

San Diego County

— MARKET UPDATE —

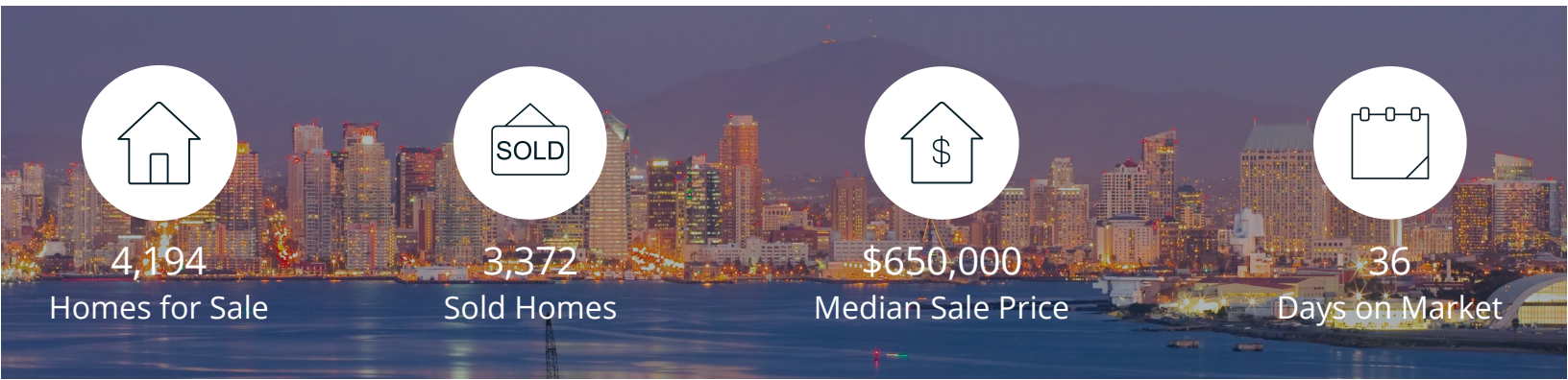


OCTOBER 2020

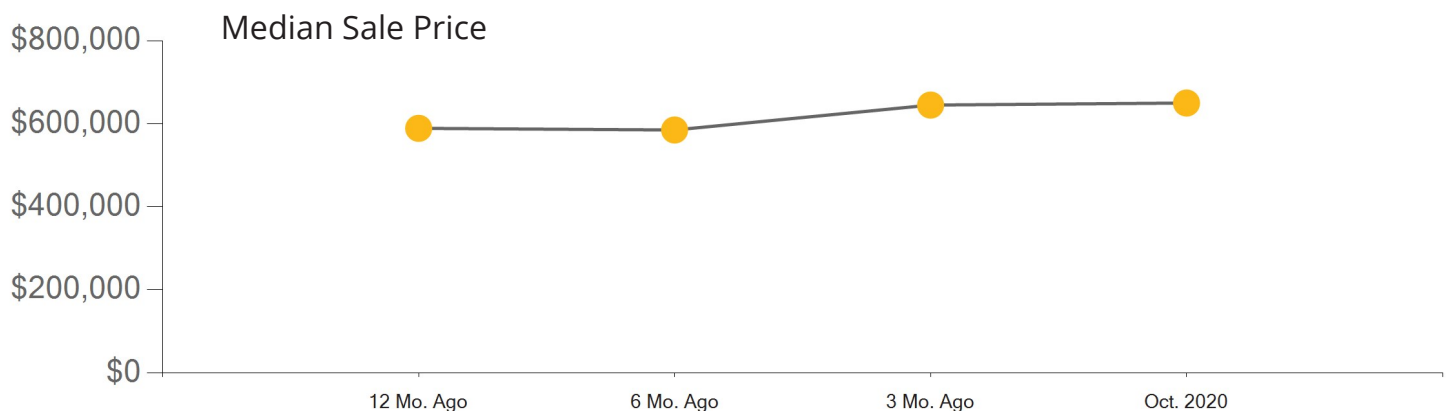
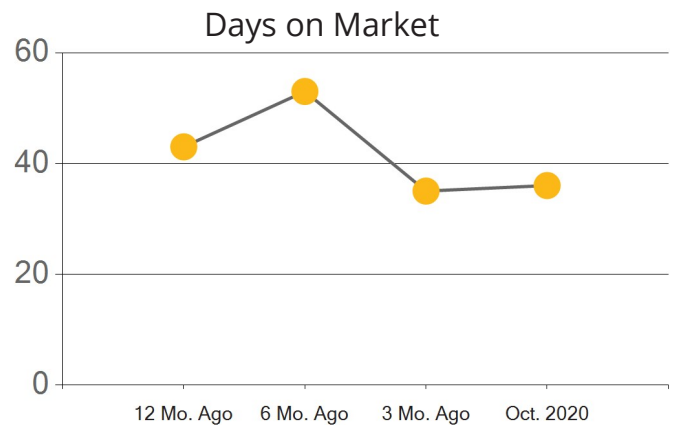
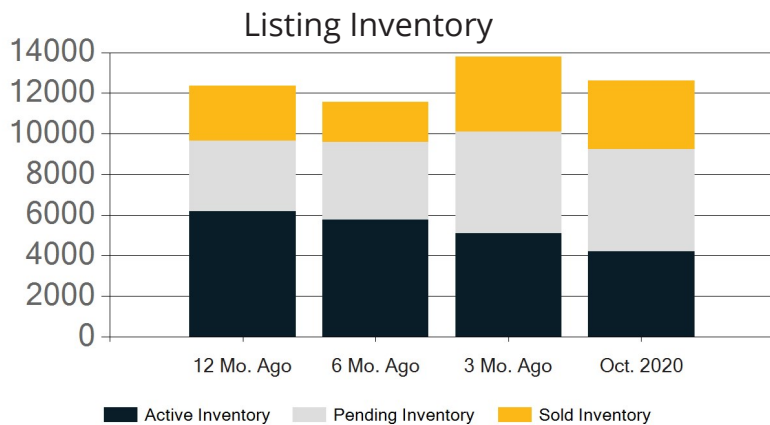
FIRSTTEAM[®]
REAL ESTATE

San Diego County Market Update

OCTOBER 2020



	Active	Pending	Sold	Median Sale Price	Days on Market
Oct. 2020	4,194	5,036	3,372	\$650,000	36
3 Mo. Ago	5,088	5,016	3,680	\$645,000	35
6 Mo. Ago	5,775	3,804	1,987	\$585,000	53
12 Mo. Ago	6,179	3,481	2,691	\$589,000	43

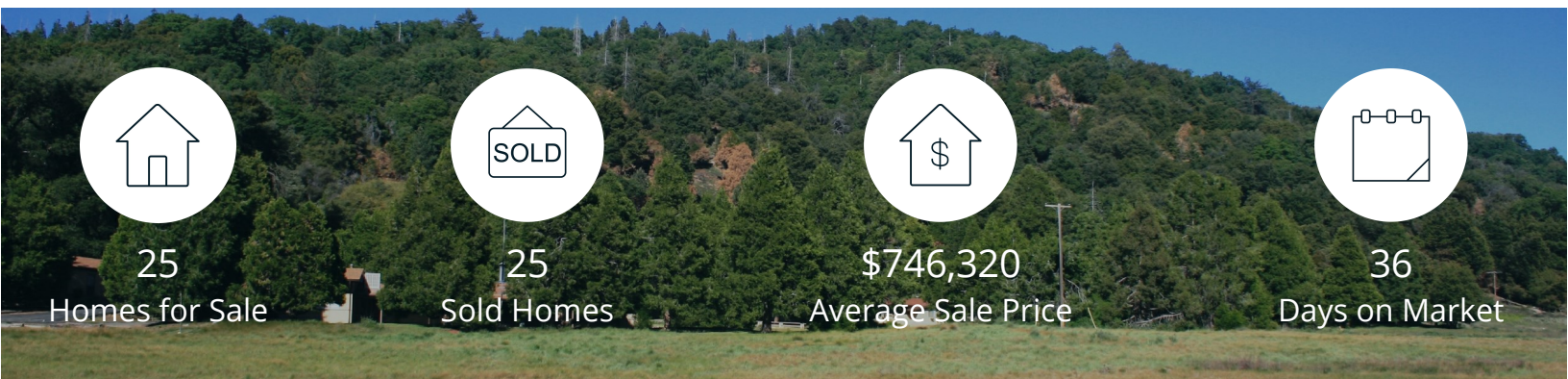


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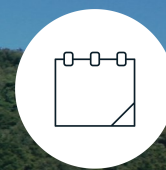
25
Homes for Sale



25
Sold Homes

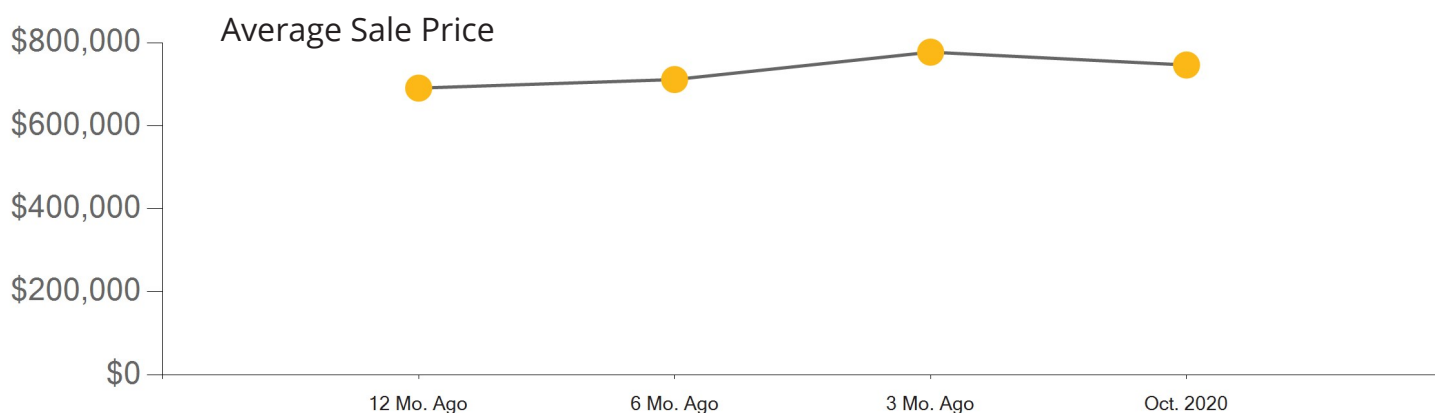
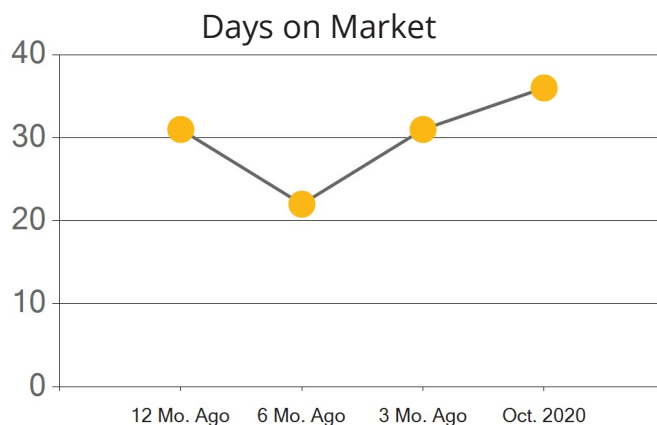
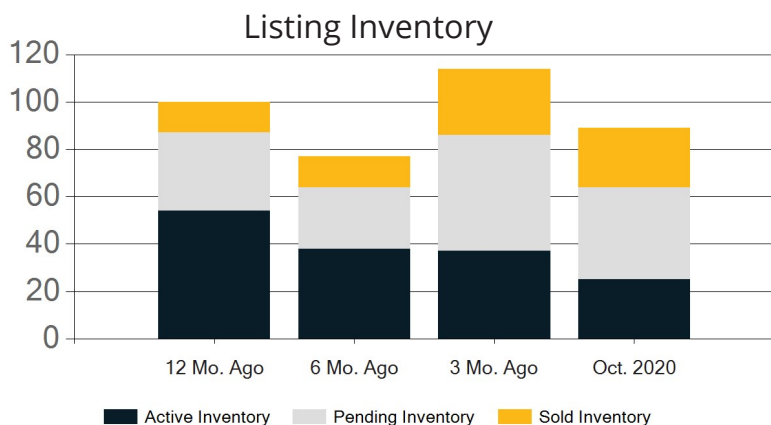


\$746,320
Average Sale Price



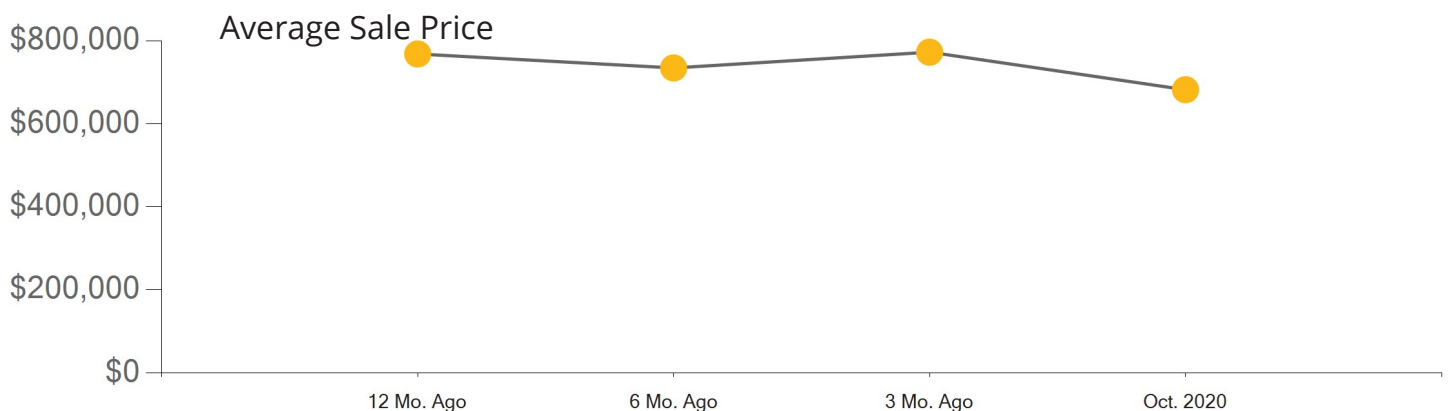
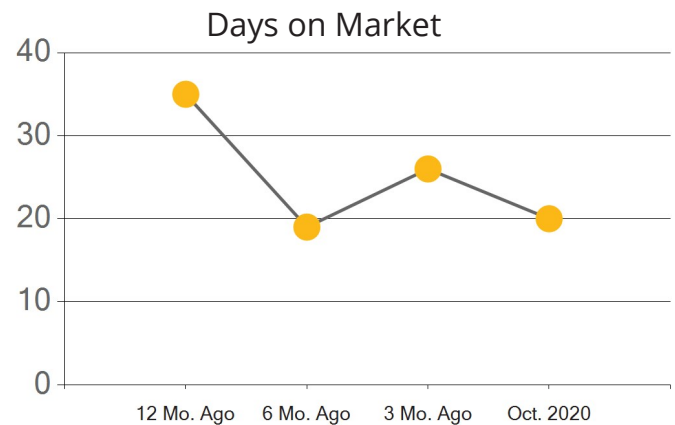
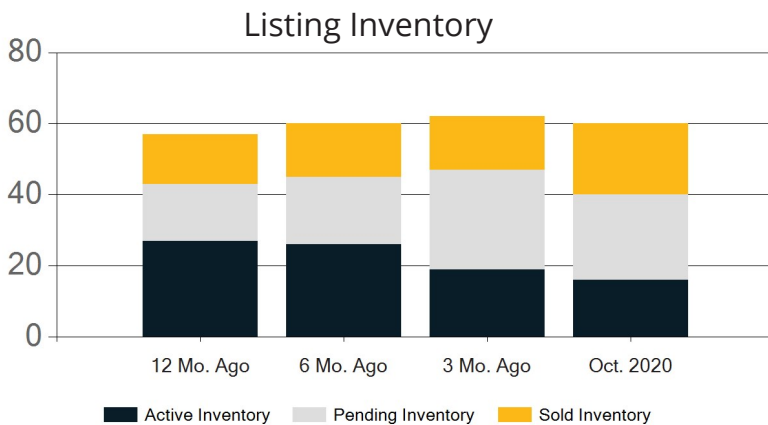
36
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	25	39	25	\$746,320	36
3 Mo. Ago	37	49	28	\$777,323	31
6 Mo. Ago	38	26	13	\$711,346	22
12 Mo. Ago	54	33	13	\$690,732	31



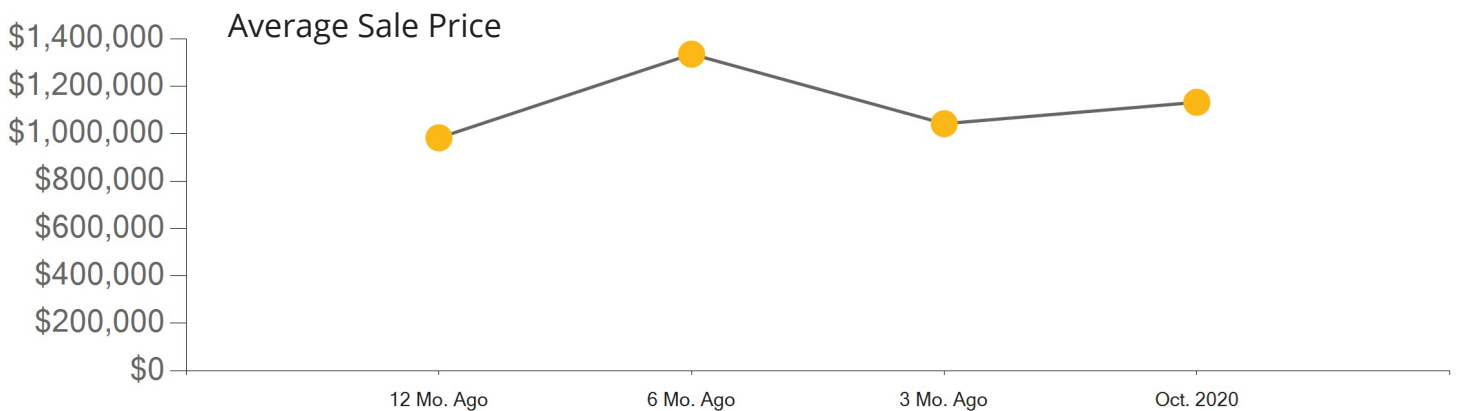
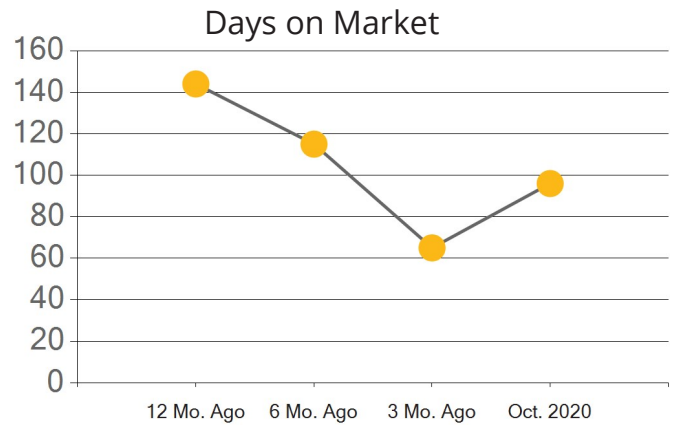
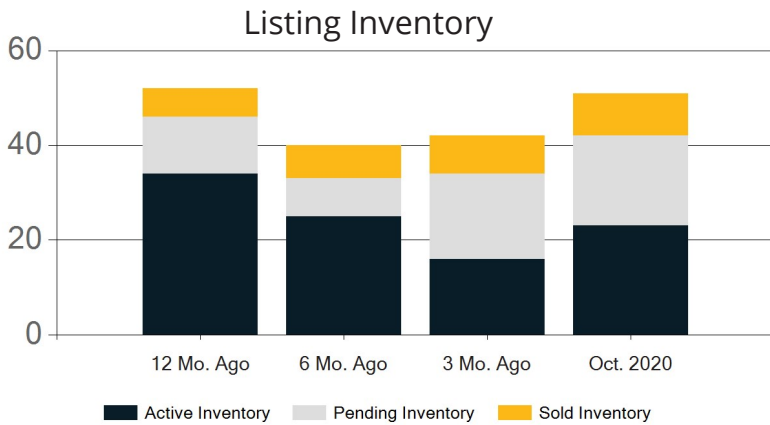


	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	16	24	20	\$681,995	20
3 Mo. Ago	19	28	15	\$772,484	26
6 Mo. Ago	26	19	15	\$734,467	19
12 Mo. Ago	27	16	14	\$768,136	35



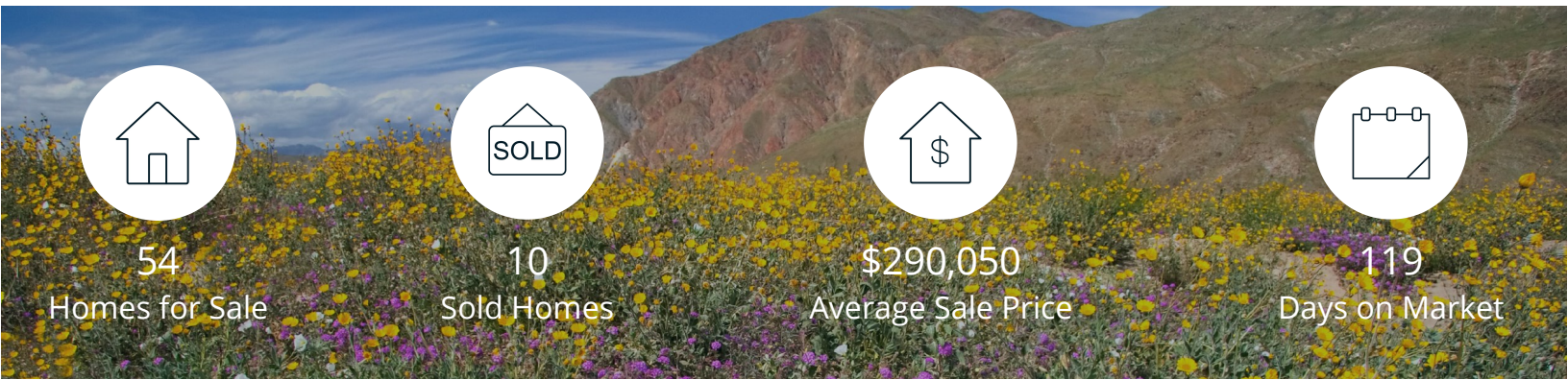


	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	23	19	9	\$1,132,111	96
3 Mo. Ago	16	18	8	\$1,041,813	65
6 Mo. Ago	25	8	7	\$1,334,946	115
12 Mo. Ago	34	12	6	\$982,333	144

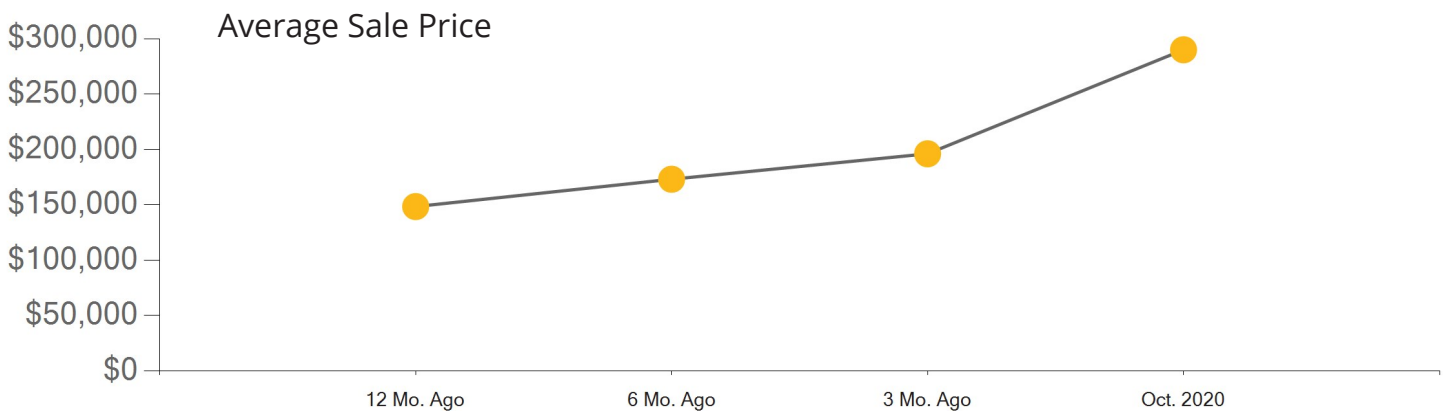
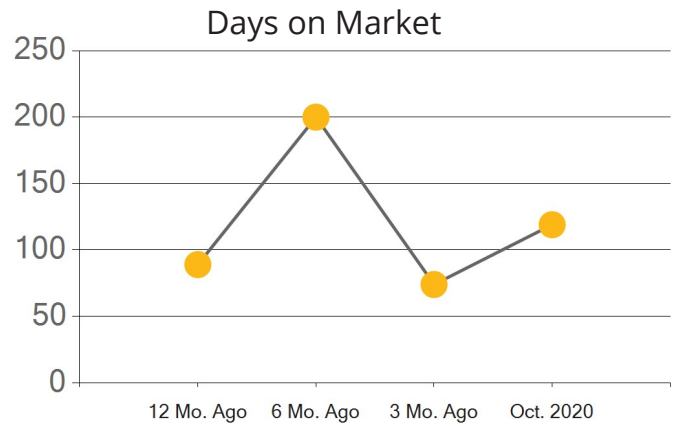
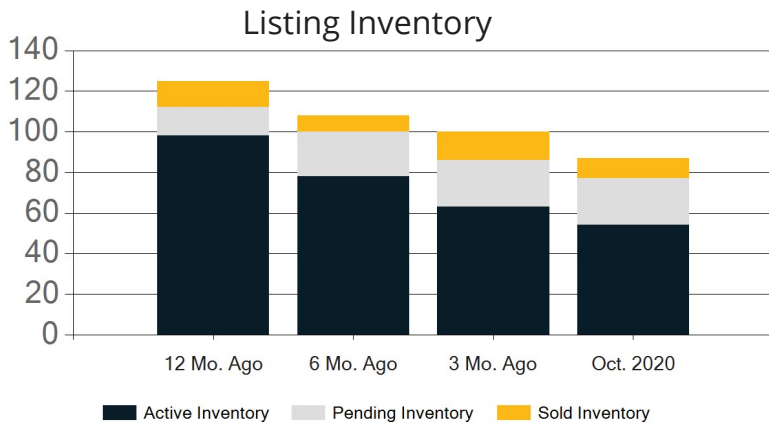


Borrego Springs Market Update

OCTOBER 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	54	23	10	\$290,050	119
3 Mo. Ago	63	23	14	\$196,064	74
6 Mo. Ago	78	22	8	\$173,063	200
12 Mo. Ago	98	14	13	\$148,360	89

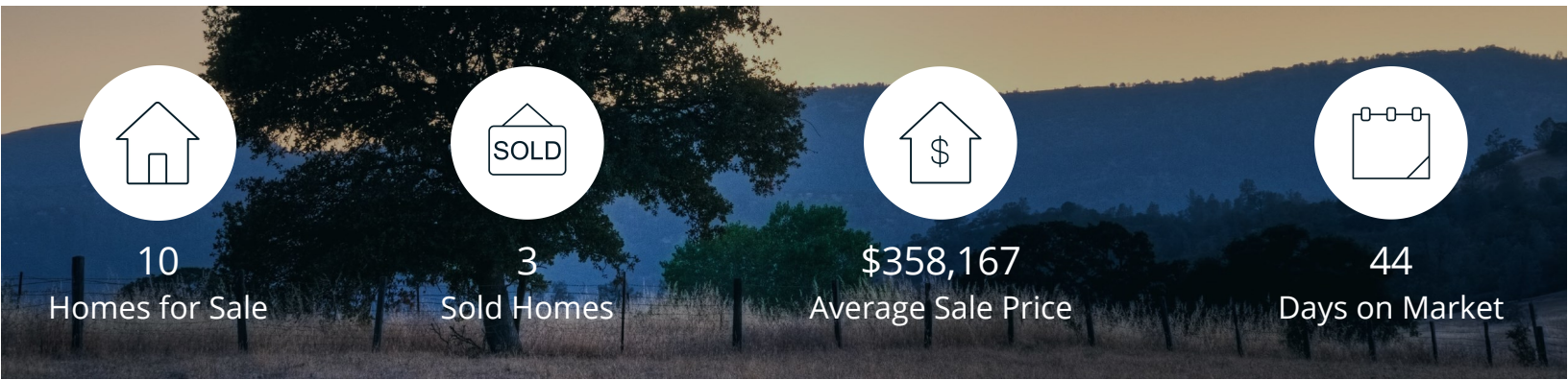


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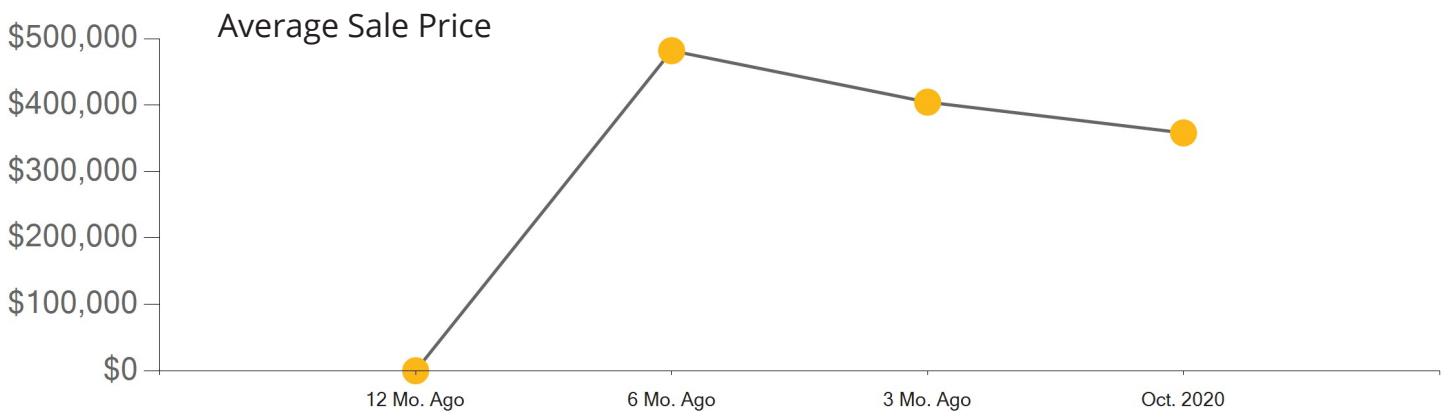
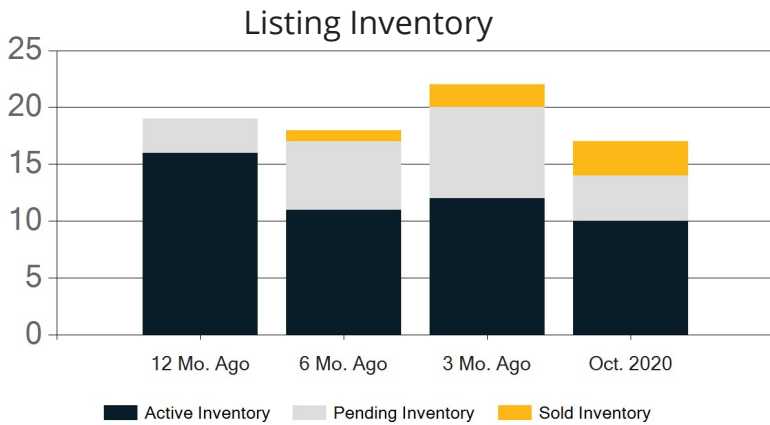
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Boulevard Market Update

OCTOBER 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	10	4	3	\$358,167	44
3 Mo. Ago	12	8	2	\$404,500	14
6 Mo. Ago	11	6	1	\$482,000	324
12 Mo. Ago	16	3	0	\$0	0

