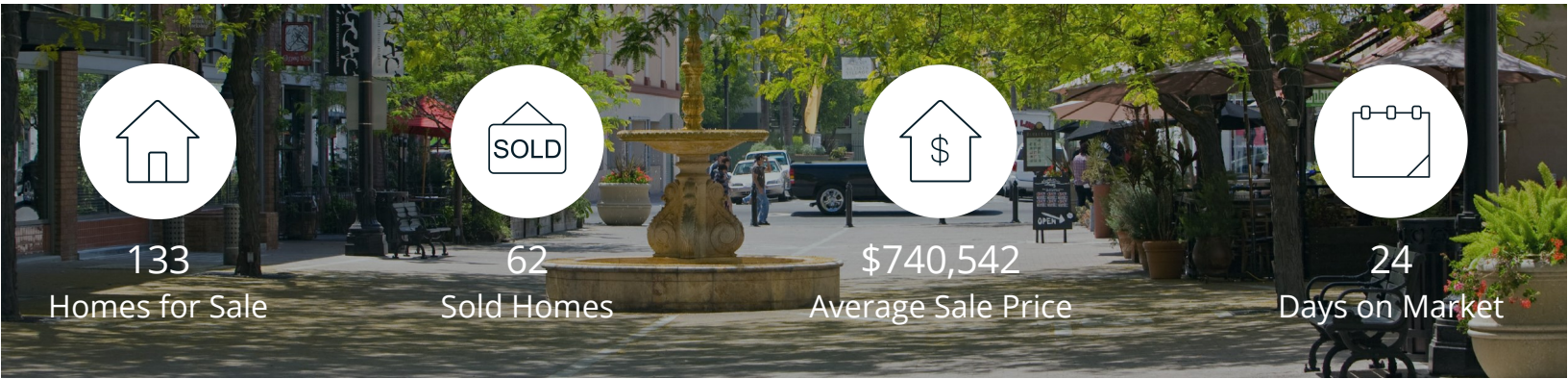
Days on Market



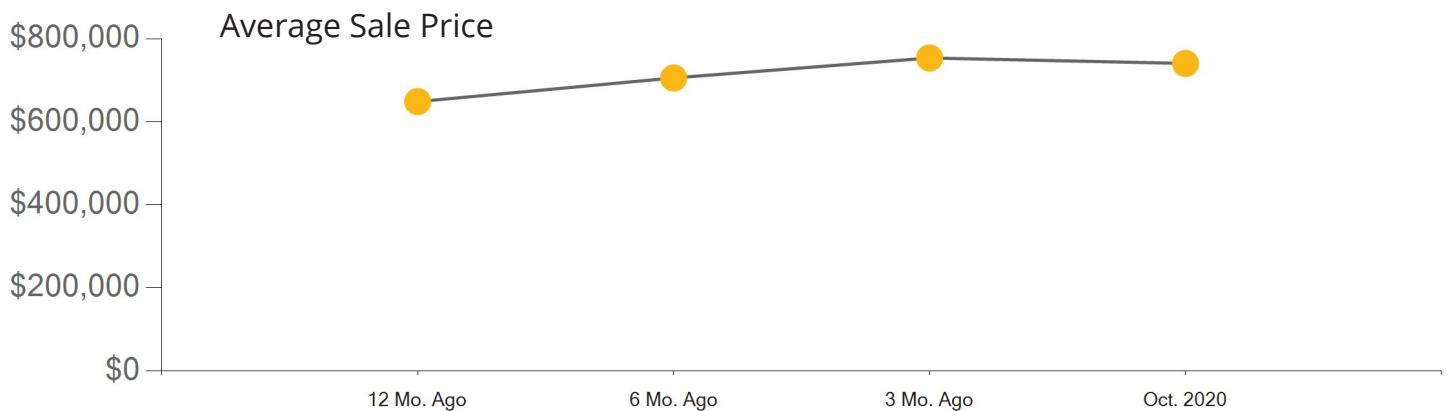
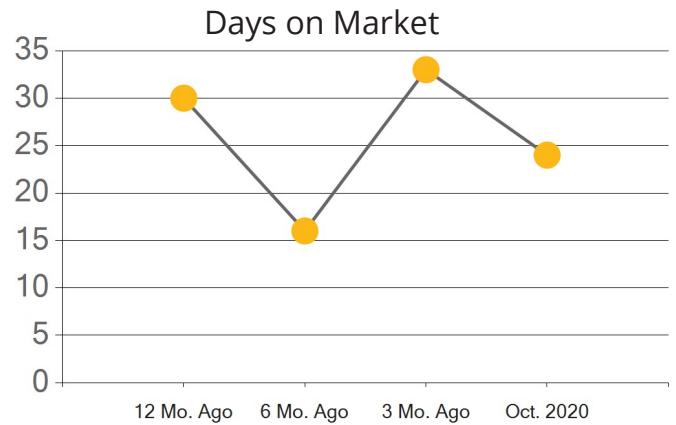
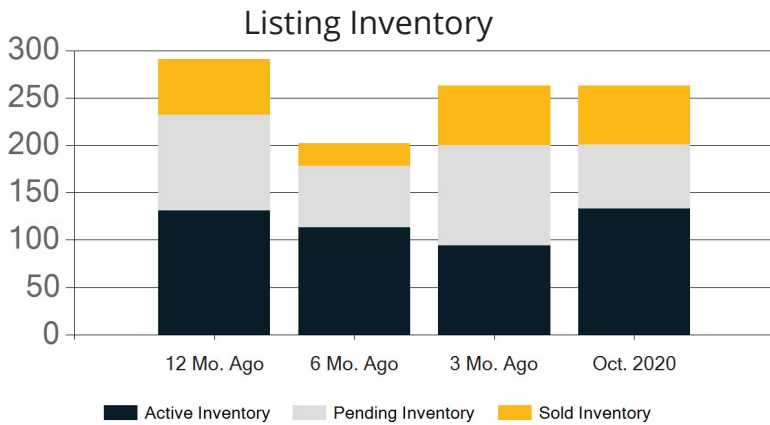
Average Sale Price