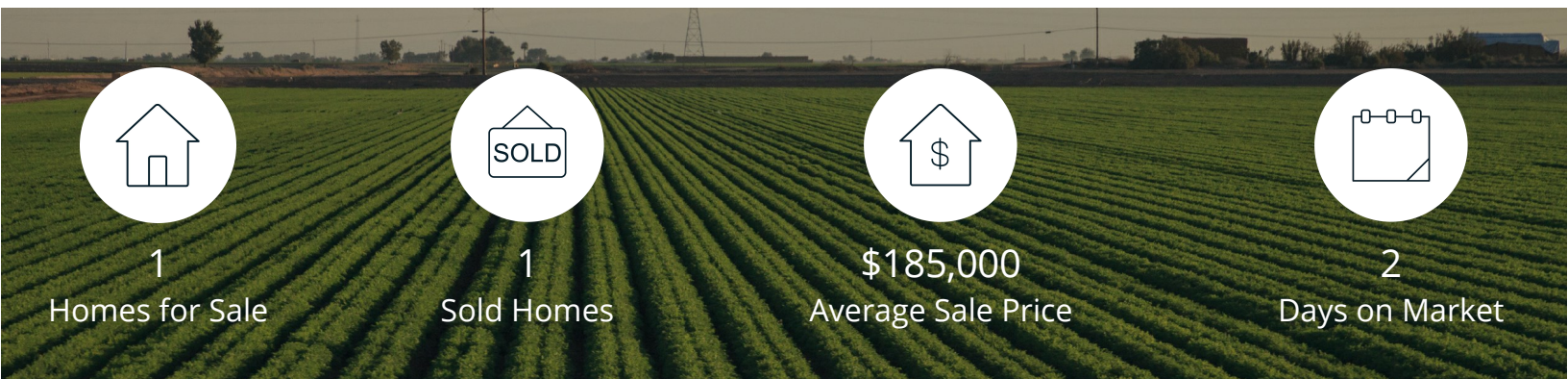


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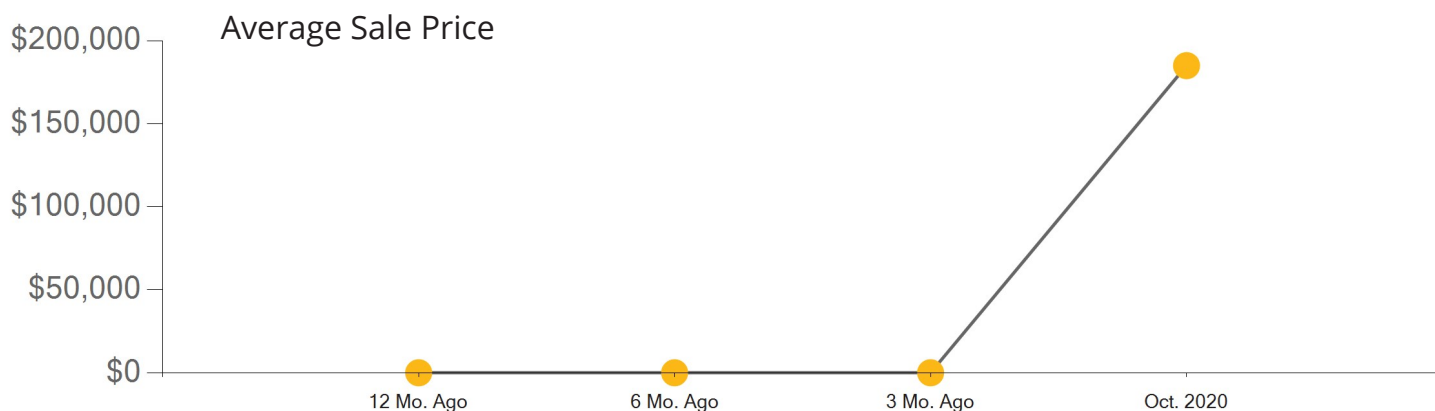
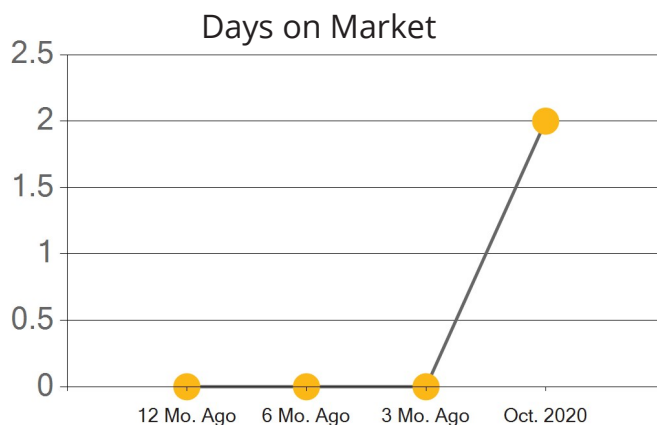
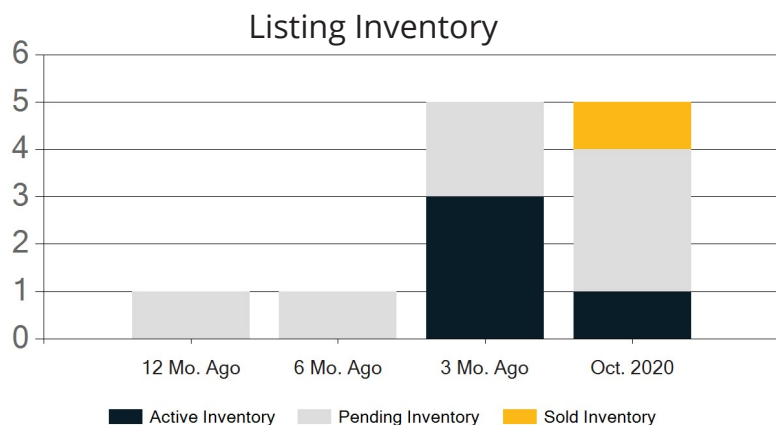
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Calexico Market Update

OCTOBER 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	1	3	1	\$185,000	2
3 Mo. Ago	3	2	0	\$0	0
6 Mo. Ago	0	1	0	\$0	0
12 Mo. Ago	0	1	0	\$0	0



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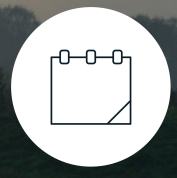
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Homes for Sale



7
Sold Homes



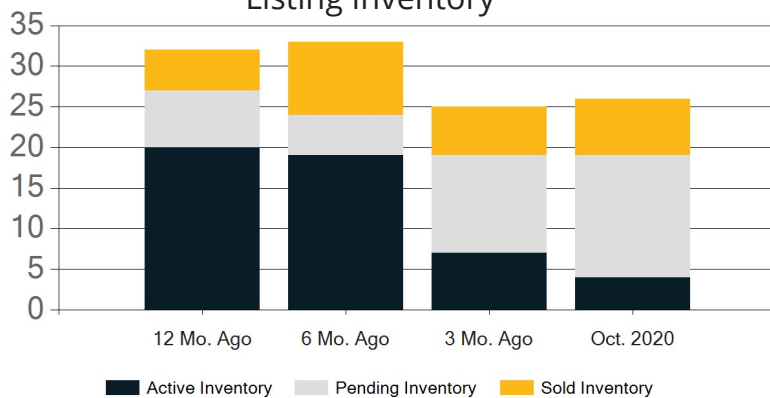
\$369,356
Average Sale Price



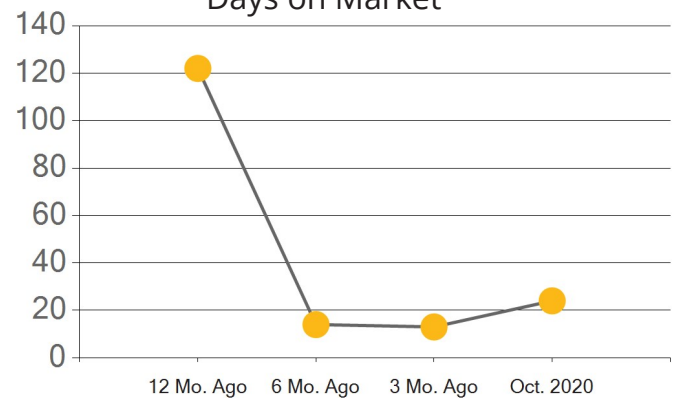
24
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	4	15	7	\$369,356	24
3 Mo. Ago	7	12	6	\$336,900	13
6 Mo. Ago	19	5	9	\$352,889	14
12 Mo. Ago	20	7	5	\$310,780	122

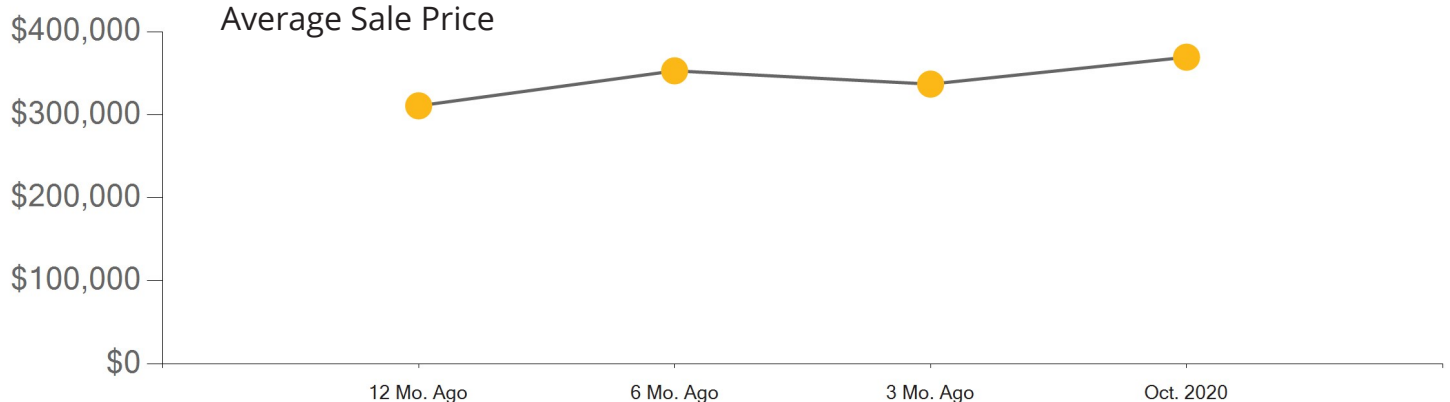
Listing Inventory



Days on Market



Average Sale Price



Cardiff By the Sea Market Update

OCTOBER 2020



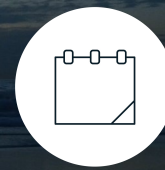
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Homes for Sale



23
Sold Homes

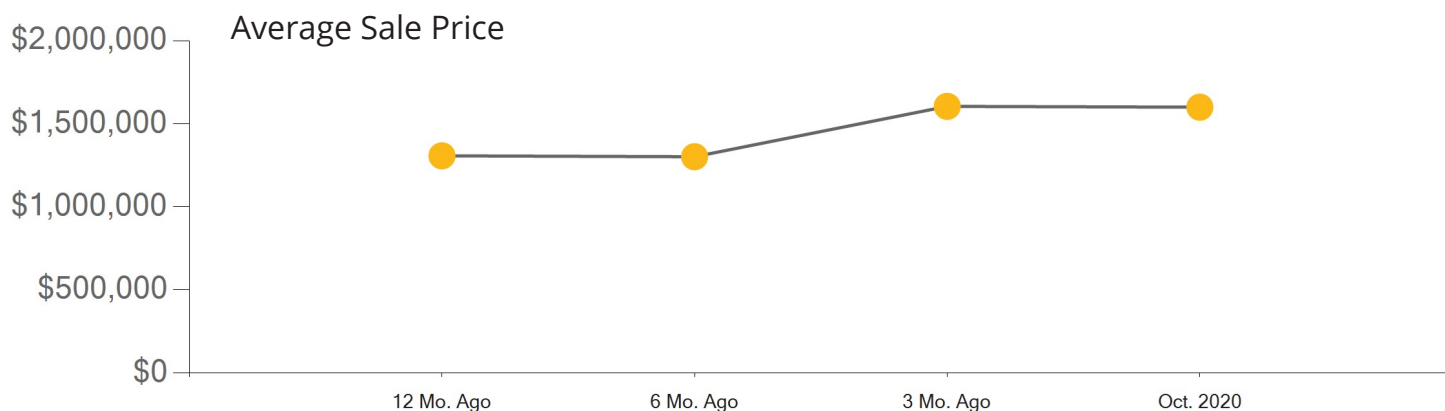
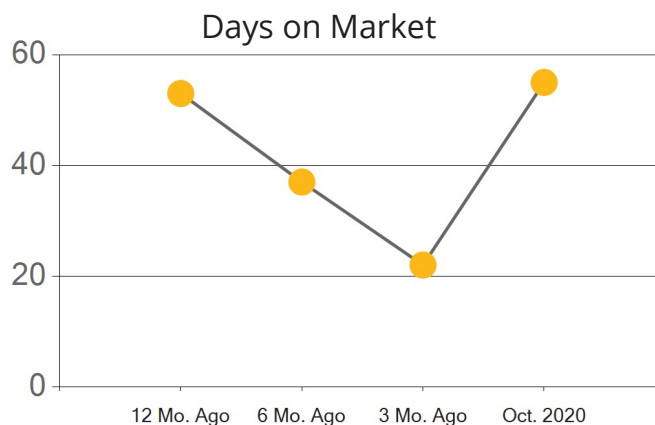
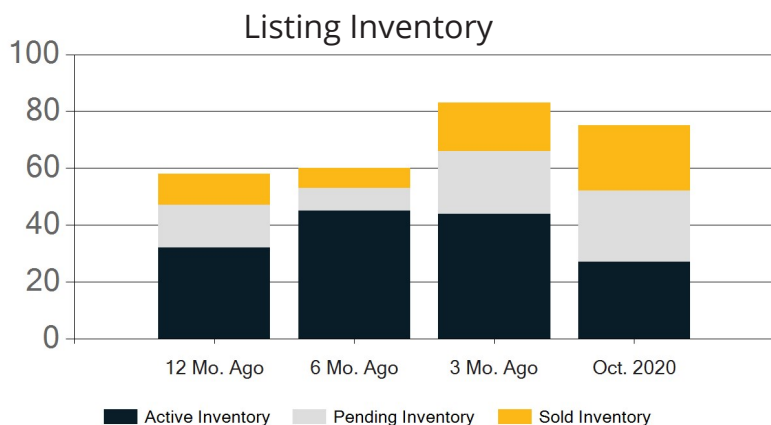


\$1,599,806
Average Sale Price



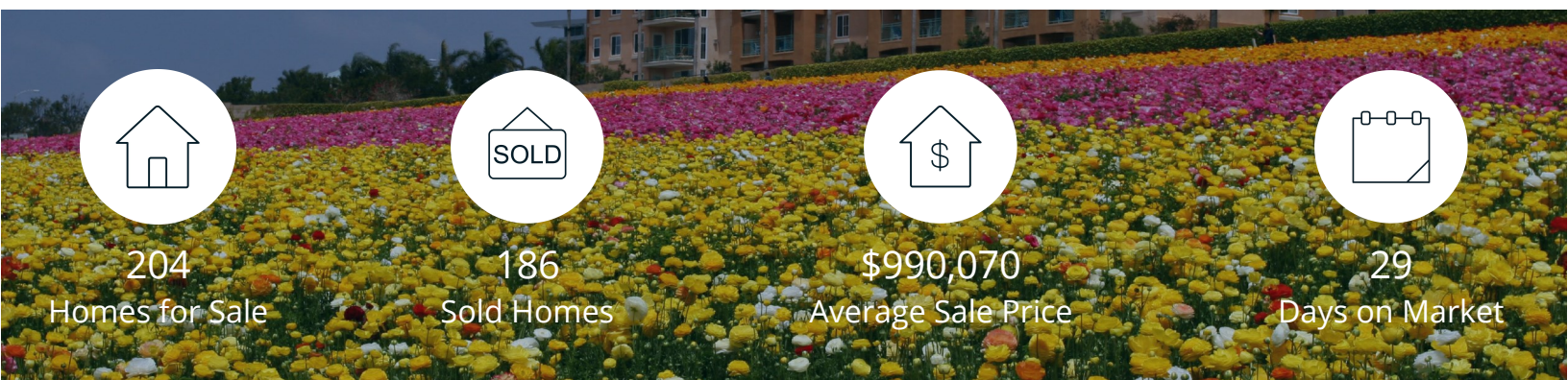
55
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	27	25	23	\$1,599,806	55
3 Mo. Ago	44	22	17	\$1,604,740	22
6 Mo. Ago	45	8	7	\$1,301,429	37
12 Mo. Ago	32	15	11	\$1,306,871	53

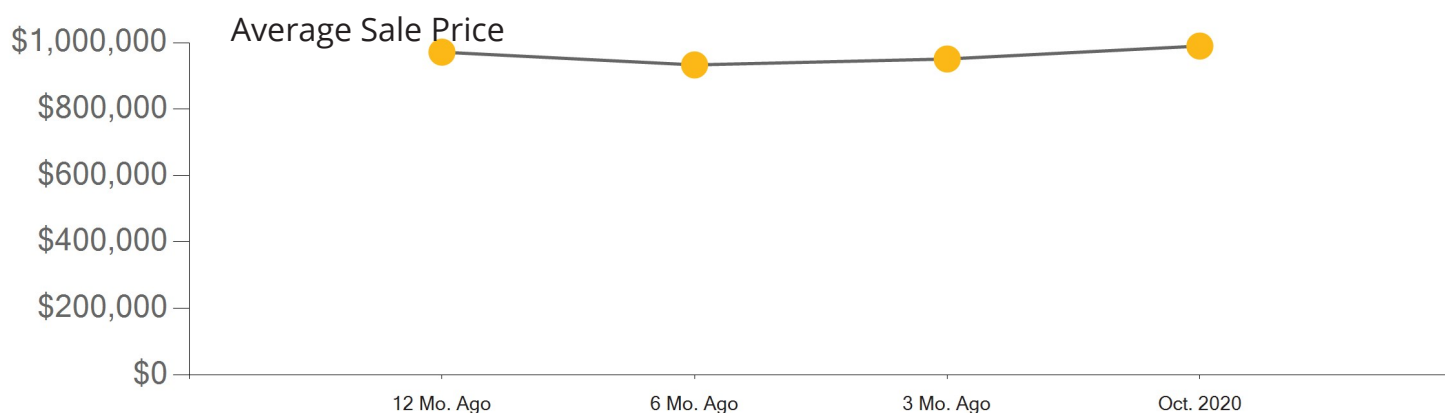
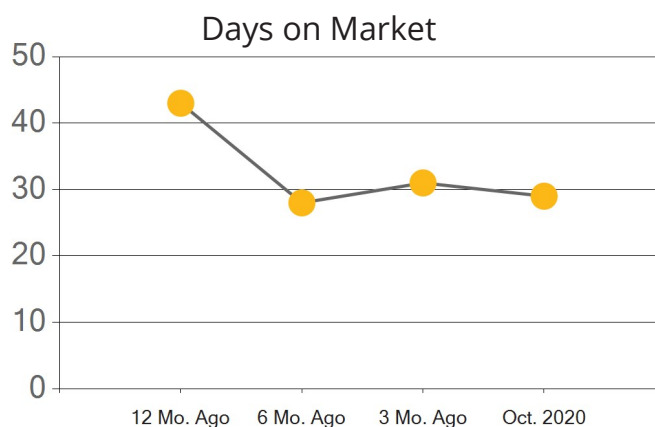
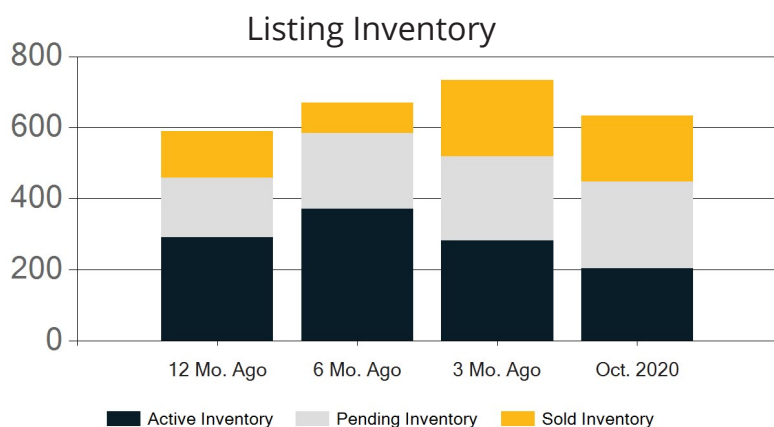


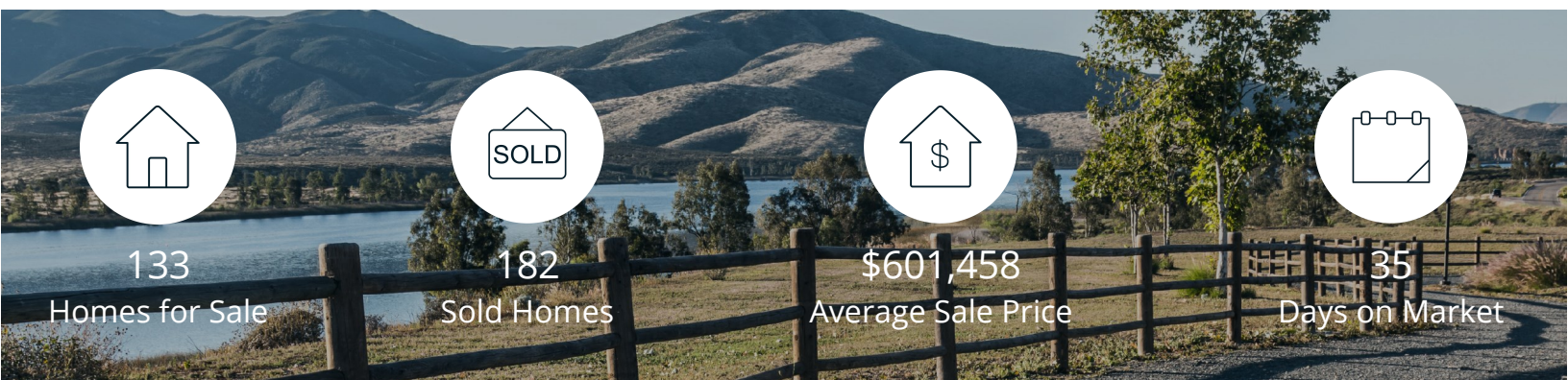
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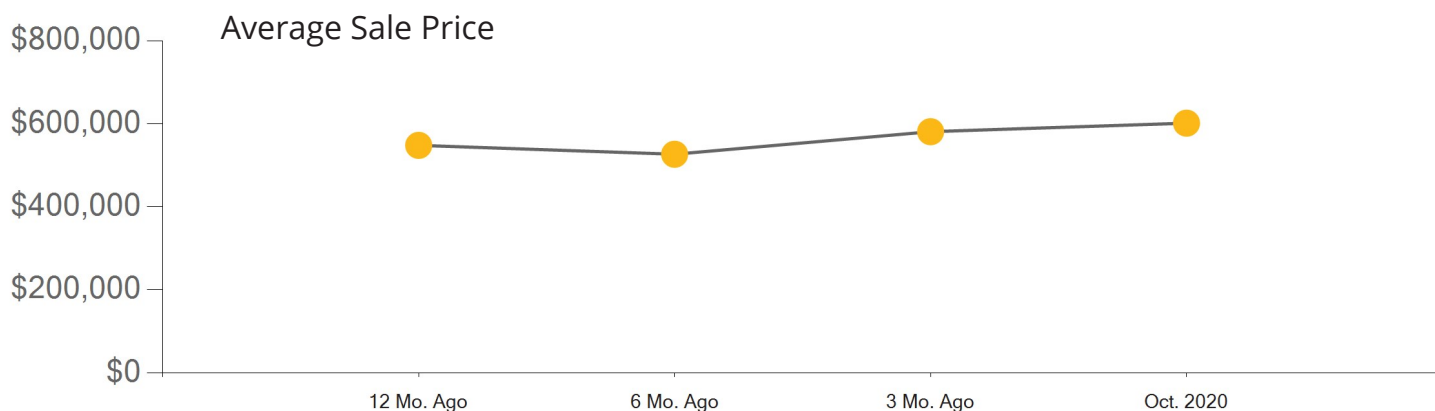
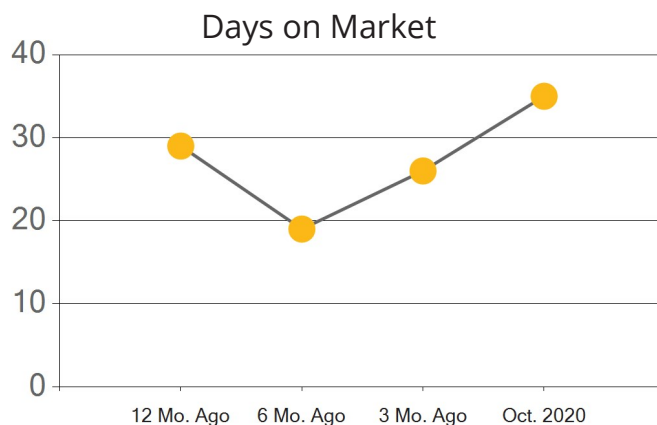
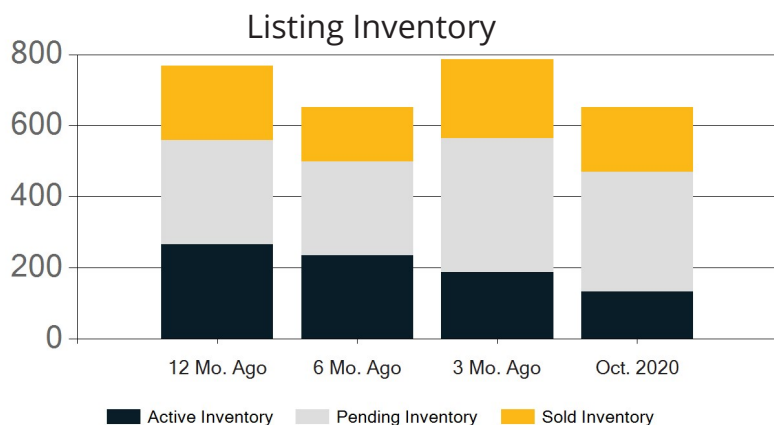


	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	204	244	186	\$990,070	29
3 Mo. Ago	282	236	215	\$951,045	31
6 Mo. Ago	371	214	85	\$933,229	28
12 Mo. Ago	292	166	132	\$971,656	43



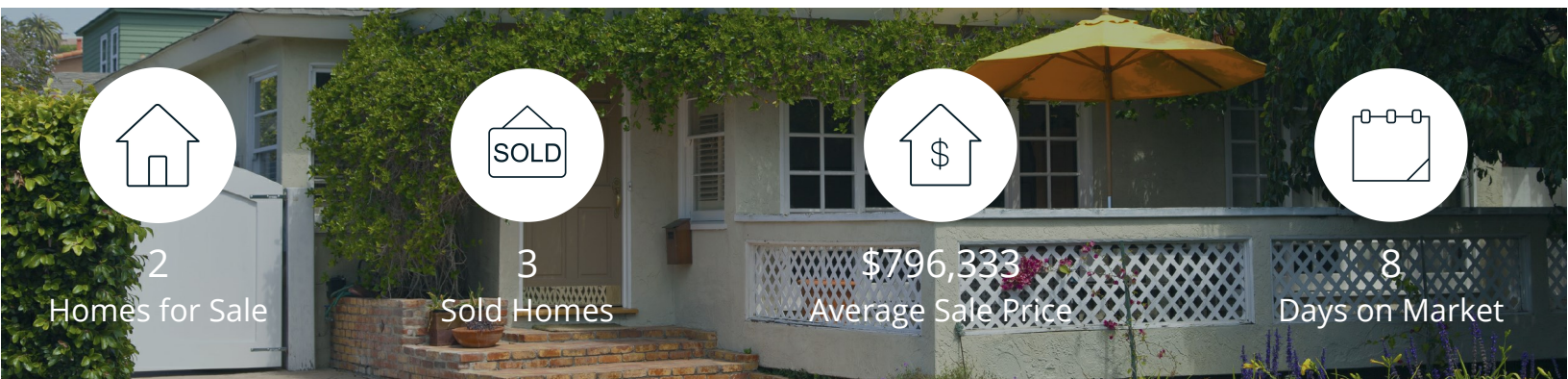


	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	133	337	182	\$601,458	35
3 Mo. Ago	187	378	221	\$580,842	26
6 Mo. Ago	235	264	153	\$526,562	19
12 Mo. Ago	266	293	210	\$547,952	29



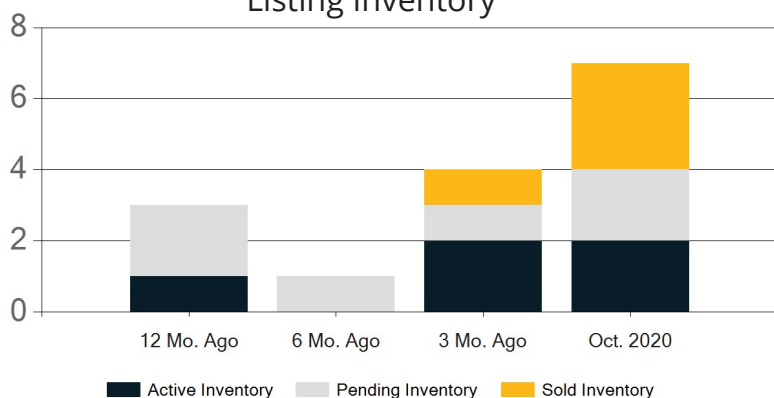
Clairemont Mesa Market Update

OCTOBER 2020

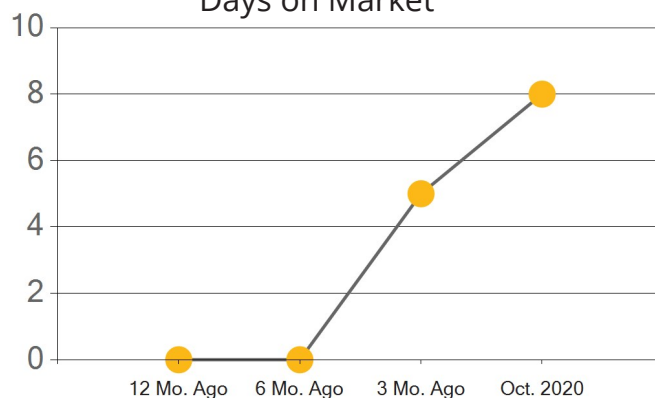


	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	2	2	3	\$796,333	8
3 Mo. Ago	2	1	1	\$775,000	5
6 Mo. Ago	0	1	0	\$0	0
12 Mo. Ago	1	2	0	\$0	0

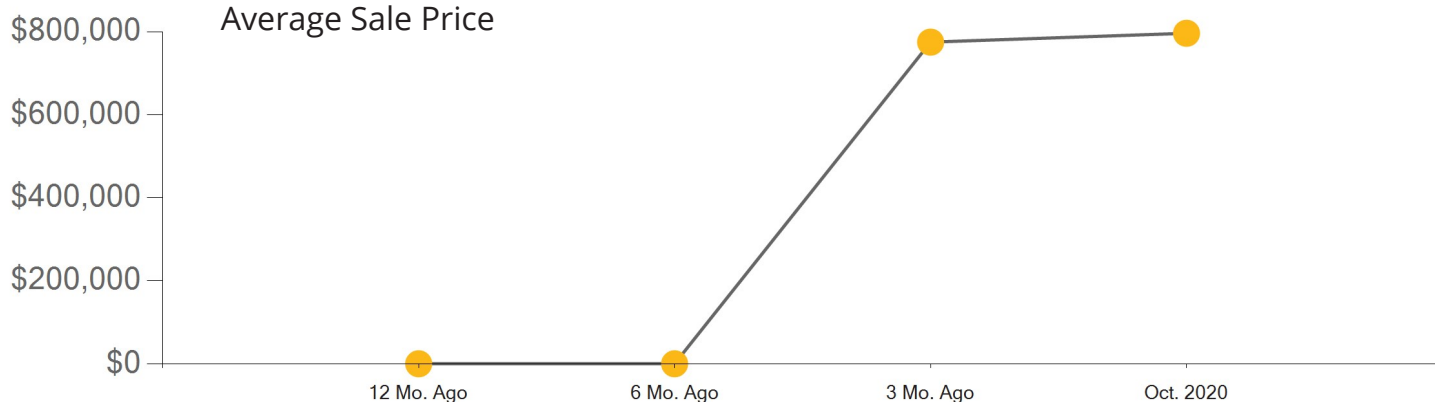
Listing Inventory



Days on Market



Average Sale Price

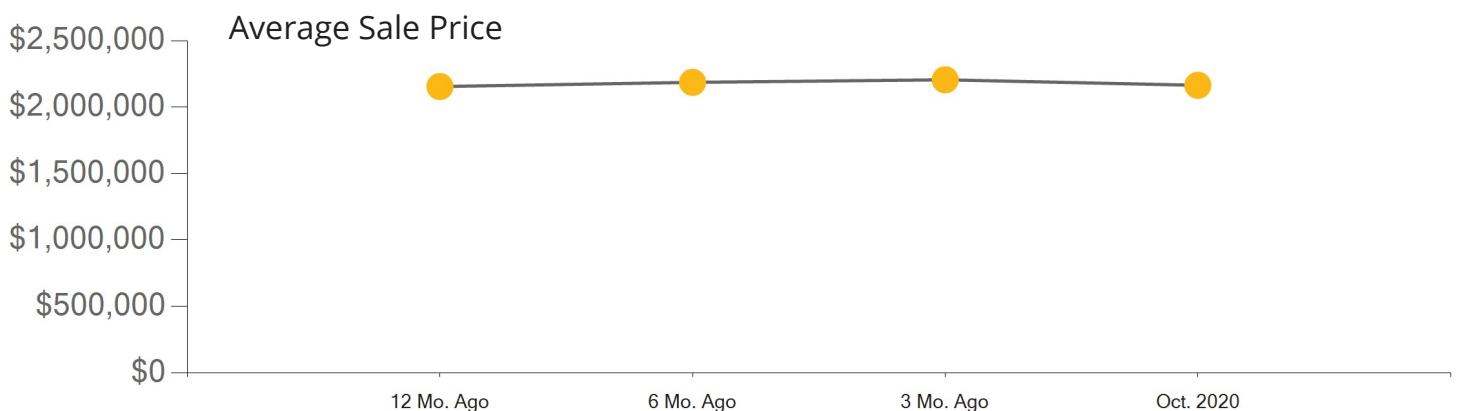
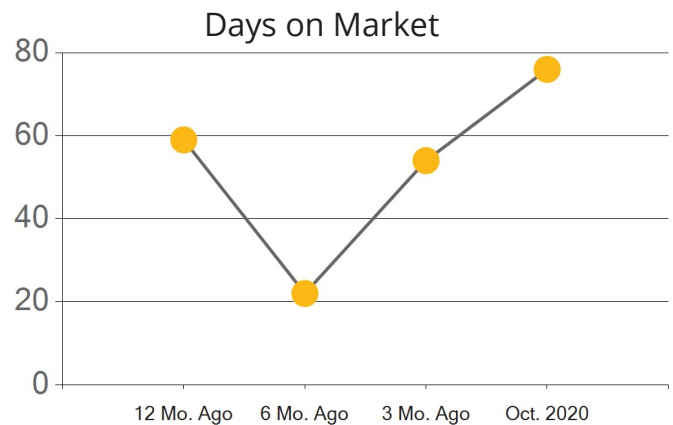
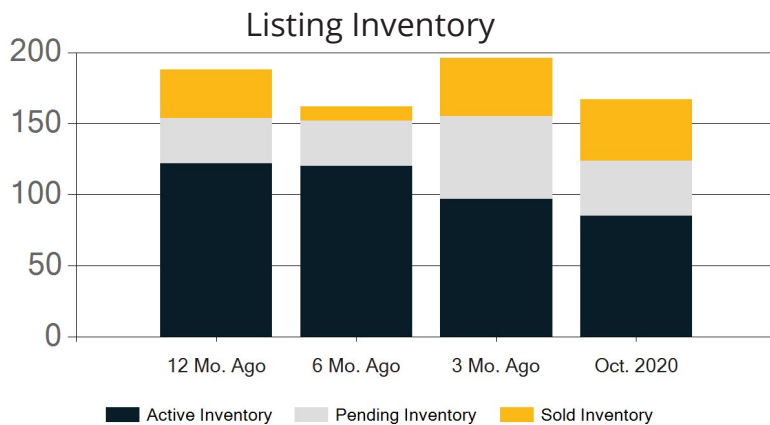


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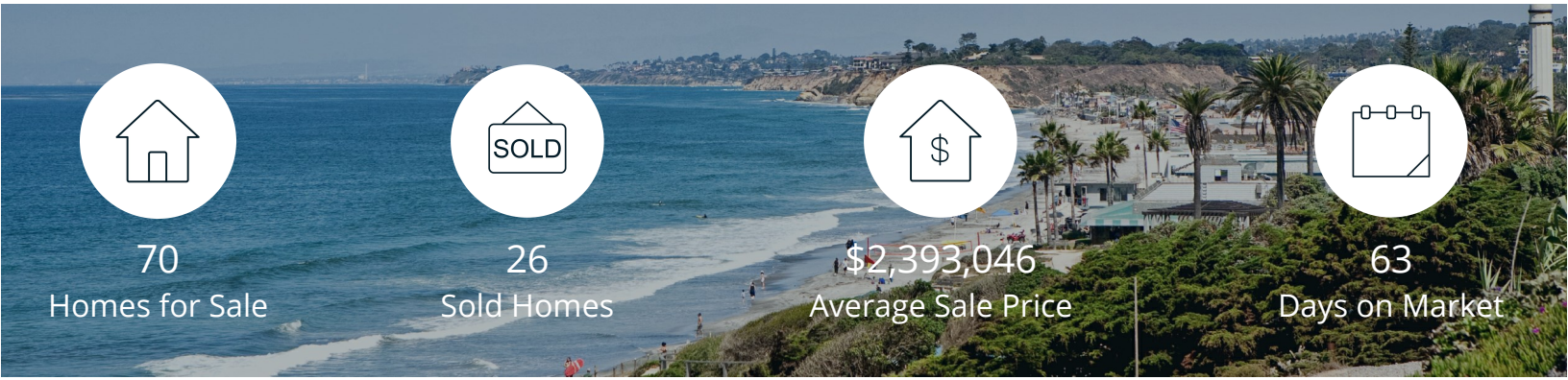


	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	85	39	43	\$2,164,416	76
3 Mo. Ago	97	58	41	\$2,205,983	54
6 Mo. Ago	120	32	10	\$2,186,875	22
12 Mo. Ago	122	32	34	\$2,155,087	59

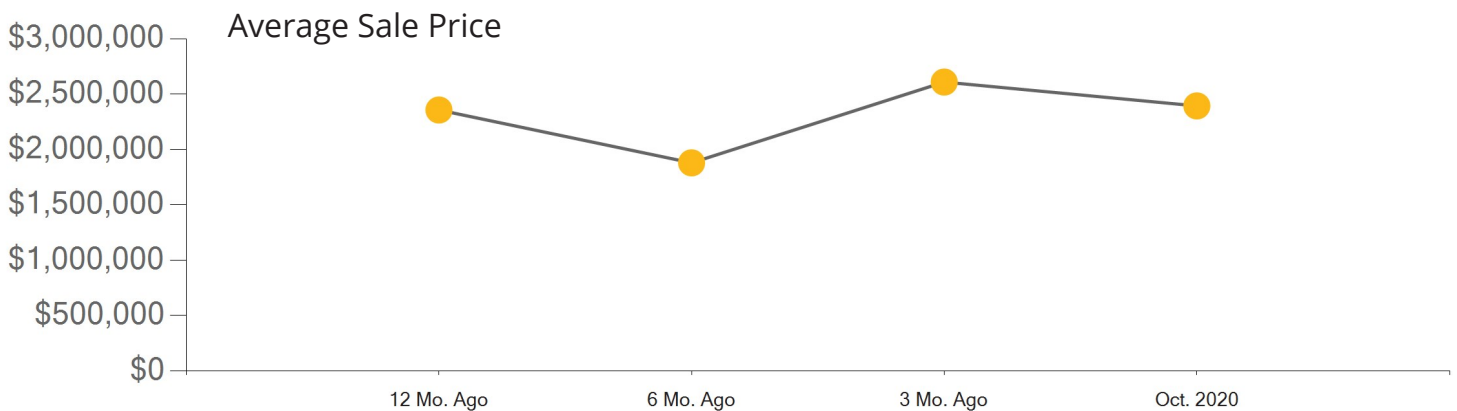
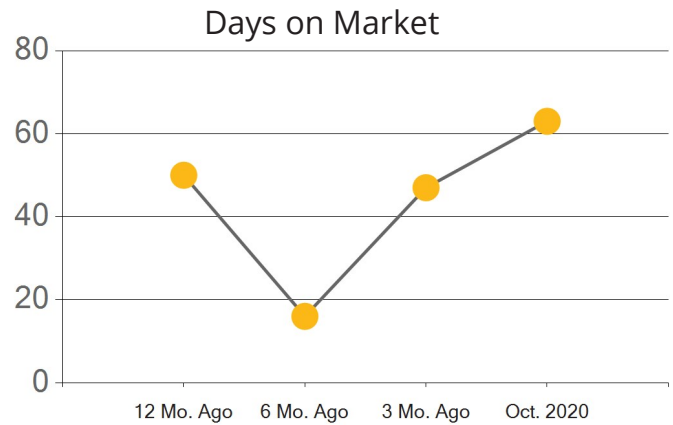
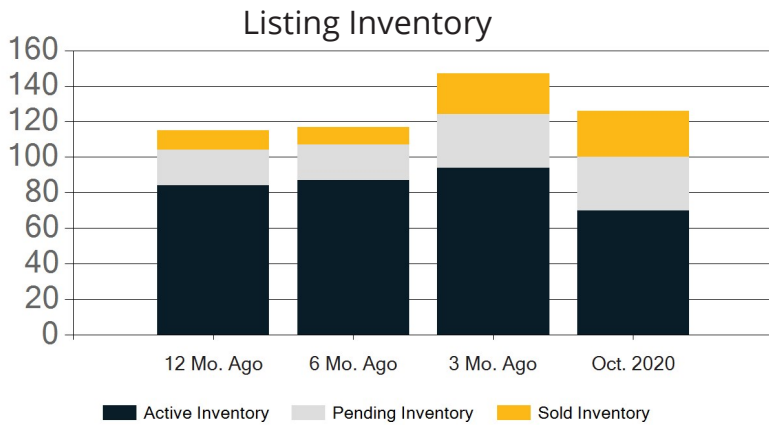


Del Mar Market Update

OCTOBER 2020

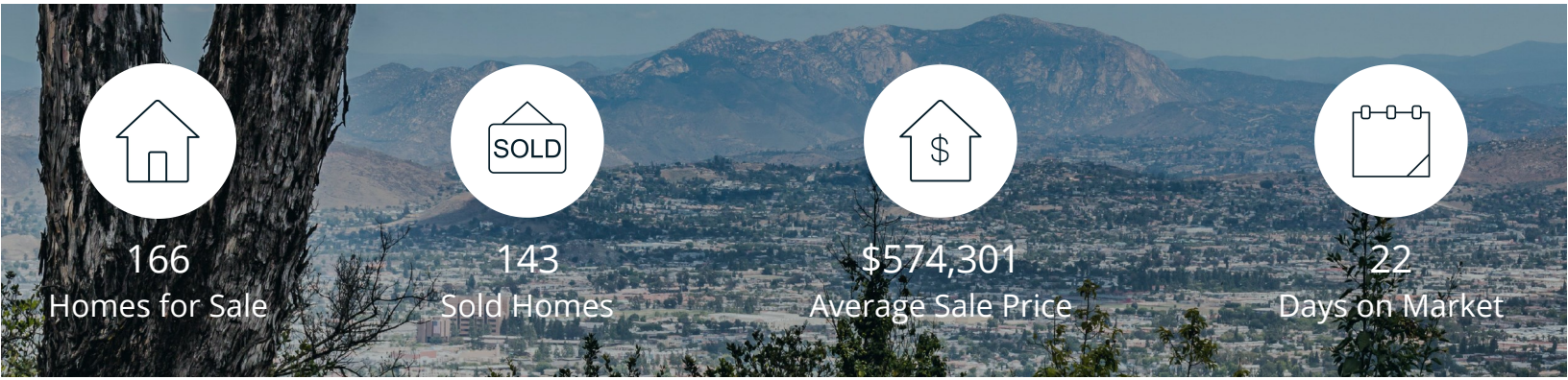


	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	70	30	26	\$2,393,046	63
3 Mo. Ago	94	30	23	\$2,608,587	47
6 Mo. Ago	87	20	10	\$1,878,697	16
12 Mo. Ago	84	20	11	\$2,356,136	50

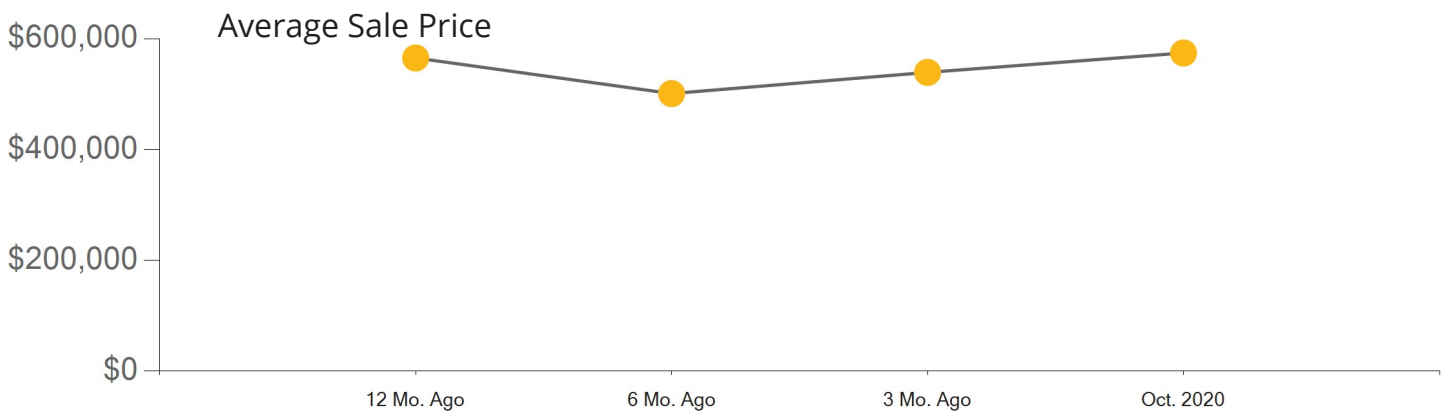
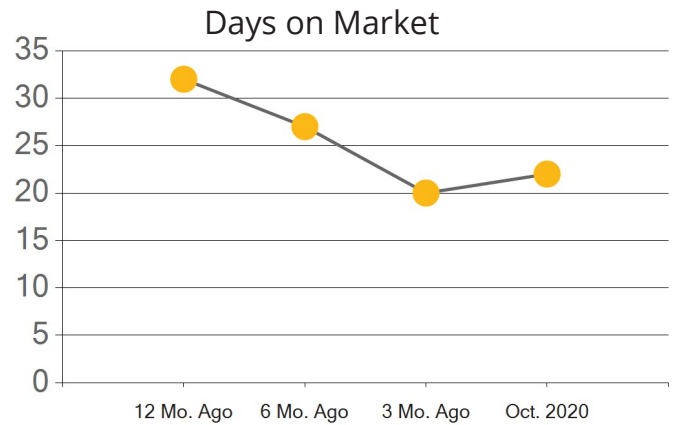
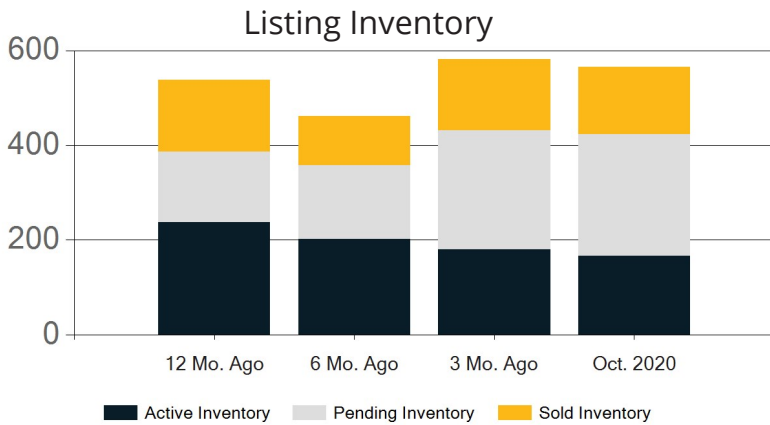


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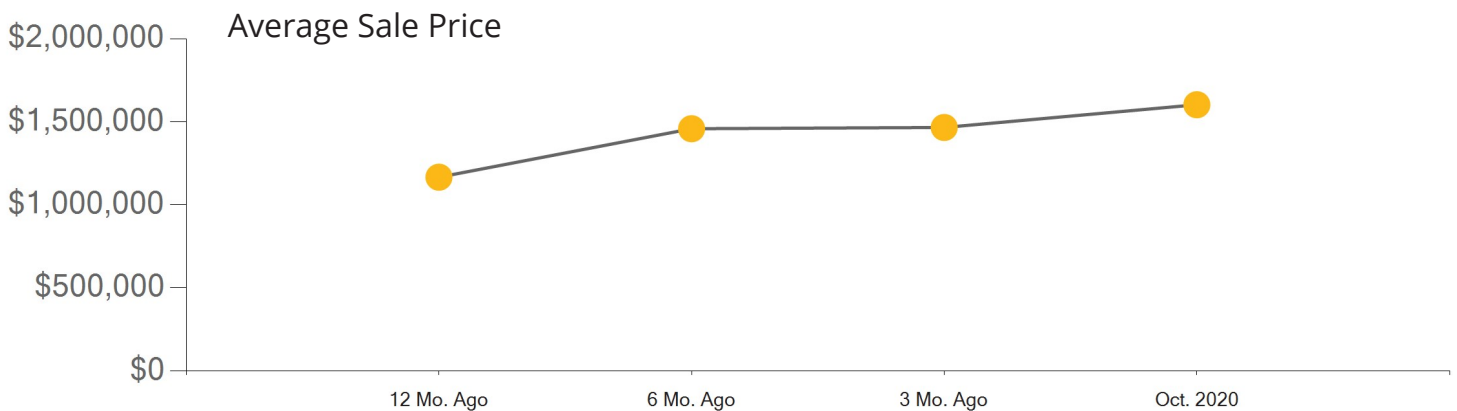
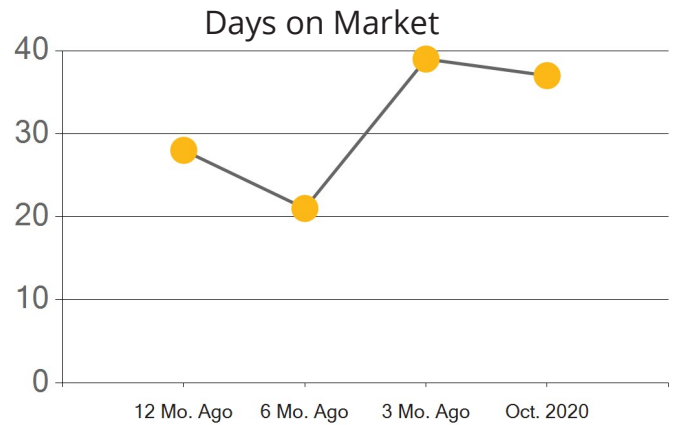
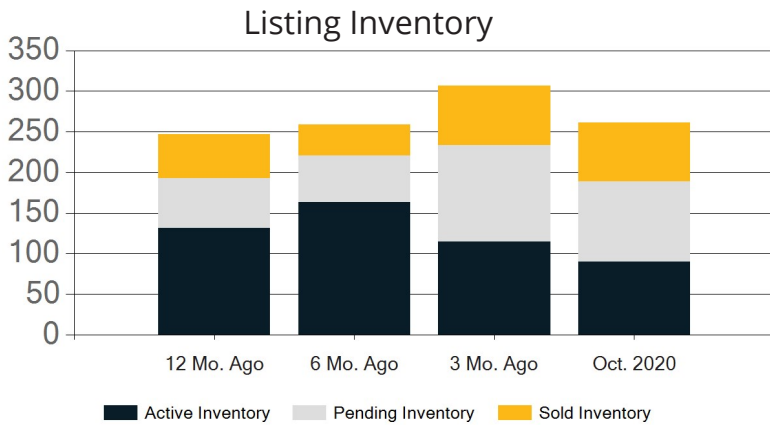


	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	166	257	143	\$574,301	22
3 Mo. Ago	180	251	151	\$539,203	20
6 Mo. Ago	202	156	103	\$500,903	27
12 Mo. Ago	238	148	152	\$565,257	32





	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	90	99	72	\$1,602,581	37
3 Mo. Ago	115	118	74	\$1,465,618	39
6 Mo. Ago	163	58	38	\$1,457,987	21
12 Mo. Ago	131	62	54	\$1,166,100	28

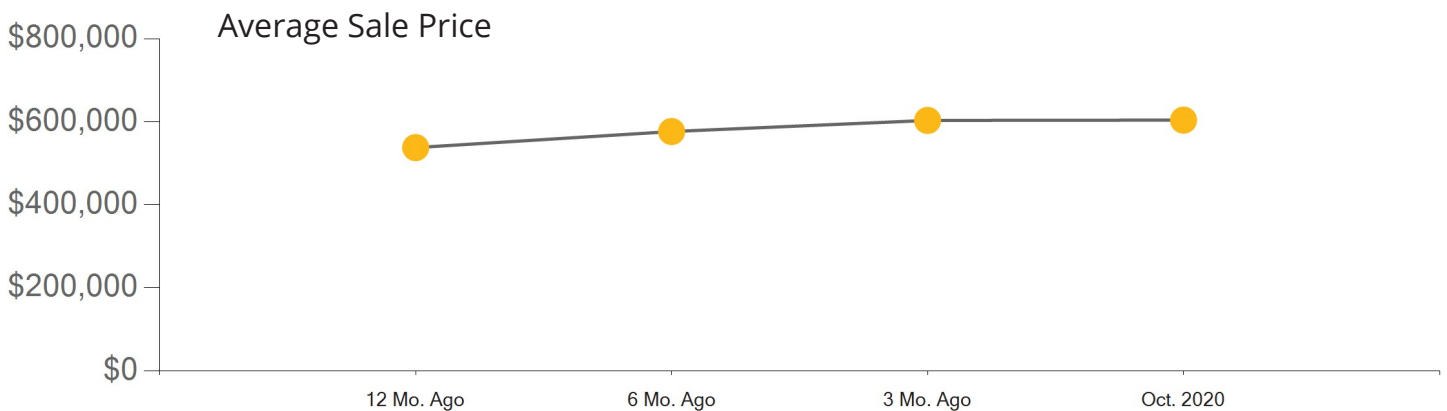
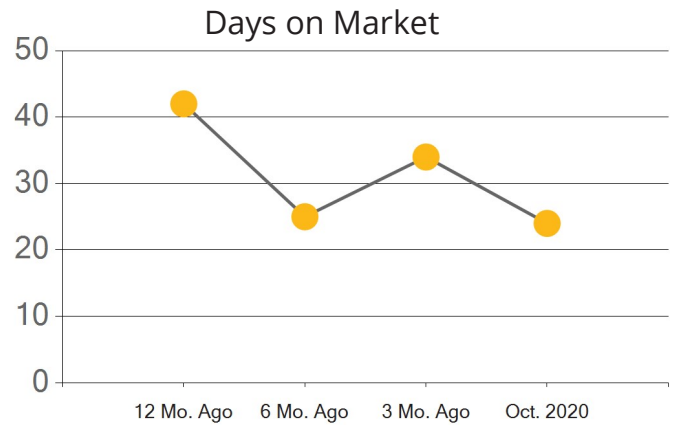
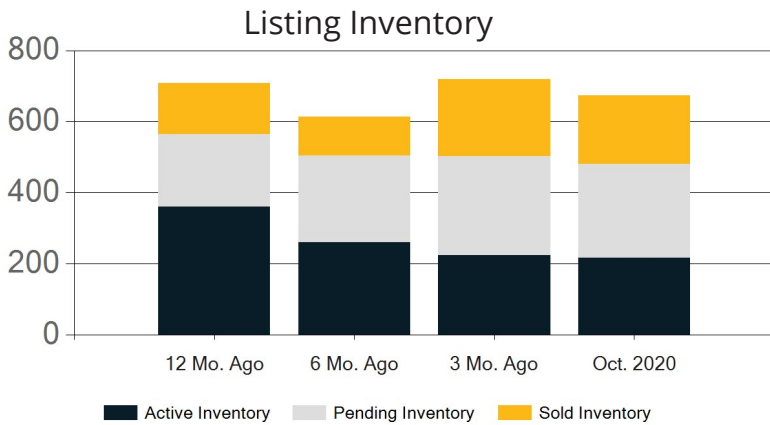


Escondido Market Update

OCTOBER 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	216	265	193	\$603,979	24
3 Mo. Ago	224	279	216	\$603,157	34
6 Mo. Ago	261	244	109	\$576,427	25
12 Mo. Ago	361	204	143	\$537,758	42

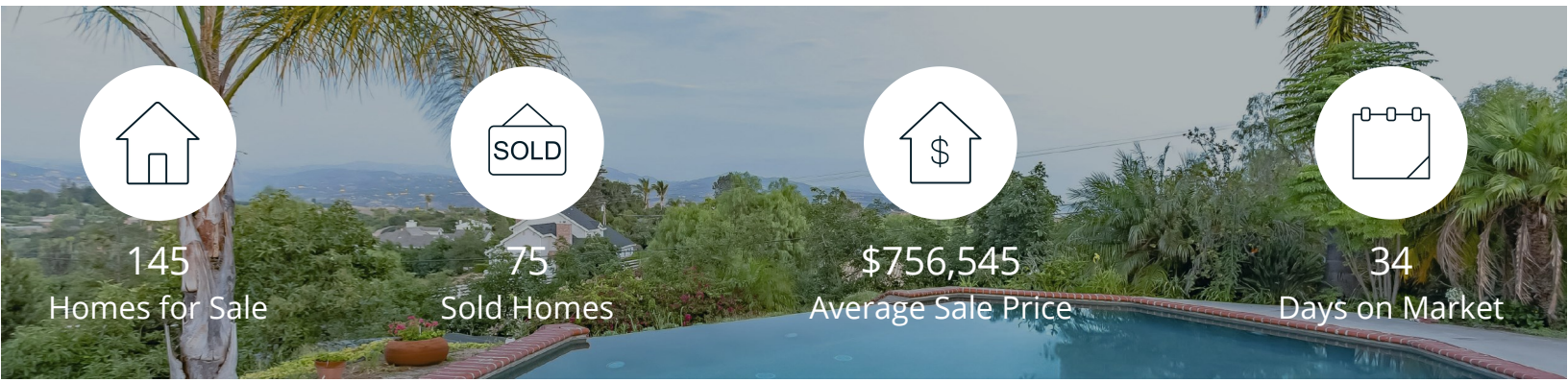


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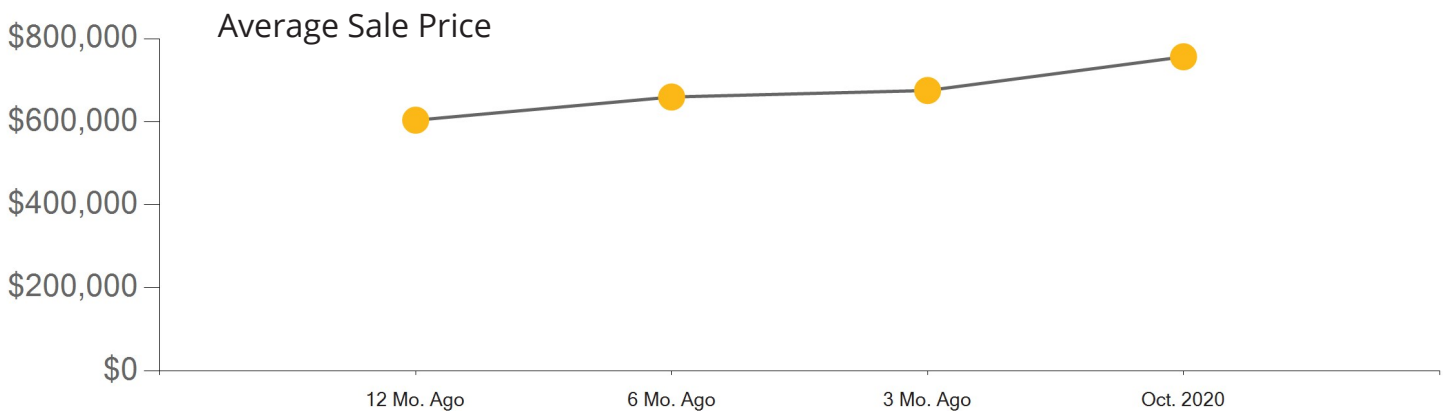
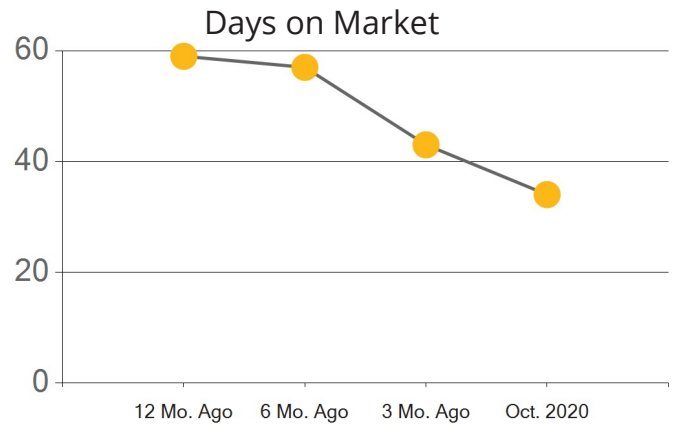
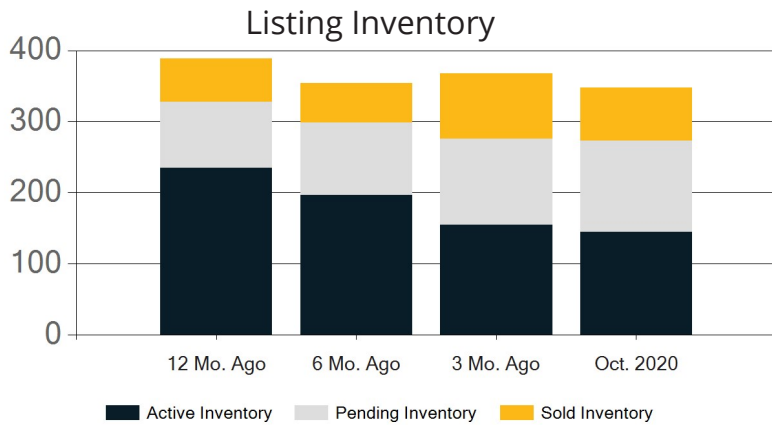
FIRSTTEAM
REAL ESTATE

Fallbrook Market Update

OCTOBER 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	145	128	75	\$756,545	34
3 Mo. Ago	155	121	92	\$675,262	43
6 Mo. Ago	197	102	55	\$659,593	57
12 Mo. Ago	235	93	61	\$603,750	59