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	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	133	68	62	\$740,542	24
3 Mo. Ago	94	106	63	\$753,663	33
6 Mo. Ago	113	65	24	\$705,550	16
12 Mo. Ago	131	101	59	\$648,568	30



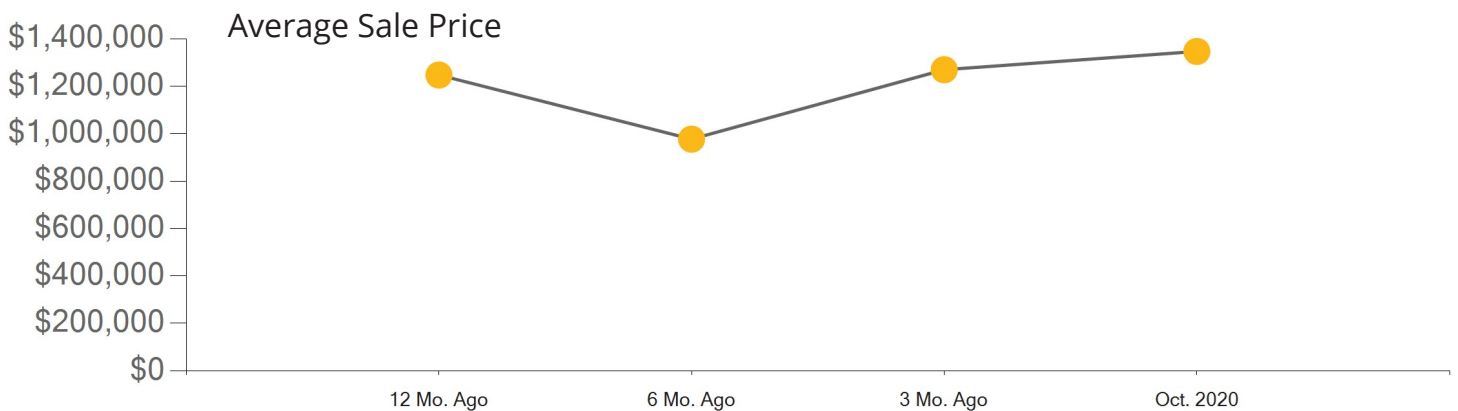
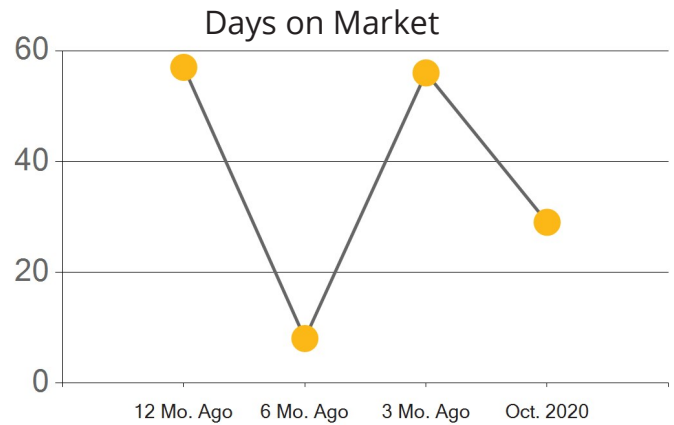
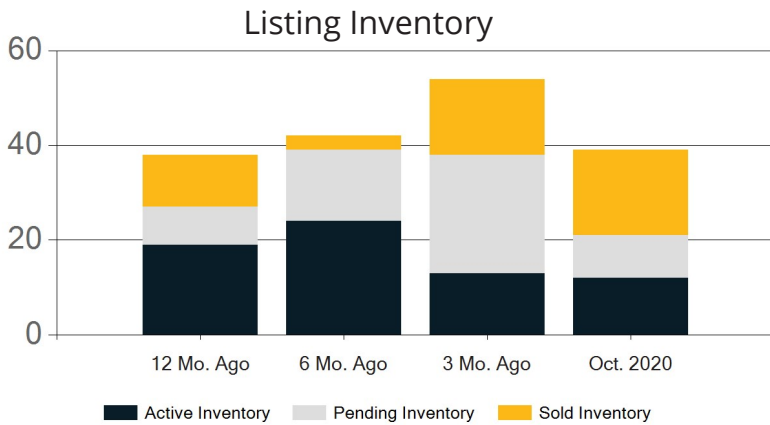
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Seal Beach Market Update

OCTOBER 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	12	9	18	\$1,346,468	29
3 Mo. Ago	13	25	16	\$1,269,445	56
6 Mo. Ago	24	15	3	\$976,667	8
12 Mo. Ago	19	8	11	\$1,246,991	57



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18
Homes for Sale

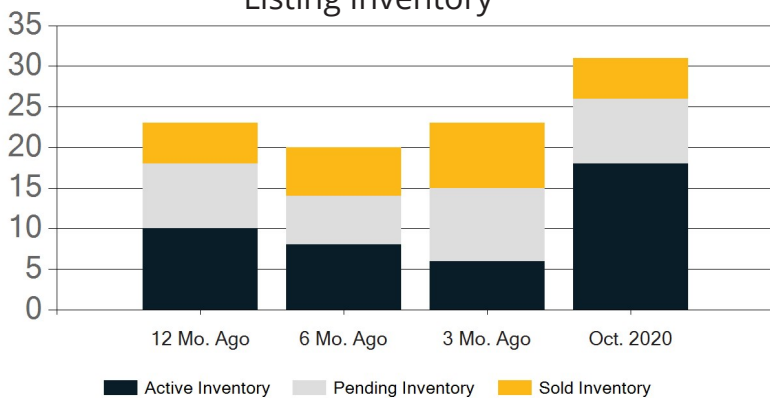
5
Sold Homes

\$573,380
Average Sale Price

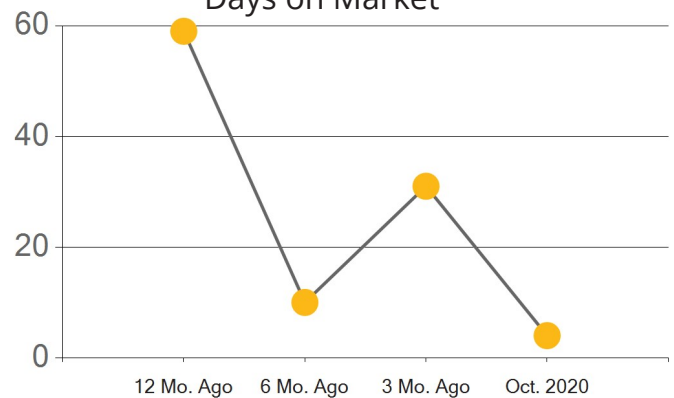
4
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	18	8	5	\$573,380	4
3 Mo. Ago	6	9	8	\$588,063	31
6 Mo. Ago	8	6	6	\$561,000	10
12 Mo. Ago	10	8	5	\$641,000	59