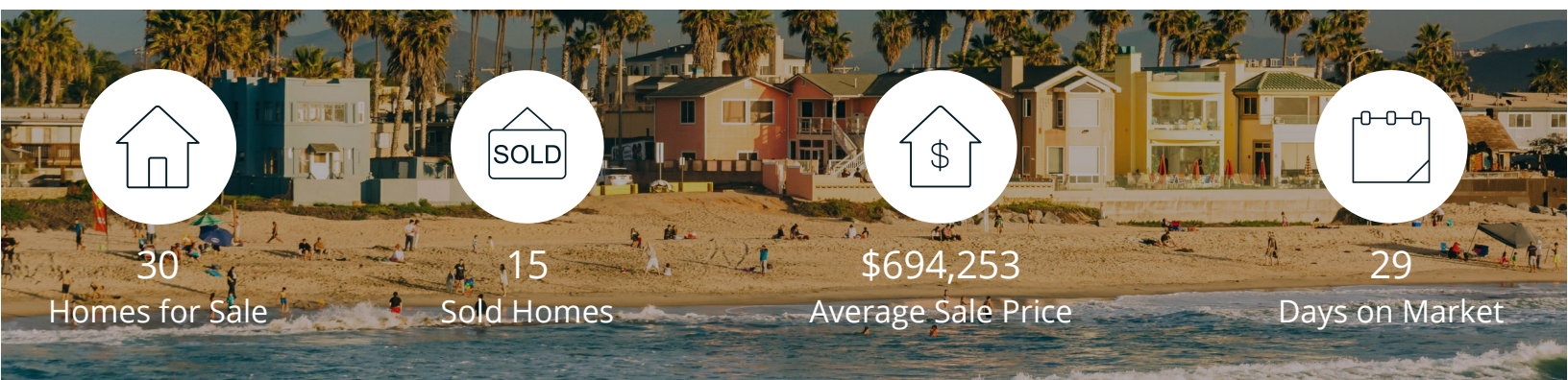


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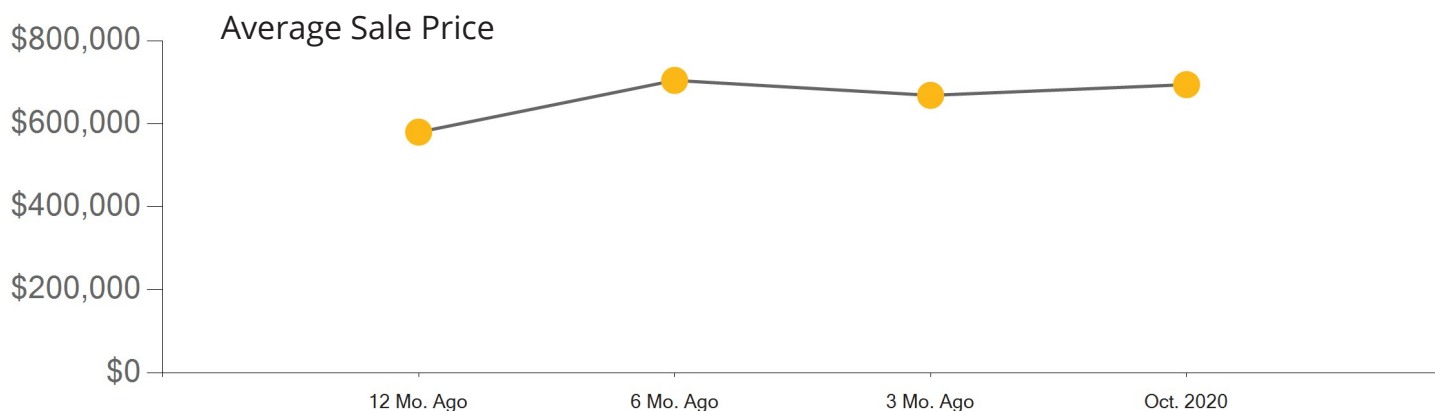
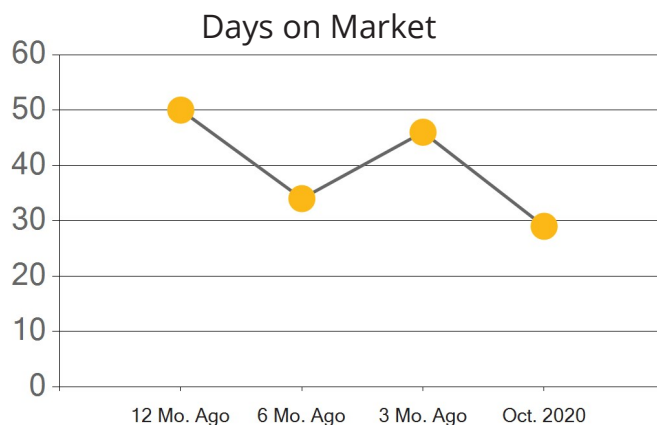
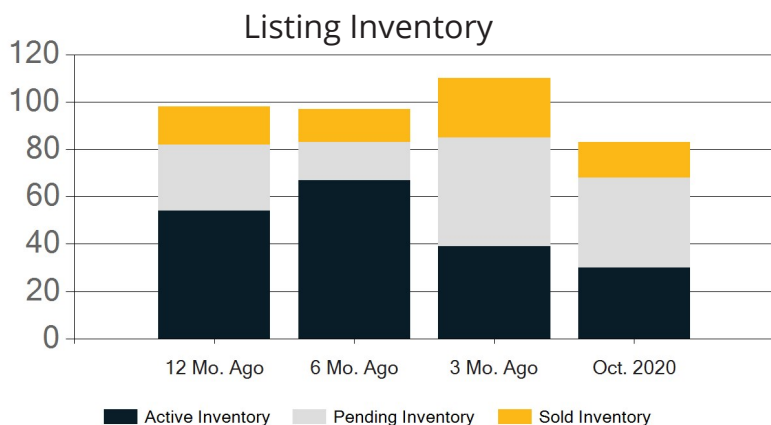
FIRSTTEAM
REAL ESTATE

Imperial Beach Market Update

OCTOBER 2020

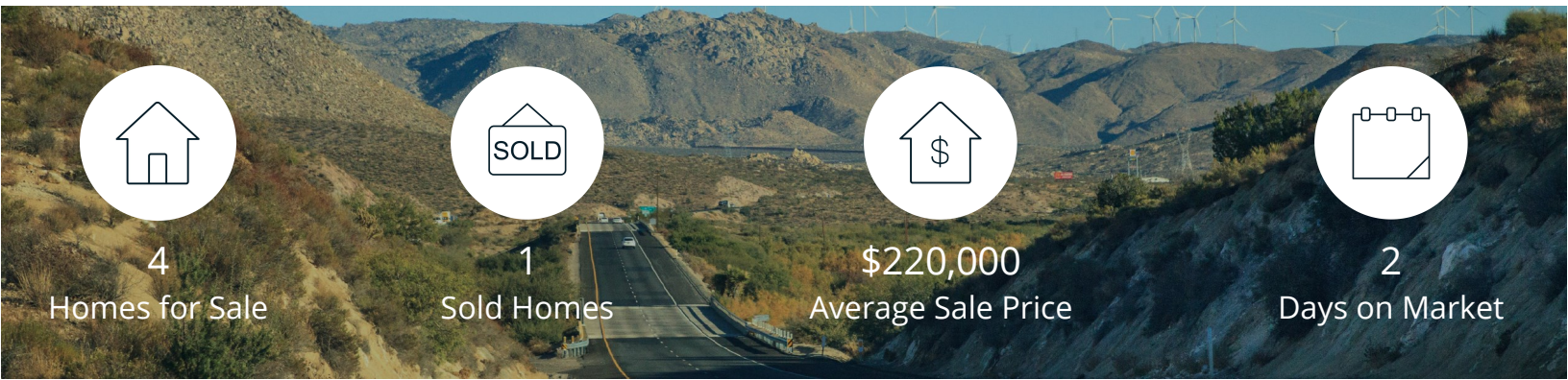


	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	30	38	15	\$694,253	29
3 Mo. Ago	39	46	25	\$668,356	46
6 Mo. Ago	67	16	14	\$704,446	34
12 Mo. Ago	54	28	16	\$579,781	50

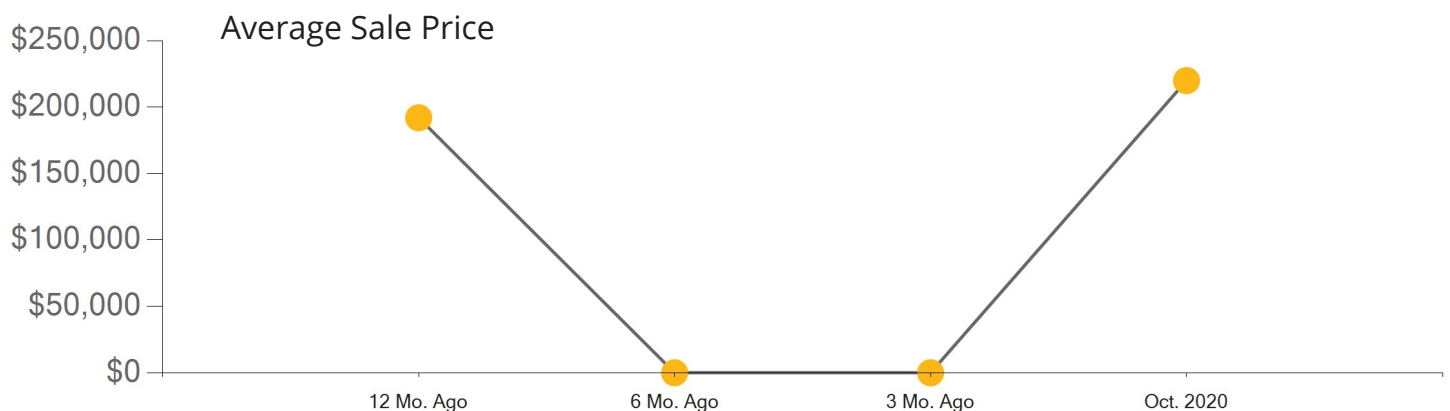
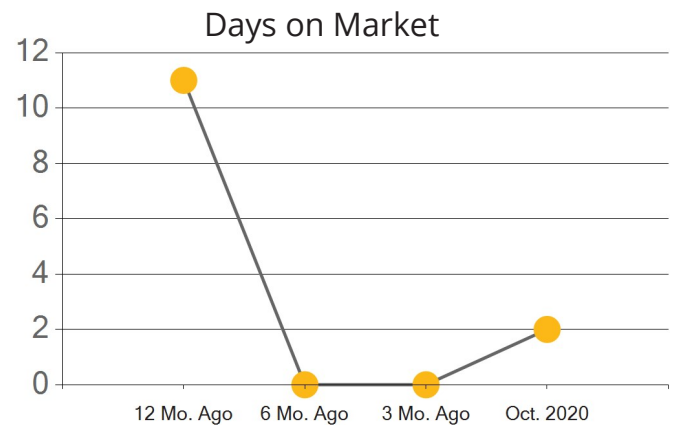
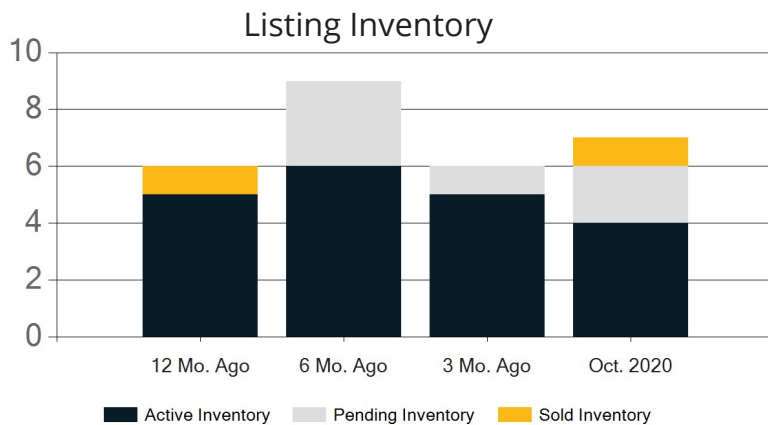


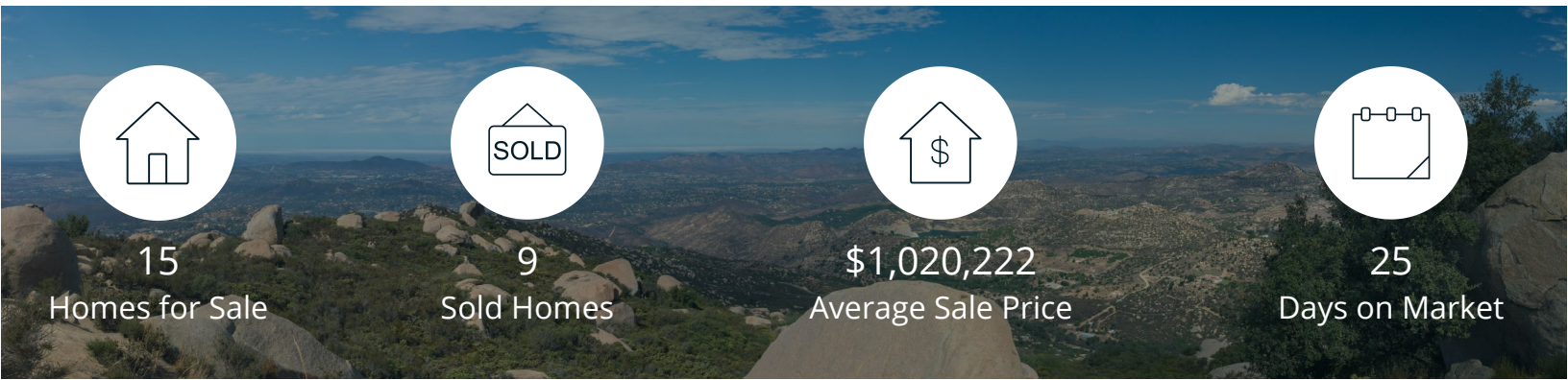
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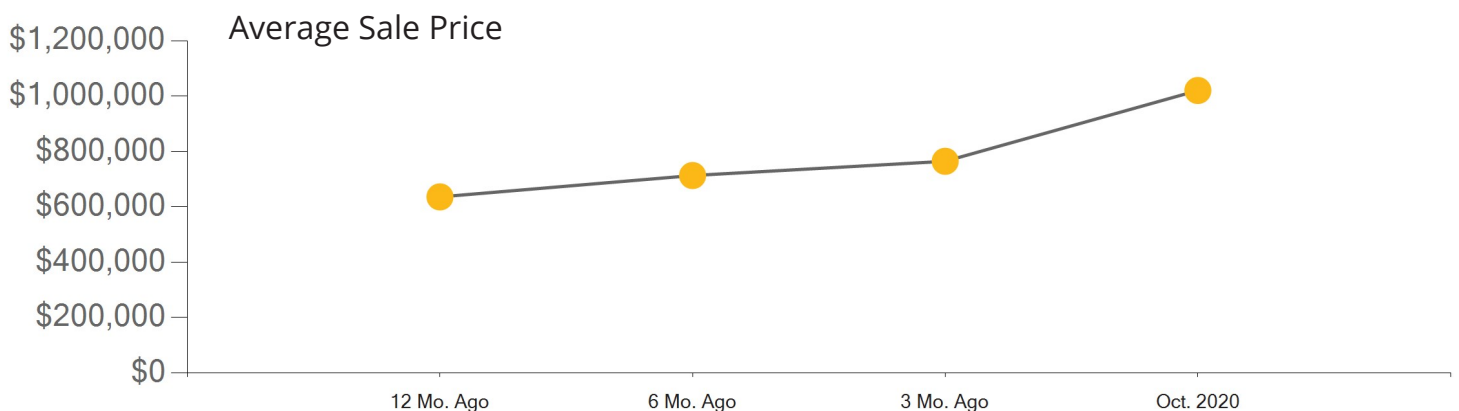
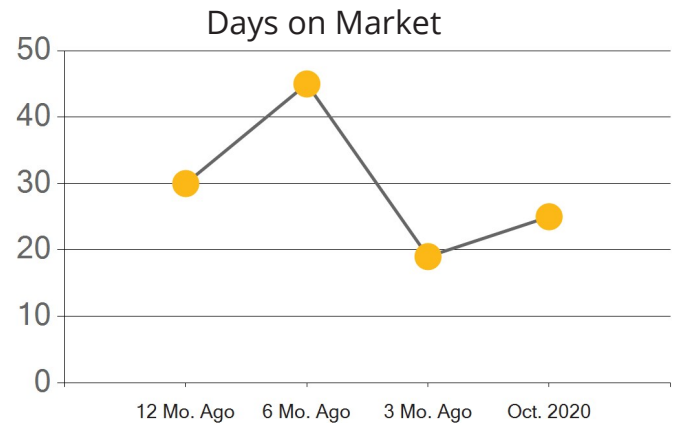
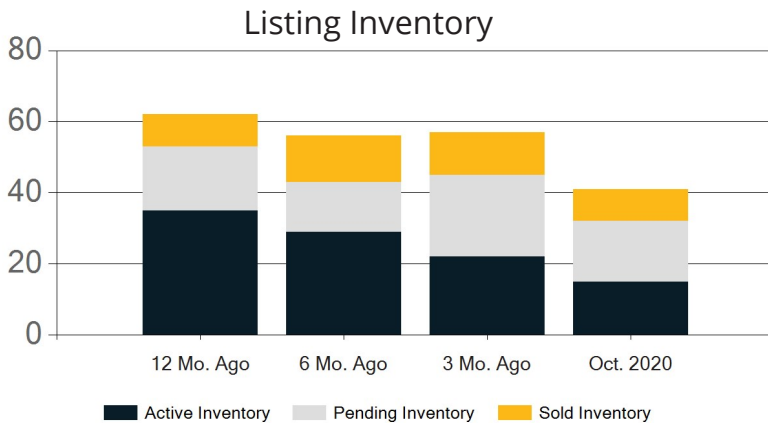


	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	4	2	1	\$220,000	2
3 Mo. Ago	5	1	0	\$0	0
6 Mo. Ago	6	3	0	\$0	0
12 Mo. Ago	5	0	1	\$192,000	11





	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	15	17	9	\$1,020,222	25
3 Mo. Ago	22	23	12	\$764,375	19
6 Mo. Ago	29	14	13	\$712,866	45
12 Mo. Ago	35	18	9	\$635,722	30





26
Homes for Sale



7
Sold Homes



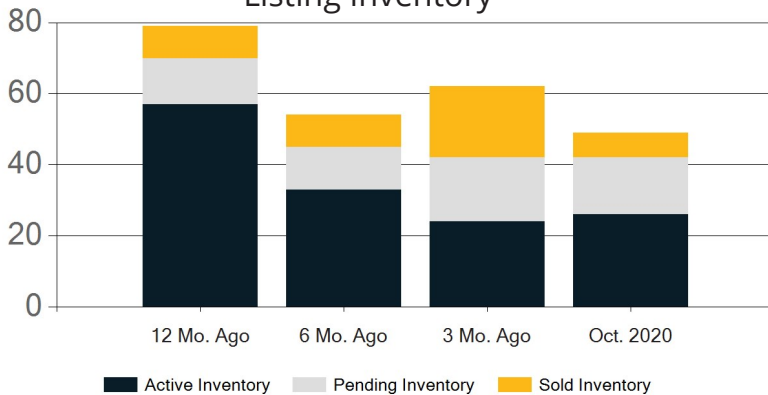
\$896,714
Average Sale Price



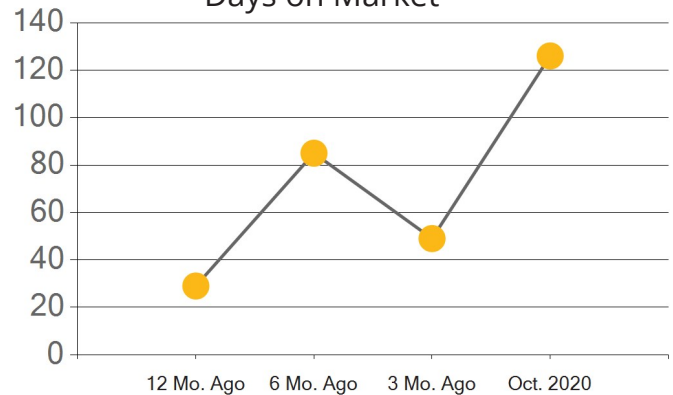
126
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	26	16	7	\$896,714	126
3 Mo. Ago	24	18	20	\$460,755	49
6 Mo. Ago	33	12	9	\$599,111	85
12 Mo. Ago	57	13	9	\$352,756	29

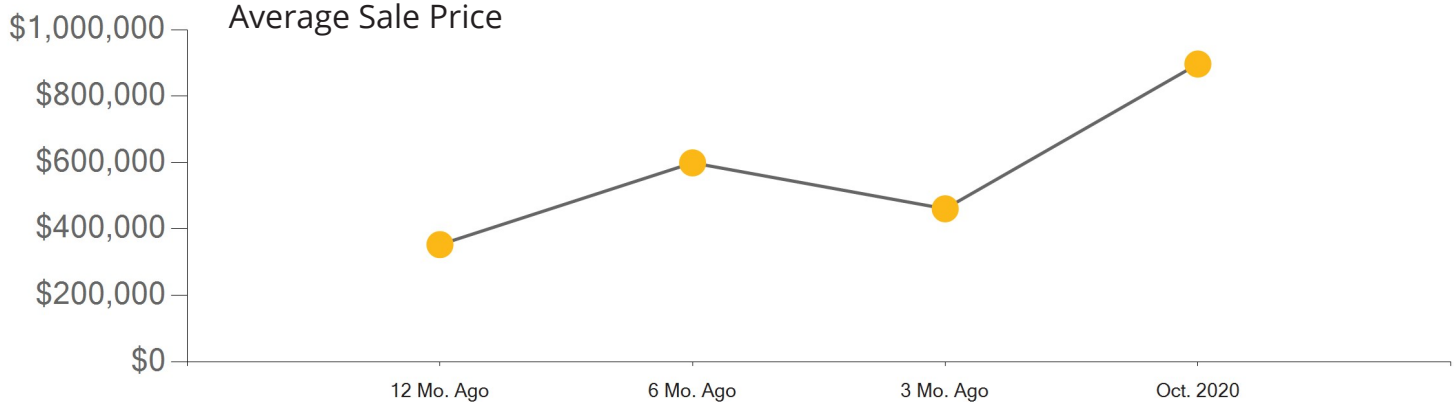
Listing Inventory

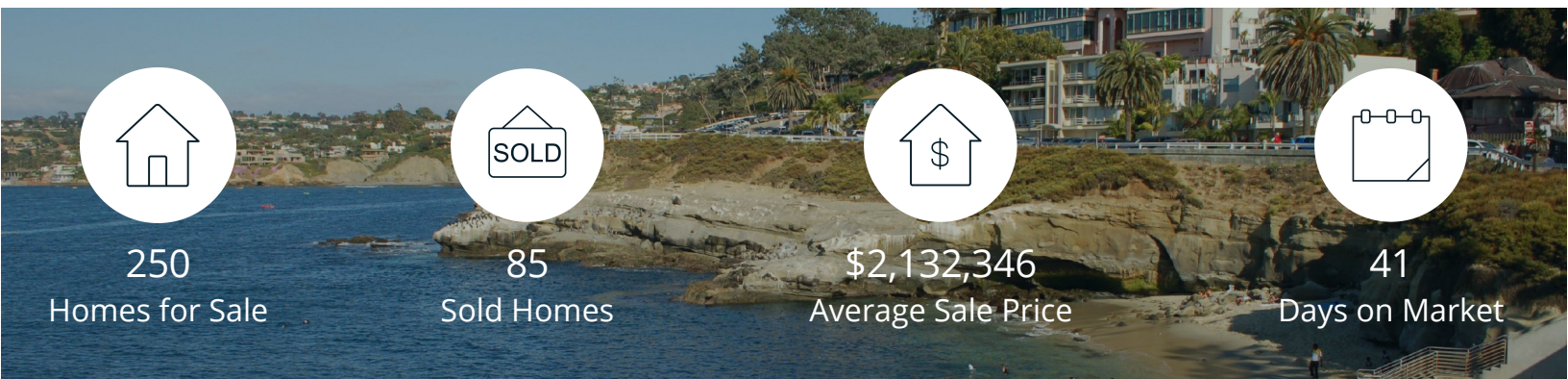


Days on Market

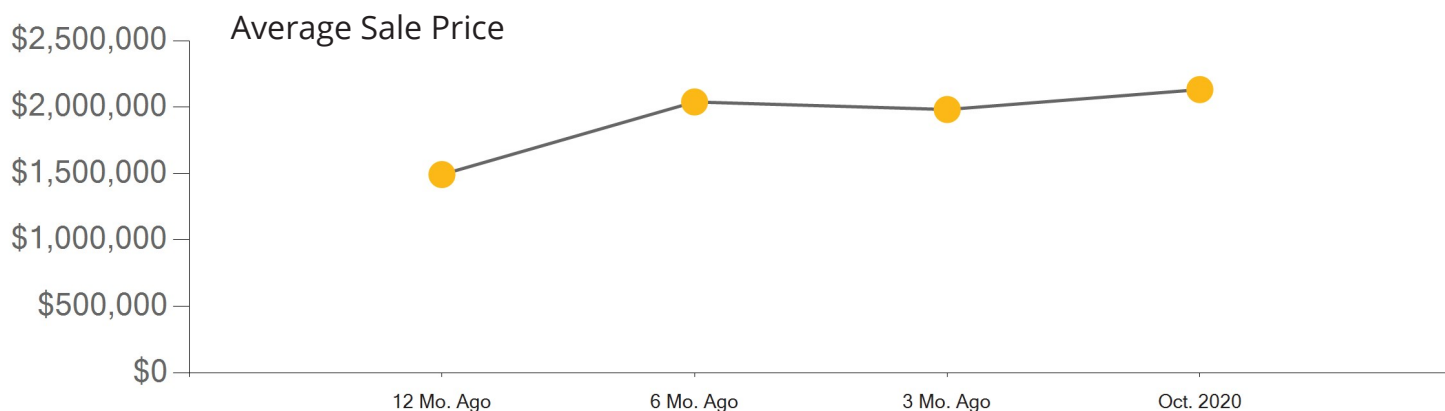
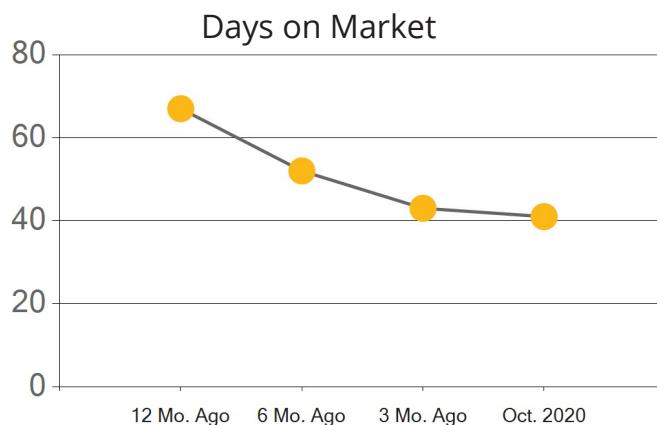
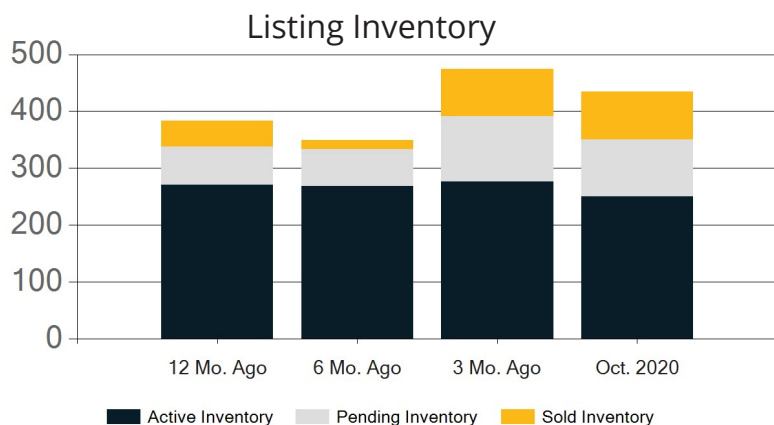


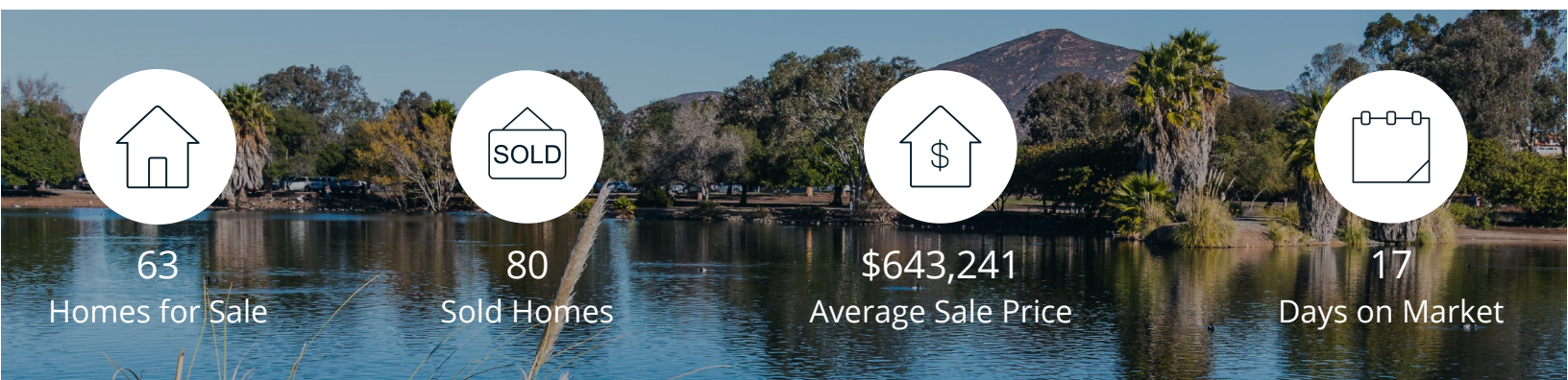
Average Sale Price



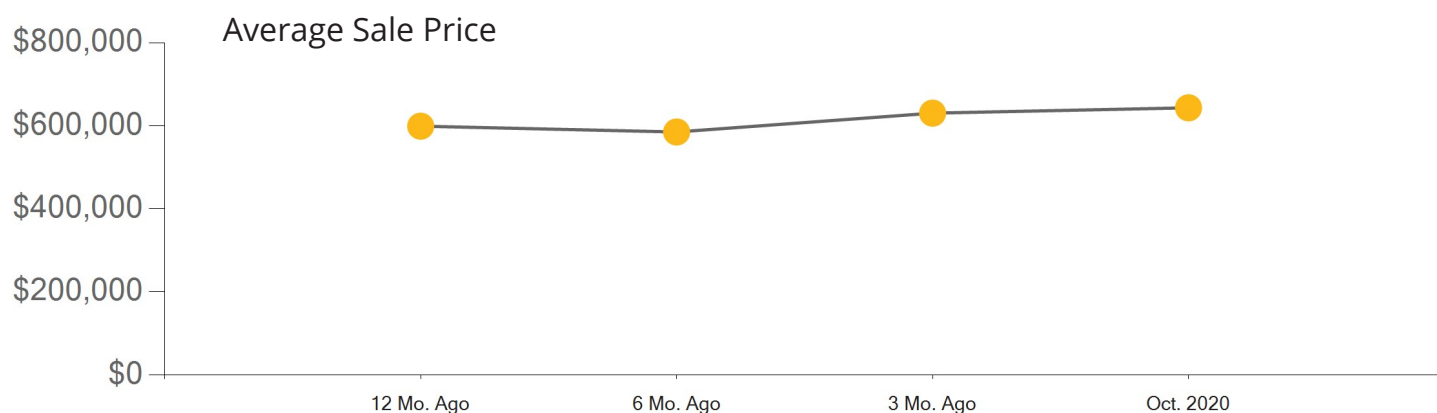
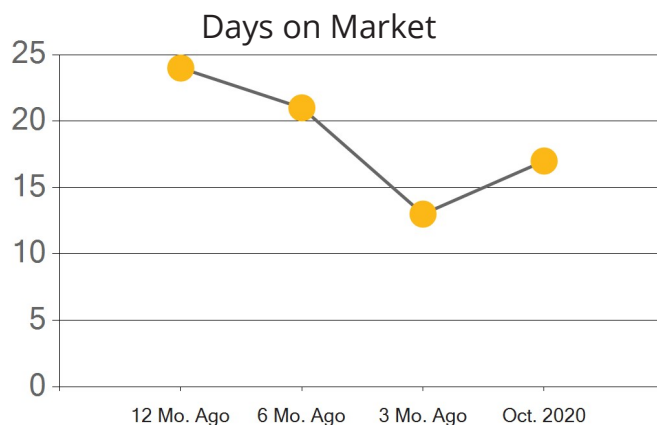
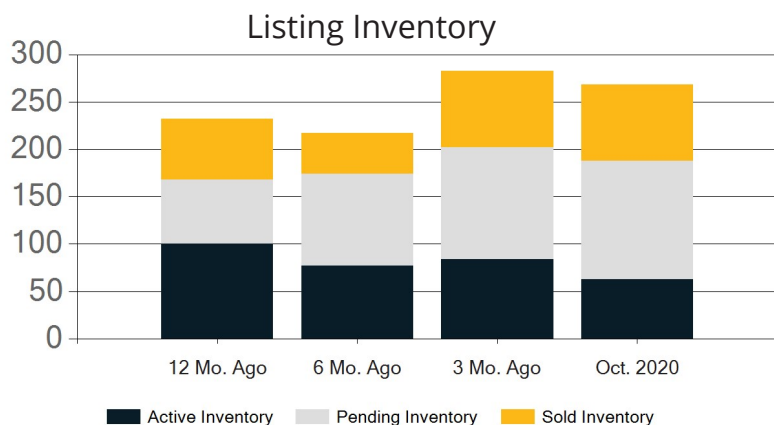