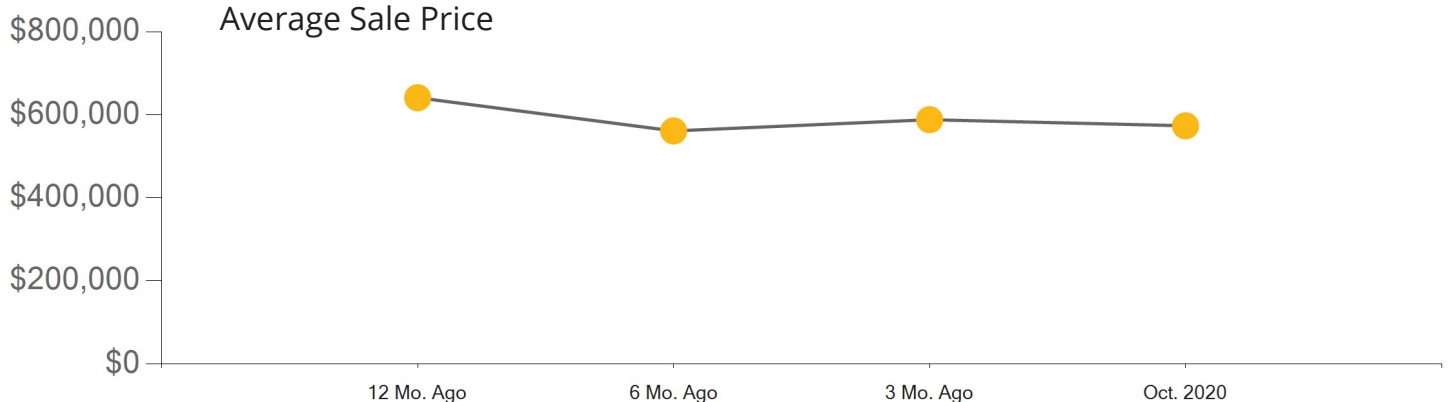
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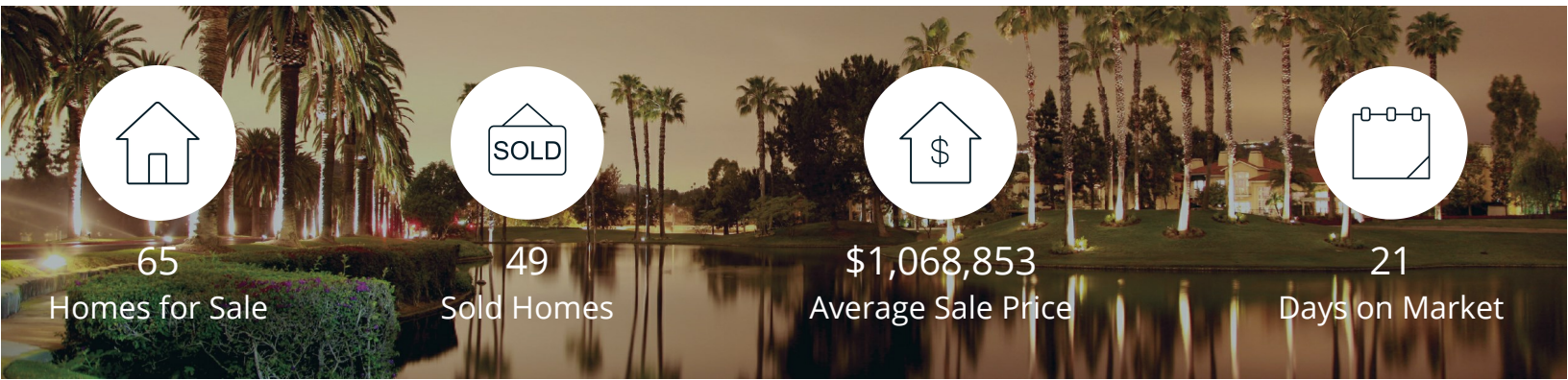
Days on Market



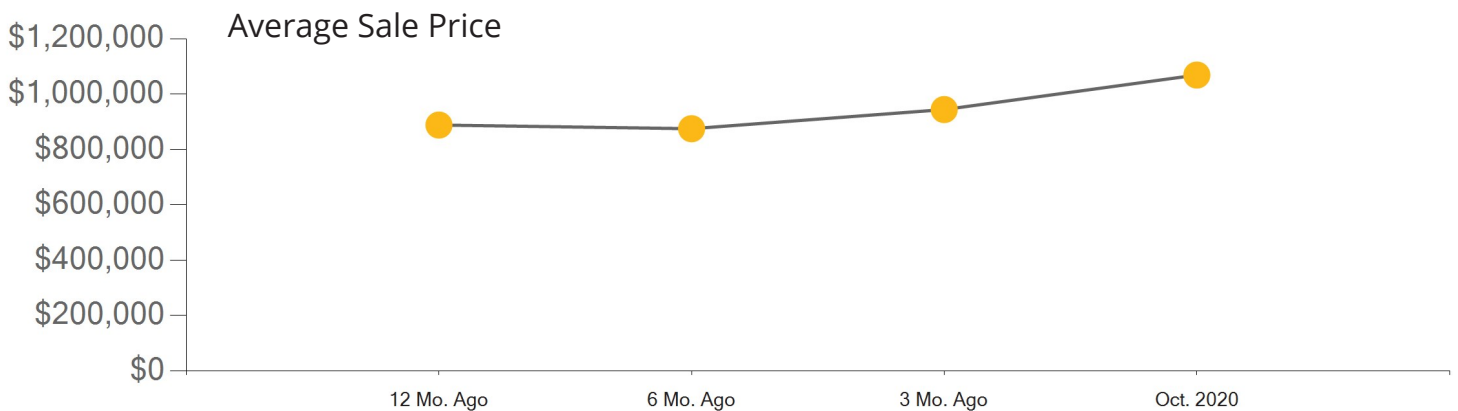
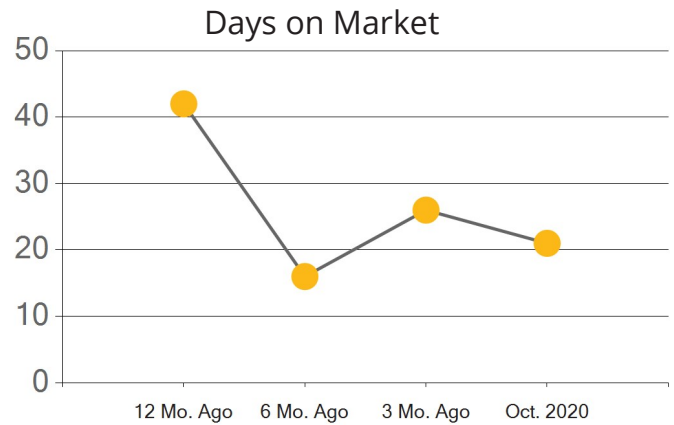
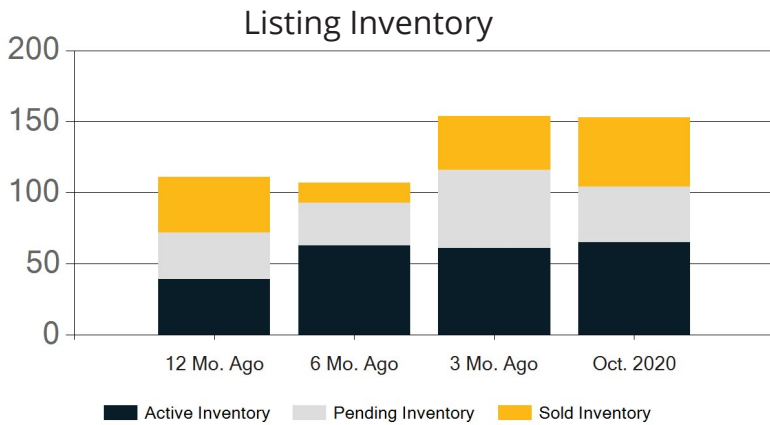
Average Sale Price