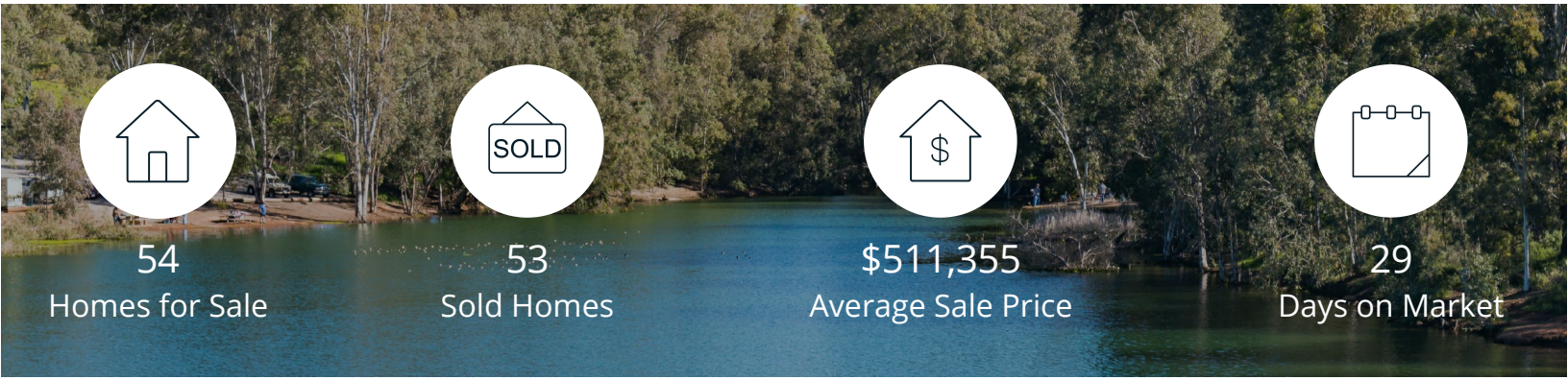
	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	250	100	85	\$2,132,346	41
3 Mo. Ago	277	114	83	\$1,981,991	43
6 Mo. Ago	269	64	16	\$2,039,092	52
12 Mo. Ago	271	67	45	\$1,492,359	67



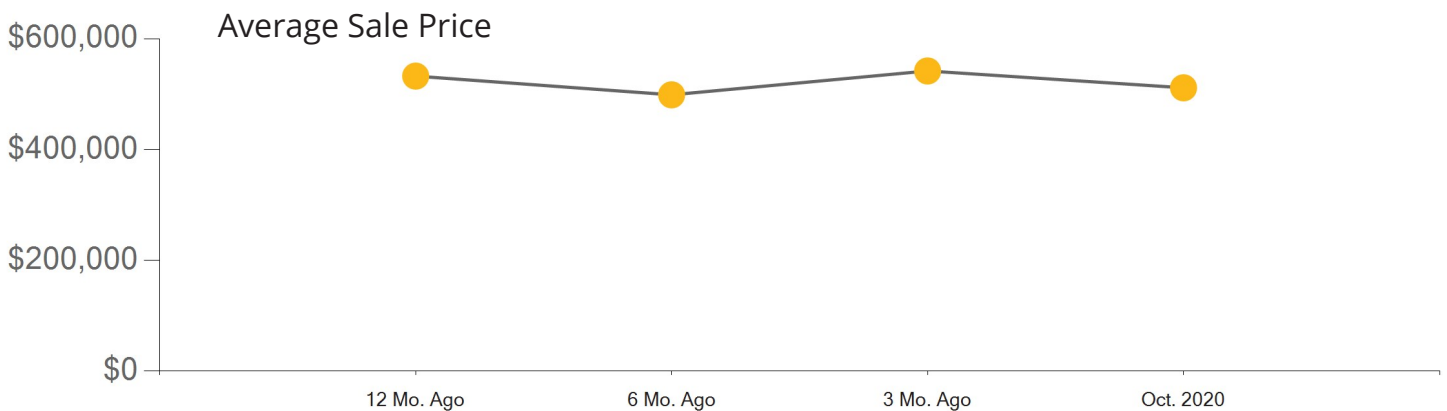
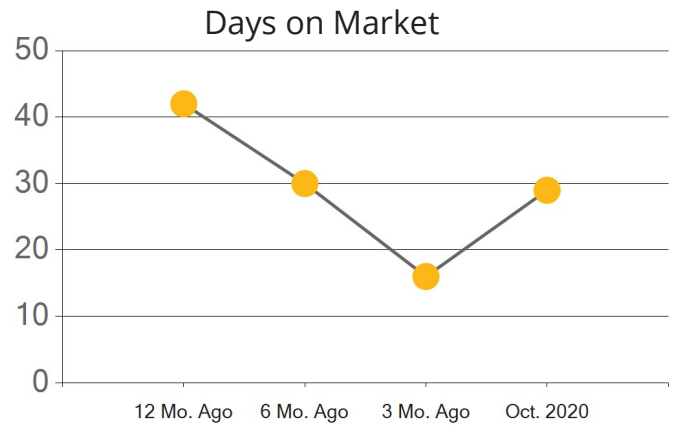
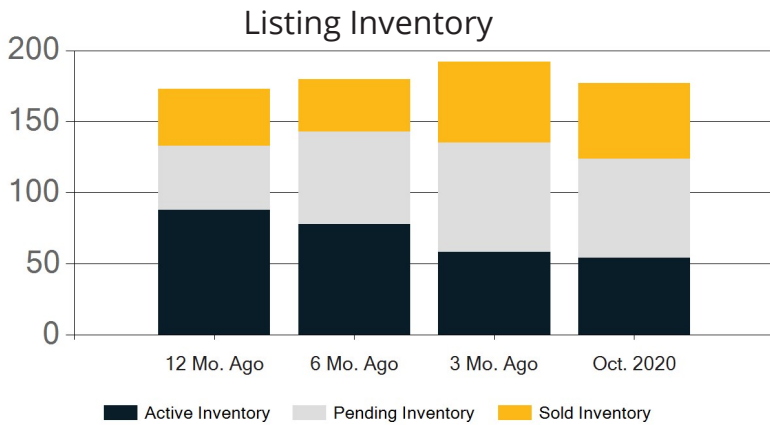


	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	63	125	80	\$643,241	17
3 Mo. Ago	84	118	81	\$630,415	13
6 Mo. Ago	77	97	43	\$585,012	21
12 Mo. Ago	100	68	64	\$599,057	24



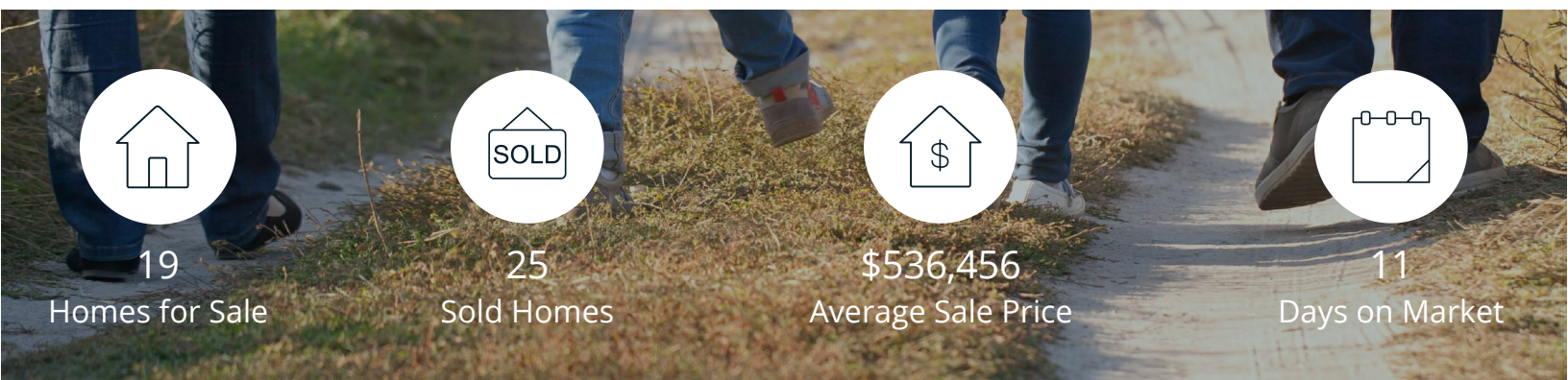


	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	54	70	53	\$511,355	29
3 Mo. Ago	58	77	57	\$541,808	16
6 Mo. Ago	78	65	37	\$498,649	30
12 Mo. Ago	88	45	40	\$532,483	42

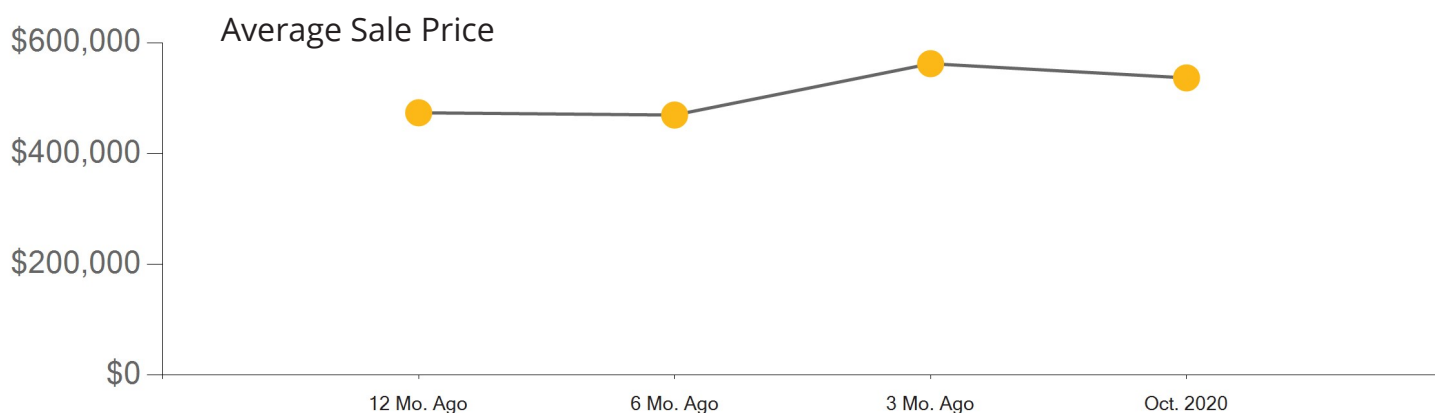
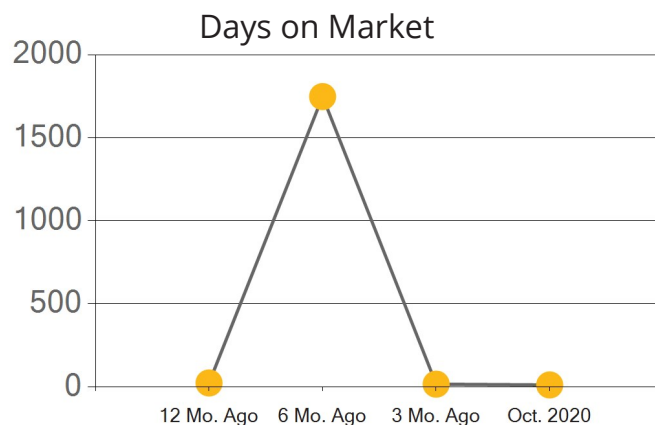
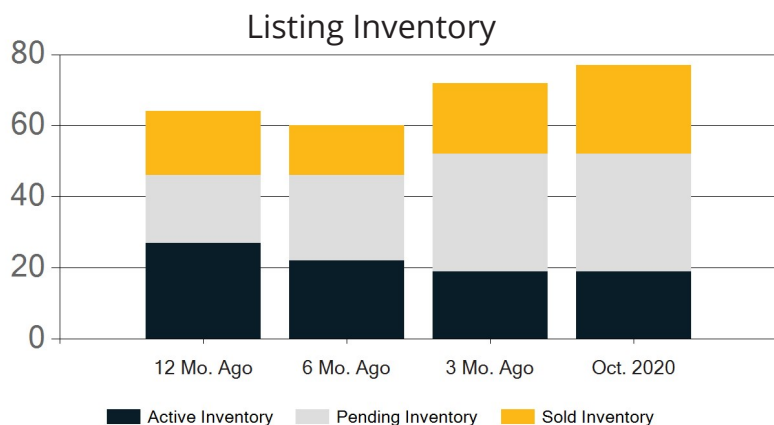


Lemon Grove Market Update

OCTOBER 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	19	33	25	\$536,456	11
3 Mo. Ago	19	33	20	\$562,135	16
6 Mo. Ago	22	24	14	\$469,386	1,748
12 Mo. Ago	27	19	18	\$473,467	23

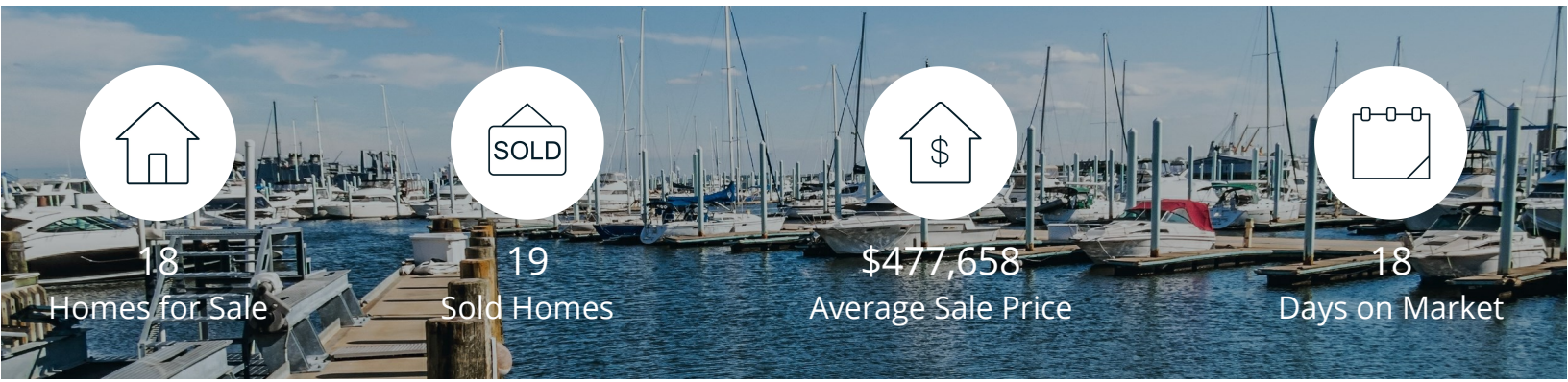


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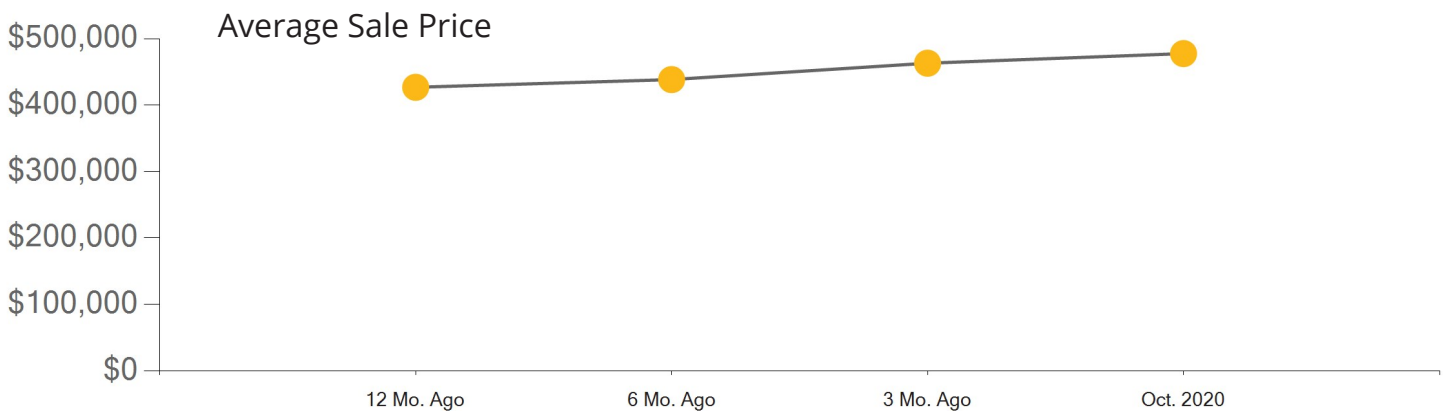
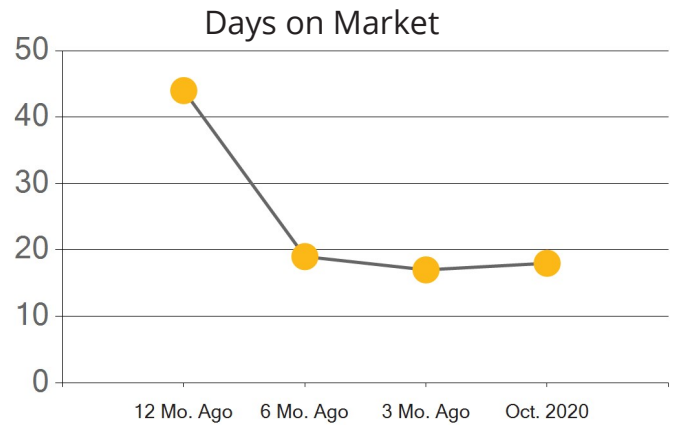
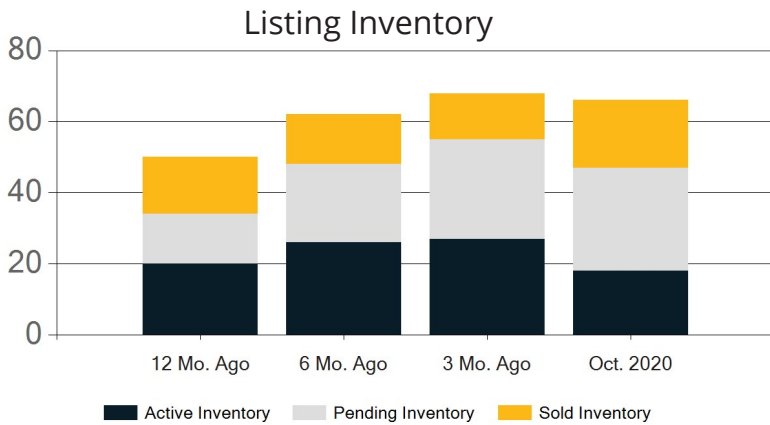
FIRSTTEAM
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National City Market Update

OCTOBER 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	18	29	19	\$477,658	18
3 Mo. Ago	27	28	13	\$463,192	17
6 Mo. Ago	26	22	14	\$438,500	19
12 Mo. Ago	20	14	16	\$426,906	44



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North Park Market Update

OCTOBER 2020



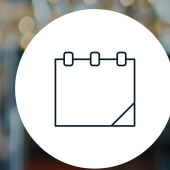
1
Homes for Sale



1
Sold Homes



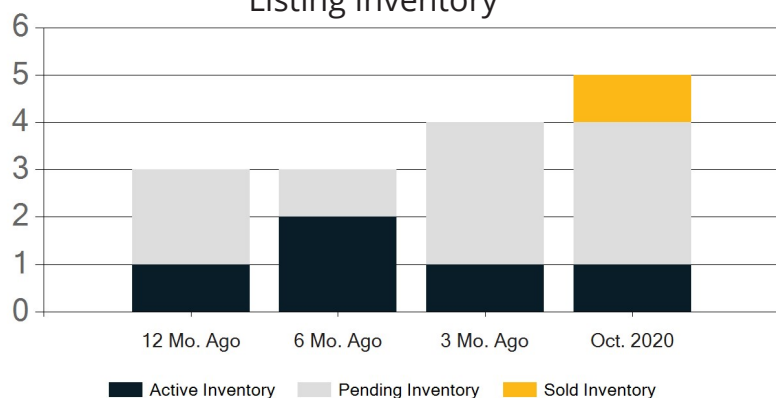
\$490,000
Average Sale Price



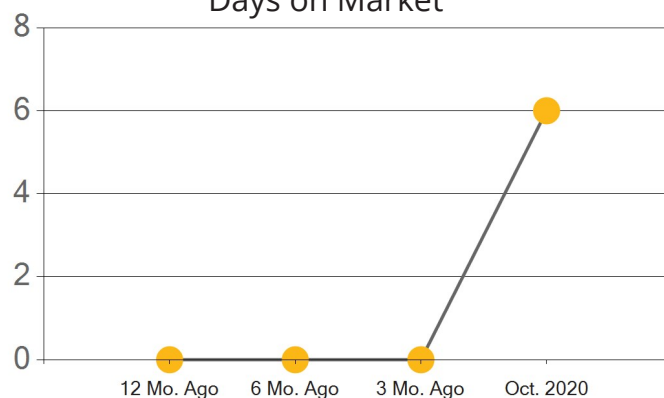
6
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	1	3	1	\$490,000	6
3 Mo. Ago	1	3	0	\$0	0
6 Mo. Ago	2	1	0	\$0	0
12 Mo. Ago	1	2	0	\$0	0

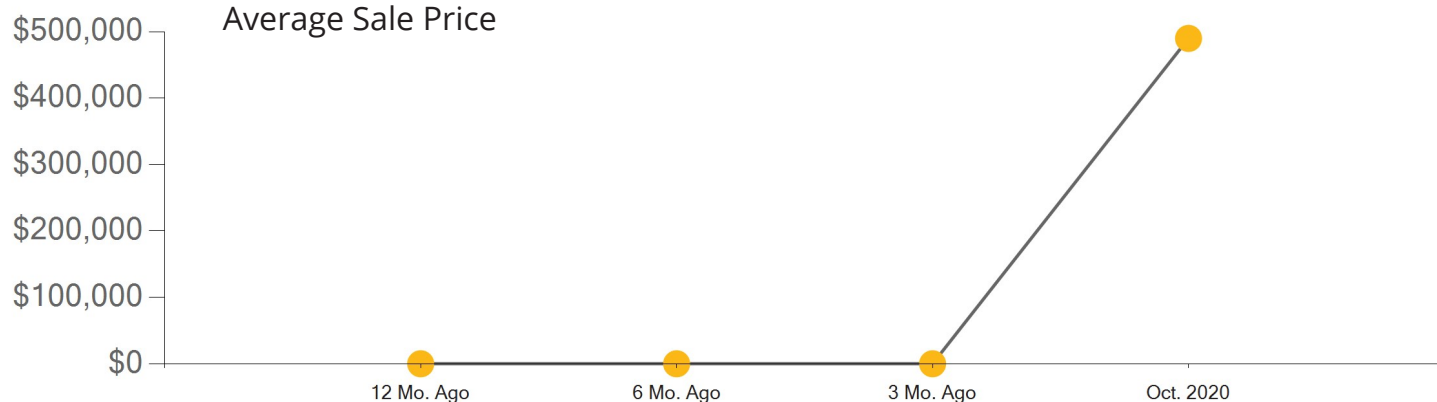
Listing Inventory



Days on Market

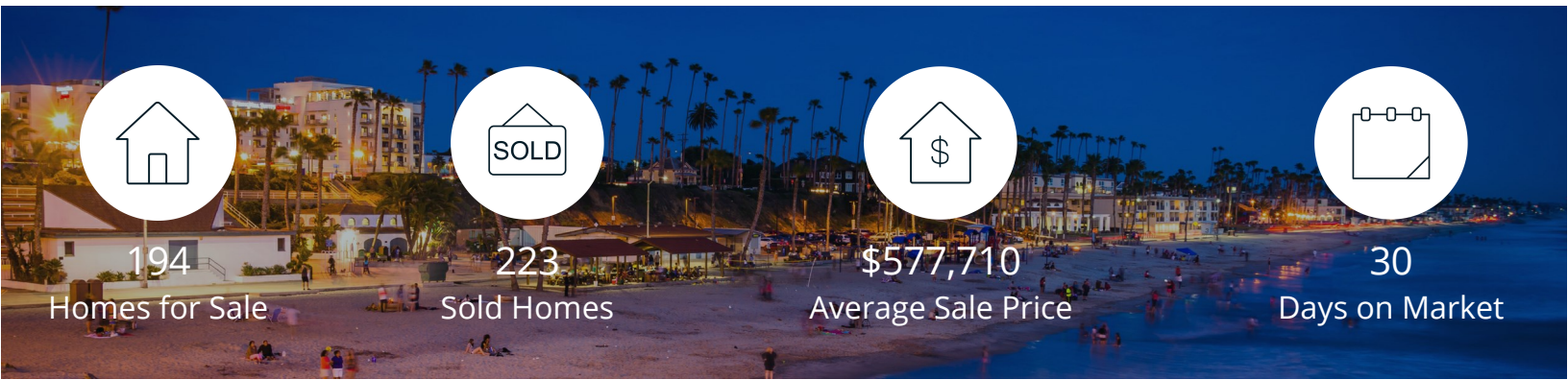


Average Sale Price

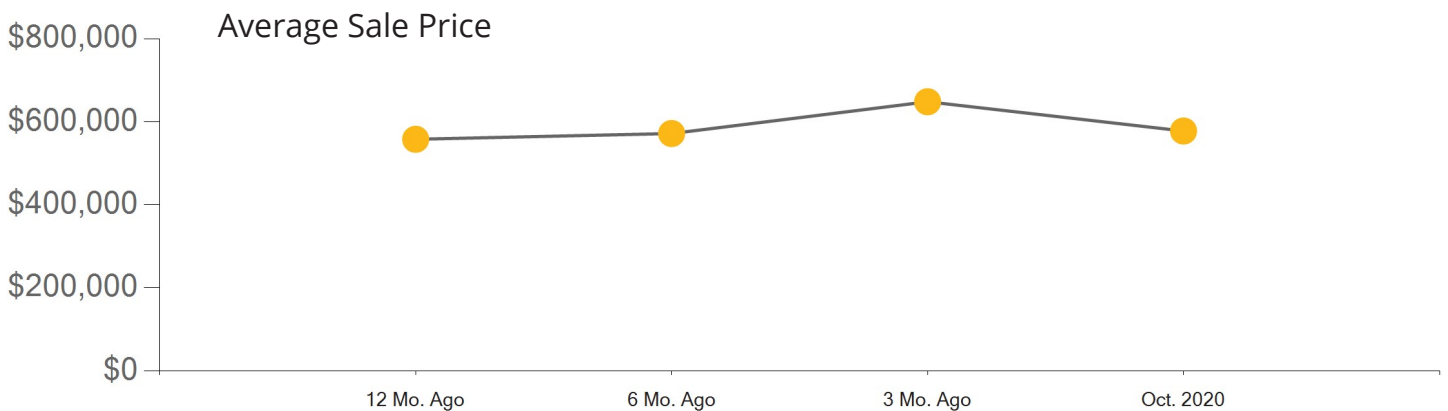
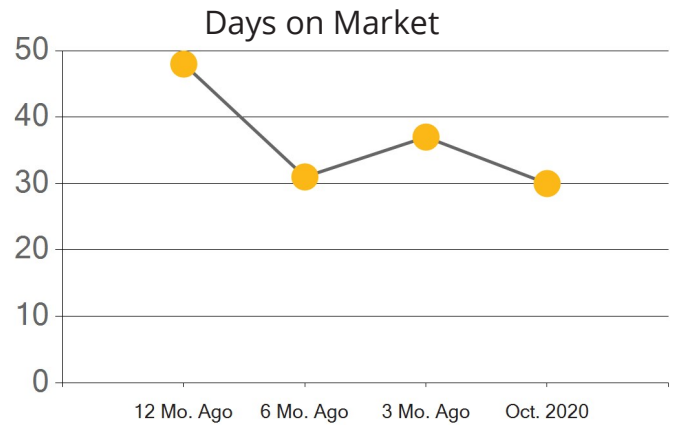
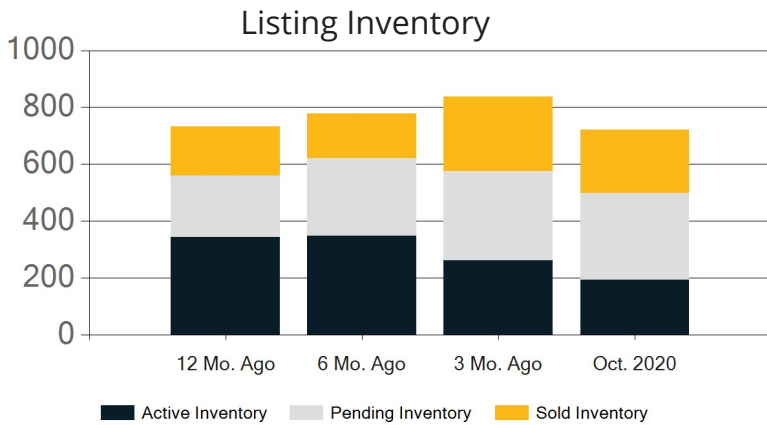


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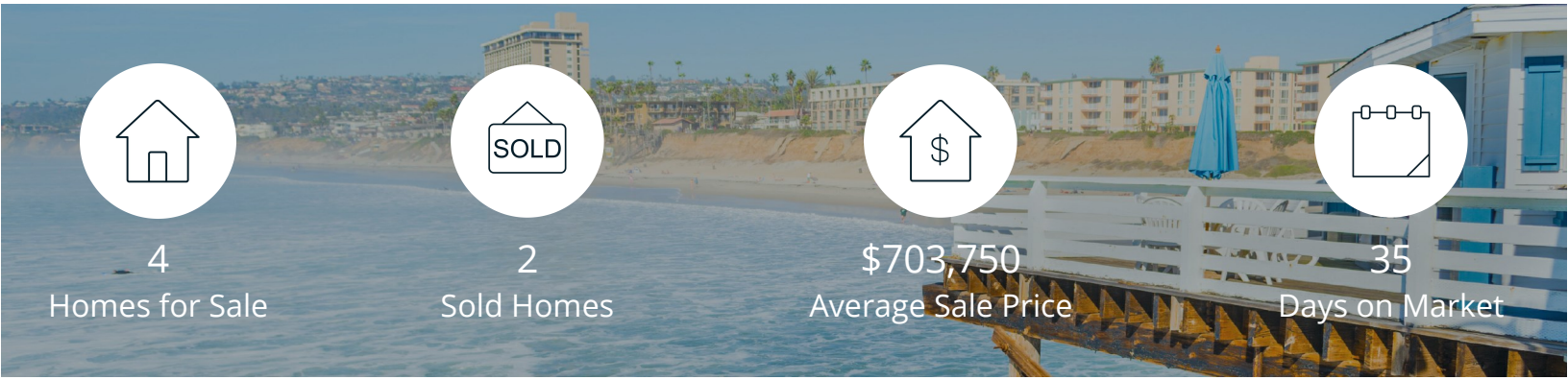


	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	194	305	223	\$577,710	30
3 Mo. Ago	261	315	261	\$648,179	37
6 Mo. Ago	349	273	157	\$571,638	31
12 Mo. Ago	343	216	174	\$557,778	48