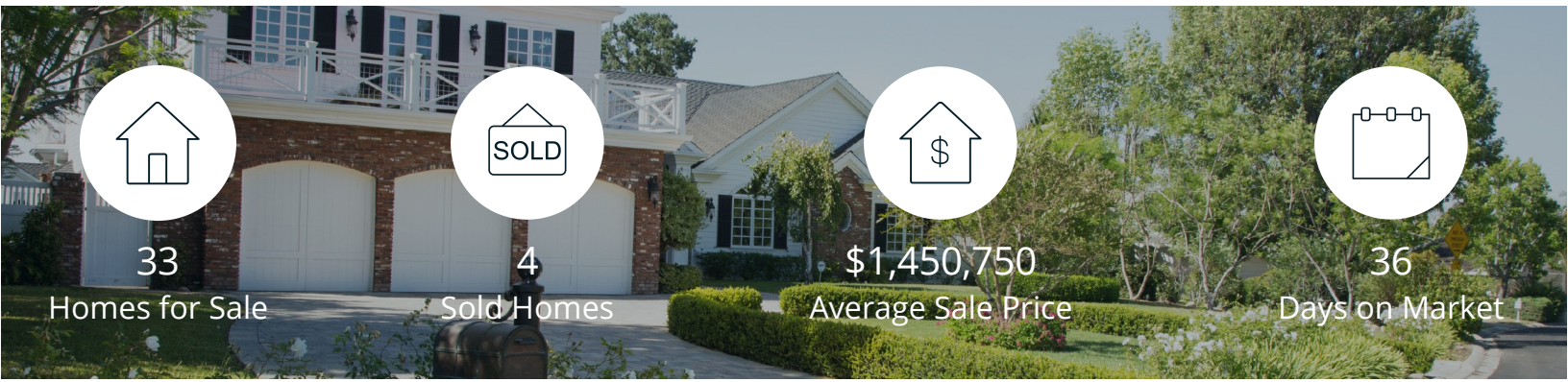
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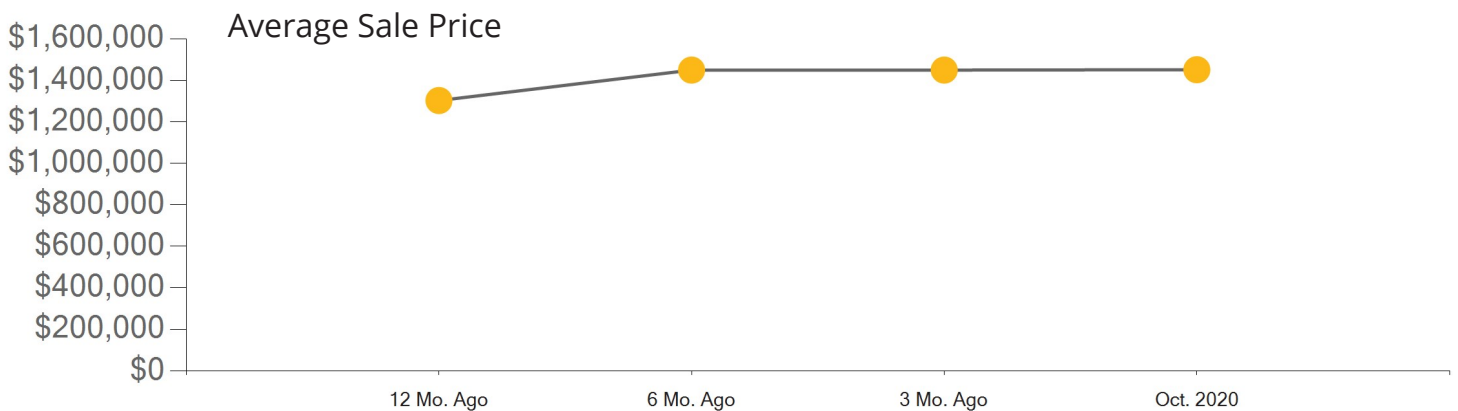
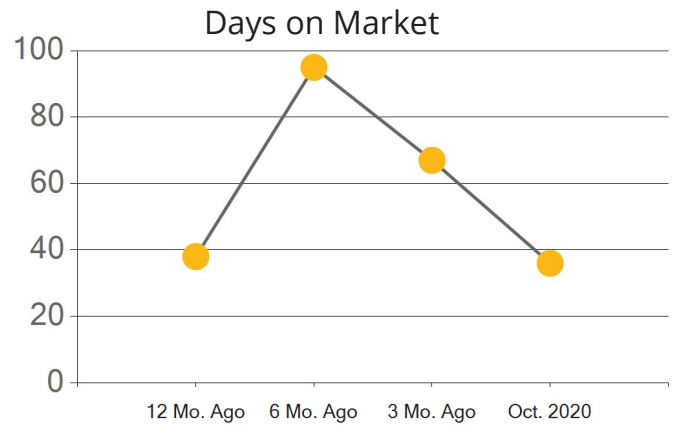
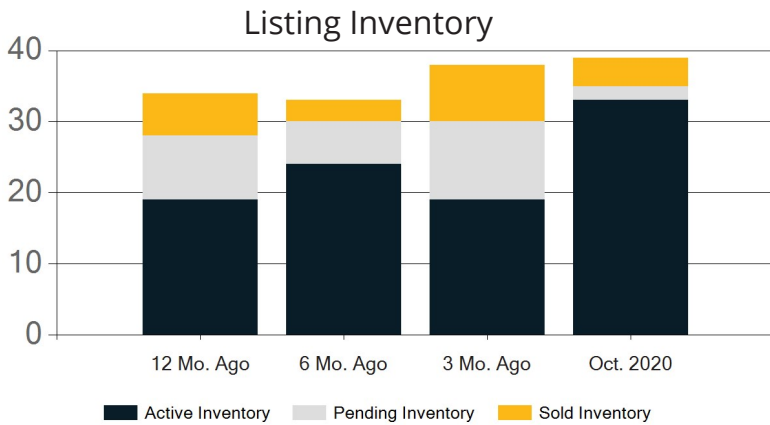
	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	65	39	49	\$1,068,853	21
3 Mo. Ago	61	55	38	\$944,092	26
6 Mo. Ago	63	30	14	\$874,849	16
12 Mo. Ago	39	33	39	\$888,083	42



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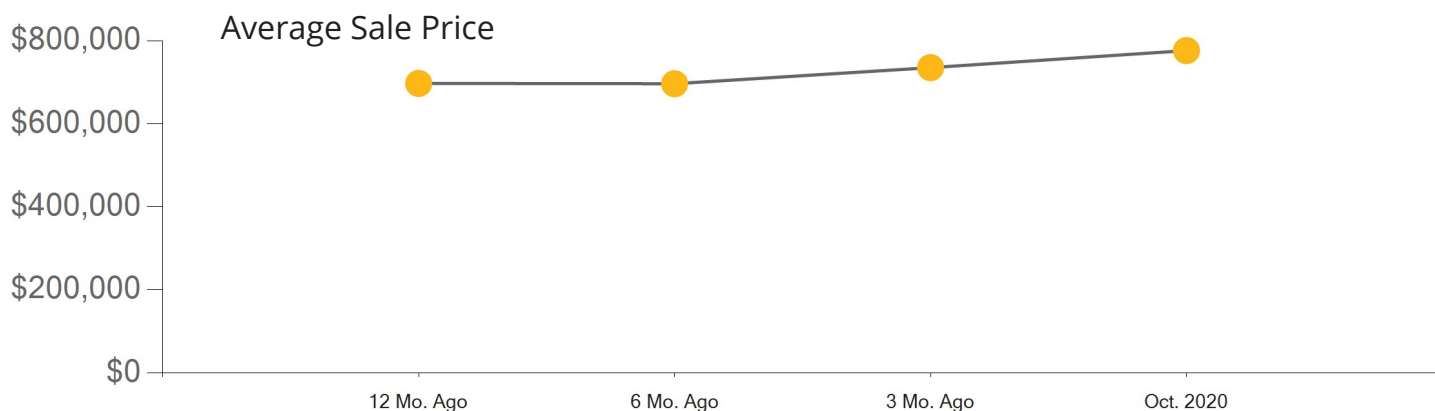
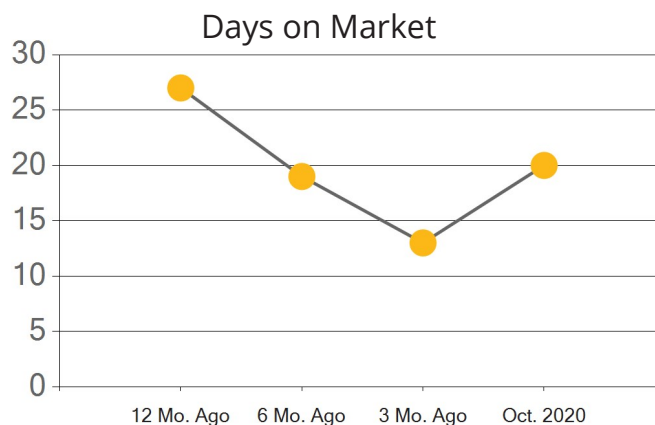
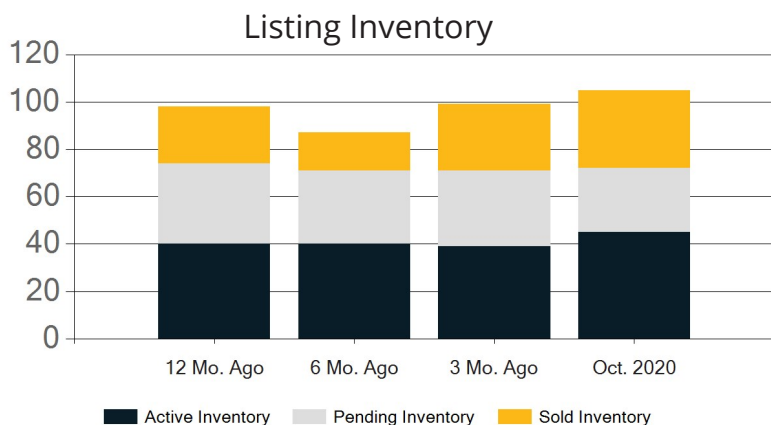
	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	33	2	4	\$1,450,750	36
3 Mo. Ago	19	11	8	\$1,449,088	67
6 Mo. Ago	24	6	3	\$1,449,000	95
12 Mo. Ago	19	9	6	\$1,302,309	38