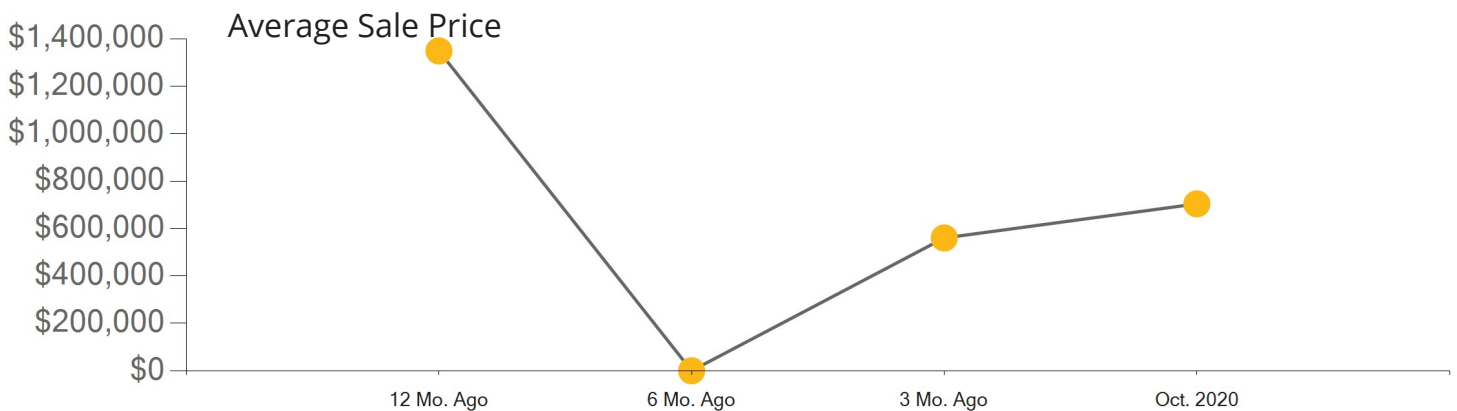
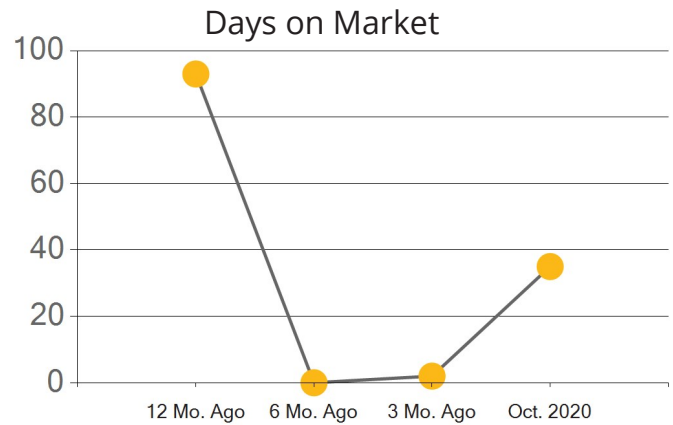
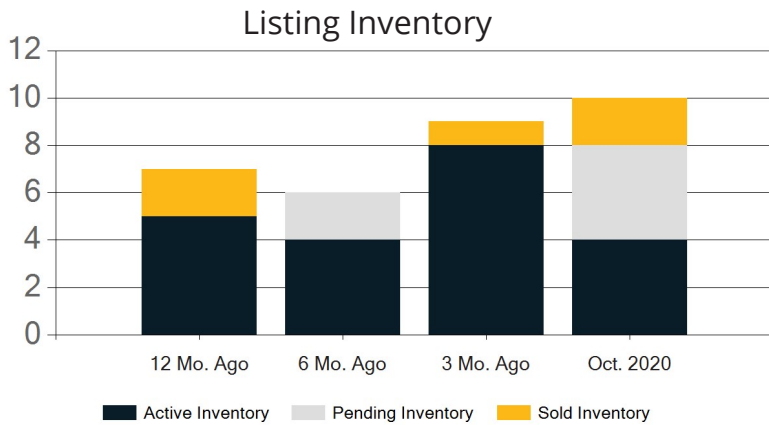


Pacific Beach Market Update

OCTOBER 2020



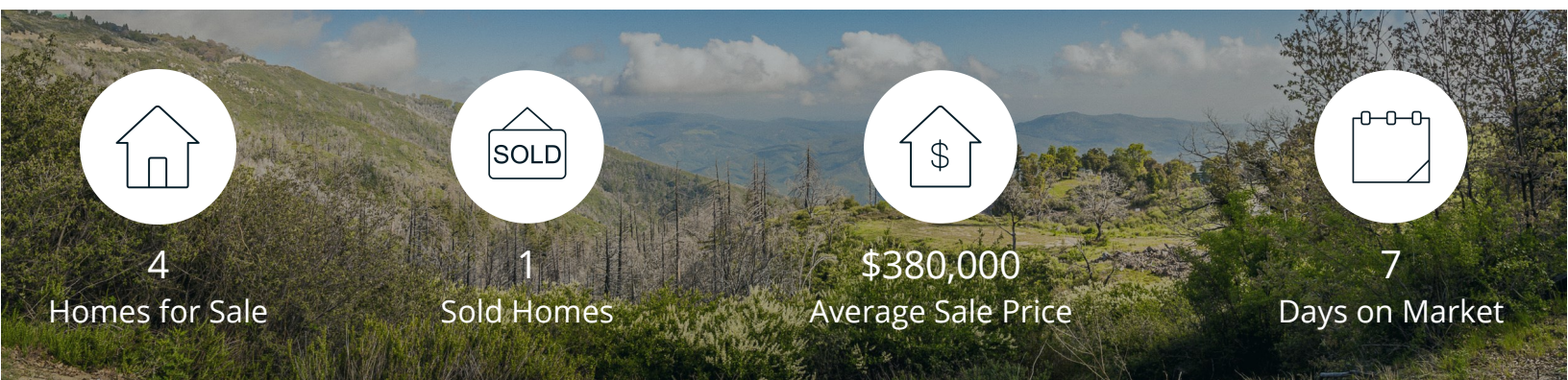
	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	4	4	2	\$703,750	35
3 Mo. Ago	8	0	1	\$560,000	2
6 Mo. Ago	4	2	0	\$0	0
12 Mo. Ago	5	0	2	\$1,348,500	93



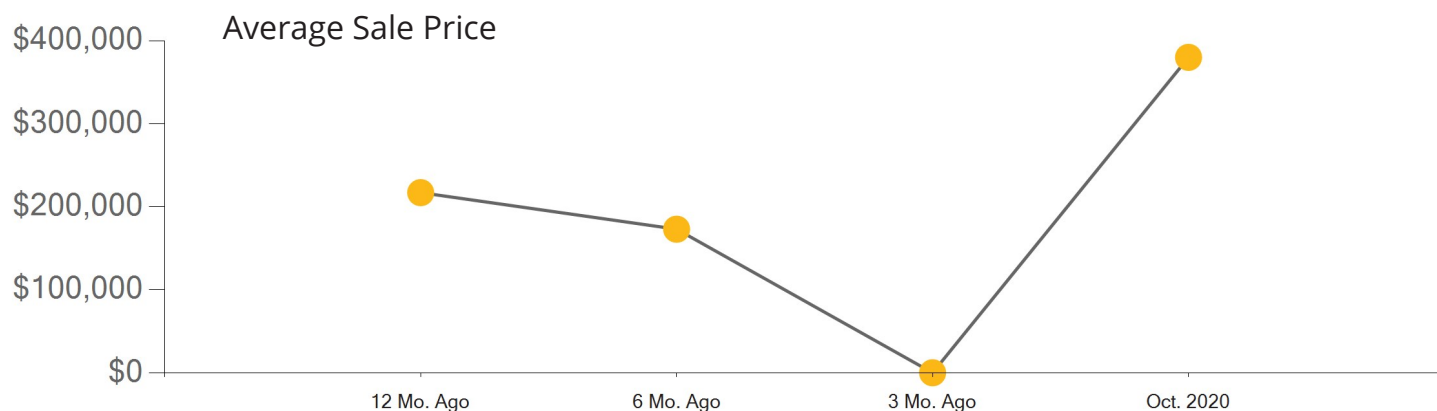
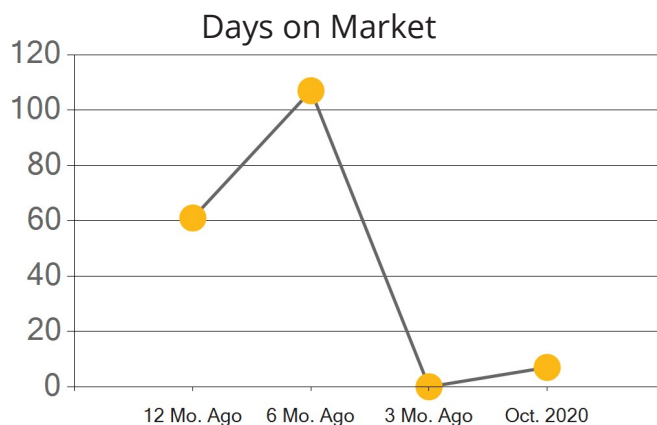
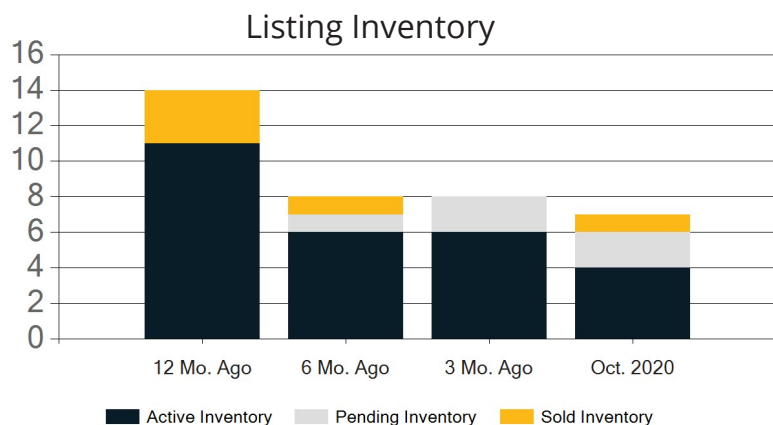
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Palomar Mountain Market Update

OCTOBER 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	4	2	1	\$380,000	7
3 Mo. Ago	6	2	0	\$0	0
6 Mo. Ago	6	1	1	\$173,000	107
12 Mo. Ago	11	0	3	\$217,000	61

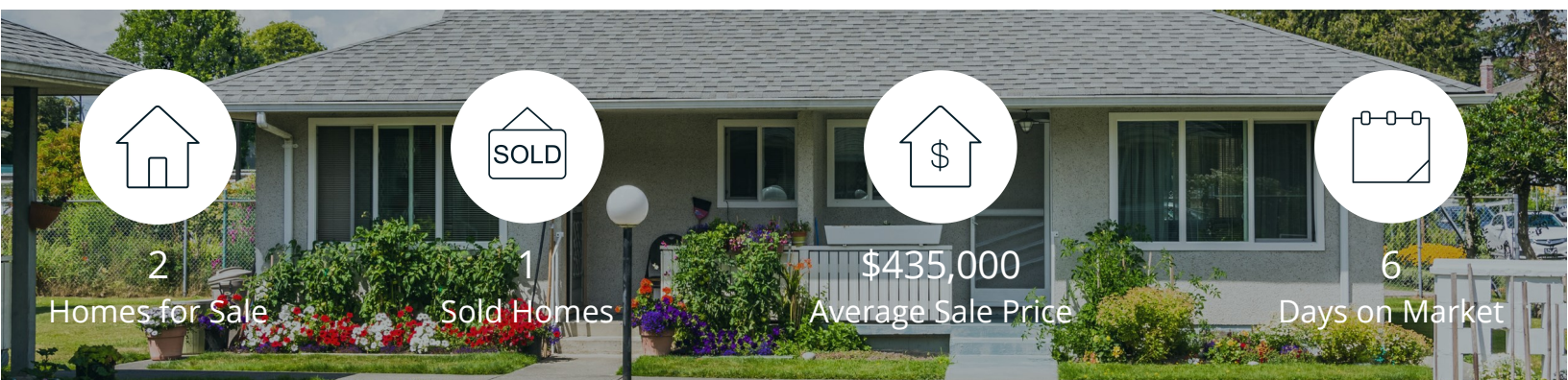


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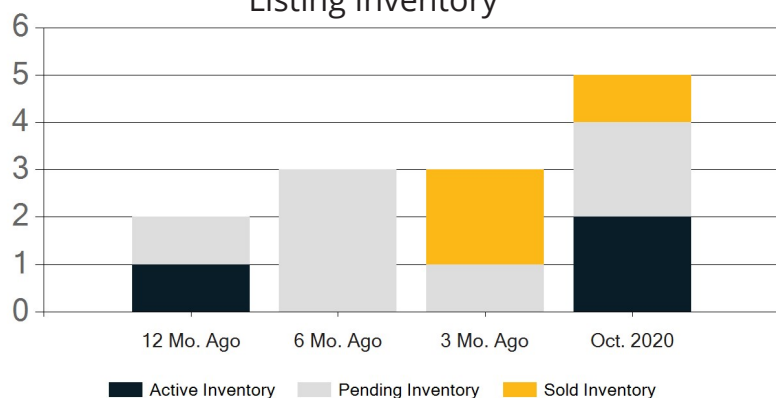
Paradise Hills Market Update

OCTOBER 2020

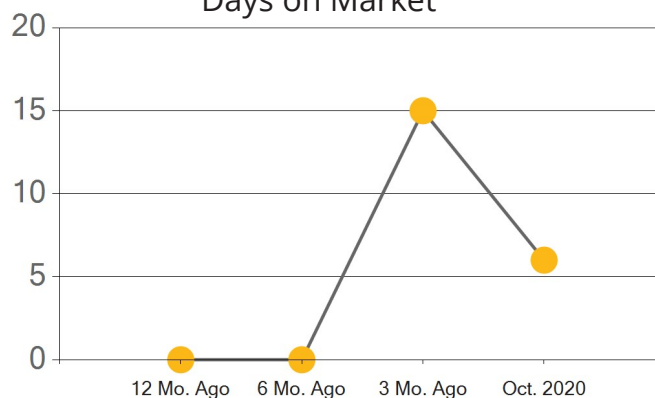


	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	2	2	1	\$435,000	6
3 Mo. Ago	0	1	2	\$427,500	15
6 Mo. Ago	0	3	0	\$0	0
12 Mo. Ago	1	1	0	\$0	0

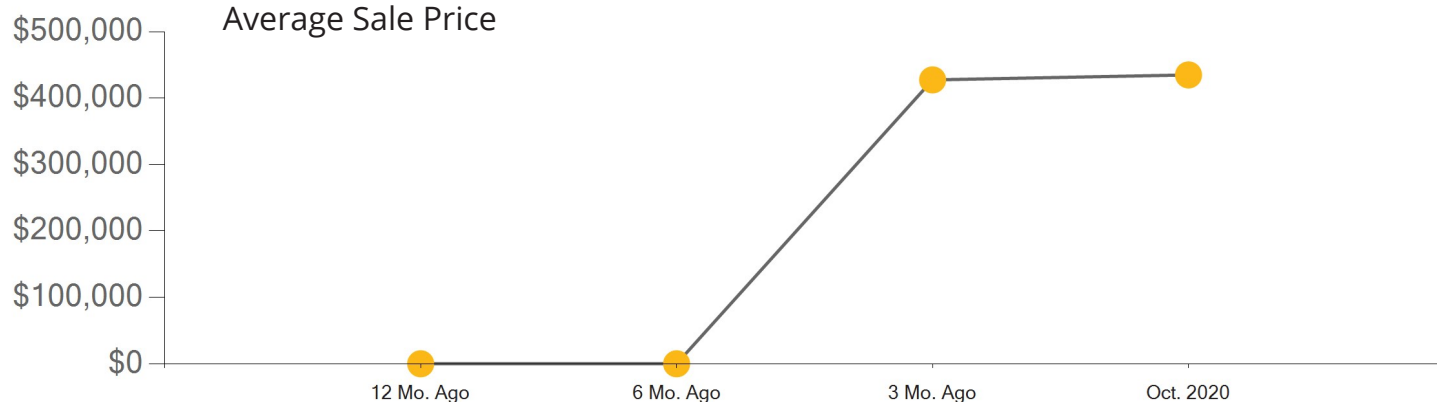
Listing Inventory



Days on Market



Average Sale Price



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Pauma Valley Market Update

OCTOBER 2020



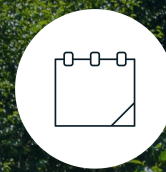
19
Homes for Sale



8
Sold Homes



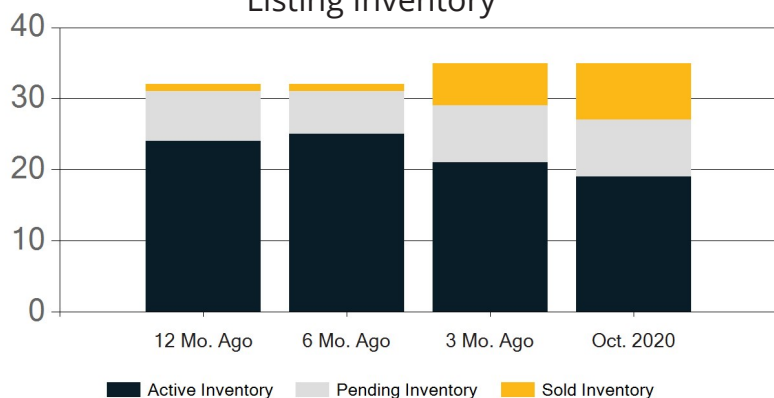
\$767,838
Average Sale Price



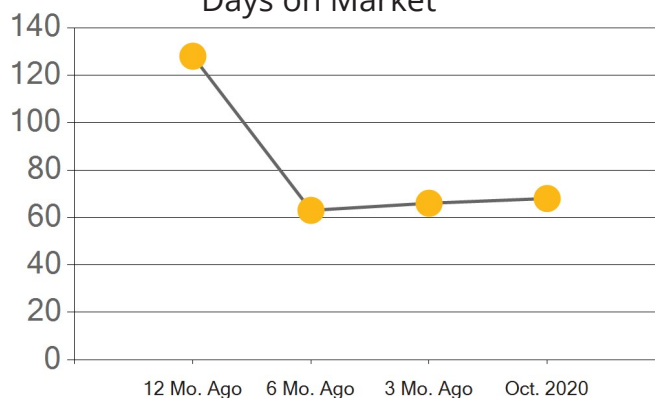
68
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	19	8	8	\$767,838	68
3 Mo. Ago	21	8	6	\$605,417	66
6 Mo. Ago	25	6	1	\$305,000	63
12 Mo. Ago	24	7	1	\$850,000	128

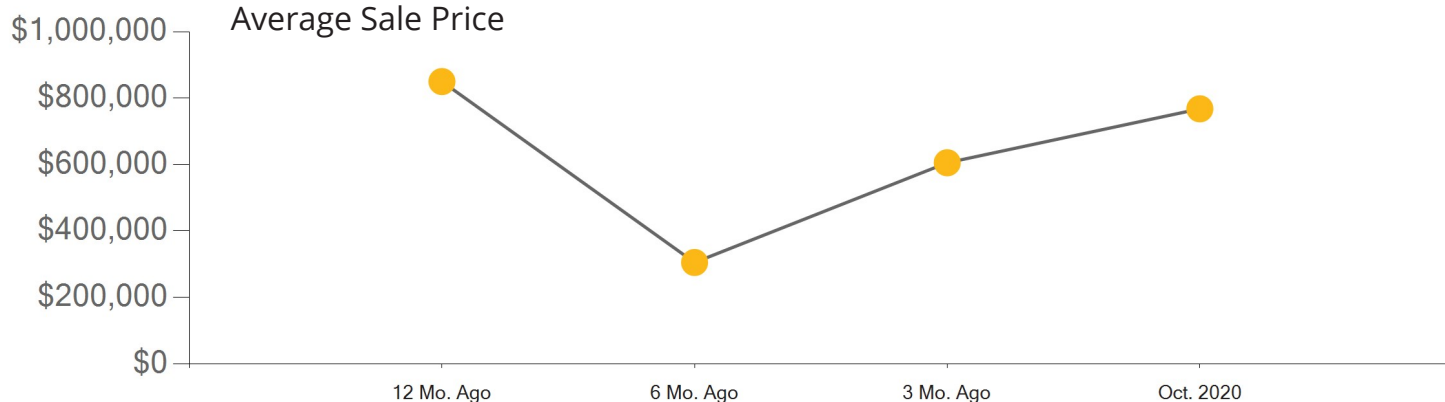
Listing Inventory



Days on Market

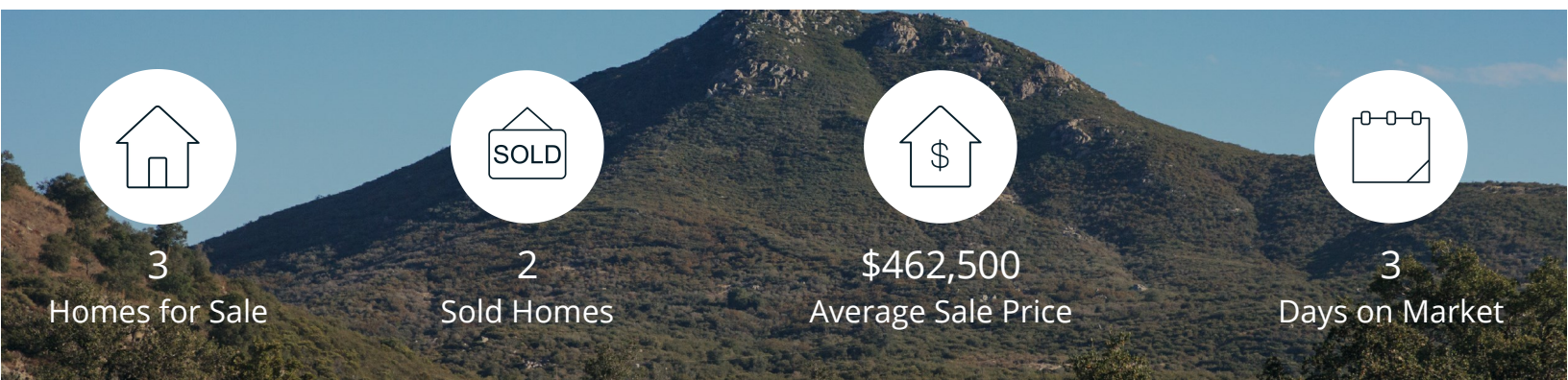


Average Sale Price

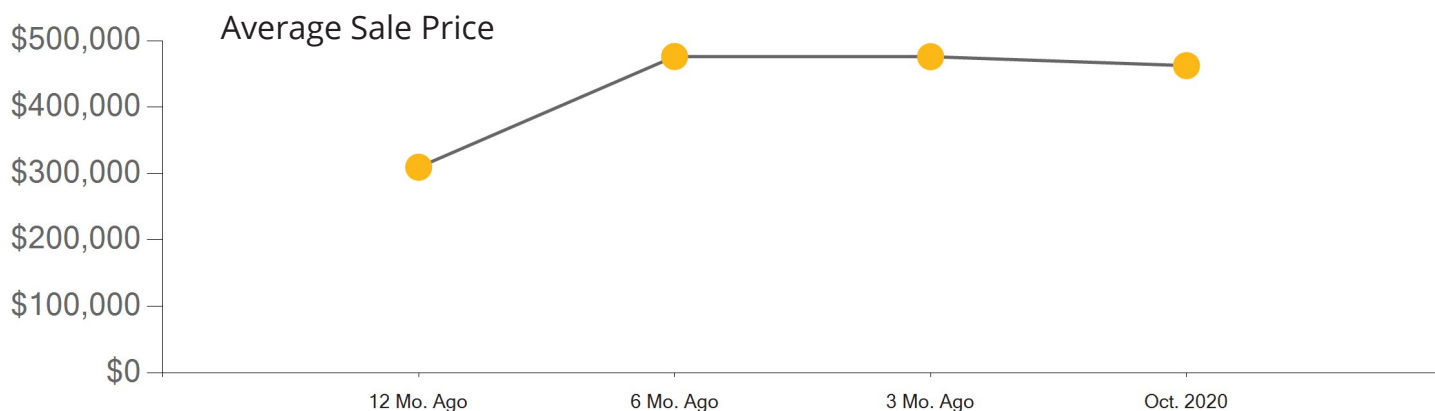
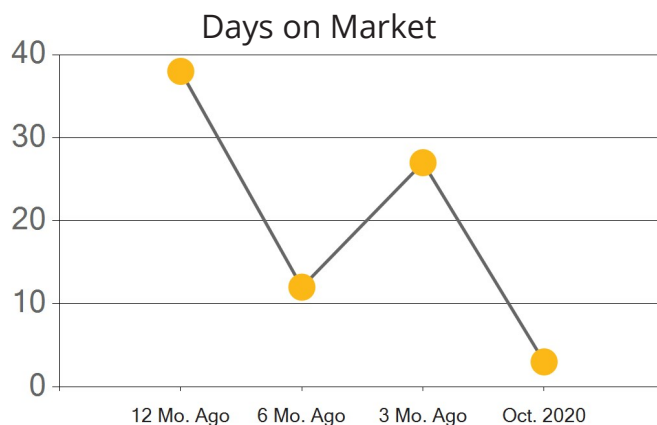
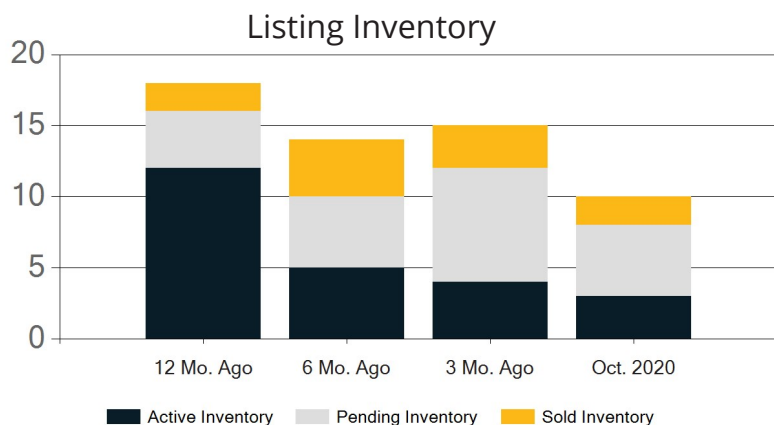


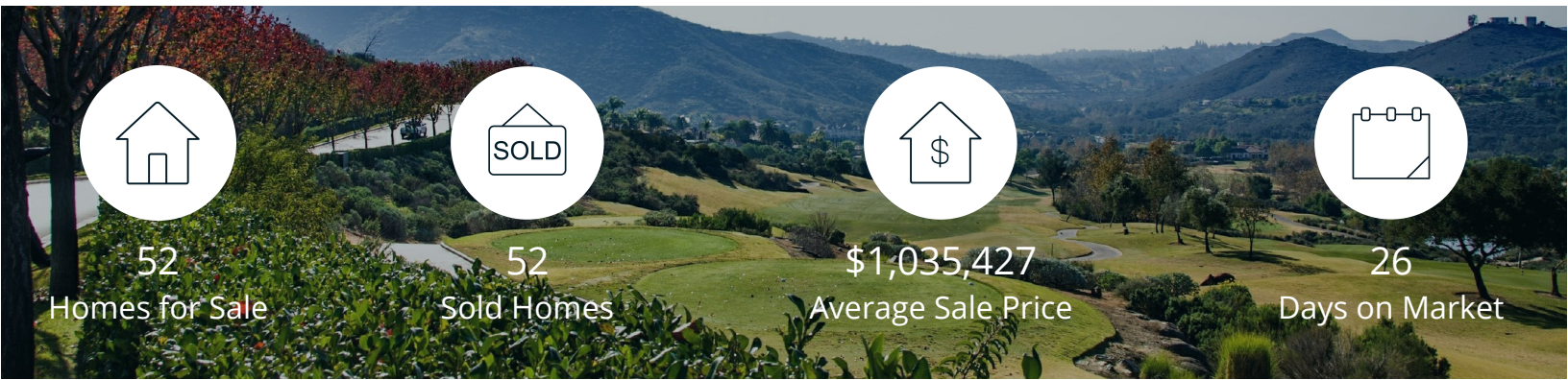
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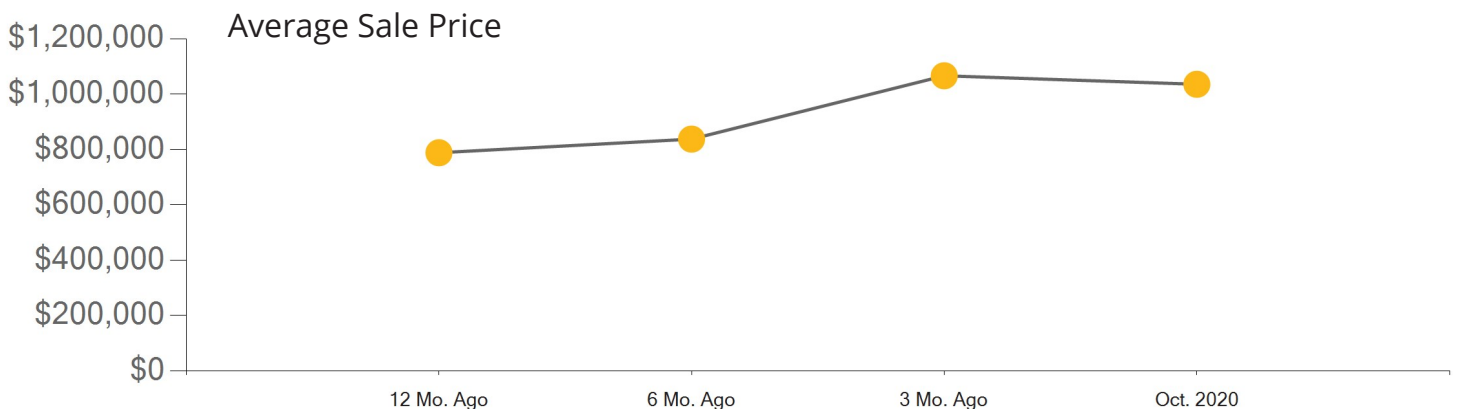
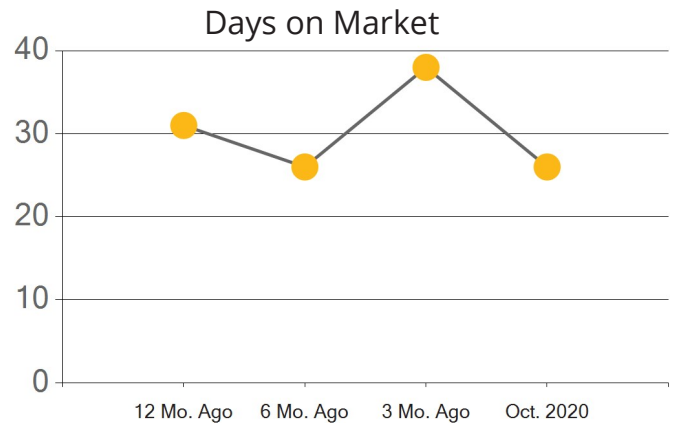
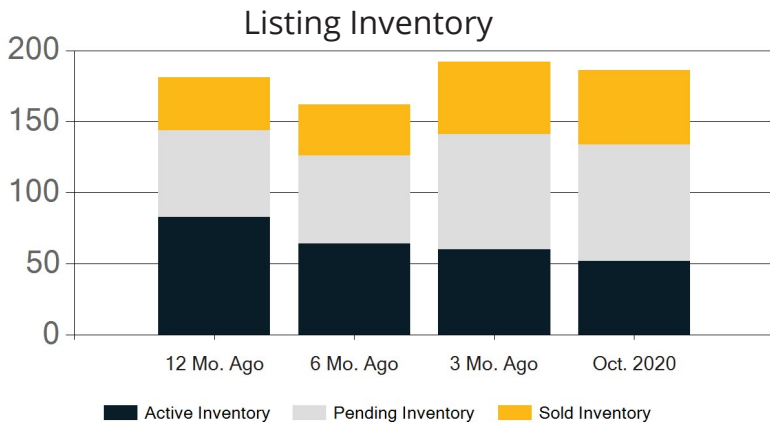


	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	3	5	2	\$462,500	3
3 Mo. Ago	4	8	3	\$476,000	27
6 Mo. Ago	5	5	4	\$476,250	12
12 Mo. Ago	12	4	2	\$309,500	38



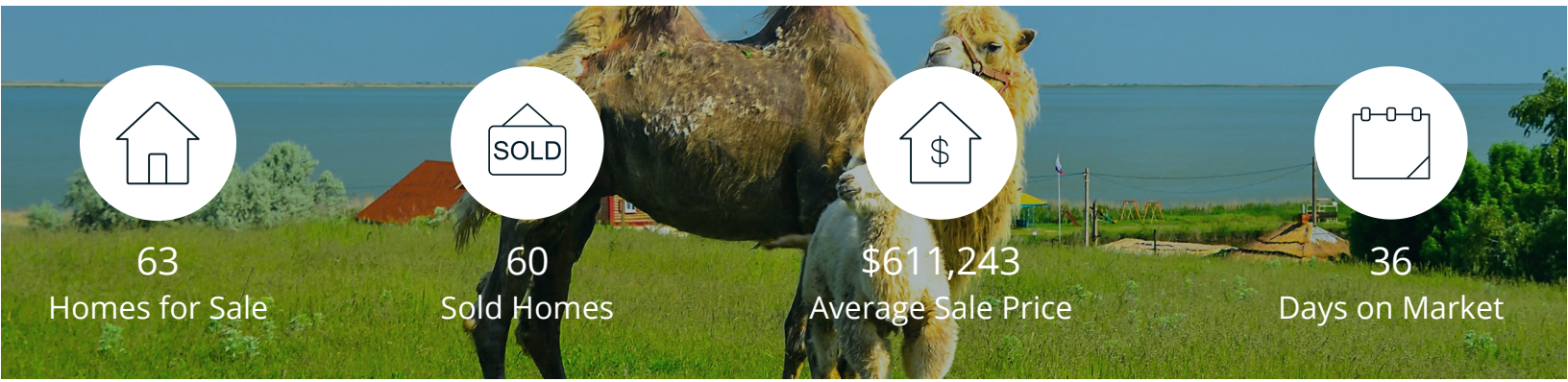


	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	52	82	52	\$1,035,427	26
3 Mo. Ago	60	81	51	\$1,066,200	38
6 Mo. Ago	64	62	36	\$837,247	26
12 Mo. Ago	83	61	37	\$787,977	31

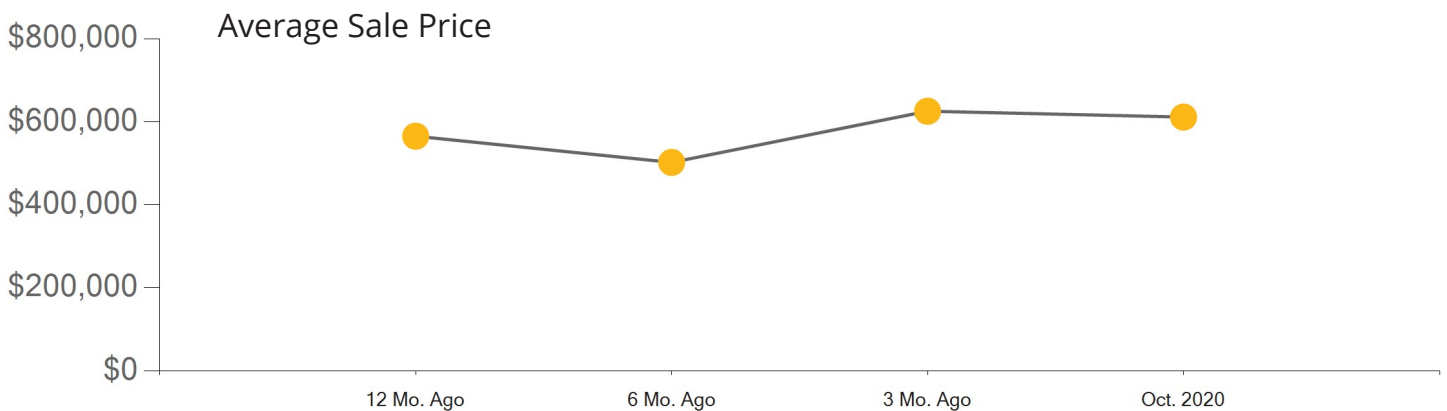
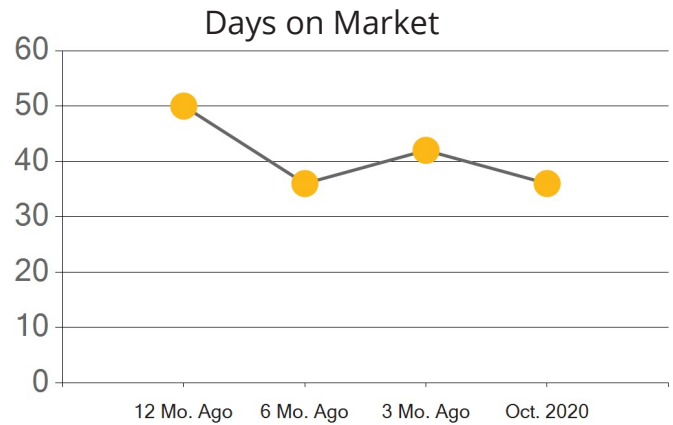
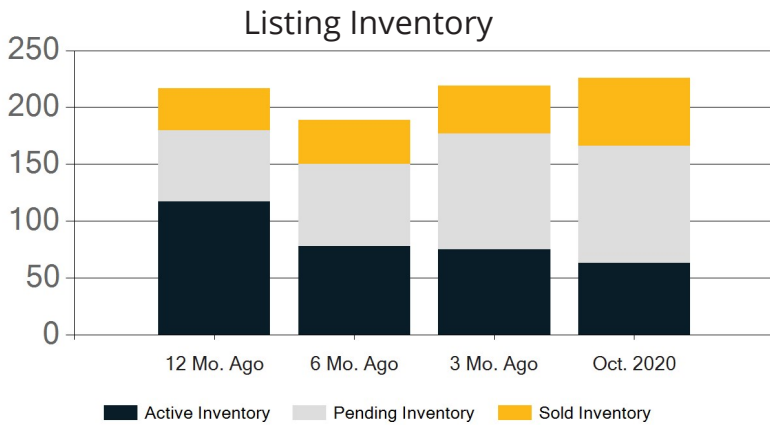


Ramona Market Update

OCTOBER 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	63	103	60	\$611,243	36
3 Mo. Ago	75	102	42	\$625,455	42
6 Mo. Ago	78	72	39	\$502,037	36
12 Mo. Ago	117	63	37	\$565,192	50



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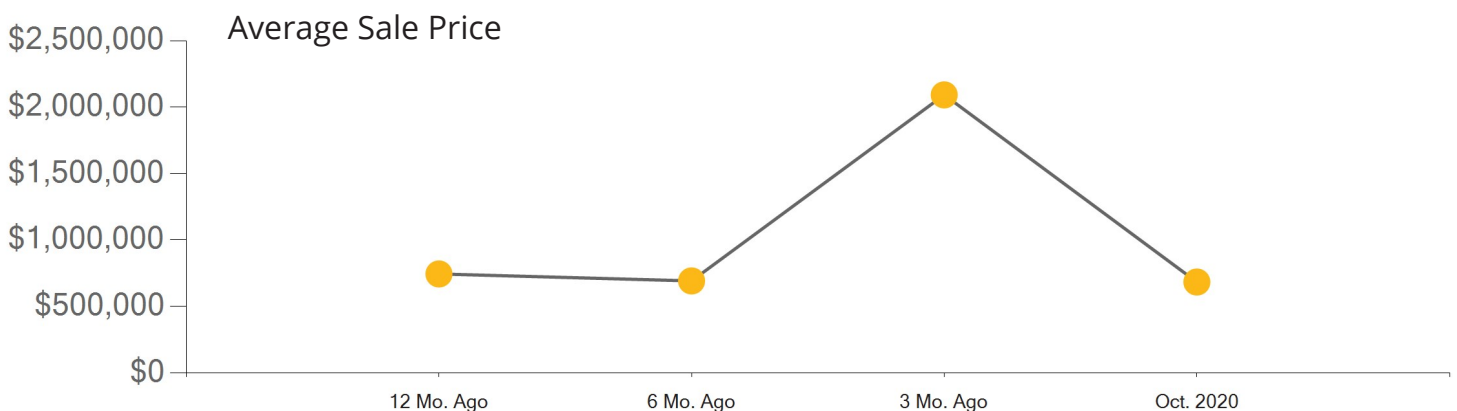
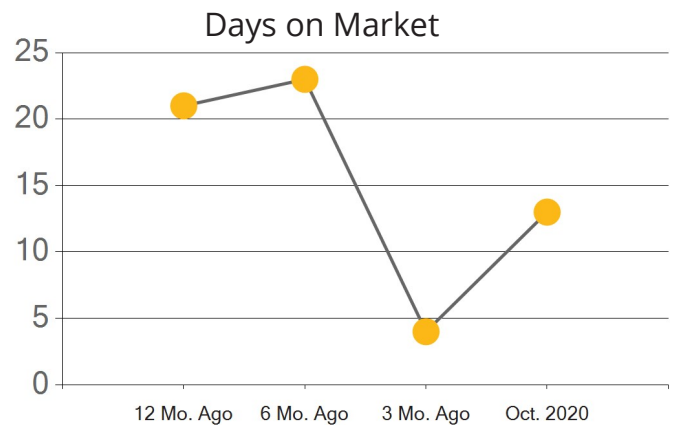
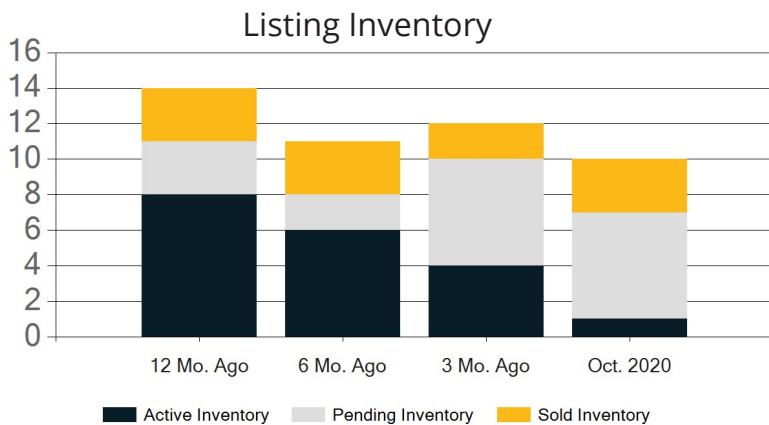
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REAL ESTATE

Rancho Bernardo Market Update

OCTOBER 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	1	6	3	\$683,333	13
3 Mo. Ago	4	6	2	\$2,092,500	4
6 Mo. Ago	6	2	3	\$691,667	23
12 Mo. Ago	8	3	3	\$744,167	21

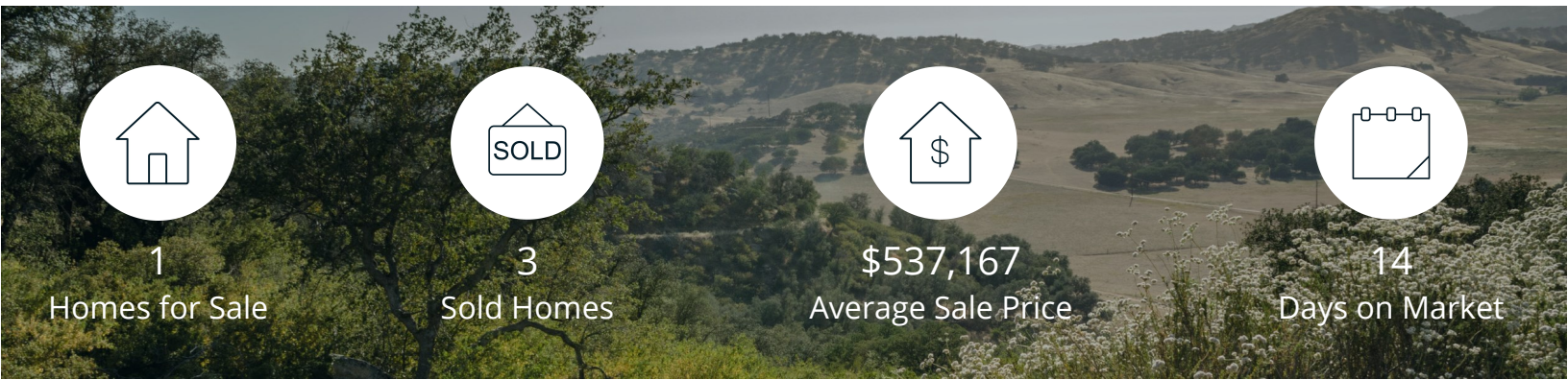


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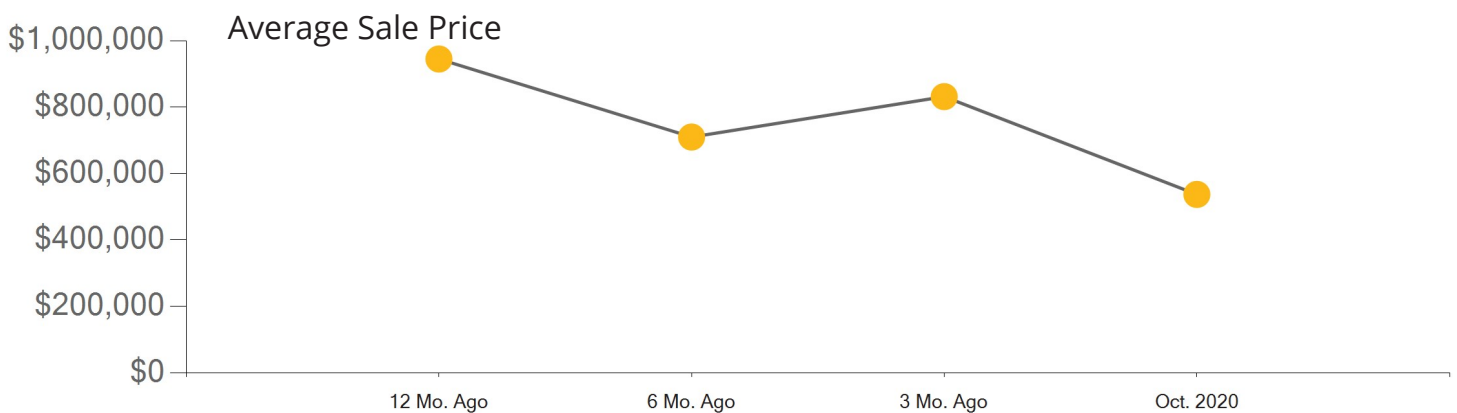
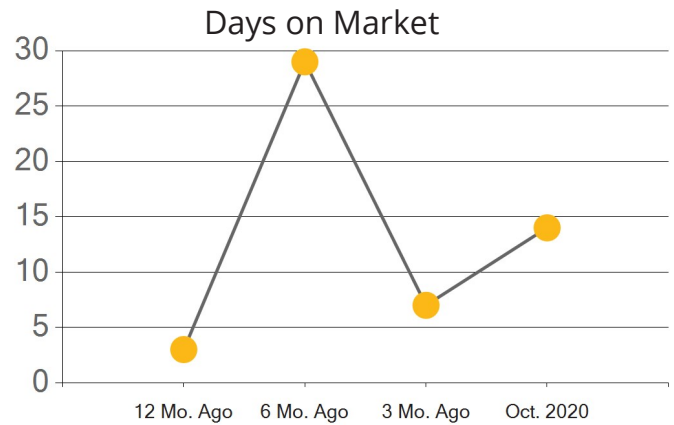
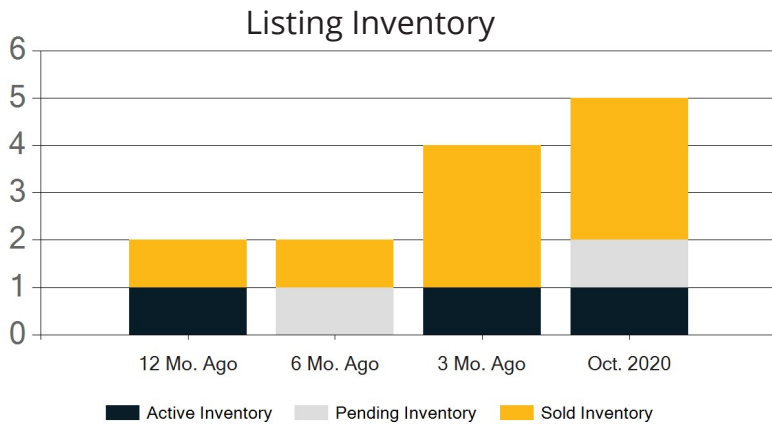
FIRSTTEAM
REAL ESTATE

Rancho Penasquitos Market Update

OCTOBER 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	1	1	3	\$537,167	14
3 Mo. Ago	1	0	3	\$831,667	7
6 Mo. Ago	0	1	1	\$710,000	29
12 Mo. Ago	1	0	1	\$945,000	3

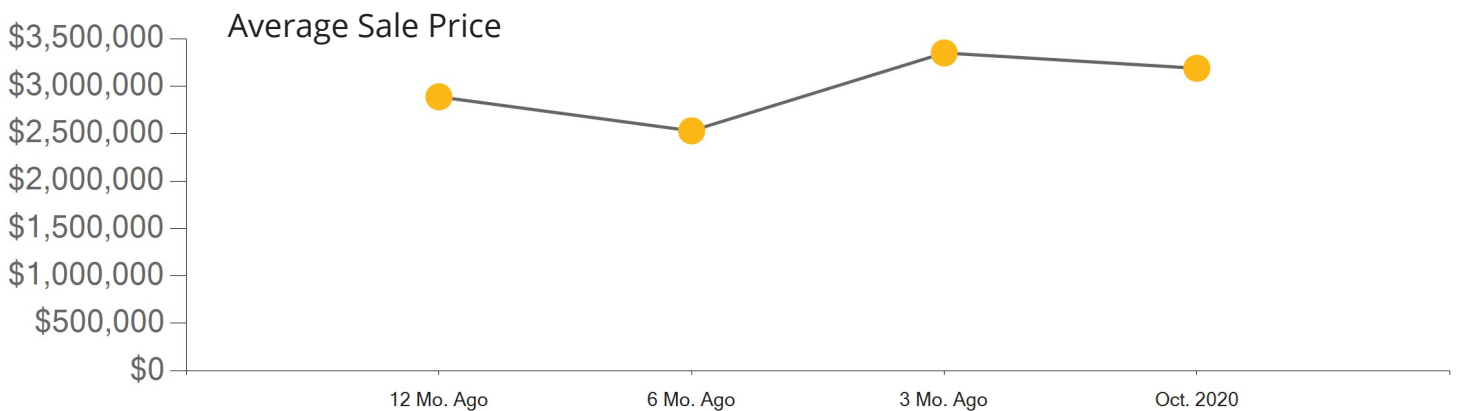
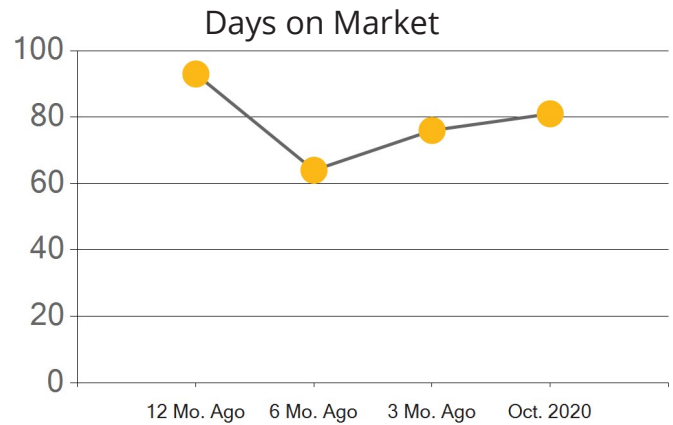
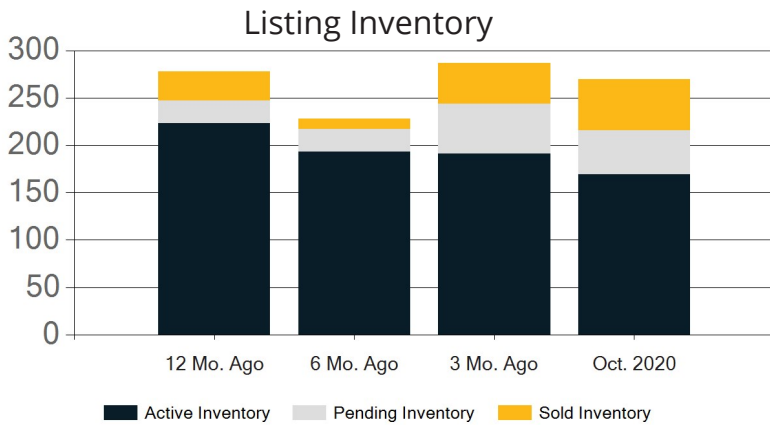


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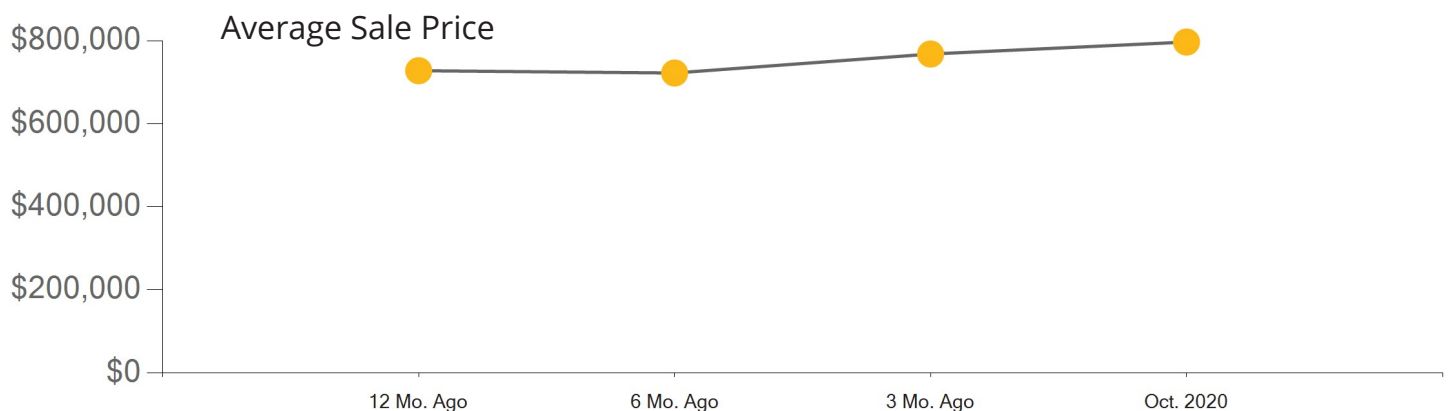
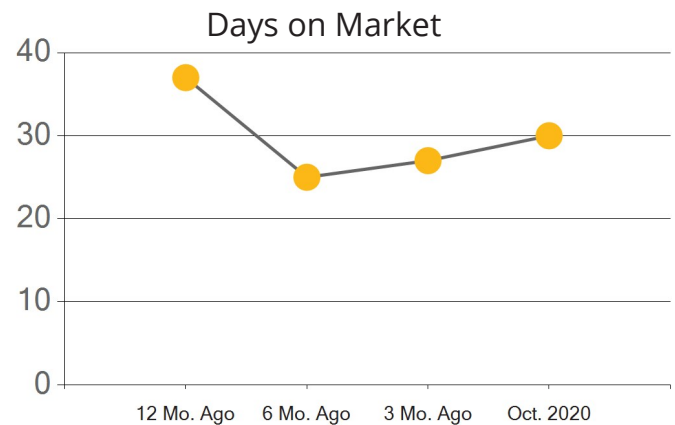
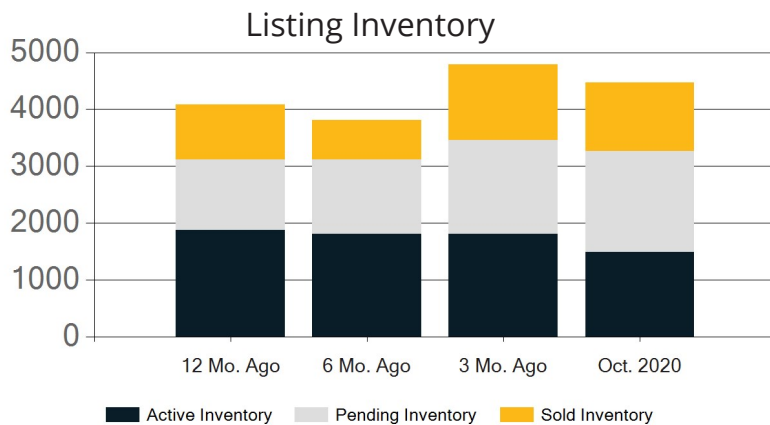


	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	169	47	54	\$3,188,483	81
3 Mo. Ago	191	53	43	\$3,350,382	76
6 Mo. Ago	193	24	11	\$2,528,909	64
12 Mo. Ago	223	24	31	\$2,887,403	93



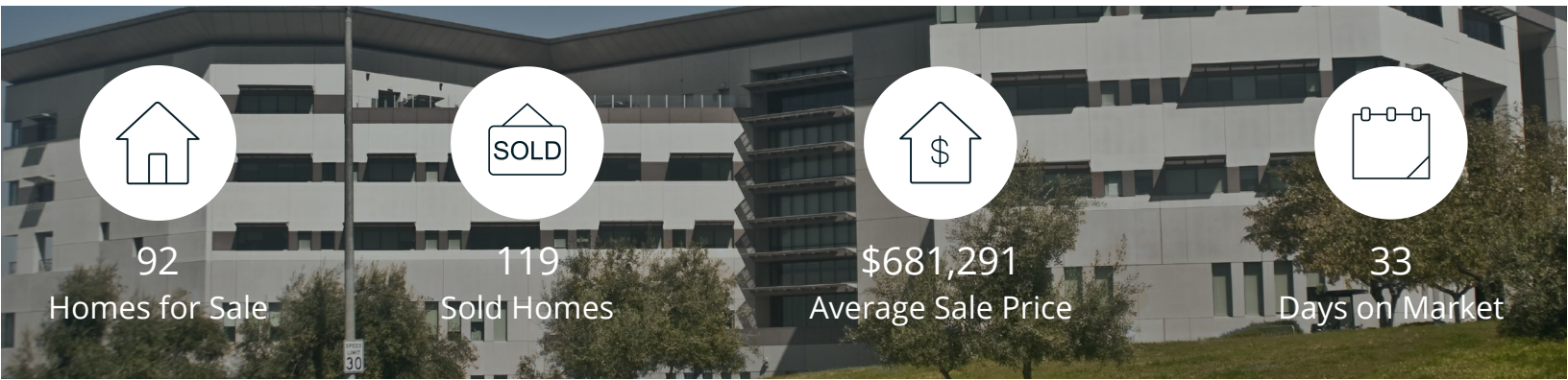


	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	1,486	1,777	1,213	\$796,900	30
3 Mo. Ago	1,805	1,659	1,325	\$767,990	27
6 Mo. Ago	1,812	1,310	694	\$722,258	25
12 Mo. Ago	1,880	1,242	964	\$727,875	37

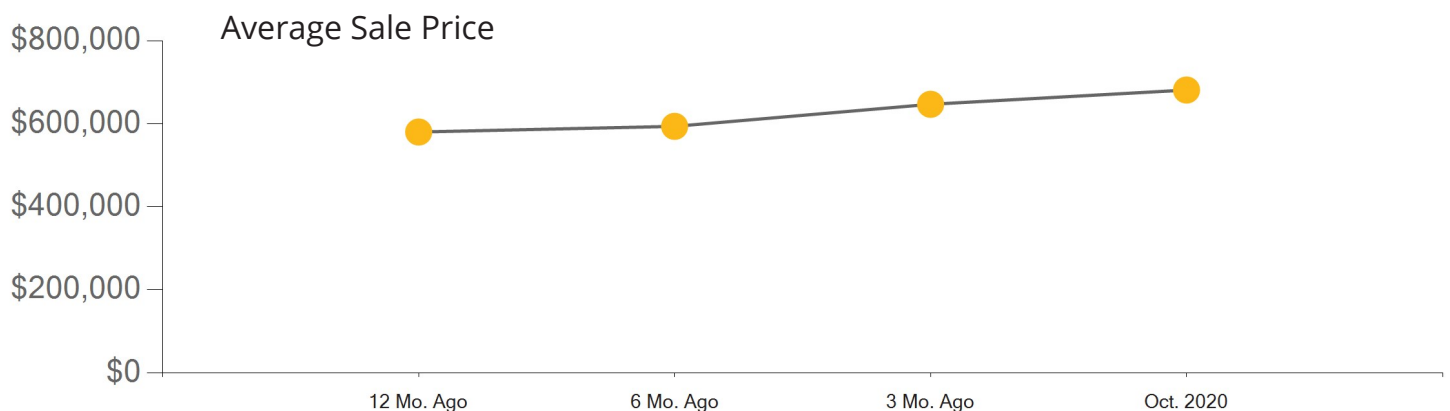
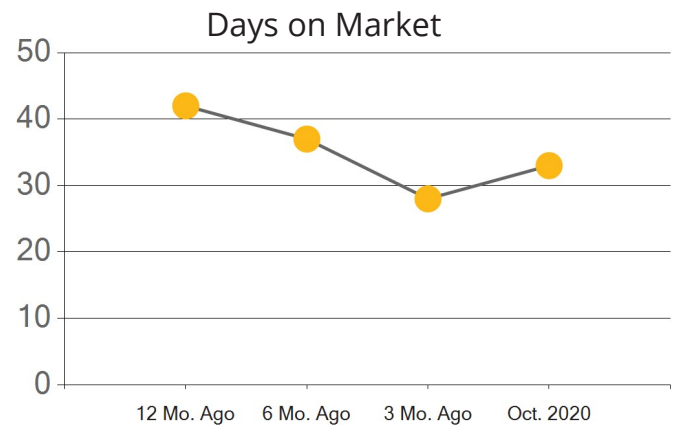
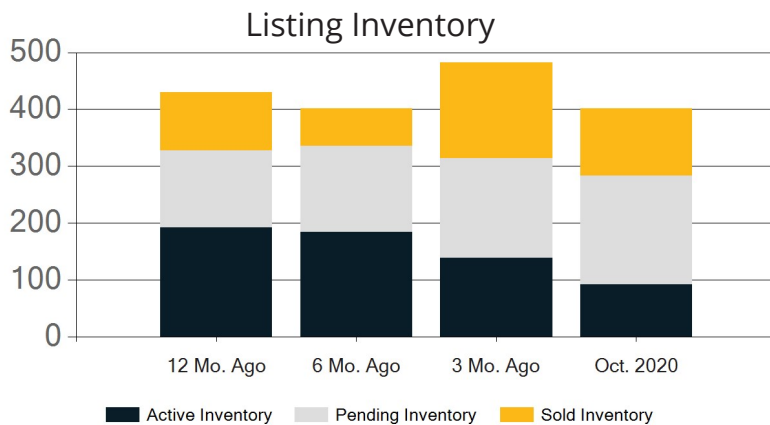


San Marcos Market Update

OCTOBER 2020

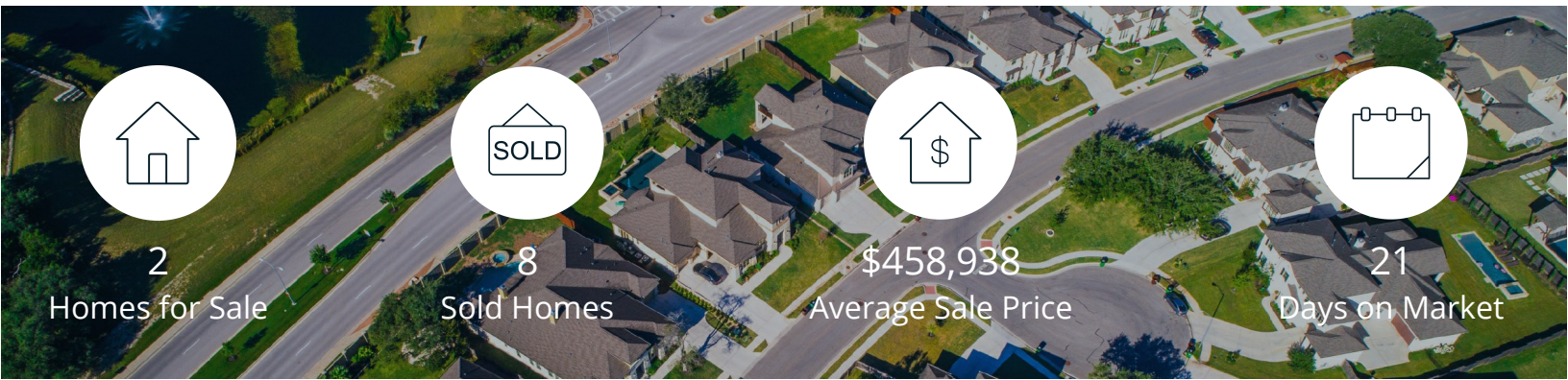


	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	92	191	119	\$681,291	33
3 Mo. Ago	139	175	169	\$646,891	28
6 Mo. Ago	184	152	66	\$593,701	37
12 Mo. Ago	192	136	102	\$580,084	42