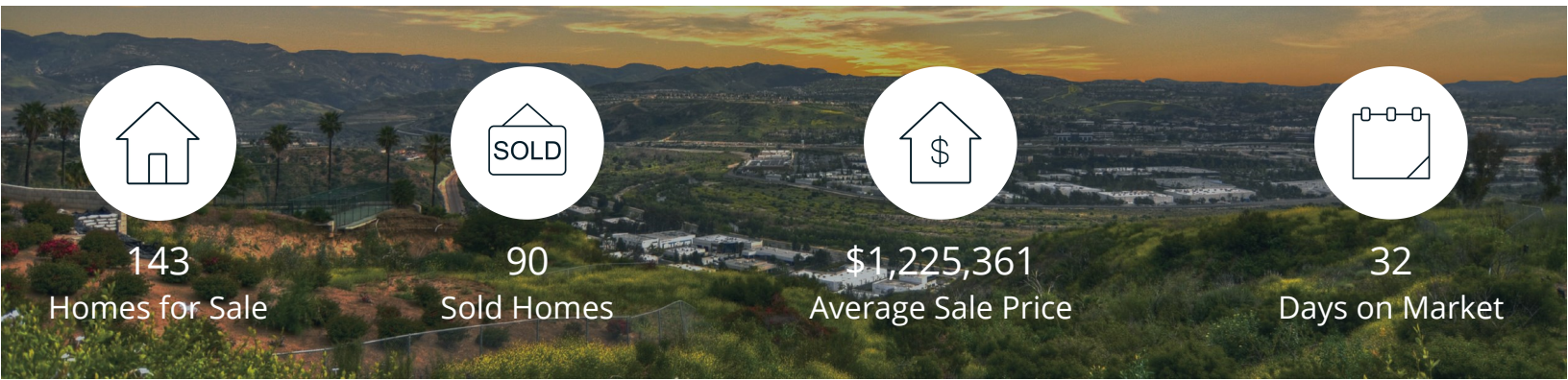


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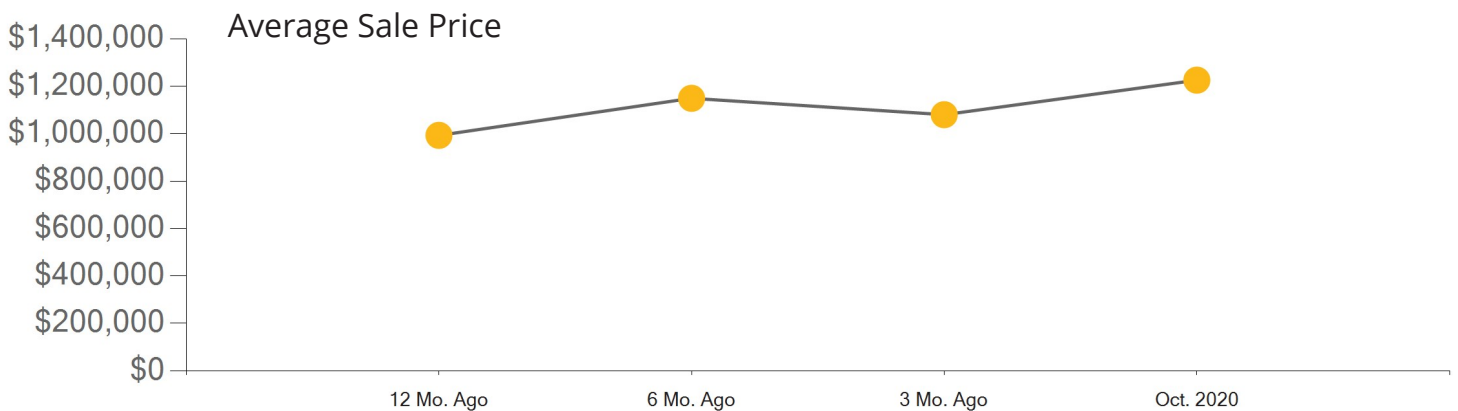
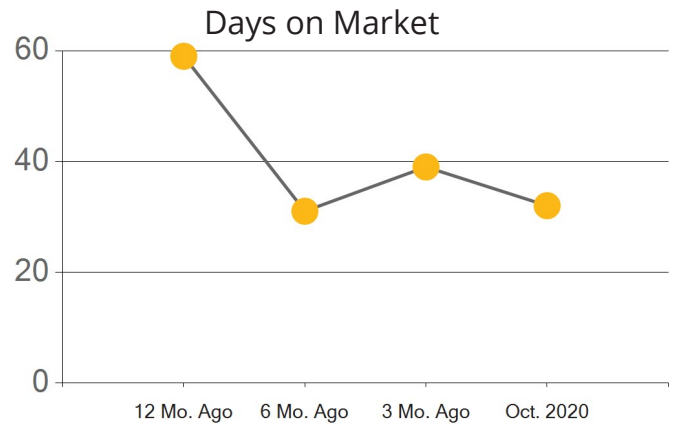
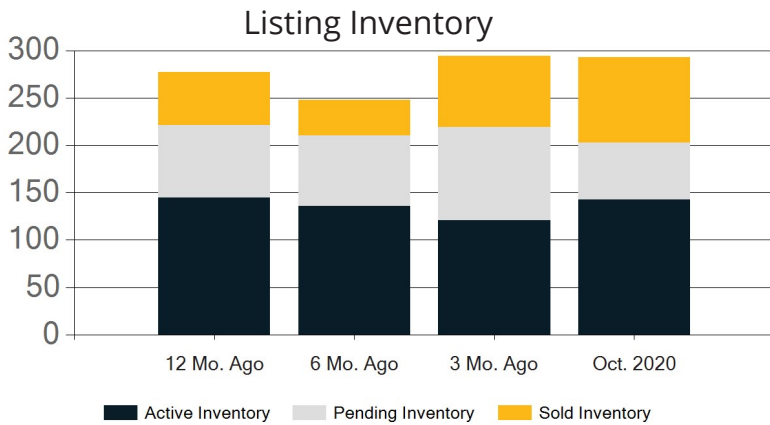


	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	45	27	33	\$776,303	20
3 Mo. Ago	39	32	28	\$735,189	13
6 Mo. Ago	40	31	16	\$696,438	19
12 Mo. Ago	40	34	24	\$697,204	27





	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	143	60	90	\$1,225,361	32
3 Mo. Ago	121	98	75	\$1,079,783	39
6 Mo. Ago	136	74	38	\$1,148,923	31
12 Mo. Ago	145	76	56	\$992,637	59



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