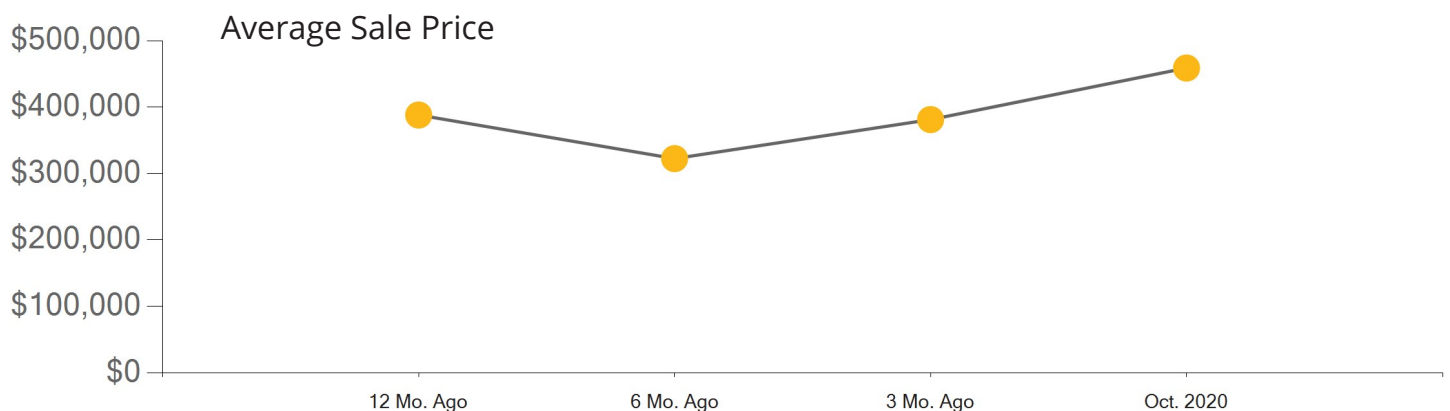
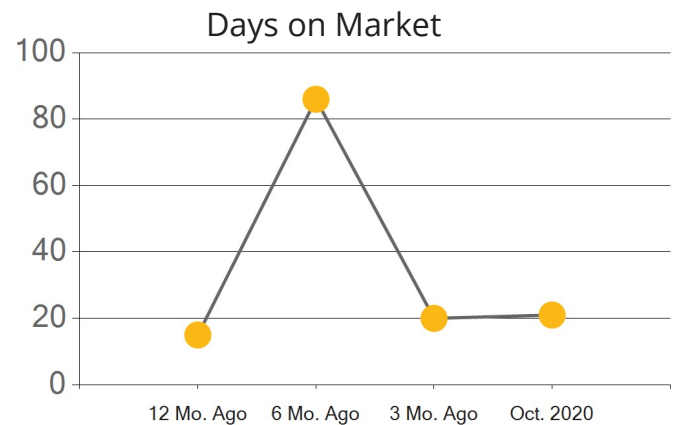
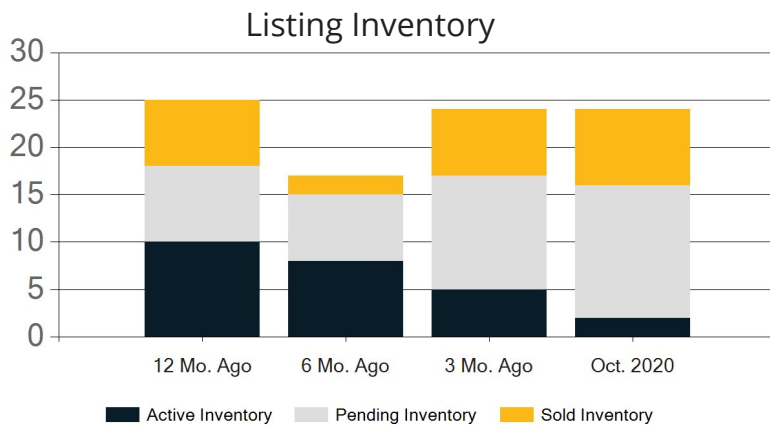


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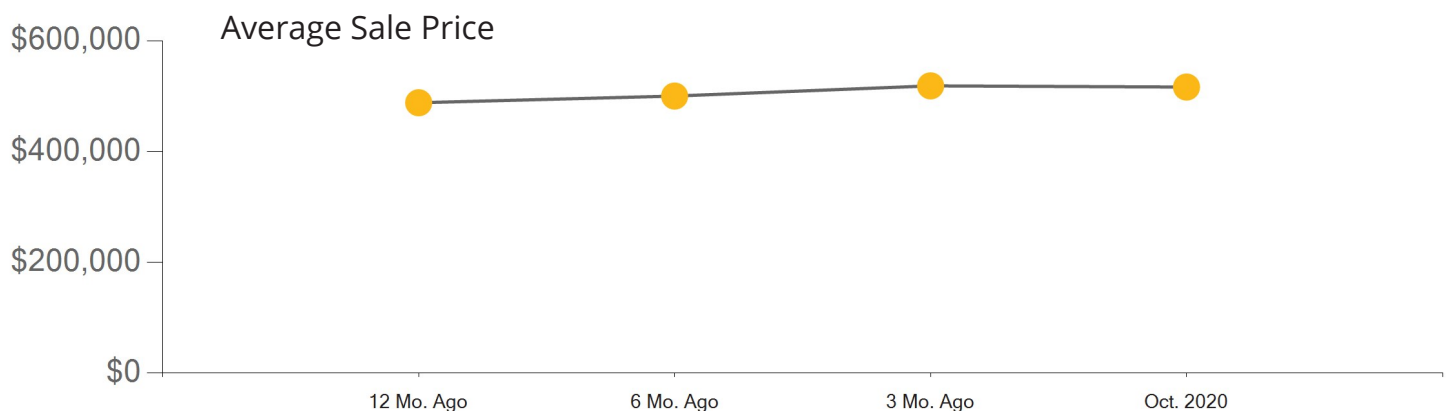
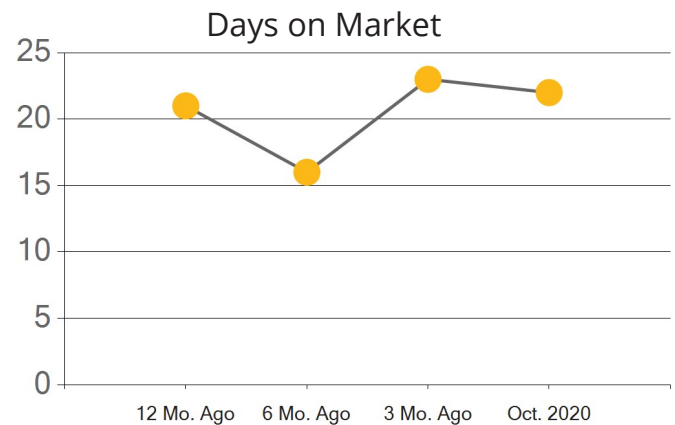
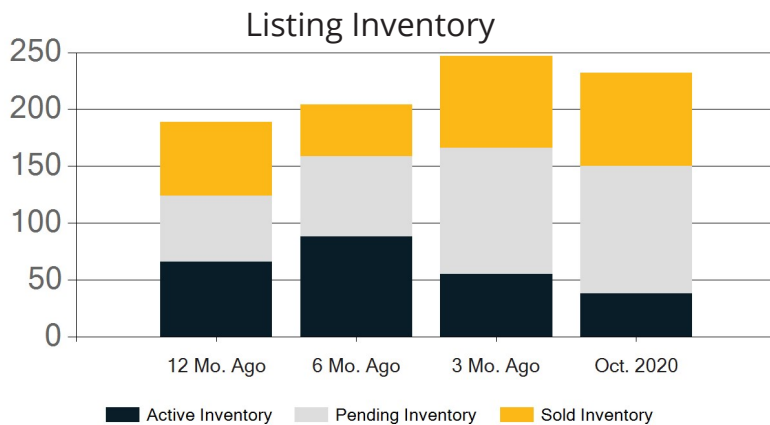


	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	2	14	8	\$458,938	21
3 Mo. Ago	5	12	7	\$381,286	20
6 Mo. Ago	8	7	2	\$322,500	86
12 Mo. Ago	10	8	7	\$388,143	15





	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	38	112	82	\$516,327	22
3 Mo. Ago	55	111	81	\$518,489	23
6 Mo. Ago	88	71	45	\$500,069	16
12 Mo. Ago	66	58	65	\$487,960	21



Solana Beach Market Update

OCTOBER 2020



43
Homes for Sale



18
Sold Homes

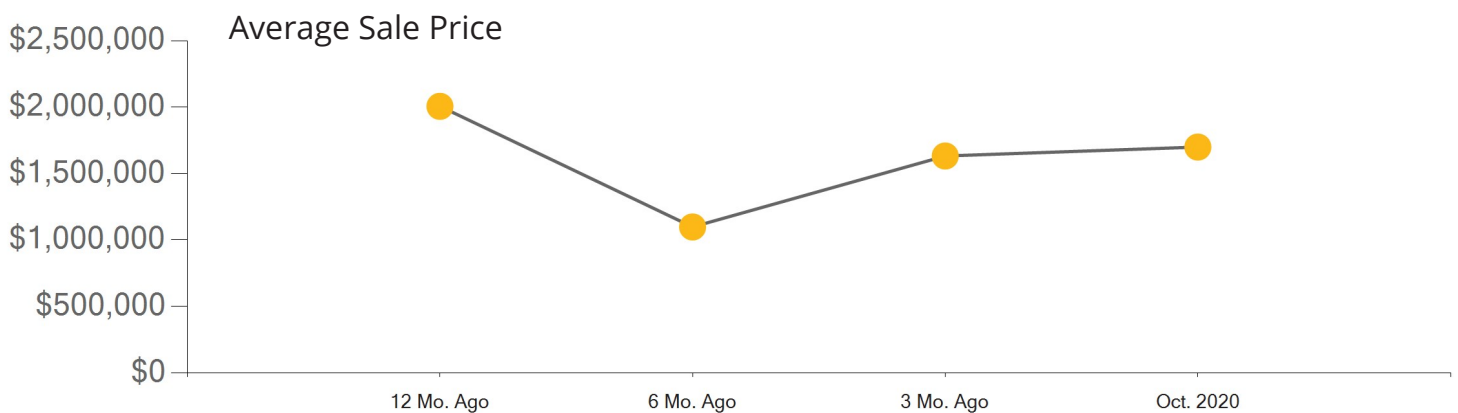
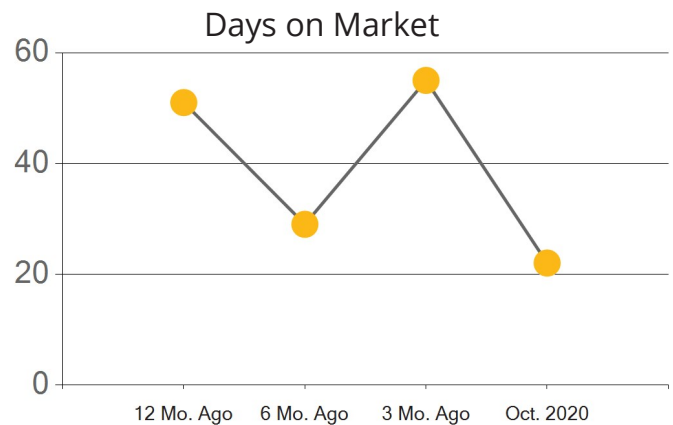
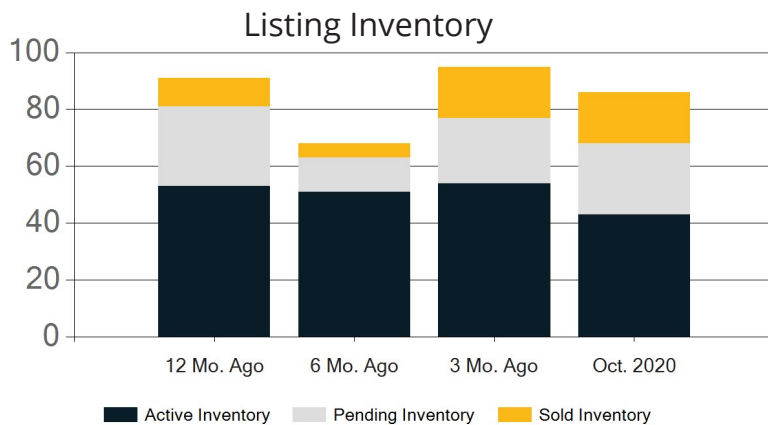


\$1,699,467
Average Sale Price



22
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	43	25	18	\$1,699,467	22
3 Mo. Ago	54	23	18	\$1,632,167	55
6 Mo. Ago	51	12	5	\$1,097,925	29
12 Mo. Ago	53	28	10	\$2,006,200	51

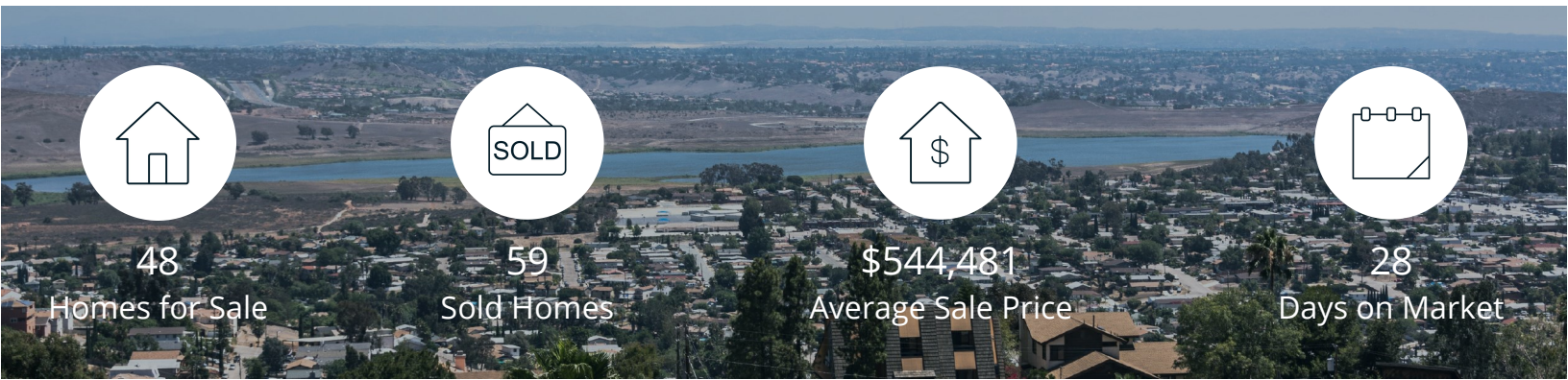


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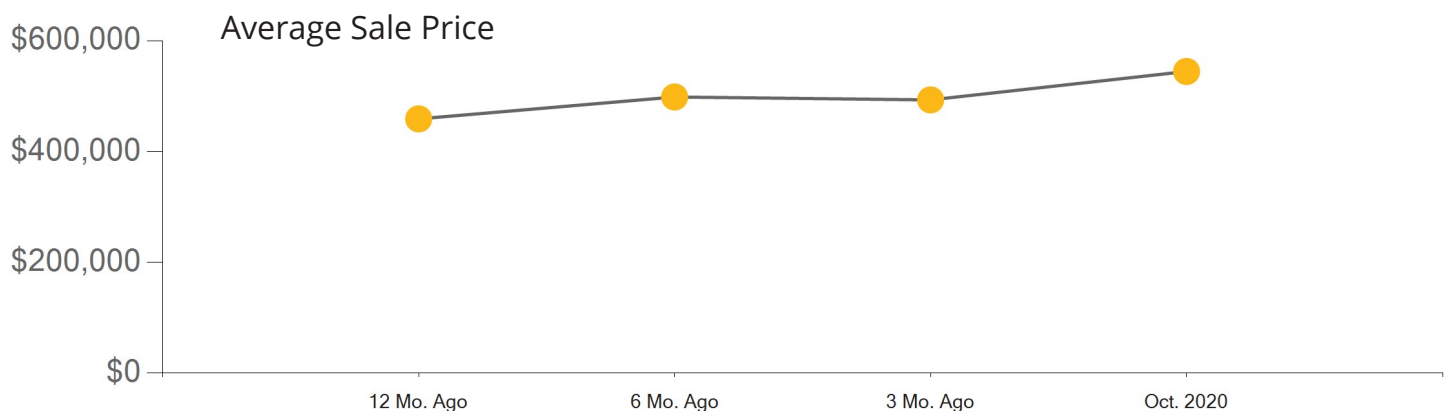
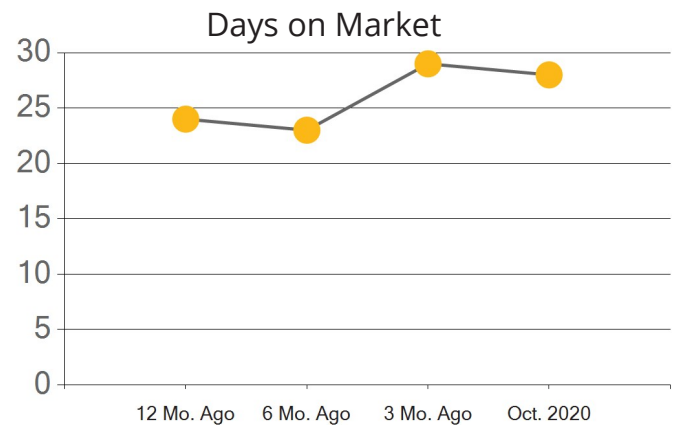
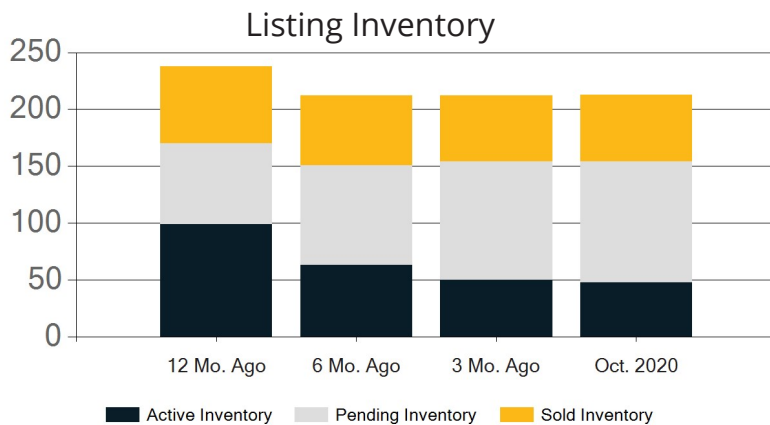
FIRSTTEAM
REAL ESTATE

Spring Valley Market Update

OCTOBER 2020



	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	48	106	59	\$544,481	28
3 Mo. Ago	50	104	58	\$493,137	29
6 Mo. Ago	63	88	61	\$498,381	23
12 Mo. Ago	99	71	68	\$458,851	24



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Valley Center Market Update

OCTOBER 2020



54
Homes for Sale



18
Sold Homes



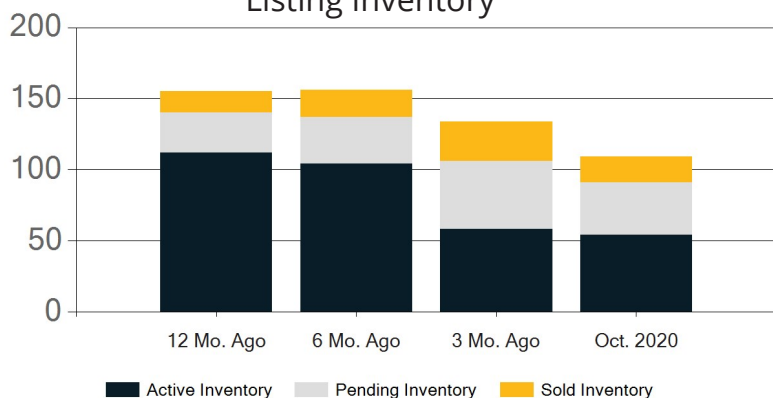
\$597,556
Average Sale Price



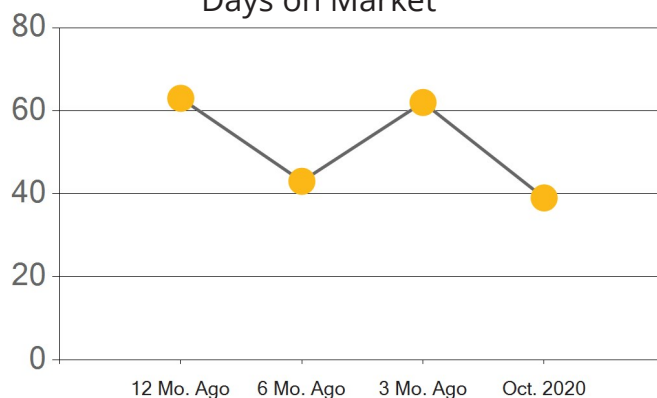
39
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	54	37	18	\$597,556	39
3 Mo. Ago	58	48	28	\$671,049	62
6 Mo. Ago	104	33	19	\$631,947	43
12 Mo. Ago	112	28	15	\$526,733	63

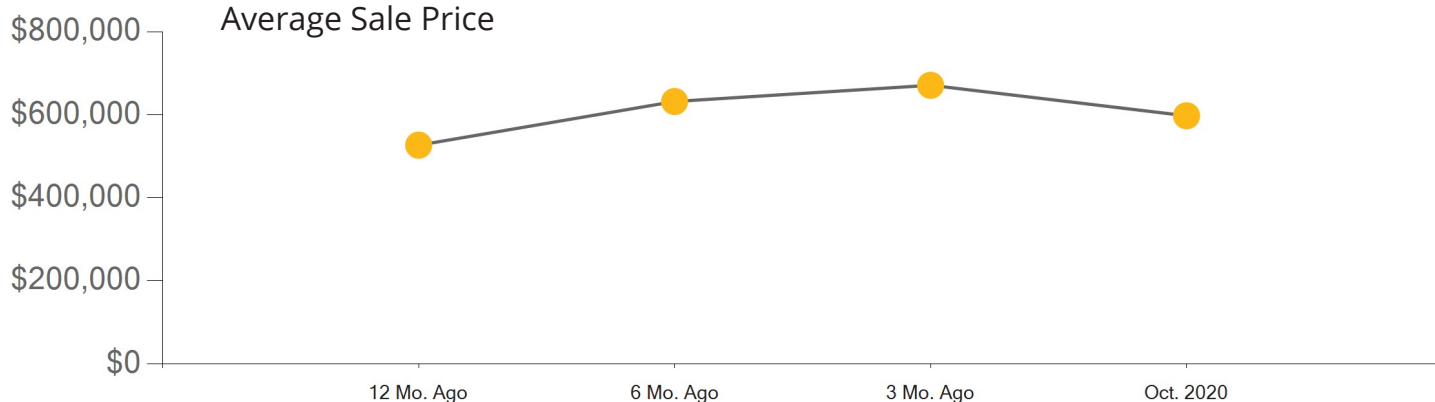
Listing Inventory



Days on Market



Average Sale Price



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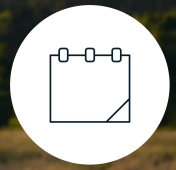
100
Homes for Sale



118
Sold Homes



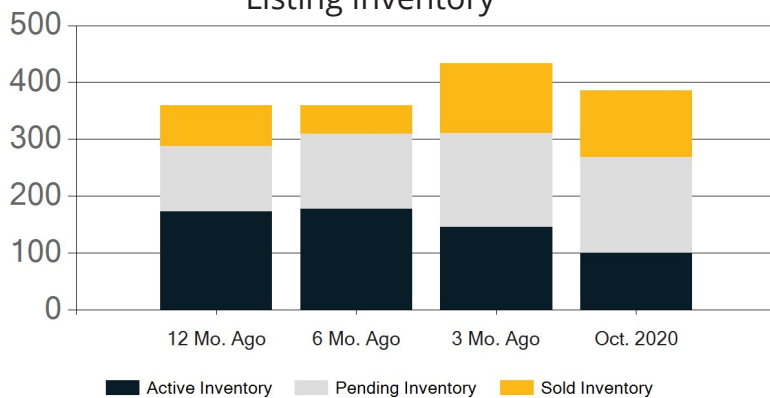
\$641,128
Average Sale Price



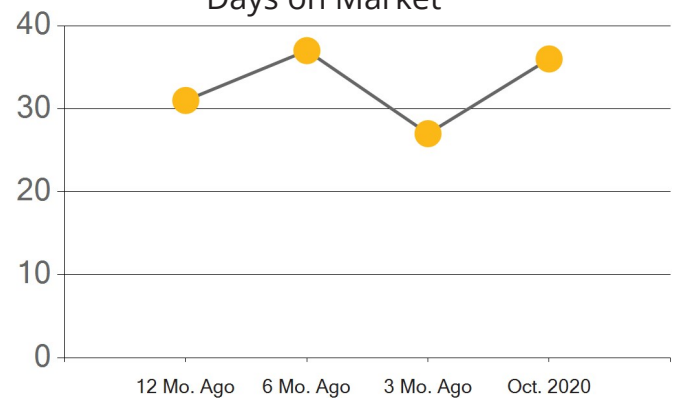
36
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	100	168	118	\$641,128	36
3 Mo. Ago	145	166	122	\$608,898	27
6 Mo. Ago	178	132	50	\$609,933	37
12 Mo. Ago	173	115	72	\$559,763	31

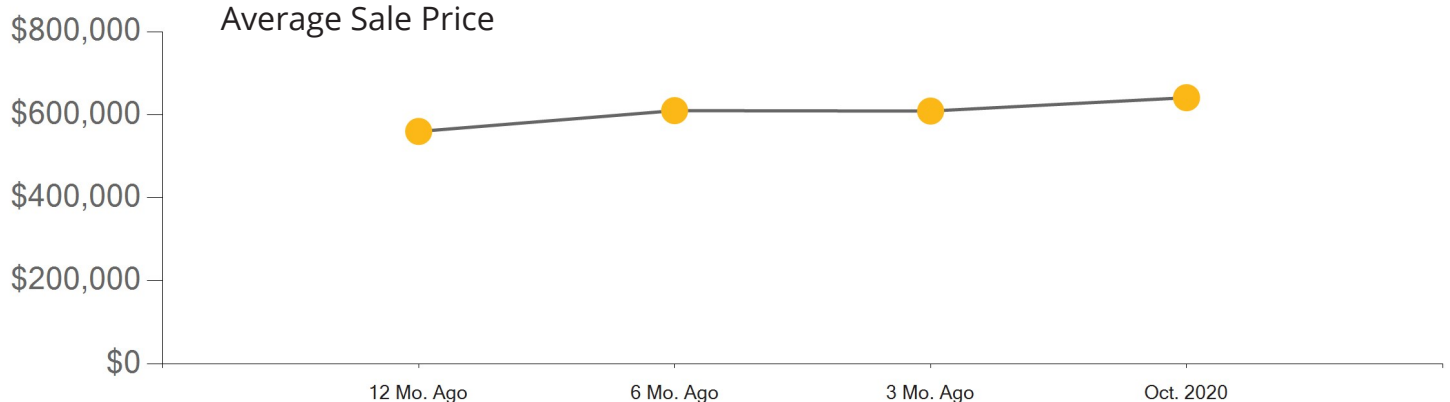
Listing Inventory



Days on Market



Average Sale Price



Warner Springs Market Update

OCTOBER 2020



6
Homes for Sale



2
Sold Homes



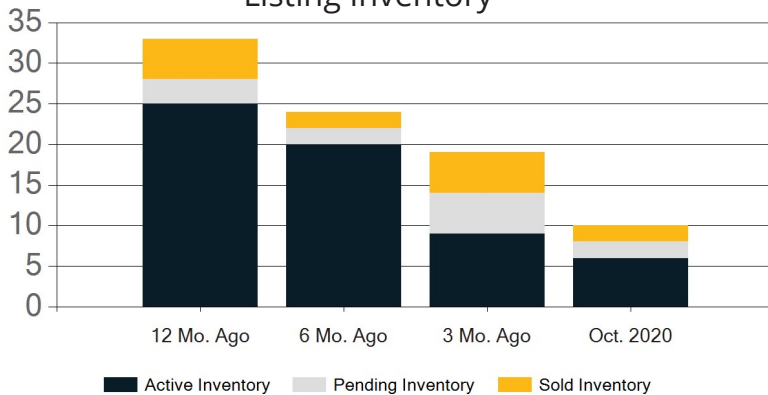
\$172,500
Average Sale Price



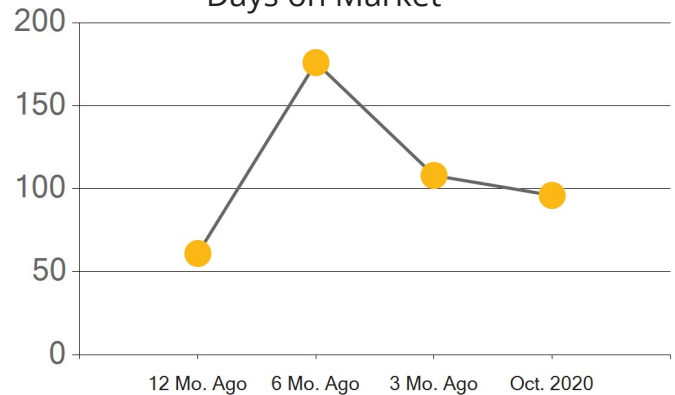
96
Days on Market

	Active	Pending	Sold	Average Sale Price	Days on Market
Oct. 2020	6	2	2	\$172,500	96
3 Mo. Ago	9	5	5	\$388,300	108
6 Mo. Ago	20	2	2	\$192,500	176
12 Mo. Ago	25	3	5	\$208,980	61

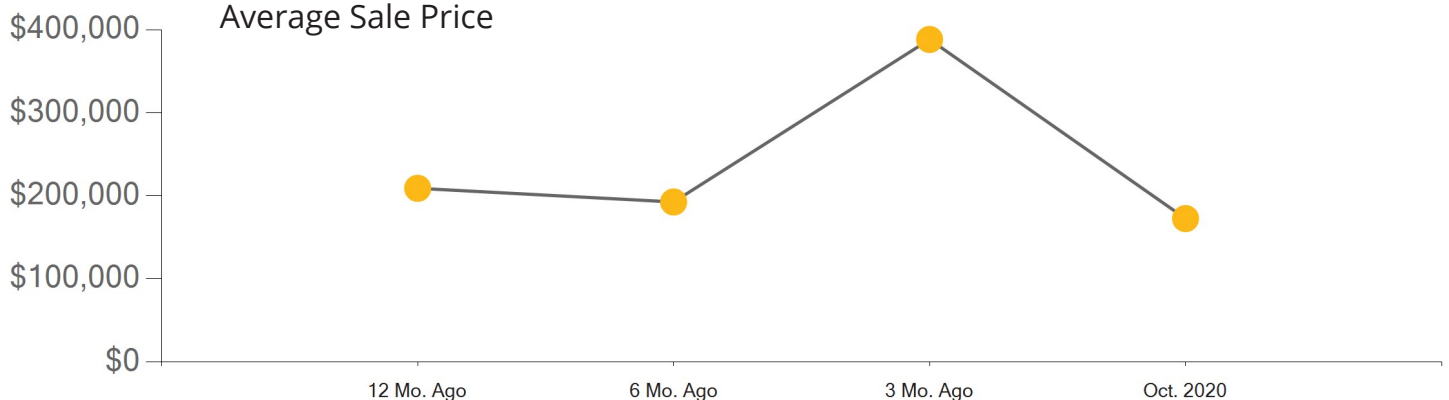
Listing Inventory



Days on Market



Average Sale Price



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